



ONE OF THE 100 LARGEST WATER UTILITIES IN THE U.S.

CORE SERVICES:

DRINKING WATER,

WATER RECLAMATION &

WATERSHED PROTECTION

1,441 DEDICATED WORKFORCE

CUSTOMERS

SERVED WITH SAFE
DRINKING WATER
EACH DAY

\$1.26B

5-YEAR CAPITAL IMPROVEMENT PLAN \$644M

FY2020 ADOPTED BUDGET

\$5B

IN CURRENTLY MANAGED ASSETS

Aa2/AA-/AA-

SENIOR LIEN RATINGS M/S/F 2

FY2021 Budgeting Approach

- ➤ Key priorities across all Offices:
 - Meet Compliance Guidelines
 - Service delivery focus
 - Meeting SLA's
 - Full cost recovery
 - Workforce Development Funding for critical positions
 - Overtime Reductions
 - Appropriate budget levels
 - Appropriate staff alignments
 - Align Capital Investment for operational efficiency

Key Performance Indicators	Target	
SDWA & CWA Compliance	100%	
Service Request SLAs	90%	
Customer Satisfaction	95%	
Billing Estimations	< 2%	
Water Loss	<10%	
A/R for Active Accounts	\$5M+/-	
Vacancy Rate	8%	

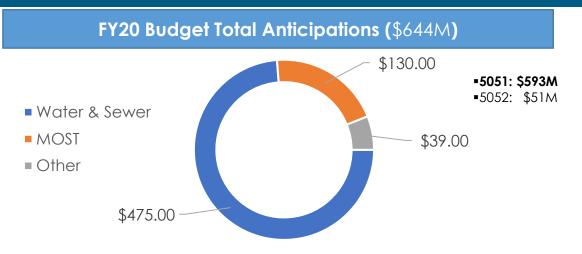


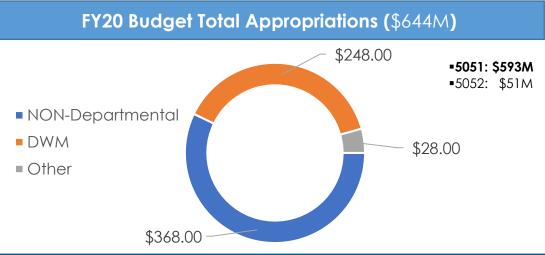


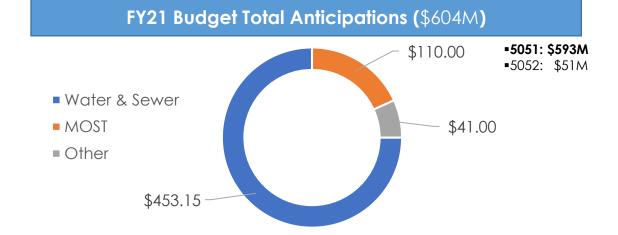
Fiscal Year 2021 Budget

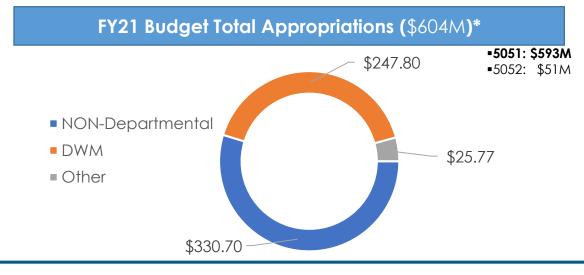


DWM FY21 Budget Summary









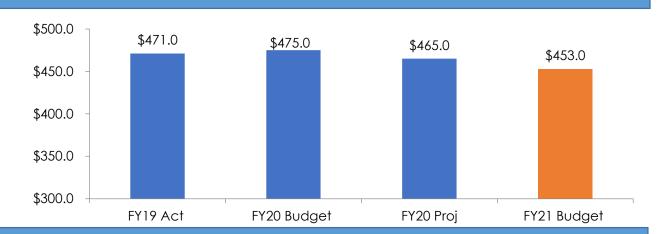


^{*}Not inclusive of 5052 capital financing costs, which are anticipated to be funded by GEFA loan reimbursements

DWM Major Account Revenue

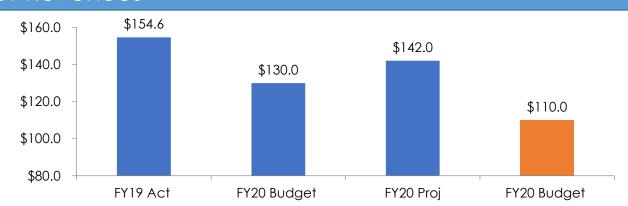
Water and Sewer Service Revenue

- FY21 Water/Sewer anticipations are \$22M lower than FY20 anticipations of \$475.0M
 - No rate increase
 - Decrease consumption due to impacts of COVID19
 - Prior to COVID impact FY20 revenues were projecting to be \$481M



MOST Revenues

- Anticipated revenues of \$110M for MOST; decrease over prior year's revenue projection
 - Anticipation of lagging economic recover
 - Prior to COVID impact FY20 MOST projecting were projected to be \$163M





DWM O&M by Office

Office	FY20 Funding	FY21 Proposed Budget	Variance FY20 vs. FY21	% (Inc/Dec)
170100 - DWM ADMIN	\$25,394,029	\$ 23,745,842	(\$1,648,187)	-6.49%
170200 - OWTR	\$92,543,483	\$92,058,720	(\$484,763)	-0.52%
170300 - OES	\$17,475,498	\$15,467,542	(\$2,007,956)	-11.49%
170500 - OCCBS	\$14,013,148	\$15,044,609	\$1,031,461	7.36%
170600 - OWP	\$17,854,036	\$17,112,538	(\$741,498)	-4.15%
170700 - OFA	\$7,750,237	\$7,036,631	(\$713,606)	-9.21%
170800 - OAIFM	\$22,479,842	\$23,338,354	\$858,512	3.82%
170900 - OSSEM	\$10,239,417	\$9,688,576	(\$550,841)	-5.38%
171000 - OLIO	\$44,069,467	\$44,315,899	\$246,432	0.56%
Grand Total	\$251,819,157	\$247,808,711	(\$4,010,446)	-1.59%

Fund	FY20 Budget	FY21 Proposed	Variance
5051 DWM O&M	210,258,206	213,581,561	1.58%
5052 DWM O&M	41,560,945	34,227,150	-17.65%



DWM 0&M by Account Group

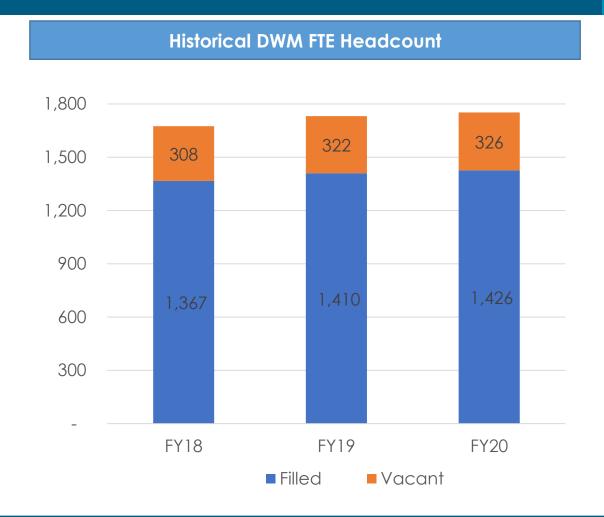
Major Account Group	FY20 Funding	FY21 Proposed Budget	Variance FY20 vs. FY21	% (Inc/Dec)
Personnel	\$124,257,139	\$120,618,750	(\$3,638,389)	-2.93%
Purchased Services	\$68,888,105	\$69,536,300	\$648,195	0.94%
Supplies	\$46,063,266	\$45,566,516	(\$496,750)	-1.08%
Capital Outlays	\$3,160,500	\$3,169,600	\$9,100	0.29%
Interfund Charges	\$5,806,947	\$5,806,945	(\$2)	0.00%
Other Costs	\$2,303,200	\$2,770,600	\$467,400	20.29%
Debt Services	\$340,000	\$340,000	\$0	0.00%
Other Financing	\$1,000,000	\$0	(\$1,000,000)	-100.00%
Grand Total	\$251,819,157	\$247,808,711	(\$4,010,446)	-1.59%

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Personnel Actions

- FY21 cleanup resulted in 132 position abolishment as well as temporary onboarding halt
- Justifications to be presented based on organizational structure, short and long-term plans and overall department needs
- Establish an ongoing review of Staffing needs as part of a Headcount Management process to include
 - Manager justification
 - Review & approval of justification by committee of key stakeholders
 - Management of FOC and Extra Help
 - Forecast upcoming staffing needs





FY2021 Metrics

PERFORMANCE MEASURE	FY 2019	FY 2020	FY 2021		
PERFORIVIANCE IVIEASURE	ACTUAL	TARGET	TARGET		
Fiscal Accountability and Governmental Efficiency (12-month averages)					
Estimated bills as a percent of bills mailed	3.03%	3.00%	3.00%		
Customer service complaints per 1,000 accounts	8.3	<15.0	<15.0		
Service Delivery (12-month averages)					
Technical service complaints per 1,000 accounts	16.8	<25	<25		
Service work orders completed within target time frame	95.7%	90%	90%		
Compliance and Safety (12-month averages)					
Drinking water compliance rate	100%	100%	100%		
Wastewater treatment compliance rate	79.5%	100%	100%		
Infrastructure Maintenance & Reliability (12-month averages)	Infrastructure Maintenance & Reliability (12-month averages)				
Number of main breaks per 1,000 accounts	2.08	<2.3	<2.3		
Number of sewage spills per 100 miles of sewer pipe	9.7	<8.5	<8.5		
Number of water system main breaks per 100 miles of pipe	12.6	<13	<13		
Sustainability and Operational Efficiency (12-month averages)					
Dollars spent per million gallons produced/treated (water/wastewater),	DW 570	DW 300-400	DW 300-400		
\$/MG	WW 893	WW 900-1,000	WW 900-1,000		
Purchased power per million gallons produced/treated	DW 2,185	DW 2,150	DW 2,150		
(water/wastewater), kWh/MG	WW 2,725	WW 3,100	WW 3,100		





Thank You!

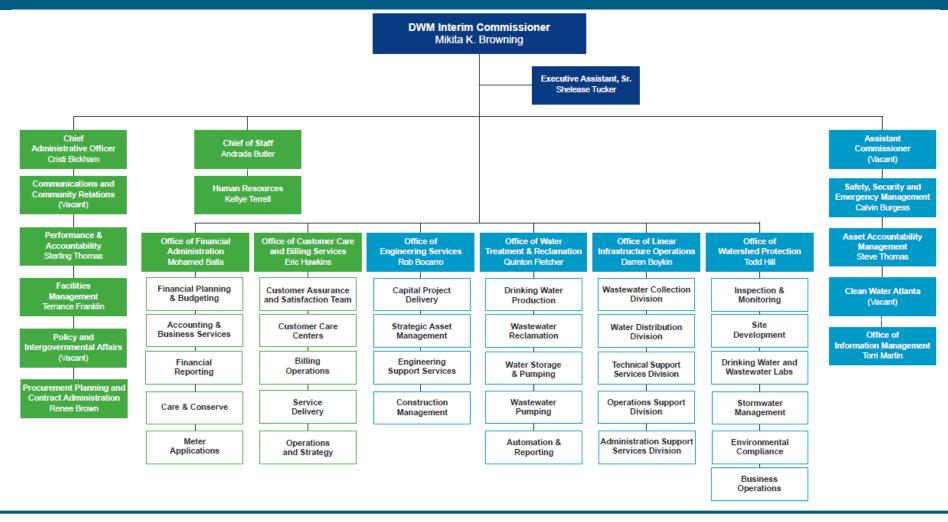




Appendix



Organization Chart







VISION

To distinguish ourselves as leaders in innovation, service and value



Strategic Priority Areas





Accomplishments – FY2020

- "Driller Mike" completed 5 miles of tunneling from the Quarry to Chattahoochee Intake Pump Station and began filling the quarry.
- Delivery of over \$150M in CIP projects and completed project and design management of over 100 CIP projects.
- Launched Water Stat various operation and dashboard applications.
- Improved the billing dispute process to better serve customers.
- DWM Website redesign, Atlantawatershed.org, received the (MARCOM Platinum Award 2019).
- The Sewer Collection Preventative Maintenance Team cleaned an average of 32 miles/month.
- Received Biosolids/Residuals Program Excellence Award for Utoy Creek WRC
- Expanded the Preparing Adult Offenders to Transition through Training and Therapy (PAT³).
- Completed 90% distribution system inventory and started assessment and R/R plan.
- Earned the 2019 GAWP Distribution System Gold Award & 2019 GAWP Collection System Gold Award for the 1st time ever.
- Developed a new revenue stream through from the beneficial reuse of struvite at the RM Clayton (RMC).
- Successful pursuit of state and federal funding sources including GEFA and WIFIA
- Completed the Smart Utility Strategic Plan
- Completed Risk and Resilience Vulnerability Assessment and submitted certification to EPA on March 25th to meet the March 30th deadline in accordance to the America Water Infrastructure Act 2018.



Goals & Initiatives – FY2021

- Certify completion of Sewer Group Three (SG3) priority area sewer improvements in compliance with the second amendment to FACD within July 1, 2020 milestone.
- Complete development of roadmap for Integrated Biosolids & Zero Waste Initiative.
- Implement Automated Metering Infrastructure & Automated valve pilot.
- Maintain full compliance with Safe Drinking Water Act.
- Execute and ensure full compliance with the new CSO permit requirements.
- Continue to Identify new revenue streams (biosolids, monetizing data, grease recycling and cogen/receiving facilities).
- Conduct performance reviews of key organizational areas and critical functions to assess performance and recommend improvements.
- Continue to pursue state and federal funding sources including GEFA and WIFIA to fund priority CIP projects.
- Maximize usage of data analytics tool across all offices to foster data sharing and departmental efficiencies.



COVID-19 Incident Command Structure

Incident Commanders

Establishing daily objectives and monitoring completion of response plan actions

Liaison

Coordination with the COA Pandemic Action Team and other External Stakeholders.

Communications to Team Watershed

Communications to Team Watershed and External Communications

PIO/Communications

Planning

Data analysis, forward planning for actions

Operations

Operational plans; monitoring mission essential functions

Finance

Tracking COVID-19 response costs and impacts to FY20/FY21 budget

Logistics

Sourcing critical supplies; fleet; cleaning and sanitizing facilities

Human Resources

Coordinating with DHR;
Updating FAQs

Team Watershed Resources

Essential Mission Critical • Essential Telework Eligible • Non-Essential Teleworking



Covid-19 Impacts

Impacts

- Significant revenue loss
- Increased O&M costs to assure employee and customer safety
- Impacts to customer facing operations
- Increased costs for contractors to supplement operations workforce
- Approximately \$1M in unanticipated expense:
 - Cleaning: \$300K
 - Supplies \$550
 - Computer/IT: \$145K

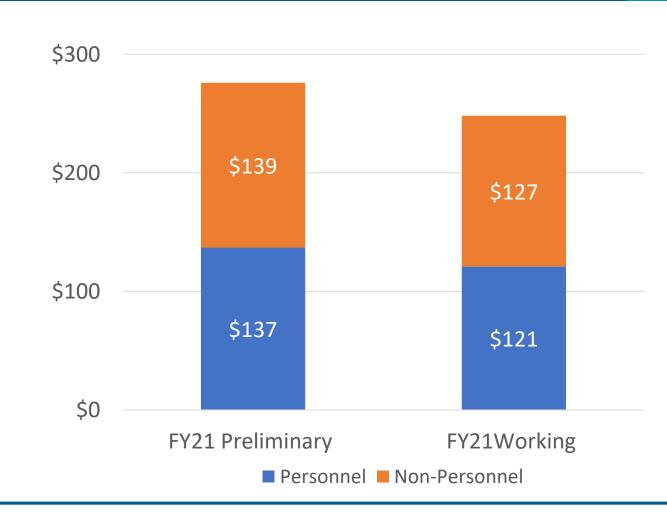
Mitigation

- Proactively manage the Pandemic Action Plan and DWM's Business Continuity Plan/Office Continuity of Operations Plans
- Focus on Mission Essential Functions (MEFs)
- Identify Critical Resources Mission critical personnel and other resources to deliver essential functions
- Push/Pursue revenue relief for the water sector and identify new sources of funding (WIFIA/GEFA/CP programs)
- Re-alignment of FY21 operational and capital budget



FY21 Budget Adjustments

- DWM anticipates operating budget to be 10% less than FY21 preliminary Budget
 - DWM budget to reduce from \$275M to \$248M
 - Abolish non critical vacant positions
 - Fund critical vacancies at 50%
 - Reduced non-personnel O&M





Historical Overtime





Achievements and Awards



Invited to apply for WIFIA \$65M project for Water **Distribution System** Resiliency Program. Senate and House **Appropriations** Committees authorize \$1M for Water Workforce training.



- **Gold Wastewater Collection System Excellence Award**
- **Gold Distribution System Excellence** Award
- Water Safety Award Chattahoochee **Water Treatment Plant**
 - Biosolids/Residuals Program of **Excellence Award**
- **Gold Drinking Water Facility Award** Hemphill
- Gold Wastewater Facility Utoy Creek
- **Individual Customer Service Award**
- Golden Manhole Society inductee



the water quality people™

National Municipal Stormwater and Green Infrastructure Award (Honorable Mention)





RM Clayton

2019 Marvin M. Black Partnering Excellence Award

2020 AGC Build Georgia **Award Program**



Impact Award for innovative financing of green infrastructure projects using an **Environmental Impact** Bond.



RM Clayton Headworks 2019 Honor Award



Achievements and Awards



Platinum Awards:

- DWM Water Quality Report
 Print, Media, Annual Report, Government
- DWM Connect Employee Mobile App Digital Media, Mobile App/Web
- DWM Website Atlantawatershed.org
 Digital Media, Design, Redesign
 9 Gold Awards and 8 Honorable
 Mentions for video and print media



- Municipal Leadership MVP
 Award for Hemphill Water
 Treatment Facility
- Recognized as one of the nation's most energy-efficient by reducing usage by more than 40% in energy savings and preventing more than 11,000 metric tons of greenhouse gases.



RM Clayton Headworks

- 2019 Leadership Design-Buik Award Water/Wastewater
 - 2019 South-East Design-Build Excellence Award





Sustaining Georgia's Green Legacy

Outstanding Greenspace
Plan Award given for
developing a Natural
Green Infrastructure
Strategy that quantifies the
value of greenspace
preservation.

