

**ROOSEVELT COUNCIL, JR., CFO** 

JOHN GAFFNEY, DCFO

Youlanda Carr, Controller

#### **AUDIT REPORTS**

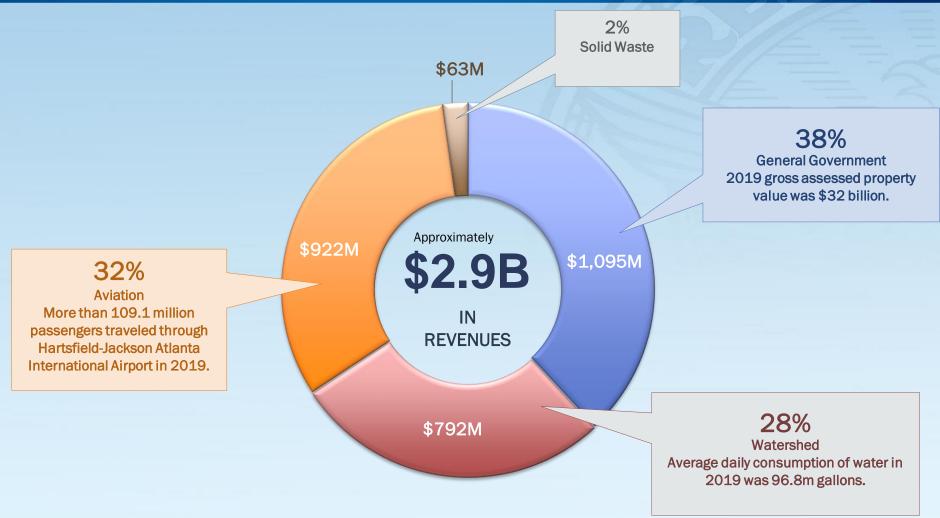




- Central Comprehensive Annual Financial Report (CAFR)
- ❖ Department of Aviation CAFR
- ❖ Department of Watershed Management CAFR
- ❖General Employee Pension Plan
- ❖ Police Pension Plan
- Firefighters Pension Plan
- Municipal Option Sales Tax (MOST)
- **❖**E911
- Transportation Special Purpose Local Option Sales Tax (TSPLOST)
- Hotel/Motel
- ❖ Local Option Sales Taxes (LOST)
- **♦** Landfill
- Car Rental
- Report of Local Government Finances (RLGF)
- ❖Single Audit

## GOVERNMENT-WIDE CITY REVENUES





# GOVERNMENT-WIDE CHANGES IN NET POSITION





FY2019 City Expenses

\$2.2B

Down **\$51.9M** or **2.4%** from FY2018

FY2019 City Revenue \$2.9B

Up **\$347M** or **13.8%** from FY2018

### GOVERNMENT-WIDE STATEMENT OF NET POSITION



In 2019, the City's Net Position increased



Net Position



\$6.6B FY2018

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**\$7.3B**FY2019



A positive Net Position balance indicates a measure of financial stability

Gov't Funds: (\$.9)B Enterprise Funds: \$8.2B





#### Fiscal 2019 Financial Summary

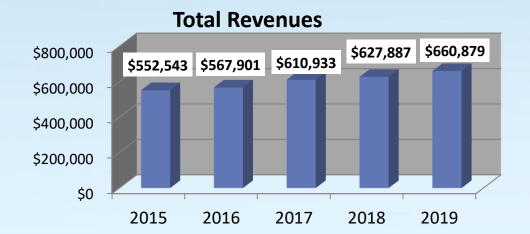
Fund (\$-Millions)	Beginning Fund Balance	Change in Fund Balance/Net Position	Ending Fund Balance/Net Position
Governmental Funds:			
General Fund	\$179	\$15	\$194
Capital Project	\$291	(\$74)	\$217
Fleet Service Funds	(\$4)	\$8	\$4
Group Insurance	(\$8)	(\$16)	(\$24)
Enterprise Funds:			
Non-Major Governmental	\$483	\$65	\$548
Department of Watershed	\$2,920	\$286	\$3,206
Department of Aviation	\$4,887	\$233	\$5,120
Non-Major Enterprise	(\$122)	\$9	(\$113)

### GENERAL FUND FINANCIALS: TRENDING REVENUES



REVENUES (\$ in Thousands)         2015         2016         2017         2018         2019           Property Taxes Local and Municipal Option Taxes Public Utility, Alcohol, and Other Taxes Licenses and Permits Licenses and Permits Charges for Current Services Fines, Forfeitures and Penalties Investment Income Building Rentals and Concessions Pilot and Franchise Fees* Hotel-Motel Excise Tax*         2015 2015 2016 2017 2018 2019 2019 2019 2019 2019 2019 2019 2019						
Local and Municipal Option Taxes       102,224       103,515       103,354       110,184       116,720         Public Utility, Alcohol, and Other Taxes       105,197       108,686       101,005       106,443       108,021         Licenses and Permits       69,681       78,447       116,965       117,251       123,263         Charges for Current Services       10,087       10,230       6,563       6,874       4,705         Fines, Forfeitures and Penalties       26,670       24,392       22,788       19,546       24,180         Investment Income       2,030       2,311       (671)       1,555       10,623         Building Rentals and Concessions       7,808       7,411       11,369       13,865       5,130         Pilot and Franchise Fees*       19,401       19,394       19,887       20,483       20,534         Hotel-Motel Excise Tax*       16,076       18,197       18,138       19,593       21,336		2015	2016	2017	2018	2019
Public Utility, Alcohol, and Other Taxes       105,197       108,686       101,005       106,443       108,021         Licenses and Permits       69,681       78,447       116,965       117,251       123,263         Charges for Current Services       10,087       10,230       6,563       6,874       4,705         Fines, Forfeitures and Penalties       26,670       24,392       22,788       19,546       24,180         Investment Income       2,030       2,311       (671)       1,555       10,623         Building Rentals and Concessions       7,808       7,411       11,369       13,865       5,130         Pilot and Franchise Fees*       19,401       19,394       19,887       20,483       20,534         Hotel-Motel Excise Tax*       16,076       18,197       18,138       19,593       21,336	Property Taxes	\$191,015	\$193,217	\$198,105	\$206,523	\$218,936
Licenses and Permits       69,681       78,447       116,965       117,251       123,263         Charges for Current Services       10,087       10,230       6,563       6,874       4,705         Fines, Forfeitures and Penalties       26,670       24,392       22,788       19,546       24,180         Investment Income       2,030       2,311       (671)       1,555       10,623         Building Rentals and Concessions       7,808       7,411       11,369       13,865       5,130         Pilot and Franchise Fees*       19,401       19,394       19,887       20,483       20,534         Hotel-Motel Excise Tax*       16,076       18,197       18,138       19,593       21,336	Local and Municipal Option Taxes	102,224	103,515	103,354	110,184	116,720
Charges for Current Services       10,087       10,230       6,563       6,874       4,705         Fines, Forfeitures and Penalties       26,670       24,392       22,788       19,546       24,180         Investment Income       2,030       2,311       (671)       1,555       10,623         Building Rentals and Concessions       7,808       7,411       11,369       13,865       5,130         Pilot and Franchise Fees*       19,401       19,394       19,887       20,483       20,534         Hotel-Motel Excise Tax*       16,076       18,197       18,138       19,593       21,336	Public Utility, Alcohol, and Other Taxes	105,197	108,686	101,005	106,443	108,021
Fines, Forfeitures and Penalties       26,670       24,392       22,788       19,546       24,180         Investment Income       2,030       2,311       (671)       1,555       10,623         Building Rentals and Concessions       7,808       7,411       11,369       13,865       5,130         Pilot and Franchise Fees*       19,401       19,394       19,887       20,483       20,534         Hotel-Motel Excise Tax*       16,076       18,197       18,138       19,593       21,336	Licenses and Permits	69,681	78,447	116,965	117,251	123,263
Investment Income       2,030       2,311       (671)       1,555       10,623         Building Rentals and Concessions       7,808       7,411       11,369       13,865       5,130         Pilot and Franchise Fees*       19,401       19,394       19,887       20,483       20,534         Hotel-Motel Excise Tax*       16,076       18,197       18,138       19,593       21,336	Charges for Current Services	10,087	10,230	6,563	6,874	4,705
Building Rentals and Concessions       7,808       7,411       11,369       13,865       5,130         Pilot and Franchise Fees*       19,401       19,394       19,887       20,483       20,534         Hotel-Motel Excise Tax*       16,076       18,197       18,138       19,593       21,336	Fines, Forfeitures and Penalties	26,670	24,392	22,788	19,546	24,180
Pilot and Franchise Fees*       19,401       19,394       19,887       20,483       20,534         Hotel-Motel Excise Tax*       16,076       18,197       18,138       19,593       21,336	Investment Income	2,030	2,311	(671)	1,555	10,623
Hotel-Motel Excise Tax* 16,076 18,197 18,138 19,593 21,336	Building Rentals and Concessions	7,808	7,411	11,369	13,865	5,130
	Pilot and Franchise Fees*	19,401	19,394	19,887	20,483	20,534
Other 2,354 2,101 13,430 5,570 7,431	Hotel-Motel Excise Tax*	16,076	18,197	18,138	19,593	21,336
	Other	2,354	2,101	13,430	5,570	7,431
TOTAL \$552,543 \$567,901 \$610,933 \$627,887 \$660,879	TOTAL	\$552,543	\$567,901	\$610,933	\$627,887	\$660,879

Notes: 1) Pilot and Franchise Fees and Hotel-Motel Revenue are shown in Other Financing Sources and Uses as Transfers In in the CAFR 2) This excludes indirect costs recovery which are shown as net reduction in expenses



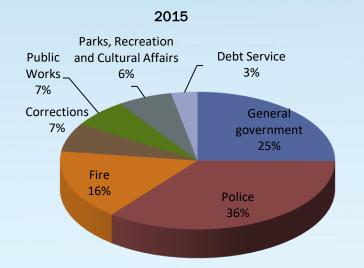
- Overall revenue growth of 20% since 2015.
- Licenses and Permits revenue increase due mainly to building permits.
- Property Taxes increased due to growth in property value from new construction.
- Public Utility, Alcohol and other taxes contributes to 3% increase in revenue.
- Hotel-Motel taxes have grown by \$5.3M compared to 2015.

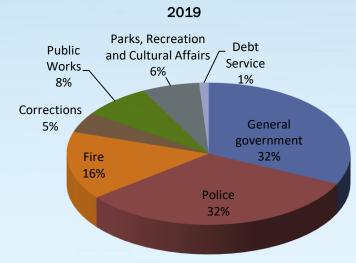




EXPENDITURES (\$ in Thousands)	2015	2016	2017	2018	2019
General Government	\$125,658	\$153,949	\$179,931	\$194,841	\$194,393
Police	177,971	187,437	195,601	197,856	197,673
Fire	82,104	78,521	80,688	86,936	94,414
Corrections	33,457	34,756	34,597	35,096	27,984
Public Works	33,328	39,939	57,531	51,064	47,534
Parks and Recreation	32,103	35,689	37,531	38,549	39,626
Debt Service	15,503	15,531	11,301	11,168	6,672
TOTAL	\$500,124	\$545,822	\$597,180	\$615,510	\$608,296

Notes: Other Financing Sources and Uses is not shown and includes Transfers Out to deficit funds; additionally certain debt service payments are reflected as Transfers Out



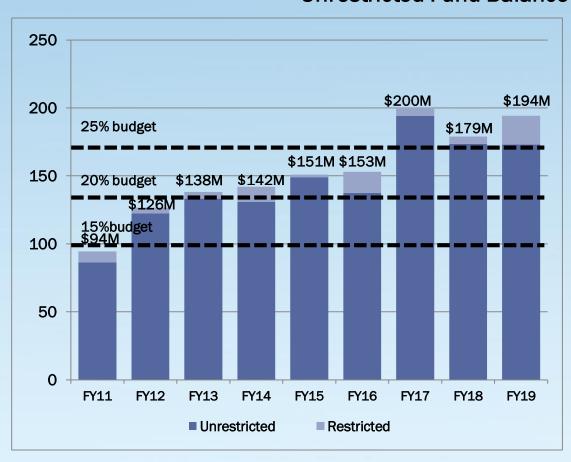


- Overall expense growth of 22% since 2015.
- About 64% of the increase was for General Government activities.
- Fire expenditures increased due to personnel increases.
- Corrections
   expenditures decreased
   due to repurpose of the
   jail.
- About 25% of the increase was due to Public Safety expenditures.





#### **Unrestricted Fund Balance & Restricted Fund Balance**



- ❖Total Fund Balance has grown by \$100 million since the beginning of FY2011.
- Budgeted reserves and strong cost control were key factors in restoring fund balance.
- ❖Unrestricted fund balance above 20% is available for onetime, nonrecurring purchases as long as a portion goes toward reducing any remaining deficit funds.



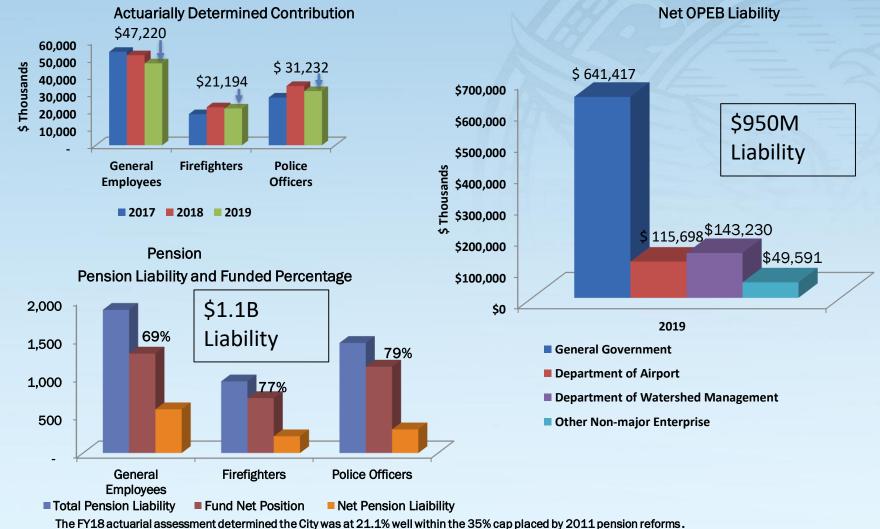


Deficit Funds – Cash basis	2018	2019
E911	2.3M	0
Internal Service Fund – Fleet Services	2.0M	0
Internal Service Fund - Group Insurance	7.7M	21.6M
Solid Waste Service	29.2M	38.8M
Total	\$41.8M	\$69.1M

### PENSIONS AND OTHER POST EMPLOYMENT BENEFITS



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### Questions/Comments