



DEPARTMENT OF FINANCE
FY20 FIRST QUARTER
FINANCIAL STATUS REPORT

DECEMBER 11, 2019

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AGENDA

QUARTERLY REPORT OVERVIEW

GOVERNMENTAL FUNDS OVERVIEW

General Fund Revenues

General Fund Expenses

PROPRIETARY FUNDS OVERVIEW

Enterprise Funds

DEBT/INVESTMENT PORTFOLIOS





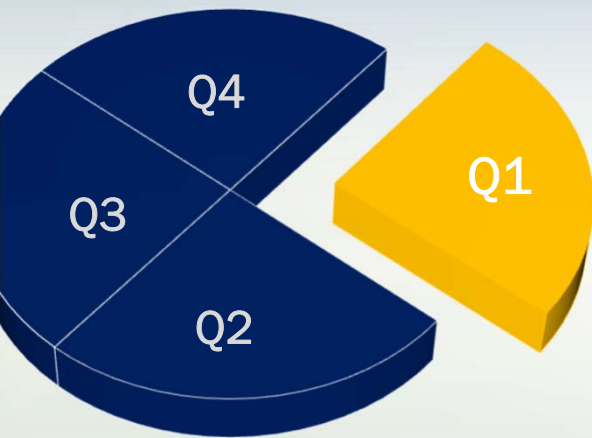
QUARTERLY FINANCIAL REPORT

Q1 FIRST QUARTER FINANCIAL STATUS REPORT

September 30, 2019



Quarterly Financial Report



- Q1 Report covers the First Quarter of FY 2020 (Jul-Sep 2019)
- Provides a summary analysis of the City of Atlanta's budget to actual performance
- Forecasts projected revenue and expenditure activity with explanations of variances
- Identifies and addresses significant issues that may impact year-end performance
- Accounts for legislative items adopted and foreseen during the first quarter.

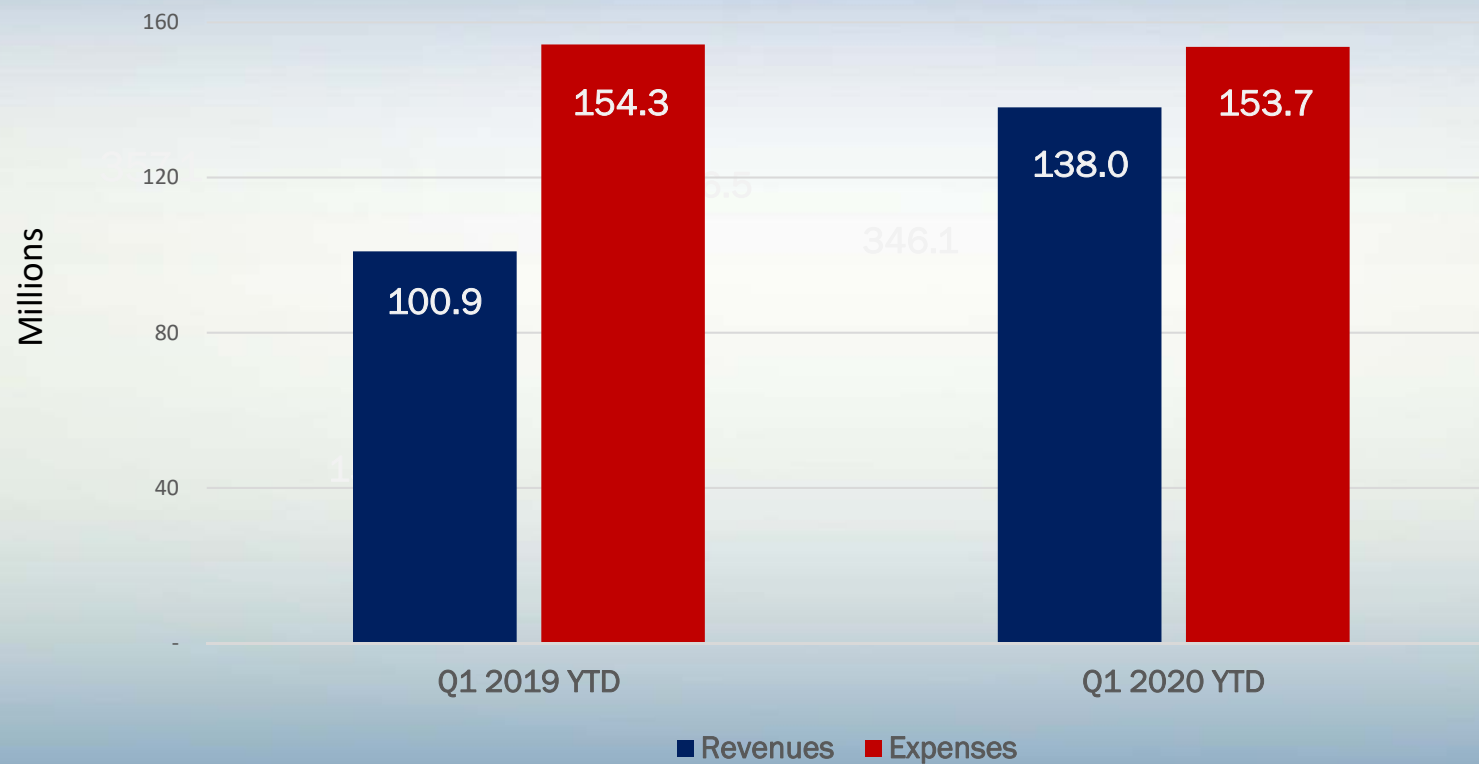


GOVERNMENTAL FUNDS OVERVIEW

GENERAL FUND YEAR TO DATE – REVENUES VS EXPENSES (2020)



REVENUES VS EXPENSES



GENERAL FUND REVENUE ACTUAL TREND (2020)



REVENUES



Category	Public Utility	Alc. Bev. & Taxes	Local Option Sales Taxes	Licenses & Permits	Other Revenue	Charges For Services	Fines, Forfeitures & Penalties	Bldg Rentals & Concessions	Indirect Cost Recovery	Hotel & Motel Tax	PILOT & Franchise	Total
Q1 2018		\$10.0	\$29.1	\$13.4	\$2.8	\$0.9	\$5.3	\$2.3	\$10.3	\$4.9	\$5.2	\$138.0
Q1 2019		\$9.2	\$28.3	\$13.6	\$1.7	\$1.1	\$5.9	\$3.1	\$8.7	\$5.1	\$5.1	\$100.9
Q1 2020		\$10.7	\$26.7	\$11.5	\$1.9	\$1.5	\$5.3	\$6.1	\$9.1	\$3.5	\$5.1	\$85.9

- As of the first quarter, General Fund Revenues are trending above the prior years and is due primarily to the timing of when property tax revenues were received.
- Key Q1 Drivers Impacting Revenues:
 - Property Tax Bills were due in September of 2019 compared to October of 2018, resulting in revenue collections beginning one month earlier.
 - Sales & Title Ad valorem (TAVT) tax revenues have increased due to changes to state law which allowed sales taxes to be charged to online retailers and a change to the distribution methodology for Title Ad valorem taxes.

GENERAL FUND REVENUE BUDGET PROJECTION

(2020)



Category	FY20 Anticipations	Actual Y-T-D (Sep)	Projected Revenues	Total Projected Revenues	Variance \$	Variance %
Gas	219,141,924	53,751,430	165,390,493	219,141,924	-	0.00%
Alcohol Beverage & Taxes	107,712,019	10,029,394	97,700,955	107,730,349	18,331	0.02%
Sales Taxes	115,427,417	29,109,448	86,317,970	115,427,417	-	0.00%
Permits	121,770,548	13,420,407	108,350,141	121,770,549	-	0.00%
Fees	6,287,547	2,791,735	3,755,308	6,547,043	259,496	4.13%
Services	4,561,607	932,542	3,828,604	4,761,146	199,539	4.37%
Fines and Penalties	22,212,306	5,306,334	17,039,615	22,345,950	133,644	0.60%
Stalls and Concessions	3,726,871	2,344,794	1,426,990	3,771,784	44,913	1.21%
Recovery	34,311,311	10,255,613	24,711,622	34,967,234	655,923	1.91%
Hotel Tax	21,800,045	4,893,759	16,906,287	21,800,045	-	0.00%
Licenses Fees	20,677,178	5,247,541	15,429,637	20,677,178	-	0.00%
Totals	677,628,773	138,082,996	540,857,623	678,940,619	1,311,846	0.19%

- General Fund Revenues as of Q1 are projected to be on course to meet budget obligations by fiscal year end.
- The Q1 FY20 projections reflect adjustments from the FY20 budget to better align with current trends in the revenues.
- The Revenue Outlook remains favorable. Potential fiscal, economic, or legislative policy changes will be closely monitored for impact to revenues.

GENERAL FUND EXPENDITURE ACTUAL TREND (2020)



EXPENSES



- Q1 Expenses have grown less than 3% over the past three years.

Personnel Services	Purchased/ Contracted Services	Supplies	Capital Outlays	Interfund/ Interdepartmental Charges	Other Costs	Debt Service	Other Financing Uses	Total
\$106.7	\$18.3	\$9.5	\$4.6	\$4.6	\$7.4	\$2.4	\$0.1	\$153.7
\$105.8	\$24.9	\$9.2	(\$.7)	\$4.2	\$7.8	\$2.5	-	\$154.3
\$102.3	\$22.0	\$8.5	(\$.3)	\$4.0	\$9.2	\$2.5	\$1.2	\$149.5

GENERAL FUND EXPENDITURE BUDGET PROJECTION

2020)



	FY20 Funded Budget	FY20 Actuals (Jul - Sep)	FY20 % Variance	Projected Expenses (Oct - Jun)	Total Projected Expenses (Year-End)	FY20 Variance (Year-End)	FY20 Variance (Year-End)
es	12,336,055	2,021,737	16.4%	8,853,641	10,875,378	1,460,677	11.8%
Information Management	19,850,488	3,797,759	19.1%	16,693,317	20,491,076	(640,588)	(3.2%)
Law	30,944,933	5,820,467	18.8%	25,997,717	31,818,184	(873,251)	(2.8%)
Corrections	6,635,692	1,346,846	20.3%	6,496,001	7,842,847	(1,207,155)	(18.2%)
Finance	20,125,320	5,054,027	25.1%	15,033,077	20,087,104	38,216	0.2%
Procurement	17,153,613	3,385,986	19.7%	13,570,909	16,956,895	196,718	1.1%
Public Works	3,232,746	476,275	14.7%	2,159,213	2,635,488	597,258	18.5%
Recreation	51,727,267	10,644,195	20.6%	44,274,184	54,918,379	(3,191,112)	(6.2%)
es	41,799,261	10,356,348	24.8%	31,395,235	41,751,582	47,679	0.1%
ental	13,383,657	2,796,934	20.9%	10,409,900	13,206,834	176,823	1.3%
Human Resources	97,067,078	20,876,880	21.5%	70,187,636	91,064,516	6,002,562	6.2%
Fire Services	7,028,978	1,535,475	21.8%	5,460,306	6,995,781	33,197	0.5%
Police Services	91,213,948	22,684,398	24.9%	73,711,423	96,395,820	(5,181,872)	(5.7%)
City Planning	205,450,904	50,334,042	24.5%	157,024,678	207,358,720	(1,907,816)	(0.9%)
The Solicitor	22,506,406	4,596,153	20.4%	17,783,957	22,380,110	126,296	0.6%
& Independent Compliance	6,703,400	1,792,306	26.7%	5,121,023	6,913,330	(209,930)	(3.1%)
s Review Board	1,477,864	145,575	9.9%	659,044	804,619	673,245	45.6%
Audit	917,649	184,790	20.1%	654,775	839,565	78,084	8.5%
Public Defender	2,016,044	473,339	23.5%	1,463,383	1,936,722	79,322	3.9%
Private Assets Management	3,898,181	844,997	21.7%	2,868,537	3,713,535	184,646	4.7%
Customer Service	18,623,071	4,278,967	23.0%	14,080,364	18,359,330	263,741	1.4%
Department of Transportation	2,786,218	219,188	7.9%	1,718,846	1,938,034	848,184	30.4%
	750,000	-	0.0%	190,000	190,000	560,000	74.7%
Total	677,628,773	153,666,684	22.7%	525,807,165	679,473,849	(1,845,076)	(0.3%)

General Fund Expenses as of C projected to be over budget by \$1.8M by fiscal year end.

- Key Forecast Considerations:
 - Personnel Adjustments & Audit Positions (i.e. AFR Pay Increase)
 - Overtime & Extra Help
 - Outside Counsel (Litigation Expenses)
 - IT Software Subscriptions
 - Utilities (Water Expenses)
 - Operating Lease Agreements
 - Fleet Services Repair and Maintenance

GENERAL FUND EXPENDITURE BUDGET PROJECTION (2020)



	FY20 Funded Budget	FY20 Actuals (Jul - Sep)	FY20 % Variance	Projected Expenses (Oct - Jun)	Total Projected Expenses (Year -End)	FY20 Variance (Year-End)	FY20 Variance (Year-End)
Services and Employee Benefits	435,477,976	106,675,295	24.5%	330,052,757	436,728,052	(1,250,076)	(0.3%)
Contracted Services	97,195,616	18,328,859	18.9%	78,763,985	97,092,844	102,772	0.1%
	42,220,629	9,532,206	22.6%	34,250,752	43,782,958	(1,562,329)	(3.7%)
	1,708,137	4,578,442	268.0%	649,430	5,227,871	(3,519,734)	(206.1%)
Interdepartmental Charges	15,198,451	4,580,351	30.1%	12,120,763	16,701,114	(1,502,663)	(9.9%)
	38,241,002	7,431,156	19.4%	29,221,014	36,652,170	1,588,832	4.2%
	33,922,266	2,424,256	7.1%	31,310,145	33,734,400	187,866	0.6%
Summary	4,110,257	-	0.0%	-	-	4,110,257	100.0%
Capital Uses	9,554,439	116,120	1.2%	9,438,319	9,554,439	(0)	(0.0%)
	677,628,773	153,666,684	22.7%	525,807,165	679,473,849	(1,845,076)	(0.3%)

Personnel Services and Employee Benefits projected to be over budget:

- Salaries (Regular & Sworn) - \$13.7M
- Other Employee Benefits - \$1M
- Overtime - (\$9.6M)
 - AFR (\$7.1M) DPW (\$1.4M) COR (\$1.1M)
- Extra Help - (\$6.3M)
 - EXE (\$2.1M) APD (\$2.7M) Others (\$1.5M)

Supplies projected to be over budget:

- Parks utility/water - (\$800K)
- AIM software subscriptions - (\$795K)

Capital Outlays projected to be over budget:

- APD body worn cameras - (\$4.6M)

Interfund/Interdepartmental Charges projected to be over budget:

- Fleet repair and maintenance - (\$1.5M)



PROPRIETARY FUNDS OVERVIEW

20 ENTERPRISE FUND PROJECTION

(00's)



Enterprise Funds	FY20 Funded Budget	Actuals Y-T-D (Sep)	Projected Revenues/Expenses	Total Projected Revenues/Expenses	Variance (\$)	Variance (%)
Aviation Revenue Fund						
Revenues	587,685,824	150,746,851	437,642,116	588,388,967	703,143	0.12%
Expenses	587,685,824	94,480,300	373,671,438	468,151,738	119,534,086	20.34%
Water & Wastewater Revenue Fund						
Revenues	592,853,534	169,100,229	423,753,305	592,853,534	-	0.00%
Expenses	592,853,534	73,575,678	428,977,130	502,552,808	90,300,726	15.23%
Solid Waste Service Fund						
Revenues	62,955,593	35,522,255	27,433,338	62,955,593	-	0.00%
Expenses	62,955,593	14,150,578	50,367,484	64,518,063	(1,562,470)	(2.48%)

Aviation Revenue Fund

Revenues are projected to come in over anticipations by \$700K or .12%

Expenses are projected to be under budget by \$120M

- \$104M Fund Wide Reserves
- \$ 13M Personnel Services
- \$ 3M Contractual Services & Supplies

Water & Wastewater Revenue Fund

- **Revenues** are projected to meet budget expectations

- **Expenses** are projected to be under budget by \$90M

- \$40M Fund Wide Reserves
- \$17M Bad Debt Reserves
- \$13M GEFA Loan Reserves
- \$14M Contractual Services
- \$ 6M Personnel Services

Solid Waste Services Revenue Fund

- **Revenues** are projected to meet budget expectations

- **Expenses** are projected to be over budget by \$1.5M due to overages in contractual services. Personnel Services savings are offset by Fleet Repair and Maintenance costs

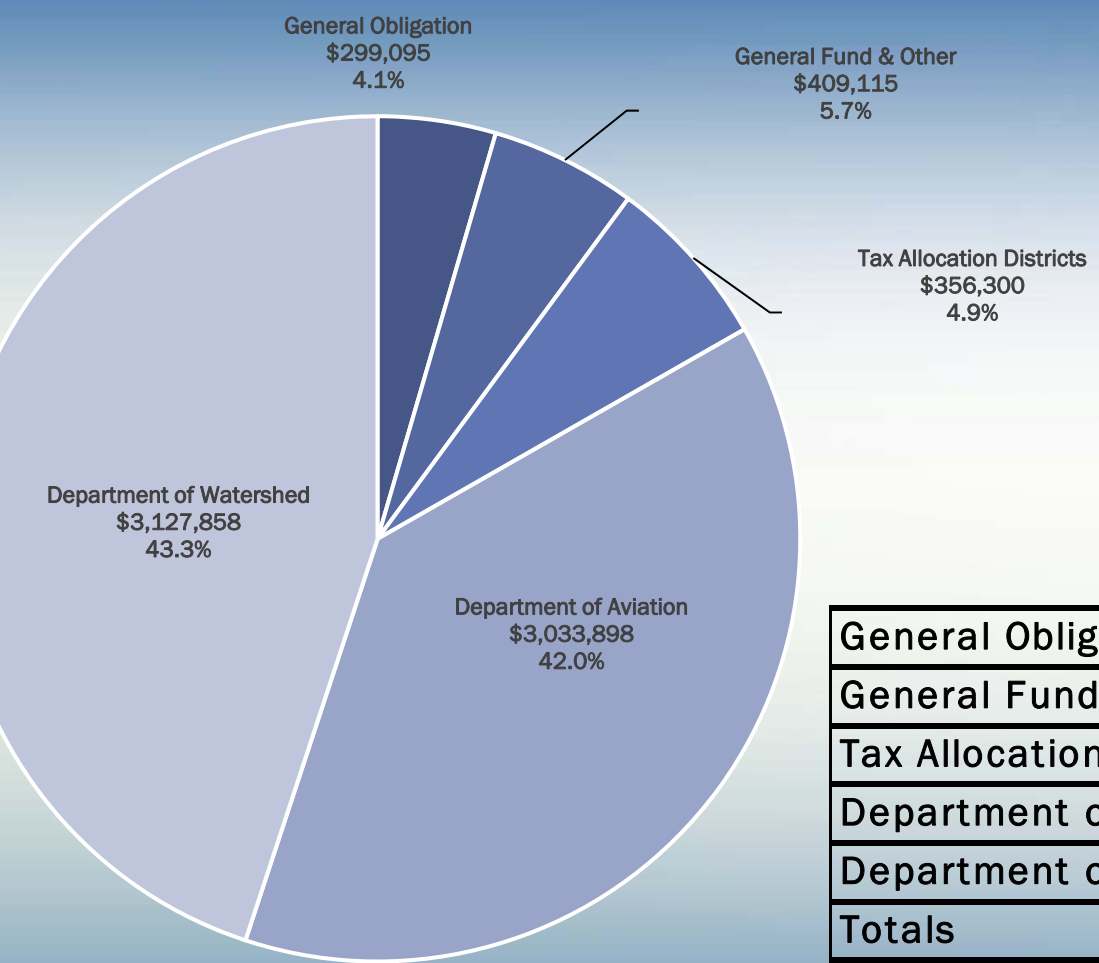
- \$3.5M Personnel Services
- (\$3.5M) Fleet Repairs/Maintenance and Supplies
- (\$1.5M) Contractual Services



DEBT/INVESTMENT PORTFOLIOS

BT PORTFOLIO – TOTAL DEBT OUTSTANDING

of September 30, 2019 (000's)



Total Debt Outstanding is
\$7.23 billion
(net increase \$17.9 million)

	Q1 FY19	Q1 FY20	Difference
General Obligation	\$325,430	\$299,095	(\$26,335)
General Fund & Other	\$403,422	\$409,115	\$5,693
Tax Allocation Districts	\$477,920	\$356,300	(\$121,620)
Department of Aviation	\$2,762,270	\$3,033,898	\$271,628
Department of Watershed	\$3,239,289	\$3,127,858	(\$111,431)
Totals	\$7,208,331	\$7,226,266	\$17,935

INVESTMENT PORTFOLIO

of September 30, 2019 (000's)



Interest Income: \$9.66 mm \$10.09 mm \$11.12 mm \$11.08 mm \$11.37 mm



QUESTIONS/ANSWERS SESSION