

CDHS COMMITTEE PRESENTATION

Eugene E. Jones, Jr. President & CEO

June 13, 2023



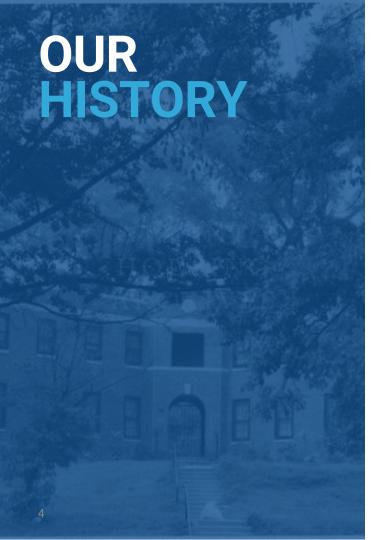
WHO WE ARE

Atlanta Housing (AH) is the largest housing authority in Georgia and one of the largest in the nation, serving nearly 27,000 low-income households comprised of approximately 46,000 people.

- The agency extends affordable housing resources to those in need through AH-owned residential communities, AH-sponsored mixed-finance residential communities, Housing Choice Vouchers, HomeFlex, supportive housing, homeownership opportunities, and development services that promote self-sufficiency.
- AH's programs are funded and regulated by the U.S.
 Department of Housing and Urban Development (HUD).



To open doors to safe, quality affordable homes, build inclusive communities of choice, and create opportunities for economic mobility.



Founded by real estate developer Charles F. Palmer and President of Atlanta University Center Dr. John Hope, AH was established in 1938 during the New Deal Era under President Franklin D. Roosevelt.



Charles Forrest Palmer



Dr. John Hope

- Palmer and Hope shared a vision to irradicate slums in the city of Atlanta and improve living conditions of deprived residents.
- The alliance resulted in the nation's first federally subsidized housing projects, supported by funding from the Public Works Administration (PWA): Techwood Homes for white Americans and University Homes for African Americans.
- Today, AH continues a people-centered legacy of innovation and leadership in the affordable housing landscape.

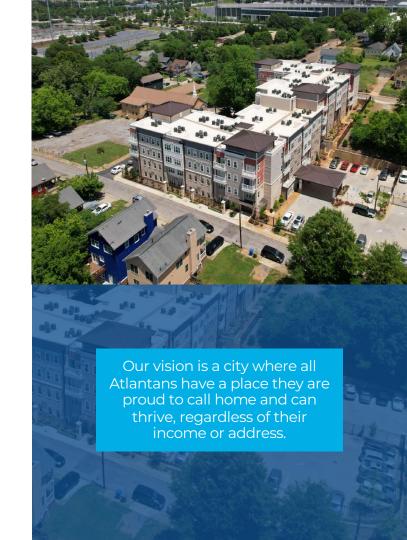


On January 25, 2023, the AH Board of Commissioners approved a 5-year Strategic Plan with six goals and key targets that will guide the agency's work and provide visibility to stakeholders and the public.

STRATEGIC PLAN

Strategic Goal 1 - Create or Preserve 10,000 Affordable Housing Units

- In alignment with Mayor Dicken's goal of creating and preserving 20,000 affordable units, AH has set a goal of creating or preserving 10,000 units over the next 5 years.
- This goal will be achieved as follows:
 - 1. Activation of more than **300 acres of AH vacant land to achieve 5,000 new units**
 - 2. Preservation of 5,000 units in AH's existing portfolio
- Both creation and preservation of units will require an AH investment of \$250+ million, with \$220+ million allocated towards creation, and \$30+ million towards preservation.



STRATEGIC ALIGNMENT AH PRIORITY SITES

Site	Acreage	Neighborhood	Current Status (As of FY2023 Q2)
Scholars Landing	8	Atlanta University Center	Tier I
Herndon Square	10	English Avenue	Tier I
Englewood Manor	30	Chosewood Park	Tier I
West Highlands	24	West Highlands, Rockdale	Tier I
Mechanicsville	8	Mechanicsville	Tier I
Magnolia Perimeter	4	Vine City	Tier I
Civic Center	19	Old Fourth Ward	Tier I
Bowen Homes	74	Brookview Heights	Tier I
North Avenue	4	Old Fourth Ward	Tier II
Palmer House	1	Downtown	Tier II
Johnson Road	13	Rockdale	Tier II
Hollywood Courts	20	Scotts Crossing	Tier II
Thomasville	36	Thomasville Heights	Tier II
Bankhead Courts	35	Bankhead Courts	Tier III
Jonesboro North	9	Lakewood	Tier III
Jonesboro South	15	Browns Mill Park	Tier III
Leila Valley	14	Leila Valley	Tier III
Gilbert Gardens Annex	4	Poole Creek	Tier III
Englewood North	11	Chosewood Park	Tier III
Scattered Sites	17	Various	Tier III





AH takes an innovative approach to building stronger, resident-focused neighborhoods across the city, with a special emphasis on communities where our former public housing sites once stood.

TIER 1 DEVELOPMENT PROJECTS SUMMARY

6,223

Total units

3,208

(52% Affordability)
Total affordable units

\$2,249,294,864

Total development costs

\$167,018,692

Total infrastructure costs

\$107,558,201

Total rehabilitation <u>Cos</u>ts (RAD only) \$245,848,531

Total AH investment

SCHOLARS LANDING

Project Background

Development Team: Integral Development

UNITS: 212 Rental Units

78 For Sale Units

Affordability: 45%

TDC: \$134,371,322 \$14,197,051 Infrastructure:

\$33,578,514 **AH Investment:**

Project Closing Schedule

Rental (ASL II): April 2023

212 units/114 affordable

Homeownership: July 2023

78 units / 16 affordable



301102 110 2 11121110 10 11211 10 10 11 110 110										
Phase	Units			Vertical Cost			l:	Total		
	Total Units	Affordable	% Affordable	АН	Other	Total	AH	Other	Total	Cost
	l .									

ASL II MF 212 54% \$93,374,271 \$7,184,243 \$2,000,000 \$102,558,514 114 \$25,434,271 \$67,940,000 \$9,184,243 SL Homeownership 78 16 21% \$26,800,000 \$26,800,000 \$960,000 \$4,052,808 \$5,012,808 \$31,812,808

TOTAL 290 \$25.434.271 \$120,174,271 \$8,144,243 \$6.052.808 \$14.197.051 \$134,371,322 130 45% \$94,740,000

ENGLEWOOD

Project Background

Development Team: The Benoit Group, Michaels

UNITS: 828 Rental Units

81 For Sale Units

Affordability: 76%

TDC: \$304,462,964 **Infrastructure:** \$30,000,000 **AH Investment:** \$45,478,707

Project Closing Schedule

Infrastructure June 2023

Rental (TBG 1A/B): September / October 2023

360 units/288 affordable





Phase Units Vertical Cost Infrastructure Cost To			ENGLEWO	OOD TOTAL DEVELOPMENT COST PROJEC	TIONS: April 1	.5, 2023	
	Phase	Units		Vertical Cost		Infrastructure Cost	To

Filase	Ullits				111	TOLAI				
	Total Units	Affordable	% Affordable	АН	Other	Total	АН	Other	Total	Cost
Residential	909	690	76%	\$21 178 707	\$253,284,257	\$274,462,964	\$24 300 000	\$5,700,000	\$30,000,000	\$304,462,964

Residential 909 690 76% \$21,178,707 \$253,284,257 \$274,462,964 \$24,300,000 \$5,700,000 \$30,000,000 **\$304,462,964**TOTAL 909 690 76% \$21,178,707 \$253,284,257 \$274,462,964 \$24,300,000 \$5,700,000 \$30,000,000 \$304,462,964

HERNDON

Project Background

Development Team: Hunt / Oakwood Development

UNITS: 380 Rental Units

32 For Sale Units

Affordability: 69%

TDC: \$160.348.226 Infrastructure: \$15,096,691 \$40,478,805 **AH Investment:**

Project Closing Schedule

Rental (Ph II): October 2023

200 units/288 affordable





		W//			J J W					
HERNDON TOTAL DEVELOPMENT COST PROJECTIONS: April 15, 2023										
				_	-					

Phase	Units (Phases II, II)		Verti	cal Cost (Phase	s II, II)	Infrastructure Cost (Phases A, B)			Total	
	Total Units	Affordable	% Affordable	ΔН	Other	Total	ΔН	Other	Total	Cost

\$114,052,921 \$160,348,226 Residential 412 69% \$31,198,614 \$145,251,535 \$9,280,191 \$5,816,500 \$15,096,691 285

TOTAL 412 285 69% \$31,198,614 \$114,052,921 | \$145,251,535 \$9,280,191 \$5,816,500 \$15,096,691 \$160,348,226

CIVIC CENTER

TOTAL

Project Background

Development Team: Republic, TMO, Sophy Capital

UNITS: 1,311 Rental Units

Affordability: 40%

610,000 GSF Commercial

TDC: \$665,295,188 **Infrastructure:** \$27,700,000

AH Investment: \$12,700,000

Project Closing Schedule

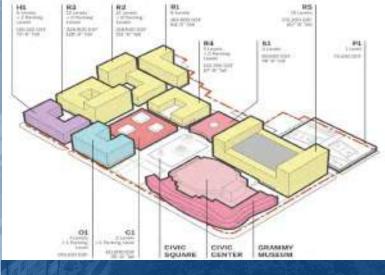
Rental (Ph I): December 2024

1311

525

328 units/67 affordable

40%



Immediate project needs: Infrastructure funding of \$27,700,000

\$27,700,000

\$665,295,188

CIVIC CENTER TOTAL DEVELOPMENT COST PROJECTIONS: April 15, 2023										
Phase	Units			Vertical Cost			Infrastructure Cost			Total Cost
	Total Units	Affordable	% Affordable	АН	Other	Total	АН	Other	Total	
Residential 1,215,000 GSF	1311	525	40%	\$0	\$637,595,188	\$637,595,188	\$12,700,000	\$15,000,000	\$27,700,000	\$665,295,188
Commercial: Retail, Office,										
Hotel, School (610,000 GSF)										

\$637,595,188 \$637,595,188 \$12,700,000 \$15,000,000

ON WAS SENTED TOTAL DELVELOPMENT COST DEGLESTIONS

\$0

BOWEN

TOTAL

Project Background

Development Team: MBS, The Benoit Group

UNITS: 1.800 Rental Units

200 For Sale

Affordability: 41%

2000

TDC: \$657,309,000 **Infrastructure:** \$76,558,450 **AH Investment:** \$64,486,000

Project Closing Schedule

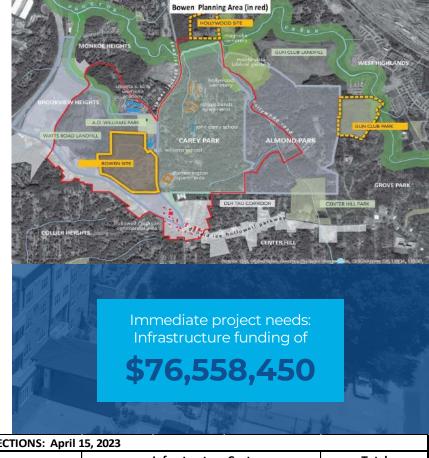
Rental (Ph I): December 2024

825

115 units / 54 affordable

41%

\$47,200,000



\$76,558,450

\$657,309,000

\$17,286,000 \$59,272,450

	BOWEN TOTAL DEVELOPMENT COST PROJECTIONS: April 15, 2023											
Phase		Units		Vertical Cost Infrastructure Cost								
	Total Units	Affordable	% Affordable	АН	Other	Total	AH	Other	Total	Cost		
CNI Phases 1 - 6	751	507	68%	\$47,200,000	\$232,686,590	\$279,886,590	\$17,286,000	\$8,514,000	\$25,800,000	\$305,686,590		
Non CNI Phases 7 - 12	1249	318	25%	\$0	\$300,863,960	\$300,863,960	\$0	\$50,758,450	\$50,758,450	\$351,622,410		

\$580,750,550

\$533,550,550

BOWEN CNIG STATUS

Application

- January 2023: AH submitted an application for a \$40M HUD Choice Neighborhood Implementation Grant as a Co-Applicant with City of Atlanta.
- AH and the COA as Co-Applicants are finalists. A HUD site visit is scheduled for May 9.
- Final awarding is anticipated to take place in July / August 2023.

Bowen Choice Neighborhood Implementation Grant

COMMITMENTS TO DATE:

	Bowen CNI Grant Budget: January 2023											
Category	CN	AH	COA	IA	Other	Total						
Housing	\$22,000,000	\$49,000,000			\$234,686,590	\$305,686,590						
People	\$12,100,000	\$5,987,657			\$23,506,731	\$41,594,388						
Neighborhood	\$5,900,000	\$6,350,000	\$17,773,233	\$10,000,000	\$175,986,120	\$216,009,353						
Total	\$40,000,000	\$61,337,657	\$17,773,233	\$10,000,000	\$434,179,441	\$563,290,331						

WEST HIGHLANDS

Project Background

Development Team: Columbia Residential

Brock Built Homes

UNITS: 223 For Sale

Affordability: 29%

TDC: \$78,006,103 **Infrastructure:** \$2,244,000

AH Investment: \$0

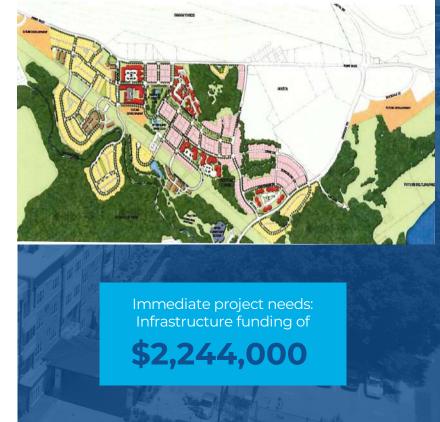
Project Closing Schedule

For Sale (Ph I): September 2023

103 units / 21 affordable

For Sale (PH 2, 3) 2024

120 units / 43 affordable



		WEST HIGHLA	NDS TOTAL DEVE	LOPMENT COS	T PROJECTIONS (F	Remaining 3 ph	ases): April 1	5, 2023		
Phase	Units				Vertical Cost		I	nfrastructure Co	ost	Total
	Takalillaika	A CCl - l- l -	0/ 0 ff - - -	A 1 1	041	T-4-1		Oth	T-4-1	G = -+

	Total Units	Affordable	% Affordable	AH	Other	Total	AH	Other	rotai	Cost
3B South	103	21	20%		\$40,873,436	\$40,873,436		\$1,249,500	\$1,249,500	\$42,122,936
2000 Perry	65	25	32%		\$18,661,417	\$18,661,417		\$562,500	\$562,500	\$19,223,917

Perry site (WACs) 55 18 23% \$16,227,250 \$16,227,250 \$432,000 \$432,000 \$16,659,250 **TOTAL** 223 64 29% \$0 \$75,762,103 \$0 \$75,762,103 \$2,244,000 \$2,244,000 \$78,006,103

MECHANICS VILLE

Project Background

Development Team: Columbia Residential

SUMMECH CDC

UNITS: 136 For Sale

Affordability: 20%

TDC: \$37,422,000

Infrastructure: \$TBD \$TBD **AH Investment:**

Project Closing Schedule

For Sale: June 2024

136 units / 27 affordable





MECHANICS VILLE 1	TOTAL DEVELOPMENT COST PROJECTIONS: Apri	il 15, 2023	
_		_	

Phase		Units otal Units		Vertical Cost (Construction Loan)			Infrastructure Cost			Total
	Total Units	Affordable	% Affordable	АН	Other	Total	АН	Other	Total	Cost

\$37,422,000 20% \$37,422,000 \$37,422,000 **ANDP** 136 27 TBD **TBD**

27 \$0 \$37,422,000 \$0 \$0 \$37,422,000 TOTAL 136 20% \$37,422,000

MAGNOLIA PERIMETER

Project Background

Development Team: ANDP

Ouest / Westside Future Fund

City Place

UNITS: 31 For Sale

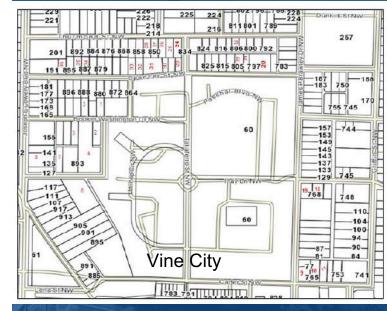
Affordability: 100%

TDC: \$11,328,976 Infrastructure: \$1,249,500 \$4,973,744 **AH Investment:**

Project Closing Schedule

For Sale: June 2024

31 units / 31 affordable



Immediate project needs: Infrastructure funding of \$1,249,500

	MAGNOLIA PROPERTY TOTAL	DEVELOPMENT COST PROJECTIONS (3 Develop	pers): April 15, 2023	•
Dhaca	Units	Vertical Cost (Construction Lean)	Infractructure Cost	Total

MAGNOLIAT NOT ENTITOTAL DEVELOT MENT COST T NOTECTIONS (5 DEVElopers). April 15, 2025										
Phase	Units			Vertical Cost (Construction Loan)			Infrastructure Cost			Total
	Total Units	Affordable	% Affordable	АН	Other	Total	АН	Other	Total	Cost

Phase	Units			Vertical Cost (Construction Loan)			Infrastructure Cost			Total	
	Total Units	Affordable	% Affordable	АН	Other	Total	АН	Other	Total	Cost	

\$1,249,500 ANDP 12 12 100% \$600,000 \$3,230,988 \$3,830,988 \$1,249,500 \$5,080,488 Quest / WFF 12 12 15% \$1,915,494 \$3,830,988 \$0 \$3,830,988

\$1,915,494 City Place 7 9% \$1,208,750 \$1,208,750 \$2,417,500 \$2,417,500

\$10,079,476 TOTAL 31 31 \$3,724,244 \$1,249,500 \$0 100% \$6.355.232 \$1.249.500 \$11.328.976

THOMASVILLE

Project Background

Development Team: Tier II Project – in planning

Planner: APD Urban Issue RFP Fall 2023

UNITS: 800 Affordability: 40%

TDC: \$258,244,651 **Infrastructure:** \$37,244,651 **AH Investment:** \$14,897,860+

Project Closing Schedule

320

40%

Rental: 2025

800

TOTAL



\$22,346,791

\$37,244,651 \$258,244,651

	1	THOMASVILLE TOT	AL DEVELOPMEN	IT COST PROJEC	CTIONS: April 15,	2023 Note: T	ier II Project -	in planning		
Phase		Units		Vertical	Cost (Constructi	on Loan)	lı	nfrastructure Co	ost	Total
	Total Units	Affordable	% Affordable	АН	Other	Total	AH	Other	Total	Cost
TBD	800	320	40%	TRD	TBD	\$221 000 000	\$14 897 860	\$22 346 791	\$37 244 651	\$258 244 651

\$0

\$221,000,000 \$14,897,860

\$0



As AH creates affordable housing, investment partners expand our available capital, offer expertise in development and management, and provide the flexibility to address capital needs at the properties.

CO-INVESTMENT PROGRAM

Performance

Status

\$60M authorized in 2019 by AH Board

3 rental projects closed

(London TH, Madison Reynoldstown, and Juanita H. Gardner Village)

- \$18,229,366 committed
- 512 affordable units with 304 HomeFlex / 20 market units
- AH land acquisition (extra cost): \$2,680,000 ensures long term affordability

5 rental projects in pipeline to close in 2023 (Flats & Villas at Stone Hogan, Heritage Village, Sylvan Hills II, and 360 Peachtree)

- \$36,516,994 committed
- 922 affordable units with 198 HomeFlex
- AH land acquisition (extra cost): \$3,850,120 ensures long term affordability

5 projects will close in CY 2023 to produce 947 units.

Fund balance is currently \$5,253,640.

AH will request Board authorization in April to replenish Co-Investment Fund with an additional \$50M.

Co-Investment Fund Breakdown										
Co-Investment Properties	Developer	Total Units	Affordable	AH Land Acquisition	AH CO - Investment Fund	Total AH Investment	Total Development Costs			
Flats @ Stone Hogan	Zimmerman Properties, Tri Star Real Estate	256	256	\$10	\$7,000,000	\$7,000,010	\$82,010,180			
Villas @ Stone Hogan	Zimmerman Properties, Tri Star Real Estate	192	192	\$10	\$5,500,000	\$5,500,010	\$53,719,369			
Heritage Village @ West Lake	Quest Community Development Organization	102	102	\$3,850,000	\$4,000,000	\$7,850,000	\$29,886,408			
Sylvan Hills II	EQ Housing, Radiant Development Partners, ANDP	227	227	\$100	\$9,516,994	\$9,517,094	\$38,525,000			
360 Peachtree	Evergreen Redevelopment	170	145	\$0	\$10,500,000	\$10,500,000	\$98,523,729			
London Townhomes Closed	The Benoit Group	200	180	\$0	\$7,464,366	\$7,464,366	\$46,431,312			
Madison Reynoldstown Closed	Rhea Ventures	116	116	\$1,000,000	\$8,400,000	\$9,400,000	\$43,604,179			
Juanita H. Gardner Village Closed	Tim Shel Development	216	216	\$1,680,000	\$2,365,000	\$4,045,000	\$23,561,803			
TOTAL		1479	1434	\$6,530,120	\$54,746,360	\$61,276,480	\$416,261,980			

ACTIVE RENTAL ASSISTANCE DEMONSTRATION (RAD) **PROJECTS**

In collaboration with development partners, AH invests in communities, preserving long-term affordability and paving the way for sustainable growth and progress

EAST LAKE HIGHRISE

Project Summary

Developer: Columbia Residential

Project Type: Senior and Young **Disabled**

Unit Mix: 149 Public Housing Units

Total Development Cost: \$33,965,680

Total Rehabilitation Cost: \$25,187,946

Rehabilitation Scope of Work: New kitchens and bathrooms including appliances and flooring. Enhanced community garden, business center, and fitness center. Upgrade to major systems. Asbestos abatement. Updated building envelope, including insulation, energy efficient windows and finishes. All new fixtures, hot water systems and high-efficient HVAC units. US Green Building Standards certificated improvements.

AH Total Investment: \$10,550,000



VILLAGES AT CARVER I

Project Summary

Owner/Developer: Integral

Project Type: Family

Unit Mix: 110 PH; 44 LIHTC; and 66

MKT 66 t

Total Development Cost: \$43,251,865

Total Rehabilitation Cost: \$19,317,613

Rehabilitation Scope of Work: Exterior and interior updates including flooring, bathrooms and kitchen fixtures, appliances, plumbing, HVAC, and amenities. Site improvements to parking, gates, pavement, etc.

AH Total Investment: \$8,493,761



JAMES ALLEN JR. PLACE

Project Summary

Owner/Developer: Columbia Residential

Project Type: Senior and young disabled

Unit Mix: 129 RAD units

Total Development Cost: \$36,077,058

Total Rehabilitation Cost: \$21,718,286

Rehabilitation Scope of Work: Exterior and interior updates including flooring, bathrooms and kitchen fixtures and appliances, energy efficient plumbing, heating, and HVAC. New on-site health clinic.

AH Total Investment: \$8,400,000

Closing Date: March 2022



BARGE ROAD HIGHRISE

Project Summary

Owner/Developer: The Michaels Organization

Project Type: Senior and young disabled

Unit Mix: 129 RAD units

Total Development Cost: \$22,596,446

Total Rehabilitation Cost: \$8,009,972

Rehabilitation Scope of Work: Interior and exterior updates to flooring, bathrooms and kitchen fixtures and appliances, energy efficient plumbing and heating, and HVAC.

AH Total Investment: \$6,800,000

Closing Date: July 2022



VILLAGES AT CASTLEBERRY HILLS II

Project Summary

Owner/Developer: HJ Russell

Project Type: Family

Unit Mix: 114 PBV; 114 LIHTC; and 56 MKT

Total Development Cost: \$71,859,335

Total Rehabilitation Cost: \$33,324,204

Rehabilitation Scope of Work: Cabinet replacements, elevator upgrades, new flooring, new light fixtures, new millwork, plumbing fixtures, new bathroom and kitchen appliances, sewer line scope and cleaning, upgrade to major systems including HVAC, roofing, and security updates.

AH Total Investment: \$9,600,000

Closing Date: July 2022



THANK YOU! QUESTIONS?

