



A Presentation By The  
Department Of Aviation

# FY 2021 Operating Budget

 **Hartsfield-Jackson**  
Atlanta International Airport.





HARTSFIELD-JACKSON

# Strategic Priorities

## VISION

To be global leader in airport efficiency and customer service excellence.

## MISSION

To provide the Atlanta region a safe, secure and cost-competitive gateway to the world that drives economic development, operates with the highest level of customer service and efficiency, and exercises fiscal and environmental responsibility.



# COVID-19 IMPACT SUMMARY

## OPERATIONAL REDUCTIONS

### FEDERAL AGENCIES

#### TSA Checkpoints

##### Domestic:

- N/S Closed
- Main Opened

##### International:

- F Departure Closed & Recheck Opened
- E Recheck Closed

#### CUSTOMS & BORDER PATROL

- Consolidated FIS activities at F

### CENTRAL PASSENGER TERMINAL COMPLEX

#### CONCOURSES

##### Reduced Operations:

- Concourse C South
- Concourse D South

##### Closed Operations:

- Concourse T-South
- Concourse B
- Concourse C-North
- Concourse E North & South

#### SYSTEMS

##### Escalators/Elevators/ Moving Walkways

- Turned off 101 of 321 systems

### RENTAL CAR CENTER

#### SYSTEMS

##### Escalators/Elevators

- Turned off 6 of 46 systems

### TRANSPORTATION NETWORK COMPANIES

Moved pick-ups and drop-offs to upper and lower curbs

### ATRIUM

Optimized social distancing in seating areas

### PARKING

Implemented parking consolidation

### AIRFIELD

Runway 10/28 closed for maintenance

# RESUMPTION OF OPERATIONS SUMMARY

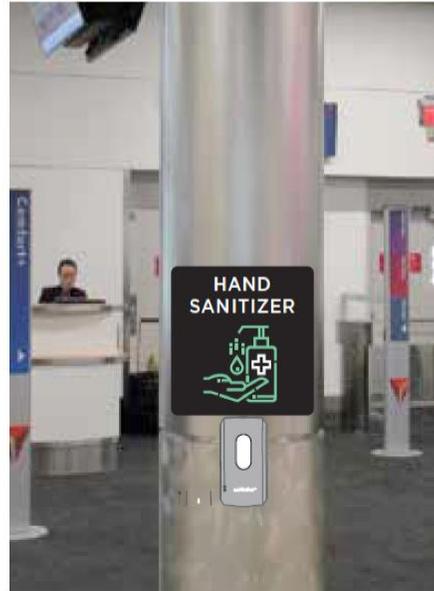
Continue to Provide for a Safe and Secure Operating Environment

## A EMPLOYEE SAFETY



Follow Federal Requirements and Guidelines

## B CUSTOMER TOUCHPOINTS



Hand Sanitizing Stations & Social Distancing Floor Marks

## C OPERATIONAL EFFICIENCY



Phased restoration of facilities/systems; Facility Cleaning & Technology

## D COMMUNICATION



Stakeholder Communication & Various Communication Channels



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# Key Metrics

	FY 2018 Actual	FY 2019 Actual	FY 2020 Projected	FY 2021
Airport Customer Satisfaction	85%	86%	85%	85%
Bond Coverage Factor (Garbs)	2.10	2.13	1.25	1.25
Airport Parking Revenue (in millions)	\$147.6	\$147.4	\$105.7	\$78.4
Airport Commercial Revs. excl. Parking (millions)	\$169.3	\$178.2	\$126.0	\$75.3
Total Passengers Handled (millions)	105.2	109.1	78.6	48.2
Cargo Volume (Metric Tons)	692,663	676,778	615,000	511,000



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# FY 2021 Proposed Operating Budget

	Fiscal Year 2020			Fiscal Year 2021			Variance
	FY20 Budget	FY20 Projected	Projection Over (Under) Budget	FY21 Pre-COVID Budget	FY21 COVID Adjustments	FY21 COVID Adjusted Budget	FY21 COVID Adjusted Budget to FY20 Budget
<b>Revenue</b>							
Landing Fees	57,735	44,063	(13,672)	65,281	(37,279)	28,001	(29,734)
Terminal Rental	258,830	195,720	(63,110)	268,554	(83,710)	184,844	(73,986)
Airside Rentals	42,874	31,949	(10,925)	37,102	-	37,102	(5,772)
Landside Rentals	7,871	5,684	(2,187)	8,000	-	8,000	129
Parking	147,936	105,693	(42,243)	184,779	(106,423)	78,355	(69,581)
Concessions	121,695	85,545	(36,150)	118,835	(67,984)	50,851	(70,844)
Airline Passenger Credit	(33,064)	(24,646)	8,418	(33,914)	19,456	(14,458)	18,606
Airline Concession Credit	(85,187)	(58,201)	26,986	(83,184)	47,588	(35,596)	49,591
Airline O&M Credit	(6,705)	(6,610)	95	(7,142)	4,345	(2,797)	3,908
Car Rental	40,926	30,832	(10,094)	44,002	(25,417)	18,585	(22,341)
Ground Transportation	11,044	9,576	(1,468)	13,629	(7,771)	5,858	(5,186)
Non-Airline Recoveries	14,848	11,229	(3,619)	17,548	(10,048)	7,500	(7,348)
Other Revenues	8,882	6,982	(1,900)	8,939	(5,104)	3,835	(5,047)
<b>Total Revenue</b>	<b>587,685</b>	<b>437,815</b>	<b>(149,870)</b>	<b>642,428</b>	<b>(272,347)</b>	<b>370,081</b>	<b>(217,604)</b>
<b>Expenses</b>							
Personnel	110,091	98,226	(11,865)	113,748	(5,204)	108,544	(1,547)
Purchased / Contracted Services	189,424	146,179	(43,245)	206,990	(29,454)	177,536	(11,888)
Supplies	19,124	14,059	(5,065)	19,986	(1,519)	18,467	(657)
Capital Planning	1,733	1,035	(698)	1,454	-	1,454	(279)
Interfund / Interdepartmental Charges	13,626	16,704	3,078	14,634	-	14,634	1,008
Other Costs	8,340	9,021	681	7,582	(249)	7,332	(1,008)
<b>Sub-total Expenses</b>	<b>342,338</b>	<b>285,224</b>	<b>(57,114)</b>	<b>364,394</b>	<b>(36,427)</b>	<b>327,967</b>	<b>(14,371)</b>
<b>COVID Contingency</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,000</b>	<b>5,000</b>	<b>5,000</b>
<b>Total Expenses</b>	<b>342,338</b>	<b>285,224</b>	<b>(57,114)</b>	<b>364,394</b>	<b>(31,427)</b>	<b>332,967</b>	<b>(9,371)</b>



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# Debt Service Coverage (DSC)

# General Airport Revenue Bonds (GARBS)

DSC Formula	FY19	FY20		FY21
	Actuals	Budget	Projection	Budget
Operating Revenue	\$ 602.27	\$ 593.84	\$ 410.12	\$ 370.08
(+) Investment Income	17.19	8.00	-	-
(-) Operating Expenses	338.08	371.81	285.22	332.97
(+) Major Maintenance Expenses	21.66	25.00	-	-
(=) Net Revenue	303.04	255.03	124.90	37.11
(+) CARES Funds - Operating	-	-	62.78	14.70
(=) Adjusted Net Revenue	\$ 303.04	\$ 255.03	\$ 187.68	\$ 51.81
GARB Debt Service	\$ 141.97	\$ 150.14	\$ 150.14	\$ 127.05
CARES Funds - Debt Service	-	-	-	85.60
(/) Adjusted GARB Debt Service	\$ 141.97	\$ 150.14	\$ 150.14	\$ 41.45
(=) GARB Debt Service Coverage	2.13	1.70	1.25	1.25



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# FY 2021 Bridge To Operational Breakout

	Department of Aviation (Page 279)	Other City Departments	Fire & Police Departments (Pages 336/346)	Total	COVID- Adjusted Budget
<b>Total Personnel</b>	<b>\$57,040</b>	<b>\$9,822</b>	<b>\$50,341</b>	<b>\$117,204</b>	<b>\$108,544</b>
<b>Non-Personnel</b>					
Purchase Contract Services	198,657	6,882	1,451	206,990	182,536
Supplies	17,941	54	1,991	19,986	18,467
Capital outlays	388	15	1,050	1,454	1,454
Interfund/Interdepartmental Charges	2,815	10,286	1,533	14,634	14,634
Other Cost	3,971	152	4	4,127	7,332
<b>Total Non-Personnel</b>	<b>\$223,773</b>	<b>\$17,389</b>	<b>\$6,028</b>	<b>\$247,190</b>	<b>\$224,422</b>
<b>Total Operating Expenses (5501)</b>	<b>\$280,813</b>	<b>\$27,211</b>	<b>\$56,369</b>	<b>\$364,394</b>	<b>\$332,967</b>

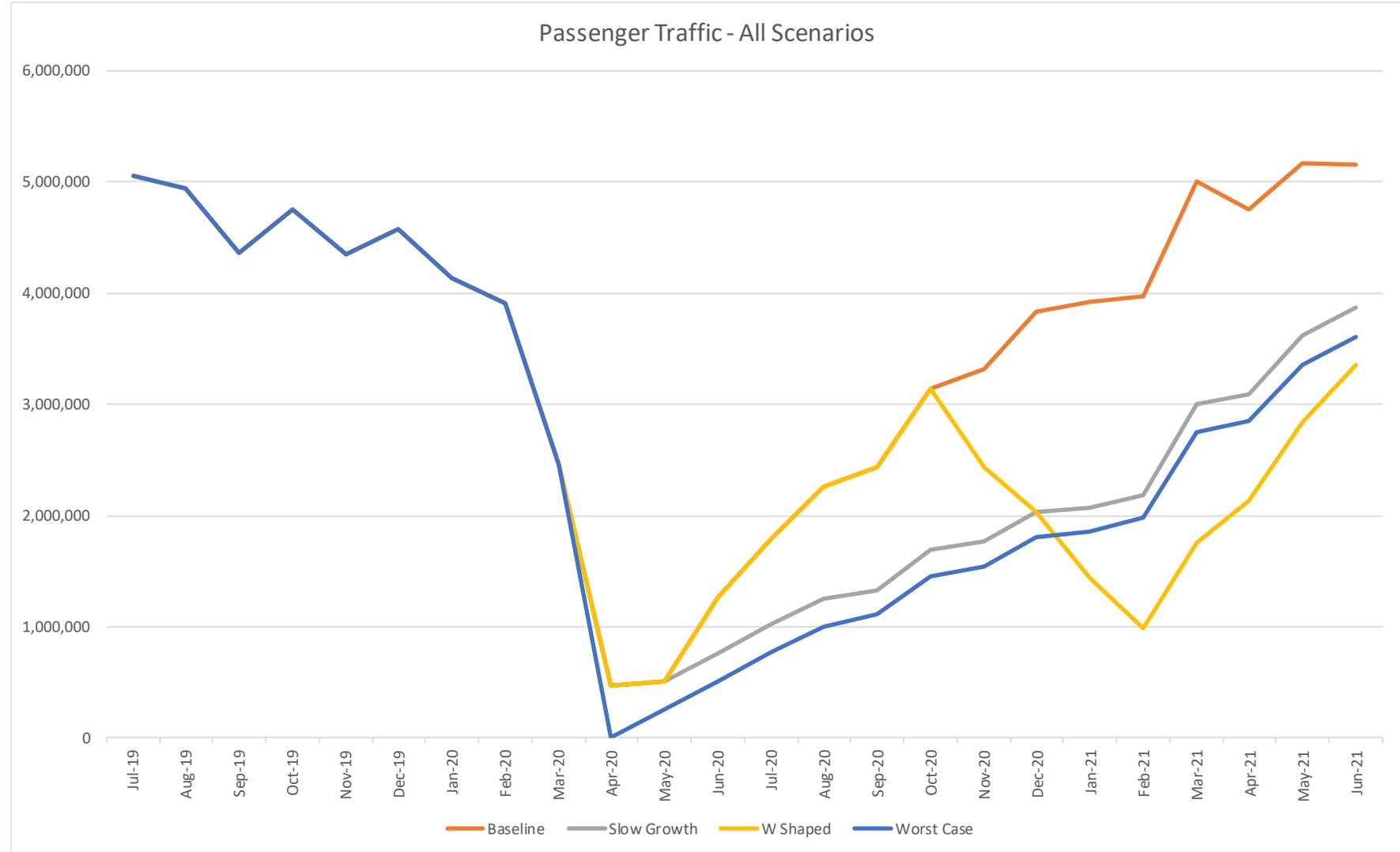
*Detail of Other City Departments*

Department	Budget Book Page	FY21 Request	FY20 Budget
Executive - Municipal TV	156	\$15	\$15
Executive - Contract Compliance	156	712	754
AIM	170	492	526
Law	190	7,095	7,390
Finance	216	785	513
Procurement	228	1,091	1,666
Human Resources	320	1,990	2,365
Ethics	382	232	250
Audit	402	1,058	1,155
Non-Departmental	296	13,741	13,584
<b>Total COA Dep't Orgs</b>		<b>\$27,211</b>	<b>\$28,218</b>



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# Passenger Scenarios





THANK YOU!

# Questions & Answers

