



A PRESENTATION BY THE
DEPARTMENT OF AVIATION

FY 2020 OPERATING BUDGET

Thursday, June 6, 2019

 Hartsfield-Jackson
Atlanta International Airport.





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AGENDA

- ATL's Strategic Priorities
- Organizational Chart
- Key Performance Metrics
- FY19 Successes
- FY20 Highlights
- Proposed Operating Revenue Plan
- Proposed Operating Expenses
- Debt Service Coverage GARBS
- Operating Expense Bridge
- Personnel





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STRATEGIC PRIORITIES

VISION

To be global leader in airport efficiency and customer service excellence.

MISSION

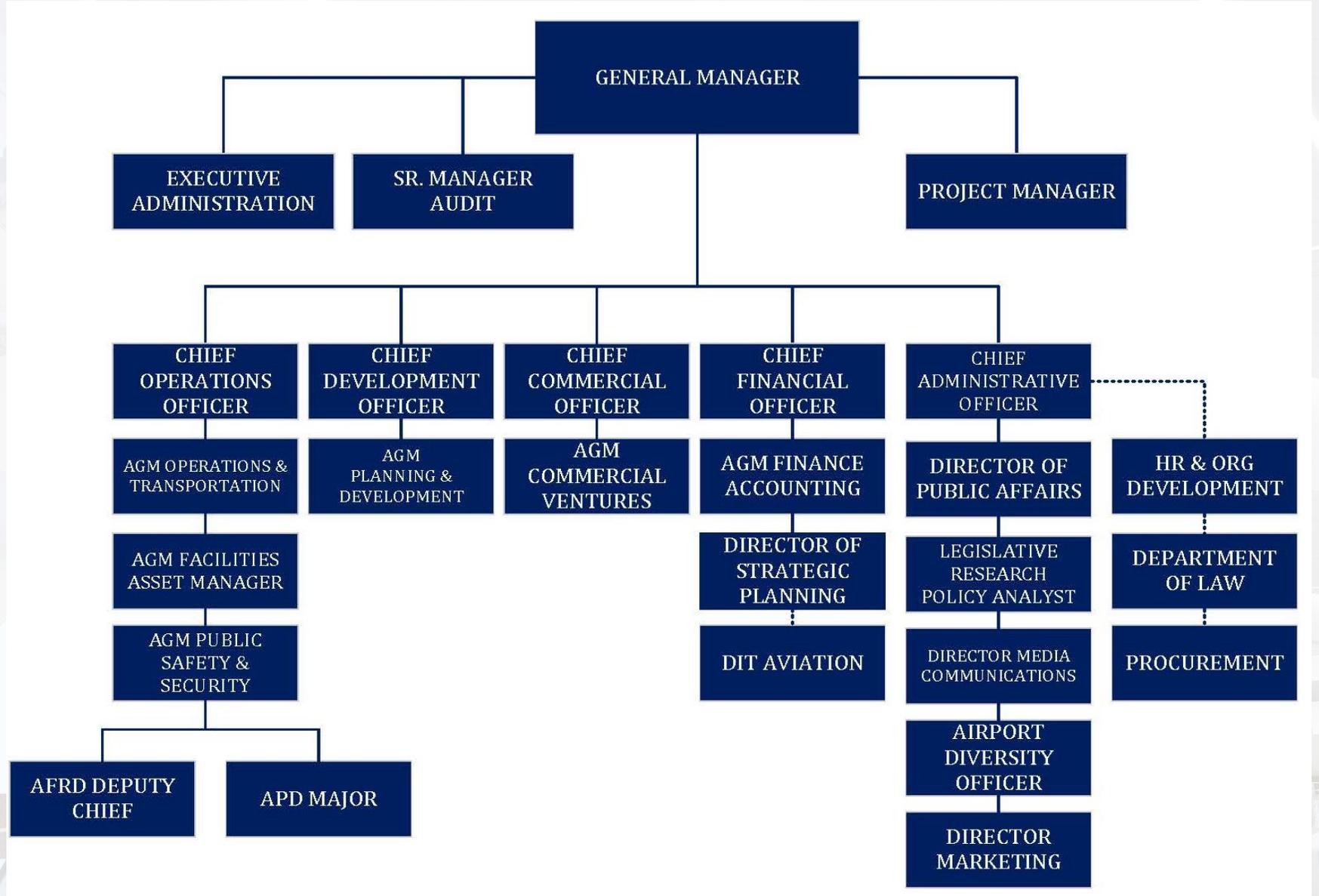
To provide the Atlanta region a safe, secure and cost-competitive gateway to the world that drives economic development, operates with the highest level of customer service and efficiency, and exercises fiscal and environmental responsibility.





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ORG. STRUCTURE SENIOR STAFF





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KEY METRICS

Assessing performance

	FY 2017 Actual	FY 2018 Actual	FY 2019 Projected	FY 2020 Target
Airport Customer Satisfaction	85%	85%	85%	87%
Bond Coverage Factor (Garbs)	1.78	2.10	1.94	1.75
Airport Parking Revenue (in millions)	\$131.9	\$147.6	\$146.0	\$147.9
Airport Commercial Revs. excl. Parking (millions)	\$162.3	\$169.3	\$176.5	\$185.0
Total Passengers Handled (millions)	104.3	105.2	107.4	110.4
Cargo Volume (Metric Tons)	673,210	692,663	689,000	704,000



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FY 2019 SUCCESSES

- **World's Busiest Airport – 21st consecutive year! Processed 107 million passengers.**
- **Hosted Super Bowl LIII without incident.**
- **ATL Next milestones:**
 - **Completion of North Canopy**
 - **Concourse T enabling work started**
 - **Significant progress on ATL West parking deck**





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FY 2020 HIGHLIGHTS

- Strategic focus on operational efficiency and excellence
- ATL Next milestones:
 - Completion of South Canopy
 - Significant progress on exterior façade work
 - ATL Select parking lot complete
 - ATL West parking deck near completion





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FY 2020 PROPOSED OPERATING REVENUE PLAN

	FY2018 Actual	FY 2019 Adopted Budget	FY 2019 Projected Actual	FY2020 Proposed Budget Adoption
Aeronautical Revenues:				
Landing Fees	\$ 34,413,505	\$ 39,843,427	\$ 53,014,263	\$ 58,438,394
Terminal Rentals	213,147,904	239,952,303	236,527,986	264,277,447
Airlines Credit	(108,254,922)	(121,043,037)	(122,532,921)	(124,955,827)
Airside Rentals	31,477,872	35,261,704	42,789,567	40,986,204
Cost Recoveries	10,808,692	1,888,725	1,909,340	1,887,437
Total Aeronautical Revenues	\$ 181,593,051	\$ 195,903,122	\$ 211,708,235	\$ 240,633,655
Non Aeronautical Revenues:				
Landside Rentals	\$ 8,475,309	\$ 10,066,932	\$ 8,409,476	\$ 7,871,348
Commercial Revenues				
Public Parking	147,609,046	145,370,699	145,970,342	147,936,062
Inside Concessions	115,989,917	120,355,456	119,908,965	121,695,460
Rental Car	42,010,127	40,760,176	43,238,760	40,926,498
Ground Transportation	9,950,502	9,599,947	12,033,782	11,043,657
Other	1,280,000	1,280,000	1,280,000	1,280,000
Non Airline Cost Recoveries	13,364,484	11,384,000	16,857,221	14,848,000
Other Revenues	5,204,564	7,286,217	7,617,545	7,601,852
	\$ 343,883,949	\$ 346,103,427	\$ 355,316,091	\$ 353,202,877
Total Operating Revenue	\$ 525,477,000	\$ 542,006,549	\$ 567,024,326	\$ 593,836,532



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FY 2020 PROPOSED OPERATING EXPENSES

	FY2018 Actual	FY2019 Adopted Budget	FY2019 Projected Actual	FY2020 Proposed Budget
EXPENSES:				
Salaries & Benefits	93,149,755	102,370,557	96,699,034	113,971,061
3rd Party Operating & Maintenance Contracts:				
Parking Operations	32,284,791	32,053,748	31,186,186	37,927,381
Security (Access Control/Gate Guard/Fingerprints)	15,806,186	22,563,901	19,139,466	23,192,606
Plane Train / ATL Sky Train	26,317,581	27,470,534	22,313,910	27,824,006
Customer Service	765,269	2,223,200	1,150,526	7,138,300
Rental Car Center Operations	2,311,204	3,500,000	3,045,564	4,200,000
Central Passenger Terminal Complex Maintenance	5,931,140	7,500,000	8,116,241	8,150,000
Total 3rd Party Op. & Maint. Contracts	83,416,170	95,311,383	84,951,892	108,432,293
Other Contract Services	60,580,440	76,848,686	74,649,438	84,785,048
Total Contract Services	143,996,610	172,160,069	159,601,330	193,217,341
Total Supply Accounts	14,436,029	18,280,378	19,340,711	19,276,927
Capital Expenses	561,519	1,328,865	537,401	1,749,802
Interfund Charges	11,765,566	12,474,792	14,868,470	13,626,072
Other Operating Costs	3,713,787	4,388,343	8,373,733	4,968,748
Total Operating Fund Expense Budget	267,623,266	311,003,004	299,420,679	346,809,951



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DEBT SERVICE COVERAGE GARBS

<u>DSC Formula</u>	FY18	FY19		FY20
	<u>Actuals</u>	<u>Budget</u>	<u>Projection</u>	<u>Budget</u>
Operating Revenue	\$ 533.81	\$ 542.01	\$ 567.02	\$ 593.84
(+) Investment Income	15.31	8.00	8.00	8.00
(-) Operating Expenses	281.72	311.00	299.42	346.81
(+) Major Maintenance Expenses	32.87			
(=) Operating income	\$ 300.27	\$ 239.01	\$ 275.60	\$ 255.03
(/) Garb Debt Service	\$ 142.65	\$ 141.97	\$ 141.97	\$ 164.81
GARB Debt Service Coverage	2.10	1.68	1.94	1.55



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FY 2020 BRIDGE TO OPERATIONAL BREAKOUT

FY20 Budget Request Summary	DOA Dep't Orgs	COA Dep't Orgs	Fire & Police	Total
Total Personnel	\$ 55,821,385	\$ 11,062,529	\$ 47,087,148	\$ 113,971,061
Non-Personnel				
Purchase Contract Services	\$ 184,375,151	\$ 6,622,312	\$ 2,219,878	\$ 193,217,341
Supplies	17,196,783	100,196	1,979,948	19,276,927
Capital outlays	1,448,788	16,500	284,514	1,749,802
Interfund/Interdepartmental Charges	1,941,235	10,129,001	1,555,836	13,626,072
Other Cost	4,757,048	187,100	24,600	4,968,748
Total Non-Personnel	\$ 209,719,005	\$ 17,055,109	\$ 6,064,776	\$ 232,838,890
Total Operating Expenses (5501)	\$ 265,540,390	\$ 28,117,638	\$ 53,151,924	\$ 346,809,951
		FY20 Request	FY19 Budget	
<i>Finance Budget Book - pg. 130</i>	Exec. Municipal TV	\$ 15,099	\$ 37,859	
<i>Finance Budget Book - pg. 130</i>	E311	0	548,561	
<i>Finance Budget Book - pg. 130</i>	Contract Compliance	754,412	697,469	
<i>Finance Budget Book - pg. 144</i>	Atlanta Information Management	525,559	441,829	
<i>Finance Budget Book - pg. 164</i>	Law	7,390,077	6,924,109	
<i>Finance Budget Book - pg. 186</i>	Finance	512,788	713,201	
<i>Finance Budget Book - pg. 196</i>	DOP	1,666,054	1,504,359	
<i>Finance Budget Book - pg. 288</i>	Human Resources	2,365,152	2,126,971	
<i>Finance Budget Book - pg. 352</i>	Dep't of Ethics	149,737	149,738	
<i>Finance Budget Book - pg. 370</i>	Audit	1,154,596	1,234,111	
<i>Finance Budget Book - pg. 265</i>	Non-Departmental	13,584,164	11,346,250	
	Total COA Dep't Orgs	\$ 28,117,638	\$ 25,724,457	



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PERSONNEL STAFFING LEVEL

	FY2020 Proposed
Administration, Planning & Development & Commercial	
DOA Executive & Internal Audit	25
Human Resources/Training, Safety & Organizational Development	4
Public Affairs	20
AIMS (ISD)	51
CFO	40
Planning & Development	43
Commercial Development	47
Total Administration, Planning & Development & Commercial	230
Operations, Maintenance & Transportation:	
Maintenance	200
Operations	59
APM Systems	3
Ground Transportation	28
Customer Service	7
Total Operations, Maintenance & Transportation	297
Public Safety:	
Centralized Command & Control Center	33
Security	130
DOA Airport Fire Training	1
Airport Firefighting & EMS	264
Airport Police	227
Total Public Safety	655
City of Atlanta Cost Centers	
Executive Offices	9
Information Technology (AIMS)	2
Law	21
Finance	2
Procurement	22
Human Resources	27
Ethics	1
Audit	4
311	
Total City of Atlanta Cost Centers	87
Total Aviation Revenue Fund Anticipated Staffing Levels	1269
Total R&E Fund Capital Positions	
Department Of Aviation	46
Department Of Law	1
Total R&E Fund Capital Positions	47
Total DOA Funded Positions	1316



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SUMMARY PERSONNEL ACTION REQUESTS

Summary of Aviation FY20 Personnel Action Requests

Creation/ Reclass	Position Creation Classified	Position Creation Unclassified	Position Reclassifications with Incumbents	Position Reclassifications without Incumbents	Class Title Amendment	Class Creation	Position Transfer	Total Actions
ATL Enforcement			12	6	2	1		21
Commercial Development			1					1
Finance			3	5				8
Ground Transportation				1				1
Information Technology			4					4
Maintenance			114	37		8		159
Marketing				2		1		3
Office of the General Manager			5	2		1		8
Operations				2				2
Planning & Development			9	3		1		13
Total	0	0	148	58	2	12	0	220



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PROPOSED AMENDMENT IMPACT

Function	Net Personnel Amendment Impacts	Net Non- personnel Amendment Impacts	Total Amendment Impacts
Administrative	(303,035)	(3,536,100)	(3,839,135)
Planning & Development	189,504	-	189,504
Maintenance	(706,504)	(42,193)	(748,697)
Public Safety	(62)	227,600	227,538
Operations & Ground Transportation	32,146	48,658	80,804
Commercial Development	64,160	(546,700)	(482,540)
Total	(723,791)	(3,848,735)	(4,572,526)



THANK YOU!

QUESTIONS & ANSWERS

