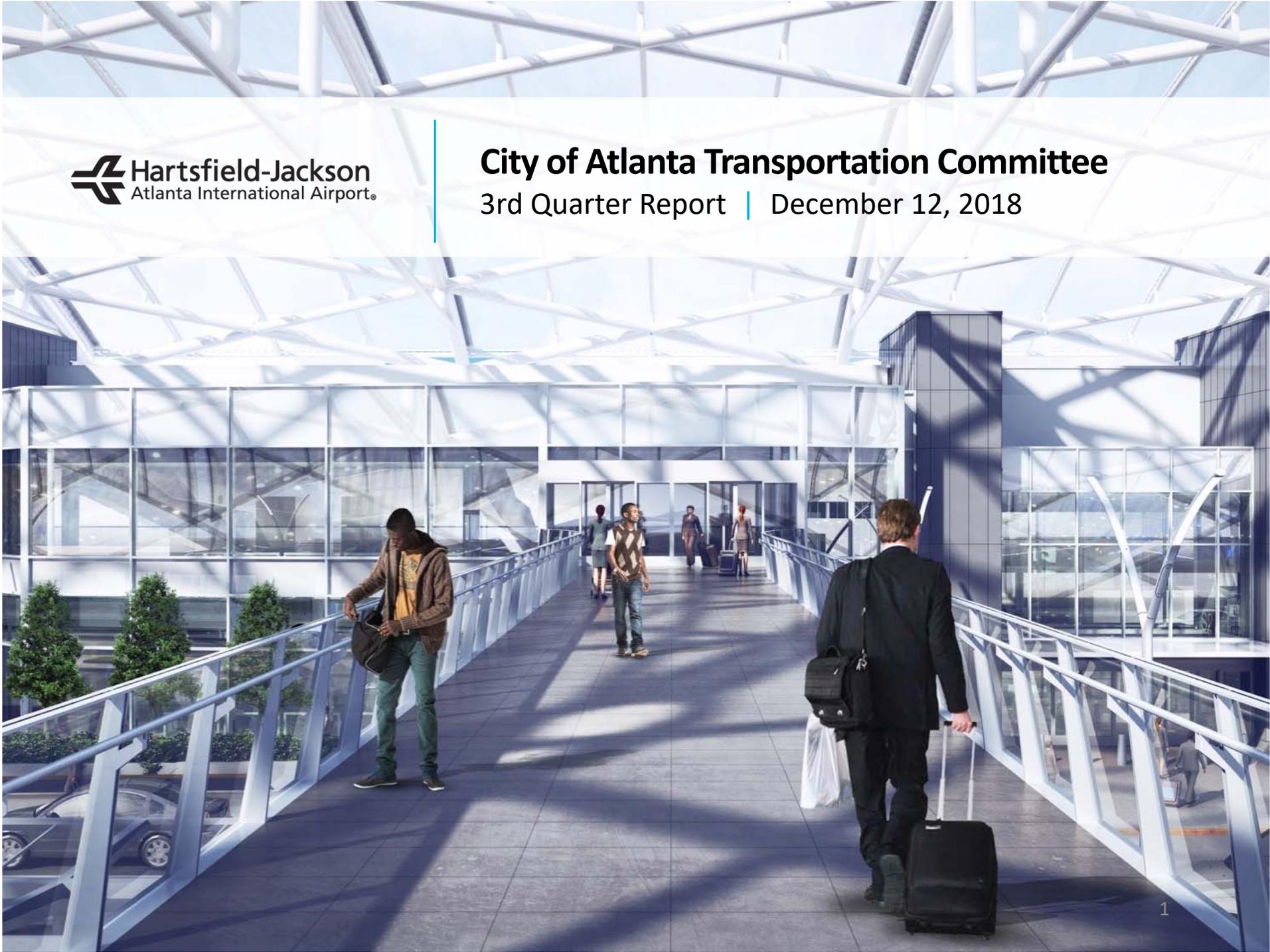




City of Atlanta Transportation Committee

3rd Quarter Report | December 12, 2018



- **Vision/Mission**
- **ATL Strategic Priorities**
- **Employees**
- **Customers**
- **Finance**
- **Economic Generation**
- **Environment**
- **Safety & Security**



STRATEGIC PRIORITIES

VISION

To be the global leader in airport efficiency and customer service excellence.

MISSION

To provide the Atlanta region a safe, secure and cost-competitive gateway to the world that drives economic development, operates with the highest level of customer service and efficiency, and exercises fiscal and environmental responsibility.



Q3 New Hires and Training Hours

NEW HIRES

15 new hires for the Department of Aviation.

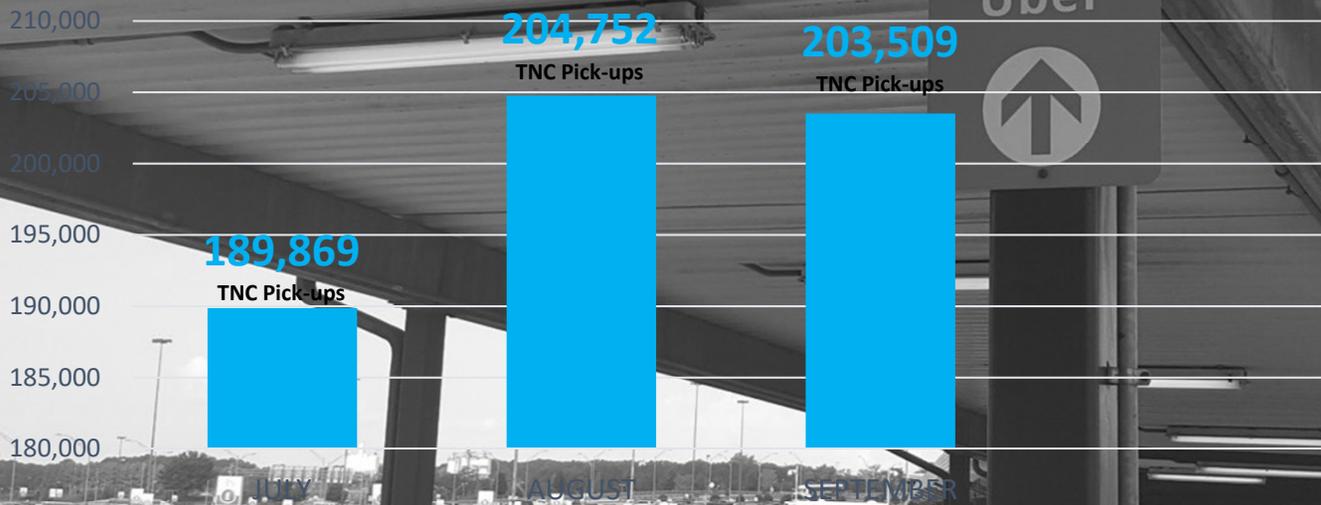
Divisions	Hired Staff
Information Systems	3
C4	2
Maintenance	2
Ground Transportation	1
Marketing and Creative Services	1
ATL Enforcement (Vehicles for Hire)	1
Commercial Property	1
Finance	1
Public Affairs	1
Security	1
Guest Relations	1

TRAINING

177 hours of employee training have been logged this quarter.

Training Type	Hours
Vendor-Provided Training Operations & Maintenance for tactical tasks	38
Aviation Core Curriculum (i.e. Airport 101, 7 Habits, Accountability, Teamwork)	107
ICMA Supervisory Skills (9-week program)	32

Q3 Transportation Network Companies



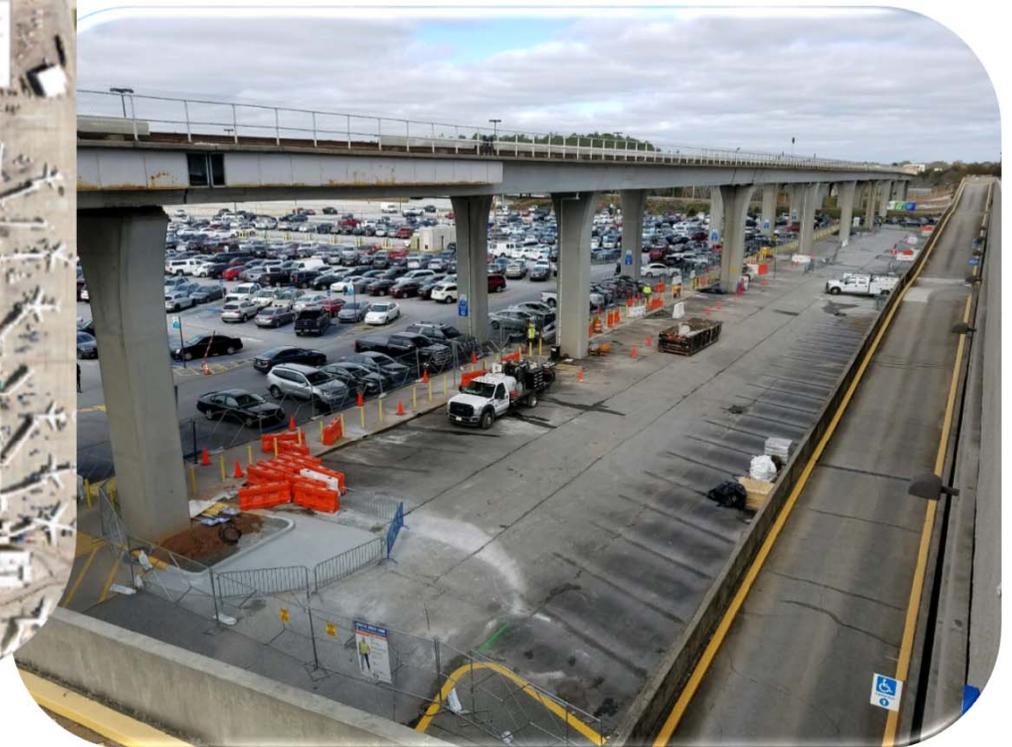
Q3 2018: 598,130 · Q3 2017: 476,262 · 26% GROWTH

Q3 Transportation Network Companies



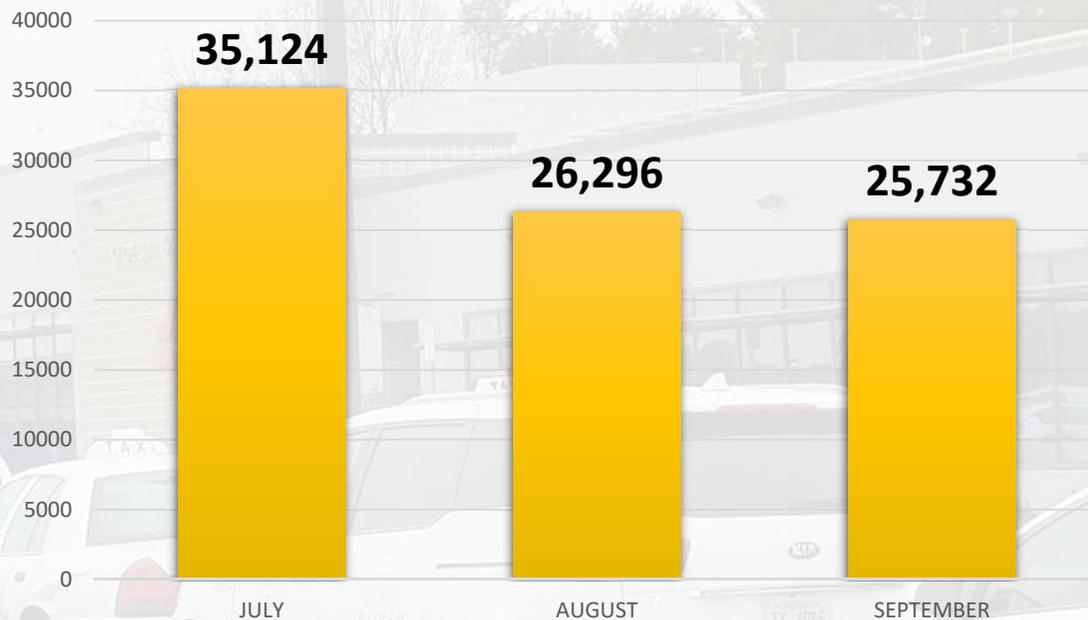
Rideshare Pickups

Short-term and Long-term Strategies



Exploring concepts, in collaboration with rideshare companies, to move pick-up locations

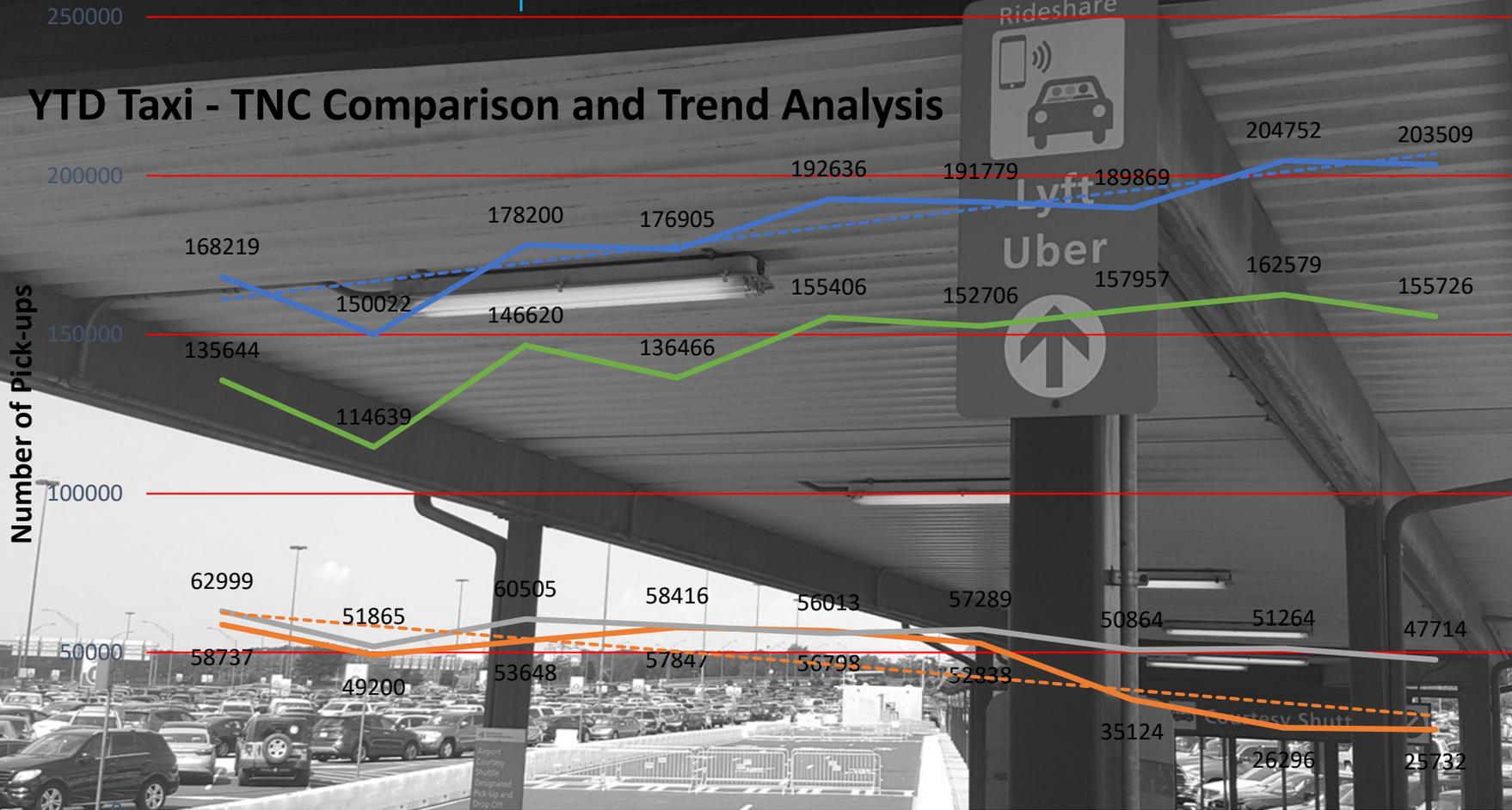
Q3 Taxis



AIR to the same

Q3 2018: 87,152 · Q3 2017: 149,842 · 42% DECLINE

YTD Taxi - TNC Comparison and Trend Analysis



	January	February	March	April	May	June	JULY	AUGUST	SEPTEMBER
2018 Taxi	58737	49200	53648	57847	56798	52838	35124	26296	25732
2017 Taxi	62999	51865	60505	58416	56013	57289	50864	51264	47714
2018 TNC	168219	150022	178200	176905	192636	191779	189869	204752	203509
2017 TNC	135644	114639	146620	136466	155406	152706	157957	162579	155726



Airport
Courtesy
Shuttle
Designated
Pick-Up and
Drop-Off
Area

Q3 Taxis

Taxi Overflow

- Kaptyn Queue system
- GeoFence technology
- More than 69K taxi driver transactions via automated system

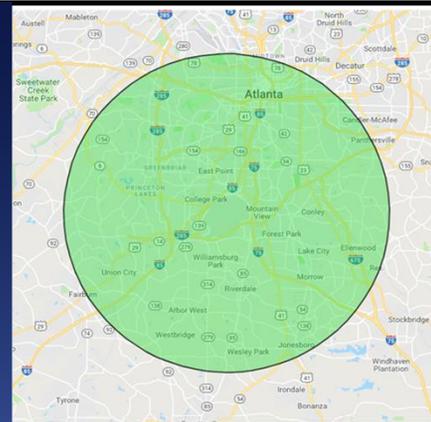


You may now proceed to the Domestic CVHL.
You must arrive by

6:46 PM



LEAVE QUEUE



Dual Geo-fence system.



RESTRICTED AREA

You can not Queue in this Location



Q3 Revenue and Expenses

Revenues through Q3 – \$144.5 million

- ▲ \$7.2 million vs. budget
- ▲ \$13.0 million vs. FY2018

Expenses through Q3 – \$95.1 million

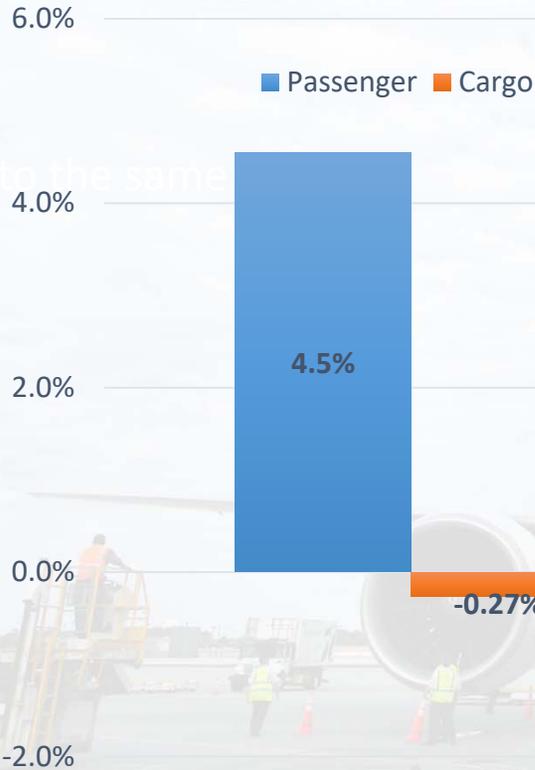
- ▲ \$22.7 million vs. budget
- ▲ \$16.3 million vs. FY2018

FUNDING STRATEGY

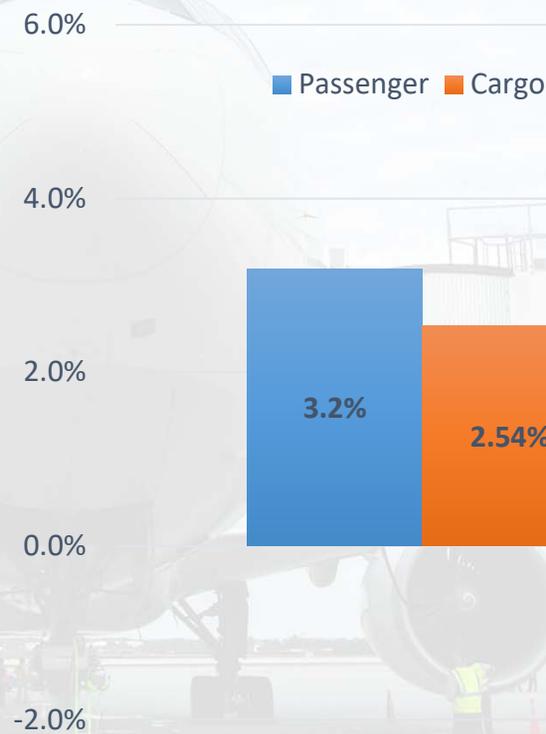
- Legislation and all bank agreements complete for \$200M Bond Anticipation Notes and the \$350M Commercial Paper replacement facility
- These funds are available for interim use for our capital program

Q3 Air Service Development

Q3 2018 vs Q3 2017
Percentage Change
month-to-month



YTD Q3 2018 vs Q3 2017
Percentage Change



Q3 Concessions

Financial Performance

Concessions and Rental Car Center Combined Sales Revenues

- \$277M
- 2.3% above projected sales and 4.7% above prior year sales

Concessions and Rental Car Center Combined DOA Net Revenues

- \$41.9M
- 3% above projected rent revenue and 2.5% above prior year rent revenue



Q3 Concessions

Openings

- (Reconcept) F Centerpoint → July 24
- **5th & Sunset / Tumi** - Aug. 13
(Reconcept) F Centerpoint
- **Dunkin' Donuts** - Gate A27
- **XpresSpa** - Gate D26
- **Minute Suites** - T Centerpoint
- **Shake Shack** - Gate A28



Q3 Concessions

Projects Going Forward

- Network Entertainment Broadcast Systems
- Baggage Carts
- Sandwich Shop for Rental Car Center
- Travelers Oasis Personal Services (T and B)
- Food Trucks

Q3 ATLNext Scorecard

PROGRAM SUMMARY REPORT
THROUGH 09/28/2018

ATLNEXT 2035 Capital Plan



 WORK IN PLACE

\$114M

Q3 2018
JUL - SEP

\$297M

YEAR TO DATE
SEP 2018

 SAFETY SUMMARY

0.2

ATLNEXT LOST TIME
INJURY RATE

4.3

INDUSTRY
AVERAGE

THE INJURY RATE IS BASED ON 100 WORKERS WORKING FULL-TIME FOR AN ENTIRE YEAR.

 DIVERSITY SNAPSHOT

31%

EBO/DBE ACTUAL %

 LABOR SUMMARY

837

CONSTRUCTION WORKERS ON SITE DAILY

Super Bowl LIII

PREPARATION

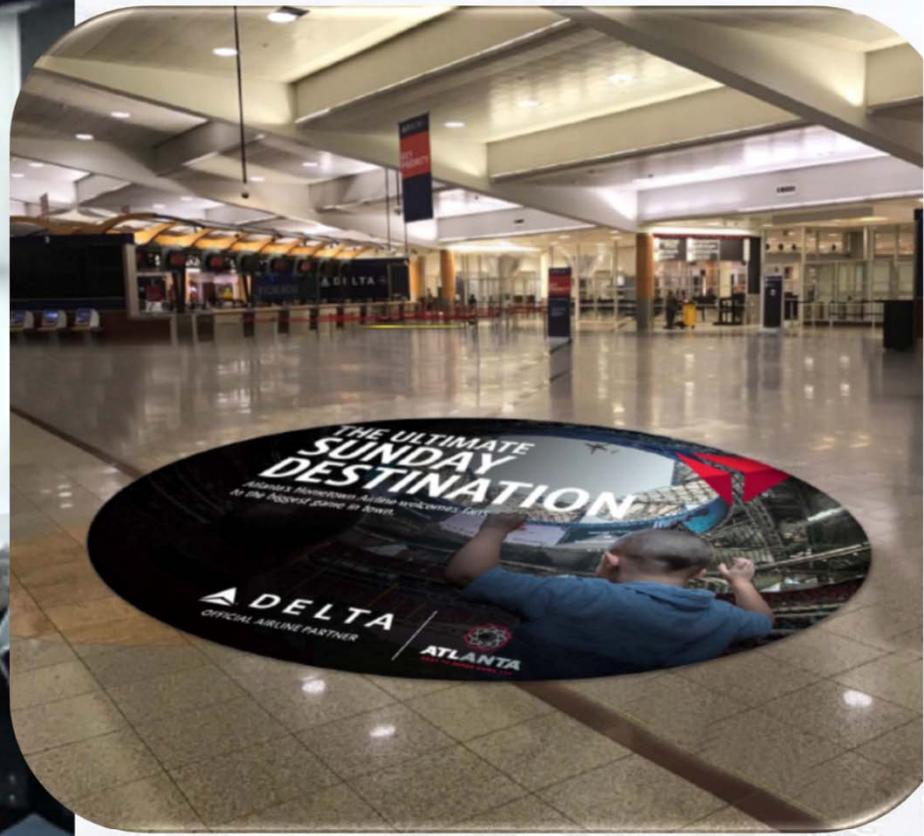
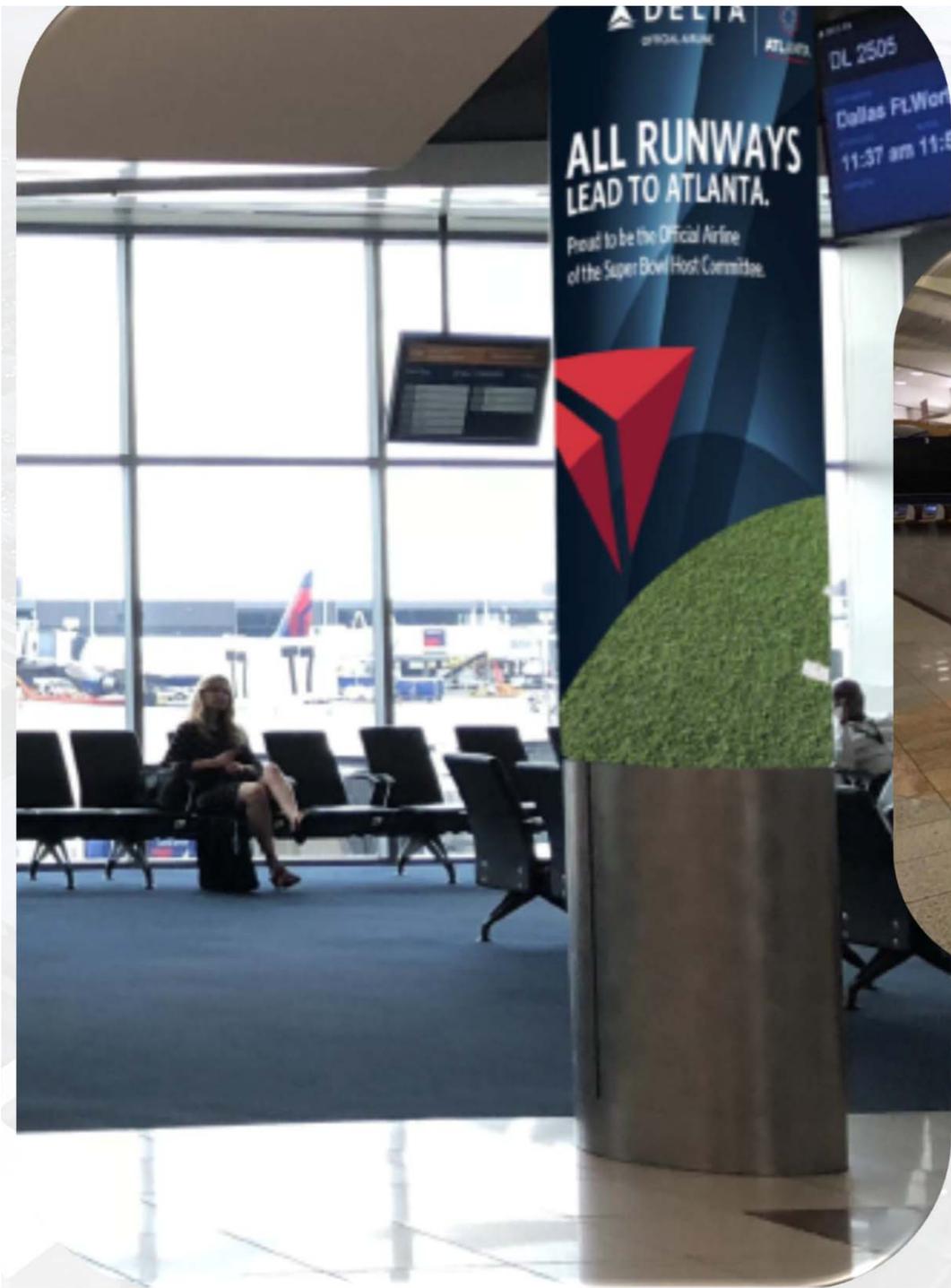
ATLNext Construction

- Construction minimal, no passenger impact

Operations Management

- TSA Queue
- Roadway Traffic
- Overall Security





Q3 Airport Authority Proposal

AIRPORT AUTHORITY STUDY

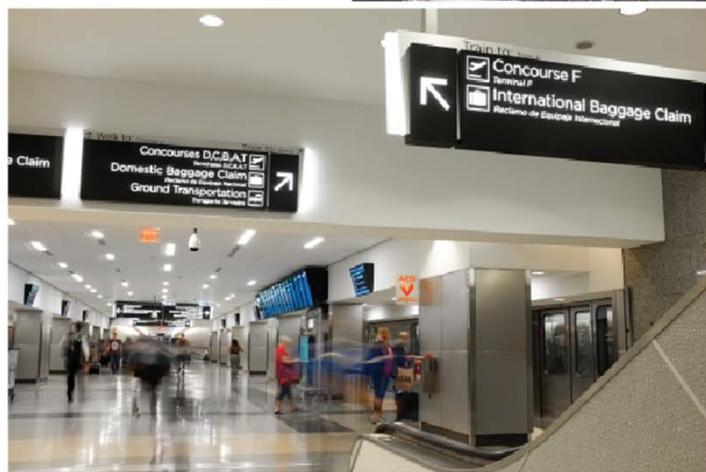
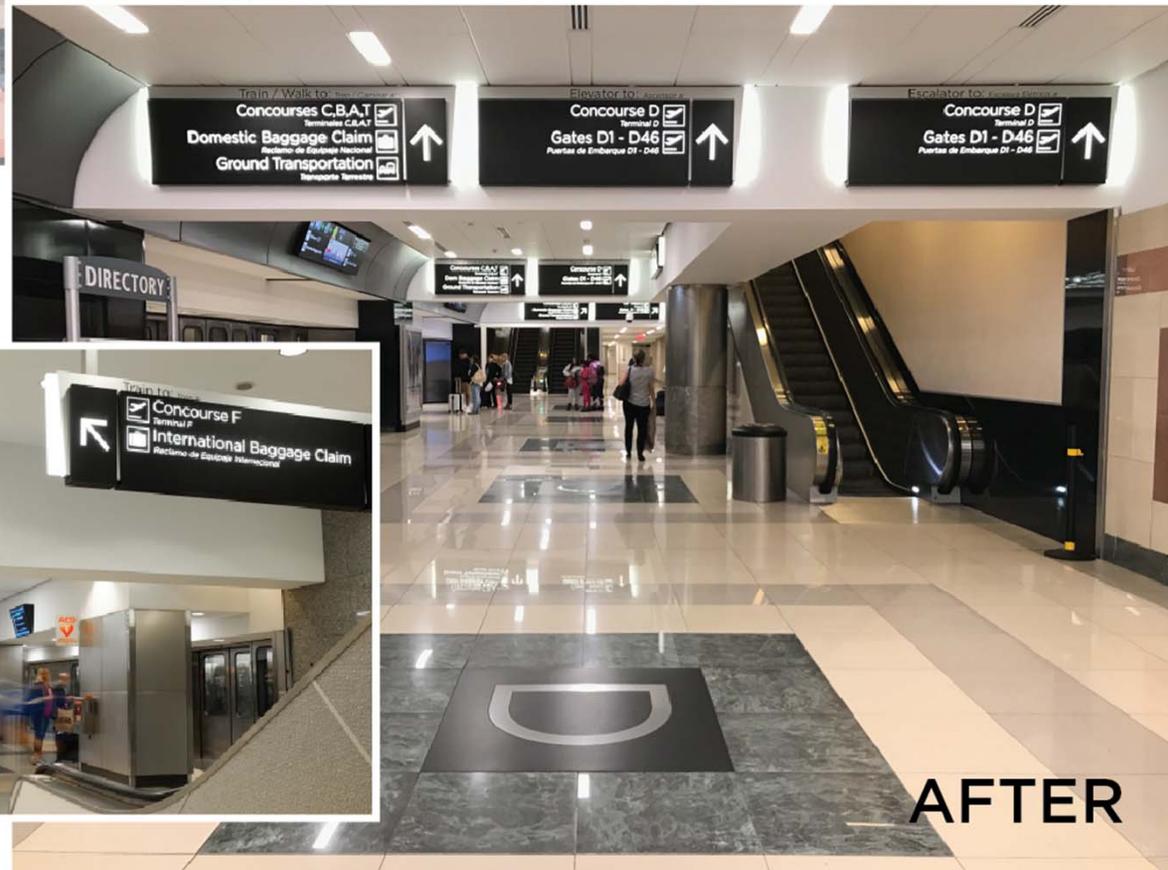
- Senate Airport Authority Study Committee meeting on Dec. 13
- City is expected to present at this final meeting
- We will continue working with Mayor's Office and Lobbyist to prepare for legislative session



**LANDSIDE MODERNIZATION
(Wayfinding - Signage)**

TRANSPORTATION MALL

SIGNAGE MODERNIZATION



CONCOURSES SIGNAGE MODERNIZATION



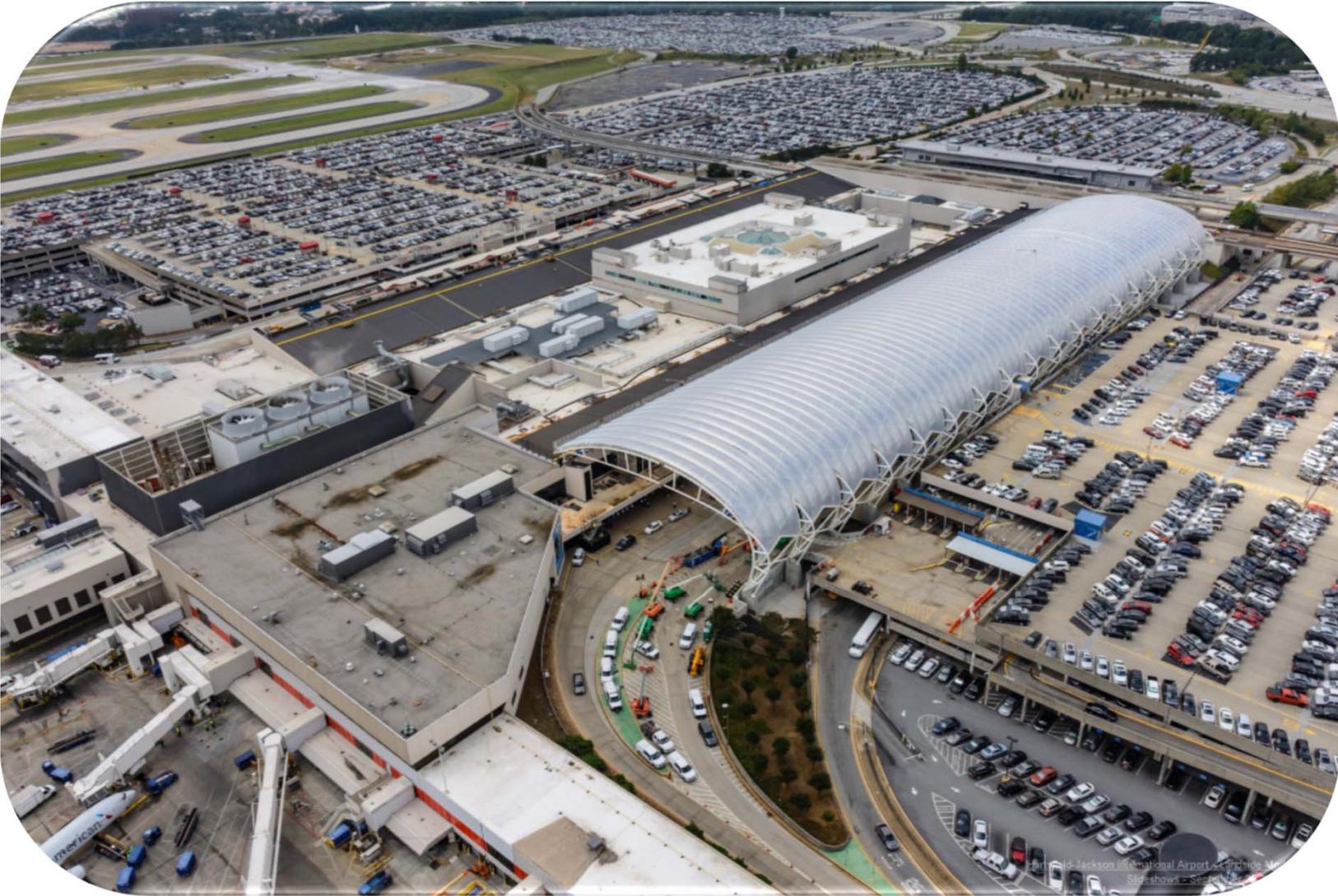


**LANDSIDE MODERNIZATION
(Canopies)**

NORTH CANOPY



NORTH CANOPY



SOUTH CANOPY



Q3 Safety & Security

PASSENGER TRACKING CONTRACT

- Awarded contract to XOVIS
- Real-time and predictive wait times displayed on signs, app, website

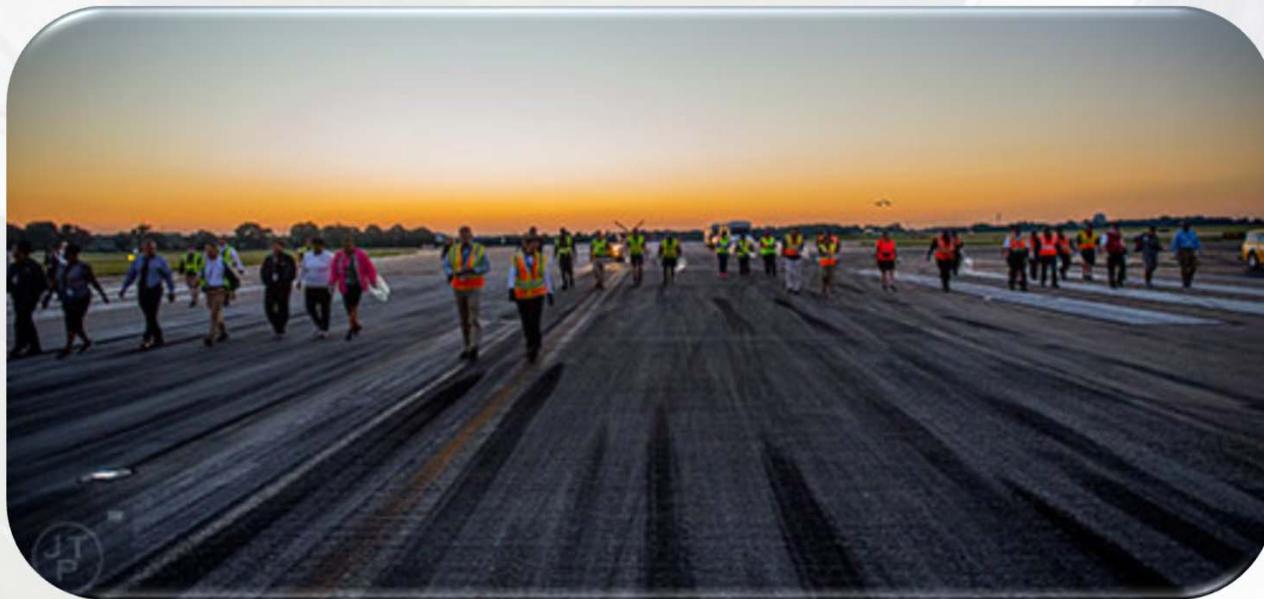
AVIATION EVACUATION TABLE TOP EXERCISE – July 14

- Annual security exercise is federal requirement
- Discuss existing plans, identify gaps
- Develop action plans



Evacuation Table Top

Q3 Safety & Security



17TH ANNUAL FOD WALK – AUGUST 15

- Increase awareness of foreign object debris
- More than 125 participants from more than 15 stakeholders

