

**A RESOLUTION
BY FINANCE/EXECUTIVE COMMITTEE**

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT DESIGNATED BY THE DEPARTMENT OF PROCUREMENT AS FC-7251, PURSUANT TO §2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE NATIONAL JOINT POWERS ALLIANCE CONTRACT #031913-SGL WITH SIMPLEXGRINNELL LP FOR REPAIR AND UPGRADE OF THE FIRE ALARM AND FIRE SUPPRESSION SYSTEM, ON BEHALF OF THE DEPARTMENT OF CORRECTIONS, IN AN AMOUNT NOT TO EXCEED \$202,803.93. ALL COSTS SHALL BE CHARGED TO AND PAID FROM FDOA 3503(CAPITAL FINANCE FUND) 090101(CORRECTIONS COMMISSIONER) 5212001 (CONSULTING/PROFESSIONAL SERVICES) 1320000 (CHIEF EXECUTIVE) AND FOR OTHER PURPOSES.

WHEREAS, the Atlanta Department of Corrections ("Department") has determined a need for the repair and upgrade of the fire alarm and fire suppression system components and alarms for compliance of system; and

WHEREAS, pursuant to §2-1601 et. seq. of the City's Code of Ordinances, the Chief Procurement Officer may procure supplies, services and construction items through contracts established by public procurement units where such contracts and contractors substantially meet the requirements of the City's Procurement and Real Estate Code; and

WHEREAS, the National Joint Powers Alliance ("NJPA") Contract #031913-SGL was competitively procured in a manner consistent with Division 4 of the City's Procurement and Real Estate Code, and the costs of the goods and/or services are comparable; and

WHEREAS, the Chief of Corrections and the Chief Procurement Officer recommend entering into a cooperative purchasing agreement designated by the Department of Procurement as FC-7251, utilizing the NJPA Contract #031913-SGL for the replacement and upgrade of the fire alarm and fire suppression system components and alarms by SimplexGrinnell, LP.

THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, HEREBY RESOLVES that the Mayor is hereby authorized, pursuant to §2-1601 et. seq. of the City of Atlanta Code of Ordinances, to enter into a cooperative purchasing agreement designated by the Department of Procurement as FC-7251, utilizing the NJPA Contract #031913-SGL for the replacement and upgrade of the fire alarm and fire suppression system components and alarms by SimplexGrinnell LP, on behalf of the Atlanta Department of Corrections in an amount not to exceed \$202,803.93.

BE IT FURTHER RESOLVED, all repair and upgrades shall be charged to and paid from the FDOA 3503 (Capital Finance Fund) 090101(Corrections Commissioner) 5212001 (Consulting/Professional Services) 1320000(Chief Executive).

BE IT FURTHER RESOLVED, that the Chief Procurement Officer, in consultation with the City Attorney, is directed to prepare a cooperative purchase agreement for execution by the Mayor.

AND FINALLY BE IT RESOLVED, that the agreement will not become binding upon the City and the City shall incur no obligation or liability until it has been approved as to form by the City Attorney or her designee, executed by the Mayor or his designee, attested to by the Municipal Clerk, and delivered to SimplexGrinnell LP.

Department of Procurement
Legislative Summary

Committee of Purview: FINANCE/EXECUTIVE

Caption: A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT DESIGNATED BY THE DEPARTMENT OF PROCUREMENT AS FC-7251, PURSUANT TO §2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE NATIONAL JOINT POWERS ALLIANCE CONTRACT #031913-SGL WITH SIMPLEXGRINNELL LP FOR REPAIR AND UPGRADE OF THE FIRE ALARM AND FIRE SUPPRESSION SYSTEM, ON BEHALF OF THE DEPARTMENT OF CORRECTIONS, IN AN AMOUNT NOT TO EXCEED \$202,803.93. ALL COSTS SHALL BE CHARGED TO AND PAID FROM FDOA 3503(CAPITAL FINANCE FUND) 090101(CORRECTIONS COMMISSIONER) 5212001 (CONSULTING/PROFESSIONAL SERVICES) 1320000 (CHIEF EXECUTIVE) AND FOR OTHER PURPOSES.

Council Meeting Date: March 3, 2014

Legislation Title: Repair and Upgrade of Fire Alarm and Suppression Components for Corrections

Requesting Dept.: Department of Corrections

Contract Type: Purchase Agreement

Source Selection: N/A

Bids/Proposals Due: N/A

Number of Proposals Received: N/A

Bidders/Proponents: N/A

Background: The Atlanta Department of Corrections ("Department") has determined a need for the repair and upgrade of the fire alarm and fire suppression system components and alarms for compliance of system

Fund Account Center: 3503 (Capital Finance Fund) 090101(Corrections Commissioner) 5212001 (Consulting/Professional Services) 1320000(Chief Executive).

Source of Funds: Capital Finance Fund

Fiscal Impact: \$202,803.93

Term of Contract: N/A

Approvals:

DOF: YES

DOL: YES

Prepared By: Yolonda Paschall

Contact Number: 404-865-8024

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)

Part II: Legislative White Paper: (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:

Committee of Purview: FINANCE/EXECUTIVE

Caption:

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT DESIGNATED BY THE DEPARTMENT OF PROCUREMENT AS FC-7251, PURSUANT TO §2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE NATIONAL JOINT POWERS ALLIANCE CONTRACT #031913-SGL WITH SIMPLEXGRINNELL LP FOR REPAIR AND UPGRADE OF THE FIRE ALARM AND FIRE SUPPRESSION SYSTEM, ON BEHALF OF THE DEPARTMENT OF CORRECTIONS, IN AN AMOUNT NOT TO EXCEED \$202,803.93. ALL COSTS SHALL BE CHARGED TO AND PAID FROM FDOA 3503 (CAPITAL FINANCE FUND) 090101 (CORRECTIONS COMMISSIONER) 5212001 (CONSULTING/PROFESSIONAL SERVICES) 1320000 (CHIEF EXECUTIVE) AND FOR OTHER PURPOSES.

Council Meeting Date: March 3, 2014

Requesting Dept.: Corrections

FAC Confirmed by:

B. To be completed by the department:

1. Please provide a summary of the purpose of this legislation (Justification Statement).

Repair and upgrade of the originally installed fire alarm and fire suppression system components and alarms located at the Pretrial Detention Center to ensure compliance of the system.

2. Please provide background information regarding this legislation.

The Atlanta Department of Corrections ("Department") has determined a need for the repair and upgrade of the fire alarm and fire suppression system components and alarms for compliance of system.

3. If Applicable/Known:

- (a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):**
Purchase Order
- (b) **Source Selection:** N/A

- (c) Bids/Proposals Due: N/A
- (d) Invitations Issued: N/A
- (e) Number of Bids: N/A
- (f) Proposals Received: N/A
- (g) Bidders/Proponents: N/A
- (h) Term of Contract Renewal: N/A

4. Fund Account Center (Ex. Name and number):

3503 (Capital Finance Fund) 090101(Corrections Commissioner) 5212001
(Consulting/Professional Services) 1320000(Chief Executive).

5. Source of Funds: Capital Finance Fund

6. Fiscal Impact: \$202,803.93

7. Method of Cost Recovery: N/A

This Legislative Request Form Was Prepared By: Yolonda Paschall, Business Manager



2192 Eastview Pkwy
 Ste #100
 CONYERS, GA 30013-5754
 (770) 761 2200
 FAX: (770) 483 1655
 www.simplexgrinnell.com

SimplexGrinnell Quotation

TO:
 Atlanta City Detention Center
 254 Peachtree St
 Attn: Yolanda Paschall
 ATLANTA, GA 30303-3714
 Attn: Yolanda Paschall
 Phone: (404) 865-8024 EXT(____) Fax: (404) 225-5447

Project: Atl Detention Upgrade Phase 2.
 Customer Reference:
 SimplexGrinnell Reference: 202437516
 Date: 01/13/2014
 Page 1 of 8

SimplexGrinnell is pleased to offer for your consideration this quotation for the above project.

QUANTITY	MODEL NUMBER	DESCRIPTION
1st Fl. Field Devices Phase 2		
First Floor Field Devices		
212	4098-9714	PHOTO SENSOR
212	4098-9792	SENSOR BASE
16	4098-9733	HEAT SENSOR
16	4098-9792	SENSOR BASE
12	4098-9756	DUCT SENSOR HOUSING-4-WIRE
12	2098-9806	REMOTE TEST STATION
12	4098-9856	SAMPLING TUBE 49", PLASTIC
Professional Services - 1st Fl. Field Devices Phase 2		
8	PM LAB	PROJECT/CONSTRUCTION MGMT
Technical Services - 1st Fl. Field Devices Phase 2		
16	COMM LAB	Commissioning Labor
Installation Services - 1st Fl. Field Devices Phase 2		
240	INST LAB	INSTALLATION LABOR
2nd Fl. Field Devices Phase 2		
Second Floor Field Devices		
106	4098-9714	PHOTO SENSOR
106	4098-9792	SENSOR BASE
8	4098-9733	HEAT SENSOR
8	4098-9792	SENSOR BASE
6	4098-9756	DUCT SENSOR HOUSING-4-WIRE
6	2098-9806	REMOTE TEST STATION
6	4098-9856	SAMPLING TUBE 49", PLASTIC
Professional Services - 2nd Fl. Field Devices Phase 2		
8	PM LAB	PROJECT/CONSTRUCTION MGMT
Technical Services - 2nd Fl. Field Devices Phase 2		
16	COMM LAB	Commissioning Labor
Installation Services - 2nd Fl. Field Devices Phase 2		
120	INST LAB	INSTALLATION LABOR
3rd Fl. Field Devices Phase 2		

THIS QUOTATION AND ANY RESULTING CONTRACT SHALL BE SUBJECT TO THE GENERAL TERMS AND CONDITIONS ATTACHED HERETO.
 Fire, Security, Communications, Sales & Service
 Offices & Representatives in Principal Cities throughout North America

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)



Project: AtI Detention Upgrade Phase 2
 Customer Reference:
 SimplexGrinnell Reference: 202437516
 Date: 01/13/2014
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SimplexGrinnell Quotation

QUANTITY	MODEL NUMBER	DESCRIPTION
Third Floor Field Devices		
106	4098-9714	PHOTO SENSOR
106	4098-9792	SENSOR BASE
8	4098-9733	HEAT SENSOR
8	4098-9792	SENSOR BASE
6	4098-9756	DUCT SENSOR HOUSING-4-WIRE
6	2098-9806	REMOTE TEST STATION
6	4098-9856	SAMPLING TUBE 49", PLASTIC
Professional Services - 3rd Fl. Field Devices Phase 2		
8	PM LAB	PROJECT/CONSTRUCTION MGMT
Technical Services - 3rd Fl. Field Devices Phase 2		
16	COMM LAB	Commissioning Labor
Installation Services - 3rd Fl. Field Devices Phase 2		
120	INST LAB	INSTALLATION LABOR
4th Fl. Field Devices Phase 2		
Fourth Floor Field Devices		
106	4098-9714	PHOTO SENSOR
106	4098-9792	SENSOR BASE
8	4098-9733	HEAT SENSOR
8	4098-9792	SENSOR BASE
6	4098-9756	DUCT SENSOR HOUSING-4-WIRE
6	2098-9806	REMOTE TEST STATION
6	4098-9856	SAMPLING TUBE 49", PLASTIC
Professional Services - 4th Fl. Field Devices Phase 2		
8	PM LAB	PROJECT/CONSTRUCTION MGMT
Technical Services - 4th Fl. Field Devices Phase 2		
16	COMM LAB	Commissioning Labor
Installation Services - 4th Fl. Field Devices Phase 2		
120	INST LAB	INSTALLATION LABOR
5th Fl. Field Devices Phase 2		
Fifth Floor Field Devices		
106	4098-9714	PHOTO SENSOR
106	4098-9792	SENSOR BASE
8	4098-9733	HEAT SENSOR
8	4098-9792	SENSOR BASE
6	4098-9756	DUCT SENSOR HOUSING-4-WIRE
6	2098-9806	REMOTE TEST STATION
6	4098-9856	SAMPLING TUBE 49", PLASTIC
Professional Services - 5th Fl. Field Devices Phase 2		
8	PM LAB	PROJECT/CONSTRUCTION MGMT
Technical Services - 5th Fl. Field Devices Phase 2		
16	COMM LAB	Commissioning Labor

Fire, Security, Communications, Sales & Service
 Offices & Representatives in Principal Cities throughout North America

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)



Project: Atl Detention Upgrade Phase 2
 Customer Reference:
 SimplexGrinnell Reference: 202437516
 Date: 01/13/2014
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SimplexGrinnell Quotation

QUANTITY	MODEL NUMBER	DESCRIPTION
	Installation Services - 5th Fl. Field Devices Phase 2	
120	INST LAB	INSTALLATION LABOR
	6th Fl. Field Devices Phase 2 Sixth Floor Field Devices	
106	4098-9714	PHOTO SENSOR
106	4098-9792	SENSOR BASE
8	4098-9733	HEAT SENSOR
8	4098-9792	SENSOR BASE
6	4098-9756	DUCT SENSOR HOUSING-4-WIRE
6	2098-9806	REMOTE TEST STATION
6	4098-9856	SAMPLING TUBE 49", PLASTIC
	Professional Services - 6th Fl. Field Devices Phase 2	
8	PM LAB	PROJECT/CONSTRUCTION MGMT
	Technical Services - 6th Fl. Field Devices Phase 2	
16	COMM LAB	Commissioning Labor
	Installation Services - 6th Fl. Field Devices Phase 2	
120	INST LAB	INSTALLATION LABOR
	7th Fl. Field Devices Phase 2 Seventh Floor Field Devices	
106	4098-9714	PHOTO SENSOR
106	4098-9792	SENSOR BASE
8	4098-9733	HEAT SENSOR
8	4098-9792	SENSOR BASE
6	4098-9756	DUCT SENSOR HOUSING-4-WIRE
6	2098-9806	REMOTE TEST STATION
6	4098-9856	SAMPLING TUBE 49", PLASTIC
	Professional Services - 7th Fl. Field Devices Phase 2	
8	PM LAB	PROJECT/CONSTRUCTION MGMT
	Technical Services - 7th Fl. Field Devices Phase 2	
16	COMM LAB	Commissioning Labor
	Installation Services - 7th Fl. Field Devices Phase 2	
120	INST LAB	INSTALLATION LABOR
	8th Fl. Field Devices Phase 2 Eighth Floor Field Devices	
106	4098-9714	PHOTO SENSOR
106	4098-9792	SENSOR BASE
8	4098-9733	HEAT SENSOR
8	4098-9792	SENSOR BASE
6	4098-9756	DUCT SENSOR HOUSING-4-WIRE
6	2098-9806	REMOTE TEST STATION
6	4098-9856	SAMPLING TUBE 49", PLASTIC

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)

Fire, Security, Communications, Sales & Service
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Project: Atl Detention Upgrade Phase 2
 Customer Reference:
 SimplexGrinnell Reference: 202437516
 Date: 01/13/2014
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SimplexGrinnell Quotation

QUANTITY	MODEL NUMBER	DESCRIPTION
120	Installation Services - 8th Fl. Field Devices Phase 2 INST LAB	INSTALLATION LABOR
8	Professional Services - 8th Fl. Field Devices Phase 2 PM LAB	PROJECT/CONSTRUCTION MGMT
40	Technical Services - 8th Fl. Field Devices Phase 2 COMM LAB	Commissioning Labor

Total net selling price, FOB shipping point, \$202,803.97

Comments

Addressable field devices Phase 2

The existing field initiation devices (smoke detectors, heat detector, ect.) located throughout out the facility will be replaced with the TrueAlarm addressable field devices. Existing infrastructure will remain and be reused. All device locations, back boxes, and field wiring are existing and will be reused. A sampling test will be completed upon the completion of each panel upgrade. **The facility will remain occupied throughout the upgrade. Field devices located in the inmate areas will be replaced while the area is unoccupied, these areas will be basically shut down during the field device replacement phase.**

General Upgrade Notes

The existing Simplex 4100 network system at the Atlanta City Detention Center facility will be upgraded to SimplexGrinnell 4100ES network. Existing 4020 networked panels will be replaced. A LAN drop will be provided at each panel location by the owner and will be used for True Insight advanced monitoring, a separate first year monitoring agreement will be provided at no additional cost. Existing locations, field wiring, field notification devices and back boxes will be reused. Any discrepancies with the field wiring, field devices, or conditions will be brought to the attention of the owner's representative for approval prior to repair and is not included in this agreement. The control panel replacement is considered a direct replacement and does not include any upgrades that may be required to meet current ADA or local code requirements.

This proposal is based on a site surveys and the initial installation information on file. Existing field devices will be reused and tested to ensure functionality. The system will be configured to operate as it does now. An operational systems test will be conducted upon completion to confirm operation.

This upgrade will provide updated network functionality and will alter the operational interface with the operators. Current system functions will remain and be distributed to the new 4100ES systems.

SimplexGrinnell's Scope of Work includes:

Equipment as listed ONLY
 Warranty on labor and equipment as listed only (Existing equipment will not be covered.)

Fire, Security, Communications, Sales & Service
 Offices & Representatives in Principal Cities throughout North America

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)



NJPA VENDOR CONTRACT SUMMARY –SIMPLEX/GRINNELL LP

DATE April 24, 2013	RFP # 031913
AWARDED CONTRACT NUMBER 031913-SGL	NJPA RFP TITLE & CATEGORY Facility Security Equipment, Systems and Services with Related Equipment and Supplies
CONTRACT PERIOD April 24, 2013 through April 23, 2017	PRICING MODEL Discount off list price or standard rate
DESCRIPTION SimplexGrinnell LP provides fire detection, sprinkler and suppression system, security and building communications solutions and services to customers worldwide. SimplexGrinnell combines the forces of Simplex Time Recorder Co. (Simplex) and Grinnell Corporation d/b/a Grinnell Fire Protection Corporation, both of which have been in business well over 100 years. SimplexGrinnell currently operates from more than 120 offices across North America and holds over 2,300 separate required licenses related to Fire Protection & Security Services.	
VENDOR NAME AND ADDRESS SimplexGrinnell LP 50 Technology Drive Westminster, MA 01441	VENDOR CONTACT Tom Staves 302-419-2386 tstaves@simplexgrinnell.com

NJPA CONTRACTS CONSIST OF THE FOLLOWING DOCUMENTS Section 2.4“Contract” as used herein shall mean cumulative documentation consisting of the RFP, and entire Bidder’s Response, and fully executed “Acceptance and Award”. <ul style="list-style-type: none">• <u>Bidders Response</u>• <u>Request for Proposal (RFP)</u>• <u>Bid Acceptance & Award</u>	RELATED CONTRACT DOCUMENTATION <ul style="list-style-type: none">• <u>Bjd Evaluation</u>• <u>Bid Comment & Review</u>• <u>Affidavit of Advertisement</u>• <u>Bid Opening Witness Page</u>
DOCUMENTATION OF CONTRACT MAINTENANCE •	ADDITIONAL INFORMATION: •

NJPA INFORMATION

NJPA CONTACT Tom Perttula	TITLE NJPA Contract Manager
PHONE 218-895-4115	EMAIL tom.perttula@njpacoop.org
ADDRESS 202 12th Street NE, P.O. Box 219, Staples, MN 56479	WEBSITE www.njpacoop.org

National Joint Powers Alliance®

Contract Purchasing Department

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)

Form C

**EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS
AND SOLUTIONS REQUEST**



Company Name: **SimplexGrinnell LP**

Note: Original must be signed and inserted in the inside front cover pouch.

Any exceptions to the Terms, Conditions, Specifications, or Proposal Forms contained herein shall be noted in writing and included with the proposal submittal. Proposer acknowledges that the exceptions listed may or may not be accepted by NJPA and may or may not be included in the final contract. NJPA may clarify exceptions listed here and document the results of those clarifications in the appropriate section below.

Section/page	Term, Condition, or Specification	Exception	NJPA Accepts	NJPA Rejects
	Our team does not have any exceptions or clarifications to the Terms, Conditions, Specifications, or Proposal Forms.			

Proposer's Signature: *[Handwritten Signature]*

Date: **March 26, 2013**

NJPA's clarification on exception/s listed above:

Contract Award
RFP #031913

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)



Form P

PROPOSER QUESTIONNAIRE
Products/Equipment, Pricing, Sector Specific, Services, Terms and Warranty

Proposer Name: SimplexGrinnell

Questionnaire completed by: Thomas Staves

Payment Terms and Financing Options

- 1) Identify your payment terms if applicable. (Net 30, etc.)

Payment terms are Net 30 for all invoices. For contracting sales, a schedule of values will be outlined and agreed to regarding payment intervals throughout the installation process.

- 2) Identify any applicable leasing or other financing options as defined herein.

SimplexGrinnell offers various financial solutions in an effort to remain focused on the financing needs of its customers. Program offerings include:

Direct Purchase

Your choice of tailored lease plans, including:

- Capital & Operating Lease Structures
- Fair Market Value (FMV) Purchase Option
- 10% Purchase Option
- \$1 Out Purchase Option
- Municipal Lease, \$1 Purchase Option
- 1 to 5 Year Financing Terms
- Easy to Upgrade - "Refresh Programs"
- No Penalties for Early "Buy-Outs"

Fair Market Value (FMV) Purchase Option

This program offers the lowest monthly payment, and when the lease term ends, you can choose among several end-of-lease options:

- Purchase the equipment at a fair market value
- Upgrade your equipment with our "Technology Refresh" program
- Re-lease the equipment
- Return the equipment to SimplexGrinnell

10% Purchase Option

This plan guarantees the end-of-lease purchase price. Of course, you are not obligated to exercise this purchase option. The 10% purchase option provides end-of-lease flexibility which pre-determines the residual value of the equipment. End-of-lease options include:

- Purchase the equipment at 10% of its original cost
- Upgrade your equipment

- Re-lease the equipment
- Return the equipment to SimplexGrinnell

- 3) Briefly describe your proposed order process for this proposal and contract award. (Note: order process may be modified or refined during an NJPA member's final Contract phase process).

SimplexGrinnell's district sales representatives will meet with end user customers and will develop a quotation. Throughout the process there will be hooks in place to monitor the entire sales cycle, from initial contact to the closing the individual sales. A lead program will be instituted that will track all NJPA opportunities. Our in place "Salesforce.com" system will be used to track the sales process and will also be able to provide status updates in real-time. Also from an IT perspective, hooks will be in place to monitor overall program compliance and ensure that proper pricing and prevailing wages are being utilized.

In order to process a completed sale, a Purchase Order or customer signature is required. Contract Sales will be entered by our local district office sales personnel and the orders will be tracked within our in place "Job Design" system utilizing an NJPA Customer Account Classification Code. All service contracts will be handled by our national accounts centralization team.

- 4) Do you accept the P-card procurement and payment process?

Yes. Customers can pay invoices through our online payment system. For security purposes, SimplexGrinnell does not accept credit card numbers over the phone. We request that customers pay through the online payment portal.

<https://www.simplexgrinnellpayonline.com/>

- 5) Describe your ability to serve NJPA and NJPA Members through an E-Marketplace solution

SimplexGrinnell is making a significant investment in redesigning our website and implementing marketing automation software that integrates with salesforce.com. One of the goals of this activity is to better serve our customers from an E-Marketplace environment. Most of our products are customized to meet specific needs of a customer and the type of facility that is being protected. However, customers will be able to order standard replacement parts such as smoke detectors and fire extinguishers via E-market.

Warranty

- 6) Describe, in detail, your Manufacture Warranty Program including conditions and requirements to qualify, claims procedure, and overall structure.
- Our policy states that we will warranty a system that was installed by SimplexGrinnell technicians for a period of 1 year from date of the customer beneficial use.
 - Service parts carry a 90 day warranty from the date of installation upon installations by a qualified SimplexGrinnell technician.
 - Any issues caused on the panel by a non-SimplexGrinnell technician will not be covered.
 - Any issues related to wiring from a third party contractor may not be covered.
 - All warranty claims are handled through the local SimplexGrinnell office.
- 7) Do all warranties cover all products/equipment parts and labor?
Yes
- 8) Do warranties impose usage limit restrictions?
There are none in the policy.
- 9) Do warranties cover the expense of technicians travel time and mileage to perform warranty repairs?
Yes

- 10) Please list any other limitations or circumstances that would not be covered under your warranty.
Most are covered in items 6d and 6e above; however, any problems caused by third parties would not be covered. We also would not cover acts of nature such as lightning strikes, flooding, and other events such as that.
- 11) Please list any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs. How will NJPA Members in these regions be provided service for warranty repair?
Due to the presence of our company-owned district offices throughout North America, we are not aware of any geographic region of the United States where we cannot provide warranty repair services.

Equipment/Products and Related Services and Pricing

- 12) Provide a general narrative description of the equipment/products and related services you are offering in your proposal.

Our NJPA offering includes total support for all fire alarm, fire detection, fire protection, integrated security, healthcare communications, and sound/communications needs. Our capabilities include design, engineering development, integration, installation, project management, programming, testing, commissioning, training, warranty support, and post-warranty service. Our Technicians are highly trained and use state-of-the-art test equipment to ensure high quality results and are trained to perform related repairs, in addition to inspections and responding to emergency maintenance requirements. SimplexGrinnell's life safety services are "Best-Value" for the following reasons:

- Specialized inspection teams trained to identify and correct problems before they occur, thus preventing costly nuisance alarms and unnecessary downtime.
- Experienced technicians ensure that repairs are done right, and in a timely manner.
- Standardized reporting and documentation.
- Customized service plans to meet any customer's needs.

- 13) Provide a general narrative description of your pricing model identifying how the model works (line item and/or published catalog percentage discount).

SimplexGrinnell offers various pricing methods for our NJPA submission as follows:

SERVICE PRICING

National Accounts IPP Rev 6 Inspection & Maintenance

SimplexGrinnell proposes to utilize the attached line items pricing for inspection and maintenance related fixed pricing.

*This pricing model will be supplied to our field sales personnel after award and rollout has been completed.

National Accounts Standard Labor Rates

SimplexGrinnell will provide NJPA clients with our standard national account labor rates that are on average 10% discount from local district rates.

2012 US Domestic Labor Rates

SimplexGrinnell will utilize the attached labor rates for service related work that is determined to require prevailing wage.

CONTRACTING PRICING

GSA NTE Labor Rates

SimplexGrinnell intends to utilize the enclosed GS-07F-0396M labor rates for any new, retro-fit, or upgrade projects.

GSA Fire Security Products Price List

SimplexGrinnell intends to utilize the enclosed GSA line item price list for any new installations, retrofits, and/or upgrades for fire alarm, sprinkler, special hazards and security systems.

*All quotes will be done utilizing standard commercial quote tools (Job Design), NJPA will have its own price file that a sales representative can access once it is determined that the customer is eligible and wants to procure via this method.

*For quotes requiring products and labor combined, approved NJPA fixed line item rates for both products and labor will be incorporated but due to the way our IT system works labor is transferred across all product lines. To ensure proper pricing for NJPA clients with product and installation combined we will utilize a project level gross margin (PLGM).

All Low Voltage PLGM 31.1%

Sprinkler PLGM 19.1%

Note: The PLGM threshold is recalculated on an annual basis and is determined by the average PLGM across SimplexGrinnell's top 50 commercial customers per core product line, the low voltage are then averaged together.

Sprinkler installations are priced as a stand-alone item and is not weighted with any other core lines when being calculated.

Renovo Pricing

SimplexGrinnell intends to utilize Renovo, the line item pricing for video visitation systems in the criminal justice sector.

- 14) Propose a strategy, process, and specific method of facilitating "Sourced Product/equipment and related services" or "Non-Standard Options" solution as defined herein.

Services

For any non-standard offering, SimplexGrinnell will quote using negotiated NJPA approved hourly labor rates and will be offered on a fixed price basis. For all replacement parts, SimplexGrinnell will utilize standard district pricing.

Contracting

For any non-standard offering that does not have an associated line item price, SimplexGrinnell will provide at the approved PLGM rates. (This includes orders with just product and orders with labor combined)

All Low Voltage PLGM 31.1%

Sprinkler PLGM 19.1%

- 15) Provide an overall proposed statement of method of pricing for individual line items, percentage discount off published product/equipment catalogs and/or category pricing percentage discount with regard to all equipment/products and related services and being proposed. Provide a SKU/ part number, description and price number for each item being proposed.

SimplexGrinnell proposes to utilize GS-07F-0396M GSA pricing for all contracting related quotes. Pricing for these line items is based upon the selling price to SimplexGrinnell's top 50 commercial customers.

National Accounts IPP Rev 6 for line item services is based on an average of 10% reduction from that of local district pricing.

Please see attached pricing documents:

Service

- National Accounts Rev 6 Line Item Service Pricing
- National Account Rev 6 Labor Pricing
- US Domestic Labor Rates
- National Account Recommendation quotes form
- National Account Service Quote
- National Account Deficiency Quote
- Material List Sample

Contracting

- GSA Fire and Security Products Price File
- GSA NTE Labor Rates
- Renovo Pricing
- Nurse Call Price File

16) Describe your ability to take advantage of, or operate with electronic marketplace solutions, if any.

SimplexGrinnell participates on GSA Advantage and other E-Marketing Portals but has limited products and services currently available. We are looking at ways to further expand into this.

17) If applicable, provide a "CORE LIST" of equipment/products and related services (defined as products/equipment or services most frequently used and highlighted with additional discounts when compared to the standard "Pricing") as a separate and named spreadsheet. Include special pricing, if any, on these items.

Core list pricing is attached.

18) If applicable, provide a "Hot List" format of specific product/equipment and related services as defined herein.

Extinguisher/Emergency Light Pricing**Item Description Price****New Extinguishers**

EX1010 10 LB. ABC dry chemical fire extinguisher \$77.24
 EX1020 20 LB. ABC dry chemical fire extinguisher \$124.74
 EX1050 5 LB. ABC dry chemical fire extinguisher \$59.86
 EX1110 10 LB. CO2 fire extinguisher \$211.68
 EX1115 15 LB. CO2 fire extinguisher \$238.14
 EX1150 5 LB. CO2 fire extinguisher \$137.34
 EX1210 10 LB. FE36 Clean-Guard fire extinguisher \$418.00
 EX1214 13 LB. FE36 Clean-Guard fire extinguisher \$630.00
 EX1250 5 LB. FE36 Clean-Guard fire extinguisher \$208.00
 EX1425 2½ GAL. Pressurized water fire extinguisher \$120.00
 EX1560 6L K-Class fire extinguisher \$210.00

Extinguisher Recharges

EX3010 RECHARGE 10 LB. D/C EXT \$21.00
 EX3020 RECHARGE 20 LB. D/C EXT \$31.00
 EX3021 RECHARGE 5 LB. CO2 EXT \$11.70
 EX3025 RECHARGE 2½ LB. D/C EXT \$9.36
 EX3050 RECHARGE 5 LB. D/C EXT \$13.68
 EX3060 RECHARGE K CLASS EXT \$75.00
 EX3110 RECHARGE 10 LB. CO2 EXT \$15.12
 EX3115 RECHARGE 15 LB. CO2 EXT \$16.56
 EX3120 RECHARGE 20 LB. CO2 EXT \$22.32

EX3200 RECHARGE PRESSURIZED WATER EXT \$11.00

Extinguisher Maintenance

EX2060 SIX YEAR MAINTENANCE \$6.00
 EX2080 HYDROTEST CO2 UP TO 20 LB EXT \$17.71
 EX2084 HYDROTEST STORED PRESSURE TYPE EXT \$14.00
 EX2089 HYDROTEST WATER TYPE EXT \$14.00

Extinguisher Parts

EX4001 LOCKING PIN \$2.25
 EX4002 VERIFICATION COLLAR \$3.16
 EX4004 TAMPER INDICATING DEVICE \$1.25
 EX4005 VALVE STEM \$11.44
 EX4100 VALVE RETAINER SEAL (O-RING) \$4.95
 EX4200 GAUGE \$11.50
 EX4412 CO2 SAFETY RELEASE DEVICE \$15.00
 EX5002 DECAL INSTRUCTIONAL \$1.75
 EX5003 DECAL OSHA/HAZMAT/DOT \$1.75
 EX5100 SIGN - FIRE EXT (SELF-ADHESIVE) \$3.95
 EX5102 SIGN FIRE EXT (STANDOUT) \$16.98
 EX5200 HANGER - FIRE EXT (ALL MODELS) \$5.50
 EX5503 BRACKET ECONOMY \$19.50
 EX5504 BRACKET HEAVY DUTY \$45.00
 EX2017 HAZARDOUS MATERIAL HANDLING FEE \$25.00

Emergency Lights

EE6101 4V 4.6AH BATTERY \$50.00
 EE6102 4V 10AH BATTERY \$50.00
 EE6103 6V 4AH BATTERY \$50.00
 EE6104 6V 7AH BATTERY \$61.00
 EE6105 6V 8AH BATTERY \$55.00
 EE6106 6V 10AH BATTERY \$50.00
 EE6107 6V 20AH BATTERY \$121.00
 EE6108 6V 36AH BATTERY \$145.00
 EE6109 12V 32AH BATTERY \$165.00
 EE6110 12V 55AH BATTERY \$195.00
 EE6201 AC BULB \$9.45
 EE6202 DC BULB \$6.30
 EE6203 SEALED BEAM BULB \$22.50
 EE6204 FLUORESCENT BULB \$12.95
 EE6205 LED BULB \$35.

- 19) Provide your NJPA customer volume rebate programs, as applicable.

SimplexGrinnell does not intend to offer a volume discount to NJPA clients.

- 20) Identify any Total Cost of Acquisition (as defined herein) cost(s) which is **NOT** included "Pricing" submitted with your proposal response. Identify to whom these charges are payable to and their relationship to Proposer.

Suppression products are the only line items where SimplexGrinnell may add additional freight fees. Shipping of large 300 lb cylinders and significant quantities of foam can be expensive. Our team works closely with our customers to develop cost effective delivery arrangements when practical.

- 21) If freight, delivery or shipping is an additional cost to the NJPA member, describe in detail the complete shipping and delivery program.

SimplexGrinnell will only charge freight for the following new products:

Fire Extinguishers/Suppression Products, Retardant, Foams and Equip. (Sapphire, Pyro-Chem & Ansul Products). SimplexGrinnell will ship bulk rate whenever possible and rates/methods are always discussed with customers ahead of time and freight is broken out as a separate line item.

- 22) As an important part of the evaluation of your offer, you must indicate the level of pricing you are offering. Prices offered in this proposal are (Your proposal will be deemed "Non-Responsive" if this question is not answered):

_____ a. Pricing is the same as typically offered to an individual municipality, Higher ed or school district.

b. Pricing is the same as typically offered to GPOs, cooperative procurement organizations or state purchasing departments.

_____ c. Better than typically offered to GPOs, cooperative procurement organizations or state purchasing departments.

- 23) Do you offer quantity or volume discounts? _____ YES NO Outline guidelines and program.

- 24) Describe in detail your proposed exchange and return program(s) and policy(s).

Please reference Warranty Program (Questions 6-11 above) for information related to returns/exchanges.

- 25) Specifically identify those shipping and delivery and exchange and returns programs as they relate to Alaska and Hawaii and any related off shore delivery of contracted products/ equipment and related services

SimplexGrinnell owns and operates offices in both Hawaii and Alaska. There are not any different policies for these locations or other remote areas. Standard policy prevails. Related information is outlined in the Warranty Program information included with this proposal.

- 26) Please describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with NJPA. Please be as specific as possible.

SimplexGrinnell employs an internal auditing group and government compliance/prevaling wage group that is proactive in regards to contract compliance. Sales and Compliance personnel are separate functions in our organization. Our corporate compliance personnel will audit key data. Individual contracting projects and service orders will be audited monthly to verify compliance. If any issues are found, a larger sample is examined.

Industry or Sector Specific Questions

- 27) If you are a dealer/integrator and monitor systems, how many central stations are owned by your company.

SimplexGrinnell is owned and operated by our parent company, Tyco International. SimplexGrinnell utilizes a Tyco subsidiary called Tyco Integrated Security (TIS) to handle all monitoring services. TIS operates two (2) central monitoring facilities that handle all commercial accounts. These are located in Aurora, CO and Kansas City, KS.

- 28) If you are a dealer/integrator and monitor systems and don't own your own central station, please list the 3rd party company(s).

Please see response to question 27 above.

- 29) You are responsible for understanding the prevailing wage rates throughout the U.S., do you have a method in place to monitor prevailing wage rate changes.

Yes. We employ a prevailing wage group who are located in Westminster, MA. This group checks each service related project for prevailing wage requirements prior to the contract commencing. On the contracting side, a mandatory prevailing wage drop-down box must be implemented by the sales representative when the order is entered. Each project also gets flagged if it is going to be located in a prevailing wage state. SimplexGrinnell is extremely proactive on prevailing wage and compliance in general.

30) How often will you be able to update your product/service price catalog quarterly, semiannual or annually.

Price listings are generally updated annually. Individual line items that include price reductions are changed on an as needed basis throughout the year. Sprinkler pipe pricing can fluctuate but has been fairly steady recently. We will notify NJPA if there are any concerns for this commodity.

31) How many technicians, guards and sales professionals will be supporting this program, list each group that applies.

Technicians: 7,000+
Guards: Not proposed by SimplexGrinnell
Sales Professionals: 1,300+
All technicians and sales professionals will support NJPA Members 100% as needed

32) Which would best describe your company, a national company or regional company.

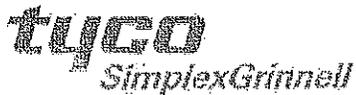
SimplexGrinnell is a national company. We own and operate over 120 offices throughout North America.

33) Do you perform background checks on all employees and what is your policy related to those in contact government information.

SimplexGrinnell completes pre-employment background checks and monitors driving records of all personnel who operate vehicles for company business at least annually. Selective SimplexGrinnell employees are cleared by government agencies to work with sensitive data. Our technicians follow advice provided by our Manager of Industrial Security Compliance, Mr. Tyler Ignatowski.

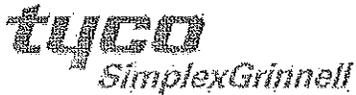
Signature: _____ Date: _____

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)



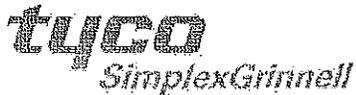
SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
01-0010	Pipe3/4 Plain 175psi CPVC 175psi	\$0.76
01-0020	Pipe1 Plain 175psi CPVC 175psi	\$1.11
01-0030	Pipe1-1/4 Plain 175psi CPVC 175psi	\$1.78
01-0040	Pipe1-1/2 Plain 175psi CPVC 175psi	\$2.51
01-0050	Pipe2 Plain 175psi CPVC 175psi	\$3.81
01-0080	45-Deg Ell3/4 Plain 175psi SxS CPVC 175psi	\$1.45
01-0090	45-Deg Ell1 Plain 175psi SxS CPVC 175psi	\$1.73
01-0100	45-Deg Ell1-1/4 Plain 175psi SxS CPVC 175psi	\$2.56
01-0110	45-Deg Ell1-1/2 Plain 175psi SxS CPVC 175psi	\$3.51
01-0120	45-Deg Ell2 Plain 175psi SxS CPVC 175psi	\$4.40
01-0150	90-Deg Ell3/4 Plain 175psi SxS CPVC 175psi	\$0.95
01-0160	90-Deg Ell1 Plain 175psi SxS CPVC 175psi	\$2.12
01-0170	90-Deg Ell1-1/4 Plain 175psi SxS CPVC 175psi	\$2.87
01-0180	90-Deg Ell1-1/2 Plain 175psi SxS CPVC 175psi	\$3.85
01-0190	90-Deg Ell2 Plain 175psi SxS CPVC 175psi	\$5.24
01-0220	Straight Tee3/4 Plain 175psi SxSxS CPVC 175psi	\$1.17
01-0230	Straight Tee1 Plain 175psi SxSxS CPVC 175psi	\$2.38
01-0240	Straight Tee1-1/4 Plain 175psi SxSxS CPVC 175psi	\$3.99
01-0250	Straight Tee1-1/2 Plain 175psi SxSxS CPVC 175psi	\$5.79
01-0260	Straight Tee2 Plain 175psi SxSxS CPVC 175psi	\$8.79
01-0290	Reducing Tee1 Plain 175psi SxSxS CPVC 175psi	\$2.34
01-0300	Reducing Tee1-1/4 Plain 175psi SxSxS CPVC 175psi	\$4.15
01-0310	Reducing Tee1-1/2 Plain 175psi SxSxS CPVC 175psi	\$4.98
01-0320	Reducing Tee2 Plain 175psi SxSxS CPVC 175psi	\$8.35
01-0350	Cross3/4 Plain 175psi SxSxSxS CPVC 175psi	\$2.35
01-0360	Cross1 Plain 175psi SxSxSxS CPVC 175psi	\$2.88
01-0370	Cross1-1/4 Plain 175psi SxSxSxS CPVC 175psi	\$4.04
01-0380	Cross1-1/2 Plain 175psi SxSxSxS CPVC 175psi	\$5.49
01-0390	Cross2 Plain 175psi SxSxSxS CPVC 175psi	\$8.98
01-0420	Bushing1-1/4 Plain 175psi S x Spg CPVC 175psi	\$1.28
01-0430	Bushing2 Plain 175psi S x Spg CPVC 175psi	\$2.12
01-0450	Groove Coupling Adp1-1/4 Plain 175psi S x G CPVC 175psi	\$16.21
01-0460	Groove Coupling Adp1-1/2 Plain 175psi S x G CPVC 175psi	\$15.74
01-0470	Groove Coupling Adp2 Plain 175psi S x G CPVC 175psi	\$20.08
01-0500	Fem Threaded Coupling Adp3/4 Plain 175psi T x S CPVC 175psi	\$4.99
01-0510	Fem Threaded Coupling Adp1 Plain 175psi T x S CPVC 175psi	\$8.26
01-0520	Fem Threaded Coupling Adp1-1/4 Plain 175psi T x S CPVC 175psi	\$15.03
01-0530	Fem Threaded Coupling Adp1-1/2 Plain 175psi T x S CPVC 175psi	\$18.88
01-0540	Fem Threaded Coupling Adp2 Plain 175psi T x S CPVC 175psi	\$26.53
01-0550	Coupling3/4 Plain 175psi S x S CPVC 175psi	\$0.95
01-0560	Coupling1 Plain 175psi S x S CPVC 175psi	\$1.09



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
01-0570	Coupling1-1/4 Plain 175psi S x S CPVC 175psi	\$1.99
01-0580	Coupling1-1/2 Plain 175psi S x S CPVC 175psi	\$2.84
01-0620	Cap3/4 Plain 175psi S CPVC 175psi	\$0.62
01-0630	Cap1 Plain 175psi S CPVC 175psi	\$0.87
01-0640	Cap1-1/4 Plain 175psi S CPVC 175psi	\$1.43
01-0650	Cap1-1/2 Plain 175psi S CPVC 175psi	\$2.01
01-0660	Cap2 Plain 175psi S CPVC 175psi	\$3.04
01-0690	Sprinkler Head Adp Coupling3/4 x 1/2 Plain 175psi S x T CPVC 175psi	\$2.51
01-0700	Sprinkler Head Adp Coupling1 x 1/2 Plain 175psi S x T CPVC 175psi	\$2.77
01-0710	Sprinkler Head Adp Coupling1 x 3/4 Plain 175psi S x T CPVC 175psi	\$4.46
01-0730	Sprinkler Head Adp Bushing1 x 1/2 Plain 175psi Spg x T CPVC 175psi	\$2.85
01-0740	Sprinkler Head Adp 90-Deg Ell3/4 x 1/2 Plain 175psi S x T CPVC 175psi	\$2.70
01-0800	Sprinkler Head Adp Tee1 x 1 x 1/2 Plain 175psi S x S x T CPVC 175psi	\$4.65
01-0820	Sprinkler Head Adp Tee1-1/4 x 1 x 1/2 Plain 175psi S x S x T CPVC 175psi	\$7.54
01-0830	Sprinkler Head Adp Tee1-1/4 x 1-1/4 x 1/2 Plain 175psi S x S x T CPVC 175psi	\$7.15
01-0860	Sprinkler Head Adp Tee1-1/2 x 1-1/2 x 1/2 Plain 175psi S x S x T CPVC 175psi	\$9.60
01-0880	Sprinkler Head Adp Tee2 x 2 x 1/2 Plain 175psi S x S x T CPVC 175psi	\$13.85
01-0990	CPVC Double Fastener3/4 CPVC	\$1.00
01-1000	CPVC Double Hanger1 CPVC	\$1.01
01-1010	CPVC Double Fastener1-1/4 CPVC	\$1.07
01-1020	CPVC Double Fastener1-1/2 CPVC	\$1.10
01-1030	CPVC Double Fastener2 CPVC	\$1.23
01-1040	CPVC Single Fastener3/4 CPVC	\$0.74
01-1050	CPVC Single Fastener1 CPVC	\$0.75
01-1060	CPVC Single Fastener1-1/4 CPVC	\$0.79
01-1070	CPVC Single Fastener1-1/2 CPVC	\$0.84
01-1080	CPVC Single Fastener2 CPVC	\$0.95
01-1100	CPVC No Block Hanger1 CPVC	\$1.46
01-1110	CPVC No Block Hanger1-1/4 CPVC	\$1.51
01-1140	CPVC Sidemount Fastener3/4 CPVC	\$0.97
01-1150	CPVC Sidemount Fastener1 CPVC	\$1.20
01-1160	CPVC Sidemount Fastener1-1/4 CPVC	\$1.27
01-1170	CPVC Sidemount Fastener1-1/2 CPVC	\$1.11
01-1180	CPVC Sidemount Fastener2 CPVC	\$1.27
02-0010	Pipe1 Black 175psi A-135 Sch40 175psi	\$2.42
02-0030	Pipe1-1/4 Black 175psi A-135 Sch40 175psi	\$3.24
02-0050	Pipe1-1/2 Black 175psi A-135 Sch40 175psi	\$3.89
02-0070	Pipe2 Black 175psi A-135 Sch40 175psi	\$5.22
02-0090	Pipe2-1/2 Black 175psi A-135 Sch40 175psi	\$8.21
02-0110	Pipe3 Black 175psi A-135 Sch40 175psi	\$10.74
02-0130	Pipe4 Black 175psi A-135 Sch40 175psi	\$15.31



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
02-0150	Pipe6 Black 175psi A-135 Sch40 175psi	\$24.99
02-0170	Pipe8 Black 175psi A-135 Sch40 175psi	\$40.12
02-0190	Pipe10 Black 175psi A-135 Sch40 175psi	\$62.74
02-0230	Pipe1-1/4 Black 175psi A-135 Sch10 175psi	\$2.63
02-0250	Pipe1-1/2 Black 175psi A-135 Sch10 175psi	\$3.02
02-0270	Pipe2 Black 175psi A-135 Sch10 175psi	\$3.84
02-0290	Pipe2-1/2 Black 175psi A-135 Sch10 175psi	\$5.14
02-0310	Pipe3 Black 175psi A-135 Sch10 175psi	\$6.21
02-0330	Pipe4 Black 175psi A-135 Sch10 175psi	\$8.06
02-0350	Pipe6 Black 175psi A-135 Sch10 175psi	\$16.06
02-0370	Pipe8 Black 175psi A-135 Sch10 175psi	\$34.63
02-0390	Pipe10 Black 175psi A-135 Sch10 175psi	\$97.56
02-0610	Pipe1 Galv 175psi A-135 XL 175psi	\$1.84
02-0620	Pipe1-1/4 Galv 175psi A-135 XL 175psi	\$2.51
02-0630	Pipe1-1/2 Galv 175psi A-135 XL 175psi	\$2.93
02-0640	Pipe2 Galv 175psi A-135 XL 175psi	\$4.08
02-0670	Pipe1-1/4 Black 175psi A-795 Sch7 175psi	\$1.76
02-0690	Pipe1-1/2 Black 175psi A-795 Sch7 175psi	\$2.39
02-0710	Pipe2 Black 175psi A-795 Sch7 175psi	\$3.02
02-0730	Pipe2-1/2 Black 175psi A-795 Sch7 175psi	\$3.67
02-0750	Pipe3 Black 175psi A-795 Sch7 175psi	\$4.85
02-0770	Pipe4 Black 175psi A-795 Sch7 175psi	\$6.42
02-0810	Pipe1/2 Galv 175psi A-53 Sch40 175psi	\$3.79
02-0830	Pipe3/4 Galv 175psi A-53 Sch40 175psi	\$4.54
02-0850	Pipe1 Galv 175psi A-53 Sch40 175psi	\$3.45
02-0870	Pipe1-1/4 Galv 175psi A-53 Sch40 175psi	\$4.66
02-0890	Pipe1-1/2 Galv 175psi A-53 Sch40 175psi	\$5.58
02-0910	Pipe2 Galv 175psi A-53 Sch40 175psi	\$7.48
02-0930	Pipe2-1/2 Galv 175psi A-53 Sch40 175psi	\$19.83
02-0950	Pipe3 Galv 175psi A-53 Sch40 175psi	\$26.00
02-0970	Pipe4 Galv 175psi A-53 Sch40 175psi	\$36.25
02-0990	Pipe6 Galv 175psi A-53 Sch40 175psi	\$32.73
02-1010	Pipe8 Galv 175psi A-53 Sch40 175psi	\$61.07
02-1030	Pipe10 Galv 175psi A-53 Sch40 175psi	\$93.10
02-1050	Pipe1-1/4 Galv 175psi A-135 Sch10 175psi	\$4.75
02-1070	Pipe1-1/2 Galv 175psi A-135 Sch10 175psi	\$4.75
02-1090	Pipe2 Galv 175psi A-135 Sch10 175psi	\$6.04
02-1110	Pipe2-1/2 Galv 175psi A-135 Sch10 175psi	\$8.09
02-1130	Pipe3 Galv 175psi A-135 Sch10 175psi	\$9.94
02-1150	Pipe4 Galv 175psi A-135 Sch10 175psi	\$12.86
02-1170	Pipe6 Galv 175psi A-135 Sch10 175psi	\$23.78



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
02-1190	Pipe8 Galv 175psi A-135 Sch10 175psi	\$46.97
02-1210	Pipe10 Galv 175psi A-135 Sch10 175psi	\$156.74
02-1370	Pipe1/2 Black 175psi A53 Sch80 175psi	\$3.16
02-1390	Pipe3/4 Black 175psi A53 Sch80 175psi	\$3.94
02-1410	Pipe1 Black 175psi A53 Sch80 175psi	\$5.39
02-1430	Pipe1-1/4 Black 175psi A53 Sch80 175psi	\$7.15
02-1450	Pipe1-1/2 Black 175psi A53 Sch80 175psi	\$8.61
02-1470	Pipe2 Black 175psi A53 Sch80 175psi	\$11.68
02-1630	Pipe1/2 Galv 175psi A53 Sch80 175psi	\$6.40
02-1650	Pipe3/4 Galv 175psi A53 Sch80 175psi	\$8.11
02-1670	Pipe1 Galv 175psi A53 Sch80 175psi	\$10.85
02-1690	Pipe1-1/4 Galv 175psi A53 Sch80 175psi	\$14.57
02-1710	Pipe1-1/2 Galv 175psi A53 Sch80 175psi	\$17.53
02-1730	Pipe2 Galv 175psi A53 Sch80 175psi	\$24.28
03-0010	Pipe1 x CLOSE Black 175psi Sch40 175psi	\$1.55
03-0020	Pipe1-1/4 x CLOSE Black 175psi Sch40 175psi	\$2.04
03-0030	Pipe1-1/2 x CLOSE Black 175psi Sch40 175psi	\$2.35
03-0040	Pipe2 x CLOSE Black 175psi Sch40 175psi	\$3.30
03-0050	Pipe2-1/2 x CLOSE Black 175psi Sch40 175psi	\$10.94
03-0060	Pipe3 x CLOSE Black 175psi Sch40 175psi	\$12.16
03-0070	Pipe4 x CLOSE Black 175psi Sch40 175psi	\$20.07
03-0080	Pipe1 x 0-2 Black 175psi Sch40 175psi	\$1.78
03-0090	Pipe1-1/4 x 0-2 Black 175psi Sch40 175psi	\$2.30
03-0100	Pipe1-1/2 x 0-2 Black 175psi Sch40 175psi	\$2.69
03-0290	Pipe1 x 0-4 Black 175psi Sch40 175psi	\$2.33
03-0300	Pipe1-1/4 x 0-4 Black 175psi Sch40 175psi	\$2.95
03-0310	Pipe1-1/2 x 0-4 Black 175psi Sch40 175psi	\$3.50
03-0320	Pipe2 x 0-4 Black 175psi Sch40 175psi	\$4.80
03-0330	Pipe2-1/2 x 0-4 Black 175psi Sch40 175psi	\$12.72
03-0340	Pipe3 x 0-4 Black 175psi Sch40 175psi	\$16.06
03-0350	Pipe4 x 0-4 Black 175psi Sch40 175psi	\$23.42
03-0570	Pipe1 x 0-6 Black 175psi Sch40 175psi	\$3.28
03-0580	Pipe1-1/4 x 0-6 Black 175psi Sch40 175psi	\$4.17
03-0590	Pipe1-1/2 x 0-6 Black 175psi Sch40 175psi	\$4.89
03-0600	Pipe2 x 0-6 Black 175psi Sch40 175psi	\$6.48
03-0610	Pipe2-1/2 x 0-6 Black 175psi Sch40 175psi	\$15.24
03-0620	Pipe3 x 0-6 Black 175psi Sch40 175psi	\$19.95
03-0630	Pipe4 x 0-6 Black 175psi Sch40 175psi	\$27.47
03-0780	Pipe1 x 0-9 Black 175psi Sch40 175psi	\$6.26
03-0790	Pipe1-1/4 x 0-9 Black 175psi Sch40 175psi	\$7.61
03-0800	Pipe1-1/2 x 0-9 Black 175psi Sch40 175psi	\$8.45



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
03-0810	Pipe2 x 0-9 Black 175psi Sch40 175psi	\$12.81
03-0820	Pipe2-1/2 x 0-9 Black 175psi Sch40 175psi	\$21.90
03-1060	Pipe1 x CLOSE Galv 175psi Sch40 175psi	\$2.10
03-1070	Pipe1-1/4 x CLOSE Galv 175psi Sch40 175psi	\$2.78
03-1080	Pipe1-1/2 x CLOSE Galv 175psi Sch40 175psi	\$3.27
03-1090	Pipe2 x CLOSE Galv 175psi Sch40 175psi	\$4.64
03-1100	Pipe2-1/2 x CLOSE Galv 175psi Sch40 175psi	\$14.06
03-1120	Pipe4 x CLOSE Galv 175psi Sch40 175psi	\$25.96
03-1130	Pipe1 x 0-2 Galv 175psi Sch40 175psi	\$2.62
03-1140	Pipe1-1/4 x 0-2 Galv 175psi Sch40 175psi	\$3.21
03-1150	Pipe1-1/2 x 0-2 Galv 175psi Sch40 175psi	\$3.59
03-1340	Pipe1 x 0-4 Galv 175psi Sch40 175psi	\$3.39
03-1350	Pipe1-1/4 x 0-4 Galv 175psi Sch40 175psi	\$4.03
03-1360	Pipe1-1/2 x 0-4 Galv 175psi Sch40 175psi	\$5.16
03-1370	Pipe2 x 0-4 Galv 175psi Sch40 175psi	\$6.69
03-1380	Pipe2-1/2 x 0-4 Galv 175psi Sch40 175psi	\$16.74
03-1390	Pipe3 x 0-4 Galv 175psi Sch40 175psi	\$22.06
03-1400	Pipe4 x 0-4 Galv 175psi Sch40 175psi	\$28.46
03-1620	Pipe1 x 0-6 Galv 175psi Sch40 175psi	\$4.32
03-1630	Pipe1-1/4 x 0-6 Galv 175psi Sch40 175psi	\$5.97
03-1640	Pipe1-1/2 x 0-6 Galv 175psi Sch40 175psi	\$6.89
03-1650	Pipe2 x 0-6 Galv 175psi Sch40 175psi	\$9.57
03-1660	Pipe2-1/2 x 0-6 Galv 175psi Sch40 175psi	\$21.52
03-1670	Pipe3 x 0-6 Galv 175psi Sch40 175psi	\$27.53
03-1680	Pipe4 x 0-6 Galv 175psi Sch40 175psi	\$35.94
03-1830	Pipe1 x 0-9 Galv 175psi Sch40 175psi	\$8.02
03-1840	Pipe1-1/4 x 0-9 Galv 175psi Sch40 175psi	\$11.61
03-1850	Pipe1-1/2 x 0-9 Galv 175psi Sch40 175psi	\$11.81
03-1860	Pipe2 x 0-9 Galv 175psi Sch40 175psi	\$17.30
04-0010	45-Deg Ell1 Black 175psi CI 125 175psi	\$4.45
04-0030	45-Deg Ell1-1/4 Black 175psi CI 125 175psi	\$5.98
04-0050	45-Deg Ell1-1/2 Black 175psi CI 125 175psi	\$9.93
04-0070	45-Deg Ell2 Black 175psi CI 125 175psi	\$11.93
04-0090	45-Deg Ell2-1/2 Black 175psi CI 125 175psi	\$31.19
04-0110	90-Deg Ell1 Black 175psi CI 125 175psi	\$2.24
04-0130	90-Deg Ell1-1/4 Black 175psi CI 125 175psi	\$4.42
04-0150	90-Deg Ell1-1/2 Black 175psi CI 125 175psi	\$6.10
04-0170	90-Deg Ell2 Black 175psi CI 125 175psi	\$9.51
04-0190	90-Deg Ell2-1/2 Black 175psi CI 125 175psi	\$23.93
04-0210	90-Deg Ell3 Black 175psi CI 125 175psi	\$39.18
04-0230	90-Deg Ell4 Black 175psi CI 125 175psi	\$71.70



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
04-0250	Reducing 90-Deg Ell1 Black 175psi CI 125 175psi	\$3.88
04-0270	Reducing 90-Deg Ell1-1/4 Black 175psi CI 125 175psi	\$5.55
04-0290	Reducing 90-Deg Ell1-1/2 Black 175psi CI 125 175psi	\$10.29
04-0310	Reducing 90-Deg Ell2 Black 175psi CI 125 175psi	\$15.69
04-0330	Reducing 90-Deg Ell2-1/2 Black 175psi CI 125 175psi	\$37.85
04-0350	Straight Tee1 Black 175psi CI 125 175psi	\$3.20
04-0370	Straight Tee1-1/4 Black 175psi CI 125 175psi	\$7.43
04-0390	Straight Tee1-1/2 Black 175psi CI 125 175psi	\$9.69
04-0410	Straight Tee2 Black 175psi CI 125 175psi	\$13.29
04-0430	Straight Tee2-1/2 Black 175psi CI 125 175psi	\$34.70
04-0450	Reducing Tee1 Black 175psi CI 125 175psi	\$4.54
04-0470	Reducing Tee1-1/4 Black 175psi CI 125 175psi	\$7.27
04-0490	Reducing Tee1-1/2 Black 175psi CI 125 175psi	\$9.47
04-0510	Reducing Tee2 Black 175psi CI 125 175psi	\$13.32
04-0530	Reducing Tee2-1/2 Black 175psi CI 125 175psi	\$38.56
04-0550	Straight Cross1 Black 175psi CI 125 175psi	\$18.06
04-0560	Straight Cross1-1/4 Black 175psi CI 125 175psi	\$18.51
04-0570	Straight Cross1-1/2 Black 175psi CI 125 175psi	\$24.70
04-0580	Straight Cross2 Black 175psi CI 125 175psi	\$34.03
04-0630	Reducer1 Black 175psi CI 125 175psi	\$1.86
04-0650	Reducer1-1/4 Black 175psi CI 125 175psi	\$12.39
04-0670	Reducer1-1/2 Black 175psi CI 125 175psi	\$17.53
04-0690	Reducer2 Black 175psi CI 125 175psi	\$21.24
04-0710	Reducer2-1/2 Black 175psi CI 125 175psi	\$34.06
04-0730	Plug1/2 Black 175psi CI 125 175psi	\$0.61
04-0750	Plug1 Black 175psi CI 125 175psi	\$1.18
04-0770	Union1/2 Black 175psi MI 150 175psi	\$6.45
04-0790	Union1 Black 175psi MI 150 175psi	\$9.72
04-0810	Union1-1/4 Black 175psi MI 150 175psi	\$13.95
04-0830	Union1-1/2 Black 175psi MI 150 175psi	\$17.41
04-0850	Union2 Black 175psi MI 150 175psi	\$20.23
04-0870	Cap1/2 Black 175psi MI 150 175psi	\$1.48
04-0890	Cap1 Black 175psi MI 150 175psi	\$2.44
04-0910	Cap1-1/4 Black 175psi MI 150 175psi	\$3.20
04-0930	Cap1-1/2 Black 175psi MI 150 175psi	\$4.40
04-0950	Cap2 Black 175psi MI 150 175psi	\$6.42
04-0970	Cap2-1/2 Black 175psi MI 150 175psi	\$14.65
04-0990	45-Deg Ell1 Black 175psi MI 150 175psi	\$3.80
04-1010	45-Deg Ell1-1/4 Black 175psi MI 150 175psi	\$6.67
04-1030	45-Deg Ell1-1/2 Black 175psi MI 150 175psi	\$8.54
04-1050	45-Deg Ell2 Black 175psi MI 150 175psi	\$12.56



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
04-1070	45-Deg Ell2-1/2 Black 175psi MI 150 175psi	\$37.33
04-1090	90-Deg Ell1 Black 175psi MI 150 175psi	\$3.07
04-1110	90-Deg Ell1-1/4 Black 175psi MI 150 175psi	\$5.08
04-1130	90-Deg Ell1-1/2 Black 175psi MI 150 175psi	\$6.69
04-1150	90-Deg Ell2 Black 175psi MI 150 175psi	\$11.52
04-1170	90-Deg Ell2-1/2 Black 175psi MI 150 175psi	\$25.67
04-1190	90-Deg Ell3 Black 175psi MI 150 175psi	\$36.21
04-1210	90-Deg Ell4 Black 175psi MI 150 175psi	\$80.87
04-1230	Reducing 90-Deg Ell1 Black 175psi MI 150 175psi	\$3.99
04-1250	Reducing 90-Deg Ell1-1/4 Black 175psi MI 150 175psi	\$6.22
04-1270	Reducing 90-Deg Ell1-1/2 Black 175psi MI 150 175psi	\$8.80
04-1290	Reducing 90-Deg Ell2 Black 175psi MI 150 175psi	\$12.70
04-1310	Reducing 90-Deg Ell2-1/2 Black 175psi MI 150 175psi	\$38.58
04-1330	Straight Tee1 Black 175psi MI 150 175psi	\$4.81
04-1350	Straight Tee1-1/4 Black 175psi MI 150 175psi	\$7.79
04-1370	Straight Tee1-1/2 Black 175psi MI 150 175psi	\$10.18
04-1390	Straight Tee2 Black 175psi MI 150 175psi	\$16.52
04-1410	Straight Tee2-1/2 Black 175psi MI 150 175psi	\$37.49
04-1430	Reducing Tee1 Black 175psi MI 150 175psi	\$5.27
04-1450	Reducing Tee1-1/4 Black 175psi MI 150 175psi	\$9.53
04-1470	Reducing Tee1-1/2 Black 175psi MI 150 175psi	\$11.05
04-1490	Reducing Tee2 Black 175psi MI 150 175psi	\$17.39
04-1510	Reducing Tee2-1/2 Black 175psi MI 150 175psi	\$49.06
04-1530	Reducer1 Black 175psi MI 150 175psi	\$4.24
04-1550	Reducer1-1/4 Black 175psi MI 150 175psi	\$5.38
04-1570	Reducer1-1/2 Black 175psi MI 150 175psi	\$7.84
04-1590	Reducer2 Black 175psi MI 150 175psi	\$10.57
04-1630	Face Bushing1 Black 175psi MI 150 175psi	\$2.55
04-1650	Face Bushing1-1/4 Black 175psi MI 150 175psi	\$3.12
04-1670	Face Bushing1-1/2 Black 175psi MI 150 175psi	\$3.91
04-1690	Face Bushing2 Black 175psi MI 150 175psi	\$4.54
04-1710	Hex Bushing1 Black 175psi MI 150 175psi	\$2.55
04-1750	Union1/2 Galv 175psi MI 150 175psi	\$8.61
04-1770	Union1 Galv 175psi MI 150 175psi	\$12.94
04-1790	Union1-1/4 Galv 175psi MI 150 175psi	\$18.77
04-1810	Union1-1/2 Galv 175psi MI 150 175psi	\$22.37
04-1830	Union2 Galv 175psi MI 150 175psi	\$25.76
04-1850	Cap1/2 Galv 175psi MI 150 175psi	\$2.08
04-1870	Cap1 Galv 175psi MI 150 175psi	\$3.53
04-1890	Cap1-1/4 Galv 175psi MI 150 175psi	\$4.68
04-1910	Cap1-1/2 Galv 175psi MI 150 175psi	\$5.92



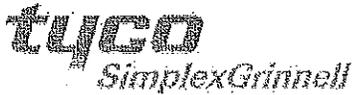
SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
04-1930	Cap2 Galv 175psi MI 150 175psi	\$8.29
04-1950	Cap2-1/2 Galv 175psi MI 150 175psi	\$24.09
04-1970	45-Deg Ell1 Galv 175psi MI 150 175psi	\$5.06
04-1990	45-Deg Ell1-1/4 Galv 175psi MI 150 175psi	\$9.47
04-2010	45-Deg Ell1-1/2 Galv 175psi MI 150 175psi	\$10.97
04-2030	45-Deg Ell2 Galv 175psi MI 150 175psi	\$16.24
04-2050	45-Deg Ell2-1/2 Galv 175psi MI 150 175psi	\$55.91
04-2070	90-Deg Ell1 Galv 175psi MI 150 175psi	\$4.48
04-2090	90-Deg Ell1-1/4 Galv 175psi MI 150 175psi	\$7.08
04-2110	90-Deg Ell1-1/2 Galv 175psi MI 150 175psi	\$9.12
04-2130	90-Deg Ell2 Galv 175psi MI 150 175psi	\$14.96
04-2150	90-Deg Ell2-1/2 Galv 175psi MI 150 175psi	\$39.21
04-2170	90-Deg Ell3 Galv 175psi MI 150 175psi	\$64.64
04-2190	90-Deg Ell4 Galv 175psi MI 150 175psi	\$121.29
04-2210	Reducing 90-Deg Ell1 Galv 175psi MI 150 175psi	\$5.74
04-2230	Reducing 90-Deg Ell1-1/4 Galv 175psi MI 150 175psi	\$9.01
04-2250	Reducing 90-Deg Ell1-1/2 Galv 175psi MI 150 175psi	\$14.30
04-2270	Reducing 90-Deg Ell2 Galv 175psi MI 150 175psi	\$16.63
04-2290	Reducing 90-Deg Ell2-1/2 Galv 175psi MI 150 175psi	\$66.02
04-2310	Straight Tee1 Galv 175psi MI 150 175psi	\$6.80
04-2330	Straight Tee1-1/4 Galv 175psi MI 150 175psi	\$10.79
04-2350	Straight Tee1-1/2 Galv 175psi MI 150 175psi	\$13.26
04-2370	Straight Tee2 Galv 175psi MI 150 175psi	\$21.54
04-2390	Straight Tee2-1/2 Galv 175psi MI 150 175psi	\$60.78
04-2410	Reducing Tee1 Galv 175psi MI 150 175psi	\$8.25
04-2430	Reducing Tee1-1/4 Galv 175psi MI 150 175psi	\$12.75
04-2450	Reducing Tee1-1/2 Galv 175psi MI 150 175psi	\$15.55
04-2470	Reducing Tee2 Galv 175psi MI 150 175psi	\$22.29
04-2490	Reducing Tee2-1/2 Galv 175psi MI 150 175psi	\$87.22
04-2510	Reducer1 Galv 175psi MI 150 175psi	\$6.25
04-2530	Reducer1-1/4 Galv 175psi MI 150 175psi	\$7.94
04-2550	Reducer1-1/2 Galv 175psi MI 150 175psi	\$10.27
04-2570	Reducer2 Galv 175psi MI 150 175psi	\$14.01
04-2590	Reducer2-1/2 Galv 175psi MI 150 175psi	\$39.75
04-2610	Face Bushing1 Galv 175psi MI 150 175psi	\$4.64
04-2630	Face Bushing1-1/4 Galv 175psi MI 150 175psi	\$23.83
04-2690	Hex Bushing1 Galv 175psi MI 150 175psi	\$4.64
06-0030	45-Deg Ell1-1/4 Painted 500psi 500psi	\$13.64
06-0050	45-Deg Ell1-1/2 Painted 500psi 500psi	\$13.64
06-0070	45-Deg Ell2 Painted 500psi 500psi	\$7.06
06-0090	45-Deg Ell2-1/2 Painted 500psi 500psi	\$9.38



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
06-0110	45-Deg Ell3 Painted 500psi 500psi	\$12.42
06-0130	45-Deg Ell4 Painted 500psi 500psi	\$17.81
06-0150	45-Deg Ell6 Painted 500psi 500psi	\$49.51
06-0170	45-Deg Ell8 Painted 500psi 500psi	\$96.82
06-0280	90-Deg Ell1-1/4 Painted 500psi 500psi	\$9.67
06-0300	90-Deg Ell1-1/2 Painted 500psi 500psi	\$9.67
06-0320	90-Deg Ell2 Painted 500psi 500psi	\$9.67
06-0340	90-Deg Ell2-1/2 Painted 500psi 500psi	\$9.67
06-0360	90-Deg Ell3 Painted 500psi 500psi	\$17.15
06-0380	90-Deg Ell4 Painted 500psi 500psi	\$18.61
06-0400	90-Deg Ell6 Painted 500psi 500psi	\$52.24
06-0420	90-Deg Ell8 Painted 500psi 500psi	\$108.87
06-0550	Straight Tee1-1/4 Painted 500psi 500psi	\$14.99
06-0570	Straight Tee1-1/2 Painted 500psi 500psi	\$14.99
06-0590	Straight Tee2 Painted 500psi 500psi	\$14.99
06-0610	Straight Tee2-1/2 Painted 500psi 500psi	\$14.99
06-0630	Straight Tee3 Painted 500psi 500psi	\$20.62
06-0650	Straight Tee4 Painted 500psi 500psi	\$31.40
06-0670	Straight Tee6 Painted 500psi 500psi	\$84.62
06-0690	Straight Tee8 Painted 500psi 500psi	\$185.51
06-1110	Coupling - Flex1-1/4 Painted 300psi Lightweight #705 or equal 300psi	\$7.07
06-1130	Coupling - Flex1-1/2 Painted 300psi Lightweight #705 or equal 300psi	\$8.59
06-1150	Coupling - Flex2 Painted 300psi Lightweight #705 or equal 300psi	\$10.48
06-1170	Coupling - Flex2-1/2 Painted 300psi Lightweight #705 or equal 300psi	\$12.18
06-1190	Coupling - Flex3 Painted 300psi Lightweight #705 or equal 300psi	\$13.59
06-1210	Coupling - Flex4 Painted 300psi Lightweight #705 or equal 300psi	\$19.53
06-1230	Coupling - Flex6 Painted 300psi Lightweight #705 or equal 300psi	\$35.11
06-1250	Coupling - Flex8 Painted 300psi Lightweight #705 or equal 300psi	\$57.11
06-1490	Flange2 Painted 500psi 500psi	\$31.81
06-1510	Flange2-1/2 Painted 500psi 500psi	\$37.08
06-1530	Flange3 Painted 500psi 500psi	\$41.77
06-1550	Flange4 Painted 500psi 500psi	\$54.37
06-1570	Flange6 Painted 500psi 500psi	\$71.16
06-1590	Flange8 Painted 500psi 500psi	\$89.41
06-1650	Cap1-1/4 Painted 500psi 500psi	\$3.68
06-1670	Cap1-1/2 Painted 500psi 500psi	\$3.90
06-1690	Cap2 Painted 500psi 500psi	\$4.64
06-1710	Cap2-1/2 Painted 500psi 500psi	\$5.48
06-1730	Cap3 Painted 500psi 500psi	\$6.53
06-1750	Cap4 Painted 500psi 500psi	\$9.69
06-1770	Cap6 Painted 500psi 500psi	\$22.02



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
06-1790	Cap8 Painted 500psi 500psi	\$42.04
06-1890	Reducing Coupling2 Painted 350psi #716 or equal 350psi	\$14.58
06-1910	Reducing Coupling2-1/2 Painted 350psi #716 or equal 350psi	\$18.81
06-1930	Reducing Coupling3 Painted 350psi #716 or equal 350psi	\$21.48
06-1950	Reducing Coupling4 Painted 350psi #716 or equal 350psi	\$33.89
06-1970	Reducing Coupling6 Painted 350psi #716 or equal 350psi	\$57.72
06-1990	Reducing Coupling8 Painted 350psi #716 or equal 350psi	\$86.30
06-2030	Mechanical Tee2-1/2 Painted 500psi Threaded 500psi	\$14.04
06-2050	Mechanical Tee3 Painted 500psi Threaded 500psi	\$20.60
06-2070	Mechanical Tee4 Painted 500psi Threaded 500psi	\$25.10
06-2090	Mechanical Tee6 Painted 500psi Threaded 500psi	\$33.86
06-2110	Mechanical Tee8 Painted 500psi Threaded 500psi	\$58.02
06-2170	Mechanical Tee3 Painted 500psi Grooved 500psi	\$20.60
06-2190	Mechanical Tee4 Painted 500psi Grooved 500psi	\$25.10
06-2210	Mechanical Tee6 Painted 500psi Grooved 500psi	\$34.43
06-2230	Mechanical Tee8 Painted 500psi Grooved 500psi	\$58.02
06-2310	45-Deg Ell1-1/2 Galv 175psi 175psi	\$17.18
06-2330	45-Deg Ell2 Galv 175psi 175psi	\$9.05
06-2350	45-Deg Ell2-1/2 Galv 175psi 175psi	\$11.80
06-2370	45-Deg Ell3 Galv 175psi 175psi	\$15.70
06-2390	45-Deg Ell4 Galv 175psi 175psi	\$23.70
06-2410	45-Deg Ell6 Galv 175psi 175psi	\$62.46
06-2430	45-Deg Ell8 Galv 175psi 175psi	\$133.16
06-2540	90-Deg Ell1-1/4 Galv 175psi 175psi	\$12.85
06-2560	90-Deg Ell1-1/2 Galv 175psi 175psi	\$12.85
06-2580	90-Deg Ell2 Galv 175psi 175psi	\$12.85
06-2600	90-Deg Ell2-1/2 Galv 175psi 175psi	\$12.85
06-2620	90-Deg Ell3 Galv 175psi 175psi	\$21.36
06-2640	90-Deg Ell4 Galv 175psi 175psi	\$26.09
06-2660	90-Deg Ell6 Galv 175psi 175psi	\$69.25
06-2680	90-Deg Ell8 Galv 175psi 175psi	\$143.45
06-2830	Straight Tee1-1/2 Galv 175psi 175psi	\$19.65
06-2850	Straight Tee2 Galv 175psi 175psi	\$19.65
06-2870	Straight Tee2-1/2 Galv 175psi 175psi	\$19.65
06-2890	Straight Tee3 Galv 175psi 175psi	\$28.23
06-2910	Straight Tee4 Galv 175psi 175psi	\$42.65
06-2930	Straight Tee6 Galv 175psi 175psi	\$115.52
06-2950	Straight Tee8 Galv 175psi 175psi	\$243.45
06-3090	Coupling - Flex1-1/2 Galv 300psi Lightweight #705 or equal 300psi	\$10.66
06-3150	Coupling - Flex3 Galv 300psi Lightweight #705 or equal 300psi	\$18.88
06-3170	Coupling - Flex4 Galv 300psi Lightweight #705 or equal 300psi	\$27.65



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
06-3210	Coupling - Flex8 Galv 300psi Lightweight #705 or equal 300psi	\$84.97
06-3450	Flange2 Galv	\$36.90
06-3470	Flange2-1/2 Galv	\$44.11
06-3490	Flange3 Galv	\$50.07
06-3510	Flange4 Galv	\$66.27
06-3530	Flange6 Galv	\$86.68
06-3550	Flange8 Galv	\$111.86
06-3610	Cap1-1/4 Galv	\$5.79
06-3630	Cap1-1/2 Galv	\$5.79
06-3650	Cap2 Galv	\$6.41
06-3670	Cap2-1/2 Galv	\$7.06
06-3690	Cap3 Galv	\$8.52
06-3710	Cap4 Galv	\$13.26
06-3730	Cap6 Galv	\$30.55
06-3750	Cap8 Galv	\$57.51
06-3850	Reducing Coupling2 Galv #716 or equal	\$17.53
06-3870	Reducing Coupling2-1/2 Galv #716 or equal	\$23.53
06-3890	Reducing Coupling3 Galv #716 or equal	\$27.09
06-3910	Reducing Coupling4 Galv #716 or equal	\$42.74
06-3930	Reducing Coupling6 Galv #716 or equal	\$72.70
06-3950	Reducing Coupling8 Galv #716 or equal	\$109.25
06-3990	Mechanical Tee2-1/2 Galv Threaded	\$17.72
06-4010	Mechanical Tee3 Galv Threaded	\$25.90
06-4030	Mechanical Tee4 Galv Threaded	\$31.55
06-4050	Mechanical Tee6 Galv Threaded	\$43.75
06-4070	Mechanical Tee8 Galv Threaded	\$73.58
06-4150	Mechanical Tee4 Galv Grooved	\$31.55
06-4170	Mechanical Tee6 Galv Grooved	\$43.75
06-4240	Coupling - Rigid1-1/4 Painted 300psi Grooved #774 or equal 300psi	\$5.48
06-4250	Coupling - Rigid1-1/2 Painted 300psi Grooved #774 or equal 300psi	\$5.66
06-4260	Coupling - Rigid2 Painted 300psi Grooved #774 or equal 300psi	\$6.15
06-4270	Coupling - Rigid2-1/2 Painted 300psi Grooved #774 or equal 300psi	\$7.12
06-4280	Coupling - Rigid3 Painted 300psi Grooved #774 or equal 300psi	\$8.23
06-4290	Coupling - Rigid4 Painted 300psi Grooved #774 or equal 300psi	\$10.96
06-4300	Coupling - Rigid6 Painted 300psi Grooved #774 or equal 300psi	\$18.94
06-4310	Coupling - Rigid8 Painted 300psi Grooved #774 or equal 300psi	\$31.48
06-4440	Coupling - Rigid1-1/4 Galv 300psi Grooved #774 or equal 300psi	\$7.67
06-4450	Coupling - Rigid1-1/2 Galv 300psi Grooved #774 or equal 300psi	\$7.67
06-4460	Coupling - Rigid2 Galv 300psi Grooved #774 or equal 300psi	\$8.64
06-4470	Coupling - Rigid2-1/2 Galv 300psi Grooved #774 or equal 300psi	\$9.99
06-4480	Coupling - Rigid3 Galv 300psi Grooved #774 or equal 300psi	\$11.81



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
06-4490	Coupling - Rigid4 Galv 300psi Grooved #774 or equal 300psi	\$15.47
06-4500	Coupling - Rigid6 Galv 300psi Grooved #774 or equal 300psi	\$26.68
06-4510	Coupling - Rigid8 Galv 300psi Grooved #774 or equal 300psi	\$45.38
07-0130	Blind Flange10 Black CI 125	\$108.22
07-0150	Blind Flange2-1/2 Black CI 125	\$35.35
07-0170	Blind Flange3 Black CI 125	\$27.72
07-0190	Blind Flange4 Black CI 125	\$43.06
07-0210	Blind Flange6 Black CI 125	\$62.73
07-0230	Blind Flange8 Black CI 125	\$81.45
07-0250	90-Deg Ell2-1/2 Black CI 125	\$142.19
07-0290	90-Deg Ell4 Black CI 125	\$140.69
07-0310	90-Deg Ell6 Black CI 125	\$221.48
07-0330	90-Deg Ell8 Black CI 125	\$382.43
07-0350	90-Deg Ell10 Black CI 125	\$869.70
07-0410	Straight Tee4 Black CI 125	\$215.38
07-0430	Straight Tee6 Black CI 125	\$338.87
07-0450	Straight Tee8 Black CI 125	\$533.99
07-0550	Reducing Tee6 Black CI 125	\$592.37
07-0570	Reducing Tee8 Black CI 125	\$774.80
07-0610	Concentric Reducer2-1/2 x 2 Black CI 125	\$416.01
07-0630	Concentric Reducer3 x 2-1/2 Black CI 125	\$298.61
07-0650	Concentric Reducer4 x 3 Black CI 125	\$274.33
07-0670	Concentric Reducer6 x 4 Black CI 125	\$414.11
07-0690	Concentric Reducer8 x 6 Black CI 125	\$498.80
07-0870	Companion Flange3 x 7-1/2 Black CI 125	\$32.26
07-0890	Companion Flange4 x 9 Black CI 125	\$43.71
07-0910	Companion Flange6 x 11 Black CI 125	\$69.89
07-0930	Companion Flange8 x 13-1/2 Black CI 125	\$126.51
07-0961	Companion Flange2 x 6 Galv CI 125	\$39.70
07-0963	Companion Flange2-1/2 x 7 Galv CI 125	\$44.34
07-0965	Companion Flange3 x 7-1/2 Galv CI 125	\$56.12
07-0967	Companion Flange4 x 9 Galv CI 125	\$80.37
07-0969	Companion Flange6 x 11 Galv CI 125	\$135.24
08-0010	Female Threaded Outlet1/2 Plain Class 150	\$2.46
08-0030	Female Threaded Outlet3/4 Plain Class 150	\$2.61
08-0050	Female Threaded Outlet1 Plain Class 150	\$3.48
08-0070	Female Threaded Outlet1-1/4 Plain Class 150	\$5.09
08-0090	Female Threaded Outlet1-1/2 Plain Class 150	\$6.12
08-0110	Female Threaded Outlet2 Plain Class 150	\$8.32
08-0130	Female Threaded Outlet2-1/2 Plain Class 150	\$14.69
08-0150	Female Threaded Outlet3 Plain Class 150	\$28.46



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
08-0170	Female Threaded Outlet4 Plain Class 150	\$45.21
08-0270	Grooved Outlet1-1/4 Plain Class 150	\$5.03
08-0290	Grooved Outlet1-1/2 Plain Class 150	\$5.44
08-0310	Grooved Outlet2 Plain Class 150	\$6.10
08-0330	Grooved Outlet2-1/2 Plain Class 150	\$8.35
08-0350	Grooved Outlet3 Plain Class 150	\$11.51
08-0370	Grooved Outlet4 Plain Class 150	\$17.13
08-0390	Grooved Outlet6 Plain Class 150	\$34.58
08-0410	Grooved Outlet8 Plain Class 150	\$44.02
08-0530	Slip On Flange2-1/2 Plain Class 150	\$31.41
08-0550	Slip On Flange3 Plain Class 150	\$23.35
08-0570	Slip On Flange4 Plain Class 150	\$37.35
08-0590	Slip On Flange6 Plain Class 150	\$57.02
08-0610	Slip On Flange8 Plain Class 150	\$76.96
08-0630	Slip On Flange10 Plain Class 150	\$127.50
08-0730	Weld Neck Flange2-1/2 Plain Class 150	\$32.30
08-0750	Weld Neck Flange3 Plain Class 150	\$36.67
08-0770	Weld Neck Flange4 Plain Class 150	\$42.80
08-0790	Weld Neck Flange6 Plain Class 150	\$62.65
08-0810	Weld Neck Flange8 Plain Class 150	\$114.23
08-0830	Weld Neck Flange10 Plain Class 150	\$176.47
08-1210	Straight Tee1 Plain Class 300	\$49.51
08-1230	Straight Tee1-1/4 Plain Class 300	\$49.51
08-1250	Straight Tee1-1/2 Plain Class 300	\$49.51
08-1270	Straight Tee2 Plain Class 300	\$86.17
08-1290	Straight Tee2-1/2 Plain Class 300	\$50.60
08-1310	Straight Tee3 Plain Class 300	\$56.26
08-1330	Straight Tee4 Plain Class 300	\$82.73
08-1370	Straight Tee8 Plain Class 300	\$248.27
08-1470	Reducing Tee3 Plain Class 300	\$154.19
08-1530	Reducing Tee8 Plain Class 300	\$426.14
08-1550	Long Radius Ell1 Plain Class 300	\$15.03
08-1570	Long Radius Ell1-1/4 Plain Class 300	\$15.03
08-1590	Long Radius Ell1-1/2 Plain Class 300	\$15.03
08-1610	Long Radius Ell2 Plain Class 300	\$19.38
08-1630	Long Radius Ell2-1/2 Plain Class 300	\$17.34
08-1650	Long Radius Ell3 Plain Class 300	\$22.28
08-1670	Long Radius Ell4 Plain Class 300	\$33.62
08-1690	Long Radius Ell6 Plain Class 300	\$99.43
08-1710	Long Radius Ell8 Plain Class 300	\$142.71
09-0010	Top Beam Clamp3/8 Plain	\$1.64

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
09-0020	Top Beam Clamp3/8 CAD	\$1.95
09-0050	Top Beam Clamp1/2 Plain	\$1.94
09-0060	Top Beam Clamp1/2 CAD	\$3.51
09-0130	Sammy GST Vertical Wood3/8 x 2 Plain	\$75.45
09-0150	Sammy SWG Sidewall Wood3/8 x 2 Plain	\$98.75
09-0190	Sammy SWDR Sidewall Steel3/8 x 1 Plain	\$105.88
09-1130	Swivel Ring1 CAD	\$0.45
09-1150	Swivel Ring1-1/4 CAD	\$0.47
09-1170	Swivel Ring1-1/2 CAD	\$0.55
09-1190	Swivel Ring2 CAD	\$0.46
09-1210	Swivel Ring2-1/2 CAD	\$0.87
09-1230	Swivel Ring3 CAD	\$0.90
09-1250	Swivel Ring4 CAD	\$1.27
09-1270	Swivel Ring6 CAD	\$2.54
09-1290	Swivel Ring8 CAD	\$2.96
09-1330	Clevis Ring1 CAD	\$1.27
09-1350	Clevis Ring1-1/4 CAD	\$1.49
09-1370	Clevis Ring1-1/2 CAD	\$2.06
09-1390	Clevis Ring2 CAD	\$1.96
09-1410	Clevis Ring2-1/2 CAD	\$3.25
09-1430	Clevis Ring3 CAD	\$4.00
09-1450	Clevis Ring4 CAD	\$5.33
09-1470	Clevis Ring6 CAD	\$6.20
09-1490	Clevis Ring8 CAD	\$15.97
10-0020	Double-Bolt Pipe Clamp1 Plain	\$9.20
10-0030	Double-Bolt Pipe Clamp1-1/4 Plain	\$9.07
10-0040	Double-Bolt Pipe Clamp1-1/2 Plain	\$9.19
10-0050	Double-Bolt Pipe Clamp2 Plain	\$9.03
10-0060	Double-Bolt Pipe Clamp2-1/2 Plain	\$9.26
10-0070	Double-Bolt Pipe Clamp3 Plain	\$9.39
10-0080	Double-Bolt Pipe Clamp4 Plain	\$11.43
10-0090	Double-Bolt Pipe Clamp6 Plain	\$15.88
10-0100	Double-Bolt Pipe Clamp8 Plain	\$39.86
10-0200	Double-Bolt Pipe Clamp1 Galv	\$8.80
10-0210	Double-Bolt Pipe Clamp1-1/4 Galv	\$10.79
10-0220	Double-Bolt Pipe Clamp1-1/2 Galv	\$10.79
10-0230	Double-Bolt Pipe Clamp2 Galv	\$11.86
10-0240	Double-Bolt Pipe Clamp2-1/2 Galv	\$11.24
10-0250	Double-Bolt Pipe Clamp3 Galv	\$11.32
10-0260	Double-Bolt Pipe Clamp4 Galv	\$13.69
10-0270	Double-Bolt Pipe Clamp6 Galv	\$19.52



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

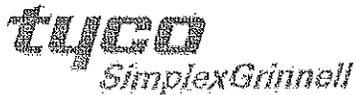
Item	Description	NJPA sell price
10-0280	Double-Bolt Pipe Clamp8 Galv	\$25.89
11-0010	Upright, 1551/2 Plain SRSC K=5.6	\$5.62
11-0020	Upright, 1551/2 Plain QRSC K=5.6	\$8.30
11-0030	Upright, 15517/32 Plain SRSC K=8.0	\$6.81
11-0040	Pendent, 1551/2 Plain SRSC K=5.6	\$5.88
11-0050	Pendent, 1551/2 Plain QRSC K=5.6	\$9.55
11-0060	Pendent, 15517/32 Plain SRSC K=8.0	\$7.01
11-0070	Pendent, 15517/32 Plain QRSC K=8.0	\$14.20
11-0080	Pendent, 1551/2 Chrome SRSC K=5.6	\$6.57
11-0090	Pendent, 1551/2 Chrome QRSC K=5.6	\$9.15
11-0100	Pendent, 15517/32 Chrome SRSC K=8.0	\$8.26
11-0110	Pendent, 15517/32 Chrome QRSC K=8.0	\$14.96
11-0120	Pendent Concealed, 1551/2 White QRSC K=5.6	\$14.84
11-0130	Horizontal Sidewall, 1551/2 Plain SRSC K=5.6	\$10.31
11-0140	Horizontal Sidewall, 1551/2 Chrome SRSC K=5.6	\$10.80
11-0150	Horizontal Sidewall - 16x22, 1551/2 Chrome QREC K=5.6	\$15.74
11-0160	Horizontal Sidewall - 16x24, 15517/32 Chrome QREC K=8.0	\$16.89
11-0170	Dry Pendent, 1551/2 Chrome 12"	\$84.98
12-0205	Dry Pipe Valve2-1/2 GxG	\$2,081.61
12-0210	Dry Pipe Valve4 Plain	\$2,869.87
12-0220	Dry Pipe Valve6 Plain	\$4,069.96
12-0225	Dry Pipe Valve Trim2 1/2 - 6	\$653.27
12-0250	Swing Check1/2 Plain Threaded	\$17.13
12-0260	Swing Check1 Plain Threaded	\$27.49
12-0270	Swing Check1-1/4 Plain Threaded	\$39.31
12-0280	Swing Check1-1/2 Plain Threaded	\$55.04
12-0290	Swing Check2 Plain Threaded	\$65.60
12-0300	Swing Check4 Plain Flanged	\$576.92
12-0310	Swing Check6 Plain Flanged	\$1,146.36
12-0320	Swing Check8 Plain Flanged	\$1,495.80
12-0420	WPIV Valve 4 Plain Flanged	\$429.28
12-0430	WPIV Valve 6 Plain Flanged	\$712.28
12-0440	WPIV Valve 8 Plain Flanged	\$1,129.17
12-0450	WPIV Valve 10 Plain Flanged	\$1,901.83
12-0460	Wall Post Plain Threaded	\$462.83
12-0470	OS&Y Valve1 Plain Threaded	\$129.33
12-0480	OS&Y Valve1-1/4 Plain Threaded	\$149.73
12-0490	OS&Y Valve1-1/2 Plain Threaded	\$202.52
12-0500	OS&Y Valve2 Plain Threaded	\$231.44
12-0510	OS&Y Valve2-1/2 Plain Flanged	\$285.33
12-0520	OS&Y Valve3 Plain Flanged	\$301.97



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
12-0550	OS&Y Valve8 Plain Flanged	\$861.01
12-0555	OS&Y Valve10 Plain Flanged	\$1,653.55
12-0560	Butterfly w/TS1 Plain Threaded	\$220.32
12-0570	Butterfly w/TS1-1/4 Plain Threaded	\$234.07
12-0580	Butterfly w/TS1-1/2 Plain Threaded	\$278.58
12-0590	Butterfly w/TS2 Plain Threaded	\$336.55
12-0600	Butterfly w/TS2-1/2 Plain Groove	\$293.89
12-0650	Globe Valve1/2 Plain Threaded	\$14.22
12-0660	Globe Valve1 Plain Threaded	\$23.60
12-0670	Globe Valve1-1/4 Plain Threaded	\$47.14
12-0680	Globe Valve1-1/2 Plain Threaded	\$54.88
12-0690	Globe Valve2 Plain Threaded	\$79.62
12-0700	Angle Valve1/2 Plain Threaded	\$15.68
12-0710	Angle Valve1 Plain Threaded	\$27.43
12-0720	Angle Valve1-1/4 Plain Threaded	\$46.04
12-0730	Angle Valve1-1/2 Plain Threaded	\$59.20
12-0740	Angle Valve2 Plain Threaded	\$74.65
12-0960	Automatic Ball Drip1/2 Plain	\$15.91
13-0010	Riser Mounted110 Gallon Plain	\$738.84
13-0020	Riser Mounted215 Gallon Plain	\$949.86
13-0030	Riser Mounted425 Gallon Plain	\$1,366.72
13-0090	Air Maint Device Plain	\$375.45
14-0010	Flow Switch - Vane Type1 - 2 Plain	\$133.49
14-0020	Flow Switch - Vane Type2-1/2 - 6 Plain	\$129.01
14-0030	Flow Switch - Vane Type8 Plain	\$144.07
14-0080	PIV Tamper Switch Plain	\$80.24
14-0090	OS&Y Tamper Switch Plain	\$80.23
19-0010	Cut Black Sch403/4	\$2.66
19-0020	Cut Black Sch401	\$0.69
19-0030	Cut Black Sch401-1/4	\$0.71
19-0040	Cut Black Sch401-1/2	\$0.74
19-0050	Cut Black Sch402	\$0.77
19-0060	Cut Black Sch402-1/2	\$3.90
19-0070	Cut Black Sch403	\$4.24
19-0080	Cut Black Sch404	\$4.45
19-0090	Cut Black Sch406	\$6.23
19-0100	Cut Black Sch408	\$8.50
19-0110	Cut Black Sch4010	\$11.69
19-0120	Cut Black Sch801	\$9.35
19-0130	Cut Black Sch801-1/4	\$10.39
19-0140	Cut Black Sch801-1/2	\$11.69

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
19-0150	Cut Black Sch802	\$11.69
19-0160	Cut Black Sch802-1/2	\$23.38
19-0170	Cut Black Sch803	\$23.38
19-0180	Cut Black Sch804	\$23.38
19-0190	Cut Black Sch806	\$31.17
19-0200	Cut Black Sch808	\$46.76
19-0220	Cut Galvanized1	\$0.81
19-0230	Cut Galvanized1-1/4	\$0.83
19-0240	Cut Galvanized1-1/2	\$0.86
19-0250	Cut Galvanized2	\$0.91
19-0260	Cut Galvanized2-1/2	\$4.24
19-0270	Cut Galvanized3	\$4.67
19-0280	Cut Galvanized4	\$4.92
19-0290	Cut Galvanized6	\$7.19
19-0300	Cut Galvanized8	\$10.39
19-0310	Cut Galvanized10	\$13.35
19-0320	Cut Stainless Steel1	\$5.43
19-0330	Cut Stainless Steel1-1/4	\$5.43
19-0340	Cut Stainless Steel1-1/2	\$6.04
19-0350	Cut Stainless Steel2	\$6.04
19-0360	Cut Stainless Steel2-1/2	\$9.06
19-0370	Cut Stainless Steel3	\$9.87
19-0380	Cut Stainless Steel4	\$4.92
19-0390	Cut Stainless Steel6	\$15.53
19-0400	Cut Stainless Steel8	\$27.18
19-0410	Cut Stainless Steel10	\$54.34
19-0420	Thread3/4	\$1.55
19-0430	Thread1	\$0.77
19-0440	Thread1-1/4	\$0.79
19-0450	Thread1-1/2	\$0.80
19-0460	Thread2	\$0.80
19-0470	Thread2-1/2	\$7.66
19-0480	Thread3	\$9.35
19-0490	Thread4	\$10.39
19-0500	Thread6	\$15.58
19-0510	Thread8	\$23.38
19-0520	Roll Groove1	\$2.22
19-0530	Roll Groove1-1/4	\$2.33
19-0540	Roll Groove1-1/2	\$2.45
19-0550	Roll Groove2	\$2.53
19-0560	Roll Groove2-1/2	\$3.01



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
19-0570	Roll Groove3	\$3.22
19-0580	Roll Groove4	\$3.34
19-0590	Roll Groove6	\$3.90
19-0600	Roll Groove8	\$4.67
19-0605	Roll Groove10	\$6.23
19-0610	Cut Groove1	\$2.59
19-0620	Cut Groove1-1/4	\$2.59
19-0630	Cut Groove1-1/2	\$2.59
19-0640	Cut Groove2	\$2.59
19-0650	Cut Groove2-1/2	\$3.90
19-0660	Cut Groove3	\$3.90
19-0670	Cut Groove4	\$3.90
19-0680	Cut Groove6	\$5.19
19-0690	Cut Groove8	\$7.79
19-0810	Manual Weld1/2	\$3.56
19-0820	Manual Weld3/4	\$3.70
19-0830	Manual Weld1	\$4.00
19-0840	Manual Weld1-1/4	\$5.55
19-0850	Manual Weld1-1/2	\$6.24
19-0860	Manual Weld2	\$8.33
19-0870	Manual Weld2-1/2	\$11.11
19-0880	Manual Weld3	\$12.49
19-0890	Manual Weld4	\$16.66
19-0900	Manual Weld6	\$25.00
19-0910	Manual Weld8	\$33.33
19-0915	Manual Weld10	\$50.00
19-0917	Cut ATR3/8	\$0.93
19-0920	Cut ATR1/2	\$0.93
19-0930	Cut ATR5/8	\$0.93
19-0940	Cut ATR3/4	\$0.93
19-0950	Hanger Assembly1	\$1.55
19-0960	Hanger Assembly1-1/4	\$1.55
19-0970	Hanger Assembly1-1/2	\$1.55
19-0980	Hanger Assembly2	\$1.55
19-0990	Hanger Assembly2-1/2	\$1.86
19-1000	Hanger Assembly3	\$1.86
19-1010	Hanger Assembly4	\$1.86
19-1020	Hanger Assembly6	\$2.45
19-1030	Hanger Assembly8	\$2.75
19-1040	Trapeze Angle Cut	\$6.23
19-1050	Trapeze Angle (2) slots3/8 x 3	\$6.23



SimplexGrinnell
NJPA – Ferguson Fire and Fabrication
Sprinkler Price List

Item	Description	NJPA sell price
19-1060	Bevel1	\$4.67
19-1070	Bevel1-1/4	\$4.67
19-1080	Bevel1-1/2	\$5.19
19-1090	Bevel2	\$5.19
19-1100	Bevel2-1/2	\$6.23
19-1110	Bevel3	\$6.67
19-1120	Bevel4	\$7.19
19-1130	Bevel6	\$8.50
19-1140	Bevel8	\$9.35
19-1160	Drill Hole - Sch 401/2	\$3.11
19-1170	Drill Hole - Sch 403/4	\$3.11
19-1180	Drill Hole - Sch 401	\$4.67
19-1190	Drill Hole - Sch 401-1/4	\$5.50
19-1200	Drill Hole - Sch 401-1/2	\$6.23
19-1210	Drill Hole - Sch 402	\$6.67
19-1220	Drill Hole - Sch 402-1/2	\$9.35
19-1230	Drill Hole - Sch 403	\$13.35
19-1240	Drill Hole - Sch 404	\$15.58
19-1280	Make On1	\$0.77
19-1290	Make On1-1/4	\$0.85
19-1300	Make On1-1/2	\$0.88
19-1310	Make On2	\$0.93
19-1320	Make On2-1/2	\$6.23
19-1330	Make On3	\$6.23
19-1340	Make On4	\$6.23
19-1370	Butt Weld1	\$25.83
19-1380	Butt Weld1-1/4	\$31.64
19-1390	Butt Weld1-1/2	\$40.16
19-1400	Butt Weld2	\$51.81
19-1410	Butt Weld2-1/2	\$66.66
19-1420	Butt Weld3	\$76.92
19-1430	Butt Weld4	\$102.56
19-1440	Butt Weld6	\$153.85
19-1450	Butt Weld8	\$208.33
19-1460	Butt Weld10	\$256.40



SimplexGrinnell
NJPA Ansul Price List
SIN 465-11

Item	Description	NJPA Sell Price
181	Gasket, Cartridge Receiver (Hand Portable/All Cartridge Models/A-101)	\$1.03
197	Seal, Lead Wire (Miscellaneous)	\$0.51
279	Funnel, Dry Chemical, 150/350 lb.	\$53.97
699	Funnel, 10/20/30 lb.	\$68.06
960	Hose Assembly, 3/4 in. x 50 ft. (150 Wheeled Units/LCD Systems)	\$400.07
1131	Cover, 350-C	\$153.98
1139	Cover, 150-C	\$115.49
1196	Funnel, 3-leg (LDC Systems)	\$268.94
1568	Bursting Disc, 1 1/2 in. for PS-150/PS-300	\$356.15
1732	Valve, Two-way Poppet, 1/4 in.	\$43.60
1905	Bursting Disc, 2 in. Disc for PS-500	\$256.96
2133	Hose, 1 in. x 50 ft. LT (designed to eliminate static shocks)	\$675.73
2271	Hose Assembly, 1 in. x 50 ft. (LDC Systems - 350 Wheeled Units)	\$575.37
2272	Hose Assembly, 3/4 in. x 50 ft. L.T. (LDC Systems)	\$590.49
2672	Dome Assembly and Fill Cap (5)	\$57.74
2737	Test Gauge, Nitrogen Cylinder (23, 55, 110, 220, 300, 400)	\$100.37
2759	Dome Assembly and Fill Cap (LT-5)	\$57.74
2789	Nozzle, Local Application, 3C-1, Brass	\$34.95
2790	Nozzle, 2C-1, Brass (without cap)	\$29.01
2791	Nozzle, Local Application, 3C-2, Brass	\$30.36
2792	Nozzle, Local Application, 2C-2, Brass	\$31.02
2839	Nozzle, Tankside, F-2, Brass	\$17.17
2840	Nozzle, Tankside, F-3, Brass	\$46.27
3117	Bursting Disc, 3 in. Disc for PS-1000/Some PS-2000	\$430.04
3189	Nozzle, Total Flood, D-1, Brass	\$49.93
4053	Nozzle, Total Flood, D-2, Brass	\$31.02
4120	Blow-Off Cap Size 1 & 2 Nozzle, Plastic	\$1.18
4500	Blow-Off Cap Adaptor for Vapor Proof Cap (P/N 7700), Brass	\$46.60
4523	Cartridge, Carbon Dioxide 5 lb. (25/carton) (unit price)	\$21.23
4614	Cartridge, Carbon Dioxide 20 lb. (25/carton) (unit price)(DOT)	\$27.03
4615	Cartridge, Carbon Dioxide 30 lb. (25/carton) (unit price)(DOT)	\$29.27
4616	Cartridge, Carbon Dioxide 10 lb. (25/carton) (unit price) (DOT)	\$22.28
4655	Tee, Reducing, 1/2 x 1/2 x 3/4 in., 150 lb. class, Galvanized	\$8.00
4761	Hose, 3/4 in. x 100 ft.	\$692.91
5156	Pressure Trip	\$87.21
5373	Cartridge, Nitrogen, LT-30-R (RHT)(16/carton)(unit price)(DOT)	\$54.07
6619	Extinguisher, 5 lb.	\$161.10
6641	Cartridge, DOT Recharged, Nitrogen, LT-30 (LHT) (16/carton)(unit price)(DOT)	\$62.97

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)

6979	Cartridge Shipping Assembly, LT-5-R	\$29.27
7012	Cartridge, DOT Recharged, Nitrogen, LT-20-L (LHT) (16/carton) (unit price)(DOT)	\$57.70
7013	Cartridge Shipping Assembly, LT-5-L (Pre-eng.) (DOT)	\$29.27
7032	Cartridge, Nitrogen, LT-20-R (RHT) (16/carton (unit price)(DOT)	\$49.54
7077	Bracket, 5 lb. (Cadmium Plated - USCG Approved)	\$46.27
7599	Cover, 5 lb.	\$14.92
7700	Blow-Off Cap, Vapor-Proof, Aluminum	\$118.49
8108	Tip, HF-35 QC 23/64 Nozzle (Wheeled and Stationary)	\$237.84
8112	Quick-Connect Coupling, HF-35, HF-70 (Wheeled and Stationary)	\$103.11
8123	Nozzle Assembly, Quick Connect, HF-70 (Wheeled and Stationary)	\$316.91
9328	Dry Powder, MET-L-X, 50 lb. Pail, 36/pallet	\$85.21
9329	Dry Powder, MET-L-KYL, 50 lb. Pail, 36/pallet	\$508.59
9334	Dry Powder, LITH-X, 45 lb. Pail, 36/pallet	\$108.51
9335	Dry Chemical, Purple-K, 50 lb. Pail, 36/pallet	\$65.76
9336	Dry Chemical, PLUS-FIFTY C, 50 lb. Pail, 36/pallet	\$35.51
9338	Dry Chemical, PLUS-FIFTY C, 50 lb. Fibre, 48/pallet	\$40.58
9369	Dry Chemical, Purple-K, 400 lb. Drum, 4/pallet	\$678.35
9385	Dry Chemical, FORAY, 400 lb. Drum, 4/pallet	\$1,280.81
9393	Dry Chemical, PLUS-FIFTY C, 400 lb. Drum, 4/pallet	\$289.58
10082	Extinguisher, 5 lb., K-5	\$155.10
10930	Hose, 1 in. x 100 ft.	\$1,265.50
10931	Hose, 1 in. x 100 ft. LT (designed to eliminate static shocks)	\$1,431.26
13177	Cartridge Shipping Assembly, LT-10-L	\$38.24
13193	Cartridge, Nitrogen LT-10-R (RHT) 25/carton (unit price) (DOT)	\$38.24
13355	Bursting Disc, 4 in. Disc for PS-2000/PS-3000	\$452.67
13383	Pneumatic Actuation Kit for Nitrogen Cylinder Q.O. Valve (LDC Systems)	\$321.53
13707	Gas Valve, Electrical, (110V, 60 Hz) 3/4 in.	\$114.91
13708	Gas Valve, Electrical, (110V, 60 Hz) 1 in.	\$170.35
13709	Gas Valve, Electrical, (110V, 60 Hz) 1 1/2 in.	\$196.64
13710	Gas Valve, Electrical, (110V, 60 Hz) 2 in.	\$277.25
13797	Valve, Relief, 1/4 in. NPT, 265 PSI	\$46.27
14091	Bracket, 20 lb. (Order in Multiples of 2)	\$65.57
14098	Bracket, 30 lb. (Order in Multiples of 2)	\$69.23
14228	Bracket, 10 lb. (Order in Multiples of 2)	\$62.91
14286	Detector Heat Trap	\$95.20
14985	Lock Bar	\$7.32
14995	Cocking Lever (Mechanical/Electrical Automan)	\$24.59
15240	Thermometer, 500 deg.F (260 deg.C)	\$122.91
15618	Cocking Lever with Lock Bar (Mechanical/Electrical Automan)	\$26.98
15665	Bracket, Military Ring Pin (MIL-20-E)	\$106.51
15677	Valve, Safety Vent Relief	\$27.67
15733	Air Cylinder and Tubing Assembly	\$64.02
15832	Ext., 20 lb., MIL-RP-K-20-E w/brk.,Class I,Size I,NSN:4210-00-989-4589	\$428.05
15850	Cartridge, Carbon Dioxide, 101-10 (25/carton) (unit price) (DOT)	\$36.51
15851	Cartridge, Carbon Dioxide, 101-30 (16/carton)(unit price)(DOT Recharged)	\$67.93
15999	Seal, Visual Inspection (RP Model Ext. - Hand Port. and Whld. Units)	\$0.46
16033	Actuator Cart. Guard Type Operating Instruction Label	\$2.07

16131	A-101-30 Tank, Agent, Bracket, and 101-30 Cartridge	\$638.41
16408	Actuator, Pneumatic, Model A-101	\$143.79
16424	Tee, Triple, 3/4 x 1/2 x 1/2 x 1/2 x 1/2 in.	\$35.61
16430	A-101-20 Tank, Agent, Bracket, and 101-20 Cartridge	\$577.83
16449	Nozzle, F-1/2R	\$22.10
16459	Nameplate (A-101)	\$2.40
16511	Wrench, Spanner (Miscellaneous)	\$51.59
16559	A-101-10 Tank, Agent, Bracket, and 101-10 Cartridge	\$549.20
16625	Twin-Agent, Skid, CR-1350/200, 2 Reels	\$65,586.28
16647	Valve Cap Quad-Ring, (SPA-50)	\$1.86
16857	Blow-Off Cap for Size 3 Nozzles, Plastic	\$1.92
17397	Nozzle, 3C-1 (K-101)	\$58.58
17398	Nozzle, F-2 (K-101)	\$58.58
17503	Manual, LDC, Skid, S-500, -1000, -1500, -2000, -3000	\$28.94
17507	Manual Op/Maint Twin-Agent Skid, Trailer, or Vehicle	\$33.69
17643	Gas Valve, Electrical, (110V, 60 Hz) 3 in.	\$581.36
17728	ANSUL AUTOMAN II-C Assembly 12 or 24 VDC	\$663.04
17788	Manual, ANSUL AUTOMAN II-C Releasing Device	\$4.53
21873	Hanger Hook, AA02	\$0.97
22520	Extinguisher, Wheeled 150 lb., CR-LR-I-K-150-C	\$2,387.21
22522	Valve, 1/4 in. Check	\$35.95
22595	Regulator Test and Hose Blowdown Kit	\$543.05
23574	Union Elbow, 1 in. Galvanized	\$87.21
23980	Remote Actuator, Booster, with LT-30-R Cartridge, CR	\$786.86
24306	LT-A-101-20 Tank, Agent, Bracket, and LT-A-101-20 Cartridge	\$814.82
24307	LT-LP-A-101-20-B Tank, Agent, Bracket, and LT-A-101-20 Cartridge	\$823.47
24325	Bracket, for LT-A-101-20 or LT-LP-A-101-20-B actuator & cartridge	\$124.49
24425	LT-LP-A-101-20-B Tank and Agent	\$489.96
24427	LP-A-101-20-B Tank and Agent	\$475.31
24610	Bracket Assembly, A02, CO2, PK02, FE02	\$5.10
24707	Cylinder, Nitrogen, 110-B, CR	\$589.80
24708	Cylinder, Nitrogen, 220-B, CR	\$679.16
24855	A-101-10 Tank, Agent, and 101-10 Cartridge	\$501.27
24883	LT-A-101-30 Cartridge, Bracket, Pneu. Act. (LT-K-101-30/LT-A-101-50)	\$395.43
24894	LT-A-101-20 Tank and Agent	\$461.33
24895	Bracket, LT-A-101-20 tank	\$124.49
24910	Bracket, A-101-30 tank (Extra Heavy)	\$152.45
24916	Test Link Package, 10/package (pkg. price)	\$9.32
24920	Split Bolt Connectors, 10/package (pkg. price)	\$29.16
24970	A-101-20 Tank, Agent, and 101-20 Cartridge	\$532.56
24971	Bracket, A-101-20 tank	\$65.57
25396	Dry Chemical, PLUS-FIFTY C, 200 lb. Drum, 5/pallet	\$169.76
25397	Dry Chemical, FORAY, 200 lb. Drum, 5/pallet	\$663.04
25398	Dry Powder, Purple-K, 200 lb. Drum, 5/pallet	\$351.49
25419	Bracket, CO2, Vehicle, CD05, CD05A (Order in Mult. of 2)	\$68.57
25420	Bracket, CO2, Vehicle, CD20, CD20A (Order in Mult. of 2)	\$105.84
25425	Ext., 30 lb., MIL-RP-K-30-E w/brk., Class I, Size II, NSN:4210-00-413-4529	\$507.93

25428	Bracket, Military Ring Pin (30-E)	\$112.50
25815	Nozzle, Twin Nozzle Assembly - Standard Side By Side	\$1,352.70
25908	Wheel Only, 44 in., (350-C)	\$444.76
25937	Gas Valve, Mechanical, 2 1/2 in.	\$540.20
25938	Gas Valve, Mechanical, 3 in.	\$582.50
26299	Hose, 3/4 in. x 100 ft. LT (designed to eliminate static shocks)	\$1,366.68
26310	Cocking Lever, ANSUL AUTOMAN II-C	\$47.27
27335	Fill Cap Assembly	\$115.49
27963	Nozzle, Local Application, T Nozzle (3 in.), steel, CR	\$289.58
28660	LDC, Skid, S-500-C, CR-K, 1 in. x 150 ft. hose reel	\$17,188.42
28668	LDC, Skid, S-1000-C, CR-K, 2-1 in. x 150 ft. hose reels	\$31,829.21
28670	LDC, Skid, S-1000-C, CR, 2-1 in. x 150 ft. hose reels	\$30,379.97
28672	LDC, Skid, S-1500-A, CR-K, 2-1 in. x 150 ft. hose reels	\$44,183.97
28676	LDC, Skid, S-2000-D, CR-K, 2-1 in. x 150 ft. hose reels	\$51,189.81
28680	LDC, Skid, S-3000, CR-K, 2-1 in. x 150 ft. hose reels	\$61,671.95
28951	Twin-Agent, Trailer, CR-450/100, 1 Reel, 4 Wheels, Lunette Hitch	\$48,208.80
29193	Bracket, for LT-A-101-30 Cartridge	\$124.49
29375	LT-A-101-30 Tank and Agent	\$475.31
29508	Wheel, 36 in., 150-C, Painted CR	\$205.55
29623	Hose, Twin, 100 ft.	\$1,567.06
30195	LDC, Floor, S-150-C, CR-K, 3/4 in. x 50 ft. hose	\$2,125.58
30196	LDC, Floor, S-150-C, CR-LR-K, 3/4 in. x 50 ft. hose	\$2,125.58
30199	LDC, Floor, S-150-C, CR-A, 3/4 in. x 50 ft. hose	\$2,549.63
30411	Wing Cap Assembly	\$109.84
30494	Bracket, LT-A-101-30 tank and LT-K-101-30 tank	\$124.49
30660	Cartridge, Carbon Dioxide, MIL-20 lb.	\$37.91
30661	Cartridge, Carbon Dioxide, MIL-30 lb.	\$40.22
30759	Bracket, 20 lb., Heavy Duty	\$100.37
30865	Bracket, Vehicle, A10H, PK10, C10, A10I, PK10I (Order in Mult. of 2)	\$41.59
30886	Bracket, 10 lb., Heavy Duty	\$93.19
30889	Bracket, 30 lb., Heavy Duty	\$115.83
30937	Bracket, Vehicle AA20, PK20, C20, A20I, PK20I, FE13, W02 (Order in Mult. o	\$45.72
31007	Extinguisher, Wheeled 150 lb., CR-I-150-C	\$2,259.40
31009	Extinguisher, Wheeled 150 lb., CR-WW-LR-I-K-150-C	\$2,829.90
31012	Wheel, Steel, Rubber Coated, 36 in., 150-C&D, Painted CR (RT)	\$356.07
31015	Wheel, Steel, 36 in., 150-C&D, Painted CR, Wide	\$331.33
31059	Cylinder, Nitrogen, 400-B, with Q.O. valve	\$1,341.39
31060	Cylinder, Nitrogen, 110-B with Q.O. valve, CR	\$697.73
31061	Cylinder, Nitrogen, 220-B with Q.O. valve, CR	\$956.61
31062	Cylinder, Nitrogen, 400-B with Q.O. valve, CR	\$1,401.97
31171	Bracket, LP-A-101-20-B or LT-LP-A-101-20-B tank	\$124.49
31177	Bracket, for LP-A-101-20-B actuator and cartridge	\$115.83
31344	LP-A-101-20-B Tank, Agent, Bracket, and A-101-20 Cartridge	\$787.53
31492	ANSUL AUTOMAN II-C Explosion-Proof, 24 VDC	\$968.60
31496	Manual, ANSUL AUTOMAN II-C Explosion-Proof Releasing Device	\$7.52
31500	Extinguisher, Wheeled 150 lb., CR-I-K-150-C	\$2,092.96
31504	Extinguisher, Wheeled 150 lb., CR-RT-I-K-150-C	\$2,584.25

31579	Actuator, Pneumatic, Model LT-A-101-10	\$143.79
31581	LT-A-101-10 Tank, Agent, Bracket, and LT-A-101-10 Cartridge	\$620.44
31809	Actuation Hose, Swivel, Stainless Braided, 16 in.	\$41.16
31810	Male Elbow, 7/16-20 x 1/4 in. NPT	\$4.11
31811	Male Tee, 7/16 - 20 x 1/4 in. NPT	\$5.26
32028	Cap, Fill (10, 20 and 30)	\$41.94
32051	Nozzle, Local Application, T Nozzle (1 1/2 in.), steel, CR	\$172.42
32096	Actuator, Pneumatic for CV90 Valve	\$85.87
32333	Union Elbow, 1 in. Black	\$30.75
32334	Male Elbow, 1/8 in. x 7/16 in. Flare	\$5.07
32335	Actuation Hose, Swivel, Stainless Braided, 20 in.	\$41.16
32336	Actuation Hose, Swivel, Stainless Braided, 24 in., 1/4 in. Female	\$41.16
32338	Male Straight Connector, 7/16 - 20 x 1/4 in. NPT	\$5.78
32381	ANSUL AUTOMAN Mechanical Release, Remote	\$180.07
32525	ANSUL AUTOMAN II-C Explosion-Proof, 120 VAC	\$1,042.49
32701	Extinguisher, Wheeled 150 lb., CR-WW-I-K-150-C	\$2,535.65
32739	Actuator, Cartridge Guard Type w/LT-10-R Cartridge	\$236.66
32743	Actuator, Remote, LT-5-R Remote Assembly, CR (no cartridge)	\$310.22
32747	Actuator, Cartridge Guard Type w/LT-10-L Cartridge	\$236.66
33470	Blow-Off Cap for T Nozzle (3 in.), Plastic	\$3.87
35620	ANSUL AUTOMAN II-C, Weather-Proof Enclosure, 12 or 24 VDC, CR	\$1,747.47
35623	ANSUL AUTOMAN II-C Explosion/Weather-Proof Releasing, 24 VDC, CR	\$1,877.94
35631	LDC, Piped, PS-150 w/Weather-Shield, CR	\$8,769.95
35632	LDC, Piped, PS-300 w/Weather-Shield, CR	\$10,707.81
35633	LDC, Piped, PS-500 w/Weather-Shield, CR	\$12,567.12
35634	LDC, Piped, PS-1000 w/Weather-Shield, CR	\$18,824.71
35635	LDC, Piped, PS-2000 w/Weather-Shield, CR	\$30,372.65
35636	LDC, Piped, PS-3000 w/Weather-Shield, CR	\$40,093.89
35641	LDC, Piped, PS-2000 w/Weather-Shield, K-CR	\$31,359.22
35642	LDC, Piped, PS-3000 w/Weather-Shield, K-CR	\$42,222.14
35745	Mounting Package, Pneumatic Cartridge Actuator	\$59.25
35746	Mounting Package, ANSUL AUTOMAN II-C Releasing Device	\$86.55
35747	Mounting Package, Booster Actuator	\$133.14
35792	ANSUL AUTOMAN II-C Explosion/Weather-Proof, 120 VAC, CR	\$1,828.02
40060	Pull Cable Flared End Fitting	\$9.45
40076	Header Safety, 3/4 in.	\$36.28
40094	Header Safety, 1/2 in.	\$36.28
40237	Nozzle Bracket, Hose Reel, Upper	\$59.92
40238	Lever for 1/2 in. globe valve - Normally Closed	\$127.81
40239	Handle (for 3/4 in. & 1 in. Globe Valve, Normally Closed)	\$127.81
40248	Lever for 1/2 in. globe valve - Normally Open	\$127.81
40259	Handle (for 1-1/4 in. and 1-1/2 in. Globe valves, Normally Closed)	\$125.82
40267	Handle (for 3/4 in. & 1 in. Globe Valve, Normally Open)	\$127.81
40276	Sector for 1/2 in. globe valve	\$262.29
40279	Sector (for 3/4 in. & 1 in. Globe Valves)	\$283.59
40281	Sector (for 1-1/4 in. and 1-1/2 in. Globe valves)	\$288.25
40309	Header Vent Plug	\$44.27

40649	Valve, 2 in. Check, Threaded	\$1,299.45
40656	Valve, 2 1/2 in. Check (Threaded)	\$2,060.35
40665	Valve, Check, Threaded Flange, 3 in.	\$3,530.22
40672	Valve, 3 in. Check, (Weld Neck Flange)	\$3,481.62
40696	Pulley Adaptor - RH and LH (Brass Pulley Only)	\$28.09
40765	Discharge Indicator	\$340.84
40852	Valve, 3/4 in. Check, Threaded	\$230.99
40860	Valve, 1/2 in. Check, Threaded	\$147.78
41102	Valve, Globe, 3/4 in. (less Lever/Sector)	\$571.18
41338	Valve, Globe, 1-1/4 in. (Valve Only)	\$792.86
41354	Valve, Globe, 1 in. (Valve Only)	\$724.29
41396	3/16 in. Tubing, 20 ft. Roll (CO2 Systems)	\$36.28
41397	3/16 in. Tubing x 1/8 in. Tubing Union, 1 Req./Cyl. Control (CO2 Systems)	\$9.32
41424	Valve, Globe, 1-1/2 in. (Valve Only)	\$969.93
41448	Blow-Off Cap for T Nozzle (1 1/2 in.), Plastic	\$1.79
41451	Valve, Globe, 1/2 in. (Valve Only)	\$531.90
41463	Valve, 1 1/2 in. Check, Threaded	\$755.57
41470	Valve, 1 in. Check, Threaded	\$516.59
41527	Pull Box, Break Glass Window, (Type A) (Specify Nameplate Wording)	\$352.16
41542	Support Legs for Pull Box P/N 45062	\$31.02
41549	Valve, 1 1/4 in. Check, Threaded	\$645.06
41807	Nozzle Bracket, Hose Reel, Lower	\$46.93
41893	Quartzoid Bulb, QBA-5 Assembly, 135 deg. F (without Bracket)	\$630.42
41894	Quartzoid Bulb, QBA-5 Assembly, 175 deg. F (without Bracket)	\$630.42
41895	Quartzoid Bulb, QBA-5 Assembly, 250 deg. F (without Bracket)	\$630.42
41905	Nameplate, Warning Plate - Outside Room without Alarm	\$17.04
41923	Hose Reel Operating Instructions (100 lb. or Larger)	\$17.57
41942	Nameplate - MAIN	\$8.06
41943	Nameplate - RESERVE	\$8.06
42104	Cable, 50 ft. x 1/16 in. (15.2 m x .16 cm) with Swaged End Fitting	\$45.27
42109	Cable, 100 ft. x 1/16 in. (30.5 m x .16 cm) with Swaged End Fitting	\$68.57
42113	Cable, 150 ft. x 1/16 in. (45.7 m x .16 cm) with Swaged End Fitting	\$77.88
42128	Cable, 200 ft. x 1/16 in. (60.9 m x .16 cm) with Swaged End Fitting	\$91.20
42175	Actuation Plug, Pressure Bleeder, 1/4 in.	\$9.65
42222	Hose Assembly, 3/4 in. x 50 ft. (replacement)	\$610.45
42228	Hose Assembly, 1/2 in. x 50 ft. (replacement)	\$712.30
42267	Quartzoid Bulb, QBA-5 Assembly, 135 deg. F (w/Bracket)	\$714.30
42274	Quartzoid Bulb, QBA-5 Assembly, 175 deg. F (w/Bracket)	\$714.30
42276	Quartzoid Bulb, QBA-5 Assembly, 250 deg. F (w/Bracket)	\$714.30
42278	Odorizer, w/Ampoule	\$292.91
42303	Horn, Volume Discharge (1/2 in. Hose)	\$772.88
42329	Pull Box, Type B Latch Type, (Watertight)	\$577.16
42344	Pressure Switch, 3PST	\$495.95
42484	Lever Release, for Local Ctrl (Selector Valve) (Man. Act. Only)	\$179.74
42514	Actuator, Connecting Link for CV98 Valve	\$34.28
42784	Dual/Triple, Pull Cable Control Box, (Short)	\$245.64
42791	Pull Cable Equalizer (Short) (13-3/4 in.)(34.9 cm)	\$272.93

42806	Nozzle Mounting Flange (for 6 in. MD and MDL Nozzles)	\$73.23
43166	Dual/Triple, Pull Cable Control Box, (Long)	\$268.94
43168	Pull Cable Equalizer (Selector Valves) (Long) (20-3/4 in)(52.7 cm)	\$272.27
43241	Switch, Pressure, DPDT, Explosion-Proof	\$367.47
44967	Hose Reel, 3/4 in. x 100ft. hose, 14 in. wide reel	\$4,369.66
45062	Pull Box, Latch Door Type A	\$465.99
45120	Strap, 200 cu.ft. and 50 lb. (22.7 kg)	\$38.95
45121	Strap, 250 cu.ft. and 75 lb. (34 kg)	\$38.95
45122	Strap, 350/425 cu.ft. and 100 lb. (34 kg)	\$45.27
45244	Channel, 200 cu. ft. and 50 lb. (22.7 kg) (Includes Bolts and Nuts)	\$43.60
45245	Channel, 350/425 cu.ft. and 100 lb. (45.4 kg) (Includes Bolts and Nuts)	\$53.26
45261	Channel, 250 cu.ft. and 75 lb. (34 kg) (Includes Bolts and Nuts)	\$48.60
45333	Pull Cable Clamp, 1/16 in. (.16 cm)	\$7.91
45389	Valve Recharge Adaptor for CV90 valve	\$159.10
45507	Pull Cable Flex Connector	\$209.69
45515	Brass Corner Pulley (Water Tight Brass Wheel)	\$41.61
45779	Pull Cable Adaptor 3/8 in. Male Pipe x 1/2 in. Female EMT	\$31.02
45780	Pull Cable Adaptor 3/8 in. Male Pipe x 1/2 in. Male EMT	\$14.77
46250	Switch, Pressure, DPST, Weather Proof (2 - 3/4 in. Outlets), Latching	\$234.99
46393	Handle (for 1-1/4 in. and 1-1/2 in. Globe valves, Normally Open)	\$125.82
51042	Twin-Agent, Trailer, CR-1350/200, 2 Reels, 4 Wheels, Lunette Hitch	\$66,431.06
51061	Cover, Vinyl Weather, for Hose Reel, 25x26x27 in.	\$138.47
53000	A-101-30 Tank, Agent, and 101-30 Cartridge	\$586.49
53003	LT-A-101-30 Agent Tank, Agent, Bracket	\$446.02
53038	Tee, Triple, 3/4 x 1/2 x 1/2 x 1/2 x 1/2 in., 2/package (pkg. price)	\$69.23
53040	Tee, Reducing, 3/4 x 1/2 x 1/2 in., 2/package (pkg. price)	\$24.23
53042	Nozzle, F-1/2R w/Blow-Off Cap, Bracket, Lockwashers, 4/package (pkg. price)	\$117.83
53050	Valve, Safety Vent Relief, 2/package (pkg. price)	\$47.73
53051	Valve, Check, Threaded, 1/4 in. 2/pkg (pkg price)	\$66.89
53080	Dry Chemical, FORAY, 45 lb. Pail, 36/pallet	\$98.26
53337	Bracket, CR-10 lb. (Order in Multiples of 2)	\$105.18
53344	Bracket, 10 lb., CR Heavy Duty	\$138.47
53352	Bracket, CR-20 lb. (Order in Multiples of 2)	\$157.77
53362	Bracket, 20 lb., CR Heavy Duty	\$157.77
53370	Bracket, 30 lb., CR Heavy Duty	\$169.76
53548	Bracket, CR-30 lb. (Order in Multiples of 2)	\$139.80
53868	Extinguisher, Wheeled 150 lb., CR-I-150-D	\$1,815.37
53870	Wheeled, 16 in., 150-D Semi-Pneumatic, CR	\$106.55
53874	Extinguisher, Wheeled 150 lb., CR-I-K-150-D	\$1,690.21
53879	Extinguisher, Wheeled 350 lb., CR-I-350-D	\$3,340.49
53887	Extinguisher, Wheeled 350 lb., CR-I-K-350-D	\$3,249.30
54133	Extinguisher, Wheeled 350 lb., CR-LR-I-350-D	\$3,660.03
54134	Extinguisher, Wheeled 350 lb., CR-LR-I-K-350-D	\$3,543.53
54168	Pneumatic Time Delay - 60 Second	\$984.57
54169	Pneumatic Time Delay- 30 seconds (INERGEN)	\$984.57
54170	Pneumatic Time Delay - 10 Second	\$984.57
54391	ANSULITE 6%, AFFF (AFC-3), 5 Gallon Pail	\$68.38

54392	ANSULITE 6% AFFF (AFC-3), 55 Gallon Drum	\$702.24
54405	Wall Hanger, Fits Models AA05, AA05VB, A05, A05VB, PK05, C05 & FE05	\$2.07
54521	Extinguisher, Wheeled 350 lb., CR-RT-I-K-350-D (Rubber Coated)	\$3,739.91
54527	Extinguisher, Wheeled 350 lb., CR-RT-LR-I-350-D (Rubber Coated)	\$4,195.25
54529	Extinguisher, Wheeled 350 lb., CR-RT-LR-I-K-350-D (Rubber Coated)	\$4,033.49
54694	Cylinder, Nitrogen, 23-B, CR	\$394.57
54695	Cylinder, Nitrogen, 23 Q.O., CR	\$503.88
54735	Nozzle, Twin Over and Under Nozzle Assembly, 220 psi Standard	\$1,881.27
54783	ANSULITE 3% Freeze Protected (-20 deg.F) AFFF, 5 Gallon Pail	\$115.05
54892	ANSULITE 3% Freeze Protected (-20 deg.F) AFFF, 55 Gallon Drum	\$1,220.52
54923	Bracket, Control Module/Manual Actuator Mounting (SC, MP, Series 1)	\$79.89
55355	Extinguisher, Wheeled 150 lb., CR-LR-I-150-D	\$2,136.24
55357	Extinguisher, Wheeled 150 lb., CR-LR-I-K-150-D	\$1,984.46
55447	Cover, AR-33-D	\$156.73
55448	Cover, 350-D	\$156.73
55449	Cover, 150-D	\$108.61
55598	Gas Valve, Mechanical, 3/4 in.	\$162.93
55601	Gas Valve, Mechanical, 1 in.	\$175.50
55604	Gas Valve, Mechanical, 1 1/4 in.	\$185.21
55607	Gas Valve, Mechanical, 1 1/2 in.	\$196.07
55610	Gas Valve, Mechanical, 2 in.	\$205.79
55797	ANSULITE ARC (3% or 6%) AR-AFFF, 5 Gallon Pail	\$96.06
55800	ANSULITE 3%, AFFF (AFC-3A), 5 Gallon Pail	\$87.92
55804	ANSULITE 1% AFFF, 5 Gallon Pail	\$208.39
55808	ANSULITE ARC (3% or 6%) AR-AFFF, 55 Gal. Drum	\$1,008.32
55809	ANSULITE 3% AFFF (AFC-3A), 55 Gallon Drum	\$914.44
55811	ANSULITE 1% AFFF, 55 Gallon Drum	\$2,246.21
56112	Cover, Insulated, AR-33-D	\$278.41
56503	LDC, Floor, S-150-D, CR-A, 3/4 in. x 50 ft. hose	\$2,087.64
56504	LDC, Floor, S-150-D, CR-K, 3/4 in. x 50 ft. hose	\$1,812.04
56506	LDC, Floor, S-150-D, CR-LR-A, 3/4 in. x 50 ft. hose	\$2,096.30
56507	LDC, Floor, S-150-D, CR-LR-K, 3/4 in. x 50 ft. hose	\$1,812.04
56514	LDC, Floor, S-350-D, CR-A, 1 in. x 50 ft. hose	\$3,506.25
56515	LDC, Floor, S-350-D, CR-K, 1 in. x 50 ft. hose	\$3,096.18
56517	LDC, Floor, S-350-D, CR-LR-A, 1 in. x 50 ft. hose	\$3,872.39
56518	LDC, Floor, S-350-D, CR-LR-K, 1 in. x 50 ft. hose	\$3,096.18
56691	Cable Ties, Nylon (20/pkg)	\$18.24
56692	Sleeves, Rubber (20/pkg)	\$8.78
56863	Hose Blowdown Kit (use w/regulator test kit P/N 78689)	\$140.23
56972	Regulator Test Kit	\$153.77
57044	Nozzle, V-1/2 w/Blow-Off Cap, Bracket, Lockwashers, 4/package (pkg. price)	\$99.85
57046	Nozzle, C-1/2 w/Blow-Off Cap, Bracket, Lockwashers, 4/package (pkg. price)	\$99.85
57175	LT-K-101-30 Tank and Agent	\$379.45
57433	Valve, Selector, 2, 2 1/2, 3 in. (for use w/manual or electric actuation)	\$3,563.50
57445	Valve, Selector, 4 in. (for use w/manual or electric actuation)	\$6,607.09
57452	Actuator Only, Right Hand Thread	\$73.17
57484	Actuator, w/LT-10-R Cartridge and S Bracket	\$192.39

57661	Bracket, S Type for Actuators P/N 70581, 57452	\$34.95
65947	Horn, Explosion-Proof, Class 1 - Div. 1, Polarized	\$1,424.60
65956	Switch, Abort, Explosion-Proof	\$332.19
65987	Hydraulic Concentrate Ball Valve, 1 in.	\$784.86
65988	Hydraulic Concentrate Ball Valve, 1 1/4 in.	\$1,079.10
67636	Cover, 10 lb.	\$19.12
67637	Cover, 20 lb.	\$20.07
67638	Cover, 30 lb.	\$22.41
67669	Fill Cap, AR-33-D	\$115.49
67686	Remote Actuation Station (One Step) w/o 1/4 in. Ball Valve	\$1,276.15
68120	ANSULITE 6% AFFF, Premium (AFC-5), (MIL-F-24385F) 5 Gallon Pail	\$85.21
68121	ANSULITE 6% AFFF, Premium (AFC-5), (MIL-F-24385F) 55 Gal. Drum	\$892.19
68122	ANSULITE 3% AFFF, Premium (AFC-5A), (MIL-F-24385F) 5 Gal. Pail	\$115.05
68123	ANSULITE 3% AFFF, Premium (AFC-5A), (MIL-F-24385F) 55 g. Drum	\$1,218.35
68334	Blow-Off Cap for D Nozzle, Plastic	\$1.59
68427	Sight Gauge Assembly, for 50-400 gal. VBT and all HBT	\$268.28
68645	Actuator, Remote Manual Pneumatic, with bracket/less cartridge	\$82.55
68719	Bracket, 25 lb. & 50 lb. Tank (IND-X)	\$51.59
68723	Hose, Discharge, 1 in. x 18 in.	\$92.53
68744	ANSUL AUTOMAN Electric Release, 120 VAC, Remote	\$361.85
68787	Water Inlet Ball Valve/Nameplate, 1 in.	\$97.19
68788	Water Inlet Ball Valve/Nameplate, 1 1/2 in.	\$140.46
68789	Water Inlet Ball Valve/Nameplate, 2 in.	\$155.10
68800	Vent Plug (R-102)	\$9.82
68812	Outlet Fill Adaptor (SPA-50)	\$162.43
68816	Top Fill Adaptor (SPA-50)	\$49.59
68822	Water Inlet Ball Valve/Nameplate, 1 1/4 in.	\$128.48
69000	Bladder Tank, 100 gal. Vertical, CR Epoxy Red	\$8,580.23
69001	Bladder Tank, 100 gal. Vertical, Standard Red	\$8,250.04
69002	Bladder Tank, 200 gal. Vertical, CR Epoxy Red	\$10,690.51
69003	Bladder Tank, 200 gal. Vertical, Standard Red	\$10,279.77
69004	Bladder Tank, 300 gal. Vertical, CR Epoxy Red	\$11,730.33
69005	Bladder Tank, 300 gal. Vertical, Standard Red	\$11,279.65
69010	Bladder Tank, 600 gal. Vertical, CR Epoxy Red	\$15,994.15
69011	Bladder Tank, 600 gal. Vertical, Standard Red	\$15,379.72
69012	Bladder Tank, 700 gal. Vertical, CR Epoxy Red	\$17,578.52
69013	Bladder Tank, 700 gal. Vertical, Standard Red	\$16,902.84
69090	Bladder Tank, 100 gal. Horizontal, CR Epoxy Red	\$10,100.70
69091	Bladder Tank, 100 gal. Horizontal, Standard Red	\$9,712.59
69092	Bladder Tank, 200 gal. Horizontal, CR Epoxy Red	\$12,085.15
69093	Bladder Tank, 200 gal. Horizontal, Standard Red	\$11,620.49
69094	Bladder Tank, 300 gal. Horizontal, CR Epoxy Red	\$13,517.07
69095	Bladder Tank, 300 gal. Horizontal, Standard Red	\$12,997.83
69100	Bladder Tank, 600 gal. Horizontal, CR Epoxy Red	\$17,830.83
69101	Bladder Tank, 600 gal. Horizontal, Standard Red	\$17,145.16
69102	Bladder Tank, 700 gal. Horizontal, CR Epoxy Red	\$18,988.48
69103	Bladder Tank, 700 gal. Horizontal, Standard Red	\$18,258.20

69284	AR-33 Recharge Package	\$110.51
69350	Proportioner, 4 in., Between Flange, 1% AFFF	\$772.88
69351	Proportioner, 4 in., Between Flange, 3% AFFF	\$772.88
69352	Proportioner, 4 in., Between Flange, 3% AFFF (Freeze Protected)	\$772.88
69353	Proportioner, 4 in., Between Flange, 3% AFFF Alcohol Resistant Conc.	\$772.88
69354	Proportioner, 4 in., Between Flange, 6% AFFF	\$772.88
69356	Proportioner, 4 in., Between Flange, 6% AFFF Alcohol Resistant Conc.	\$772.88
69357	Proportioner, 4 in., Between Flange, 3% Protein Foam	\$772.88
69361	Proportioner, 4 in., Between Flange, 3% Fluoroprotein Foam	\$772.88
69366	Proportioner, 4 in., Between Flange, 2.75% Jet-X	\$772.88
69370	Proportioner, 6 in., Between Flange, 1% AFFF	\$975.25
69371	Proportioner, 6 in., Between Flange, 3% AFFF	\$975.25
69372	Proportioner, 6 in., Between Flange, 3% AFFF (Freeze Protected)	\$975.25
69373	Proportioner, 6 in., Between Flange, 3% AFFF Alcohol Resistant Conc.	\$975.25
69374	Proportioner, 6 in., Between Flange, 6% AFFF	\$975.25
69376	Proportioner, 6 in., Between Flange, 6% AFFF Alcohol Resistant Conc.	\$975.25
69377	Proportioner, 6 in., Between Flange, 3% Protein Foam	\$975.25
69381	Proportioner, 6 in., Between Flange, 3% Fluoroprotein Foam	\$975.25
69386	Proportioner, 6 in., Between Flange, 2.75% Jet-X	\$975.25
69390	Proportioner, 8 in., Between Flange, 1% AFFF	\$1,551.08
69391	Proportioner, 8 in., Between Flange, 3% AFFF	\$1,551.08
69392	Proportioner, 8 in., Between Flange, 3% AFFF (Freeze Protected)	\$1,551.08
69393	Proportioner, 8 in., Between Flange, 3% AFFF Alcohol Resistant Conc.	\$1,551.08
69394	Proportioner, 8 in., Between Flange, 6% AFFF	\$1,551.08
69396	Proportioner, 8 in., Between Flange, 6% AFFF Alcohol Resistant Conc.	\$1,551.08
69397	Proportioner, 8 in., Between Flange, 3% Protein Foam	\$1,551.08
69401	Proportioner, 8 in., Between Flange, 3% Fluoroprotein Foam	\$1,551.08
69406	Proportioner, 8 in., Between Flange, 2.75% Jet-X	\$1,551.08
69877	Weigh Lifting Yoke (MAX, CV90 and CV98 valve)	\$283.59
70449	Nameplate, Maintenance Plate	\$8.06
70501	Bladder Tank, 50 gal. Vertical, CR Epoxy Red	\$7,381.97
70502	Bladder Tank, 50 gal. Vertical, Standard Red	\$7,098.38
70516	Bladder Tank, 150 gal. Vertical, CR Epoxy Red	\$9,618.06
70517	Bladder Tank, 150 gal. Vertical, Standard Red	\$9,247.93
70521	Bladder Tank, 150 gal. Horizontal, CR Epoxy Red	\$11,122.54
70522	Bladder Tank, 150 gal. Horizontal, Standard Red	\$10,695.17
70580	Bracket, L Type for Actuators P/N 70581, 57452	\$23.44
70584	Actuator, w/LT-10-L Cartridge and S Bracket	\$165.21
70800	Proportioner, 3 in., Between Flange, 1% AFFF	\$641.07
70801	Proportioner, 3 in., Between Flange, 3% AFFF	\$641.07
70802	Proportioner, 3 in., Between Flange, 3% AFFF (Freeze Protected)	\$641.07
70803	Proportioner, 3 in., Between Flange, 3% AFFF Alcohol Resistant Conc.	\$641.07
70804	Proportioner, 3 in., Between Flange, 6% AFFF	\$641.07
70806	Proportioner, 3 in., Between Flange, 6% AFFF Alcohol Resistant Conc.	\$641.07
70807	Proportioner, 3 in., Between Flange, 3% Protein Foam	\$641.07
70811	Proportioner, 3 in., Between Flange, 3% Fluoroprotein Foam	\$641.07
70816	Proportioner, 3 in., Between Flange, 2.75% Jet-X	\$641.07

70846	Actuator, Lever for HF Actuator	\$186.40
71100	Bladder Tank, 1100 gal. Horizontal, CR Epoxy Red	\$25,998.99
71101	Bladder Tank, 1100 gal. Horizontal, Standard Red	\$24,999.11
71102	Bladder Tank, 1200 gal. Horizontal, CR Epoxy Red	\$26,791.84
71103	Bladder Tank, 1200 gal. Horizontal, Standard Red	\$25,761.33
71104	Bladder Tank, 1300 gal. Horizontal, CR Epoxy Red	\$29,366.11
71105	Bladder Tank, 1300 gal. Horizontal, Standard Red	\$28,237.08
71106	Bladder Tank, 1400 gal. Horizontal, CR Epoxy Red	\$30,454.53
71107	Bladder Tank, 1400 gal. Horizontal, Standard Red	\$29,282.90
71108	Bladder Tank, 1500 gal. Horizontal, CR Epoxy Red	\$31,386.52
71109	Bladder Tank, 1500 gal. Horizontal, Standard Red	\$30,179.59
71110	Bladder Tank, 1600 gal. Horizontal, CR Epoxy Red	\$32,675.98
71111	Bladder Tank, 1600 gal. Horizontal, Standard Red	\$31,419.79
71112	Bladder Tank, 1700 gal. Horizontal, CR Epoxy Red	\$34,481.36
71113	Bladder Tank, 1700 gal. Horizontal, Standard Red	\$33,155.94
71114	Bladder Tank, 1800 gal. Horizontal, CR Epoxy Red	\$35,573.12
71115	Bladder Tank, 1800 gal. Horizontal, Standard Red	\$34,205.76
71116	Bladder Tank, 1900 gal. Horizontal, CR Epoxy Red	\$36,795.34
71117	Bladder Tank, 1900 gal. Horizontal, Standard Red	\$35,381.39
71118	Bladder Tank, 1100 gal. Vertical, CR Epoxy Red	\$24,148.34
71119	Bladder Tank, 1100 gal. Vertical, Standard Red	\$23,220.35
71120	Bladder Tank, 1200 gal. Vertical, CR Epoxy Red	\$25,653.49
71121	Bladder Tank, 1200 gal. Vertical, Standard Red	\$24,667.59
71122	Bladder Tank, 1300 gal. Vertical, CR Epoxy Red	\$26,657.36
71123	Bladder Tank, 1300 gal. Vertical, Standard Red	\$25,632.85
71124	Bladder Tank, 1400 gal. Vertical, CR Epoxy Red	\$28,442.78
71125	Bladder Tank, 1400 gal. Vertical, Standard Red	\$27,349.03
71126	Bladder Tank, 1500 gal. Vertical, CR Epoxy Red	\$30,276.78
71127	Bladder Tank, 1500 gal. Vertical, Standard Red	\$29,111.81
71150	Bladder Tank, 2000 gal. Horizontal, CR Epoxy Red	\$39,254.45
71151	Bladder Tank, 2000 gal. Horizontal, Standard Red	\$37,745.30
71152	Bladder Tank, 2200 gal. Horizontal, CR Epoxy Red	\$41,234.24
71153	Bladder Tank, 2200 gal. Horizontal, Standard Red	\$39,648.54
71154	Bladder Tank, 2400 gal. Horizontal, CR Epoxy Red	\$44,198.61
71155	Bladder Tank, 2400 gal. Horizontal, Standard Red	\$42,498.40
71156	Bladder Tank, 2600 gal. Horizontal, CR Epoxy Red	\$46,536.56
71157	Bladder Tank, 2600 gal. Horizontal, Standard Red	\$44,747.15
71158	Bladder Tank, 2800 gal. Horizontal, CR Epoxy Red	\$48,722.06
71159	Bladder Tank, 2800 gal. Horizontal, Standard Red	\$46,848.77
71160	Bladder Tank, 3000 gal. Horizontal, CR Epoxy Red	\$51,225.76
71161	Bladder Tank, 3000 gal. Horizontal, Standard Red	\$49,256.61
71230	Linear Detection Wire, 100 ft., (30.5 m) (SC-N, SC, MP, CT, CT&G)	\$311.55
71231	Linear Detection Wire, 500 ft., (152.4 m) (SC-N, SC, MP, CT, CT&G)	\$1,473.20
71240	High Back-Pressure Foam Maker, HBPFM-100, Fixed 100 gpm	\$1,158.32
71241	High Back-Pressure Foam Maker, HBPFM-150 Fixed 150 gpm	\$1,158.32
71242	High Back-Pressure Foam Maker, HBPFM-200, Fixed 200 gpm	\$1,158.32
71243	High Back-Pressure Foam Maker, HBPFM-250, Fixed 250 gpm	\$1,158.32

71244	High Back-Pressure Foam Maker, HBPFM-300, Fixed 300 gpm	\$1,158.32
71246	High Back-Pressure Foam Maker, HBPFM-150, Portable 150 gpm	\$1,395.31
71248	High Back-Pressure Foam Maker, HBPFM-250, Portable 250 gpm	\$1,395.31
71286	High Back-Pressure Foam Maker, HBPFM-350, Fixed 350 gpm	\$1,395.31
71287	High Back-Pressure Foam Maker, HBPFM-400, Fixed 400 gpm	\$1,395.31
71288	High Back-Pressure Foam Maker, HBPFM-450, Fixed 450 gpm	\$1,395.31
71289	High Back-Pressure Foam Maker, HBPFM-500, Fixed 500 gpm	\$1,395.31
71290	High Back-Pressure Foam Maker, HBPFM-550, Fixed 550 gpm	\$1,395.31
71508	Line Proportioner, Brass, PL-420 (420 gpm), 3% Conc. Orifice	\$965.26
71514	Line Proportioner, Brass, PL-480 (480 gpm), 6% Conc. Orifice	\$965.26
71518	Line Proportioner, Brass, PL-480 (480 gpm), 3% Conc. Orifice	\$965.26
71524	Line Proportioner, Brass, PL-550 (550 gpm), 6% Conc. Orifice	\$965.26
71528	Line Proportioner, Brass, PL-550 (550 gpm), 3% Conc. Orifice	\$965.26
71534	Line Proportioner, Brass, PL-600 (600 gpm), 6% Conc. Orifice	\$1,123.04
71538	Line Proportioner, Brass, PL-600 (600 gpm), 3% Conc. Orifice	\$1,123.04
71544	Line Proportioner, Brass, PL-660 (660 gpm), 6% Conc. Orifice	\$1,123.04
71548	Line Proportioner, Brass, PL-660 (660 gpm), 3% Conc. Orifice	\$1,123.04
71554	Line Proportioner, Brass, PL-730 (730 gpm), 6% Conc. Orifice	\$1,123.04
71558	Line Proportioner, Brass, PL-730 (730 gpm), 3% Conc. Orifice	\$1,123.04
71682	Weigh Rail Support – Double Row	\$76.56
71683	Weigh Rail Support - Single Row	\$64.57
71684	Weigh Rail Support - Back-to-Back Rows	\$76.56
71699	Actuator, w/LT-10-L Cartridge and L Bracket	\$156.63
71804	Actuator, w/LT-10-R Cartridge and L Bracket	\$156.63
71863	Flexible Discharge Hose, 2 in,	\$168.42
71877	Proportioner, 2 in., Threaded, 1% AFFF	\$431.37
71878	Proportioner, 2 in., Threaded, 3% AFFF	\$431.37
71879	Proportioner, 2 in., Threaded, 3% AFFF (Freeze Protected)	\$431.37
71881	Proportioner, 2 in., Threaded, 6% AFFF	\$431.37
71894	Proportioner, 2 in., Threaded, 2.75% Jet-X	\$431.37
71897	Proportioner, 2 1/2 in., Threaded, 1% AFFF	\$706.97
71898	Proportioner, 2 1/2 in., Threaded, 3% AFFF	\$706.97
71900	Proportioner, 2 1/2 in., Threaded, 3% AFFF Alcohol Resistant Conc.	\$706.97
71901	Proportioner, 2 1/2 in., Threaded, 6% AFFF	\$706.97
71903	Proportioner, 2 1/2 in., Threaded, 6% AFFF Alcohol Resistant Conc.	\$706.97
71908	Proportioner, 2 1/2 in., Threaded, 3% Fluoroprotein Foam	\$706.97
71913	Proportioner, 2 1/2 in., Threaded, 2.75% Jet-X	\$706.97
72724	Bladder Tank Fill Pump (includes suction and clear discharge hose)	\$1,650.27
73091	Cylinder Clamp - 2 Cylinder	\$33.95
73092	Cylinder Clamp - 3 Cylinder	\$41.61
73140	Battery Shipping Assembly, 7.2 VDC (SC)	\$89.87
73236	Pilot Valve Actuation Adaptor	\$2.73
73251	Bolt and Nut, 11 in. (Single Row, 250 cu. ft.)	\$8.06
73253	Bolt and Nut, 21 in. (Double Row, 200 cu. ft.)	\$28.36
73257	Upright - Left Side, Right Side or Center	\$65.57
73266	Weigh Rail - 2 Cylinder	\$38.95
73267	Weigh Rail - 3 Cylinder	\$42.94

73268	Weigh Rail - 4 Cylinder	\$45.27
73269	Weigh Rail - 5 Cylinder	\$49.93
73270	Weigh Rail - 6 Cylinder	\$52.93
73327	Actuator, Electric, HF	\$359.48
73553	Bracket Foot, Left - Single or Back-to-Back Row	\$27.29
73554	Bracket Foot, Right - Single or Back-to-Back Row	\$27.29
73555	Bracket Foot, Left - Double Row	\$40.28
73556	Bracket Foot, Right - Double Row	\$40.28
73597	Acuation Hose, 16 in., 1/4 in. NPT x 7/16-20 in. F Flare	\$27.96
73700	In-Line Balanced Pressure Proportioner, IBP-2, Unpainted	\$3,066.89
73701	In-Line Balanced Pressure Proportioner, IBP-2, Standard Red	\$3,224.00
73702	In-Line Balanced Pressure Proportioner, IBP-2 1/2, Unpainted	\$3,167.41
73703	In-Line Balanced Pressure Proportioner, IBP-2 1/2, Standard Red	\$3,329.84
73704	In-Line Balanced Pressure Proportioner, IBP-3, Unpainted	\$3,265.27
73705	In-Line Balanced Pressure Proportioner, IBP-3, Standard Red	\$3,439.68
73706	In-Line Balanced Pressure Proportioner, IBP-4, Unpainted	\$3,423.71
73707	In-Line Balanced Pressure Proportioner, IBP-4, Standard Red	\$3,602.12
73708	In-Line Balanced Pressure Proportioner, IBP-6, Unpainted	\$4,184.60
73709	In-Line Balanced Pressure Proportioner, IBP-6, Standard Red	\$4,402.95
73710	In-Line Balanced Pressure Proportioner, IBP-8, Unpainted	\$5,689.75
73711	In-Line Balanced Pressure Proportioner, IBP-8, Standard Red	\$5,980.00
73712	In-Line Bal. Press. Proportioner, IBP-2M, Unpainted	\$3,397.74
73713	In-Line Bal. Press. Proportioner, IBP-2M, Standard Red	\$3,576.82
73714	In-Line Bal. Press. Proportioner, IBP-2 1/2M, Unpainted	\$3,512.91
73715	In-Line Bal. Press. Proportioner, IBP-2 1/2M, Standard Red	\$3,695.31
73716	In-Line Bal. Press. Proportioner, IBP-3M, Unpainted	\$3,628.07
73717	In-Line Bal. Press. Proportioner, IBP-3M, Standard Red	\$3,816.47
73718	In-Line Bal. Press. Proportioner, IBP-4M, Unpainted	\$3,801.15
73719	In-Line Bal. Press. Proportioner, IBP-4M, Standard Red	\$3,999.54
73720	In-Line Bal. Press. Proportioner, IBP-6M, Unpainted	\$4,641.28
73721	In-Line Bal. Press. Proportioner, IBP-6M, Standard Red	\$4,888.24
73722	In-Line Bal. Press. Proportioner, IBP-8M, Unpainted	\$6,307.52
73723	In-Line Bal. Press. Proportioner, IBP-8M, Standard Red	\$6,640.38
73743	WOM-4 Nozzle Adaptor (Flange to 2 1/2 in. NHT) Aluminum	\$222.34
73818	Extinguisher, Wheeled 150 lb., XM-CR-RT-LR-I-K-150-C	\$3,355.14
73829	Hose, LT, Twin, 100 ft.	\$1,612.33
73834	Spill Treatment Kit, Formaldehyde/Solvent, w/SPILL-X-FP, SPILL-X-S	\$402.85
73870	Blow-Off Cap, 2C-1 and F-1/2 nozzles, 50/package (pkg. price)	\$41.27
73871	Nozzle Bracket, 2 in. x 3 in., Angle, 12/package (pkg. price)	\$21.04
73872	Nozzle Lockwasher, 1/2 in., 50/package (pkg. price)	\$37.28
73970	ANSUL 3% Protein Foam, 55 Gallon Drum	\$844.43
73971	ANSUL 3% Protein Foam, 5 Gallon Pail	\$85.21
73972	ANSUL 3% Fluoroprotein Foam, 55 Gallon Drum	\$892.19
73973	ANSUL 3% Fluoroprotein Foam, 5 Gallon Pail	\$87.92
74188	Concentrate Isolation Ball Valve/Nameplate, 1 in.	\$97.19
74192	Concentrate Isolation Ball Valve/Nameplate, 1 1/4 in.	\$128.48
74196	Concentrate Isolation Ball Valve/Nameplate, 1 1/2 in.	\$140.46

NATIONAL ACCOUNTS PREFERRED HOURLY SERVICE RATES

SPRINKLER	
Sprinkler service rate	\$95
SUPPRESSION AND EXTINGUISHER	
Suppression and extinguisher service rate	\$95
ALARM & DETECTION	
Software-based systems service rate	\$118
Hard-wired system systems rate	\$118
Hard-wired system systems rate (non-SimplexGrinnell)	\$118

All Labor Subject to the Following:

- Overtime Multiplier 1.75
- Weekends and Holidays: Double Time Nationwide
- Minimum Charge for an Emergency and a Priority Call Is 3 Hours
- Maximum Travel Charge Is 4 Hours
- Overtime prevails before 7:00 AM or after 4:30 PM
- Prices are subject to change

SimplexGrinnell LP
 Not to Exceed Labor Rates detailed spreadsheet
 per cost sheet dated 4/20/2012
 Enclosure A
 Submission date mm/dd/yyyy

REGION	MARKET	LABOR PID	LABOR TYPE	Special Item Number	NTE Sell Price 19% Sprinkler 30.9% Electrical
Atlantic Coast	Electrical	CAD LAB	CAD	246-1000	\$106.66
Atlantic Coast	Electrical	COMM LAB	Commissioning	246-51	\$153.03
Atlantic Coast	Electrical	DSGN LAB	Design	246-1000	\$116.64
Atlantic Coast	Electrical	INST LAB	Installation	246-51	\$153.03
Atlantic Coast	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$126.28
Atlantic Coast	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$126.28
Atlantic Coast	Electrical	TECH LAB	Field Tech	246-51	\$153.03
Atlantic Coast	Sprinkler	CAD LAB	CAD	246-1000	\$82.77
Atlantic Coast	Sprinkler	COMM LAB	Commissioning	246-51	\$113.94
Atlantic Coast	Sprinkler	DSGN LAB	Design	246-1000	\$110.38
Atlantic Coast	Sprinkler	INST LAB	Installation	246-51	\$104.17
Atlantic Coast	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$110.17
Atlantic Coast	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$85.62
Atlantic Coast	Sprinkler	TECH LAB	Field Tech	246-51	\$110.17
Atlantic Coast	Suppression	CAD LAB	CAD	246-1000	\$79.39
Atlantic Coast	Suppression	COMM LAB	Commissioning	246-51	\$144.13
Atlantic Coast	Suppression	DSGN LAB	Design	246-1000	\$81.59
Atlantic Coast	Suppression	INST LAB	Installation	246-51	\$133.56
Atlantic Coast	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$116.85
Atlantic Coast	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$78.00
Atlantic Coast	Suppression	TECH LAB	Field Tech	246-51	\$144.13
Mid Atlantic	Electrical	CAD LAB	CAD	246-1000	\$117.05
Mid Atlantic	Electrical	COMM LAB	Commissioning	246-51	\$222.99
Mid Atlantic	Electrical	DSGN LAB	Design	246-1000	\$147.90
Mid Atlantic	Electrical	INST LAB	Installation	246-51	\$222.99
Mid Atlantic	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$154.07
Mid Atlantic	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$154.07
Mid Atlantic	Electrical	TECH LAB	Field Tech	246-51	\$222.99
Mid Atlantic	Sprinkler	CAD LAB	CAD	246-1000	\$107.16
Mid Atlantic	Sprinkler	COMM LAB	Commissioning	246-51	\$195.81

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)

SimplexGrinnell LP
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 Enclosure A
 Submission date mm/dd/yyyy

REGION	MARKET	LABOR PID	LABOR TYPE	Special Item Number	NTE Sell Price 19% Sprinkler 30.9% Electrical
Mid Atlantic	Sprinkler	DSGN LAB	Design	246-1000	\$155.15
Mid Atlantic	Sprinkler	INST LAB	Installation	246-51	\$228.85
Mid Atlantic	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$115.38
Mid Atlantic	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$208.62
Mid Atlantic	Sprinkler	TECH LAB	Field Tech	246-51	\$195.81
Mid Atlantic	Suppression	CAD LAB	CAD	246-1000	\$126.26
Mid Atlantic	Suppression	COMM LAB	Commissioning	246-51	\$271.36
Mid Atlantic	Suppression	DSGN LAB	Design	246-1000	\$139.64
Mid Atlantic	Suppression	INST LAB	Installation	246-51	\$271.36
Mid Atlantic	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$161.49
Mid Atlantic	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$163.60
Mid Atlantic	Suppression	TECH LAB	Field Tech	246-51	\$229.54
Mid West	Electrical	CAD LAB	CAD	246-1000	\$133.76
Mid West	Electrical	COMM LAB	Commissioning	246-51	\$172.83
Mid West	Electrical	DSGN LAB	Design	246-1000	\$139.15
Mid West	Electrical	INST LAB	Installation	246-51	\$175.69
Mid West	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$133.76
Mid West	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$120.87
Mid West	Electrical	TECH LAB	Field Tech	246-51	\$172.83
Mid West	Sprinkler	CAD LAB	CAD	246-1000	\$61.06
Mid West	Sprinkler	COMM LAB	Commissioning	246-51	\$160.09
Mid West	Sprinkler	DSGN LAB	Design	246-1000	\$102.70
Mid West	Sprinkler	INST LAB	Installation	246-51	\$160.09
Mid West	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$103.68
Mid West	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$110.68
Mid West	Sprinkler	TECH LAB	Field Tech	246-51	\$160.09
Mid West	Suppression	CAD LAB	CAD	246-1000	\$116.00
Mid West	Suppression	COMM LAB	Commissioning	246-51	\$187.66
Mid West	Suppression	DSGN LAB	Design	246-1000	\$86.48
Mid West	Suppression	INST LAB	Installation	246-51	\$187.66
Mid West	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$167.06

SimplexGrinnell LP
 Not to Exceed Labor Rates detailed spreadsheet
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REGION	MARKET	LABOR PID	LABOR TYPE	Special Item Number	NTE Sell Price 19% Sprinkler 30.9% Electrical
Mid West	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$152.01
Mid West	Suppression	TECH LAB	Field Tech	246-51	\$187.66
Mountain	Electrical	CAD LAB	CAD	246-1000	\$120.72
Mountain	Electrical	COMM LAB	Commissioning	246-51	\$126.73
Mountain	Electrical	DSGN LAB	Design	246-1000	\$114.98
Mountain	Electrical	INST LAB	Installation	246-51	\$126.73
Mountain	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$120.72
Mountain	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$90.13
Mountain	Electrical	TECH LAB	Field Tech	246-51	\$126.73
Mountain	Sprinkler	CAD LAB	CAD	246-1000	\$97.54
Mountain	Sprinkler	COMM LAB	Commissioning	246-51	\$109.87
Mountain	Sprinkler	DSGN LAB	Design	246-1000	\$99.47
Mountain	Sprinkler	INST LAB	Installation	246-51	\$99.47
Mountain	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$82.32
Mountain	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$79.01
Mountain	Sprinkler	TECH LAB	Field Tech	246-51	\$99.47
Mountain	Suppression	CAD LAB	CAD	246-1000	\$110.38
Mountain	Suppression	COMM LAB	Commissioning	246-51	\$116.60
Mountain	Suppression	DSGN LAB	Design	246-1000	\$99.36
Mountain	Suppression	INST LAB	Installation	246-51	\$116.60
Mountain	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$97.95
Mountain	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$92.62
Mountain	Suppression	TECH LAB	Field Tech	246-51	\$108.51
North Central	Electrical	CAD LAB	CAD	246-1000	\$139.65
North Central	Electrical	COMM LAB	Commissioning	246-51	\$175.74
North Central	Electrical	DSGN LAB	Design	246-1000	\$157.13
North Central	Electrical	INST LAB	Installation	246-51	\$213.95
North Central	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$136.87
North Central	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$114.52
North Central	Electrical	TECH LAB	Field Tech	246-51	\$175.74
North Central	Sprinkler	CAD LAB	CAD	246-1000	\$86.05

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)

SimplexGrinnell LP
 Not to Exceed Labor Rates detailed spreadsheet
 per cost sheet dated 4/20/2012
 Enclosure A
 Submission date mm/dd/yyyy

REGION	MARKET	LABOR PID	LABOR TYPE	Special Item Number	NTE Sell Price 19% Sprinkler 30.9% Electrical
North Central	Sprinkler	COMM LAB	Commissioning	246-51	\$257.14
North Central	Sprinkler	DSGN LAB	Design	246-1000	\$204.49
North Central	Sprinkler	INST LAB	Installation	246-51	\$267.26
North Central	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$195.38
North Central	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$204.49
North Central	Sprinkler	TECH LAB	Field Tech	246-51	\$257.14
North Central	Suppression	CAD LAB	CAD	246-1000	\$182.94
North Central	Suppression	COMM LAB	Commissioning	246-51	\$301.42
North Central	Suppression	DSGN LAB	Design	246-1000	\$124.07
North Central	Suppression	INST LAB	Installation	246-51	\$301.42
North Central	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$263.44
North Central	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$263.44
North Central	Suppression	TECH LAB	Field Tech	246-51	\$301.42
North East	Electrical	CAD LAB	CAD	246-1000	\$125.85
North East	Electrical	COMM LAB	Commissioning	246-51	\$198.55
North East	Electrical	DSGN LAB	Design	246-1000	\$168.32
North East	Electrical	INST LAB	Installation	246-51	\$218.63
North East	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$168.32
North East	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$148.96
North East	Electrical	TECH LAB	Field Tech	246-51	\$218.63
North East	Sprinkler	CAD LAB	CAD	246-1000	\$129.10
North East	Sprinkler	COMM LAB	Commissioning	246-51	\$183.41
North East	Sprinkler	DSGN LAB	Design	246-1000	\$130.74
North East	Sprinkler	INST LAB	Installation	246-51	\$183.41
North East	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$130.74
North East	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$148.60
North East	Sprinkler	TECH LAB	Field Tech	246-51	\$183.41
North East	Suppression	CAD LAB	CAD	246-1000	\$71.25
North East	Suppression	COMM LAB	Commissioning	246-51	\$214.99
North East	Suppression	DSGN LAB	Design	246-1000	\$153.26

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)

SimplexGrinnell LP
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 Enclosure A
 Submission date mm/dd/yyyy

REGION	MARKET	LABOR PID	LABOR TYPE	Special Item Number	NTE Sell Price 19% Sprinkler 30.9% Electrical
North East	Suppression	INST LAB	Installation	246-51	\$214.99
North East	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$159.31
North East	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$159.31
North East	Suppression	TECH LAB	Field Tech	246-51	\$214.99
Pacific	Electrical	CAD LAB	CAD	246-1000	\$154.24
Pacific	Electrical	COMM LAB	Commissioning	246-51	\$191.93
Pacific	Electrical	DSGN LAB	Design	246-1000	\$163.62
Pacific	Electrical	INST LAB	Installation	246-51	\$191.93
Pacific	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$145.85
Pacific	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$147.08
Pacific	Electrical	TECH LAB	Field Tech	246-51	\$191.93
Pacific	Sprinkler	CAD LAB	CAD	246-1000	\$131.58
Pacific	Sprinkler	COMM LAB	Commissioning	246-51	\$156.14
Pacific	Sprinkler	DSGN LAB	Design	246-1000	\$131.58
Pacific	Sprinkler	INST LAB	Installation	246-51	\$156.14
Pacific	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$129.49
Pacific	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$129.49
Pacific	Sprinkler	TECH LAB	Field Tech	246-51	\$156.14
Pacific	Suppression	CAD LAB	CAD	246-1000	\$117.77
Pacific	Suppression	COMM LAB	Commissioning	246-51	\$183.03
Pacific	Suppression	DSGN LAB	Design	246-1000	\$151.92
Pacific	Suppression	INST LAB	Installation	246-51	\$183.03
Pacific	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$145.85
Pacific	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$147.07
Pacific	Suppression	TECH LAB	Field Tech	246-51	\$183.03
South Central	Electrical	CAD LAB	CAD	246-1000	\$123.82
South Central	Electrical	COMM LAB	Commissioning	246-51	\$128.09
South Central	Electrical	DSGN LAB	Design	246-1000	\$123.82
South Central	Electrical	INST LAB	Installation	246-51	\$128.09
South Central	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$126.40
South Central	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$109.54

SimplexGrinnell LP
 Not to Exceed Labor Rates detailed spreadsheet
 per cost sheet dated 4/20/2012
 Enclosure A
 Submission date mm/dd/yyyy

REGION	MARKET	LABOR PID	LABOR TYPE	Special Item Number	NTE Sell Price 19% Sprinkler 30.9% Electrical
South Central	Electrical	TECH LAB	Field Tech	246-51	\$128.09
South Central	Sprinkler	CAD LAB	CAD	246-1000	\$110.22
South Central	Sprinkler	COMM LAB	Commissioning	246-51	\$101.32
South Central	Sprinkler	DSGN LAB	Design	246-1000	\$103.33
South Central	Sprinkler	INST LAB	Installation	246-51	\$98.15
South Central	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$90.95
South Central	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$98.31
South Central	Sprinkler	TECH LAB	Field Tech	246-51	\$112.53
South Central	Suppression	CAD LAB	CAD	246-1000	\$94.49
South Central	Suppression	COMM LAB	Commissioning	246-51	\$121.73
South Central	Suppression	DSGN LAB	Design	246-1000	\$140.28
South Central	Suppression	INST LAB	Installation	246-51	\$123.39
South Central	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$123.71
South Central	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$95.83
South Central	Suppression	TECH LAB	Field Tech	246-51	\$123.67
Southeast	Electrical	CAD LAB	CAD	246-1000	\$146.32
Southeast	Electrical	COMM LAB	Commissioning	246-51	\$140.74
Southeast	Electrical	DSGN LAB	Design	246-1000	\$146.32
Southeast	Electrical	INST LAB	Installation	246-51	\$140.74
Southeast	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$141.09
Southeast	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$145.75
Southeast	Electrical	TECH LAB	Field Tech	246-51	\$141.09
Southeast	Sprinkler	CAD LAB	CAD	246-1000	\$79.81
Southeast	Sprinkler	COMM LAB	Commissioning	246-51	\$107.10
Southeast	Sprinkler	DSGN LAB	Design	246-1000	\$111.45
Southeast	Sprinkler	INST LAB	Installation	246-51	\$103.59
Southeast	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$103.59
Southeast	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$87.48
Southeast	Sprinkler	TECH LAB	Field Tech	246-51	\$128.52
Southeast	Suppression	CAD LAB	CAD	246-1000	\$93.91

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)

SimplexGrinnell LP
Not to Exceed Labor Rates detailed spreadsheet
per cost sheet dated 4/20/2012
Enclosure A
Submission date mm/dd/yyyy

REGION	MARKET	LABOR PID	LABOR TYPE	Special Item Number	NTE Sell Price 19% Sprinkler 30.9% Electrical
Southeast	Suppression	COMM LAB	Commissioning	246-51	\$143.44
Southeast	Suppression	DSGN LAB	Design	246-1000	\$99.22
Southeast	Suppression	INST LAB	Installation	246-51	\$122.17
Southeast	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$140.10
Southeast	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$150.65

Attachment: FC-7251 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)

<p>(Do Not Write Above This Line)</p> <p>A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT DESIGNATED BY THE DEPARTMENT OF PROCUREMENT AS FC-7251, PURSUANT TO §2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE NATIONAL JOINT POWERS ALLIANCE CONTRACT #031913-SGL WITH SIMPLEXGRUNNELL LP FOR REPAIR AND UPGRADE OF THE FIRE ALARM AND FIRE SUPPRESSION SYSTEM, ON BEHALF OF THE DEPARTMENT OF CORRECTIONS, IN AN AMOUNT NOT TO EXCEED \$202,803.93. ALL COSTS SHALL BE CHARGED TO AND PAID FROM FDOA 3503(CAPITAL FINANCE FUND) 09010(CORRECTIONS COMMISSIONER) 5212001 (CONSULTING/PROFESSIONAL SERVICES) 1320000 (CHIEF EXECUTIVE) AND FOR OTHER PURPOSES.</p>	<p>Committee _____ Date _____ Chair _____ Referred To _____</p> <p>Committee _____ Date _____ Chair _____ Action Fav, Adv, Hold (see rev. side) _____ Other _____ Members _____</p> <p>Refer To _____</p>	<p>Committee _____ Date _____ Chair _____ Action Fav, Adv, Hold (see rev. side) _____ Other _____ Members _____</p> <p>Refer To _____</p>	<p>FINAL COUNCIL ACTION <input type="checkbox"/> 1st & 2nd Readings <input type="checkbox"/> 2nd Consent <input type="checkbox"/> V Vote <input type="checkbox"/> RC Vote <input type="checkbox"/> 3rd</p> <p>CERTIFIED</p> <p>MAYOR'S ACTION</p>
<p><input type="checkbox"/> CONSENT REFER <input type="checkbox"/> REGULAR REPORT REFER <input type="checkbox"/> ADVERTISE & REFER <input type="checkbox"/> 1ST ADOPT 2ND READ & REFER <input type="checkbox"/> PERSONAL PAPER REFER</p> <p>Date Referred _____ Referred To: _____ Date Referred _____ Referred To: _____ Date Referred: _____ Referred To: _____</p>	<p>Committee _____ Date _____ Chair _____ Action Fav, Adv, Hold (see rev. side) _____ Other _____ Members _____</p> <p>Refer To _____</p>	<p>Committee _____ Date _____ Chair _____ Action Fav, Adv, Hold (see rev. side) _____ Other _____ Members _____</p> <p>Refer To _____</p>	<p>MAYOR'S ACTION</p>

DEPARTMENTAL AUTHORIZATION

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: CANDACE L. BYRD

Dept.'s Legislative Liaison: Yolonda Paschall

Contact Number: 404-865-8024

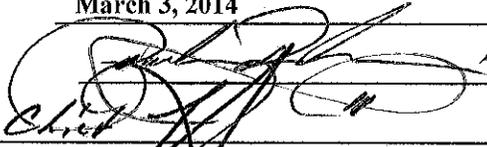
Originating Department: Corrections

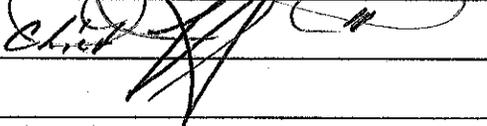
Committee(s) of Purview: Finance/Executive

Chief of Staff Deadline: February 7, 2014

Anticipated Committee Meeting Date(s): February 26, 2014

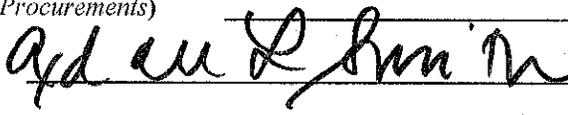
Anticipated Full Council Date: March 3, 2014

Legislative Counsel's Signature: 

Commissioner's Signature: 

Chief Financial Officer: _____

Chief Information Officer Signature (for IT Procurements) _____

Chief Procurement Officer Signature: 

CAPTION

MLW on behalf of AS

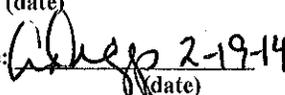
A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT DESIGNATED BY THE DEPARTMENT OF PROCUREMENT AS FC-7251, PURSUANT TO §2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE NATIONAL JOINT POWERS ALLIANCE CONTRACT #031913-SGL WITH SIMPLEXGRINNELL LP FOR REPAIR AND UPGRADE OF THE FIRE ALARM AND FIRE SUPPRESSION SYSTEM, ON BEHALF OF THE DEPARTMENT OF CORRECTIONS, IN AN AMOUNT NOT TO EXCEED \$202,803.93. ALL COSTS SHALL BE CHARGED TO AND PAID FROM FDOA 3503(CAPITAL FINANCE FUND) 090101(CORRECTIONS COMMISSIONER) 5212001 (CONSULTING/PROFESSIONAL SERVICES) 1320000 (CHIEF EXECUTIVE) AND FOR OTHER PURPOSES.

FINANCIAL IMPACT: \$202,803.93

Mayor's Staff Only

Received by CPO: _____ (date)

Received by LC from CPO: _____ (date)

Received by Mayor's Office:  2-19-14 (date)

Reviewed by:  (date)

Submitted to Council: _____ (date)

Attachment: AR-BC320_20140220_132529 (14-R-3381 : Repair and Upgrade of Fire Alarm and Suppression Components for Corrections)

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: CANDACE L. BYRD

Dept.'s Legislative Liaison: Yolonda Paschall

Contact Number: 404-865-8024

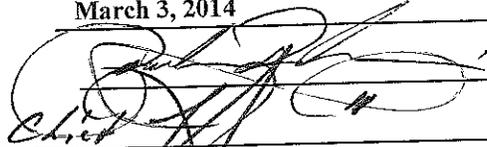
Originating Department: Corrections

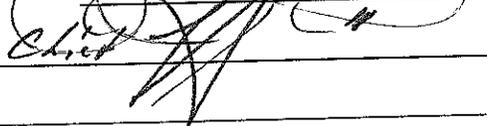
Committee(s) of Purview: Finance/Executive

Chief of Staff Deadline: February 7, 2014

Anticipated Committee Meeting Date(s): February 26, 2014

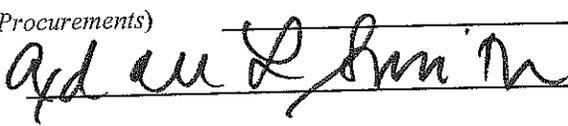
Anticipated Full Council Date: March 3, 2014

Legislative Counsel's Signature: 

Commissioner's Signature: 

Chief Financial Officer: _____

Chief Information Officer Signature (for IT Procurements) _____

Chief Procurement Officer Signature: 

MLW on behalf of AS

CAPTION

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT DESIGNATED BY THE DEPARTMENT OF PROCUREMENT AS FC-7251, PURSUANT TO §2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE NATIONAL JOINT POWERS ALLIANCE CONTRACT #031913-SGL WITH SIMPLEXGRINNELL LP FOR REPAIR AND UPGRADE OF THE FIRE ALARM AND FIRE SUPPRESSION SYSTEM, ON BEHALF OF THE DEPARTMENT OF CORRECTIONS, IN AN AMOUNT NOT TO EXCEED \$202,803.93. ALL COSTS SHALL BE CHARGED TO AND PAID FROM FDOA 3503(CAPITAL FINANCE FUND) 090101(CORRECTIONS COMMISSIONER) 5212001 (CONSULTING/PROFESSIONAL SERVICES) 1320000 (CHIEF EXECUTIVE) AND FOR OTHER PURPOSES.

FINANCIAL IMPACT: \$202,803.93

Mayor's Staff Only _____

Received by CPO: _____ (date) Received by LC from CPO: _____ (date)

Received by Mayor's Office: _____ (date) Reviewed by: _____ (date)

Submitted to Council: _____ (date)

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and

**A RESOLUTION
BY FINANCE/EXECUTIVE COMMITTEE**

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT DESIGNATED BY THE DEPARTMENT OF PROCUREMENT AS FC-7251, PURSUANT TO §2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE NATIONAL JOINT POWERS ALLIANCE CONTRACT #031913-SGL WITH SIMPLEXGRINNELL LP FOR REPAIR AND UPGRADE OF THE FIRE ALARM AND FIRE SUPPRESSION SYSTEM, ON BEHALF OF THE DEPARTMENT OF CORRECTIONS, IN AN AMOUNT NOT TO EXCEED \$202,803.93. ALL COSTS SHALL BE CHARGED TO AND PAID FROM FDOA 3503(CAPITAL FINANCE FUND) 090101(CORRECTIONS COMMISSIONER) 5212001 (CONSULTING/PROFESSIONAL SERVICES) 1320000 (CHIEF EXECUTIVE) AND FOR OTHER PURPOSES.

WHEREAS, the Atlanta Department of Corrections ("Department") has determined a need for the repair and upgrade of the fire alarm and fire suppression system components and alarms for compliance of system; and

WHEREAS, pursuant to §2-1601 et. seq. of the City's Code of Ordinances, the Chief Procurement Officer may procure supplies, services and construction items through contracts established by public procurement units where such contracts and contractors substantially meet the requirements of the City's Procurement and Real Estate Code; and

WHEREAS, the National Joint Powers Alliance ("NJPA") Contract #031913-SGL was competitively procured in a manner consistent with Division 4 of the City's Procurement and Real Estate Code, and the costs of the goods and/or services are comparable; and

WHEREAS, the Chief of Corrections and the Chief Procurement Officer recommend entering into a cooperative purchasing agreement designated by the Department of Procurement as FC-7251, utilizing the NJPA Contract #031913-SGL for the replacement and upgrade of the fire alarm and fire suppression system components and alarms by SimplexGrinnell, LP.

THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, HEREBY RESOLVES that the Mayor is hereby authorized, pursuant to §2-1601 et. seq. of the City of Atlanta Code of Ordinances, to enter into a cooperative purchasing agreement designated by the Department of Procurement as FC-7251, utilizing the NJPA Contract #031913-SGL for the replacement and upgrade of the fire alarm and fire suppression system components and alarms by SimplexGrinnell LP, on behalf of the Atlanta Department of Corrections in an amount not to exceed \$202,803.93.

BE IT FURTHER RESOLVED, all repair and upgrades shall be charged to and paid from the FDOA 3503 (Capital Finance Fund) 090101(Corrections Commissioner) 5212001 (Consulting/Professional Services) 1320000(Chief Executive).

BE IT FURTHER RESOLVED, that the Chief Procurement Officer, in consultation with the City Attorney, is directed to prepare a cooperative purchase agreement for execution by the Mayor.

AND FINALLY BE IT RESOLVED, that the agreement will not become binding upon the City and the City shall incur no obligation or liability until it has been approved as to form by the City Attorney or her designee, executed by the Mayor or his designee, attested to by the Municipal Clerk, and delivered to SimplexGrinnell LP.



CITY OF ATLANTA

KASIM REED
MAYOR

254 Peachtree Street, S. W. • Atlanta, Georgia 30303
TEL: (404) 865-8001 • FAX: (404) 658-6064

DEPARTMENT OF CORRECTIONS
PATRICK LABAT
CHIEF

To: Adam Smith
Department of Procurement

From: Chief P. Labat
Department of Corrections

Date: January 15, 2014

RE: Request for Cooperative Agreement for the Repair and Upgrade of Fire Alarm and Suppression Components

The Department of Corrections, is requesting to utilize a cooperative agreement with SimplexGrinnell for the repair and upgrade of the fire alarm and fire suppression system components and alarms for compliance of system. This request is to use National Joint Powers Alliance ("NJPA") agreement 031913-SGL, which was competitively procured in a manner consistent with Division 4 of the City's Procurement and Real Estate Code, and the costs of the goods and/or services are comparable.

Should you need additional information, please contact Assistant Chief Jones (404) 865-8013 or Mrs. Yolonda Paschall (404) 865-8024.

Your cooperation is appreciated.

Attachment

Cc: Diane Jones, Assistant Chief of Corrections
Keith Brooks, Deputy Chief Procurement Officer

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and



CITY OF ATLANTA

SUITE 1900
55 TRINITY AVENUE, SW
ATLANTA, GA 30303

(404) 330-6204 Fax: (404) 658-7705
Internet Home Page: www.atlantaga.gov

DEPARTMENT OF PROCUREMENT
Adam L. Smith, Esq., CPPO, CPPB, CPPM, CPP
Chief Procurement Officer
asmith@atlantaga.gov

Kasim Reed
Mayor

MEMORANDUM

TO: Councilmember Alex Wan
Chair, Finance Executive Committee

FROM: Adam L. Smith 

RE: Cooperative Purchasing Agreement Number FC-7281, Agreement with Simmplex
Grinnell LLP for Repair and Upgrade of Fire Alarm Systems

DATE: February 18, 2014

This memorandum is to certify that the above-referenced Cooperative Agreement was competitively procured in a manner consistent and pursuant to sections 2-1602, 2-1604, 2-1606 and 2-1608 of the Procurement and Real Estate Code. We reviewed the terms of the Agreement and determined that the costs for the goods/services are competitive and comparable.

If you have any questions or need additional information, please do not hesitate to contact me.

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and

Search Results

Current Search Terms: **simplexgrinnell* lp**

Your search for "simplexgrinnell* lp" returned the following results...

Notice: This printed document represents only the first page of your SAM search results. More results may be available. To print your complete search results, you can download the PDF and print it.

Entity	SIMPLEXGRINNELL LP	Status: Active
DUNS: 100684195	CAGE Code: 3Y7B4	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 02/14/2015	Delinquent Federal Debt? No	
Entity	SIMPLEXGRINNELL LP	Status: Active
DUNS: 100683601	CAGE Code: 3BF02	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 02/14/2015	Delinquent Federal Debt? No	
Entity	SIMPLEXGRINNELL LP	Status: Active
DUNS: 063278030	CAGE Code: 3A9C9	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 02/14/2015	Delinquent Federal Debt? No	
Entity	SIMPLEXGRINNELL LP	Status: Active
DUNS: 153916606	CAGE Code: 1SU62	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 02/11/2015	Delinquent Federal Debt? No	
Entity	SIMPLEXGRINNELL LP	Status: Active
DUNS: 100684542	CAGE Code: 33BG6	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 12/16/2014	Delinquent Federal Debt? No	
Entity	SIMPLEXGRINNELL LP	Status: Active
DUNS: 014205566	CAGE Code: 49Z17	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 12/02/2014	Delinquent Federal Debt? No	
Entity	SIMPLEXGRINNELL LP	Status: Active
DUNS: 964841498	CAGE Code: 3YYE2	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 11/22/2014	Delinquent Federal Debt? No	
Entity	SIMPLEXGRINNELL LP	Status: Active
DUNS: 152489696	CAGE Code: 2X671	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 11/06/2014	Delinquent Federal Debt? No	
Entity	SIMPLEXGRINNELL LP	Status: Active
DUNS: 942382599	CAGE Code: 3X5G5	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 09/06/2014	Delinquent Federal Debt? No	
Entity	SIMPLEXGRINNELL LP	Status: Active
DUNS: 062732276	CAGE Code: 36ZD2	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 08/28/2014	Delinquent Federal Debt? No	

Glossary

Search

Results

Entity

Exclusion

Search

Filters

By Record

Status

By

Functional

Area - Entity

Management

By

Functional

Area -

Performance

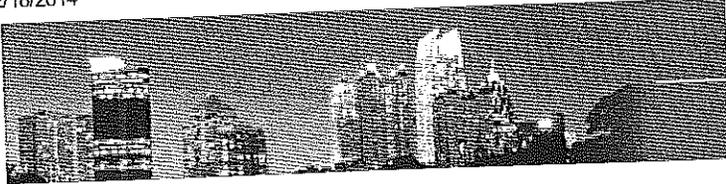
Information



Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and

2/18/2014

https://cgsos.sos.state.ga.us/Account.aspx/ViewEntityData?entityId=73924



[Home](#)

SIMPLEXGRINNELL LP Control Number: 0117077

[Main](#) [Reports](#) [Officers](#) [Filing History](#)

Entity Info

Entity Id 73924

Key Indicators

Model Type Limited Partnership

Locale Foreign

Qualifier For-Profit

Business Name SIMPLEXGRINNELL LP

Registration Date 4/11/2001

Entity Status Active/Owes Current Year AR

Entity Status Date 2/07/2014

Foreign Name

Date of Organization

State Delaware

Country

Principal Office Address

PRINCIPAL

Line1 1501 Yamato Road

Line2

City Boca Raton **State** Florida **Zip** 33431

Agent

Is non-commercial Registered Agent? Yes

Name CORPORATION PROCESS COMPANY

Address

Line1 328 ALEXANDER STREET, SUITE 10

Line2

City MARIETTA **State** Georgia **Zip** 30060

Email

Previous Names

Name Changed From	Name Changed To	Surviving Entity Id	Cancelled Entity Id	Effective Date	Due Date	File Number	Actions
No Miscellaneous Filings were found.							

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and

*Legislative Summary***Committee of Purview**

A RESOLUTION
BY FINANCE/EXECUTIVE COMMITTEE

Caption:

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT DESIGNATED BY THE DEPARTMENT OF PROCUREMENT AS FC-7251, PURSUANT TO §2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE NATIONAL JOINT POWERS ALLIANCE CONTRACT #031913-SGL WITH SIMPLEXGRINNELL LP FOR REPAIR AND UPGRADE OF THE FIRE ALARM AND FIRE SUPPRESSION SYSTEM, ON BEHALF OF THE DEPARTMENT OF CORRECTIONS, IN AN AMOUNT NOT TO EXCEED \$202,803.93. ALL COSTS SHALL BE CHARGED TO AND PAID FROM FDOA 3503(CAPITAL FINANCE FUND) 090101(CORRECTIONS COMMISSIONER) 5212001 (CONSULTING/PROFESSIONAL SERVICES) 1320000 (CHIEF EXECUTIVE) AND FOR OTHER PURPOSES.

Council Meeting Date:

March, 3 2014

Contract Type:

Non-Professional Services

Source Selection:

Cooperative Purchasing Agreement

Proposals Due:

N/A

Invitations Issued:

N/A

Proposals Received:

N/A

Background:

The Department of Corrections has recognized a need for repair and upgrade services to be provided for their existing fire alarm and fire suppression system components, in order to meet compliance standards.

Fund Account Center:

3503(Capital Finance Fund) 090101(Corrections Commissioner) 5212001 (Consulting/Professional Services) 1320000(Chief Executive).

Fiscal Impact (if any):

\$200,803.93

Term of Contract:

N/A

Method of Cost Recovery:

N/A

Approvals:

DOF:

DOL:

Approved

Prepared By:

Mr. Arthur Smalls, Contracting Officer 404-865-8521

Contract Number:

FC-7251

- (c) Bids/Proposals Due: N/A
- (d) Invitations Issued: N/A
- (e) Number of Bids: N/A
- (f) Proposals Received: N/A
- (g) Bidders/Proponents: N/A
- (h) Term of Contract Renewal: N/A

4. **Fund Account Center (Ex. Name and number):**
3503 (Capital Finance Fund) 090101(Corrections Commissioner) 5212001
(Consulting/Professional Services) 1320000(Chief Executive).

5. **Source of Funds:** Capital Finance Fund

6. **Fiscal Impact:** \$202,803.93

7. **Method of Cost Recovery:** N/A

This Legislative Request Form Was Prepared By: Yolonda Paschall, Business Manager

(Do Not Write Above This Line)

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT DESIGNATED BY THE DEPARTMENT OF PROCUREMENT AS FC-7251, PURSUANT TO §2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE NATIONAL JOINT POWERS ALLIANCE CONTRACT #031913-SGL WITH SIMPLEXGRINNELL LP FOR REPAIR AND UPGRADE OF THE FIRE ALARM AND FIRE SUPPRESSION SYSTEM, ON BEHALF OF THE DEPARTMENT OF CORRECTIONS, IN AN AMOUNT NOT TO EXCEED \$202,803.93. ALL COSTS SHALL BE CHARGED TO AND PAID FROM FD0A 3503(CAPITAL FINANCE FUND) 090101(CORRECTIONS COMMISSIONER) 5212001 (CONSULTING/PROFESSIONAL SERVICES) 1320000 (CHIEF EXECUTIVE) AND FOR OTHER PURPOSES.

Committee _____
 Date _____
 Chair _____
 Referred To _____

Readings _____
 Consent V Vote RC Vote

CERTIFIED

CONSENT REFER
 REGULAR REPORT REFER
 ADVERTISE & REFER
 1ST ADOPT 2ND READ & REFER
 PERSONAL PAPER REFER

Date Referred _____
 Referred To: _____
 Date Referred _____
 Referred To: _____
 Date Referred _____
 Referred To: _____

Committee _____
 Date _____
 Chair _____
 Action _____
 Fav, Adv, Hold (see rev. side) _____
 Other _____
 Members _____
 Refer To _____

Committee _____
 Date _____
 Chair _____
 Action _____
 Fav, Adv, Hold (see rev. side) _____
 Other _____
 Members _____
 Refer To _____

Committee _____
 Date _____
 Chair _____
 Action _____
 Fav, Adv, Hold (see rev. side) _____
 Other _____
 Members _____
 Refer To _____

Committee _____
 Date _____
 Chair _____
 Action _____
 Fav, Adv, Hold (see rev. side) _____
 Other _____
 Members _____
 Refer To _____

MAYOR'S ACTION

Part II: Legislative White Paper: (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:

Committee of Purview: FINANCE/EXECUTIVE

Caption:

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT DESIGNATED BY THE DEPARTMENT OF PROCUREMENT AS FC-7251, PURSUANT TO §2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE NATIONAL JOINT POWERS ALLIANCE CONTRACT #031913-SGL WITH SIMPLEXGRINNELL LP FOR REPAIR AND UPGRADE OF THE FIRE ALARM AND FIRE SUPPRESSION SYSTEM, ON BEHALF OF THE DEPARTMENT OF CORRECTIONS, IN AN AMOUNT NOT TO EXCEED \$202,803.93. ALL COSTS SHALL BE CHARGED TO AND PAID FROM FDOA 3503(CAPITAL FINANCE FUND) 090101(CORRECTIONS COMMISSIONER) 5212001 (CONSULTING/PROFESSIONAL SERVICES) 1320000 (CHIEF EXECUTIVE) AND FOR OTHER PURPOSES.

Council Meeting Date: March 3, 2014

Requesting Dept.: Corrections

FAC Confirmed by:

B. To be completed by the department:

1. Please provide a summary of the purpose of this legislation (Justification Statement).

Repair and upgrade of the originally installed fire alarm and fire suppression system components and alarms located at the Pretrial Detention Center to ensure compliance of the system.

2. Please provide background information regarding this legislation.

The Atlanta Department of Corrections ("Department") has determined a need for the repair and upgrade of the fire alarm and fire suppression system components and alarms for compliance of system.

3. If Applicable/Known:

- (a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):**
Purchase Order
- (b) **Source Selection: N/A**

Form E



Contract Acceptance and Award

(To be completed only by NJPA)

NJPA FACILITY SECURITY EQUIPMENT, SYSTEMS AND SERVICES WITH RELATED EQUIPMENT, AND SUPPLIES

SimplexGrinnell LP
Proposer's full legal name

Your proposal is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined product/equipment and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, your Response, and any exceptions accepted or rejected by NJPA on Form C.

The effective date of the Contract will be April 23, 2013 and continue for four years thereafter AND which is subject to annual renewal at the option of both parties. This contract has the consideration of an optional fifth year renewal option at the discretion NJPA.

National Joint Powers Alliance® (NJPA)

NJPA Authorized signature: Susan Naniik Susan Naniik
NJPA Executive Director (Name printed or typed)

Awarded this 24 day of 20 13 NJPA Contract Number -----SGL

NJPA Authorized signature: Scott Veronen Scott Veronen
NJPA Board Member (Name printed or typed)

Executed this 24 day of 20 13 NJPA Contract Number -----SGL

Proposer hereby accepts contract award including all accepted exceptions and NJPA clarifications identified on FORM C.

Vendor Name SimplexGrinnell

Vendor Authorized signature: Thomas L. Staves
(Name printed or typed)

Title: National Manager State Government Contracts

Executed this 26, April day of 20 13 NJPA Contract Number -----SGL

NJPA AWARDED CONTRACT



NJPA VENDOR CONTRACT SUMMARY –SIMPLEX/GRINNELL LP

DATE April 24, 2013	RFP # 031913
AWARDED CONTRACT NUMBER 031913-SGL	NJPA RFP TITLE & CATEGORY Facility Security Equipment, Systems and Services with Related Equipment and Supplies
CONTRACT PERIOD April 24, 2013 through April 23, 2017	PRICING MODEL Discount off list price or standard rate
DESCRIPTION SimplexGrinnell LP provides fire detection, sprinkler and suppression system, security and building communications solutions and services to customers worldwide. SimplexGrinnell combines the forces of Simplex Time Recorder Co. (Simplex) and Grinnell Corporation d/b/a Grinnell Fire Protection Corporation, both of which have been in business well over 100 years. SimplexGrinnell currently operates from more than 120 offices across North America and holds over 2,300 separate required licenses related to Fire Protection & Security Services.	
VENDOR NAME AND ADDRESS SimplexGrinnell LP 50 Technology Drive Westminster, MA 01441	VENDOR CONTACT Tom Staves 302-419-2386 tstaves@simplexgrinnell.com

NJPA CONTRACTS CONSIST OF THE FOLLOWING DOCUMENTS Section 2.4“Contract” as used herein shall mean cumulative documentation consisting of the RFP, and entire Bidder’s Response, and fully executed “Acceptance and Award”. <ul style="list-style-type: none">• <u>Bidders Response</u>• <u>Request for Proposal (RFP)</u>• <u>Bid Acceptance & Award</u>	RELATED CONTRACT DOCUMENTATION <ul style="list-style-type: none">• <u>Bid Evaluation</u>• <u>Bid Comment & Review</u>• <u>Affidavit of Advertisement</u>• <u>Bid Opening Witness Page</u>
DOCUMENTATION OF CONTRACT MAINTENANCE •	ADDITIONAL INFORMATION: •

NJPA INFORMATION

NJPA CONTACT Tom Perttula	TITLE NJPA Contract Manager
PHONE 218-895-4115	EMAIL tom.perttula@njpacoop.org
ADDRESS 202 12th Street NE, P.O. Box 219, Staples, MN 56479	WEBSITE www.njpacoop.org

Contract Purchasing Department

National Joint Powers Alliance®

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and

Form C

**EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS
AND SOLUTIONS REQUEST**



Company Name: SimplexGrinnell LP

Note: **Original must be signed** and inserted in the inside front cover pouch.

Any exceptions to the Terms, Conditions, Specifications, or Proposal Forms contained herein shall be noted in writing and included with the proposal submittal. Proposer acknowledges that the exceptions listed may or may not be accepted by NJPA and may or may not be included in the final contract. NJPA may clarify exceptions listed here and document the results of those clarifications in the appropriate section below.

Section/page	Term, Condition, or Specification	Exception	NJPA Accepts	NJPA Rejects
	Our team does not have any exceptions or clarifications to the Terms, Conditions, Specifications, or Proposal Forms.			

Proposer's Signature: *[Handwritten Signature]*

Date: **March 26, 2013**

NJPA's clarification on exception/s listed above:

[Empty rectangular box for NJPA's clarification]

Contract Award
RFP #031913

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and



Form P

PROPOSER QUESTIONNAIRE
 Products/Equipment, Pricing, Sector Specific, Services, Terms and Warranty

Proposer Name: SimplexGrinnell

Questionnaire completed by: Thomas Staves

Payment Terms and Financing Options

1) Identify your payment terms if applicable. (Net 30, etc.)

Payment terms are Net 30 for all invoices. For contracting sales, a schedule of values will be outlined and agreed to regarding payment intervals throughout the installation process.

2) Identify any applicable leasing or other financing options as defined herein.

SimplexGrinnell offers various financial solutions in an effort to remain focused on the financing needs of its customers. Program offerings include:

Direct Purchase

Your choice of tailored lease plans, including:

- Capital & Operating Lease Structures
- Fair Market Value (FMV) Purchase Option
- 10% Purchase Option
- \$1 Out Purchase Option
- Municipal Lease, \$1 Purchase Option
- 1 to 5 Year Financing Terms
- Easy to Upgrade - "Refresh Programs"
- No Penalties for Early "Buy-Outs"

Fair Market Value (FMV) Purchase Option

This program offers the lowest monthly payment, and when the lease term ends, you can choose among several end-of-lease options:

- Purchase the equipment at a fair market value
- Upgrade your equipment with our "Technology Refresh" program
- Re-lease the equipment
- Return the equipment to SimplexGrinnell

10% Purchase Option

This plan guarantees the end-of-lease purchase price. Of course, you are not obligated to exercise this purchase option. The 10% purchase option provides end-of-lease flexibility which pre-determines the residual value of the equipment. End-of-lease options include:

- Purchase the equipment at 10% of its original cost
- Upgrade your equipment

- Re-lease the equipment
 - Return the equipment to SimplexGrinnell
- 3) Briefly describe your proposed order process for this proposal and contract award. (Note: order process may be modified or refined during an NJPA member's final Contract phase process).

SimplexGrinnell's district sales representatives will meet with end user customers and will develop a quotation. Throughout the process there will be hooks in place to monitor the entire sales cycle, from initial contact to the closing the individual sales. A lead program will be instituted that will track all NJPA opportunities. Our in place "Salesforce.com" system will be used to track the sales process and will also be able to provide status updates in real-time. Also from an IT perspective, hooks will be in place to monitor overall program compliance and ensure that proper pricing and prevailing wages are being utilized.

In order to process a completed sale, a Purchase Order or customer signature is required. Contract Sales will be entered by our local district office sales personnel and the orders will be tracked within our in place "Job Design" system utilizing an NJPA Customer Account Classification Code. All service contracts will be handled by our national accounts centralization team.

- 4) Do you accept the P-card procurement and payment process?

Yes. Customers can pay invoices through our online payment system. For security purposes, SimplexGrinnell does not accept credit card numbers over the phone. We request that customers pay through the online payment portal.

<https://www.simplexgrinnellpayonline.com/>

- 5) Describe your ability to serve NJPA and NJPA Members through an E-Marketplace solution

SimplexGrinnell is making a significant investment in redesigning our website and implementing marketing automation software that integrates with salesforce.com. One of the goals of this activity is to better serve our customers from an E-Marketplace environment. Most of our products are customized to meet specific needs of a customer and the type of facility that is being protected. However, customers will be able to order standard replacement parts such as smoke detectors and fire extinguishers via E-market.

Warranty

- 6) Describe, in detail, your Manufacture Warranty Program including conditions and requirements to qualify, claims procedure, and overall structure.
- Our policy states that we will warranty a system that was installed by SimplexGrinnell technicians for a period of 1 year from date of the customer beneficial use.
 - Service parts carry a 90 day warranty from the date of installation upon installations by a qualified SimplexGrinnell technician.
 - Any issues caused on the panel by a non-SimplexGrinnell technician will not be covered.
 - Any issues related to wiring from a third party contractor may not be covered.
 - All warranty claims are handled through the local SimplexGrinnell office.
- 7) Do all warranties cover all products/equipment parts and labor?
Yes
- 8) Do warranties impose usage limit restrictions?
There are none in the policy.
- 9) Do warranties cover the expense of technicians travel time and mileage to perform warranty repairs?
Yes

10) Please list any other limitations or circumstances that would not be covered under your warranty.
Most are covered in items 6d and 6e above; however, any problems caused by third parties would not be covered. We also would not cover acts of nature such as lightning strikes, flooding, and other events such as that.

11) Please list any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs. How will NJPA Members in these regions be provided service for warranty repair?
Due to the presence of our company-owned district offices throughout North America, we are not aware of any geographic region of the United States where we cannot provide warranty repair services.

Equipment/Products and Related Services and Pricing

12) Provide a general narrative description of the equipment/products and related services you are offering in your proposal.

Our NJPA offering includes total support for all fire alarm, fire detection, fire protection, integrated security, healthcare communications, and sound/communications needs. Our capabilities include design, engineering development, integration, installation, project management, programming, testing, commissioning, training, warranty support, and post-warranty service. Our Technicians are highly trained and use state-of-the-art test equipment to ensure high quality results and are trained to perform related repairs, in addition to inspections and responding to emergency maintenance requirements. SimplexGrinnell's life safety services are "Best-Value" for the following reasons:

- Specialized inspection teams trained to identify and correct problems before they occur, thus preventing costly nuisance alarms and unnecessary downtime.
- Experienced technicians ensure that repairs are done right, and in a timely manner.
- Standardized reporting and documentation.
- Customized service plans to meet any customer's needs.

13) Provide a general narrative description of your pricing model identifying how the model works (line item and/or published catalog percentage discount).

SimplexGrinnell offers various pricing methods for our NJPA submission as follows:

SERVICE PRICING

National Accounts IPP Rev 6 Inspection & Maintenance

SimplexGrinnell proposes to utilize the attached line item pricing for inspection and maintenance related fixed pricing.

*This pricing model will be supplied to our field sales personnel after award and rollout has been completed.

National Accounts Standard Labor Rates

SimplexGrinnell will provide NJPA clients with our standard national account labor rates that are on average 10% discount from local district rates.

2012 US Domestic Labor Rates

SimplexGrinnell will utilize the attached labor rates for service related work that is determined to require prevailing wage.

CONTRACTING PRICING

GSA NTE Labor Rates

SimplexGrinnell intends to utilize the enclosed GS-07F-0396M labor rates for any new, retro-fit, or upgrade projects.

GSA Fire Security Products Price List

SimplexGrinnell intends to utilize the enclosed GSA line item price list for any new installations, retrofits, and/or upgrades for fire alarm, sprinkler, special hazards and security systems.

*All quotes will be done utilizing standard commercial quote tools (Job Design), NJPA will have its own price file that a sales representative can access once it is determined that the customer is eligible and wants to procure via this method.

*For quotes requiring products and labor combined, approved NJPA fixed line item rates for both products and labor will be incorporated but due to the way our IT system works labor is transferred across all product lines. To ensure proper pricing for NJPA clients with product and installation combined we will utilize a project level gross margin (PLGM).

All Low Voltage PLGM 31.1%

Sprinkler PLGM 19.1%

Note: The PLGM threshold is recalculated on an annual basis and is determined by the average PLGM across SimplexGrinnell's top 50 commercial customers per core product line, the low voltage are then averaged together.

Sprinkler installations are priced as a stand-alone item and is not weighted with any other core lines when being calculated.

Renovo Pricing

SimplexGrinnell intends to utilize Renovo, the line item pricing for video visitation systems in the criminal justice sector.

- 14) Propose a strategy, process, and specific method of facilitating "Sourced Product/equipment and related services" or "Non-Standard Options" solution as defined herein.

Services

For any non-standard offering, SimplexGrinnell will quote using negotiated NJPA approved hourly labor rates and will be offered on a fixed price basis. For all replacement parts, SimplexGrinnell will utilize standard district pricing.

Contracting

For any non-standard offering that does not have an associated line item price, SimplexGrinnell will provide at the approved PLGM rates. (This includes orders with just product and orders with labor combined)

All Low Voltage PLGM 31.1%

Sprinkler PLGM 19.1%

- 15) Provide an overall proposed statement of method of pricing for individual line items, percentage discount off published product/equipment catalogs and/or category pricing percentage discount with regard to all equipment/products and related services and being proposed. Provide a SKU/ part number, description and price number for each item being proposed.

SimplexGrinnell proposes to utilize GS-07F-0396M GSA pricing for all contracting related quotes. Pricing for these line items is based upon the selling price to SimplexGrinnell's top 50 commercial customers.

National Accounts IPP Rev 6 for line item services is based on an average of 10% reduction from that of local district pricing.

Please see attached pricing documents:

Service

- National Accounts Rev 6 Line Item Service Pricing
- National Account Rev 6 Labor Pricing
- US Domestic Labor Rates
- National Account Recommendation quotes form
- National Account Service Quote
- National Account Deficiency Quote
- Material List Sample

Contracting

- GSA Fire and Security Products Price File
- GSA NTE Labor Rates
- Renovo Pricing
- Nurse Call Price File

16) Describe your ability to take advantage of, or operate with electronic marketplace solutions, if any.

SimplexGrinnell participates on GSA Advantage and other E-Marketing Portals but has limited products and services currently available. We are looking at ways to further expand into this.

17) If applicable, provide a "CORE LIST" of equipment/products and related services (defined as products/equipment or services most frequently used and highlighted with additional discounts when compared to the standard "Pricing") as a separate and named spreadsheet. Include special pricing, if any, on these items.

Core list pricing is attached.

18) If applicable, provide a "Hot List" format of specific product/equipment and related services as defined herein.

Extinguisher/Emergency Light Pricing**Item Description Price****New Extinguishers**

EX1010 10 LB. ABC dry chemical fire extinguisher \$77.24
 EX1020 20 LB. ABC dry chemical fire extinguisher \$124.74
 EX1050 5 LB. ABC dry chemical fire extinguisher \$59.86
 EX1110 10 LB. CO2 fire extinguisher \$211.68
 EX1115 15 LB. CO2 fire extinguisher \$238.14
 EX1150 5 LB. CO2 fire extinguisher \$137.34
 EX1210 10 LB. FE36 Clean-Guard fire extinguisher \$418.00
 EX1214 13 LB. FE36 Clean-Guard fire extinguisher \$630.00
 EX1250 5 LB. FE36 Clean-Guard fire extinguisher \$208.00
 EX1425 2½ GAL. Pressurized water fire extinguisher \$120.00
 EX1560 6L K-Class fire extinguisher \$210.00

Extinguisher Recharges

EX3010 RECHARGE 10 LB. D/C EXT \$21.00
 EX3020 RECHARGE 20 LB. D/C EXT \$31.00
 EX3021 RECHARGE 5 LB. CO2 EXT \$11.70
 EX3025 RECHARGE 2½ LB. D/C EXT \$9.36
 EX3050 RECHARGE 5 LB. D/C EXT \$13.68
 EX3060 RECHARGE K CLASS EXT \$75.00
 EX3110 RECHARGE 10 LB. CO2 EXT \$15.12
 EX3115 RECHARGE 15 LB. CO2 EXT \$16.56
 EX3120 RECHARGE 20 LB. CO2 EXT \$22.32

EX3200 RECHARGE PRESSURIZED WATER EXT \$11.00

Extinguisher Maintenance

EX2060 SIX YEAR MAINTENANCE \$6.00
 EX2080 HYDROTEST CO2 UP TO 20 LB EXT \$17.71
 EX2084 HYDROTEST STORED PRESSURE TYPE EXT \$14.00
 EX2089 HYDROTEST WATER TYPE EXT \$14.00

Extinguisher Parts

EX4001 LOCKING PIN \$2.25
 EX4002 VERIFICATION COLLAR \$3.16
 EX4004 TAMPER INDICATING DEVICE \$1.25
 EX4005 VALVE STEM \$11.44
 EX4100 VALVE RETAINER SEAL (O-RING) \$4.95
 EX4200 GAUGE \$11.50
 EX4412 CO2 SAFETY RELEASE DEVICE \$15.00
 EX5002 DECAL INSTRUCTIONAL \$1.75
 EX5003 DECAL OSHA/HAZMAT/DOT \$1.75
 EX5100 SIGN - FIRE EXT (SELF-ADHESIVE) \$3.95
 EX5102 SIGN FIRE EXT (STANDOUT) \$16.98
 EX5200 HANGER - FIRE EXT (ALL MODELS) \$5.50
 EX5503 BRACKET ECONOMY \$19.50
 EX5504 BRACKET HEAVY DUTY \$45.00
 EX2017 HAZARDOUS MATERIAL HANDLING FEE \$25.00

Emergency Lights

EE6101 4V 4.6AH BATTERY \$50.00
 EE6102 4V 10AH BATTERY \$50.00
 EE6103 6V 4AH BATTERY \$50.00
 EE6104 6V 7AH BATTERY \$61.00
 EE6105 6V 8AH BATTERY \$55.00
 EE6106 6V 10AH BATTERY \$50.00
 EE6107 6V 20AH BATTERY \$121.00
 EE6108 6V 36AH BATTERY \$145.00
 EE6109 12V 32AH BATTERY \$165.00
 EE6110 12V 55AH BATTERY \$195.00
 EE6201 AC BULB \$9.45
 EE6202 DC BULB \$6.30
 EE6203 SEALED BEAM BULB \$22.50
 EE6204 FLUORESCENT BULB \$12.95
 EE6205 LED BULB \$35.

19) Provide your NJPA customer volume rebate programs, as applicable.

SimplexGrinnell does not intend to offer a volume discount to NJPA clients.

20) Identify any Total Cost of Acquisition (as defined herein) cost(s) which is **NOT** included "Pricing" submitted with your proposal response. Identify to whom these charges are payable to and their relationship to Proposer.

Suppression products are the only line items where SimplexGrinnell may add additional freight fees. Shipping of large 300 lb cylinders and significant quantities of foam can be expensive. Our team works closely with our customers to develop cost effective delivery arrangements when practical.

21) If freight, delivery or shipping is an additional cost to the NJPA member, describe in detail the complete shipping and delivery program.

SimplexGrinnell will only charge freight for the following new products: Fire Extinguishers/Suppression Products, Retardant, Foams and Equip. (Sapphire, Pyro-Chem & Ansul Products). SimplexGrinnell will ship bulk rate whenever possible and rates/methods are always discussed with customers ahead of time and freight is broken out as a separate line item.

- 22) As an important part of the evaluation of your offer, you must indicate the level of pricing you are offering. Prices offered in this proposal are (Your proposal will be deemed "Non-Responsive" if this question is not answered):
 - a. Pricing is the same as typically offered to an individual municipality, Higher ed or school district.
 - b. Pricing is the same as typically offered to GPOs, cooperative procurement organizations or state purchasing departments.
 - c. Better than typically offered to GPOs, cooperative procurement organizations or state purchasing departments.

23) Do you offer quantity or volume discounts? YES NO Outline guidelines and program.

24) Describe in detail your proposed exchange and return program(s) and policy(s).

Please reference Warranty Program (Questions 6-11 above) for information related to returns/exchanges.

25) Specifically identify those shipping and delivery and exchange and returns programs as they relate to Alaska and Hawaii and any related off shore delivery of contracted products/ equipment and related services

SimplexGrinnell owns and operates offices in both Hawaii and Alaska. There are not any different policies for these locations or other remote areas. Standard policy prevails. Related information is outlined in the Warranty Program information included with this proposal.

26) Please describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with NJPA. Please be as specific as possible.

SimplexGrinnell employs an internal auditing group and government compliance/prevaling wage group that is proactive in regards to contract compliance. Sales and Compliance personnel are separate functions in our organization. Our corporate compliance personnel will audit key data. Individual contracting projects and service orders will be audited monthly to verify compliance. If any issues are found, a larger sample is examined.

Industry or Sector Specific Questions

27) If you are a dealer/integrator and monitor systems, how many central stations are owned by your company.

SimplexGrinnell is owned and operated by our parent company, Tyco International. SimplexGrinnell utilizes a Tyco subsidiary called Tyco Integrated Security (TIS) to handle all monitoring services. TIS operates two (2) central monitoring facilities that handle all commercial accounts. These are located in Aurora, CO and Kansas City, KS.

28) If you are a dealer/integrator and monitor systems and don't own your own central station, please list the 3rd party company(s).

Please see response to question 27 above.

29) You are responsible for understanding the prevailing wage rates throughout the U.S., do you have a method in place to monitor prevailing wage rate changes.

Yes. We employ a prevailing wage group who are located in Westminister, MA. This group checks each service related project for prevailing wage requirements prior to the contract commencing. On the contracting side, a mandatory prevailing wage drop-down box must be implemented by the sales representative when the order is entered. Each project also gets flagged if it is going to be located in a prevailing wage state. SimplexGrinnell is extremely proactive on prevailing wage and compliance in general.

30) How often will you be able to update your product/service price catalog quarterly, semiannual or annually.

Price listings are generally updated annually. Individual line items that include price reductions are changed on an as needed basis throughout the year. Sprinkler pipe pricing can fluctuate but has been fairly steady recently. We will notify NJPA if there are any concerns for this commodity.

31) How many technicians, guards and sales professionals will be supporting this program, list each group that applies.

Technicians: 7,000+

Guards: Not proposed by SimplexGrinnell

Sales Professionals: 1,300+

All technicians and sales professionals will support NJPA Members 100% as needed

32) Which would best describe your company, a national company or regional company.

SimplexGrinnell is a national company. We own and operate over 120 offices throughout North America.

33) Do you perform background checks on all employees and what is your policy related to those in contact government information.

SimplexGrinnell completes pre-employment background checks and monitors driving records of all personnel who operate vehicles for company business at least annually. Selective SimplexGrinnell employees are cleared by government agencies to work with sensitive data. Our technicians follow advice provided by our Manager of Industrial Security Compliance, Mr. Tyler Ignatowski.

Signature: _____ Date: _____

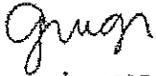
Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and

Sheila Christoffersen

From: Ginger Line
Sent: Friday, February 08, 2013 9:01 AM
Subject: ad placement request

Please place the following in any free additions you have.

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential Member agencies to include all Government, Higher Education, K12 Education, Non-Profit, and all other Public Agencies located nationally in all fifty states and potentially internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of FACILITY SECURITY EQUIPMENT, SYSTEMS AND SERVICES WITH RELATED EQUIPMENT, AND SUPPLIES. Details of this RFP are available beginning February 8, 2013 and continuing until February 25, 2013. Details may be obtained by letter of request to Gregg Meierhofer, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until March 19, 2013 at 4:30 p.m. Central Time at the above address and opened March 20, 2013 at 8:00 A.M. Central Time.



www.njpacoop.org

Ginger Line
Contract Specialist
phone 218-894-5483
email ginger.line@njpacoop.org

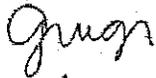


Sheila Christoffersen

From: Ginger Line
 Sent: Tuesday, February 05, 2013 10:00 AM
 To: Joshua Coates (Joshua.Coates@djcoregon.com)
 Subject: ad placement request

Please place the following ad in your paper February 8th. Please email me back with a price quote and an affidavit for my records.

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential Member agencies to include all Government, Higher Education, K12 Education, Non-Profit, and all other Public Agencies located nationally in all fifty states and potentially internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of FACILITY SECURITY EQUIPMENT, SYSTEMS AND SERVICES WITH RELATED EQUIPMENT, AND SUPPLIES. Details of this RFP are available beginning February 8, 2013 and continuing until February 25, 2013. Details may be obtained by letter of request to Gregg Meierhofer, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until March 19, 2013 at 4:30 p.m. Central Time at the above address and opened March 20, 2013 at 8:00 A.M. Central Time.



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 Contract Specialist
 phone 218-894-5483
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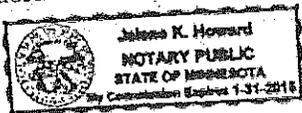
STATE OF MINNESOTA)
COUNTY OF HENNEPIN)

Karen Greenhoe, being duly sworn, on oath says she is and during all times herein stated has been an employee of Star Tribune Media Company LLC, a Delaware limited liability company with offices at 425 Portland Avenue, Minneapolis, Minnesota 55488, publisher and printer of the *Star Tribune* newspaper (the "Newspaper"), published 7 days a week, and has full knowledge of the facts herein stated as follows:

1. The Newspaper meets the following qualifications:
 - (a) The Newspaper is printed in the English language in newspaper format and in column and sheet form equivalent in printed space to at least 1,000 square inches;
 - (b) The Newspaper is printed daily and distributed at least five days each week;
 - (c) In at least half of its issues each year, the Newspaper has no more than 75 percent of its printed space comprised of advertising material and paid public notices. In all of its issues each year, the Newspaper has not less than 25 percent of its news columns devoted to news of local interest to the community that it purports to serve. Not more than 25 percent of the Newspaper's non-advertising column inches in any issue duplicates any other publication;
 - (d) The Newspaper is circulated in the local public corporation which it purports to serve, and has at least 500 copies regularly delivered to paying subscribers;
 - (e) The Newspaper has its known office of issue established in either the county in which it lies, in whole or in part, the local public corporation which the Newspaper purports to serve, or in an adjoining county;
 - (f) The Newspaper files a copy of each issue immediately with the state historical society;
 - (g) The Newspaper is made available at single or subscription prices to any person, corporation, partnership, or other unincorporated association requesting the Newspaper and making the applicable payment;
 - (h) The Newspaper has complied with all the foregoing conditions for at least one year immediately preceding the date of the notice publication which is the subject of the Affidavit; and
 - (i) Between September 1 and December 31 of each year, the Newspaper publishes and submits to the secretary of state, along with a filing fee of \$25, a sworn United States Post Office periodical class statement of ownership and circulation.
2. The printed copy of the matter attached hereto (the "Notice") was copied from the columns of the Newspaper and was printed and published in the English language on the following days and dates: Friday, February 8, 2013; and Friday, February 15, 2013.
3. Except as otherwise directed by a particular statute requiring publication of a public notice, the Notice was printed in a typeface no smaller than six point with a lowercase alphabet of 90 point.
4. The Newspaper's lowest classified rate paid by commercial users for space comparable to the space in which the Notice was published is \$282.50.

Karen Greenhoe

Subscribed and sworn to before me on February 18, 2013



Jelena K. Howard

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and

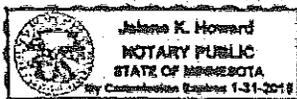
STATE OF MINNESOTA)
COUNTY OF HENNEPIN)

Karen Greenhoe, being duly sworn, on oath says she is and during all times herein stated has been an employee of Star Tribune Media Company LLC, a Delaware limited liability company with offices at 425 Portland Avenue, Minneapolis, Minnesota 55488, publisher and printer of the *Star Tribune* newspaper (the "Newspaper"), published 7 days a week, and has full knowledge of the facts herein stated as follows:

1. The Newspaper meets the following qualifications:
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 - (h) The Newspaper has complied with all the foregoing conditions for at least one year immediately preceding the date of the notice publication which is the subject of the Affidavit; and
 - (i) Between September 1 and December 31 of each year, the Newspaper publishes and submits to the secretary of state, along with a filing fee of \$25, a sworn United States Post Office periodical class statement of ownership and circulation.
2. The printed copy of the matter attached hereto (the "Notice") was copied from the columns of the Newspaper and was printed and published in the English language on the following days and dates: Thursday, January 31, 2013; and Thursday, February 7, 2013.
3. Except as otherwise directed by a particular statute requiring publication of a public notice, the Notice was printed in a typeface no smaller than six point with a lowercase alphabet of 90 point.
4. The Newspaper's lowest classified rate paid by commercial users for space comparable to the space in which the Notice was published is \$293.80.

Karen Greenhoe

Subscribed and sworn to before me on February 7, 2013



Ashana K. Howard

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and

THURSDAY, JANUARY 31, 2013 • ST. LOUIS POST-DEMOCRAT • B3

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National Joint Powers Alliance

Advertiser: **N/A**
 Agency: **K-1-Southwest**
 Section-Page-Zone(s):
 Description:

Ad Number: **13711097**
 Insertion Number: **N/A**
 Size: **1 Col x 2.29 in**
 Color Type: **0**

General Public

Classified Index

Real Estate

Jobs

Autos

Deals

Home Services

Business

Legal

Medical

Education

Travel

Food & Beverage

Health & Wellness

Technology

Finance

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Environment

Community

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Religion

Politics

Science

Sports

Local News

Regional News

National News

International News

Opinion

Letters to the Editor

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Opinion

Letters to the Editor

Classifieds

StarTribune
 Thursday, January 31, 2013

Where those in the know go.

The best place to buy, find or sell virtually anything in the Star Tribune Classifieds is the #1 source of information for homes, autos, jobs, local services and much more.

To place an ad, call 612.673.7000, fax 612.673.4554 or go to startribune.com/classifieds.

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Find Your Future Group
 Participants: **Resident**
 City: **St. Louis, Missouri**
 Position: **Senior Project Manager**
 Salary: **\$75,000 - \$85,000**

Interested in participating, you will be asked to provide references and provide feedback and answer our questions via video conference.

50% compensation, remote working position.

If interested, please contact Peggy Gray-Costello at 1.800.207.6221

GET IN-DEPTH INFO ON WHAT'S HAPPENING IN YOUR FIELD OF EXPERTISE.

Read Star Tribune Classifieds.

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Check out our virtual photos of apartments available in the heart of St. Louis.

StarTribune Classifieds

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we have houses for sale in the heart of St. Louis

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Call: **612.673.7000**

Check out our virtual photos of apartments available in the heart of St. Louis.

StarTribune Classifieds

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and

FORM D

Formal Offering of Proposal
(To be completed Only by Proposer)



FACILITY SECURITY EQUIPMENT, SYSTEMS AND SERVICES WITH RELATED EQUIPMENT, AND SUPPLIES.

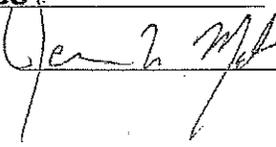
In compliance with the Request for proposal (RFP) for "FACILITY SECURITY EQUIPMENT, SYSTEMS AND SERVICES WITH RELATED EQUIPMENT, AND SUPPLIES", the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby propose, fully commit and agree to furnish the defined equipment/products and related services in full compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they accept the full responsibility as the sole source of responsibility of the proposed response herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this proposal is the sole responsibility of the Proposer.

Company Name: **SimplexGrinnell LP** Date: **March 13, 2013**

Company Address: **50 Technology Drive**

City: **Westminster** State: **MA** Zip: **01441**

Contact Person: **Tom Staves** Title: **National Accounts Contract Manager**

Authorized Signature (ink only):  **Jim Madson**
(Name printed or typed)
Vice President of Sales

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and



Fire &
Security

SimplexGrinnell

SimplexGrinnell LP
2192 Eastview Pkwy
Ste #100
CONYERS, GA 30013-5754

(770) 761 2200
FAX: (770) 483 1655
www.simplexgrinnell.com

TeleFax Transmission

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24/7 Emergency Service

- Fire Sprinkler Systems
- Fire Detection & Alarm
- Fire Extinguishers
- Range Hood Systems
- Special Hazard Systems
- Integrated Security Applications
- Healthcare Systems
- Sound & Communications
- Time & Workforce Management
- Emergency Lighting
- System Design & Installation
- Project Management
- Inspection & Testing
- Preventive Maintenance

Over 150 offices in principal cities throughout North America.

For marketing brochures regarding SimplexGrinnell systems and services, call 1-800-746-7539.

Date Monday, January 13, 2014

Company Atlanta City Detention Center
254 Peachtree St
Attn: Yolanda Paschall
ATLANTA GA, 30303-3714

Attention Yolonda Paschall
(404) 865-8024 EXT(____)

Fax No. (404) 225-5447

From

Subject Atl Detention Upgrade Phase 2

No. of pages (including this one) 9

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and



2192 Eastview Pkwy
 Ste #100
 CONYERS, GA 30013-5754
 (770) 761 2200
 FAX: (770) 483 1655
 www.simplexgrinnell.com

SimplexGrinnell Quotation

TO: Atlanta City Detention Center
 254 Peachtree St
 Attn: Yolanda Paschall
 ATLANTA, GA 30303-3714
 Attn: Yolanda Paschall
 Phone: (404) 865-8024 EXT() Fax: (404) 225-5447

Project: Atl Detention Upgrade Phase 2
 Customer Reference:
 SimplexGrinnell Reference: 202437516
 Date: 01/13/2014
 Page 1 of 8

SimplexGrinnell is pleased to offer for your consideration this quotation for the above project.

QUANTITY	MODEL NUMBER	DESCRIPTION
1st Fl. Field Devices Phase 2		
First Floor Field Devices		
212	4098-9714	PHOTO SENSOR
212	4098-9792	SENSOR BASE
16	4098-9733	HEAT SENSOR
16	4098-9792	SENSOR BASE
12	4098-9756	DUCT SENSOR HOUSING-4-WIRE
12	2098-9806	REMOTE TEST STATION
12	4098-9856	SAMPLING TUBE 49", PLASTIC
Professional Services - 1st Fl. Field Devices Phase 2		
8	PM LAB	PROJECT/CONSTRUCTION MGMT
Technical Services - 1st Fl. Field Devices Phase 2		
16	COMM LAB	Commissioning Labor
Installation Services - 1st Fl. Field Devices Phase 2		
240	INST LAB	INSTALLATION LABOR
2nd Fl. Field Devices Phase 2		
Second Floor Field Devices		
106	4098-9714	PHOTO SENSOR
106	4098-9792	SENSOR BASE
8	4098-9733	HEAT SENSOR
8	4098-9792	SENSOR BASE
6	4098-9756	DUCT SENSOR HOUSING-4-WIRE
6	2098-9806	REMOTE TEST STATION
6	4098-9856	SAMPLING TUBE 49", PLASTIC
Professional Services - 2nd Fl. Field Devices Phase 2		
8	PM LAB	PROJECT/CONSTRUCTION MGMT
Technical Services - 2nd Fl. Field Devices Phase 2		
16	COMM LAB	Commissioning Labor
Installation Services - 2nd Fl. Field Devices Phase 2		
120	INST LAB	INSTALLATION LABOR
3rd Fl. Field Devices Phase 2		

THIS QUOTATION AND ANY RESULTING CONTRACT SHALL BE SUBJECT TO THE GENERAL TERMS AND CONDITIONS ATTACHED HERETO.
 Fire, Security, Communications, Sales & Service
 Offices & Representatives in Principal Cities throughout North America

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and



Project: Atl Detention Upgrade Phase 2
 Customer Reference:
 SimplexGrinnell Reference: 202437516
 Date: 01/13/2014
 Page 2 of 8

SimplexGrinnell Quotation

QUANTITY	MODEL NUMBER	DESCRIPTION
Third Floor Field Devices		
106	4098-9714	PHOTO SENSOR
106	4098-9792	SENSOR BASE
8	4098-9733	HEAT SENSOR
8	4098-9792	SENSOR BASE
6	4098-9756	DUCT SENSOR HOUSING-4-WIRE
6	2098-9806	REMOTE TEST STATION
6	4098-9856	SAMPLING TUBE 49", PLASTIC
Professional Services - 3rd Fl. Field Devices Phase 2		
8	PM LAB	PROJECT/CONSTRUCTION MGMT
Technical Services - 3rd Fl. Field Devices Phase 2		
16	COMM LAB	Commissioning Labor
Installation Services - 3rd Fl. Field Devices Phase 2		
120	INST LAB	INSTALLATION LABOR
4th Fl. Field Devices Phase 2		
Fourth Floor Field Devices		
106	4098-9714	PHOTO SENSOR
106	4098-9792	SENSOR BASE
8	4098-9733	HEAT SENSOR
8	4098-9792	SENSOR BASE
6	4098-9756	DUCT SENSOR HOUSING-4-WIRE
6	2098-9806	REMOTE TEST STATION
6	4098-9856	SAMPLING TUBE 49", PLASTIC
Professional Services - 4th Fl. Field Devices Phase 2		
8	PM LAB	PROJECT/CONSTRUCTION MGMT
Technical Services - 4th Fl. Field Devices Phase 2		
16	COMM LAB	Commissioning Labor
Installation Services - 4th Fl. Field Devices Phase 2		
120	INST LAB	INSTALLATION LABOR
5th Fl. Field Devices Phase 2		
Fifth Floor Field Devices		
106	4098-9714	PHOTO SENSOR
106	4098-9792	SENSOR BASE
8	4098-9733	HEAT SENSOR
8	4098-9792	SENSOR BASE
6	4098-9756	DUCT SENSOR HOUSING-4-WIRE
6	2098-9806	REMOTE TEST STATION
6	4098-9856	SAMPLING TUBE 49", PLASTIC
Professional Services - 5th Fl. Field Devices Phase 2		
8	PM LAB	PROJECT/CONSTRUCTION MGMT
Technical Services - 5th Fl. Field Devices Phase 2		
16	COMM LAB	Commissioning Labor



Project: Atl Detention Upgrade Phase 2
 Customer Reference:
 SimplexGrinnell Reference: 202437516
 Date: 01/13/2014
 Page 3 of 8

SimplexGrinnell Quotation

QUANTITY	MODEL NUMBER	DESCRIPTION
	Installation Services - 5th Fl. Field Devices Phase 2	
120	INST LAB	INSTALLATION LABOR
	6th Fl. Field Devices Phase 2	
	Sixth Floor Field Devices	
106	4098-9714	PHOTO SENSOR
106	4098-9792	SENSOR BASE
8	4098-9733	HEAT SENSOR
8	4098-9792	SENSOR BASE
6	4098-9756	DUCT SENSOR HOUSING-4-WIRE
6	2098-9806	REMOTE TEST STATION
6	4098-9856	SAMPLING TUBE 49", PLASTIC
	Professional Services - 6th Fl. Field Devices Phase 2	
8	PM LAB	PROJECT/CONSTRUCTION MGMT
	Technical Services - 6th Fl. Field Devices Phase 2	
16	COMM LAB	Commissioning Labor
	Installation Services - 6th Fl. Field Devices Phase 2	
120	INST LAB	INSTALLATION LABOR
	7th Fl. Field Devices Phase 2	
	Seventh Floor Field Devices	
106	4098-9714	PHOTO SENSOR
106	4098-9792	SENSOR BASE
8	4098-9733	HEAT SENSOR
8	4098-9792	SENSOR BASE
6	4098-9756	DUCT SENSOR HOUSING-4-WIRE
6	2098-9806	REMOTE TEST STATION
6	4098-9856	SAMPLING TUBE 49", PLASTIC
	Professional Services - 7th Fl. Field Devices Phase 2	
8	PM LAB	PROJECT/CONSTRUCTION MGMT
	Technical Services - 7th Fl. Field Devices Phase 2	
16	COMM LAB	Commissioning Labor
	Installation Services - 7th Fl. Field Devices Phase 2	
120	INST LAB	INSTALLATION LABOR
	8th Fl. Field Devices Phase 2	
	Eighth Floor Field Devices	
106	4098-9714	PHOTO SENSOR
106	4098-9792	SENSOR BASE
8	4098-9733	HEAT SENSOR
8	4098-9792	SENSOR BASE
6	4098-9756	DUCT SENSOR HOUSING-4-WIRE
6	2098-9806	REMOTE TEST STATION
6	4098-9856	SAMPLING TUBE 49", PLASTIC



Project: Atl Detention Upgrade Phase 2
 Customer Reference:
 SimplexGrinnell Reference: 202437516
 Date: 01/13/2014
 Page 4 of 8

SimplexGrinnell Quotation

QUANTITY	MODEL NUMBER	DESCRIPTION
120	Installation Services - 8th Fl. Field Devices Phase 2 INST LAB	INSTALLATION LABOR
8	Professional Services - 8th Fl. Field Devices Phase 2 PM LAB	PROJECT/CONSTRUCTION MGMT.
40	Technical Services - 8th Fl. Field Devices Phase 2 COMM LAB	Commissioning Labor

Total net selling price, FOB shipping point, \$202,803.97

Comments

Addressable field devices Phase 2

The existing field initiation devices (smoke detectors, heat detector, ect.) located throughout out the facility will be replaced with the TrueAlarm addressable field devices. Existing infrastructure will remain and be reused. All device locations, back boxes, and field wiring are existing and will be reused. A sampling test will be completed upon the completion of each panel upgrade. **The facility will remain occupied throughout the upgrade. Field devices located in the inmate areas will be replaced while the area is unoccupied, these areas will be basically shut down during the field device replacement phase.**

General Upgrade Notes

The existing Simplex 4100 network system at the Atlanta City Detention Center facility will be upgraded to SimplexGrinnell 4100ES network. Existing 4020 networked panels will be replaced. A LAN drop will be provided at each panel location by the owner and will be used for True Insight advanced monitoring, a separate first year monitoring agreement will be provided at no additional cost. Existing locations, field wiring, field notification devices and back boxes will be reused. Any discrepancies with the field wiring, field devices, or conditions will be brought to the attention of the owner's representative for approval prior to repair and is not included in this agreement. The control panel replacement is considered a direct replacement and does not include any upgrades that may be required to meet current ADA or local code requirements.

This proposal is based on a site surveys and the initial installation information on file. Existing field devices will be reused and tested to ensure functionality. The system will be configured to operate as it does now. An operational systems test will be conducted upon completion to confirm operation.

This upgrade will provide updated network functionality and will alter the operational interface with the operators. Current system functions will remain and be distributed to the new 4100ES systems.

SimplexGrinnell's Scope of Work includes:

- Equipment as listed ONLY
- Warranty on labor and equipment as listed only (Existing equipment will not be covered.)



Project: Atl Detention Upgrade Phase 2
 Customer Reference:
 SimplexGrinnell Reference: 202437516
 Date: 01/13/2014
 Page 5 of 8

SimplexGrinnell Quotation

Comments (continued)

Demolition - The removal of the existing fire alarm control panels.
 Georgia State Sales Tax Exempt (Please provide a Tax Exempt certificate.)
 Freight (F.O.B. shipping point)
 Technical installation support including programming
 End user orientation.

Specific comments exclusive to this project:

This upgrade of the existing panel will reuse existing infrastructure including initiating devices, notification devices, and field wiring. Equipment provided will be installed in exiting locations and will be considered a repair to the transponder equipment. Code compliancy will be based on the codes guidelines in effect when the original system was installed **NOT CURRENT ADA OR LOCAL AHJ REQUIREMENTS.**

Installation Notes:

- 120 volt power for control panels by others.
- Patching, painting, fire caulking not included.



Project: Atl Detention Upgrade Phase 2
 Customer Reference:
 SimplexGrinnell Reference: 202437516
 Date: 01/13/2014
 Page 6 of 8

TERMS AND CONDITIONS

1. Payment. Payments shall be invoiced and due in accordance with the terms and conditions set forth above. Work performed on a time and material basis shall be at the then-prevailing Company rate for material, labor, and related items, in effect at the time supplied under this Agreement. Company shall invoice Customer for progress payments to one hundred (100%) percent based upon equipment delivered or stored, and services performed. Customers without established satisfactory credit shall make payments of cash in advance, upon delivery or as otherwise specified by Company. Where Customer establishes and maintains satisfactory credit, payments shall be due and payable thirty (30) days from date of invoice. Company reserves the right to revoke or modify Customer's credit at its sole discretion. The Customer's failure to make payment when due is a material breach of this Agreement. If Customer fails to make any payment when due, in addition to any other rights and remedies available, Company shall have the right, at Company's sole discretion, to stop performing any Services and/or withhold further deliveries of materials, until the account is current. In the event payment is not received when due, Company may, at its discretion, assess late fees at the rate of 1.5% per month or the maximum rate allowed by law. Customer agrees to pay all costs of collection, including without limitation costs, fees, and attorneys' fees. Customer's failure to make payment when due is a material breach of this Agreement until the account is current.

2. Pricing. The pricing set forth in this Agreement is based on the number of devices to be installed and services to be performed as set forth in the Scope of Work ("Equipment" and "Services"). If the actual number of devices installed or services to be performed is greater than that set forth in the Scope of Work, the price will be increased accordingly. If this Agreement extends beyond one year, SimplexGrinnell may increase prices upon notice to the Customer. Customer agrees to pay all taxes, permits, and other charges, including but not limited to state and local sales and excise taxes, however designated, levied or based on the service charges pursuant to this Agreement.

3. Alarm Monitoring Services. Any reference to alarm monitoring services in this Agreement is included for pricing purposes only. Alarm monitoring services are performed pursuant to the terms and conditions of Company's standard alarm monitoring services agreement.

4. Code Compliance. Company does not undertake an obligation to inspect for compliance with laws or regulations unless specifically stated in the Scope of Work. Customer acknowledges that the Authority Having Jurisdiction (e.g. Fire Marshal) may establish additional requirements for compliance with local codes. Any additional services or equipment required will be provided at an additional cost to Customer.

5. Limitation of Liability; Limitations of Remedy. It is understood and agreed by the Customer that Company is not an insurer and that insurance coverage, if any, shall be obtained by the Customer and that amounts payable to company hereunder are based upon the value of the services and the scope of liability set forth in this Agreement and are unrelated to the value of the Customer's property and the property of others located on the premises. Customer agrees to look exclusively to the Customer's insurer to recover for injuries or damage in the event of any loss or injury and that Customer releases and waives all right of recovery against Company arising by way of subrogation. Company makes no warranty or Warranty, including any implied warranty of merchantability or fitness for a particular purpose that equipment or services supplied by Company will detect or avert occurrences or the consequences therefrom that the equipment or service was designed to detect or avert. It is impractical and extremely difficult to fix the actual

damages, if any, which may proximately result from failure on the part of Company to perform any of its obligations under this Agreement. Accordingly, Customer agrees that, Company shall be exempt from liability for any loss, damage or injury arising directly or indirectly from occurrences, or the consequences therefrom, which the equipment or service was designed to detect or avert. Should Company be found liable for any loss, damage or injury arising from a failure of the equipment or service in any respect, Company's liability shall be limited to an amount equal to the Agreement price (as increased by the price for any additional work) or where the time and material payment term is selected, Customer's time and material payments to Company. Where this Agreement covers multiple sites, liability shall be limited to the amount of the payments allocable to the site where the incident occurred. Such sum shall be complete and exclusive. If Customer desires Company to assume greater liability, the parties shall amend this Agreement by attaching a rider setting forth the amount of additional liability and the additional amount payable by the Customer for the assumption by Company of such greater liability, provided however that such rider shall in no way be interpreted to hold Company as an insurer. IN NO EVENT SHALL COMPANY BE LIABLE FOR ANY DAMAGE, LOSS, INJURY, OR ANY OTHER CLAIM ARISING FROM ANY SERVICING, ALTERATIONS, MODIFICATIONS, CHANGES, OR MOVEMENTS OF THE COVERED SYSTEM(S) OR ANY OF ITS COMPONENT PARTS BY THE CUSTOMER OR ANY THIRD PARTY. COMPANY SHALL NOT BE LIABLE FOR INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES OF ANY KIND, INCLUDING BUT NOT LIMITED TO DAMAGES ARISING FROM THE USE, LOSS OF THE USE, PERFORMANCE, OR FAILURE OF THE COVERED SYSTEM(S) TO PERFORM. The limitations of liability set forth in this Agreement shall inure to the benefit of all parents, subsidiaries and affiliates of company, whether direct or indirect, company's employees, agents, officers and directors.

6. Reciprocal Waiver of Claims (SAFETY Act). Certain of SimplexGrinnell's systems and services have received Certification and/or Designation as Qualified Anti-Terrorism Technologies ("QATT") under the Support Anti-terrorism by Fostering Effective Technologies Act of 2002, 6 U.S.C. §§ 441-444 (the "SAFETY Act"). As required under 6 C.F.R. 25.5 (e), to the maximum extent permitted by law, SimplexGrinnell and Customer hereby agree to waive their right to make any claims against the other for any losses, including business interruption losses, sustained by either party or their respective employees, resulting from an activity resulting from an "Act of Terrorism" as defined in 6 C.F.R. 25.2, when QATT have been deployed in defense against, response to, or recovery from such Act of Terrorism.

7. General Provisions. Customer has selected the service level desired after considering and balancing various levels of protection afforded, and their related costs. Customer acknowledges and agrees that by this Agreement, Company, unless specifically stated, does not undertake any obligation to maintain or render Customer's system or equipment as Year 2000 compliant, which shall mean, capable of correctly handling the processing of calendar dates before or after December 31, 1999. All work to be performed by Company will be performed during normal working hours of normal working days (8:00 a.m. - 5:00 p.m., Monday through Friday, excluding Company holidays), as defined by Company, unless additional times are specifically described in this Agreement. Company will perform the services described in the Scope of Work section ("Services") for one or more system(s) or

equipment as described in the Scope of Work section or the listed attachments ("Covered System(s)").

The Customer shall promptly notify Company of any malfunction in the Covered System(s) which comes to Customer's attention. This Agreement assumes the Covered System(s) are in operational and maintainable condition as of the Agreement date. If, upon initial inspection, Company determines that repairs are recommended, repair charges will be submitted for approval prior to any work. Should such repair work be declined Company shall be relieved from any and all liability arising therefrom. UNLESS OTHERWISE SPECIFIED IN THIS AGREEMENT, ANY INSPECTION (AND, IF SPECIFIED, TESTING) PROVIDED UNDER THIS AGREEMENT DOES NOT INCLUDE ANY MAINTENANCE, REPAIRS, ALTERATIONS, REPLACEMENT OF PARTS, OR ANY FIELD ADJUSTMENTS WHATSOEVER, NOR DOES IT INCLUDE THE CORRECTION OF ANY DEFICIENCIES IDENTIFIED BY COMPANY TO CUSTOMER. COMPANY SHALL NOT BE RESPONSIBLE FOR EQUIPMENT FAILURE OCCURRING WHILE COMPANY IS IN THE PROCESS OF FOLLOWING ITS INSPECTION TECHNIQUES, WHERE THE FAILURE ALSO RESULTS FROM THE AGE OR OBSOLESCENCE OF THE ITEM OR DUE TO NORMAL WEAR AND TEAR. THIS AGREEMENT DOES NOT COVER SYSTEMS, EQUIPMENT, COMPONENTS OR PARTS THAT ARE BELOW GRADE, BEHIND WALLS OR OTHER OBSTRUCTIONS OR EXTERIOR TO THE BUILDING, ELECTRICAL WIRING, AND PIPING.

8. Customer Responsibilities. Customer shall furnish all necessary facilities for performance of its work by Company, adequate space for storage and handling of materials, light, water, heat, heat tracing, electrical service, local telephone, watchman, and crane and elevator service and necessary permits. Where wet pipe system is installed, Customer shall supply and maintain sufficient heat to prevent freezing of the system. Customer shall promptly notify Company of any malfunction in the Covered System(s) which comes to Customer's attention. This Agreement assumes any existing system(s) are in operational and maintainable condition as of the Agreement date. If, upon initial inspection, Company determines that repairs are recommended, repair charges will be submitted for approval prior to any work. Should such repair work be declined Company shall be relieved from any and all liability arising therefrom.

Customer shall further:

- supply required schematics and drawings unless they are to be supplied by Company in accordance with this Agreement;
 - Provide a safe work environment, in the event of an emergency or Covered System(s) failure, take reasonable safety precautions to protect against personal injury, death, and property damage, continue such measures until the Covered System(s) are operational, and notify Company as soon as possible under the circumstances.
 - Provide Company access to any system(s) to be serviced,
 - Comply with all laws, codes, and regulations pertaining to the equipment and/or services provided under this agreement.
- 9. Excavation.** In the event the Work includes excavation, Customer shall pay, as an extra to the contract price, the cost of any additional work performed by Company dues to water, quicksand, rock or other unforeseen condition or obstruction encountered or shoring required.
- 10. Structure and Site Conditions.** While employees of Company will exercise reasonable care in this respect, Company shall be under no responsibility for loss or damage due to the character, condition or use of foundations, walls, or other structures not erected by it or resulting from the excavation in proximity thereto, or for damage resulting from concealed piping, wiring, fixtures, or other equipment or condition of water pressure. All shoring or protection of



Project: Atl Detention Upgrade Phase 2
 Customer Reference:
 SimplexGrinnell Reference: 202437516
 Date: 01/13/2014
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SALE AND INSTALLATION AGREEMENT
 (continued)

foundation, walls or other structures subject to being disturbed by any excavation required hereunder shall be the responsibility of Customer. Customer shall have all things in readiness for installation including, without limitation, structure to support the sprinkler system and related equipment (including tanks), other materials, floor or suitable working base, connections and facilities for erection at the time the materials are delivered. In the event Customer fails to have all things in readiness at the time scheduled for receipt of materials, Customer shall reimburse Company for all expenses caused by such failure. Failure to make areas available to Company during performance in accordance with schedules that are the basis for Company's proposal shall be considered a failure to have things in readiness in accordance with the terms of this Agreement.

11. Confined Space. If access to confined space by Company is required for the performance of Services, Services shall be scheduled and performed in accordance with Company's then-current hourly rate.

12. Hazardous Materials. Customer represents that, except to the extent that Company has been given written notice of the following hazards prior to the execution of this Agreement, to the best of Customer's knowledge there is no:

- "permit confined space," as defined by OSHA,
- risk of infectious disease,
- need for air monitoring, respiratory protection, or other medical risk,
- asbestos, asbestos-containing material, formaldehyde or other potentially toxic or otherwise hazardous material contained in or on the surface of the floors, walls, ceilings, insulation or other structural components of the area of any building where work is required to be performed under this Agreement.

All of the above are hereinafter referred to as "Hazardous Conditions".

Company shall have the right to rely on the representations listed above. If hazardous conditions are encountered by Company during the course of Company's work, the discovery of such materials shall constitute an event beyond Company's control and Company shall have no obligation to further perform in the area where the hazardous conditions exist until the area has been made safe by Customer as certified in writing by an independent testing agency, and Customer shall pay disruption expenses and re-mobilization expenses as determined by Company.

This Agreement does not provide for the cost of capture, containment or disposal of any hazardous waste materials, or hazardous materials, encountered in any of the Covered System(s) and/or during performance of the Services. Said materials shall at all times remain the responsibility and property of Customer. Company shall not be responsible for the testing, removal or disposal of such hazardous materials.

13. OSHA Compliance. Customer shall indemnify and hold Company harmless from and against any and all claims, demands and/or damages arising in whole or in part from the enforcement of the Occupational Safety Health Act (and any amendments or changes thereto) unless said claims, demands or damages are a direct result of causes within the exclusive control of Company.

14. Interferences. Customer shall be responsible to coordinate the work of other trades (including but not limited to ducting, piping, and electrical) and for and additional costs incurred by Company arising out of interferences to Company's work caused by other trades.

15. Modifications and Substitutions. Company reserves the right to modify materials, including substituting materials of later design, providing that such modifications or substitutions will not materially affect the performance of the Covered System(s).

16. Changes, Alterations, Additions. Changes, alterations and additions to the Scope of Work, plans, specifications or construction schedule shall be invalid unless approved in writing by Company. Should changes be approved by Company, that increase or decrease the cost of the work to Company, the parties shall agree, in writing, to the change in price prior to

performance of any work. However, if no agreement is reached prior to the time for performance of said work, and Company elects to perform said work so as to avoid delays, then Company's estimate as to the value of said work shall be deemed accepted by Customer. In addition, Customer shall pay for all extra work requested by Customer or made necessary because of incompleteness or inaccuracy of plans or other information submitted by Customer with respect to the location, type of occupancy, or other details of the work to be performed. In the event the layout of Customer's facilities has been altered, or is altered by Customer prior to the completion of the Work, Customer shall advise Company, and prices, delivery and completion dates shall be changed by Company as may be required.

17. Commodities Availability. Company shall not be responsible for failure to provide services, deliver products, or otherwise perform work required by this Agreement due to lack of available steel products or products made from plastics or other commodities. 1) In the event Company is unable, after reasonable commercial efforts, to acquire and provide steel products, or products made from plastics or other commodities, if required to perform work required by this Agreement, Customer hereby agrees that Company may terminate the Agreement, or the relevant portion of the Agreement, at no additional cost and without penalty. Customer agrees to pay Company in full for all work performed up to the time of any such termination. 2) If Company is able to obtain the steel products or products made from plastics or other commodities, but the price of any of the products has risen by more than 10% from the date of the bid, proposal or date Company executed this Agreement, whichever occurred first, then Company may pass through that increase through a reasonable price increase to reflect increased cost of materials.

18. Project Claims. Any claim of failure to perform against Company arising hereunder shall be deemed waived unless received by Company, in writing specifically setting forth the basis for such claim, within ten (10) days after such claims arises.

19. Backcharges. No charges shall be levied against the Seller unless seventy-two (72) hours prior written notice is given to Company to correct any alleged deficiencies which are alleged to necessitate such charges and unless such alleged deficiencies are solely and directly caused by Company.

20. System Equipment. The purchase of equipment or peripheral devices (including but not limited to smoke detectors, passive infrared detectors, card readers, sprinkler system components, extinguishers and hoses) from Company shall be subject to the terms and conditions of this Agreement. If, in Company's sole judgment, any peripheral device or other system equipment, which is attached to the Covered System(s), whether provided by Company or a third party, interferes with the proper operation of the Covered System(s), Customer shall remove or replace such device or equipment promptly upon notice from Company. Failure of Customer to remove or replace the device shall constitute a material breach of this Agreement. If Customer adds any third party device or equipment to the Covered System(s), Company shall not be responsible for any damage to or failure of the Covered System(s) caused in whole or in part by such device or equipment.

21. Reports. Where inspection and/or test services are selected, such inspection and/or test shall be completed on Company's then current Report form, which shall be given to Customer, and, where applicable, Company may submit a copy thereof to the local authority having jurisdiction. The Report and recommendations by Company are only advisory in nature and are intended to assist Customer in reducing the risk of loss to property by indicating obvious defects or impairments noted to the system and equipment inspected and/or tested. They are not intended to imply that no other defects or hazards exist or that all aspects of the Covered System(s), equipment, and components are under control at the time of inspection. Final responsibility for the condition and operation of the Covered System(s) and equipment and components lies with Customer.

22. Limited Warranty. Subject to the limitations below, Company warrants any equipment (as distinguished from the Software) installed pursuant to this Agreement to be free from defects in material and workmanship under normal use for a period of one (1) year from the date of first beneficial use or all or any part of the Covered System(s) or 18 months after Equipment shipments, whichever is earlier, provided however, that Company's sole liability, and Customer's sole remedy, under this limited warranty shall be limited to the repair or replacement of the Equipment or any part thereof, which Company determines is defective, at Company's sole option and subject to the availability of service personnel and parts, as determined by Company. Company warrants expendable items, including, but not limited to, video and print heads, television camera tubes, video monitor displays tubes, batteries and certain other products in accordance with the applicable manufacturer's warranty. Company does not warrant devices designed to fail in protecting the System, such as, but not limited to, fuses and circuit breakers.

Company warrants that any Company software described in this Agreement, as well as software contained in or sold as part of any Equipment described in this Agreement, will reasonably conform to its published specifications in effect at the time of delivery and for ninety (90) days after delivery. However, Customer agrees and acknowledges that the software may have inherent defects because of its complexity. Company's sole obligation with respect to software, and Customer's sole remedy, shall be to make available published modifications, designed to correct inherent defects, which become available during the warranty period.

If Repair Services are included in this Agreement, Company warrants that its workmanship and material for repairs made pursuant to this Agreement will be free from defects for a period of ninety (90) days from the date of furnishing.

EXCEPT AS EXPRESSLY SET FORTH HEREIN, COMPANY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE WITH RESPECT TO THE SERVICES PERFORMED OR THE PRODUCTS, SYSTEMS OR EQUIPMENT, IF ANY, SUPPORTED HEREUNDER. COMPANY MAKES NO WARRANTY OR REPRESENTATION, AND UNDERTAKES NO OBLIGATION TO ENSURE BY THE SERVICES PERFORMED UNDER THIS AGREEMENT, THAT COMPANY'S PRODUCTS OR THE SYSTEMS OR EQUIPMENT OF THE CUSTOMER WILL CORRECTLY HANDLE THE PROCESSING OF CALENDAR DATES BEFORE OR AFTER DECEMBER 31, 1999.

Warranty service will be performed during Company's normal working hours. If Customer requests warranty service at other than normal working hours, service will be performed at Company's then current rates for after hours services. All repairs or adjustments that are or may become necessary shall be performed by and authorized representative of Company. Any repairs, adjustments or interconnections performed by Customer or any third party shall void all warranties.

23. Indemnity. Customer agrees to indemnify, hold harmless and defend Company against any and all losses, damages, costs, including expert fees and costs, and expenses including reasonable defense costs, arising from any and all third party claims for personal injury, death, property damage or economic loss, including specifically any damages resulting from the exposure of workers to Hazardous Conditions whether or not Customer pre-notifies Company of the existence of said hazardous conditions, arising in any way from any act or omission of Customer or Company relating in any way to this Agreement, including but not limited to the Services under this Agreement, whether such claims are based upon contract, warranty, tort (including but not limited to active or passive negligence), strict liability or otherwise. Company reserves the right to select counsel to represent it in any such action.

24. Insurance. Customer shall name Company, its officers, employees, agents, subcontractors, suppliers, and



Project: Atl Detention Upgrade Phase 2
Customer Reference:
SimplexGrinnell Reference: 202437516
Date: 01/13/2014
Page 8 of 8

SALE AND INSTALLATION AGREEMENT
(continued)

representatives as additional insureds on Customer's general liability and auto liability policies.

25. Termination. Any termination under the terms of this Agreement shall be made in writing. In the event Customer terminates this Agreement prior to completion for any reason not arising solely from Company's performance or failure to perform, Customer understands and agrees that Company will incur costs of administration and preparation that are difficult to estimate or determine. Accordingly, should Customer terminate this Agreement as described above, Customer agrees to pay all charges incurred for products and equipment installed and services performed, and in addition pay an amount equal to twenty (20%) percent of the price of products and equipment not yet delivered and Services not yet performed, return all products and equipment delivered and pay a restocking fee of twenty (20%) percent the price of products or equipment returned.

Company may terminate this Agreement immediately at its sole discretion upon the occurrence of any Event of Default as hereinafter defined. Company may also terminate this Agreement at its sole discretion upon notice to Customer if Company's performance of its obligations under this Agreement becomes impracticable due to obsolescence of equipment at Customer's premises or unavailability of parts.

26. No Option to Solicit. Customer shall not, directly or indirectly, on its own behalf or on behalf of any other person, business, corporation or entity, solicit or employ any Company employee, or induce any Company employee to leave his or her employment with Company, for a period of two years after the termination of this Agreement.

27. Default. An Event of Default shall be 1) failure of the Customer to pay any amount within ten (10) days after the amount is due and payable, 2) abuse of the System or the Equipment, 3) dissolution, termination, discontinuance, insolvency or business failure of Customer. Upon the occurrence of an Event of Default, Company may pursue one or more of the following remedies, 1) discontinue furnishing Services, 2) by written notice to Customer declare the balance of unpaid amounts due and to become due under the this Agreement to be immediately due and payable, provided that all past due amounts shall bear interest at the rate of 1 1/2% per month (18% per year) or the highest amount permitted by law, 3) receive immediate possession of any equipment for which Customer has not paid. 4) proceed at law or equity to enforce performance by Customer or recover damages for breach of this Agreement, and 5) recover all costs and expenses, including without limitation reasonable attorneys' fees, in connection with enforcing or attempting to enforce this Agreement.

28. Exclusions. Unless expressly included in the Scope of Work, this Agreement expressly excludes, without limitation, testing inspection and repair of duct detectors, beam detectors, and UV/IR equipment; provision of fire watches; clearing of ice blockage; draining of improperly pitched piping; replacement of batteries; recharging of chemical suppression systems; reloading of, upgrading, and maintaining computer software; system upgrades and the replacement of obsolete systems, equipment, components or parts; making repairs or replacements necessitated by reason of negligence or misuse of components or equipment or changes to Customer's premises, vandalism, corrosion (including but not limited to micro-bacterially induced corrosion ("MIC")), power failure, current fluctuation, failure due to non-Company installation, lightning, electrical storm, or other severe weather, water, accident, fire, acts of God or any other cause external to the Covered System(s). Repair Services provided pursuant to this Agreement do not cover and specifically excludes system upgrades and the replacement of obsolete systems, equipment, components or parts. All such services may be provided by Company at Company's sole discretion at an additional charge. If Emergency Services are expressly included in the scope of work section, the Agreement price does not include travel expenses.

29. Force Majeure; Delays. Company shall not be liable for any damage or penalty for delays or failure to perform work due to acts of God, acts or omissions of Customer, acts of civil or military authorities, Government regulations or priorities, fires, epidemics, quarantine, restrictions, war, riots, civil disobedience or unrest, strikes, delays in transportation, vehicle shortages, differences with workmen, inability to obtain necessary labor, material or manufacturing facilities, defaults of Company's subcontractors, failure or delay in furnishing complete information by Customer with respect to location or other details of work to be performed, impossibility or impracticability of performance or any other cause or causes beyond Company's control, whether or not similar to the foregoing. In the event of any delay caused as aforesaid, completion shall be extended for a period equal to any such delay, and this contract shall not be void or voidable as a result of the delay. In the event work is temporarily discontinued by any of the foregoing, all unpaid installments of the contract price, less an amount equal to the value of material and labor not furnished, shall be due and payable upon receipt of invoice by Customer.

30. One-Year Limitation on Actions; Choice of Law. It is agreed that no suit, or cause of action or other proceeding shall be brought against either party more than one (1) year after the accrual of the cause of action or one (1) year after the claim

arises, whichever is shorter, whether known or unknown when the claim arises or whether based on tort, contract, or any other legal theory. The laws of Massachusetts shall govern the validity, enforceability, and interpretation of this Agreement.

31. Assignment. Customer may not assign this Agreement without Company's prior written consent. Company may assign this Agreement to an affiliate without obtaining Customer's consent.

32. Entire Agreement. The parties intend this Agreement, together with any attachments or Riders (collectively the "Agreement") to be the final, complete and exclusive expression of their Agreement and the terms and conditions thereof. This Agreement supersedes all prior representations, understandings or agreements between the parties, written or oral, and shall constitute the sole terms and conditions of sale for all equipment and services. No waiver, change, or modification of any terms or conditions of this Agreement shall be binding on Company unless made in writing and signed by an Authorized Representative of Company.

33. Severability. If any provision of this Agreement is held by any court or other competent authority to be void or unenforceable in whole or in part, this Agreement will continue to be valid as to the other provisions and the remainder of the affected provision.

34. Legal Fees. Company shall be entitled to recover from the customer all reasonable legal fees incurred in connection with Company enforcing the terms and conditions of this Agreement.

35. License Information (Security System Customers): AL Alabama Electronic Security Board of Licensure 7956 Vaughn Road, Pmb 392, Montgomery, Alabama 36116 (334) 264-9388: AR Regulated by: Arkansas Board of Private Investigators And Private Security Agencies, #1 State Police Plaza Drive, Little Rock 72209 (501)618-8600: CA Alarm company operators are licensed and regulated by the Bureau of Security and Investigative Services, Department of Consumer Affairs, Sacramento, Ca, 95814. Upon completion of the installation of the alarm system, the alarm company shall thoroughly instruct the purchaser in the proper use of the alarm system. Failure by the licensee, without legal excuse, to substantially commence work within 20 days from the approximate date specified in the agreement when the work will begin is a violation of the Alarm Company Act: NY Licensed by N.Y.S. Department of the State: TX Texas Commission on Private Security, 5805 N. Lamar Blvd., Austin, 78762-4422, 512-424-7710. License numbers available at www.simplexgrinnell.com or contact your local SimplexGrinnell office.

(Rev. 10/08)

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IMPORTANT NOTICE TO CUSTOMER

In accepting this Proposal, Customer agrees to the terms and conditions contained herein including those on the following pages of this Agreement and any attachments or riders attached hereto that contain additional terms and conditions. It is understood that these terms and conditions shall prevail over any variation in terms and conditions on any purchase order or other document that the Customer may issue. Any changes in the system requested by the Customer after the execution of this Agreement shall be paid for by the Customer and such changes shall be authorized in writing. ATTENTION IS DIRECTED TO THE LIMITATION OF LIABILITY, WARRANTY, INDEMNITY AND OTHER CONDITIONS ON THE FOLLOWING PAGES. This Proposal shall be void if not accepted in writing within thirty (30) days from the date of the Proposal.

Form with fields for Offered By (SimplexGrinnell LP), Accepted By (Customer), Company, Address, Signature, Title, P.O.#, and Date.

Fire, Security, Communications, Sales & Service
Offices & Representatives in Principal Cities throughout North America

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and

In the State of California No \$0.00
 5 Year Cost

Special Hazards (Test & Inspect)

	Quantity:	Inspect Frequency:	Inspect Month(s):
FM200 or Halon System - Up to 300# Tank (Note: Use A&D prices for the testing of devices)		Semi-annual	
Panel	0		
Clean Agent System additional cylinder less than 350lbs	0		
Clean Agent System additional cylinder greater than 350lbs	0		
SmokeDetectors - Test & Inspect	0		
SmokeDetector - Cleaning	Not included		
SmokeDetector - Sensitivity	Not included		
Heat Detectors	0		
Pull Stations			
Above Ceiling Smoke Detector (functionality test of smoke detector above ceiling grid)	0		
Subfloor Detector - Test & Inspect	0		
Subfloor Detector - Cleaning	Not included		
Subfloor Detector - Sensitivity	Not included		
Audio/Visual			
Abort			
Annual Cost			\$0.00

Extinguishers (Test & Inspect)

	Quantity:	Inspect Frequency:	Inspect Month:
ABC Portable Units	0	Annual	
Clean Agent, Halon	0		
CO2/K-Class	0		
Water - stored pressure	0		
Wheeled Unit - stored pressure	0		
Nevada (Includes parts and chemicals)	0		
Optional Platinum (parts, recharge, service)	No		
Annual Cost			\$0.00

Emergency Lighting (Test & Inspect)

	Quantity:	Inspect Frequency:	Inspect Month:
Emergency Lights with Battery Pack			
Exit Lights with Battery Pack	0		
Optional Platinum Coverage	No		
Annual Cost			\$0.00

Kitchen Hoods (Test & Inspect)

	Quantity:	Inspect Frequency:	Inspect Month(s):
Hood System (incl 1 tank, 3 links)		Semi-Annual	
Additional Tanks	0		
Additional Links	0		
Optional Platinum Coverage	No		
Annual Cost			\$0.00

Intrusion Systems (Test & Inspect)

	Quantity:	Inspect Frequency:	Inspect Month(s):
Control Panel 3007 Type	0		
Door Contact	0		
Glass Break	0		
Motion Detector	0		
Keypad	0		
Siren	0		
Hold-up	0		
Wireless Hold-up	0		
Battery Testing	0		
Annual Cost			\$0.00

Closed Circuit Television (Test & Inspect)

	Quantity:	Inspect Frequency:	Inspect Month(s):
Multiplexer	0		
Color Camera (Indoors)	0		
Color Camera (Outdoors)	0		
Black and White Camera (Indoor)	0		
Black and White Camera (Outdoor)	0		
20" Monitor (Color)	0		
Monitor (Black and White)	0		
4 Input Switcher	0		
Lense Cleaning	0		
Par/Tilt	0		
Controller	0		
Keyboard	0		
Heater/Blower	0		
Battery Testing	0		
Annual Cost			\$0.00

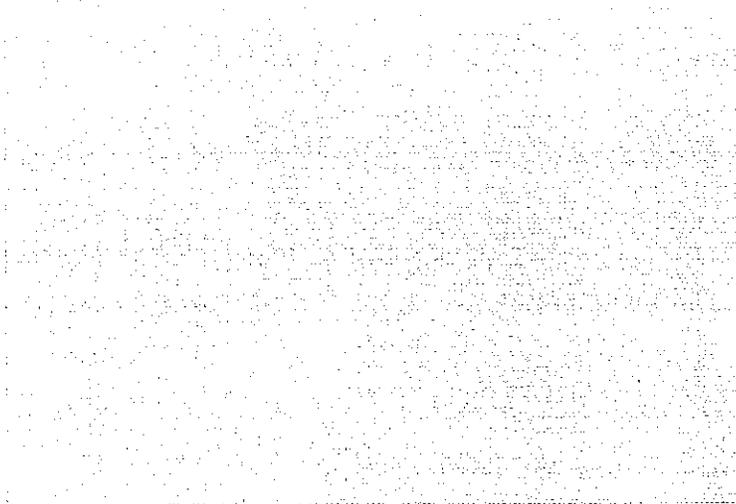
Customer Training Center

5 Day Security System Administrator Training (PID: 9500-0057)	0		
3 Day Service And Maintenance Training (PID: 9500-0058)	0		

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and

2 Day Integrated System Upgrade Training (PID: 9500-0059)	0	
4 Day Integrated Security System Admin Training (PID: 9500-0129)	0	
2 Day ID Badge Training (PID: 9500-0127)	0	
2 Day ID Badge Training (PID: 9500-0144)	0	
2 Day Integrated Graphical Maps Training (PID: 9500-0141)	0	
2 Day Integrated CCTV Control Training (PID: 9500-0128)	0	
4 Hours Of Integrated System Training (PID: 9500-0145)	0	
1 Day Integrated Security System Pre-Delivery Svcs (PID: 9500-0146)	0	
4 Hour Integrated Security System Programming (PID: 9500-0147)	0	
6 Day Enhanced Security Training (PID: 9500-0148)	0	
Training Guide (PID: 3700-9315)	0	
Total Cost		\$0.00

Insert add'l svc coverage desc.



Spot Reduction:

\$

Annual Recurring Cost:

\$0.00

Customer Signature:

5 Year Sprinkler Cost:

\$

Date :

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and

Form C

EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS
AND SOLUTIONS REQUEST



Company Name: SimplexGrinnell LP

Note: Original must be signed and inserted in the inside front cover pouch.

Any exceptions to the Terms, Conditions, Specifications, or Proposal Forms contained herein shall be noted in writing and included with the proposal submittal. Proposer acknowledges that the exceptions listed may or may not be accepted by NJPA and may or may not be included in the final contract. NJPA may clarify exceptions listed here and document the results of those clarifications in the appropriate section below.

Section/page	Term, Condition, or Specification	Exception	NJPA Accepts	NJPA Rejects
	Our team does not have any exceptions or clarifications to the Terms, Conditions, Specifications, or Proposal Forms.			

Proposer's Signature: Date: March 26, 2013

NJPA's clarification on exception/s listed above:

Contract Award
RFP #031913

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and

SimplexGrinnell LP
Not to Exceed Labor Rates detailed spreadsheet
per cost sheet dated 4/20/2012
Enclosure A
Submission date mm/dd/yyyy

REGION	MARKET	LABOR PID	LABOR TYPE	Special Item Number	NTE Sell Price 19% Sprinkler 30.9% Electrical
Atlantic Coast	Electrical	CAD LAB	CAD	246-1000	\$106.66
Atlantic Coast	Electrical	COMM LAB	Commissioning	246-51	\$153.03
Atlantic Coast	Electrical	DSGN LAB	Design	246-1000	\$116.64
Atlantic Coast	Electrical	INST LAB	Installation	246-51	\$153.03
Atlantic Coast	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$126.28
Atlantic Coast	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$126.28
Atlantic Coast	Electrical	TECH LAB	Field Tech	246-51	\$153.03
Atlantic Coast	Sprinkler	CAD LAB	CAD	246-1000	\$82.77
Atlantic Coast	Sprinkler	COMM LAB	Commissioning	246-51	\$113.94
Atlantic Coast	Sprinkler	DSGN LAB	Design	246-1000	\$110.38
Atlantic Coast	Sprinkler	INST LAB	Installation	246-51	\$104.17
Atlantic Coast	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$110.17
Atlantic Coast	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$85.62
Atlantic Coast	Sprinkler	TECH LAB	Field Tech	246-51	\$110.17
Atlantic Coast	Suppression	CAD LAB	CAD	246-1000	\$79.39
Atlantic Coast	Suppression	COMM LAB	Commissioning	246-51	\$144.13
Atlantic Coast	Suppression	DSGN LAB	Design	246-1000	\$81.59
Atlantic Coast	Suppression	INST LAB	Installation	246-51	\$133.56
Atlantic Coast	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$116.85
Atlantic Coast	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$78.00
Atlantic Coast	Suppression	TECH LAB	Field Tech	246-51	\$144.13
Mid Atlantic	Electrical	CAD LAB	CAD	246-1000	\$117.05
Mid Atlantic	Electrical	COMM LAB	Commissioning	246-51	\$222.99
Mid Atlantic	Electrical	DSGN LAB	Design	246-1000	\$147.90
Mid Atlantic	Electrical	INST LAB	Installation	246-51	\$222.99
Mid Atlantic	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$154.07
Mid Atlantic	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$154.07
Mid Atlantic	Electrical	TECH LAB	Field Tech	246-51	\$222.99
Mid Atlantic	Sprinkler	CAD LAB	CAD	246-1000	\$107.16
Mid Atlantic	Sprinkler	COMM LAB	Commissioning	246-51	\$195.81

Attachment: FC-7251= Repair and Upgrade to Fire Alarm and Suppression System Final (14-R-3381 : Repair and Upgrade of Fire Alarm and

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REGION	MARKET	LABOR PID	LABOR TYPE	Special Item Number	NTE Sell Price 19% Sprinkler 30.9% Electrical
Mid Atlantic	Sprinkler	DSGN LAB	Design	246-1000	\$155.15
Mid Atlantic	Sprinkler	INST LAB	Installation	246-51	\$228.85
Mid Atlantic	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$115.38
Mid Atlantic	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$208.62
Mid Atlantic	Sprinkler	TECH LAB	Field Tech	246-51	\$195.81
Mid Atlantic	Suppression	CAD LAB	CAD	246-1000	\$126.26
Mid Atlantic	Suppression	COMM LAB	Commissioning	246-51	\$271.36
Mid Atlantic	Suppression	DSGN LAB	Design	246-1000	\$139.64
Mid Atlantic	Suppression	INST LAB	Installation	246-51	\$271.36
Mid Atlantic	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$161.49
Mid Atlantic	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$163.60
Mid Atlantic	Suppression	TECH LAB	Field Tech	246-51	\$229.54
Mid West	Electrical	CAD LAB	CAD	246-1000	\$133.76
Mid West	Electrical	COMM LAB	Commissioning	246-51	\$172.83
Mid West	Electrical	DSGN LAB	Design	246-1000	\$139.15
Mid West	Electrical	INST LAB	Installation	246-51	\$175.69
Mid West	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$133.76
Mid West	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$120.87
Mid West	Electrical	TECH LAB	Field Tech	246-51	\$172.83
Mid West	Sprinkler	CAD LAB	CAD	246-1000	\$61.06
Mid West	Sprinkler	COMM LAB	Commissioning	246-51	\$160.09
Mid West	Sprinkler	DSGN LAB	Design	246-1000	\$102.70
Mid West	Sprinkler	INST LAB	Installation	246-51	\$160.09
Mid West	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$103.68
Mid West	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$110.68
Mid West	Sprinkler	TECH LAB	Field Tech	246-51	\$160.09
Mid West	Suppression	CAD LAB	CAD	246-1000	\$116.00
Mid West	Suppression	COMM LAB	Commissioning	246-51	\$187.66
Mid West	Suppression	DSGN LAB	Design	246-1000	\$86.48
Mid West	Suppression	INST LAB	Installation	246-51	\$187.66
Mid West	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$167.06

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REGION	MARKET	LABOR PID	LABOR TYPE	Special Item Number	NTE Sell Price 19% Sprinkler 30.9% Electrical
Mid West	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$152.01
Mid West	Suppression	TECH LAB	Field Tech	246-51	\$187.66
Mountain	Electrical	CAD LAB	CAD	246-1000	\$120.72
Mountain	Electrical	COMM LAB	Commissioning	246-51	\$126.73
Mountain	Electrical	DSGN LAB	Design	246-1000	\$114.98
Mountain	Electrical	INST LAB	Installation	246-51	\$126.73
Mountain	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$120.72
Mountain	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$90.13
Mountain	Electrical	TECH LAB	Field Tech	246-51	\$126.73
Mountain	Sprinkler	CAD LAB	CAD	246-1000	\$97.54
Mountain	Sprinkler	COMM LAB	Commissioning	246-51	\$109.87
Mountain	Sprinkler	DSGN LAB	Design	246-1000	\$99.47
Mountain	Sprinkler	INST LAB	Installation	246-51	\$99.47
Mountain	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$82.32
Mountain	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$79.01
Mountain	Sprinkler	TECH LAB	Field Tech	246-51	\$99.47
Mountain	Suppression	CAD LAB	CAD	246-1000	\$110.38
Mountain	Suppression	COMM LAB	Commissioning	246-51	\$116.60
Mountain	Suppression	DSGN LAB	Design	246-1000	\$99.36
Mountain	Suppression	INST LAB	Installation	246-51	\$116.60
Mountain	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$97.95
Mountain	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$92.62
Mountain	Suppression	TECH LAB	Field Tech	246-51	\$108.51
North Central	Electrical	CAD LAB	CAD	246-1000	\$139.65
North Central	Electrical	COMM LAB	Commissioning	246-51	\$175.74
North Central	Electrical	DSGN LAB	Design	246-1000	\$157.13
North Central	Electrical	INST LAB	Installation	246-51	\$213.95
North Central	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$136.87
North Central	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$114.52
North Central	Electrical	TECH LAB	Field Tech	246-51	\$175.74
North Central	Sprinkler	CAD LAB	CAD	246-1000	\$86.05

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REGION	MARKET	LABOR PID	LABOR TYPE	Special Item Number	NTE Sell Price 19% Sprinkler 30.9% Electrical
North Central	Sprinkler	COMM LAB	Commissioning	246-51	\$257.14
North Central	Sprinkler	DSGN LAB	Design	246-1000	\$204.49
North Central	Sprinkler	INST LAB	Installation	246-51	\$267.26
North Central	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$195.38
North Central	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$204.49
North Central	Sprinkler	TECH LAB	Field Tech	246-51	\$257.14
North Central	Suppression	CAD LAB	CAD	246-1000	\$182.94
North Central	Suppression	COMM LAB	Commissioning	246-51	\$301.42
North Central	Suppression	DSGN LAB	Design	246-1000	\$124.07
North Central	Suppression	INST LAB	Installation	246-51	\$301.42
North Central	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$263.44
North Central	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$263.44
North Central	Suppression	TECH LAB	Field Tech	246-51	\$301.42
North East	Electrical	CAD LAB	CAD	246-1000	\$125.85
North East	Electrical	COMM LAB	Commissioning	246-51	\$198.55
North East	Electrical	DSGN LAB	Design	246-1000	\$168.32
North East	Electrical	INST LAB	Installation	246-51	\$218.63
North East	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$168.32
North East	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$148.96
North East	Electrical	TECH LAB	Field Tech	246-51	\$218.63
North East	Sprinkler	CAD LAB	CAD	246-1000	\$129.10
North East	Sprinkler	COMM LAB	Commissioning	246-51	\$183.41
North East	Sprinkler	DSGN LAB	Design	246-1000	\$130.74
North East	Sprinkler	INST LAB	Installation	246-51	\$183.41
North East	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$130.74
North East	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$148.60
North East	Sprinkler	TECH LAB	Field Tech	246-51	\$183.41
North East	Suppression	CAD LAB	CAD	246-1000	\$71.25
North East	Suppression	COMM LAB	Commissioning	246-51	\$214.99
North East	Suppression	DSGN LAB	Design	246-1000	\$153.26

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REGION	MARKET	LABOR PID	LABOR TYPE	Special Item Number	NTE Sell Price 19% Sprinkler 30.9% Electrical
North East	Suppression	INST LAB	Installation	246-51	\$214.99
North East	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$159.31
North East	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$159.31
North East	Suppression	TECH LAB	Field Tech	246-51	\$214.99
Pacific	Electrical	CAD LAB	CAD	246-1000	\$154.24
Pacific	Electrical	COMM LAB	Commissioning	246-51	\$191.93
Pacific	Electrical	DSGN LAB	Design	246-1000	\$163.62
Pacific	Electrical	INST LAB	Installation	246-51	\$191.93
Pacific	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$145.85
Pacific	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$147.08
Pacific	Electrical	TECH LAB	Field Tech	246-51	\$191.93
Pacific	Sprinkler	CAD LAB	CAD	246-1000	\$131.58
Pacific	Sprinkler	COMM LAB	Commissioning	246-51	\$156.14
Pacific	Sprinkler	DSGN LAB	Design	246-1000	\$131.58
Pacific	Sprinkler	INST LAB	Installation	246-51	\$156.14
Pacific	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$129.49
Pacific	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$129.49
Pacific	Sprinkler	TECH LAB	Field Tech	246-51	\$156.14
Pacific	Suppression	CAD LAB	CAD	246-1000	\$117.77
Pacific	Suppression	COMM LAB	Commissioning	246-51	\$183.03
Pacific	Suppression	DSGN LAB	Design	246-1000	\$151.92
Pacific	Suppression	INST LAB	Installation	246-51	\$183.03
Pacific	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$145.85
Pacific	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$147.07
Pacific	Suppression	TECH LAB	Field Tech	246-51	\$183.03
South Central	Electrical	CAD LAB	CAD	246-1000	\$123.82
South Central	Electrical	COMM LAB	Commissioning	246-51	\$128.09
South Central	Electrical	DSGN LAB	Design	246-1000	\$123.82
South Central	Electrical	INST LAB	Installation	246-51	\$128.09
South Central	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$126.40
South Central	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$109.54

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REGION	MARKET	LABOR PID	LABOR TYPE	Special Item Number	NTE Sell Price 19% Sprinkler 30.9% Electrical
South Central	Electrical	TECH LAB	Field Tech	246-51	\$128.09
South Central	Sprinkler	CAD LAB	CAD	246-1000	\$110.22
South Central	Sprinkler	COMM LAB	Commissioning	246-51	\$101.32
South Central	Sprinkler	DSGN LAB	Design	246-1000	\$103.33
South Central	Sprinkler	INST LAB	Installation	246-51	\$98.15
South Central	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$90.95
South Central	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$98.31
South Central	Sprinkler	TECH LAB	Field Tech	246-51	\$112.53
South Central	Suppression	CAD LAB	CAD	246-1000	\$94.49
South Central	Suppression	COMM LAB	Commissioning	246-51	\$121.73
South Central	Suppression	DSGN LAB	Design	246-1000	\$140.28
South Central	Suppression	INST LAB	Installation	246-51	\$123.39
South Central	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$123.71
South Central	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$95.83
South Central	Suppression	TECH LAB	Field Tech	246-51	\$123.67
Southeast	Electrical	CAD LAB	CAD	246-1000	\$146.32
Southeast	Electrical	COMM LAB	Commissioning	246-51	\$140.74
Southeast	Electrical	DSGN LAB	Design	246-1000	\$146.32
Southeast	Electrical	INST LAB	Installation	246-51	\$140.74
Southeast	Electrical	PM LAB	Proj/Const Mgmt	246-1000	\$141.09
Southeast	Electrical	PREP LAB	Pre-Site Preparation	246-1000	\$145.75
Southeast	Electrical	TECH LAB	Field Tech	246-51	\$141.09
Southeast	Sprinkler	CAD LAB	CAD	246-1000	\$79.81
Southeast	Sprinkler	COMM LAB	Commissioning	246-51	\$107.10
Southeast	Sprinkler	DSGN LAB	Design	246-1000	\$111.45
Southeast	Sprinkler	INST LAB	Installation	246-51	\$103.59
Southeast	Sprinkler	PM LAB	Proj/Const Mgmt	246-1000	\$103.59
Southeast	Sprinkler	PREP LAB	Pre-Site Preparation	246-1000	\$87.48
Southeast	Sprinkler	TECH LAB	Field Tech	246-51	\$128.52
Southeast	Suppression	CAD LAB	CAD	246-1000	\$93.91

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REGION	MARKET	LABOR PID	LABOR TYPE	Special Item Number	NTE Sell Price 19% Sprinkler 30.9% Electrical
Southeast	Suppression	COMM LAB	Commissioning	246-51	\$143.44
Southeast	Suppression	DSGN LAB	Design	246-1000	\$99.22
Southeast	Suppression	INST LAB	Installation	246-51	\$122.17
Southeast	Suppression	PM LAB	Proj/Const Mgmt	246-1000	\$140.10
Southeast	Suppression	PREP LAB	Pre-Site Preparation	246-1000	\$150.65

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