

A RESOLUTION BY FINANCE/EXECUTIVE COMMITTEE AUTHORIZING THE MAYOR OR HIS DESIGNEE TO EXECUTE COOPERATIVE PURCHASING AGREEMENT NUMBER FC-6989 WITH SHI INTERNATIONAL CORPORATION PURSUANT TO SECTION 2-1602 OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING STATE OF GEORGIA STATEWIDE CONTRACT NUMBER 99999-SPD-SPD0000060-0003, TO PURCHASE MICROSOFT ENTERPRISE AGREEMENT SOFTWARE LICENSES MAINTENANCE AND TECHNICAL SUPPORT FOR ALL DEPLOYED MICROSOFT-BASED APPLICATIONS, FOR ONE (1) YEAR WITH THREE (3) ONE-YEAR RENEWAL OPTIONS, FOR THE CITY OF ATLANTA ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, IN AN AMOUNT NOT TO EXCEED TWO MILLION, THIRTY-SEVEN THOUSAND, FIVE HUNDRED THIRTEEN DOLLARS AND EIGHTY-FIVE CENTS (\$2,037,513.85), ALL CONTRACTED WORK TO BE CHARGED TO AND PAID FROM THE FUNDING NUMBERS LISTED HEREIN; AND FOR OTHER PURPOSES.

Review List:

Michael Dogan	Completed	10/22/2013 11:50 AM
Information Technology	Completed	10/22/2013 11:56 AM
Susan Garrett	Completed	10/22/2013 12:22 PM
Bertha Davis	Completed	10/22/2013 1:13 PM
Procurement	Completed	10/22/2013 1:47 PM
Adam Smith	Completed	10/22/2013 3:18 PM
Mayor's Office	Completed	10/22/2013 3:34 PM
Office of Research and Policy Analysis	Completed	10/22/2013 4:21 PM
Finance/Executive Committee	Pending	
Atlanta City Council	Pending	
Mayor's Office	Pending	

Certified by Presiding Officer	Certified by Clerk
Mayor's Action <i>See Authentication Page Attachment</i>	

LEGISLATION HISTORY – BLUE BACK

**A RESOLUTION
BY FINANCE/EXECUTIVE COMMITTEE**

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WHEREAS, the Department of Information Technology (“DIT”), on behalf of the City of Atlanta (“City”) is responsible for maintaining license compliance for all deployed Microsoft-based applications due to audit requirements; and

WHEREAS, DIT must also maintain software and technical support for all major City production systems configured on Microsoft-based applications to ensure that all production applications remain eligible for the latest software revisions and technical support; and

WHEREAS, DIT now recommends that the City purchase said coverage for Microsoft Enterprise Agreement (“EA”) software licenses maintenance and technical support for all deployed Microsoft-based applications; and

WHEREAS, pursuant to Article X, Division 15, Intergovernmental Relations, of the City of Atlanta Code of Ordinances (the “Code”), the Chief Procurement Officer may procure supplies, services or construction items through contracts established by a public procurement unit outside the City; and

WHEREAS, the Chief Information Officer has identified State Of Georgia Statewide Contract Number (“Georgia Statewide Contract #”) 99999-SPD-SPD0000060-0003 with SHI International Corporation (“SHI”) as a viable procurement vehicle for the Microsoft EA software licenses maintenance and technical support; and

WHEREAS, SHI, an authorized reseller for Microsoft Corporation (“Microsoft”), can provide the required products necessary for maintaining said coverage of all deployed Microsoft-based applications; and

WHEREAS, the Chief Procurement Officer has evaluated and determined that competitive procedures akin to those used by the City were used by the State Of Georgia in the development of Georgia Statewide Contract #99999-SPD-SPD0000060-0003, the contract from which the cooperative purchasing agreement will be derived, and that the cost of the goods, supplies, services or construction

are comparable to or less than the cost of the same goods, supplies, services or construction if obtained through city procurements under Division 4 of the City Procurement Code; and

WHEREAS, the Chief Information Officer and the Chief Procurement Officer recommend authorizing the execution of cooperative purchasing agreement number FC-6989 with SHI to cooperatively purchase Microsoft EA software licenses maintenance and technical support, for one (1) year with three (3) one-year renewal options.

NOW, THEREFORE BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Mayor or his designee is authorized to execute, on behalf of the City, cooperative purchasing agreement number FC-6989 with SHI, utilizing Georgia Statewide Contract #99999-SPD-SPD0000060-0003 to cooperatively purchase Microsoft EA software licenses maintenance and technical support, for one (1) year with three (3) one-year renewal options in an amount not to exceed Two Million, Thirty-Seven Thousand, Five Hundred Thirteen Dollars and Eighty-Five Cents (\$2,037,513.85).

BE IT FURTHER RESOLVED, that payment responsibility for Two Million, Thirty-Seven Thousand, Five Hundred Thirteen Dollars And Eighty-Five Cents (\$2,037,513.85), the total cost for the initial term, will be divided among the following DIT divisions as follows:

- DIT General Funds = One Million, One Hundred Twenty-Two Thousand, Seven Hundred Ten Dollars and Twenty-Seven Cents (\$1,122,710.27)
- DIT Aviation = Six Hundred Two Thousand, Four Hundred Ninety-Four Dollars and Fifty-Eight Cents (\$602,494.58)
- DIT Watershed = Three Hundred Twelve Thousand, Three Hundred Nine Dollars and No Cents (\$312,309.00).

BE IT FURTHER RESOLVED, that all contracted work shall be charged to and paid from the following Fund, Department Organization, Account, and Function Activity (“FDOA”) numbers and for other purposes:

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BE IT FURTHER RESOLVED, that the Chief Procurement Officer, in consultation with the City Attorney is directed to prepare an agreement for execution by the Mayor or his designee.

BE IT FINALLY RESOLVED, that the agreement will not become binding on the City, and the City will incur no obligation or liability under it, until it has been approved as to form by the City Attorney or her designee, executed by the Mayor or his designee, attested to by the Municipal Clerk, and delivered to SHI.



TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: CANDACE BYRD

Dept.'s Legislative Liaison: Kieva Morrison

Contact Number: 404-330-6264

Originating Department: Department of Information Technology

Committee(s) of Purview: Finance/Executive Committee

Chief of Staff Deadline: Friday, October 11, 2013

Anticipated Committee Meeting Date(s): Wednesday, October 30, 2013

Anticipated Full Council Date: Monday, November 4, 2013

Legislative Counsel's Signature: [Signature]

Chief Information Officer Signature (for IT Procurements): [Signature]

Commissioner Signature: _____

Chief Procurement Officer Signature: [Signature]

CAPTION

A RESOLUTION
BY FINANCE/EXECUTIVE COMMITTEE

A RESOLUTION AUTHORIZING THE MAYOR OR HIS DESIGNEE TO EXECUTE COOPERATIVE PURCHASING AGREEMENT NUMBER FC-6989 WITH SHI INTERNATIONAL CORPORATION PURSUANT TO SECTION 2-1602 OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING STATE OF GEORGIA STATEWIDE CONTRACT NUMBER 99999-SPD-SPD0000060-0003, TO PURCHASE MICROSOFT ENTERPRISE AGREEMENT SOFTWARE LICENSES MAINTENANCE AND TECHNICAL SUPPORT FOR ALL DEPLOYED MICROSOFT-BASED APPLICATIONS, FOR ONE (1) YEAR WITH THREE (3) ONE-YEAR RENEWAL OPTIONS, FOR THE CITY OF ATLANTA ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, IN AN AMOUNT NOT TO EXCEED TWO MILLION, THIRTY-SEVEN THOUSAND, FIVE HUNDRED THIRTEEN DOLLARS AND EIGHTY-FIVE CENTS (\$2,037,513.85), ALL CONTRACTED WORK TO BE CHARGED TO AND PAID FROM THE FUNDING NUMBERS LISTED HEREIN; AND FOR OTHER PURPOSES.

FINANCIAL IMPACT: (if any) \$2,037,513.85

Mayor's Staff Only

Received by CPO: _____
(date)

Received by LC from CPO: _____
(date)

Received by Mayor's Office: 10.11.13
(date)

Reviewed by: [Signature]
(date)

Submitted to Council: _____
(date)

Attachment: Transmittal_SHI_signed (13-R-3687 : Resolution to execute SHI Agreement# FC-6989, Microsoft EA sw licenses)



CITY OF ATLANTA

Kasim Reed
Mayor

SUITE 1900
55 TRINITY AVENUE, SW
ATLANTA, GA 30303
(404) 330-6204 Fax: (404) 658-7705
Internet Home Page: www.atlantaga.gov

DEPARTMENT OF PROCUREMENT
Adam L. Smith, Esq., CPPO, CPPB, CPPM, CPP
Chief Procurement Officer
asmith@atlantaga.gov

MEMORANDUM

TO: Councilmember Felicia Moore
Chair, Finance Executive Committee

FROM: Adam L. Smith *AS 10/23*

RE: Cooperative Purchasing Agreement with SHI International Corporation., utilizing Georgia Statewide Contract Number 99999-SPD-SPD0000060-0003.

DATE: October 22, 2013

This memorandum is to certify that the above-referenced Cooperative Agreement was competitively procured in a manner consistent and pursuant to sections 2-1602, 2-1604, 2-1606 and 2-1608 of the Procurement and Real Estate Code. We reviewed the terms of the Agreement and determined that the costs for the goods/services are competitive and comparable.

If you have any questions or need additional information, please do not hesitate to contact me.

(Do Not Write Above This Line)

First Reading
Committee _____
Date _____
Chair _____
Referred To _____

FINAL COUNCIL ACTION
 2nd 1st & 2nd 3rd
Readings
 Consent V Vote RC Vote

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Committee _____
Date _____
Chair _____
Action
Fav, Adv, Hold (see rev. side)
Other _____
Members _____
Refer To _____

Committee _____
Date _____
Chair _____
Action
Fav, Adv, Hold (see rev. side)
Other _____
Members _____
Refer To _____

CERTIFIED

- CONSENT REFER
- REGULAR REPORT REFER
- ADVERTISE & REFER
- 1st ADOPT 2ND READ & REFER
- PERSONAL PAPER REFER

Committee _____
Date _____
Chair _____
Action
Fav, Adv, Hold (see rev. side)
Other _____
Members _____
Refer To _____

Committee _____
Date _____
Chair _____
Action
Fav, Adv, Hold (see rev. side)
Other _____
Members _____
Refer To _____

MAYOR'S ACTION

Date Referred _____
Referred To: _____
Date Referred _____
Referred To: _____
Date Referred _____
Referred To: _____

Attachment: SHI legislation (13-R-3687 : Resolution to execute SHI Agreement# FC-6989, Microsoft EA sw

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Part II: Legislative White Paper:

(This portion of the Legislative Request Form will be shared with City Council members and staff)

A. Committee of Purview: FINANCE/EXECUTIVE**Caption:**

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Council Meeting Date: Monday, November 4, 2013

Requesting Dept: Information Technology

B. To be completed by the department:**1. Please provide a summary of the purpose of this legislation (Justification Statement).**

DIT would like Council to authorize the execution of cooperative purchasing agreement FC-6989 with SHI, utilizing Georgia Statewide Contract #99999-SPD-SPD0000060-0003 to cooperatively purchase Microsoft EA software licenses maintenance and technical support, for one (1) year with three (3) one-year renewal options in an amount not to exceed Two Million, Thirty-Seven Thousand, Five Hundred Thirteen Dollars and Eighty-Five Cents (\$2,037,513.85).

2. Please provide background information regarding this legislation.**Background / Justification**

The City has utilized Microsoft-based applications for day-to-day operations in all departments for many years.

DIT is responsible for maintaining license compliance for all deployed Microsoft-based applications due to audit requirements.

DIT must also maintain software and technical support for all major City production systems configured on Microsoft-based applications to ensure that all production applications remain eligible for the latest software revisions and technical support.

Recommendation

DIT now recommends that the City purchase said coverage for Microsoft Enterprise Agreement ("EA") software licenses maintenance and technical support for all deployed Microsoft-based applications.

The Chief Information Officer and the Chief Procurement Officer recommend authorizing the execution of cooperative purchasing agreement number FC-6989 with SHI to cooperatively purchase Microsoft EA software licenses maintenance and technical support, for one (1) year with three (3) one-year renewal options.

Attachment: SHI legislation (13-R-3687 : Resolution to execute SHI Agreement# FC-6989, Microsoft EA sw licenses)

3. If Applicable/Known:

- (a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):**
Software licenses and technical support.
- (b) **Source Selection:**
- (c) **Bids/Proposals Due:**
- (d) **Invitations Issued:**
- (e) **Number of Bids:**
- (f) **Proposals Received:**
- (g) **Bidders/Proponents:**
- (h) **Term of Contract:** One (1) year with three (3) one-year renewal options.

4. **Fund Account:** 1001, 5501, and 5051.

5. Source of Funds:

- DIT General Funds = 1001 (General Fund) 050212 (DIT IT Server Management) 5213001 (Consulting / Professional Services-Technical) 1535000 (Data Processing/Management Information System).
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6. Fiscal Impact: \$2,037,513.85

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7. Method of Cost Recovery: N/A

This Legislative Request Form Was Prepared By: Kieva Morrison, DIT Legislative Analyst

*DOP Legislative Summary***Committee of Purview**

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Council Meeting Date:

November 4, 2013

Contract Type:

Cooperative Purchasing Agreement

Source Selection:

N/A

Proposals Due:

N/A

Invitations Issued:

N/A

Proposals Received:

N/A

Background:

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Fund Account Center:

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Fiscal Impact (if any):

\$2,037,513.85

Term of Contract:

One (1) year term with the option to renew for three (3) years in one (1) year increments at the sole discretion of the City.

Method of Cost Recovery:

N/A

Approvals:

DOF:

DOL:

Approved

Prepared By:

Eugene F. Fuller, Jr., Esq., Contracting Officer (404) 865-8709

Contract Number:

FC-6989



Department of
Administrative Services

Customer Focused, Performance Driven

Nathan Deal
Governor

Sid Johnson
Commissioner

May 10, 2013

Ms. Natalie Slowik
Contract Specialist
SHI International Corp.
290 Davidson Avenue
Somerset, NJ 08873

Re: State of Georgia Statewide Contract for Software #99999-SPD-SPD0000060-0003

Dear Ms. Slowik:

Please accept this letter as notice that the State of Georgia would like to exercise its option to renew the captioned Statewide Contract for Software with **SHI International Corp.** for the State of Georgia Fiscal Year 2014 (July 1, 2013, through June 30, 2014).

Thank you for doing business with the State of Georgia.

Sincerely,

Elizabeth H. Eason
Category Manager, IT Sourcing

Attachment: SHI legislation (13-R-3687 : Resolution to execute SHI Agreement# FC-6989, Microsoft EA sw licenses)



State of Georgia announces new Mandatory Statewide Contracts for Software.

The Georgia Department of Administrative Services, State Purchasing Division, has established **Mandatory** new Statewide Contracts for **Software**.

Statewide Contract Details:

What is the Contract Number?	Contract #99999-SPD-SPD0000060
Is this a Renewal?	No
Does it Replace an Existing Contract?	Yes. Replaces SWC70764
What is the Contract Term?	Date of Award to 6/30/2013 + 4 one-year renewal options
What is the Expiration Date?	06-30-2013
Does it Allow the Use of the P-Card?	Yes
Who is the person to Contact with Questions?	Elizabeth Eason Elizabeth.Eason@doas.ga.gov 404-657-6877

These contracts have been awarded by **Category**:

Category 1	End User Software
Category 2	Enterprise Software
Category 3	Microsoft Reseller Services
Category 4	Oracle (including Peoplesoft) Software and Databases

Supplier	Awarded Categories	Contract Number
IBM Corporation	Category 2	#99999-SPD-SPD0000060-0001
Presidio Networked Solutions, Inc.	Categories 1, 2, and 4	#99999-SPD-SPD0000060-0002
SHI International Corp.	Categories 1, 2, and 3	#99999-SPD-SPD0000060-0003
CDWG Government, LLC	Categories 1, 2, and 3	#99999-SPD-SPD0000060-0004
PC Specialists, Inc. d/b/a Technology Integration Group (TIG)	Categories 1 and 2	#99999-SPD-SPD0000060-0005
Dell Marketing, LP	Categories 1, 2, 3 and 4	#99999-SPD-SPD0000060-0006

Key benefits of the contract include:

- Significant Discounts
- Maintenance, Support Services
- Training Services
- Installation Services as described on Exhibit A to Contract with each Supplier
- All Prices are "NOT TO EXCEED" prices, and users may negotiate additional discounts

The contracts are available for use now.

The new Statewide Contracts for Software replace the former SWC for Software (IT) with Dell Marketing, LP. SWC70764 terminated on August 24, 2012, and should not be used.

The **Statewide Contracts for Software** will be available for use through accessing Team Georgia Marketplace™ Window Shopper at a later date. Until the contract information is fully available in Team Georgia Marketplace™, purchase orders must be processed manually. Quotes may be obtained by contacting the supplier directly as shown below. Contracts including Exhibit A Awarded Category Description as well as Cost Proposals are available in Peoplesoft or may be obtained by contacting Elizabeth Eason at DOAS.



Supplier Contact Information:

Supplier	Supplier Contact Information
IBM Corporation	Christopher B. Foster Client Representative - Public Sector 6303 Barfield Road, NE Atlanta, GA 30328 cbfoster@us.ibm.com 678-471-3958
Presidio Networked Solutions, Inc.	Matthew Leszynski Sr. Account Manager Two Sun Court, Norcross, GA 30092 mleszynski@presidio.com 678-291-1928
SHI International Corp.	Trevor Golden Account Executive – GA State Agencies trevor_golden@shi.com 352-592-7011
CDWG Government, LLC	John Johnsen Deputy Program Manager jjohnsen@cdw.com 312-705-0909
PC Specialists, Inc. d/b/a Technology Integration Group (TIG)	Bob Kopesky Senior AE 6649 Peachtree Industrial Blvd Norcross, GA 30092 Robert.Kopesky@tig.com 678-287-2241
Dell Marketing, LP	Tracey Megerle Dell, Inc. Major Public Accounts Software Account Executive – FL,GA, NC & SC Tracey_Megerle@Dell.com Phone: 407-494-3662 Cell: 407-346-2104



Pricing Proposal
 Quotation #: 7173183
 Created On: Oct-09-2013
 Valid Until: Oct-31-2013

City of Atlanta GA

Jeremy Johnson

Phone: (404) 330-6110 ext. 8450
 Fax:
 Email: Jeremy.johnson@atlantaga.gov

Account Representative

Trevor Golden

SHI Atlanta
 7000 Central Parkway, N.E.
 Suite 980
 Atlanta, GA 30328
 Phone: 404-580-2409
 Fax: Team 732-868-6055
 Email: trevor_golden@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Microsoft Core CAL - Software assurance - 1 user CAL - Platform - Enterprise - All Languages Microsoft - Part#: W06-01072 Note: Year 1 of 3 - 10/1/13 - 9/30/14	735	\$30.68	\$22,549.80
2	Microsoft Office Professional Plus - Software assurance - 1 PC - Enterprise - Win - All Languages Microsoft - Part#: 269-12442 Note: Year 1 of 3 - 10/1/13 - 9/30/14	6522	\$81.48	\$531,412.56
3	Microsoft Windows Professional - W/ Microsoft Desktop Optimization Pack - software assurance - 1 PC - Platform - Enterprise - All Languages Microsoft - Part#: K4U-00265 Note: Year 1 of 3 - 10/1/13 - 9/30/14	6522	\$36.40	\$237,400.80
4	Microsoft Enterprise CAL Suite - Software assurance - 1 user CAL - Platform - Enterprise - All Languages - with services Microsoft - Part#: 76A-00016 Note: Year 1 of 3 - 10/1/13 - 9/30/14	5787	\$83.81	\$485,008.47
5	Microsoft Enterprise CAL Suite - Step-up license & software assurance - 1 user CAL - upgrade from Microsoft Core CAL Suite - Platform - Enterprise - All Languages - with services Microsoft - Part#: 76A-00004 Note: Year 1 of 3 - 10/1/13 - 9/30/14	735	\$62.30	\$45,790.50
6	Office365PlanG3 ShrdSvr ALNG SubsVL MVL AddOn touserECAL Microsoft - Part#: U7S-00030 Note: Year 1 of 3 - 10/1/13 - 9/30/14	6522	\$25.80	\$168,267.60
7	Microsoft Forefront Identity Manager - Software assurance - 1 server - EDU - Select - Win - All Languages Microsoft - Part#: 7VC-00118 Note: Year 1 of 3 - 10/1/13 - 9/30/14	1	\$2,396.76	\$2,396.76
8	Microsoft Project Professional - Software assurance - 1 user - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: H30-00238 Note: Year 1 of 3 - 10/1/13 - 9/30/14	210	\$175.80	\$36,918.00
9	Microsoft Project Server - Software assurance - 1 user - Enterprise, Select, Select Plus - Win - All Languages	1	\$914.88	\$914.88

Attachment: SHI_MS_EA_licenses_Quote_Year_1-3 (13-R-3687 : Resolution to execute SHI Agreement# FC-6989, Microsoft EA sw licenses)

10	Microsoft Project Server - Software assurance - 1 user CAL - additional product - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: H21-00591 Note: Year 1 of 3 - 10/1/13 - 9/30/14	300	\$31.32	\$9,396.00
11	Microsoft SQL Server Enterprise Edition - Software assurance - 1 server - additional product - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: 810-04760 Note: Year 1 of 3 - 10/1/13 - 9/30/14	6	\$1,387.44	\$8,324.64
12	Microsoft Visio Professional - Software assurance - 1 user - EDU - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: D87-01159 Note: Year 1 of 3 - 10/1/13 - 9/30/14	100	\$90.24	\$9,024.00
13	Microsoft Windows Server Standard Edition - Software assurance - 2 processors - Enterprise, Select, Select Plus - All Languages Microsoft - Part#: P73-05898 Note: Year 1 of 3 - 10/1/13 - 9/30/14	324	\$142.44	\$46,150.56
14	Microsoft Windows Remote Desktop Services - Software assurance - 1 user CAL - EDU - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: 6VC-01254 Note: Year 1 of 3 - 10/1/13 - 9/30/14	250	\$15.72	\$3,930.00
15	Microsoft Windows Server Datacenter Edition - Step-up license & software assurance - 2 processors - upgrade from Standard - Select, Select Plus - All Languages Microsoft - Part#: P71-07281 Note: Year 1 of 3 - 10/1/13 - 9/30/14	1	\$1,479.80	\$1,479.80
16	Microsoft Exchange Server Enterprise Edition - License & software assurance - 1 server - EDU - Enterprise, Select, Select Plus - All Languages Microsoft - Part#: 395-02412 Note: Coverage from 10/1/13 - 9/30/16	1	\$4,338.67	\$4,338.67
17	Microsoft Project - License & software assurance - 1 user - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: 076-01776 Note: Coverage from 10/1/13 - 9/30/16	50	\$640.35	\$32,017.50
18	Microsoft Office Project Professional - License & software assurance - 1 PC - EDU - Enterprise, Select, Select Plus - Win - All Languages - with Project Server CAL Microsoft - Part#: H30-00237 Note: Coverage from 10/1/13 - 9/30/16	6	\$1,067.20	\$6,403.20
19	Microsoft Project Server - License & software assurance - 1 server - EDU - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: H22-00479 Note: Coverage from 10/1/13 - 9/30/16	1	\$6,067.96	\$6,067.96
20	Microsoft Project Server - License & software assurance - 1 user CAL - additional product - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: H21-00595 Note: Coverage from 10/1/13 - 9/30/16	50	\$207.73	\$10,386.50
21	Microsoft Office SharePoint Server - License & software assurance - 1 server - EDU - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: H04-00232 Note: Coverage from 10/1/13 - 9/30/16	1	\$7,281.61	\$7,281.61
22	Microsoft SQL Server Standard Core Edition - License & software assurance - 2 cores - Enterprise, Select, SPLA, Select Plus - Win - All Languages Microsoft - Part#: 7NQ-00302	16	\$3,840.31	\$61,444.96

Attachment: SHI_MS EA licenses_Quote Year 1-3 (13-R-3687 : Resolution to execute SHI Agreement# FC-6989, Microsoft EA sw licenses)

23	Microsoft Visio Professional - License & software assurance - 1 PC - EDU - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: D87-01057 Note: Coverage from 10/1/13 - 9/30/16	100	\$547.71	\$54,771.00
24	Microsoft Visual Studio Ultimate with MSDN - License & software assurance - 1 user - Enterprise, Select - Win - All Languages Microsoft - Part#: 9JD-00050 Note: Coverage from 10/1/13 - 9/30/16	5	\$11,215.35	\$56,076.75
25	Microsoft Windows Server Standard Edition - License & software assurance - 2 processors - Select, Select Plus - All Languages Microsoft - Part#: P73-05897 Note: Coverage from 10/1/13 - 9/30/16	200	\$945.00	\$189,000.00
				Subtotal \$2,036,752.52
				Total \$2,036,752.52

Additional Comments

Contract# SWC99999-SPD-SPD0000060-0003

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SHI Fed ID# 22-3009648

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Attachment: SHI_MS_EA_licenses_Quote_Year_1-3 (13-R-3687 : Resolution to execute SHI Agreement# FC-6989, Microsoft EA sw licenses)



Pricing Proposal
 Quotation #: 7173420
 Created On: Oct-09-2013
 Valid Until: Oct-31-2013

City of Atlanta GA

Jeremy Johnson

Phone: (404) 330-6110 ext. 8450
 Fax:
 Email: Jeremy.johnson@atlantaga.gov

Account Representative

Trevor Golden

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 7000 Central Parkway, N.E.
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 Email: trevor_golden@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Microsoft Core CAL - Software assurance - 1 user CAL - Platform - Enterprise - All Languages Microsoft - Part#: W06-01072 Note: Year 2 of 3 - 10/1/14 - 9/30/15	735	\$30.68	\$22,549.80
2 Microsoft Office Professional Plus - Software assurance - 1 PC - Enterprise - Win - All Languages Microsoft - Part#: 269-12442 Note: Year 2 of 3 - 10/1/14 - 9/30/15	6522	\$81.48	\$531,412.56
3 Microsoft Windows Professional - W/ Microsoft Desktop Optimization Pack - software assurance - 1 PC - Platform - Enterprise - All Languages Microsoft - Part#: K4U-00265 Note: Year 2 of 3 - 10/1/14 - 9/30/15	6522	\$36.40	\$237,400.80
4 Microsoft Enterprise CAL Suite - Software assurance - 1 user CAL - Platform - Enterprise - All Languages - with services Microsoft - Part#: 76A-00016 Note: Year 2 of 3 - 10/1/14 - 9/30/15	5787	\$83.81	\$485,008.47
5 Microsoft Enterprise CAL Suite - Step-up license & software assurance - 1 user CAL - upgrade from Microsoft Core CAL Suite - Platform - Enterprise - All Languages - with services Microsoft - Part#: 76A-00004 Note: Year 2 of 3 - 10/1/14 - 9/30/15	735	\$62.30	\$45,790.50
6 Office365PlanG3 ShrdSvr ALNG SubsVL MVL AddOn touserECAL Microsoft - Part#: U7S-00030 Note: Year 2 of 3 - 10/1/14 - 9/30/15	6522	\$25.80	\$168,267.60
7 Microsoft Forefront Identity Manager - Software assurance - 1 server - EDU - Select - Win - All Languages Microsoft - Part#: 7VC-00118 Note: Year 2 of 3 - 10/1/14 - 9/30/15	1	\$2,396.76	\$2,396.76
8 Microsoft Project Professional - Software assurance - 1 user - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: H30-00238 Note: Year 2 of 3 - 10/1/14 - 9/30/15	210	\$175.80	\$36,918.00
9 Microsoft Project Server - Software assurance - 1 user - Enterprise, Select, Select Plus - Win - All Languages	1	\$914.88	\$914.88

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10	Microsoft Project Server - Software assurance - 1 user CAL - additional product - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: H21-00591 Note: Year 2 of 3 - 10/1/14 - 9/30/15	300	\$31.32	\$9,396.00
11	Microsoft SQL Server Enterprise Edition - Software assurance - 1 server - additional product - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: 810-04760 Note: Year 2 of 3 - 10/1/14 - 9/30/15	6	\$1,387.44	\$8,324.64
12	Microsoft Visio Professional - Software assurance - 1 user - EDU - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: D87-01159 Note: Year 2 of 3 - 10/1/14 - 9/30/15	100	\$90.24	\$9,024.00
13	Microsoft Windows Server Standard Edition - Software assurance - 2 processors - Enterprise, Select, Select Plus - All Languages Microsoft - Part#: P73-05898 Note: Year 2 of 3 - 10/1/14 - 9/30/15	324	\$142.44	\$46,150.56
14	Microsoft Windows Remote Desktop Services - Software assurance - 1 user CAL - EDU - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: 6VC-01254 Note: Year 2 of 3 - 10/1/14 - 9/30/15	250	\$15.72	\$3,930.00
15	Microsoft Windows Server Datacenter Edition - Step-up license & software assurance - 2 processors - upgrade from Standard - Select, Select Plus - All Languages Microsoft - Part#: P71-07281 Note: Year 2 of 3 - 10/1/14 - 9/30/15	1	\$1,479.80	\$1,479.80
			Subtotal	\$1,608,964.37
			Total	\$1,608,964.37

Additional Comments

Contract# SWC99999-SPD-SPD0000060-0003

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Pricing Proposal
 Quotation #: 7173426
 Created On: Oct-09-2013
 Valid Until: Oct-31-2013

City of Atlanta GA

Jeremy Johnson

Phone: (404) 330-6110 ext. 8450
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Account Representative

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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
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2 Microsoft Office Professional Plus - Software assurance - 1 PC - Enterprise - Win - All Languages Microsoft - Part#: 269-12442 Note: Year 3 of 3 - 10/1/15 - 9/30/16	6522	\$81.48	\$531,412.56
3 Microsoft Windows Professional - W/ Microsoft Desktop Optimization Pack - software assurance - 1 PC - Platform - Enterprise - All Languages Microsoft - Part#: K4U-00265 Note: Year 3 of 3 - 10/1/15 - 9/30/16	6522	\$36.40	\$237,400.80
4 Microsoft Enterprise CAL Suite - Software assurance - 1 user CAL - Platform - Enterprise - All Languages - with services Microsoft - Part#: 76A-00016 Note: Year 3 of 3 - 10/1/15 - 9/30/16	5787	\$83.81	\$485,008.47
5 Microsoft Enterprise CAL Suite - Step-up license & software assurance - 1 user CAL - upgrade from Microsoft Core CAL Suite - Platform - Enterprise - All Languages - with services Microsoft - Part#: 76A-00004 Note: Year 3 of 3 - 10/1/15 - 9/30/16	735	\$62.30	\$45,790.50
6 Office365PlanG3 ShrdSvr ALNG SubsVL MVL AddOn touserECAL Microsoft - Part#: U7S-00030 Note: Year 3 of 3 - 10/1/15 - 9/30/16	6522	\$25.80	\$168,267.60
7 Microsoft Forefront Identity Manager - Software assurance - 1 server - EDU - Select - Win - All Languages Microsoft - Part#: 7VC-00118 Note: Year 3 of 3 - 10/1/15 - 9/30/16	1	\$2,396.76	\$2,396.76
8 Microsoft Project Professional - Software assurance - 1 user - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: H30-00238 Note: Year 3 of 3 - 10/1/15 - 9/30/16	210	\$175.80	\$36,918.00
9 Microsoft Project Server - Software assurance - 1 user - Enterprise, Select, Select Plus - Win - All Languages	1	\$914.88	\$914.88

Attachment: SHI_MS_EA_licenses_Quote_Year_1-3 (13-R-3687 : Resolution to execute SHI Agreement# FC-6989, Microsoft EA sw licenses)

10	Microsoft Project Server - Software assurance - 1 user CAL - additional product - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: H21-00591 Note: Year 3 of 3 - 10/1/15 - 9/30/16	300	\$31.32	\$9,396.00	
11	Microsoft SQL Server Enterprise Edition - Software assurance - 1 server - additional product - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: 810-04760 Note: Year 3 of 3 - 10/1/15 - 9/30/16	6	\$1,387.44	\$8,324.64	
12	Microsoft Visio Professional - Software assurance - 1 user - EDU - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: D87-01159 Note: Year 3 of 3 - 10/1/15 - 9/30/16	100	\$90.24	\$9,024.00	
13	Microsoft Windows Server Standard Edition - Software assurance - 2 processors - Enterprise, Select, Select Plus - All Languages Microsoft - Part#: P73-05898 Note: Year 3 of 3 - 10/1/15 - 9/30/16	324	\$142.44	\$46,150.56	
14	Microsoft Windows Remote Desktop Services - Software assurance - 1 user CAL - EDU - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: 6VC-01254 Note: Year 3 of 3 - 10/1/15 - 9/30/16	250	\$15.72	\$3,930.00	
15	Microsoft Windows Server Datacenter Edition - Step-up license & software assurance - 2 processors - upgrade from Standard - Select, Select Plus - All Languages Microsoft - Part#: P71-07281 Note: Year 3 of 3 - 10/1/15 - 9/30/16	1	\$1,479.80	\$1,479.80	
				Subtotal	\$1,608,964.37
				Total	\$1,608,964.37

Additional Comments

Contract# SWC99999-SPD-SPD0000060-0003

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Attachment: SHI_MS_EA_licenses_Quote Year 1-3 (13-R-3687 : Resolution to execute SHI Agreement# FC-6989, Microsoft EA sw licenses)



City of Atlanta - Aviation

EA Renewal Pricing

Order Type	Invoice Date	Qty	Customer \$	Extended Cost\$
YEAR 1 - 10/1/2013 - 9/30/2014				
Desktop				
CoreCAL ALNG SA MVL Pltfrm DvcCAL	10/1/2013	735	\$30.68	\$22,549.80
OfficeProPlus ALNG SA MVL Pltfrm	10/1/2013	735	\$81.48	\$59,887.80
WinProw/MDOP ALNG SA MVL Pltfrm	10/1/2013	735	\$36.40	\$26,754.00
EntCAL ALNG SASU MVL fromCoreCAL Pltfrm UsrCAL wSrvcs	10/1/2013	735	\$62.30	\$45,790.50
Office365PlanG3 ShrdSvr ALNG SubsVL MVL AddOn touserECAL	10/1/2013	735	\$25.80	\$18,963.00
TOTAL DESKTOP YEAR 1				\$173,945.10

Additional Products				
ExchgSvrEnt ALNG LicSAPk MVL	10/1/2013	1	\$4,338.67	\$4,338.67
PrjctPro ALNG LicSAPk MVL w1PrjctSvrCAL	10/1/2013	6	\$1,067.20	\$6,403.20
Prjct ALNG LicSAPk MVL	10/1/2013	50	\$640.35	\$32,017.50
PrjctSvr ALNG LicSAPk MVL	10/1/2013	1	\$6,067.96	\$6,067.96
PrjctSvrCAL ALNG LicSAPk MVL UsrCAL	10/1/2013	50	\$207.73	\$10,386.50
SharePointEntCAL ALNG LicSAPk MVL UsrCAL	10/1/2013	50	\$102.00	\$5,100.00
SharePointSvr ALNG LicSAPk MVL	10/1/2013	1	\$7,281.61	\$7,281.61
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	10/1/2013	16	\$3,840.31	\$61,444.96
VisioPro ALNG LicSAPk MVL	10/1/2013	100	\$547.71	\$54,771.00
VSUltwMSDN ALNG LicSAPk MVL	10/1/2013	5	\$11,215.35	\$56,076.75
WinSvrStd ALNG LicSAPk MVL 2Proc	10/1/2013	200	\$945.00	\$189,000.00
TOTAL ADDITIONAL PRODUCTS YEAR 1				\$428,549.48

ANNUAL PAYMENT YEAR 1 **\$602,494.58**

YEAR 2 - 10/1/2014 - 9/30/2015				
Desktop				
CoreCAL ALNG SA MVL Pltfrm DvcCAL	10/1/2014	735	\$30.68	\$22,549.80
OfficeProPlus ALNG SA MVL Pltfrm	10/1/2014	735	\$81.48	\$59,887.80
WinProw/MDOP ALNG SA MVL Pltfrm	10/1/2014	735	\$36.40	\$26,754.00
EntCAL ALNG SASU MVL fromCoreCAL Pltfrm UsrCAL wSrvcs	10/1/2014	735	\$62.30	\$45,790.50
Office365PlanG3 ShrdSvr ALNG SubsVL MVL AddOn touserECAL	10/1/2014	735	\$25.80	\$18,963.00
TOTAL DESKTOP YEAR 2				\$173,945.10

Additional Products				
None	10/1/2014	0	\$0.00	\$0.00
TOTAL ADDITIONAL PRODUCTS YEAR 2				\$0.00

TOTAL ANNUAL PAYMENT YEAR 2	\$173,945.10
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Year 3 - 10/1/2015 - 9/30/2016

Desktop

CoreCAL ALNG SA MVL Pltfrm DvcCAL	10/1/2015	735	\$30.68	\$22,549.80
OfficeProPlus ALNG SA MVL Pltfrm	10/1/2015	735	\$81.48	\$59,887.80
WinProw/MDOP ALNG SA MVL Pltfrm	10/1/2015	735	\$36.40	\$26,754.00
EntCAL ALNG SASU MVL fromCoreCAL Pltfrm UstrCAL wSrvcs	10/1/2015	735	\$62.30	\$45,790.50
Office365PlanG3 ShrdSvr ALNG SubsVL MVL AddOn touserECAL	10/1/2015	735	\$25.80	\$18,963.00

TOTAL DESKTOP YEAR 3	\$173,945.10
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Additional Products

None	10/1/2015	0	\$0.00	\$0.00
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TOTAL ADDITIONAL PRODUCTS YEAR 3	\$0.00
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TOTAL ANNUAL PAYMENT YEAR 3	\$173,945.10
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City of Atlanta

EA Renewal Pricing

Order Type	Invoice Date	Qty	Customer \$	Extended Cost\$
YEAR 1 - 10/1/2013 - 9/30/2014				
Desktop				
OfficeProPlus ALNG SA MVL Pltfrm	10/1/2013	4687	\$81.48	\$381,896.76
WinProw/MDOP ALNG SA MVL Pltfrm	10/1/2013	4687	\$36.40	\$170,606.80
EntCAL ALNG SA MVL Pltfrm UsrCAL wSrvcs	10/1/2013	4687	\$83.81	\$392,817.47
Office365PlanG3 ShrdSvr ALNG SubsVL MVL AddOn touserECAL	10/1/2013	4687	\$25.80	\$120,924.60
TOTAL DESKTOP YEAR 1				\$1,066,245.63
Additional Products				
FrfrntIdnttyMgr ALNG SA MVL	10/1/2013	1	\$2,396.76	\$2,396.76
PrjctPro ALNG SA MVL w1PrjctSvrCAL	10/1/2013	100	\$175.80	\$17,580.00
PrjctSvr ALNG SA MVL	10/1/2013	1	\$914.88	\$914.88
PrjctSvrCAL ALNG SA MVL UsrCAL	10/1/2013	300	\$31.32	\$9,396.00
SQLSvrEnt ALNG SA MVL	10/1/2013	6	\$1,387.44	\$8,324.64
VisioPro ALNG SA MV	10/1/2013	100	\$90.24	\$9,024.00
WinSvrStd ALNG SA MVL 2Proc	10/1/2013	24	\$142.44	\$3,418.56
WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL	10/1/2013	250	\$15.72	\$3,930.00
WinSvrDataCtr ALNG SASU MVL WinSvrStd 2Proc	10/1/2013	1	\$1,479.80	\$1,479.80
TOTAL ADDITIONAL PRODUCTS YEAR 1				\$56,464.64
ANNUAL PAYMENT YEAR 1				\$1,122,710.27
YEAR 2 - 10/1/2014 - 9/30/2015				
Desktop				
OfficeProPlus ALNG SA MVL Pltfrm	10/1/2014	4687	\$81.48	\$381,896.76
WinProw/MDOP ALNG SA MVL Pltfrm	10/1/2014	4687	\$36.40	\$170,606.80
EntCAL ALNG SA MVL Pltfrm UsrCAL wSrvcs	10/1/2014	4687	\$83.81	\$392,817.47
Office365PlanG3 ShrdSvr ALNG SubsVL MVL AddOn touserECAL	10/1/2014	4687	\$25.80	\$120,924.60
TOTAL DESKTOP YEAR 2				\$1,066,245.63
Additional Products				
FrfrntIdnttyMgr ALNG SA MVL	10/1/2014	1	\$2,396.76	\$2,396.76
PrjctPro ALNG SA MVL w1PrjctSvrCAL	10/1/2014	100	\$175.80	\$17,580.00
PrjctSvr ALNG SA MVL	10/1/2014	1	\$914.88	\$914.88
PrjctSvrCAL ALNG SA MVL UsrCAL	10/1/2014	300	\$31.32	\$9,396.00
SQLSvrEnt ALNG SA MVL	10/1/2014	6	\$1,387.44	\$8,324.64
VisioPro ALNG SA MV	10/1/2014	100	\$90.24	\$9,024.00
WinSvrStd ALNG SA MVL 2Proc	10/1/2014	24	\$142.44	\$3,418.56

WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL	10/1/2014	250	\$15.72	\$3,930.00
WinSvrDataCtr ALNG SASU MVL WinSvrStd 2Proc	10/2/2014	1	\$1,479.80	\$1,479.80
TOTAL ADDITIONAL PRODUCTS YEAR 2				\$56,464.64
TOTAL ANNUAL PAYMENT YEAR 2				\$1,122,710.27
Year 3 - 10/1/2015 - 9/30/2016				
Desktop				
OfficeProPlus ALNG SA MVL Pltfrm	10/1/2015	4687	\$81.48	\$381,896.76
WinProw/MDOP ALNG SA MVL Pltfrm	10/1/2015	4687	\$36.40	\$170,606.80
EntCAL ALNG SA MVL Pltfrm UsrCAL wSrvcs	10/1/2015	4687	\$83.81	\$392,817.47
Office365PlanG3 ShrdSvr ALNG SubsVL MVL AddOn touserECAL	10/1/2015	4687	\$25.80	\$120,924.60
TOTAL DESKTOP YEAR 3				\$1,066,245.63
Additional Products				
FrfrntIdnttyMgr ALNG SA MVL	10/1/2015	1	\$2,396.76	\$2,396.76
PrjctPro ALNG SA MVL w1PrjctSvrCAL	10/1/2015	100	\$175.80	\$17,580.00
PrjctSvr ALNG SA MVL	10/1/2015	1	\$914.88	\$914.88
PrjctSvrCAL ALNG SA MVL UsrCAL	10/1/2015	300	\$31.32	\$9,396.00
SQLSvrEnt ALNG SA MVL	10/1/2015	6	\$1,387.44	\$8,324.64
VisioPro ALNG SA MV	10/1/2015	100	\$90.24	\$9,024.00
WinSvrStd ALNG SA MVL 2Proc	10/1/2015	24	\$142.44	\$3,418.56
WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL	10/1/2015	250	\$15.72	\$3,930.00
WinSvrDataCtr ALNG SASU MVL WinSvrStd 2Proc	10/1/2015	1	\$1,479.80	\$1,479.80
TOTAL ADDITIONAL PRODUCTS YEAR 3				\$56,464.64
TOTAL ANNUAL PAYMENT YEAR 3				\$1,122,710.27



City of Atlanta - Watershed

EA Renewal Pricing

Order Type	Invoice Date	Qty	Customer \$	Extended Cost\$
YEAR 1 - 10/1/2013 - 9/30/2014				
Desktop				
OfficeProPlus ALNG SA MVL Pltfrm	10/1/2013	1100	\$81.48	\$89,628.00
WinProw/MDOP ALNG SA MVL Pltfrm	10/1/2013	1100	\$36.40	\$40,040.00
EntCAL ALNG SA MVL Pltfrm UsrCAL wSrvcs	10/1/2013	1100	\$83.81	\$92,191.00
Office365PlanG3 ShrdSvr ALNG SubsVL MVL AddOn touserECAL	10/1/2013	1100	\$25.80	\$28,380.00
TOTAL DESKTOP YEAR 1				\$250,239.00
Additional Products				
PrjctPro ALNG SA MVL w1PrjctSvrCAL	10/1/2013	110	\$175.80	\$19,338.00
WinSvrStd ALNG SA MVL 2Proc	10/1/2013	300	\$142.44	\$42,732.00
TOTAL ADDITIONAL PRODUCTS YEAR 1				\$62,070.00
ANNUAL PAYMENT YEAR 1				\$312,309.00
YEAR 2 - 10/1/2014 - 9/30/2015				
Desktop				
OfficeProPlus ALNG SA MVL Pltfrm	10/1/2014	1100	\$81.48	\$89,628.00
WinProw/MDOP ALNG SA MVL Pltfrm	10/1/2014	1100	\$36.40	\$40,040.00
EntCAL ALNG SA MVL Pltfrm UsrCAL wSrvcs	10/1/2014	1100	\$83.81	\$92,191.00
Office365PlanG3 ShrdSvr ALNG SubsVL MVL AddOn touserECAL	10/1/2014	1100	\$25.80	\$28,380.00
TOTAL DESKTOP YEAR 2				\$250,239.00
Additional Products				
PrjctPro ALNG SA MVL w1PrjctSvrCAL	10/1/2014	110	\$175.80	\$19,338.00
WinSvrStd ALNG SA MVL 2Proc	10/1/2014	300	\$142.44	\$42,732.00
TOTAL ADDITIONAL PRODUCTS YEAR 2				\$62,070.00
TOTAL ANNUAL PAYMENT YEAR 2				\$312,309.00
Year 3 - 10/1/2015 - 9/30/2016				
Desktop				
OfficeProPlus ALNG SA MVL Pltfrm	10/1/2015	1100	\$81.48	\$89,628.00
WinProw/MDOP ALNG SA MVL Pltfrm	10/1/2015	1100	\$36.40	\$40,040.00
EntCAL ALNG SA MVL Pltfrm UsrCAL wSrvcs	10/1/2015	1100	\$83.81	\$92,191.00
Office365PlanG3 ShrdSvr ALNG SubsVL MVL AddOn touserECAL	10/1/2015	1100	\$25.80	\$28,380.00

TOTAL DESKTOP YEAR 3 **\$250,239.00**

Additional Products

PrjctPro ALNG SA MVL w1PrjctSvrCAL	10/1/2015	110	\$175.80	\$19,338.00
WinSvrStd ALNG SA MVL 2Proc	10/1/2015	300	\$142.44	\$42,732.00

TOTAL ADDITIONAL PRODUCTS YEAR 3 **\$62,070.00**

TOTAL ANNUAL PAYMENT YEAR 3 **\$312,309.00**

Attachment: SHI_MS EA licenses_Quote Year 1-3 (13-R-3687 : Resolution to execute SHI Agreement# FC-6989, Microsoft EA sw licenses)