

**A RESOLUTION BY  
FINANCE EXECUTIVE COMMITTEE**

**13-*R*-0452**

**A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE AN AGREEMENT WITH HOLLAND & KNIGHT LLP FOR FC-6288, FEDERAL LOBBYING SERVICES, ON BEHALF OF THE GENERAL FUND DEPARTMENTS, THE DEPARTMENT OF AVIATION AND THE DEPARTMENT OF WATERSHED MANAGEMENT, IN AN AMOUNT NOT TO EXCEED THREE HUNDRED NINETY-NINE THOUSAND NINE HUNDRED NINETY-SIX DOLLARS AND NO CENTS (\$399,996.00); ALL CONTRACTED WORK SHALL BE CHARGED TO PAID FROM THE LISTED FUND DEPARTMENT ORGANIZATION AND ACCOUNT NUMBERS IN THE LISTED AMOUNTS: 1001 (GENERAL FUND) 040101 (EXE MAYOR'S OFFICE) 5239004 (SERVICE GRANTS) 13100000 (MAYOR/COMMISSION CHAIR) (\$99,996.00); 5501 (AIRPORT REVENUE FUND) 180105 (AVIATION PUBLIC AFFAIRS) 5212001 (CONSULTING PROFESSIONAL SERVICES) 7563000 (AIRPORT FUNCTION ACTIVITY) (\$140,000.00); AND 5051 (WATER & WASTEWATER REVENUE) 170101 (DWM COMMISSIONER OF WATER) 5212001 (CONSULTING/PROFESSIONAL) 1320000 (CHIEF EXECUTIVE) (\$160,000.00); AND FOR OTHER PURPOSES.**

**WHEREAS**, the City of Atlanta ("City") solicited Request for Proposals from qualified firms for FC-6288, Federal Lobbying Services, to provide legislative representation in Washington, D.C.; and

**WHEREAS**, the membership on the 113<sup>th</sup> Congress has changed and there is a need for expertise and effort to carry out the City's interest in obtaining more funds from Congress and from federal agencies; and

**WHEREAS**, the Contractors will act as liaison on behalf of the City with Executive Branch departments and with the Congress of the United States, specifically with key congressional committees handling appropriations and legislation of interest to the City; and

**WHEREAS**, the Contractors will identify potential federal opportunities for the city relative to appropriations, grants, and federal programs; and

**WHEREAS**, after review and evaluation of the proponent's qualifications and analysis of the technical proposals, the Departments of Executive Offices, Aviation, Watershed Management and the Chief Procurement Officer have determined it is desirable and in the City's best interest to award an Agreement for FC-6288 to Holland & Knight LLP.

**THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA HEREBY RESOLVES**, that the Mayor is authorized to execute an Agreement with Holland & Knight LLP for FC-6288, Federal Lobbying Services, in an amount not to exceed Three Hundred Ninety-Nine Thousand Nine Hundred Ninety-Six Dollars and No Cents (\$399,996.00).

**BE IT FURTHER RESOLVED**, that the initial term of the Agreement is for one (1) year with two (2) one (1) year renewal options at the City's sole discretion.

**BE IT FURTHER RESOLVED**, that all contracted work will be charged to and paid from 1001 (General Fund) 040101 (EXE Mayor's Office) 5239004 (Service Grants) 13100000 (Mayor/Commission Chair) (\$99,996.00); 5501 (Airport Revenue Fund) 180105 (Aviation Public Affairs) 5212001 (Consulting Professional Services) 7563000 (Airport Function Activity) (\$140,000.00); And 5051 (Water & Wastewater Revenue) 170101 (DWM Commissioner Of Water) 5212001 (Consulting/Professional) 1320000 (Chief Executive) (\$160,000.00).

**BE IT FURTHER RESOLVED**, that the Chief Procurement Officer be and is hereby directed to prepare the appropriate contractual agreements for execution by the Mayor.

**BE IT FINALLY RESOLVED**, that the Agreement will not become binding on the City and the City will incur no liability under it until it has been executed by the Mayor, attested to by the Municipal Clerk, approved by the City Attorney as to form and delivered to Holland & Knight LLP.

DEPARTMENT OF PROCUREMENT  
LEGISLATION SUMMARY

TO: (FINANCE/EXECUTIVE)

CAPTION

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE AN AGREEMENT WITH HOLLAND & KNIGHT LLP FOR FC-6288, FEDERAL LOBBYING SERVICES, ON BEHALF OF THE GENERAL FUND DEPARTMENTS, THE DEPARTMENT OF AVIATION AND THE DEPARTMENT OF WATERSHED MANAGEMENT, IN AN AMOUNT NOT TO EXCEED THREE HUNDRED NINETY-NINE THOUSAND NINE HUNDRED NINETY-SIX DOLLARS AND NO CENTS (\$399,996.00); ALL CONTRACTED WORK SHALL BE CHARGED TO PAID FROM THE LISTED FUND DEPARTMENT ORGANIZATION AND ACCOUNT NUMBERS IN THE LISTED AMOUNTS: 1001 (GENERAL FUND) 040101 (EXE MAYOR'S OFFICE) 5239004 (SERVICE GRANTS) 13100000 (MAYOR/COMMISSION CHAIR) (\$99,996.00); 5501 (AIRPORT REVENUE FUND) 180105 (AVIATION PUBLIC AFFAIRS) 5212001 (CONSULTING PROFESSIONAL SERVICES) 7563000 (AIRPORT FUNCTION ACTIVITY) (\$140,000.00); AND 5051 (WATER & WASTEWATER REVENUE) 170101 (DWM COMMISSIONER OF WATER) 5212001 (CONSULTING/PROFESSIONAL) 1320000 (CHIEF EXECUTIVE) (\$160,000.00); AND FOR OTHER PURPOSES.

Committee Meeting Date: March 13, 2013

Council Meeting Date: March 18, 2013

Legislation Title: A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE AN AGREEMENT WITH HOLLAND & KNIGHT LLP FOR FC-6288, FEDERAL LOBBYING SERVICES, ON BEHALF OF THE GENERAL FUND DEPARTMENTS, THE DEPARTMENT OF AVIATION AND THE DEPARTMENT OF WATERSHED MANAGEMENT, IN AN AMOUNT NOT TO EXCEED THREE HUNDRED NINETY-NINE THOUSAND NINE HUNDRED NINETY-SIX DOLLARS AND NO CENTS (\$399,996.00); ALL CONTRACTED WORK SHALL BE CHARGED TO PAID FROM THE LISTED FUND DEPARTMENT ORGANIZATION AND ACCOUNT NUMBERS IN THE LISTED AMOUNTS: 1001 (GENERAL FUND) 040101 (EXE MAYOR'S OFFICE) 5239004 (SERVICE GRANTS) 13100000 (MAYOR/COMMISSION CHAIR) (\$99,996.00); 5501 (AIRPORT REVENUE FUND) 180105 (AVIATION PUBLIC AFFAIRS) 5212001 (CONSULTING PROFESSIONAL SERVICES) 7563000 (AIRPORT FUNCTION ACTIVITY) (\$140,000.00); AND 5051 (WATER & WASTEWATER REVENUE) 170101 (DWM

**COMMISSIONER OF WATER) 5212001  
(CONSULTING/PROFESSIONAL) 1320000 (CHIEF  
EXECUTIVE) (\$160,000.00); AND FOR OTHER  
PURPOSES.**

**Requesting Dept.:** Executive Office/Office of the Mayor

**Contract Type:** Professional Services

**Awardee:** Holland & Knight, LLP

**Source Selection:** RFP

**Proposals Due:** January 3, 2013

**Proposals Received:** 3

**Proponents:** Troutman Sanders, LLP; Patton Boggs, LLP; and Holland & Knight, LLP,

**Contractor:** Holland & Knight, LLP

**Estimated Value:** \$399, 996.00

**Scope Summary:** The purpose of this legislation is to enter into an agreement with Holland & Knight, LLP to perform lobbying services on behalf of the City at the federal level.

**Background:** The City of Atlanta (“City”) has an annual legislative agenda/menu of items that are beneficial to the well-being of the City. This Contract will allow for the awardee to advocate Congress and federal agencies for favorable positions on issues that affect the City.

**Term of Contract:** one (1) year with two (2) one-year renewal options.

**Fund Account Center:** TO BE CHARGED TO AND PAID FROM THE LISTED FUND DEPARTMENT ORGANIZATION AND ACCOUNT NUMBERS IN THE LISTED AMOUNTS: 1001 (GENERAL FUND) 040101 (EXE MAYOR’S OFFICE) 5239004 (SERVICE GRANTS) 13100000 (MAYOR/COMMISSION CHAIR) (\$99,996.00); 5501 (AIRPORT REVENUE FUND) 180105 (AVIATION PUBLIC AFFAIRS) 5212001 (CONSULTING PROFESSIONAL SERVICES) 7563000 (AIRPORT FUNCTION ACTIVITY) (\$140,000.00); AND 5051 (WATER & WASTEWATER REVENUE) 170101 (DWM COMMISSIONER OF WATER) 5212001 (CONSULTING/PROFESSIONAL) 1320000 (CHIEF EXECUTIVE) (\$160,000.00); AND FOR OTHER PURPOSES.

**Prepared by:** Wendell Bryant

**Contact Number:** 404-330-6127

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: CANDACE L. BYRD

Dept.'s Legislative Liaison: Megan Middleton *Megan Middleton*

Contact Number: 404-330-6361

Originating Department: Executive Office

Committee(s) of Purview: Finance/Executive

Chief of Staff Deadline: February 22, 2013

Anticipated Committee Meeting Date(s): March 13, 2013

Anticipated Full Council Date: March 18, 2013

Legislative Counsel's Signature: *[Signature]*

Commissioner's Signature: *[Signature]*

Chief Financial Officer: *[Signature]*

Chief Procurement Officer Signature: *[Signature]*

*7/10/13*

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FINANCIAL IMPACT: \$399,996.00

Mayor's Staff Only

Received by CPO: \_\_\_\_\_  
(date)

Received by LC from CPO: \_\_\_\_\_  
(date)

Received by Mayor's Office: 2.22.13  
(date)

Reviewed by: *[Signature]*  
(date)

Submitted to Council: \_\_\_\_\_ (date)