

**A RESOLUTION BY  
FINANCE EXECUTIVE COMMITTEE**

**13- R -0125**

**A RESOLUTION AUTHORIZING THE MAYOR OR HIS DESIGNEE, ON BEHALF OF THE CITY OF ATLANTA, TO ENTER INTO CITYWIDE COOPERATIVE PURCHASING AGREEMENT NUMBER COA-6446-PL, PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING STATE OF GEORGIA CONTRACT #SWC60748 WITH ABCO OFFICE FURNITURE; AGATI INC.; ALLSEATING CORPORATION; ALLSTEEL; BLOCKHOUSE COMPANY, INC.; BORROUGHS CORPORATION; BRETTFORD MANUFACTURING, INC.; BRODART COMPANY; CANO CORPORATION; CAROLINA BUSINESS FURNITURE, INC.; CFGROUP; CHILDCRAFT EDUCATION CORP. D.B.A. SCHOOL SPECIALTY; CHROMCRAFT FURNITURE; COMFORTTEK SEATING, INC.; DAUPHIN NORTH AMERICA; DAVID EDWARD CO.; EXEMPLIS CORPORATION; FORMCASE, INC.; GEORGIA CORRECTIONAL INDUSTRIES; GLOBAL INDUSTRIES; NVISION/LACASSEE/AVENUE/UNITED CHAIR; THE GUNLOCKE COMPANY LLC; HALCON CORPORATION; HALE MANUFACTURING COMPANY; HARTER; HAWORTH INC.; HERMAN MILLER INC.; HI-DENSITY SPACE SAVING SYSTEMS; THE HON COMPANY; HUMANSCALE CORPORATION; INDIANA FURNITURE INDUSTRIES; INSCAPE / OFFICE SPECIALTY; INTEGRA INCORPORATED; INWOOD OFFICE INVIRONMENTS; JAMI FIXTURES FURNITURE, INC.; JSI, DIVISION OF JASPER SEATING CO.; COMMUNITY, DIVISION OF JASPER SEATING CO., INC.; JOFCO, INC.; KEILHAUER LTD; KIMBALL INT'L D.B.A. KIMBALL OFFICE; KRUEGER INTERNATIONAL, INC.; KRUG, INC.; LOGIFLEX; MAYLINE GROUP; METROPOLITAN FURNITURE CORPORATION; MITY LITE, INC.; MODUFORM, INC.; NATIONAL OFFICE FURNITURE (KIMBALL INT'L); NEUTRAL POSTURE INC.; NEVERS INDUSTRIES; NORIX GROUP, INC.; NOVA SOLUTIONS INC.; NUCRAFT FURNITURE CO.; OFS SALES CORPORATION; PALMIERI FURNITURE; SAUDER EDUCATION (DIV OF SAUDER MANUFACTURING CO.); SEATING, INC.; SOUTHWEST CONTRACT; STEELCASE, INC.; STYLEX; SYMPHONY FURNITURE LLC; TEKNION LLC; TENNSCO CORPORATION; TRENDWAY CORPORATION; UNISOURCE OFFICE FURNITURE PARTS, INC.; VERSTEEL / DITTO SALES, INC.; VIA, INC.; VIRCO INC.; THE WORDEN COMPANY; WRIGHT LINE LLC FOR OFFICE FURNITURE ON BEHALF OF THE DEPARTMENT OF PARKS, RECREATION, AND CULTURAL AFFAIRS IN AN AMOUNT NOT TO EXCEED THREE HUNDRED FIFTY THOUSAND DOLLARS AND NO CENTS (\$350,000.00) TO BE CHARGED TO AND PAID FROM: \$50,000.00 FROM 1001(GENERAL FUND) 140301 (PRC RECREATION ADMINISTRATION) 5316001(EQUIPMENT) 6110000 (CUL/REC. ADMINISTRATION); \$135,000 FROM 7701(TRUST FUND) 140364(RECREATION CTR. OPERATIONS) 5311001(SUPPLIES; CONSUMABLE) 6190000(SPECIAL FACILITIES) 600384(CENTERS OF HOPE) 69999(NON CAPITAL TRUST); \$20,000.00 FROM 1001(GENERAL FUND) 140201(PRC PARKS ADMINISTRATION) 5311001(SUPPLIES; CONSUMABLE) 6210000(PARK ADMINISTRATION); \$35,000.00 FROM 3501 (PARK IMPROVEMENT FUND) 140106 (PRC PARKS DESIGN) 5311002 (SUPPLIES, NON-CONSUMABLE) 6220000 (PARK AREAS); AND FOR OTHER PURPOSES.**

**WHEREAS**, the City of Atlanta's ("City") the Department of Parks, Recreation and Cultural Affairs ("DRPCA") requires computer lab furniture for use by patrons of its Office of Recreation and the Office of Cultural Affairs; and

**WHEREAS**, DPRCA desires to purchase approximately three hundred tables and nine hundred chairs to better provide adequate furniture needs to support the recreation and cultural center computer labs servicing the City and the greater Atlanta area; and

**WHEREAS**, the DPRCA desires to enter into Citywide Cooperative Purchase Agreement Number COA-6446-PL with Abco Office Furniture; Agati Inc.; Allseating Corporation; Allsteel; Blockhouse Company, Inc.; Borroughs Corporation; Bretford Manufacturing, Inc.; Brodart Company; Cano Corporation; Carolina Business Furniture, Inc.; CFGroup; Childcraft Education Corp. d.b.a. School Specialty; Chromcraft Furniture; ComfortTek Seating, Inc.; Dauphin North America; David Edward Co.; Exemplis Corporation; Formcase, Inc.; Georgia Correctional Industries; Global Industries; Nvision/Lacasse/Avenue/United Chair; The Gunlocke Company LLC; Halcon Corporation; Hale Manufacturing Company; Harter; Haworth Inc.; Herman Miller Inc.; Hi-Density Space Saving Systems; The Hon Company; Humanscale Corporation; Indiana Furniture Industries; Inscape/Office Specialty; Integra Incorporated; Inwood Office Invironments; Jami Fixtures Furniture, Inc.; JSI, Division of Jasper Seating Co.; Community, Division of Jasper Seating Co., Inc.; Jofco, Inc.; Keilhauer Ltd; Kimball Int'l d.b.a. Kimball Office; Krueger International, Inc.; Krug, Inc.; Logiflex; Mayline Group; Metropolitan Furniture Corporation; Mity Lite, Inc.; Moduform, Inc.; National Office Furniture (Kimball Int'l); Neutral Posture Inc.; Nevers Industries; Norix Group, Inc.; Nova Solutions Inc.; Nucraft Furniture Co.; OFS Sales Corporation; Palmieri Furniture; Sauder Education (Div of Sauder Manufacturing Co.); Seating, Inc.; Southwest Contract; Steelcase, Inc.; Stylex; Symphony Furniture LLC; Teknion LLC; Tensco Corporation; Trendway Corporation; Unisource Office Furniture Parts, Inc.; Versteel / Ditto Sales, Inc.; Via, Inc.; Virco Inc.; The Worden Company; and Wright Line LLC (collectively the "Contractors") for the purchase of office furniture utilizing State of Georgia Contract #SWC60742; and

**WHEREAS**, pursuant to Section 2-1601 et seq. of the City of Atlanta Code of Ordinances, the Chief Procurement Officer may procure supplies, services or construction items through contracts established by a public procurement unit where such contracts and contractors substantially meet the requirements of Article X of the Atlanta Code of Ordinances; and

**WHEREAS**, the Commissioner of DPRCA and the Chief Procurement Officer recommend utilizing the State of Georgia Contract #SWC60748 for the purchase of office furniture in an amount not to exceed Three Hundred Fifty Thousand Dollars and No Cents (\$350,000.00) from the Contractors; and

**WHEREAS**, this cooperative agreement was competitively procured in a manner consistent with the City of Atlanta Code of Ordinances.

**NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA**, that the Mayor, or his designee, on behalf of the City is authorized to enter into cooperative purchasing agreement number COA-6446-PL with the Contractors utilizing State of Georgia Contract #SWC60748 for the purchase of office furniture in an amount not to exceed Three Hundred Fifty Thousand Dollars and No Cents (\$350,000.00).

**BE IT FURTHER RESOLVED**, that all contracted work will be charged to and paid from:  
\$50,000.00 FROM: 1001(GENERAL FUND) 140301 (PRC RECREATION ADMINISTRATION) 5316001(EQUIPMENT) 6110000(CUL/REC. ADMINISTRATION);  
\$135,000 FROM: 7701(TRUST FUND) 140364(RECREATION CTR. OPERATIONS) 5311001(SUPPLIES;CONSUMABLE) 6190000(SPECIAL FACILITIES) 600384(CENTERS OF HOPE) 69999(NON CAPITAL TRUST); \$20,000.00 FROM 1001(GENERAL FUND) 140201(PRC PARKS ADMINISTRATION) 5311001(SUPPLIES; CONSUMABLE) 6210000(PARK ADMINISTRATION); \$35,000.00 FROM 3501 (PARK IMPROVEMENT FUND) 140106 (PRC PARKS DESIGN) 5311002 (SUPPLIES, NON-CONSUMABLE) 6220000 (PARK AREAS); AND FOR OTHER PURPOSES.

**BE IT FURTHER RESOLVED,** that the Chief Procurement Officer in consultation with the City Attorney is directed to prepare appropriate documents for execution by the Mayor.

**BE IT FINALLY RESOLVED,** that the agreements will not become binding on the City, and the City will incur no obligation or liability there under until they been approved by the City Attorney as to form, executed by the Mayor, attested to by the Municipal Clerk and delivered to the Contractors.

**Part II: Legislative White Paper:** (This portion of the Legislative Request Form will be shared with City Council members and staff)

**A. To be completed by Legislative Counsel:**

**Committee of Purview: Finance Executive Committee**

**Caption: A RESOLUTION BY FINANCE EXECUTIVE COMMITTEE**

**A RESOLUTION AUTHORIZING THE MAYOR OR HIS DESIGNEE, ON BEHALF OF THE CITY OF ATLANTA, TO ENTER INTO CITYWIDE COOPERATIVE PURCHASING AGREEMENT NUMBER COA-6446-PL, PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING STATE OF GEORGIA CONTRACT #SWC60748 WITH ABCO OFFICE FURNITURE; AGATI INC.; ALLSEATING CORPORATION; ALLSTEEL; BLOCKHOUSE COMPANY, INC.; BORROUGHS CORPORATION; BRETTFORD MANUFACTURING, INC.; BRODART COMPANY; CANO CORPORATION; CAROLINA BUSINESS FURNITURE, INC.; CFGROUP; CHILDCRAFT EDUCATION CORP. D.B.A. SCHOOL SPECIALTY; CHROMCRAFT FURNITURE; COMFORTTEK SEATING, INC.; DAUPHIN NORTH AMERICA; DAVID EDWARD CO.; EXEMPLIS CORPORATION; FORMCASE, INC.; GEORGIA CORRECTIONAL INDUSTRIES; GLOBAL INDUSTRIES; NVISION/LACASSE/AVENUE/UNITED CHAIR; THE GUNLOCKE COMPANY LLC; HALCON CORPORATION; HALE MANUFACTURING COMPANY; HARTER; HAWORTH INC.; HERMAN MILLER INC.; HI-DENSITY SPACE SAVING SYSTEMS; THE HON COMPANY; HUMANSCALE CORPORATION; INDIANA FURNITURE INDUSTRIES; INSCAPE / OFFICE SPECIALTY; INTEGRA INCORPORATED; INWOOD OFFICE INVIRONMENTS; JAMI FIXTURES FURNITURE, INC.; JSI, DIVISION OF JASPER SEATING CO.; COMMUNITY, DIVISION OF JASPER SEATING CO., INC.; JOFCO, INC.; KEILHAUER LTD; KIMBALL INT'L D.B.A. KIMBALL OFFICE; KRUEGER INTERNATIONAL, INC.; KRUG, INC.; LOGIFLEX; MAYLINE GROUP; METROPOLITAN FURNITURE CORPORATION; MITY LITE, INC.; MODUFORM, INC.; NATIONAL OFFICE FURNITURE (KIMBALL INT'L); NEUTRAL POSTURE INC.; NEVERS INDUSTRIES; NORIX GROUP, INC.; NOVA SOLUTIONS INC.; NUCRAFT FURNITURE CO.; OFS SALES CORPORATION; PALMIERI FURNITURE; SAUDER EDUCATION (DIV OF SAUDER MANUFACTURING CO.); SEATING, INC.; SOUTHWEST CONTRACT; STEELCASE, INC.; STYLEX; SYMPHONY FURNITURE LLC; TEKNION LLC; TENNSCO CORPORATION; TRENDWAY CORPORATION; UNISOURCE OFFICE FURNITURE PARTS, INC.; VERSTEEL / DITTO SALES, INC.; VIA, INC.; VIRCO INC.; THE WORDEN COMPANY; WRIGHT LINE LLC FOR OFFICE FURNITURE ON BEHALF OF THE DEPARTMENT OF PARKS, RECREATION, AND CULTURAL AFFAIRS IN AN AMOUNT NOT TO EXCEED THREE HUNDRED FIFTY THOUSAND DOLLARS AND NO CENTS (\$350,000.00) TO BE CHARGED TO AND PAID FROM: \$50,000.00 FROM 1001(GENERAL FUND) 140301 (PRC RECREATION ADMINISTRATION) 5316001(EQUIPMENT) 6110000 (CUL/REC. ADMINISTRATION); \$135,000 FROM 7701(TRUST FUND) 140364(RECREATION CTR. OPERATIONS) 5311001(SUPPLIES; CONSUMABLE) 6190000(SPECIAL FACILITIES) 600384(CENTERS OF HOPE) 69999(NON CAPITAL TRUST); \$20,000.00 FROM 1001(GENERAL FUND) 140201(PRC PARKS ADMINISTRATION) 5311001(SUPPLIES; CONSUMABLE) 6210000(PARK ADMINISTRATION); \$35,000.00 FROM 3501 (PARK IMPROVEMENT FUND) 140106 (PRC PARKS DESIGN) 5311002 (SUPPLIES, NON-CONSUMABLE) 6220000 (PARK AREAS); AND FOR OTHER PURPOSES.**

**B. To be completed by the department:**

**1. Please provide a summary of the purpose of this legislation (Justification Statement).**

The purpose of this legislation is to enter into a Cooperative Purchasing Agreement utilizing the State Contract to meet the furniture needs to support the recreation and cultural center computer labs servicing the City and the greater Atlanta area.

**2. Please provide background information regarding this legislation.**

**3. If Applicable/Known:**

(a) **Contract Type:**

(b) **Source Selection:**

(c) **Bids/Proposals Due:**

(d) **Invitations Issued:**

(e) **Number of Bids:**

(f) **Proposals Received:**

(g) **Bidders/Proponents:**

(h) **Term of Contract:**

**4. Fund Account Center:** \$50,000.00 FROM: 1001(GENERAL FUND) 140301 (PRC RECREATION ADMINISTRATION) 5316001(EQUIPMENT) 6110000(CUL/REC. ADMINISTRATION); \$135,000 FROM: 7701(TRUST FUND) 140364(RECREATION CTR. OPERATIONS) 5311001(SUPPLIES;CONSUMABLE) 6190000(SPECIAL FACILITIES) 600384(CENTERS OF HOPE) 69999(NON CAPITAL TRUST); \$20,000.00 FROM 1001(GENERAL FUND) 140201(PRC PARKS ADMINISTRATION) 5311001(SUPPLIES; CONSUMABLE) 6210000(PARK ADMINISTRATION); \$35,000.00 FROM 3501 (PARK IMPROVEMENT FUND) 140106 (PRC PARKS DESIGN) 5311002 (SUPPLIES, NON-CONSUMABLE) 6220000 (PARK AREAS); AND FOR OTHER PURPOSES.

**5. Source of Funds:**

**6. Fiscal Impact:**

**7. Method of Cost Recovery:**

**This Legislative Request Form Was Prepared By:** Trina Horton, Departmental Contracting Officer

## Legislation Summary

**Committee of Purview:**

**Caption**

**A resolution authorizing the Mayor to execute an appropriate contractual agreement on behalf of the Department of Parks, Recreation, and Cultural Affairs with Multiple Vendors Awarded with the State of Georgia Government for in an amount not to exceed three hundred fifty thousand dollars and no cents (\$350,000.00). All contract work shall be charged to and paid from fund account and center numbers: 1001 (General Fund); 140301 (PRC Recreation Administration); 5316001 (Equipment); 6110000 (Cul./Rec. Administration); \$135,000.00 from 7701 (Trust Fund); 140364 (Recreation Ctr. Operations); 5311001 (Supplies: Consumable); 619000 (Special Facilities); 600384 (Centers of Hope); 69999 (Non-Capital Trust); \$20,000.00 from 1001 (General Fund); 140201 (PRC. Parks Administration); 5311001 (Supplies; Consumable); 6210000 (Park Administration); \$35,000.00 from (Park Improvement Fund); 140106 (PRC. Parks Design); 5311002 (Supplies, Non-Consumable); 6220000 (Park Areas).**

**Council Meeting Date:** February 04, 2013

**Legislation Title:** Resolution authorizing the Chief Procurement Officer to utilize the State of Georgia Government Contract #SWC60748 with Multiple Vendors Awarded for COA #6446-PL for the purchase of Office Furniture on behalf of the Department of Parks, Recreation, and Cultural Affairs in an amount not to exceed three hundred fifty thousand dollars and no cents (\$350,000.00). All contract work shall be charged to and paid from fund account and center numbers: 1001 (General Fund); 140301 (PRC Recreation Administration); 5316001 (Equipment); 6110000 (Cul./Rec. Administration); \$135,000.00 from 7701 (Trust Fund); 140364 (Recreation Ctr. Operations); 5311001 (Supplies: Consumable); 619000 (Special Facilities); 600384 (Centers of Hope); 69999 (Non-Capital Trust); \$20,000.00 from 1001 (General Fund); 140201 (PRC. Parks Administration); 5311001 (Supplies; Consumable); 6210000 (Park Administration); \$35,000.00 from (Park Improvement Fund); 140106 (PRC. Parks Design); 5311002 (Supplies, Non-Consumable); 6220000 (Park Areas).

**Requesting Department:** Department of Parks, Recreation, and Cultural Affairs

**Contract Type:** N/A

**Source Selection:** State of Georgia Government Contract  
#SWC60748

**Bids/Proposals Due:** N/A

**Invitations Issued:** N/A

**Number of Bids/  
Proposals Received:** N/A

**Bidders/Proponents:** N/A

**Justification Statement:** N/A

**Background:** N/A

**Fund Account Centers:** 1001 (General Fund); 140301 (PRC Recreation Administration); 5316001 (Equipment); 6110000 (Cul./Rec. Administration); \$135,000.00 from 7701 (Trust Fund); 140364 (Recreation Ctr. Operations); 5311001 (Supplies: Consumable); 619000 (Special Facilities); 600384 (Centers of Hope); 69999 (Non-Capital Trust); \$20,000.00 from 1001 (General Fund); 140201 (PRC. Parks Administration); 5311001 (Supplies; Consumable); 6210000 (Park Administration); \$35,000.00 from (Park Improvement Fund); 140106 (PRC. Parks Design); 5311002 (Supplies, Non-Consumable); 6220000 (Park Areas).

**Source of Funds:** N/A

**Fiscal Impact:** N/A

**Term of Contract:** N/A

**Method of Cost Recovery:** N/A

**Approval:**  
DOF:  
DOL:

**Prepared By:** Patricia Lowe, Buyer

**Contact Number:** 404.330.6583



## CITY OF ATLANTA

**KASIM REED**  
MAYOR

233 PEACHTREE STREET, HARRIS TOWER  
SUITE 1700  
ATLANTA, GEORGIA 30303  
(404) 546-6788 -Fax (404) 546-9355

**GEORGE A. DUSENBURY**  
COMMISSIONER  
DEPARTMENT OF PARKS, RECREATION  
AND CULTURAL AFFAIRS

December 18, 2012

### MEMORANDUM

TO: Adam Smith, Chief Procurement Officer, DOP

FROM: George Dusenbury, Commissioner, DPRCA 

RE: Co-operative agreement for DPRCA Furniture Needs

---

As part of the Mayor's "Centers of Hope" initiative, the Department of Parks, Recreation and Cultural Affairs will be renovating and furnishing all Recreation Center and Culture Club computer laboratories and facilities.

So far, the Office of Recreation has successfully renovated and furnished Coan, Pittman, Rosel Fann, Ben Hill and Grove Park recreation center computer labs, as well as the complete renovation and furnishings of the Dunbar Recreation Center. DPRCA has a total of twenty-seven (27) facilities that will need to have computer labs renovated and furnished.

The Department of Parks, Recreation and Cultural Affairs ask that legislation be passed allowing us to enter into a cooperative agreement based on the State of Georgia furniture contract to purchase the needed furniture and that the contract should include all furniture vendors listed on the State of Georgia Contract.

If you have questions or need additional information, please contact Vasu Narayanan, Program Management Officer, at (404) 546-6870.

Cc: David Chapman, Deputy Chief Procurement Officer, DOP  
Vasu Narayanan, Program Management Officer, DPRCA  
Trina Horton, Departmental Contracting Officer, DPRCA

**Contract:** SWC60748 (Furniture, Office, Computer and Educational)

**Supplier:** Statewide Contract Supplier

**Contract Info**

**General**

**Contract Number** SWC60748  
**Contract Name** Furniture, Office, Computer and Educational  
**Contract Type** MANDATORY Statewide Contract  
**Supplier Name** **Statewide Contract Supplier**  
 Active ✓  
**Contract Status** Non-Catalog Live in TGM  
**Description** The Georgia Department of Administrative Services, State Purchasing Division, has established a Statewide Contract for furniture-office, computer and educational with seventy-five (75) approved furniture vendors (See contract Information & Benefits documents for details. This is a mandatory contract available for use by all State, City & County public entities within the State of Georgia.  
**Effective Date** 3/15/2007 12:00 AM EST  
**Expiration Date** 1/31/2013 11:59 PM EST

**Details**

**Hard Copy Location**  
**Contract URL Link**

- 1. SWC Information Sheet
- 2. Benefit Sheet

**Supporting Documents**  
**Related Contract(s)**  
**Group Category Name** Goods  
**Catalog Type** Non-Catalog

? **Controls**

**Owners**

Mario Morales	Email	MMorales@doas.g
	Phone	+1 (404) 463-385

**PO Clauses**

There are no PO clauses associated with this contract.



Department of  
Administrative Services  
*Customer Focused, Performance Driven*

Nathan Deal  
Governor

Sid Johnson  
Commissioner

---

## **Furniture, office, Computer and Educational –Multiple Vendors**

The Georgia Department of Administrative Services, State Purchasing Division, has established a Statewide Contract for furniture-office, computer and educational with seventy-five (75) approved furniture vendors (see vendors listed below)

This is a mandatory contract available for use by all State, City & County public entities within the State of Georgia.

**Abco** supplies modular classroom furniture, cafeteria tables, conference room furniture, filing and storage systems, cubical wall systems, visual presentation furniture, technical furniture and wood, laminated and steel casegoods.

**Agati, Inc.** supplies modular classroom furniture, cafeteria tables, carrels storage, conference room furniture, filing and storage systems, cubical wall systems, visual presentation furniture, technical furniture and wood, laminated and steel casegoods.

**Allseating** supplies various types of seating products, such as, executive office seating, guest sofas and chairs, ergonomic workstation seating, and auditorium seating.

**Allsteel** supplies modular classroom furniture, cafeteria tables, carrels storage, conference room furniture, filing and storage systems, cubical wall systems, visual presentation furniture, technical furniture and wood, laminated and steel casegoods.

**Blockhouse Company** supplies wood casegoods and various types of seating products, such as, executive office seating, guest sofas and chairs, ergonomic workstation seating, and auditorium seating.

**Bourroughs** supplies bookstore fixtures, dormitory and library furnishings, filing, shelving and storage systems.

**Bretford Manufacturing, Inc.** supplies modular classroom furniture, cafeteria tables, conference room furniture, filing and storage systems, cubical wall systems, visual presentation furniture, technical furniture and steel casegoods.

**Brodart Company** (Contract Library Furniture Division) supplies bookstore fixtures, dormitory and library furnishings, technical furniture, filing, shelving and storage systems.

**Cano Corporation** supplies steel casegoods that included desks, tables, cafeteria tables, classroom furniture, conference room furniture, and a variety of seating.

**Carolina Business Furniture** supplies laminated and wood casegoods and various types of seating.



Department of  
Administrative Services  
*Customer Focused, Performance Driven*

Nathan Deal  
Governor

Sid Johnson  
Commissioner

---

**CF Group** supplies modular classroom furniture, cafeteria tables, conference room furniture, dormitory and library furniture, carrels, visual presentation furniture, technical furniture and laminated, wood and steel casegoods.

**Childcraft Education Corporation** supplies carpet, wood casegoods, dramatic play furniture, and various types of seating.

**Chromcraft Furniture** supplies modular classroom furniture, cafeteria tables, conference room furniture, visual presentation furniture, technical furniture, and wood, laminated and steel casegoods.

**ComforTek Seating** supplies modular classroom, conference room and dormitory furniture, and various types of seating.

**Dauphin** supplies various types of seating.

**David Edward Company, Inc.** supplies modular carrels, dormitory furniture, and various types of seating.

**Exemplis** Corporation supplies all types of seating.

**Formcase Inc.** supplies wood and laminate casegoods, conference room furniture, task lighting, and visual presentation systems.

**GCI supplies** comfort work systems.

**Global Industries, Inc.** supplies laminated, steel, and wood furnishing to include seating, desks, tables, carrels, mobile carts, and shelving.

**Group Lacasse, LLC.** supplies laminated furnishing to include carrels, desks, seating, tables, classroom furniture and conference room furniture.

**Gunlocke Company, LLC.** supplies wood furnishing to include desks, tables, and a variety of seating.

**Halcon Corporation** supplies wood furnishing to include desks, tables, conference room furniture, and a variety of seating.

**Hale Manufacturing Company** supplies wood furnishing to include desks, tables, storage, and technical furniture.

**Harter** supplies steel furnishing to include desks, tables, cafeteria tables, classroom furniture, conference room furniture, and a variety of seating.



Department of  
Administrative Services  
*Customer Focused, Performance Driven*

Nathan Deal  
Governor

Sid Johnson  
Commissioner

---

**Haworth, Inc.** supplies a variety of seating to include sofas, benches, chairs, and fixed floor seating.

**Herman Miller** supplies steel and wood furnishing to include desks, tables, storage, technical furniture, storage, paneling, and a wide variety of seating.

**Hi-Density Space Saving Systems** supplies shelving system for the office.

**Hon Company** supplies laminate, steel, and wood furnishing to include desks, tables, classroom tables and furniture, carrels, bookstore fixtures, dormitory and residential hall furniture, storage, paneling, and a variety of seating.

**Humanscale** supplies technical furniture and ergonomic products to include Freedom brand seating and keyboards.

**Indiana Furniture** supplies laminated and wood furnishing to include tables and desks, and a variety of seating.

**Inscape** supplies steel furnishing to include desks and tables, carrels, paneling, storage, shelving system, and technical furniture.

**Integra, Inc.** supplies laminate and wood furnishing to include dormitory, residential hall, and library furniture, cafeteria tables, conference room furniture, and a variety of seating.

**Inwood Office Furniture** supplies laminate and wood furnishing to include desks and tables, conference room furniture, technical furniture, dormitory and residential hall furniture, library furniture, and a wide variety of seating.

**Jamie Fixture** supplies steel furnishing to include desks and tables, cafeteria tables, conference room furniture, classroom furniture, and a variety of seating.

**Jasper Seating Co. Inc. JSI Division** supplies wood furnishing to include desks and tables, conference room furniture, dormitory and residential hall furniture, library furniture, and storage system.

**Jasper Seating Co. Inc. Community Division** supplies wood furnishing to include desks and tables, conference room furniture, dormitory and residential hall furniture, library furniture, and a variety of seating.

**Jofco, Inc.** supplies wood furnishing to include desks and tables, conference room furniture, technical furniture, and visual presentation systems.

**Keilhauer** supplies modular cafeteria tables and various types of seating.



Department of  
Administrative Services  
*Customer Focused, Performance Driven*

Nathan Deal  
Governor

Sid Johnson  
Commissioner

---

**Kimball** supplies modular classroom furniture, cafeteria tables, computer workstations with LAN storage, conference room furniture, filing and storage systems, cubical wall systems, visual presentation furniture, technical furniture and wood, laminated and steel casegoods.

**Krueger International, Inc.** supplies modular classroom furniture, cafeteria tables, computer workstations with LAN storage, conference room furniture, filing and storage systems, cubical wall systems, visual presentation furniture, technical furniture and wood, laminated and steel casegoods.

**Krug** supplies modular cafeteria tables, dormitory furniture, conference room furniture, visual presentation furniture, and laminated, wood casegoods.

**Logiflex** supplies modular cafeteria tables, carrels, conference room furniture, filing and storage systems, technical furniture, and visual presentation systems.

**Mayline** supplies modular classroom furniture, computer workstations with LAN storage, conference room furniture, filing and storage systems, technical furniture and wood and steel casegoods.

**Metropolitan Furniture Corporation** supplies modular classroom furniture, cafeteria tables, conference room furniture, filing and storage systems, technical furniture dormitory furniture and wood and steel casegoods.

**Mity-Lite, Inc.** supplies laminated casegoods, demountable/movable wall systems, technical furniture, and visual presentation systems.

**Moduform** supplies wood casegoods, dormitory furniture, carrels, technical furniture, and shelving systems.

**National Office Furniture** supplies laminated, wood and steel casegoods and multiple types of seating.

**Neutral Posture** supplies various types of seating products, such as, executive office seating, guest sofas and chairs, ergonomic workstation seating, and auditorium seating.

**Nevers Industries** supplies modular cafeteria tables, computer workstations with LAN storage, conference room furniture, carrels, technical furniture and laminated, wood and steel casegoods.

**Norix Group, Inc.** supplies modular cafeteria tables, dormitory furniture conference room furniture, carrels, technical furniture and laminated, wood and steel casegoods.



Department of  
Administrative Services  
*Customer Focused, Performance Driven*

Nathan Deal  
Governor

Sid Johnson  
Commissioner

---

**Nova Solutions** supplies wood and laminate casegoods, classroom furniture, and conference room furnishings.

**Nucraft Furniture Company** supplies modular cafeteria tables, dormitory furniture conference room furniture, filing and storage systems, classroom furniture, technical furniture and laminated and wood casegoods.

**OFS Sales Corporation** supplies wood and laminated desks and tables.

**Palmieri Furniture** supplies modular classroom furniture, book store fixtures, conference room furniture, filing, shelving and storage systems, visual presentation systems, technical furniture and wood and steel casegoods.

**Sauder Manufacturing Company** (Education) supplies wood tables and desks, dormitory furniture, and various type of seating used in academic environments.

**Seating, Inc.** supplies modular classroom furniture, conference room furniture, dormitory furniture, and various types of seating products.

**Southern Metal Industries** supplies steel tables and desks, modular classroom furniture, computer workstations with LAN storage, wall systems, filing, shelving and storage systems, and cubicle wall systems.

**Southwest** supplies steel tables and desks, modular classroom furniture, computer workstations with LAN storage, wall systems, filing, and shelving and storage systems.

**Steelcase Inc,** supplies modular conference room furniture, wall systems, computer workstations with LAN storage, wood and steel casegoods, and various types of seating.

**Stylex** supplies various types of seating products, such as, executive office seating, guest sofas and chairs, ergonomic workstation seating, and auditorium seating.

**Symphony Furniture LLC,** supplies furnishing for conference rooms, commercial dining areas, offices and classrooms.

**Teknion** supplies modular office cubicle systems, cafeteria tables, class room furniture and filing systems.

**Tennsco** Corporation supplies modular dormitory and library furniture.

**Trendway** Corporation supplies modular cubicle systems, conference room furniture, and shelving systems.



Nathan Deal  
Governor

Department of  
Administrative Services  
*Customer Focused, Performance Driven*

Sid Johnson  
Commissioner

---

**Unisource Office Furniture Parts, Inc.** supplies modular cafeteria tables, carrels, conference room furniture, filing and storage systems, and dormitory furniture.

**Versteel** supplies laminated and steel casegoods, modular classroom tables, cafeteria tables, carrels, computer workstations with LAN storage, and cubicle systems.

**Via, Inc.** supplies various types of seating products, such as, executive office seating, guest sofas and chairs, ergonomic workstation seating, and auditorium seating.

**Virco** supplies modular cafeteria tables, carrels, conference room furniture, filing and storage systems, technical furniture and dormitory furniture.

**The Worden Company** supplies laminated and wood casegoods, modular library furnishings, task lighting, filing, shelving and storage systems.

**Wright Line** supplies wood casegoods, classroom furniture, computer workstations with LAN storage, task lighting and technical furniture.

**Key benefits of the contract include:**

- Multiple authorized dealers
- Additional discounts with increased purchase volume
- 24-Hour Access Online Catalog
- Guaranteed On-time Delivery
- Workplace Setting Consultation

# STATEWIDE INFORMATION SHEET

<b>Statewide Contract Number:</b>		<b>SWC60748</b>	
<b>Name of Contract:</b>		<b>Furniture, Office, Computer and Educational A-Z</b>	
<b>Effective Date</b>		<b>March 15, 2007</b>	
<b>Contract Table of Contents</b>			
<b>Links to Ordering Instructions</b>		<b>Current Information Updates</b>	
<b>Vendors Awarded</b>	<b>71</b>	<b>Contract Information:</b>	<b>MANDATORY CONTRACT</b>
<b>Link to Qualified Vendors List by Category + SubCategory</b>			
<b>Additional Discounts are offered by various manufacturers as noted on Pricing Schedule</b>			
<b>Contract Information for Vendors</b>			<b>Page Numbers</b>
<u>Abco Office Furniture</u>			5
<u>Agati, Inc.</u>			6
<u>Allseating Corporation</u>			7
<u>Allsteel</u>			8
<u>Blockhouse Co., Inc.</u>			9
<u>Borroughs</u>			10
<u>Bretford Manufacturing Inc.</u>			11
<u>Brodart Company, Contract Library Furniture Division</u>			12
<u>Cano Corporation</u>			13
<u>Carolina Business Furniture</u>			14
<u>CFGGroup</u>			15
<u>Childcraft Education Corp.dba School Specialty</u>			16
<u>Chromcraft Furniture</u>			17
<u>ComforTek Seating</u>			18
<u>Dauphin</u>			19
<u>David Edward Company, Inc.</u>			20

## STATEWIDE INFORMATION SHEET

<u>Exemplis Corporation.</u>	21
<u>Formcase, Inc.</u>	22
<u>GCI</u>	23
<u>Global Industries, Inc.</u>	24
<u>Groupe Lacasse, LLC.</u>	25
<u>Gunlocke Company, LLC., The</u>	26
<u>Halcon Corporation</u>	27
<u>Hale Mfg. Co.</u>	28
<u>Harter</u>	29
<u>Haworth, Inc.</u>	30
<u>Herman Miller</u>	31
<u>Hi-Density Space Saving Systems</u>	32
<u>Hon Company, The</u>	33
<u>Humanscale</u>	34
<u>Indiana Furniture</u>	35
<u>Inscape</u>	36
<u>Integra, Inc.</u>	37
<u>Inwood Office Furniture</u>	38
<u>Jami Fixture</u>	39
<u>Jasper Seating Co., Inc. JSI Division</u>	40
<u>Jasper Seating Co., Inc. Community Division</u>	41
<u>Jofco, Inc.</u>	42
<u>Keilhauer Ltd</u>	43
<u>Kimball Office</u>	44
<u>Krueger International, Inc.</u>	45
<u>Krug</u>	46
<u>Logiflex</u>	47
<u>Mayline Group</u>	48

## STATEWIDE INFORMATION SHEET

<u>Metropolitan Furniture Corporation</u>	49
<u>Mity-Lite, Inc.</u>	50
<u>Moduform</u>	51
<u>National Office Furniture</u>	52
<u>Neutral Posture, Inc.</u>	53
<u>Nevers</u>	54
<u>Norix Group</u>	55
<u>Nova Solutions, Inc.</u>	56
<u>Nucraft</u>	57
<u>OFS Sales Corporation</u>	58
<u>Palmieri Furniture</u>	59
<u>Sauder Education</u>	60
<u>Seating, Inc.</u>	61
<u>Southwest Contract</u>	62
<u>Steelcase</u>	63
<u>Stylex</u>	64
<u>Symphony Furniture, LLC.</u>	65
<u>Teknion, LLC.</u>	66
<u>Tennsco Corporation</u>	67
<u>Trendway Corporation</u>	68
<u>Unisource Office Furniture Parts, Inc.</u>	69
<u>Versteel / Ditto Sales, Inc.</u>	70
<u>Via, Inc.</u>	71
<u>Virco, Inc.</u>	72

<b><u>Worden</u></b>	<b>73</b>
<b><u>Wright Line LLC.</u></b>	<b>74</b>
<b><u>Special Terms and Conditions</u></b>	<b>76</b>
<b><u>Contract Renewals / Extensions / Changes</u></b>	<b>82</b>

## Vendor Information Sheet

Vendor Name: Abco Office Furniture

Contract Information			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000009133	<b>Location Code</b>	005
<b>Vendor Name &amp; Address</b>			
Abco Office Furniture 4121 Rushton Street Florence, AL 35630  Tin: 38-3572104			
<b>Contract Administrator</b>			
Linda Stutts Telephone: 800-336-0070 Ext: 37269 Mobile: 256-768-1381 Fax: 256-764-1258 <a href="#">Website</a>			
<b>Contract Details</b>		<b><a href="#">Click HERE to View contract Pricing Schedule</a></b>	
<b>Ordering Information</b>	4121 Rushton Street Florence, AL 35630		
<b>Remitting Information</b>	4121 Rushton Street Florence, AL 35630		
<b>Delivery Days</b>	Orders will be shipped within 21days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

Vendor Name: Agati, Inc.

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000117687	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Agati Inc. 1219 W. Lake Street Chicago, IL 60607  TIN: 36-3529331			
<b>Contract Administrator</b>			
<u>Tina Campbell</u> Telephone: 312-829-1977 Fax: 312-829-8249 <u>Website</u>			
<b>Contract Details</b>	<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>		
<b>Ordering Information</b>	1219 W. Lake Street Chicago, IL 60607		
<b>Remitting Information</b>	1219 W. Lake Street Chicago, IL 60607		
<b>Delivery Days</b>	Orders will be shipped within 70-90 day after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

**Vendor Name: Allseating Corporation**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000100215	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Allseating Corporation 5800 Avebury Road, Unit 3 Mississauga, Ontario, Canada L5R 3M3  TIN: 98-0110664			
<b>Contract Administrator</b>			
Chris Day Telephone: (905)502-7200 Cell# (404) 668-6211 Fax: (800) 272-9911 Toll Free Number: 1-800-563-3502 Website			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Allseating Corporation 5800 Avebury Road, Unit 3 Mississauga, Ontario, Canada L5R 3M3		
<b>Remitting Information</b>	5800 Avebury Road, Unit 3 Mississauga, Ontario, Canada L5R 3M3		
<b>Delivery Days</b>	Orders will be shipped within 20 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

Vendor Name: Allsteel

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000008229	<b>Location Code</b>	013
<b>Vendor Name &amp; Address</b>			
Allsteel 2210 Second Avenue Muscatine, IA 52761  TIN: 36-0717079			
<b>Contract Administrator</b>			
Cindy Hermann Telephone: 888-255-7833 Fax: 888-329-3123 <a href="#">Website</a>			
<b>Contract Details</b>	<a href="#">Click HERE to View contract Pricing Schedule</a>		
<b>Ordering Information</b>	2210 Second Avenue Muscatine, IA 52761		
<b>Remitting Information</b>	P.O. Box 92326 Chicago, IL 60675		
<b>Delivery Days</b>	Orders will be shipped within 90 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

**Vendor Name: Blockhouse Co., Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000005072	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Blockhouse Company, Inc. 3285 Farmtrail Road York, PA 17406  TIN: 23-2105251			
<b>Contract Administrator</b>			
<u>Kevin S. Grove</u> Telephone: 800-346-1126, ext. 3014 Fax: 717-767-8939 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	3285 Farmtrail Road York, PA 17406		
<b>Remitting Information</b>	3285 Farmtrail Road York, PA 17406		
<b>Delivery Days</b>	Orders will be shipped within 30-75 day after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

**Vendor Name: Borroughs**

Contract Information			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000082273	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Borroughs Corporation 3002 N. Burdick Street Kalamazoo, MI 49004-3483  TIN: 13-3386744			
<b>Contract Administrator</b>			
<u>Susan Moerdyk</u> Telephone: 269-388-4061 Fax: 269-388-4103 <u>Website</u>		<u>Paula Gustafson</u> Telephone: 269-388-4055 Fax: 269-388-4103 <u>Same Website</u>	
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Attn: Joe Cascio Borroughs Corporation 3002 N. Burdick Street Kalamazoo, MI 49004-33483		
<b>Remitting Information</b>	Borroughs Corporation P.O. Box 64000 Drawer #641647 Detroit, MI 48264-1647		
<b>Delivery Days</b>	Orders will be shipped within 30-60 day after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

**Vendor Name: Bretford Manufacturing Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000016767	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Bretford Manufacturing, Inc. 11000 Seymour Ave. Franklin Park, IL 60131  TIN: 36-2113703			
<b>Contract Administrator</b>			
<u>Nathaniel Hawkins</u> Telephone: 800-521-9614 ext. 1515 <b>Direct Line:</b> 847-801-1515 Fax: 800-343-1779 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Bretford Mfg. Inc. C/O Participating Dealer 11000 Seymour Ave. Franklin Park, IL 60131		
<b>Remitting Information</b>	Bretford Mfg. Inc. 11000 Seymour Ave. Franklin Park, IL 60131		
<b>Delivery Days</b>	Orders will be shipped within 20-60 day after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

**Vendor Name: Brodart Company, Contract Library Furniture Division**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000005080	<b>Location Code</b>	012
<b>Vendor Name &amp; Address</b>			
Brodart Company 280 North Road / Clinton Co. Industrial Park McElhattan, PA 17748  TIN: 23-2248758			
<b>Contract Administrator</b>			
<u>Chris Frantz</u> Telephone: 888-521-1884 ext. 361 Fax: 570-769-7641 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Attn: Mr. Chris Frantz Brodart Company 280 North Road / Clinton Co. Industrial Park McElhattan, PA 17748		
<b>Remitting Information</b>	Attn: Mr. Chris Frantz Brodart Company 280 North Road / Clinton Co. Industrial Park McElhattan, PA 17748		
<b>Delivery Days</b>	Orders will be shipped within 90 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

Vendor Name: Cano Corporation

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000075770	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Cano Corporation 225 Industrial Road Fitchburg, MA 01420  TIN: 04-2487340			
<b>Contract Administrator</b>			
Jan Kapstad Telephone: 800-237-1358 Fax: 978-342-5082 Website			
<b>Contract Details</b>	<b><a href="#">Click HERE to View contract Pricing Schedule</a></b>		
<b>Ordering Information</b>	Cano Corporation 225 Industrial Road Fitchburg, MA 01420		
<b>Remitting Information</b>	Cano Corporation 225 Industrial Road Fitchburg, MA 01420		
<b>Delivery Days</b>	Orders will be shipped within 45 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

**Vendor Name: Carolina Business Furniture, Inc. (Loewenstein)**

Contract Information			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000237574	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Carolina Business Furniture, Inc. 535 Archdale Blvd. Archdale, NC 27263  TIN: 56-2144263			
<b>Contract Administrator</b>			
<u>Scott Hall</u> or John Shannon Telephone: (404) 384-8007    John: (404) 384-8006 Fax: 404-262-7919            Toll Free Number: 1-800-763-0212 ext. 240 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	OFS Sales Corporation 1204 East Sixth Street Huntingburg, IN 47542		
<b>Remitting Information</b>	535 Archdale Blvd. Archdale, NC 27263		
<b>Delivery Days</b>	Orders will be shipped within 90 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

**Vendor Name: Commercial Furniture Group (CFGGroup)**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000047978	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
CFGGroup 5303 East Morris Blvd. Morristown, TN 37813  TIN: 43-0730877			
<b>Contract Administrator</b>			
<u>Mark P. Milliken</u> Telephone: 423-586-7000 Fax: 423-581-2291 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	CFGGroup 5303 East Morris Blvd. Morristown, TN 37813		
<b>Remitting Information</b>	P.O. Box 201718 Dallas, TX 75320-1718		
<b>Delivery Days</b>	Orders will be shipped within 60 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

**Vendor Name: Childcraft Education Corp. dba School Specialty**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000008582	<b>Location Code</b>	009
<b>Vendor Name &amp; Address</b>			
Childcraft Education Corp. d.b.a. School Specialty 2920 Old Tree Drive Lancaster, PA 17603  TIN: 39-0971239			
<b>Contract Administrator</b>			
<u>Ellen Whitaker</u> Telephone: 770-510-7234 Fax: 717-391-6020 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Attn: Contract Sales P.O. Box 3239 Lancaster, PA 17604		
<b>Remitting Information</b>	P.O. Box 689839 Milwaukee, WI 53268		
<b>Delivery Days</b>	Orders will be shipped within 30 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State d Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

Vendor Name: Chromcraft Furniture

Contract Information			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000152557	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Chromcraft Furniture 1 Quality Lane Senatobia, MS 38668  TIN: 14-1487101			
<b>Contract Administrator</b>			
Mark Aldridge Telephone: 662-562-8203 Fax: 1-800-336-1651 <a href="#">Website</a>			
<b>Contract Details</b>	<a href="#">Click HERE to View contract Pricing Schedule</a>		
<b>Ordering Information</b>	1 Quality Lane Senatobia, MS 38668		
<b>Remitting Information</b>	1 Quality Lane Senatobia, MS 38668		
<b>Delivery Days</b>	Orders will be shipped within 30 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

Vendor Name: ComforTek Seating, Inc.

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000287435	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
ComforTek Seating, Inc. 1410 – 39 <sup>th</sup> Street North Lethbridge, Alberta Canada T1H 5M8			
<b>Contract Administrator</b>			
<u>Laurie Legge</u> Telephone: 1-888-678-2060 Fax: 1-403-327-7789 <u>Website</u>			
<b>Contract Details</b>	<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>		
<b>Ordering Information</b>	1410 – 39 <sup>th</sup> Street North Lethbridge, Alberta Canada T1H 5M8		
<b>Remitting Information</b>	1410 – 39 <sup>th</sup> Street North Lethbridge, Alberta Canada T1H 5M8		
<b>Delivery Days</b>	Orders will be shipped within 60 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

Vendor Name: Dauphin

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000004996	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Dauphin North America 300 Myrtle Avenue Boonton, NJ 07005  TIN: 22-3258679			
<b>Contract Administrator</b>			
<u>Gary D. Chin</u> Telephone: 800-631-1186 Fax: 800-220-3844 <u>Website</u>			
<b>Contract Details</b>		<b><a href="#">Click HERE to View contract Pricing Schedule</a></b>	
<b>Ordering Information</b>	Dauphin North America 300 Myrtle Avenue Boonton, NJ 07005		
<b>Remitting Information</b>	Dauphin North America 300 Myrtle Avenue Boonton, NJ 07005		
<b>Delivery Days</b>	Orders will be shipped within 30 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

**Vendor Name: David Edward Company, Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC 60748		
<b>PeopleSoft Vendor Number</b>	0000017037	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
David Edward Co. 1407 Parker Road Baltimore, MD 21227  TIN: 52-0786309			
<b>Contract Administrator</b>			
<u>Nancy Whitaker-Walker</u> Telephone: 404-467-1901 Fax: 404-467-1953 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Attn: Kevin Pitts David Edward Co. 1407 Parker Road Baltimore, MD 21227		
<b>Remitting Information</b>	David Edward Co. 1407 Parker Road Baltimore, MD 21227		
<b>Delivery Days</b>	Orders will be shipped within 56-70 day after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

**Vendor Name: Exemplis Corporation**

Contract Information			
Statewide Contract Number	SWC60748		
PeopleSoft Vendor Number	0000008086	Location Code	001
<b>Vendor Name &amp; Address</b>			
Exemplis Corporation 6415 Katella Avenue, Suite 200 Cypress, CA 90630  TIN: 33-0697684			
<b>Contract Administrator</b>			
<u>Rory Laurent</u> Telephone: 714-763-1858 or 888-274-8664 Fax: 714-995-6416 Cell: 714-209-2430 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	6415 Katella Avenue, suite 200 Cypress, CA 90630		
<b>Remitting Information</b>	6415 Katella Avenue, suite 200 Cypress, CA 90630		
<b>Delivery Days</b>	Orders will be shipped within 30 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Formcase, Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000200555	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Formcase, Inc. 2960 Pacific Drive, Suite A Norcross, GA 30071  TIN: 58-2635390			
<b>Contract Administrator</b>			
<u>Fify Manan</u> Telephone: 770-246-9533 Fax: 770-246-9523 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	6325 McDonough Drive, Suite C Norcross, GA 30093		
<b>Remitting Information</b>	6325 McDonough Drive, Suite C Norcross, GA 30093		
<b>Delivery Days</b>	Orders will be shipped within 60 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet****Vendor Name: GCI**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	000000126	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Georgia Correctional Industries 2984 Clifton Springs Road Decatur, GA 30034  TIN: 58-1131950			
<b>Contract Administrator</b>			
<u>Barry S. Boalch</u> Telephone: 404-244-5100 or 800-282-7130 Fax: 404-244-5141 <u>Website</u>			
<b>Contract Details</b>	<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>		
<b>Ordering Information</b>	Same as Above		
<b>Remitting Information</b>	Same as Above		
<b>Delivery Days</b>	Orders will be shipped within 30 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Global Industries, Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000100510	<b>Location Code</b>	003
<b>Vendor Name &amp; Address</b>			
Global Industries 2124 Evergreen Boulevard Duluth, GA 30096  TIN: 52-0953534			
<b>Contract Administrator</b>			
<u>Joseph Freund</u> Telephone : 800-220-1900 Ext: 2551 Fax: 856-552-1069 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Global or Authorized Servicing Dealer		
<b>Remitting Information</b>	Global or Authorized Servicing Dealer		
<b>Delivery Days</b>	Orders will be shipped within 7-30 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Groupe Lacasse, LLC.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000100242	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Nvision/Lacasse/Avenue/United Chair 99 St. Pierre St. Pie, Quebec, Canada J0H 1W0 TIN: 38-3504222			
<b>Contract Administrator</b>			
Sylvie Lajoie Telephone: 888-522-2773 ext. 1220 Fax: 800-461-2643 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Groupe Lacasse Order Entry 99 St. Pierre St. Pie, Quebec, Canada J0H 1W0		
<b>Remitting Information</b>	Groupe Lacasse LLC 21553 Network Place Chicago, IL 60673		
<b>Delivery Days</b>	Orders will be shipped within 45 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: The Gunlocke Company LLC**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000287646	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
The Gunlocke Company LLC One Gunlocke Drive Wayland, NY 14572  TIN: 22-3887942			
<b>Contract Administrator</b>			
<u>Phil Jones</u> Telephone: 585-728-8108 Fax: 585-728-8350 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Attn: Customer Service Dept. One Gunlocke Drive Wayland, NY 14572		
<b>Remitting Information</b>	The Gunlocke Company 13367 Collections Center Drive Chicago, IL 60693		
<b>Delivery Days</b>	Orders will be shipped within 70 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Halcon Corporation**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000016912	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Halcon Corporation 1811 2 <sup>nd</sup> Ave. NW Stewartville, MN 55976  TIN: 41-1316475			
<b>Contract Administrator</b>			
<u>Nancy Whitaker-Walker</u> Telephone: 404-881-5870 Fax: 404-881-5875 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Attn: Order Entry Halcon Corporation 1811 2 <sup>nd</sup> Ave. NW Stewartville, MN 55976		
<b>Remitting Information</b>	Attn: Accounts Receivable 1811 2 <sup>nd</sup> Ave. NW Stewartville, MN 55976		
<b>Delivery Days</b>	Orders will be shipped within 56-90 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Hale Mfg. Co.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000004765	<b>Location Code</b>	003
<b>Vendor Name &amp; Address</b>			
Hale Manufacturing Company P.O. Box 186 Frankfort, NY 13340  TIN: 15-0330340			
<b>Contract Administrator</b>			
<u>Jim Benson</u> Telephone: 1-800-873-4253 Fax: 1-315-894-5490 <u>Website</u>			
<b>Contract Details</b>		<b><a href="#">Click HERE to View contract Pricing Schedule</a></b>	
<b>Ordering Information</b>	P.O. Box 186 Frankfort, NY 13340		
<b>Remitting Information</b>	P.O. Box 186 Frankfort, NY 13340		
<b>Delivery Days</b>	Orders will be shipped within 90 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Harter**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000152884	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Harter 11451 Harter Drive Middlebury, IN 46540  TIN: 08-4580430			
<b>Contract Administrator</b>			
<u>Paula Redler</u> Telephone: 616-847-8785 Fax: 574-825-3464 <u>Website</u>			
<b>Contract Details</b>		<b><a href="#">Click HERE to View contract Pricing Schedule</a></b>	
<b>Ordering Information</b>	Harter 11451 Harter Drive Middlebury, IN 46540		
<b>Remitting Information</b>	Harter 36225 Treasury Center Chicago, IL 60694-6200		
<b>Delivery Days</b>	Orders will be shipped within 45 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Haworth, Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000008567	<b>Location Code</b>	004
<b>Vendor Name &amp; Address</b>			
Haworth Inc. One Haworth Center Holland, MI 49423  TIN: 38-6053093			
<b>Contract Administrator</b>			
<u>John Mannino</u> Telephone: 404-425-4034 Fax: 404-841-3540 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Authorized Dealer		
<b>Remitting Information</b>	P.O. Box 751147 Charlotte, NC 28275		
<b>Delivery Days</b>	Orders will be shipped within 30-60 day after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Herman Miller**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000008494	<b>Location Code</b>	004
<b>Vendor Name &amp; Address</b>			
Herman Miller Inc. 855 East Main Street Zeeland, MI 49464  TIN: 38-0837640			
<b>Contract Administrator</b>			
Troy Westerhof Telephone: 616-654-8375 Fax: 616-654-8278 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Authorized Dealer		
<b>Remitting Information</b>	Authorized Dealer		
<b>Delivery Days</b>	Orders will be shipped within 15-60 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

**Vendor Name: Hi-Density Space Saving Systems**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000398191	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Hi-Density Space Saving Systems 12606 Old #6 Highway Eutawville, SC 29048  TIN: 58-328683			
<b>Contract Administrator</b>			
Marvin Staller Telephone: 803-492-8801 Fax: 803-492-8802 Website			
<b>Contract Details</b>	<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>		
<b>Ordering Information</b>	12606 Old #6 Highway Eutawville, SC 29048		
<b>Remitting Information</b>	12606 Old #6 Highway Eutawville, SC 29048		
<b>Delivery Days</b>	Orders will be shipped within 30 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: The Hon Company**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000008852	<b>Location Code</b>	006
<b>Vendor Name &amp; Address</b>			
The Hon Company 200 Oak Street Muscatine, IA 52761  TIN: 42-1491474			
<b>Contract Administrator</b>			
<u>Christy Lung</u> Telephone: 800-466-8694 Cell# 563-272-7384 Fax: 800-833-3902 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	C/O Servicing Dealer Name 200 Oak Street Muscatine, IA 52761		
<b>Remitting Information</b>	The Hon Company P.O. Box 404422 Atlanta, GA 30384-4422		
<b>Delivery Days</b>	Orders will be shipped within 45 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Humanscale**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000139844	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Humanscale Corporation 220 Circle Drive North Piscataway, New Jersey 08854  TIN: 11-2793425			
<b>Contract Administrator</b>			
Katie Miglin Telephone: 732-537-2944 ext. 1153 Fax: 732-356-4146 <a href="#">Website</a>			
<b>Contract Details</b>		<b><a href="#">Click HERE to View contract Pricing Schedule</a></b>	
<b>Ordering Information</b>	Authorized Dealer		
<b>Remitting Information</b>	Authorized Dealer		
<b>Delivery Days</b>	Orders will be shipped within 45 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Indiana Furniture**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000008180	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Indiana Furniture Industries 1224 Mill Street Jasper, IN 47547  TIN: 35-0408870			
<b>Contract Administrator</b>			
<u>Angie Kleiser</u> Telephone: 812-482-5727 Ext: 143 Fax: 812-482-9035 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Indiana Furniture Industries 1224 Mill Street Jasper, IN 47547		
<b>Remitting Information</b>	Indiana Furniture Industries 1224 Mill Street Jasper, IN 47547		
<b>Delivery Days</b>	Orders will be shipped within 30 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Inscape Corporation**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000152528	<b>Location Code</b>	003
<b>Vendor Name &amp; Address</b>			
Inscape / Office Specialty 67 Toll Road Holland Landing, ON L9N 1H2 TIN: Foreign			
<b>Contract Administrator</b>			
<u>Dianne Wright</u> Telephone: 905-953-5186 Fax: 877-870-0034 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Inscape/Office Specialty 221 Lister Ave, Falconer, NY 14733		
<b>Remitting Information</b>	Inscape/Office Specialty 221 Lister Ave, Falconer, NY 14733		
<b>Delivery Days</b>	Orders will be shipped within 10-90 day after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Integra, Inc.**

<b>Contract Information</b>		
<b>Statewide Contract Number</b>	SWC60748	
<b>PeopleSoft Vendor Number</b>	0000198622	<b>Location Code</b> 001
<b>Vendor Name &amp; Address</b>		
Integra Incorporated 807 Wisconsin Street Walworth, WI 53184  TIN: 39-1680798		
<b>Contract Administrator</b>		
<u>Tracey Putnam</u> Telephone: 800-235-0234 Fax: 262-275-3614 <u>Website</u>		
<b>Contract Details</b>	<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Integra Incorporated 807 Wisconsin Street Drawer M Walworth, WI 53184	
<b>Remitting Information</b>	Integra Incorporated 807 Wisconsin Street Drawer M Walworth, WI 53184	
<b>Delivery Days</b>	Orders will be shipped within 60 days after receipt of Purchase Order	
<b>Discounts</b>	N/A	
<b>Payment Terms</b>	Net 30 days	
<b>Bid Offer includes</b>	State and Local Government	
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract	

## Vendor Information Sheet

**Vendor Name: Inwood Office Furniture D.B.A. Inwood Office Invironments**

<b>Contract Information</b>		
<b>Statewide Contract Number</b>	SWC60748	
<b>PeopleSoft Vendor Number</b>	0000008185	<b>Location Code</b> 001
<b>Vendor Name &amp; Address</b>		
Inwood Office Invironments P.O. Box 646 1108 East 15 <sup>th</sup> Street Jasper, IN 47547-0646  TIN: 35-0831147		
<b>Contract Administrator</b>		
<u>Glen Sturm</u> Telephone: 800-786-6121 Fax: 812-482-9732 <u>Website</u>		
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>
<b>Ordering Information</b>	Inwood Office Invironments P.O. Box 646 1108 East 15 <sup>th</sup> Street Jasper, IN 47547-0646	
<b>Remitting Information</b>	Inwood Office Invironments P.O. Box 646 1108 East 15 <sup>th</sup> Street Jasper, IN 47547-0646	
<b>Delivery Days</b>	Orders will be shipped within 45 days after receipt of Purchase Order	
<b>Discounts</b>	N/A	
<b>Payment Terms</b>	Net 30 days	
<b>Bid Offer includes</b>	State and Local Government	
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract	

**Vendor Information Sheet**  
**Vendor Name: Jami Fixtures Furniture, Inc.**

<b>Contract Information</b>	
<b>Statewide Contract Number</b>	SWC60748
<b>PeopleSoft Vendor Number</b>	0000009133 <b>Location Code</b> 001
<b>Vendor Name &amp; Address</b>	
Jami Fixtures Furniture, Inc. 4121 Rushton Street Florence, AL 35631  TIN: 48-1155727	
<b>Contract Administrator</b>	
<u>Paula Redler</u>  Direct: 616-847-8785 Fax: 913-663-1556 Website	
<b>Contract Details</b>	<b><a href="#">Click HERE to View contract Pricing Schedule</a></b>
<b>Ordering Information</b>	4121 Rushton Street Florence, AL 35631
<b>Remitting Information</b>	36193 Treasury Center Chicago, IL 60694 - 6100
<b>Delivery Days</b>	Orders will be shipped within 30 days after receipt of Purchase Order
<b>Discounts</b>	N/A
<b>Payment Terms</b>	Net 30 days
<b>Bid Offer includes</b>	State and Local Government
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract

**Vendor Information Sheet**  
**Vendor Name: Jasper Seating Co., Inc. JSI Division**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000008182	<b>Location Code</b>	002
<b>Vendor Name &amp; Address</b>			
JSI, Division of Jasper Seating Co. 225 S. Clay Street P.O. Box 231 Jasper, IN 47547 TIN: 35-0420370			
<b>Contract Administrator</b>			
<u>Kathy R Vonderheide</u> Telephone: 800-457-4511 ext. 15402 Direct: 812-771-4609 Fax: 812-771-4615 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	JSI 225 S. Clay Street P.O. Box 231 Jasper, IN 47547		
<b>Remitting Information</b>	JSI 225 S. Clay Street P.O. Box 231 Jasper, IN 47547		
<b>Delivery Days</b>	Orders will be shipped within 60 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	1% 15 Net 30 & 1% 20 Net 30		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

**Vendor Name: Jasper Seating Co., Inc. Community Division**

<b>Contract Information</b>		
<b>Statewide Contract Number</b>	SWC60748	
<b>PeopleSoft Vendor Number</b>	0000008182	<b>Location Code</b> 004
<b>Vendor Name &amp; Address</b>		
Community, Division of Jasper Seating Co., Inc. 225 S. Clay Street P.O. Box 231 Jasper, IN 47547  TIN: 35-0420370		
<b>Contract Administrator</b>		
Kathy R. Vonderheide Telephone: 800-457-4511 ext. 15402 Direct: 812-771-4609 Fax: 812-771-4615 Website		
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>
<b>Ordering Information</b>	Community 225 S. Clay Street P.O. Box 231 Jasper, IN 47547	
<b>Remitting Information</b>	Community 932 Mill Street P.O. Box 231 Jasper, IN 47547	
<b>Delivery Days</b>	Orders will be shipped within 60 days after receipt of Purchase Order	
<b>Discounts</b>	N/A	
<b>Payment Terms</b>	1% 15 Net 30 & 1% 20 Net 30	
<b>Bid Offer includes</b>	State and Local Government	
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract	

**Vendor Information Sheet**  
**Vendor Name: Jofco, Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000016737	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Jofco, Inc. 402 E. 13 <sup>th</sup> Street P.O. Box 71, Jasper, IN 47547  TIN: 35-0420350			
<b>Contract Administrator</b>			
Shelly Leathers Telephone: 888-749-9165    Toll Free: 800-235-6326 Fax: 812-482-3785 Website			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	P.O. Box 71, Jasper, IN 47547		
<b>Remitting Information</b>	402 E. 13 <sup>th</sup> Street P.O. Box 71, Jasper, IN 47547		
<b>Delivery Days</b>	Orders will be shipped within 90 day after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Keilhauer Ltd**

<b>Contract Information</b>		
<b>Statewide Contract Number</b>	SWC60748	
<b>PeopleSoft Vendor Number</b>	0000289420	<b>Location Code</b> 002
<b>Vendor Name &amp; Address</b>		
Keilhauer Ltd 1450 Birchmount Road Toronto, Ontario Canada M1P 2E3  TIN: Foreign		
<b>Contract Administrator</b>		
Rick Proffitt Telephone: 678-244-8100 Fax: 678-244-8088 Website		
<b>Contract Details</b>	<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Authorized Dealer	
<b>Remitting Information</b>	Authorized Dealer	
<b>Delivery Days</b>	Orders will be shipped within 90 days after receipt of Purchase Order	
<b>Discounts</b>	N/A	
<b>Payment Terms</b>	Net 30 Days	
<b>Bid Offer includes</b>	State and Local Government	
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract	

**Vendor Information Sheet**  
**Vendor Name: Kimball Office (Kimball Int'l)**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000008204	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Kimball Int'l d.b.a. Kimball Office 1600 Royal Street, Mail Code GO-111 Jasper, IN 47549  TIN: 35-1688210			
<b>Contract Administrator</b>			
Tonja Blackgrove Telephone: 800-482-1616 ext 8573 Fax: 812-634-3014 <a href="#">Website</a>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Authorized Dealer		
<b>Remitting Information</b>	Authorized Dealer		
<b>Delivery Days</b>	Orders will be shipped within 90 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Krueger International, Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000008607	<b>Location Code</b>	004
<b>Vendor Name &amp; Address</b>			
Krueger International, Inc. 1330 Bellevue Street P.O. Box 8100 Green Bay, WI 54308  TIN: 39-1375589			
<b>Contract Administrator</b>			
<u>Paul L. Schueller</u> Telephone: 800-454-9796 ext. 2396 Fax: 920-468-2781 <u>Website</u>			
<b>Contract Details</b>		<a href="#">Click HERE to View contract Pricing Schedule</a>	
<b>Ordering Information</b>	P.O. Box 8100 Green Bay, WI 54308		
<b>Remitting Information</b>	Bin # 088 Milwaukee, WI 53288		
<b>Delivery Days</b>	Orders will be shipped within 3-45 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

Vendor Name: Krug, Inc.

Contract Information		
<b>Statewide Contract Number</b>	SWC60748	
<b>PeopleSoft Vendor Number</b>	0000016181	<b>Location Code</b> 001
<b>Vendor Name &amp; Address</b>		
Krug, Inc. 421 Manitou Drive Kitchener, Ontario N2C 1L5  TIN: Foreign		
<b>Contract Administrator</b>		
<u>Mike Boemer</u> Telephone: 888-578-5784 ext. 203 Fax: 519-748-5177 <u>Website</u>		
<b>Contract Details</b>	<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Attn: Order Entry Department Krug, Inc. 421 Maintou Drive Kitchener, Ontario N2C 1L5	
<b>Remitting Information</b>	Krug, Inc. 421 Maintou Drive Kitchener, Ontario N2C 1L5	
<b>Delivery Days</b>	Orders will be shipped within 35 days after receipt of Purchase Order	
<b>Discounts</b>	N/A	
<b>Payment Terms</b>	Net 30 days	
<b>Bid Offer includes</b>	State and Local Government	
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract	

**Vendor Information Sheet**  
**Vendor Name: Logiflex**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000152521	<b>Location Code</b>	003
<b>Vendor Name &amp; Address</b>			
Logiflex 525 Shale Court Alpharetta, GA 30022			
TIN: Foreign			
<b>Contract Administrator</b>			
Steve Alvarado Telephone: 770-361-5934 Fax: 770-475-5463 <a href="#">Website</a>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Attn: Steve Alvarado ALW & Associates 525 Shale Court Alpharetta, GA 30022		
<b>Remitting Information</b>	Logiflex 3635 Rang 8 Nord Deauville (Quebec) Canada J1N 3G1		
<b>Delivery Days</b>	Orders will be shipped within 30-45 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Mayline Group**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000152504	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Mayline Group 619 N. Commerce Street Sheboygan, Wisconsin 53081  TIN: 39-1979690			
<b>Contract Administrator</b>			
<u>Yvonne Moore</u> Telephone: 800-822-8037 ext. 316 Mobile: 920-457-0222 x316 Fax: 920-457-7388 Website			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Mayline Group 619 N. commerce Street Sheboygan, Wisconsin 53081		
<b>Remitting Information</b>	Mayline Group 619 N. commerce Street Sheboygan, Wisconsin 53081		
<b>Delivery Days</b>	Orders will be shipped within 5-21 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Metropolitan Furniture Corporation**

<b>Contract Information</b>		
<b>Statewide Contract Number</b>	SWC60748	
<b>PeopleSoft Vendor Number</b>	0000376147	<b>Location Code</b> 037
<b>Vendor Name &amp; Address</b>		
Metropolitan Furniture Corporation 7220 Edgewater Drive Oakland, CA 94620  TIN: 94-2701501		
<b>Contract Administrator</b>		
Angelea Taylor Telephone: 972-603-4803 Fax: 972-603-4896 Website		
<b>Contract Details</b>		<a href="#">Click HERE to View contract Pricing Schedule</a>
<b>Ordering Information</b>	Authorized Dealer	
<b>Remitting Information</b>	Authorized Dealer	
<b>Delivery Days</b>	Orders will be shipped within 90 days after receipt of Purchase Order	
<b>Discounts</b>	N/A	
<b>Payment Terms</b>	Net 30 Days	
<b>Bid Offer includes</b>	State and Local Government	
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract	

**Vendor Information Sheet**  
**Vendor Name: Mity-Lite, Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000277493	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Mity Lite, Inc. 1301 West 400 North Orem, UT 84057  TIN: 87-0652595			
<b>Contract Administrator</b>			
Troy Baller Telephone: 800-795-0678 Fax: 801-224-6191 <u>Website</u>			
<b>Contract Details</b>		<b><a href="#">Click HERE to View contract Pricing Schedule</a></b>	
<b>Ordering Information</b>	Attn: Jeff Scott 1301 West 400 North Orem, UT 84057		
<b>Remitting Information</b>	Attn: Sunan Laws 1301 West 400 North North Orem, UT 84057		
<b>Delivery Days</b>	Orders will be shipped within 30 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Moduform, Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000004172	<b>Location Code</b>	005
<b>Vendor Name &amp; Address</b>			
Moduform, Inc. 172 Industrial Road Fitchburg, MA 01420  TIN: 04-2592969			
<b>Contract Administrator</b>			
<u>Bob Kushnir</u> Telephone: 1 800-221-6638    Cell Phone# 1-847-922-4143 Fax: 978-345-0188 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Attn: Order Entry Moduform, Inc. 172 Industrial Road Fitchburg, MA 01420		
<b>Remitting Information</b>	Attn: Accounts Receivable Moduform, Inc. 172 Industrial Road Fitchburg, MA 01420		
<b>Delivery Days</b>	Orders will be shipped within 60-90 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: National Office Furniture**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000485508	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
National Office Furniture (Kimball Int'l) 1205 Kimball Boulevard Jasper, IN 47549  TIN: 63-0577594			
<b>Contract Administrator</b>			
<u>Angie Troutt</u> Telephone: 812-482-8466 Toll Free: 1-800-482-1213 ext. 8466 Fax: 812-481-6166 <u>National Office Furniture Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Authorized Dealer		
<b>Remitting Information</b>	Authorized Dealer		
<b>Delivery Days</b>	Orders will be shipped within 90 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Neutral Posture Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000212949	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Neutral Posture Inc. 3904 N. Texas Avenue Bryan, TX 77803  TIN: 74-2983577			
<b>Contract Administrator</b>			
<u>Paula Overall</u> Telephone: 979-778-0502 ext. 107      Toll Free: 1-800-482-1213 ext. 3247 Fax: 979-778-0408 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	3904 N. Texas Avenue Bryan, TX 77803		
<b>Remitting Information</b>	3904 N. Texas Avenue Bryan, TX 77803		
<b>Delivery Days</b>	Orders will be shipped within 30 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Nevers Industries**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000008727	<b>Location Code</b>	003
<b>Vendor Name &amp; Address</b>			
Nevers Industries 14125 21 <sup>st</sup> Avenue North Plymouth, MN 55447  TIN: 41-1291670			
<b>Contract Administrator</b>			
Chuck Beeson Telephone: 763-553-1632 Fax: 763-553-1770 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Nevers Industries 14125 21 <sup>st</sup> Avenue North Plymouth, MN 55447		
<b>Remitting Information</b>	Nevers Industries 14125 21 <sup>st</sup> Avenue North Plymouth, MN 55447		
<b>Delivery Days</b>	Orders will be shipped within 45-60 day after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Norix Group, Inc.**

<b>Contract Information</b>		
<b>Statewide Contract Number</b>	SWC60748	
<b>PeopleSoft Vendor Number</b>	0000016793	<b>Location Code</b> 001
<b>Vendor Name &amp; Address</b>		
Norix Group, Inc. 1000 Atlantic Drive West Chicago, IL 60185  TIN: 36-3257149		
<b>Contract Administrator</b>		
<u>Bill Karl</u> Telephone: 800-234-4900 or 630-231-1331 Fax: 630-231-4343 <u>Website</u>		
<b>Contract Details</b>	<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Norix Group, Inc. 1000 Atlantic Drive West Chicago, IL 60185	
<b>Remitting Information</b>	Norix Group, Inc. Dept 77-2786 West Chicago, IL 60678-2786	
<b>Delivery Days</b>	Orders will be shipped within 60 days after receipt of Purchase Order	
<b>Discounts</b>	N/A	
<b>Payment Terms</b>	Net 30 days	
<b>Bid Offer includes</b>	State and Local Government	
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract	

**Vendor Information Sheet**  
**Vendor Name: Nova Solutions, Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000099755	<b>Location Code</b>	002
<b>Vendor Name &amp; Address</b>			
Nova Solutions Inc. 421 W. Industrial Ave. Effingham, IL 62401  TIN: 37-1343933			
<b>Contract Administrator</b>			
Suzanne Lechman Telephone: 800-730-6682 ext. 253 Mobile: 217-342-7070 Fax: 217-342-7006 <u>Website</u>			
<b>Contract Details</b>		<b><a href="#">Click HERE to View contract Pricing Schedule</a></b>	
<b>Ordering Information</b>	Attn: Contract Dept. P.O. Box 725 Effingham, IL 62401		
<b>Remitting Information</b>	P.O. Box 725 Effingham, IL 62401		
<b>Delivery Days</b>	Orders will be shipped within 90 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Nucraft Furniture Co.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000103107	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Nucraft Furniture Co. 5151 West River Drive P.O. Box 429 Comstock Park, MI 49321  TIN: 38-1238692			
<b>Contract Administrator</b>			
<u>Ann Kline</u> Telephone: 877-682-7238 ext. 286 Fax: 616-784-4402 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Nucraft Furniture Co. Attn: Diana Wilson P.O. Box 429 Comstock Park, MI 49321		
<b>Remitting Information</b>	Nucraft Furniture Co. P.O. Box 429 Comstock Park, MI 49321		
<b>Delivery Days</b>	Orders will be shipped within 90 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: OFS Sales Corporation (First Office)**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000211198	<b>Location Code</b>	002
<b>Vendor Name &amp; Address</b>			
OFS Sales Corporation 1204 East Sixth Street Huntingburg, IN 47542  TIN: 30-0056548			
<b>Contract Administrator</b>			
<u>Scott Hall</u> or John Shannon Telephone: (404) 231-4347 ext. 242; ext. 342 (John) Fax: 404-262-7919      Toll Free Number: 1-800-241-7075 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	OFS Sales Corp. 1204 East Sixth Street Huntingburg, IN 47542		
<b>Remitting Information</b>	OFS Sales Corp. P.O. Box 633217 Cincinnati, OH 45263		
<b>Delivery Days</b>	Orders will be shipped within 10-70 day after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Palmieri Furniture**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000286157	<b>Location Code</b>	002
<b>Vendor Name &amp; Address</b>			
Palmieri Furniture 1230 Reid Street Richmond Hill, ON L4B1C4  TIN: 10-4055066			
<b>Contract Administrator</b>			
<u>Mark Patterson</u> Telephone: 678-319-4347 Fax: 864-751-1699 <u>Website</u>			
<b>Contract Details</b>	<b><a href="#">Click HERE to View contract Pricing Schedule</a></b>		
<b>Ordering Information</b>	Attn: Source Interiors 420 Kingsgate Court Simpsonville, SC 29681		
<b>Remitting Information</b>	Attn: Source Interiors 420 Kingsgate Court Simpsonville, SC 29681		
<b>Delivery Days</b>	Orders will be shipped within 90 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Sauder Education (Sauder Manufacturing Co.)**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000016734	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Sauder Education (Div of Sauder Manufacturing Co.) 930 W. Barre Road Archbold, OH 43502  TIN: 34-4407705			
<b>Contract Administrator</b>			
<u>Jodi Short</u> Telephone: 800-537-1530 Ext. 3162 Fax: 419-446-4945 <u>Website</u>			
<b>Contract Details</b>	<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>		
<b>Ordering Information</b>	Sauder Education 930 W. Barre Road Archbold, OH 43502		
<b>Remitting Information</b>	Sauder Education 930 W. Barre Road Archbold, OH 43502		
<b>Delivery Days</b>	Orders will be shipped within 42-82 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Seating, Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000004815	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Seating, Inc. 60 State Street Nunda, NY 14517  TIN: 16-1344044			
<b>Contract Administrator</b>			
<u>Doug Hart</u> Telephone: 800-468-2475 Fax: 585-468-2804 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Attn: Order Dept. Seating, Inc. 60 State Street Nunda, NY 14517		
<b>Remitting Information</b>	Seating, Inc. P.O. Box 898 Nunda, NY 14517		
<b>Delivery Days</b>	Orders will be shipped within 30-60 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Southwest Contract**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000093417	<b>Location Code</b>	002
<b>Vendor Name &amp; Address</b>			
Southwest Contract 17 Professional Drive Temple, Texas 76504  TIN #: 74-2895211			
<b>Contract Administrator</b>			
Steve Thompson Telephone: 254-742-0061 Fax: 254-742-0832 <u>Website</u>			
<b>Contract Details</b>	<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>		
<b>Ordering Information</b>	Attn: Lee Thompson Southwest Contract 17 Professional Drive Temple, Texas 76504		
<b>Remitting Information</b>	Southwest Contract 17 Professional Drive Temple, Texas 76504		
<b>Delivery Days</b>	Orders will be shipped within 45-90 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Steelcase, Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC0748		
<b>PeopleSoft Vendor Number</b>	0000152474	<b>Location Code</b>	002
<b>Vendor Name &amp; Address</b>			
Steelcase, Inc. 904 44 <sup>th</sup> Street, SE Grand Rapids, MI 49508  TIN: 38-0819050			
<b>Contract Administrator</b>			
<u>Laura Rose Howell</u> or <u>John C. Morris</u> Telephone: 404-614-6119 or 404-307-4499 (John's #) Fax: 404-614-6150 <u>Website</u>			
<b>Contract Details</b>		<b><a href="#">Click HERE to View contract Pricing Schedule</a></b>	
<b>Ordering Information</b>	Authorized Dealer		
<b>Remitting Information</b>	Authorized Dealer		
<b>Delivery Days</b>	Orders will be shipped within 45 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

Vendor Name: Stylex

Contract Information			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000093417	<b>Location Code</b>	002
<b>Vendor Name &amp; Address</b>			
Stylex P.O. Box 5038 Delanco, NJ 08075  TIN#: 21-0632589			
<b>Contract Administrator</b>			
Debbie Kidd Telephone: 800-257-5742 Fax: 856-461-5574 <a href="#">Website</a>			
<b>Contract Details</b>	<b><a href="#">Click HERE to View contract Pricing Schedule</a></b>		
<b>Ordering Information</b>	Stylex Box 5038 Delanco, NJ 08075		
<b>Remitting Information</b>	Stylex Box 5038 Delanco, NJ 08075		
<b>Delivery Days</b>	Orders will be shipped within 60 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Symphony Furniture LLC**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000287815	<b>Location Code</b>	002
<b>Vendor Name &amp; Address</b>			
Symphony Furniture LLC 2020 Howell Mill Road, NW Suite 330 Atlanta, GA 30318  TIN: 03-0529792			
<b>Contract Administrator</b>			
Jeff Weir Telephone: 800 -561-0664 Fax: 877-480-2537 Website Toll Free Phone Number: 1-800-241-7075			
<b>Contract Details</b>	<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>		
<b>Ordering Information</b>	Symphony Furniture LLC C/O Hall Weir and Associates 2023 Hills Avenue, NW Atlanta, GA 30318		
<b>Remitting Information</b>	Symphony Furniture LLC 185 St. Pierre 2020 Howell Mill Road NW Suite 339 Atlanta, GA 30318		
<b>Delivery Days</b>	Orders will be shipped within 60 days after receipt of Purchase Order		
<b>Discounts</b>	1% 20 Days		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Teknion LLC**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000251380	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Teknion LLC 350 Fellowship Road Suite 100 Mount Laurel, NJ 08054  TIN: 22-3785040			
<b>Contract Administrator</b>			
Angie Hoffman Telephone: 856-552-5618 Toll Free: 877-835-6466 Fax: 856-552-5830 Website			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Teknion LLC 350 Fellowship Road, Ste. 100 Mount Laurel, NJ 08054		
<b>Remitting Information</b>	Teknion LLC P.O. Box 8538-143 Philadelphia, PA 19171		
<b>Delivery Days</b>	Orders will be shipped within 42 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Tennsco Corporation**

Contract Information			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000286509	<b>Location Code</b>	002
<b>Vendor Name &amp; Address</b>			
Tennsco Corporation 201 Tennsco Drive Dickson, TN 37055  TIN: 62-0649819			
<b>Contract Administrator</b>			
<u>Chris Blankenship</u> Telephone: 866-385-7391 Fax: 800-722-0134 <u>Website</u>		<u>Jason Freeman (Local Rep)</u> (770) 266-7222 (770) 266-7242	
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Attn: Jason Freeman Blackstock's Equipment Sales, Inc. 900 Henson Drive Monroe, GA 30655		
<b>Remitting Information</b>	Blackstock's Equipment Sales, Inc. 900 Henson Drive Monroe, GA 30655		
<b>Delivery Days</b>	Orders will be shipped within 45 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: Trendway Corporation**

<b>Contract Information</b>		
<b>Statewide Contract Number</b>	SWC60748	
<b>PeopleSoft Vendor Number</b>	0000016838	<b>Location Code</b> 001
<b>Vendor Name &amp; Address</b>		
Trendway Corporation 13467 Quincy Street PO Box 9016 Holland, MI 49422  TIN: 38-1864337		
<b>Contract Administrator</b>		
Keeley Boeve Telephone: 616-994-5342 Fax: 616-399-0668 <u>Website</u>		
<b>Contract Details</b>	<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Authorized Dealers	
<b>Remitting Information</b>	PO Box 9016 Holland, MI 49422	
<b>Delivery Days</b>	Orders will be shipped within 30-45 day after receipt of Purchase Order	
<b>Discounts</b>	N/A	
<b>Payment Terms</b>	Net 30 days	
<b>Bid Offer includes</b>	State and Local Government	
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract	

**Vendor Information Sheet**  
**Vendor Name: Unisource Office Furniture Parts, Inc.**

<b>Contract Information</b>		
<b>Statewide Contract Number</b>	SWC60748	
<b>PeopleSoft Vendor Number</b>	0000353737	<b>Location Code</b> 001
<b>Vendor Name &amp; Address</b>		
Unisource Office Furniture Parts, Inc. 7377 Expressway Drive SW, Suite D, Grand Rapids, MI 49548  TIN: 38-3041442		
<b>Contract Administrator</b>		
<u>Peter Guth</u> Telephone: 215-860-3285 Fax: <u>Website</u>		
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>
<b>Ordering Information</b>	7377 Expressway Drive SW, Suite D, Grand Rapids, MI 49548	
<b>Remitting Information</b>	7377 Expressway Drive SW, Suite D, Grand Rapids, MI 49548	
<b>Delivery Days</b>	Orders will be shipped within 30 days after receipt of Purchase Order	
<b>Discounts</b>	N/A	
<b>Payment Terms</b>	Net 30 days	
<b>Bid Offer includes</b>	State and Local Government	
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract	

**Vendor Information Sheet**  
**Vendor Name: Versteel / Ditto Sales, Inc.**

<b>Contract Information</b>			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000008191	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Versteel / Ditto Sales, Inc. 2332 Cathy Lane Jasper, IN 47546  TIN: 35-1176142			
<b>Contract Administrator</b>			
<u>Heather Morrison</u> Sales Coordinator Telephone: 800-876-2120 ext. 7986 Fax: 812-482-9318 <u>Website</u>			
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Versteel P.O. Box 850 2332 Cathy Lane Jasper, IN 47546		
<b>Remitting Information</b>	Versteel P.O. Box 850 2332 Cathy Lane Jasper, IN 47546		
<b>Delivery Days</b>	Orders will be shipped within 60 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

Vendor Name: Via, Inc.

Contract Information			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000287606	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Via, Inc. 205 Vista Blvd. #101 Sparks, NV 89434  TIN # 88-0226421			
<b>Contract Administrator</b>			
Dave Smith SE Sales Manager Telephone: 336-447-0054 <a href="#">Website</a>		Trenton Harris VP & CFO Telephone: 775-331-6001 ext. 107 Fax: 775-331-6021 <a href="#">Website</a>	
<b>Contract Details</b>		<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Attn: Sandy Via, Inc. 205 Vista Blvd #101 Sparks, NV 89434		
<b>Remitting Information</b>	Via, Inc. 205 Vista Blvd #101 Sparks, NV 89434		
<b>Delivery Days</b>	Orders will be shipped within 29 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 Days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

## Vendor Information Sheet

Vendor Name: **Virco, Inc.**

Contract Information			
<b>Statewide Contract Number</b>	SWC60748		
<b>PeopleSoft Vendor Number</b>	0000016701	<b>Location Code</b>	001
<b>Vendor Name &amp; Address</b>			
Virco Inc. Highway 65 South PO Box 5000 Conway, AR 72032  TIN: 33-0815719			
<b>Contract Administrator</b>			
<u>Connie Joyce</u> Telephone: 800-448-4726    Cell Phone#: (678) 895-1476 Fax: 800-267-7218 <u>Website</u>			
<b>Contract Details</b>	<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>		
<b>Ordering Information</b>	Virco Inc. PO Box 5000 Conway, AR 72032 <b>Or An Authorized Dealer if working with one</b>		
<b>Remitting Information</b>	Virco Mfg. Corporation PO Box 200854 Dallas, TX 75320-0854 <b>Or An Authorized Dealer if working with one</b>		
<b>Delivery Days</b>	Orders will be shipped within 30-90 days after receipt of Purchase Order		
<b>Discounts</b>	N/A		
<b>Payment Terms</b>	Net 30 days		
<b>Bid Offer includes</b>	State and Local Government		
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract		

**Vendor Information Sheet**  
**Vendor Name: The Worden Company**

<b>Contract Information</b>		
<b>Statewide Contract Number</b>	SWC60748	
<b>PeopleSoft Vendor Number</b>	0000152544	<b>Location Code</b> 001
<b>Vendor Name &amp; Address</b>		
The Worden Company 199 E. 17 <sup>th</sup> Street Holland, MI 49423  TIN: 38-2655263		
<b>Contract Administrator</b>		
Shelly Heyblom Telephone: 616-392-1848 ext. 326 Fax: 616-392-7808 <a href="#">Website</a>		
<b>Contract Details</b>		<b><a href="#">Click HERE to View contract Pricing Schedule</a></b>
<b>Ordering Information</b>	The Worden Company 199 E. 17 <sup>th</sup> Street Holland, MI 49423	
<b>Remitting Information</b>	The Worden Company 199 E. 17 <sup>th</sup> Street Holland, MI 49423	
<b>Delivery Days</b>	Orders will be shipped within 90 days after receipt of Purchase Order	
<b>Discounts</b>	N/A	
<b>Payment Terms</b>	Net 30 Days	
<b>Bid Offer includes</b>	State and Local Government	
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract	

**Vendor Information Sheet**  
**Vendor Name: Wright Line LLC**

<b>Contract Information</b>		
<b>Statewide Contract Number</b>	SWC60748	
<b>PeopleSoft Vendor Number</b>	0000246920	<b>Location Code</b> 002
<b>Vendor Name &amp; Address</b>		
Wright Line LLC 160 Gold Star Boulevard Worcester, MA 01606  TIN: 03-0471268		
<b>Contract Administrator</b>		
<u>Carol Stovall</u> Telephone: 800-225-7348 ext. 6135 Fax: 508-852-3060 <u>Website</u>		
<b>Contract Details</b>	<b>Click <a href="#">HERE</a> to View contract Pricing Schedule</b>	
<b>Ordering Information</b>	Attn: Greg Cullum Wright Line LLC P.O. Box 920008 Norcross, GA 30010	
<b>Remitting Information</b>	Wright Line LLC Dept CH 10444 Palatine, IL 60055-0444	
<b>Delivery Days</b>	Orders will be shipped within 56 days after receipt of Purchase Order	
<b>Discounts</b>	N/A	
<b>Payment Terms</b>	Net 30 days	
<b>Bid Offer includes</b>	State and Local Government	
<b>Acceptable payment method</b>	Vendor will accept the Purchasing Card for purchases under this contract	

## **Ordering Instructions**

This is a mandatory contract established with multiple vendors for the provision of Furniture, Office, Computer and Educational. State agencies and local governments can purchase products from any vendor listed on the contract. The following ordering instructions are provided to assist with the processing of purchase orders:

- 1) Select the product to be purchased from the contract pricing schedule.
- 2) Request a catalog from vendors if desired, or visit the vendor's website.
- 3) Compare vendor prices and apply discounts to determine the lowest price.
- 4) Additional discounts are applied after the basis discount is taken. These discounts are to be taken when the total dollar amount exceeds the thresholds listed on the contract pricing schedule.
- 5) Price lists and discounts shall be verified on the DOAS, Statewide Contracts website.
- 6) Similar information posted on the vendor's website is not official; as it may not have received the latest approvals or possibility is not up to date.
- 7) Authorized dealers are posted on the vendor's website, and can be reviewed by selecting website which is located on the Contract Information sheet. Authorized dealers can also be obtained by contacting the vendors.
- 8) Please select the five digit NIGP code(s) listed below that correspond to the commodity you wish to purchase.
  - \* 42044 Institutional Furniture, All types
  - \* 42548 Furniture, Office and Computer
  - \* 42594 Work Stations, Modular, Systems Furniture

Notify the selected contract vendor(s) of order(s) to be processed.

Send purchase orders and payments to the address recorded in blocks 1 and 2 in the contract details section on the Contract Information Sheet.

If your facility uses a contractor provided electronic ordering system, you may continue to use this system.

[HOME](#)

## **Special Terms and Conditions**

1. This Statewide Contract is awarded to manufacturers only. This contract was not granted to Authorized Dealers, Manufacturers Representatives, etc. However, manufacturers may identify or designate Authorized Dealers, Manufacturer's Representatives to service the contract on their behalf. Products offered under this contract shall be new and unused and in current production. Remanufactured or refurbished products are not a part of this offering.

### **CONTRACT ADMINISTRATOR:**

a. The Contractor shall assign, in writing a Contract Administrator throughout the life of this contract as the primary point of contact for the Department and User Agencies. The Department and User Agencies shall direct all contract resolutions through the Contract Administrator, which includes; ordering, pricing, shipping, quarterly reports, etc. The Contract Administrator may designate personnel within the company to provide requested information. However, the State of Georgia shall not contact other personnel within the company that is not familiar with the terms and conditions of the contract. The Contract Administrator shall be included on the Vendor Data Sheet attached herein.

b. The State recognizes that changes will occur during the life of this contract. Therefore, if a change in the Contract Administrator is necessary, contractor shall notify the Issuing Officer of this contract in writing within 5 business days. The following information shall be submitted:

- \* Contact Name
- \* Contact Title
- \* Contact Phone Number
- \* Contact Email Address

### **2. PRICING:**

a. **PRICE LISTS:** The awarded price list shall be firm until October 1st, 2007. However, price may be increased in mid-contract (after October 1st, 2007). Increase will not exceed the percentage increase as shown in the PPI (Producer Price Index) for the previous twelve (12) month period and must be substantiated by documentation justifying the increase.

All furniture products sold to User Agencies shall be listed in the price list that is posted on the Georgia's web site. The price list name and date shall be listed on the pricing schedule. User Agencies shall not purchase furniture products that are not listed in the pricing schedule. The State Purchasing Office must be notified at least 60 (sixty) days in advance prior to any price change and contractor must have approval before such change may be effective.

b. **DISCOUNT PERCENT:** The discount percent off the current manufacturer published price list shall remain firm for the life of the contract. Pricing will be based on the price list in effect at the time the order is placed. Contractors may offer a greater discount at any time during the life of the contract. Lower discounts shall not be granted by State Purchasing.

HOME

c. **PRICE DECREASE:** During the period of the contract all price decreases experienced by the contractor must be passed on to the State. A contractor's failure to strictly and faithfully adhere to this clause will be considered in breach of contract.

d. The contractor agrees that in no event shall the prices contained in this contract be in excess of the contractor's sales price to its most favored customer for the same item.

e. **DESIGN SERVICES:** The State reserves the right to use an independent consultant for design services relating to this contract, should they choose to. If an agency submits order-ready design/layout specifications and parts list, the contractor shall not charge for additional design services. The contractor shall not charge a design fee if the receiving area is clear of furniture items. Additional design fees shall be approved by the Agency Procurement Officer or Agency Purchasing prior to the purchase. Contractors that enter into an agreement with End Users regarding design fees, do so at their own risk.

f. **ADDITIONAL FEES:** Any and all additional fees relating to furniture purchases shall be agreed upon with the Agency Procurement Officer or Agency Purchasing prior to the purchase.

**PRICE QUOTATIONS:** Price quotations shall include the following minimum information:

1. Contractor name, address and vendor I.D. number
2. Authorized dealer name, address and vendor number, if applicable
3. Contractors contact name and phone number
4. Agency name, address, and zip code number
5. Agency contact name and phone number
6. Price list name and date
7. Item description and identification number
8. Quantity, unit, unit price, and extension for each item
9. The invoice total without discount
10. The invoice total with the discount
11. Discount (%) percent offered according to the contract, i.e., 52%

h. **PRICING AUDIT:** Contractors shall be randomly selected on a quarterly basis to verify pricing associated with furniture purchases. Contractors shall make any and all records supporting the billed prices available for inspection, upon written request by State Purchasing. Supporting documents shall be mailed to State Purchasing within ten (10) days of the request. Failure to provide requested information shall result in suspension of the contract for a period of 120 days.

HOME

### 3. CREDIT CARDS:

The Contractor shall accept the State's credit card, currently a Visa Card, as a payment option for orders placed under this contract. Agencies and Institutions may allow single purchase limits up to \$5,000, and can be used over the counter; by telephone, fax or computer. The card number shall not be displayed on any packing slips, etc. when purchases are made by telephone, fax or computer. Additionally, fees for use of a credit card shall not be added to the contract price.

### 4. FURNITURE ACCESSORIES:

The applicable price list(s) shall include all accessories and optional items.

### 5. EXCLUSIONS:

This contract is for Office, Computer and Educational Furniture. Standard metal file cabinets (lateral and vertical) are excluded. These items shall be purchased from the Georgia Correctional Industries.

### 6. CHANGES TO PURCHASE ORDERS:

Purchase Order issued pursuant to this Contract is a binding agreement. User Agencies should therefore be careful to check the accuracy of their Purchase Orders. For the protection of both Parties, changes or revisions to Purchase Orders are subject to the following:

Changes in the number of units (additions or deletions), commodity number, description, features or colors can only be made subject to the approval of the contractor.

Changes or revisions in the method of delivery or the designated delivery destination can only be made subject to the approval of the contractor.

Multiple delivery points must be clearly indicated on the Purchase Order by the User Agency. When multiple delivery locations are required, enter "See Below" in the "Ship To" box on the purchase order. List delivery locations and instructions in the body of the Purchase Order, as well as the commodity number and quantity for each location.

Purchase Orders may be cancelled only by obtaining approval from the contractor, and may be subject to a re-stocking fee, plus freight charges. Please note that most custom orders cannot be cancelled or returned.

### 7. DELIVERY:

Delivery should be completed within 120 days after receipt of order.

### 8. SHIPPING DAMAGE:

HOME

The State shall not accept or pay for damaged goods. The contractor must file all claims against the carrier(s) for damages incurred to items in transit from the point of origin to the ultimate destination. The State will provide the contractor with written notice when damaged goods are received. The State will deduct the cost of the damaged goods from the invoice prior to payment. The contractor must file all claims against the carrier(s) for reimbursement of the loss.

#### 9. INVOICES:

Invoices shall be sent directly to the ordering agency's address shown on the individual Purchase Order or Delivery Order. Invoices shall be provided within five (5) days after delivery to the ordering agency. The ordering agency will only make payment after it receives the merchandise or service and the invoice. Questions concerning payment must be addressed to the ordering agency.

#### 10. INSTALLED ORDERS:

On installed orders, (in place, ready for use) the contract supplier shall be responsible for receipt, inspection, and assembly of all items in the area designated by the ordering agency, as well as prompt removal and disposal of all debris from agency location which is a result of the delivery. Installation is based upon elevator being made available, if building is more than one story.

#### 11. STATE CONTRACT WEB PAGE:

Contractors are required to establish and maintain a dedicated State contract web page on the Internet to post approved contract information. The contractor's web page will be linked from the State contract web site, and be dedicated to the State of Georgia Contract. Access to this site and its' information shall not be password protected. The web page shall include as a minimum; Product information, Authorized Dealers, and Link to Georgia's main web site. State Purchasing reserves the right to modify this web site to improve customer service to User Agencies during the life of the contract. All documents shall be approved by State Purchasing before posting to the web site. Failure to conform to this policy shall result in suspension of the contract.

#### 12. PRODUCT LITERATURE:

The contractor shall provide and distribute descriptive literature, fabric and finish samples and price list to State and Local Government Agencies as requested at no charge.

#### 13. WARRANTY:

##### TOP TO MID-GRADE QUALITY FURNITURE:

The contractor warrants the components for a minimum of 10 years, electrical systems for a minimum of 5 years, height and operating adjustments mechanisms for a minimum of 3 years, materials and workmanship for a minimum of 5 years, and fabric and veneer for a minimum of 3 years. If, during this period, faults develop with the unit or components of the unit, they shall be repaired or replaced without any cost, including transportation and installation costs, to the User Agency.

HOME

#### VALUE ADDED/ECONOMICAL FURNITURE:

The contractor warrants the components for a minimum of 5 years, electrical systems for a minimum of 5 years, height and operating adjustments mechanisms for a minimum of 3 years, materials and workmanship for a minimum of 3 years, and fabric and veneer for a minimum of 2 years. If, during this period, faults develop with the unit or components of the unit, they shall be repaired or replaced without any cost, including transportation and installation costs, to the User agency.

#### 14. COMPLAINTS

In the event State Purchasing or User Agencies determines that the contractor's performance is not in accordance with the terms of the contract, a Vendor Complaint Form will be completed and sent to the contractor. If the Vendor Complaint Form is initiated by a User Agency a copy shall be provided to the issuing officer at State Purchasing.

This form requests an explanation of the failure to perform. The contractor shall respond within ten (10) days regarding complaints, and should provide whatever explanation that may be necessary. Failure to satisfactorily respond will be considered in determining the contractor's eligibility for future contracts. The State Purchasing Office will determine the seriousness of the complaint, and will file the complaint in the contractor's history file. Repeated complaints shall result in suspension or debarment.

#### 15. SUSPENSION CLAUSE:

The following violations shall result in a 120 day suspension upon giving thirty days (30) written notice. Violations that are not cured within the 120 day time period shall result in termination of the contract. Suspended contractors shall be posted on the Georgia's Furniture Contract Web Site. Business with the State shall not be conducted during the suspended time frame.

- a. Failure to adhere to the awarded contract pricing.
- b. Failure to provide quarterly reports for two consecutive quarters.
- c. Failure to provide quarterly pricing verification documents.
- d. Failure to perform services in accordance with industry standards.
- e. Failure to comply with delivery requirements.
- f. Issuance of three Vendor Complaint Forms within a quarter (90 days).
- g. Failure to perform in accordance with the terms and conditions of this contract.

#### TERMINATION CLAUSE:

The following violations shall result in termination of this contract upon giving thirty (30) days written notice:

This contract may be terminated in whole or in part by DOAS, for any reason, by giving thirty (30) days written notice to the other party.

Failure to generate a minimum of \$10,000 in sales to state agencies within three consecutive quarters (180) days.

Deliberate failure without good cause to perform according with the terms of this contract.

HOME

Recent record of failure to perform or unsatisfactory performance in accordance with the terms of one or more damage or destruction to State property.  
Fraud of any type.

[HOME](#)

## Contract Renewals/Extensions/Changes

**Initial Effective Date of this Contract:** **March 15,2007**  
**Expiration Date:** **February 28, 2010**

This contract is awarded to one hundred twenty (120) vendors effective March 15, 2007.

### Amendment 1

**Effective Date:** **October 1, 2007**  
**Expiration Date:** **February 28, 2010**

Changed Reporting Requirements, Authorized Distributors, Furniture Prices, Audits, Successors and Assigns, and Entire Agreement.

### Catalog Price Changes

**Effective Date:** **November 15, 2007**  
**Expiration Date:** **February 28, 2010**

Requested Catalog price changes are noted on the top of each vendors Pricing Schedule.

### Amendment 2

**Effective Date:** **November 28, 2007**  
**Expiration Date:** **February 28, 2010**

Symphony Furniture, LLC. Increased Authorized Distributors from 20 to 29.

### Change 1

**Effective Date:** **January 09, 2008**  
**Expiration Date:** **February 28, 2010**

Sagus has been removed and replaced by American Desk, Artco-Bell and Midwest Folding.

### Amendment 3

**Effective Date:** **February 27, 2008**  
**Expiration Date:** **February 28, 2010**

This change is an assignment of Blanton & Moore Company and Jasper Seating Company, Inc. Blanton & Moore Company is incorporated into the Jasper Seating Company, Inc. Statewide Contract. All inquiries for Blanton & Moore Company should be directed to Jasper Seating Company, Inc.

### Amendment 4

**Effective Date:** **May 2, 2008**  
**Expiration Date:** **February 28, 2010**

This change is an assignment of Patrician Furniture Corporation and Safco Patrician Company. Patrician Furniture Corp. is incorporated into the Safco Patrician Co., Statewide Contract. All inquiries for Patrician Furniture should be directed to Safco Patrician Company.

## Change 2

### Statewide Furniture Contractors – Cancellation List

**Effective Date:****Expiration Date:**

Adams-Mulford DBA Amcase  
Adden Furniture, Inc.  
Arcadia Contract  
Arcon Resources dba Revolution Products  
Berco, Inc.  
Buzz Seating Inc.  
Concord Products  
DCI, Inc.  
Design Options, Inc.  
Company  
Encore Seating, Inc.  
ERG International  
ErgoCentric Seating Systems  
Group Four Furniture Inc.  
Palmer Hamilton  
Highmark

HPFI-High Point Furniture Industries, Inc.  
Inline Systems, Div of Next Wood, Inc.  
Interior Concepts  
IOPC (International Office Products)  
ISE, Inc.  
IzzyDesign  
Jasper Chair Company, Inc.  
Furniture,

**September 15, 2008****February 28, 2010**

Jasper Desk  
KLN Steel Products  
Landscape Forms, Inc.  
Maispace  
Maxon  
Kwalu  
Patrician Furniture,  
Incorporated  
Phoenix Contract  
Of York, Inc.  
Quaker Furniture dba  
Studio Q  
Sagus- American Desk  
Sagus-Artco Bell  
Sagus- Midwest Folding Products  
SIS-USA

Source International  
Surface Technologies, Inc.

Thomas Office Furniture,  
LLC  
University Loft Company  
Vecta  
Watson Furniture  
Zoom

## Change 3

**Effective Date:****Expiration Date:**

This change is to advise Jasper Seating Co., Inc. Liberty Division has closed and the product line is no longer available

**October 29, 2008****February 28, 2010**

## Amendment 5

**Effective Date:****Expiration Date:**

Requested Catalog price changes are noted on the top of each  
Vendors Pricing Schedule.

**December 1, 2008****February 28, 2010**

## **Contract Renewals/Extensions/Changes Continued**

### **Amendment 6**

**Effective Date:** **December 22, 2008**

**Expiration Date:** **February 28, 2010**

This change is an assignment of Loewenstein, Inc. and Carolina Business Furniture, Inc. Loewenstein is incorporated into the Carolina Business Furniture, Inc. Statewide Contract. All inquiries for Loewenstein, Inc. should be directed to Carolina Business Furniture.

### **Amendment 7**

**Effective Date:** **January 13, 2009**

**Expiration Date:** **February 28, 2010**

This amendment is to reinstate Neutral Posture and Hi-Density Space Saving Systems on the Furniture Statewide Contract.

### **Change 4**

**Effective Date:** **June 15, 2009**

**Expiration Date:** **February 28, 2010**

Logiflex was granted a price increase in the amount of 2.52%.

### **Change 5**

**Effective Date:** **September 1, 2009**

**Expiration Date:** **February 28, 2010**

This change is an assignment of CFGGroup (Falcon, Howe and Thonet), and CFGGroup, Inc. All inquiries for CFGGroup: Falcon, Howe and Thonet should be directed to CFGGroup, Inc.

### **Change 6**

**Effective Date:** **September 1, 2009**

**Expiration Date:** **February 28, 2010**

This change is an assignment of SitOnIt Seating Inc. and Exemplis Corporation. All inquiries for SitOnIt Seating, Inc. should be directed to Exemplis Corporation.

### **Change 7**

**Effective Date:** **September 1, 2009**

**Expiration Date:** **February 28, 2010**

This change is an assignment of First Office and OFS Brands, Inc. All inquiries for First Office should be directed to OFS Brands, Inc.

**[HOME](#)**

## **Contract Renewals/Extensions/Changes Continued**

### **Amendment 8**

**Effective Date:**

**December 1, 2009**

**Expiration Date:**

**February 28, 2010**

Requested catalog price changes and added product lines introduced at the same price and discounts are noted on the top of each Vendor's Pricing Schedule.

### **Amendment 9**

**Effective Date:**

**March 1, 2010**

**Expiration Date:**

**February 28, 2011**

This contract has been renewed for an additional year. The front of this page has been updated to reflect this change.

### **Amendment 10**

**Effective Date:**

**December 1, 2010**

**Expiration Date:**

**February 28, 2011**

Requested catalog price changes and added product lines introduced at the same price and discounts. Price changes are noted on the top of each Vendor's Pricing Schedule. Below is a list of companies that have added/discontinued products for FY2011:

#### **Alsteel Company**

Product Additions:

- Inspire
- Seek

#### **Blockhouse Company**

Product Additions:

- Living Room
- Spartan Casegoods
- Vista Casegoods

#### **Bretford Manufacturing**

Product Additions:

- Fluid Power Systems
- Electrical Unit for AV Carts
- Netbook Cart w/Timer
- Mobile Screens
- Scale Up Tables
- TRU Rect Powered Conference Table

**HOME**

## **Contract Renewals/Extensions/Changes Continued**

### Discontinued Products:

- Adjustable Security Cart w/Caster
- Adjustable Tech Guard Cart
- Dry Erase Board for Browser Booktruck
- Wide-Body Cart
- Multimedia Presentation Cart
- Teacher's Cart/ Browser Booktruck

## **Carolina Business Furniture 2009 Supplemental Pricer**

### Product Additions:

- Basil
- Hide
- Seek-Lounge
- Silvr Ion Lounge
- Silvr Ion Wood
- Voyage Collection Seating
  - Voyage Modular Lounge & Lounge Seating

## **Exemplis – will use the SitOnIt Seating Commercial Price List Dated 11/02/2009**

### Product Additions:

- Messenger
- Focus
- Social
- Volley
- Knack

## **Global Industries (8/1/09) price list:**

### Product Additions:

- Offices To Go Seating
- Offices To Go Desking

## **Haworth**

### Product Additions:

- Haworth Enclose Movable Walls

## **Herman Miller**

### Product Additions

- Thrive Portfolio
- Everywhere Tables
- Sense Desking,
- SAYL Seating,
- Setu Seating,
- Embody Seating
- Swoop Seating
- Tu Peds
- Lats Storage & Bookcases

## **HOME**

## **Contract Renewals/Extensions/Changes Continued**

Discontinued Products:

- Adjustable Security Cart w/Caster
- Adjustable Tech Guard Cart
- Dry Erase Board for Browser Booktruck
- Wide-Body Cart
- Multimedia Presentation Cart
- Teacher's Cart/ Browser Booktruck

## **Carolina Business Furniture 2009 Supplemental Pricer**

Product Additions:

- Basil
- Hide
- Seek-Lounge
- Silvr Ion Lounge
- Silvr Ion Wood
- Voyage Collection Seating
  - Voyage Modular Lounge & Lounge Seating

## **Exemplis – will use the SitOnIt Seating Commercial Price List Dated 11/02/2009**

Product Additions:

- Messenger
- Focus
- Social
- Volley
- Knack

## **Global Industries (8/1/09) price list:**

Product Additions:

- Offices To Go Seating
- Offices To Go Desking

## **Haworth**

Product Additions:

- Haworth Enclose Movable Walls

## **Herman Miller**

Product Additions

- Thrive Portfolio
- Everywhere Tables
- Sense Desking,
- SAYL Seating,
- Setu Seating,
- Embody Seating
- Swoop Seating
- Tu Peds
- Lats Storage & Bookcases

**HOME**

## **Contract Renewals/Extensions/Changes Continued**

### Discontinued Products

- Reaction Seating,
- Quadrant S, Q, V
- Pull Lats and Peds and Storage Towers,
- Be Collection (replaced by Thrive Portfolio),
- Vivo and Intent (will transition to the name "Canvas Office Landscape" in six months.

### **The HON Company**

#### Product Additions – Products, Fabrics and Finishes

- **Desking**
  - Pennsylvania Avenue
  - 3" Round Power Hub Grommet for Announce, Park Avenue Collection
- **Vicinity**
  - Vincy Work Storage, Wardrobe Bar Kit, Full Height and Column, Modesty Panels, Column Wiring Trays, Secure Fit Tiles, Edgeband Edge option on Worksurfaces, Column with 8"D Foot, New Laminate Top Sizes, Bullet Worksurface, Executive Corner Cove Worksurfaces, Executive Bullet Edgeband Worksurface, Executive Bow Front Worksurface
- **Storage & Files**
  - Brigade 600 Series Lateral with storage, Brigade "C" Pull Pedestal, Tower to Worksurface Bracket Kit
- **Systems**
  - Initiate Hardsurface Panels, Initiate Worksurfaces, Initiate Overheads and Shelves, 18" Accessory Cantilever Bracket, 18" Flat Bracket, Monitor Arms, GRMTAC-Power Hub Grommet, Pedestal to Panel and Worksurface-to-Panel Bracket Kits, Worksurface Support (MBPOST1), Anti- Dislodgement Bracket, Tower to Worksurface Bracket Kit.
- **Seating**
  - Convera Lounge Seating, Laurus, Wood Guest Seating, Riley Series Wood Seating, Nucleus, Seating, Caldo Series Seating, Boda Series Seating
- **Education**
  - Smartlink Teacher Stations, Smartlink Fixed Height Student Desk, Smartlink Sit to Stand Student Desk, Smartlink Cabinet Whiteboard Mounting Bracket, Accomplish Stool, GRMTAC- Power Hub Grommet.
- **Tables**
  - Huddle Multipurpose Tables, GRMTAC- Power Hub Grommet

**HOME**

## **Contract Renewals/Extensions/Changes Continued**

- **Accessories**
  - GRMTAC- Power Hub Grommet
- **Fabrics/ Finishes**
  - Seating Upholsteries
  - High Performance Fabrics
  - Veneer
  - Laminate
  - Woodgrain Edgeband

## **Discontinued Products-Desking, Seating, Storage & Files, Tables, Fabrics/ Finishes**

- **Desking**
  - 10600 Series Desking – Models 10699, 10674, 10673, 10687R, 10687R, 10673, 10687R, 10603R, 10688L, 106404L, 10611R, 10612L, 10650, 10649, 10607R, 10608L, 10691, 10675, 10671, 10685R, 10683R, 10686L, 10684L, 10615R, 10616L, 10644, 10643, 10645R, 10646L, 10621, 10670, 10660, 10647R, 10648L, 10634, 10634K, 10680, 10662, 10652, 10653, 10654, 10655
- **Seating**
  - 370 Series- Model 374,
  - Cambia 2150 Series- Models 2152, 2161, 2162
  - Power Soft 2190 Series- Model 2193
  - Meadowbrook 6500 Series
  - Upholstered Stack Chair
  - Olson Flex-Stacker
  - Gamut 2070 Series
  - Allure 3300 Series
  - Perpetual 4300 Series
  - Convergence 4900 Series
  - Park Avenue Collection
  - ValuTask
  - Resolution 6200 Series
- **Arm Packs/Accessories**
  - 1004, 5893, 5895, 7791, HGL103, HGL105, HPA115
- **Storage & Files**
  - Brigade "D" Pull Pedestals
  - Flagship "K" Pull Laterals
  - Flagship "K" Pull Pedestals
  - Flagship "K" Pull Centers
  - Brigade 48"H Storage Cabinets

**[HOME](#)**

## **Contract Renewals/Extensions/Changes Continued**

- Tables
  - PKBRDAC Keyboard Adapter Kit
  - 61000 Series
  - Adjustable Computer Desks
- Fabrics/Finishes
  - Panel Fabrics
    - Grade III
    - Celestal- Raintree CE20
  - Seating Upholsteries
    - Grade III
    - Marquee – Blondie BQ26, Cranberry BQ, Ebony BQ19, Mignight BQ83, Salsa BQ42
  - Systems
    - Duplex Receptacle paint colors – Taupe E, Putty L, Black P, Light Gray Q, Carob T8
  - Veneer
    - Medium Oak M

### **Jasper Group/ Community**

#### Product Additions

- Newly printed 2010 price list.

### **Jasper Group/ JSI**

#### Product Additions

- Newly printed 2010 price list.

### **Kimball Office Furniture**

#### Product Additions

- 

### **National Office Furniture - Will use the 1/15/10 price list for all items.**

#### Product Additions

- Acquaint Guest Seating
- Cinch Guest Seating
- Mix-It Seating
- Renegade Case Goods
- WaveWorks Case Goods

### **Nova Solutions - Will use the 11/2009 Catalog**

#### Product Additions

- Audio Visual Lecterns
- 46 Series- Computer Based Training Tables with iMod
- 26 Series- Computer-based Training Tables with iMod

## **HOME**

## **Contract Renewals/Extensions/Changes Continued**

- Series 45 with the option to upgrade to the 85 series
- Series 35 with the upgrade option

### Discontinued Products

- The 90-92 Wood Veneer Series

## **OFS Sales Corporation -5/24/2010 price list**

### Product Additions

- Applause Training Tables (4/6/09 price list)\*
- Cambria
- Fuze
- Oasis
- Offerings
- Phame Task/Work
- Prague
- Slim Lounge
- Yaz

## **Seating Inc.**

### Product Additions

- EDU Seating Line

## **Steelcase**

### Product Additions

- |                                |                 |            |
|--------------------------------|-----------------|------------|
| • Soto                         | • Malibu tables | • Amaris   |
| • Privacy Walls                | • Malibu too    | • Asaria   |
| • Garland and Walden Casegoods | • Rave          | • Loria    |
| • Nurture                      | • Sieste        | • Mitra    |
| • Sync                         | • Opus          | • Mineral  |
| • Sonota                       | • Verge         | • Hallmark |
| • Cura                         | • Exchange      | • Xtenz    |
| • Sine                         | • Brooks        | • Outlook  |
| • Aspekt                       | • Cypress       | • Kami     |
| • R2 Series                    | • Folio         | •          |

## **Trendway- August 2010 price list**

### Product Additions

- Pack Desking, Filing and Storage,
- Trendwall Clear

## **HOME**

## **Contract Renewals/Extensions/Changes Continued**

### **Amendment 11**

**Effective Date: March 1, 2011**

**Expiration Date: February 29, 2012**

This contract has been renewed for an additional year. The front of this page has been updated to reflect this change.

### **Amendment 12**

**Effective Date: March 1, 2012**

**Expiration Date: January 31, 2013**

This contract has been extended for eleven months. The front of this page has been updated to reflect this change.

### **Amendment 13**

**Effective Date: December 1, 2011**

**Expiration Date: January 31, 2013**

Requested catalog price changes and added product lines. Below is a list of companies that have incurred price increases /added /discontinued products for FY2012:

#### **ABCO Office Furniture**

Approved Price Increase: 3.00% (April 4, 2011 Pricelist)

#### **Agati Furniture**

Approved Price Increase: 6.71% (January, 2012 Pricelist)

#### **Product Additions:**

- Havana Lounge
- Roma Lounge
- Gee Seating
- Hampton Seating
- Roland benches
- Boalt
- Calloway
- Roland
- Elements

#### **Allsteel Company**

Approved Price Increase: 4% (May 2011- Systems, Seating & Tables; July 2011 Tables Supplement Form)

**HOME**

## **Contract Renewals/Extensions/Changes Continued**

### Product Additions:

- Involve
- Stride Benching

### **Blockhouse Company**

Approved Price Increase: 12.85% (March 2011 Pricelist)

### Product Additions:

- Living Room
- Spartan Casegoods
- Vista Casegoods

### **Carolina Business Furniture**

Approved Price Increase: 5.00% (March 2011 Pricelist & Lowenstein October 3, 2011)

### **Chromcraft Furniture**

Approved Price Increase: 5.5% (March 2011 Pricelist)

### **Global Industries**

Approved Price Increase: 5.00% (January 1, 2011 Pricelist)

### **Group Lacasse**

Approved Price Increase: 5.5% on the Lacasse Brand (April 2009 Pricelist + 5.5% upcharge)

### Product Additions:

- The C.I.T.E. Series
- The Concepte 300 Series
- The Lacasse Reception Collection

### **Gunlocke Company, The**

Approved Price Increase: 3.37% (January 1, 2009 Pricelist with a 3.37% upcharge)

### Product Additions:

• Trio Product Line (Tables: April, 2011 Price list & Casegoods: July, 2011 Pricelist)

### **Harter**

Approved Price Increase: 8.165% (April 4, 2011 Pricelist)

**HOME**

## **Contract Renewals/Extensions/Changes Continued**

### **HON Company, The**

Approved Price Increase: 6.94% (September 1, 2011 Pricelist)

#### Product Additions:

- Preside Product Line
- Voi Product Line

### **Indiana Furniture Industries**

Approved Price Increase: 2.5% (January, 2006 Pricelist)

#### Product Additions:

##### New Case Goods

- Bliss
- Chat
- Derive
- Elevate
- Phoenix
- Promise
- Richland
- Versatile

##### New Seating Lines

- Bliss
- Chat
- Charm
- Clutch
- Marquee

### **Integra, Inc.**

Approved Price Increase: 8.3% (2007 Price List + 5% (allowed on the contract) + 8.3% (to be effective 12/1/11) & (2010 Price List Addendum (for new products allowed on the contract 5/10) + 8.3%)

### **Inwood Office Invironments**

Approved Price Increase: 8.165% (January, 2008 Pricelist with a 13.165% upcharge)

### **Jami Fixtures Furniture**

Approved Price Increase: 3.00% (September 1, 2010 Pricelist)

### **Jasper Group: Community**

Approved Price Increase: 6.94% (September 1, 2010 Pricelist)

**HOME**

## **Contract Renewals/Extensions/Changes Continued**

### Product Additions:

- Barrister End Panels
- Infinity
- Santa Fe I & II End Panels
- Sherwood
- Southbury
- Versailles I & II End Panels

### **Jasper Group: JSI**

Approved Price Increase: 4.00% (January, 2010 Pricelist)

### **Jofco, Inc.**

Approved Price Increase: 5.00% (September 1, 2011 Pricelist)

### **Kimball Office Furniture**

Approved Price Increase: 3.60% (October 15, 2012 Pricelist)

### Product Additions:

#### New Case Goods

- Fluent
- Hum
- Priority Enhancements

#### Occasional Tables

- Pose
- Villa

#### New Seating Lines

- Approach
- Axos
- Beo
- Campos
- Enjoy
- Hero
- ITSA
- Mitos
- Silver
- Talent
- Villa
- Wish
- Xantos

### **Krueger International**

#### Product Additions:

- Unite Systems

**HOME**

## **Contract Renewals/Extensions/Changes Continued**

### **Mayline Company**

Approved Price Increase: 5.00% (July, 2010 Pricelist with a 5.00% upcharge)

### **Moduform**

Approved Price Increase: 3.12% (October, 2009 Pricelist)

### **National Office Furniture**

Approved Price Increase: 4.00% (October 7, 2011 Pricelist)

#### **Product Additions:**

- Caramel & Natural Laminates
- Confide
- Epic
- Waveworks

### **OFS Sales Corp**

Approved Price Increase: 5.5% (January 31, 2011 Pricelist & First Office: July 11, 2011)

### **Steelcase, Inc.**

#### **Product Additions: (September, 2011 Pricelist)**

- 466 Reply
- Adjustable Tables – Series3
- Adjustable Tables – Series5
- Await Occasional Tables
- Bob Seating
- C:scape
- Dash Light
- Emu Seating
- Enea Lottus Seating
- Frameone (July 2011 Pricelist)
- Joel Lounge Seating
- LED Personal Task Light
- LED Shelf Light
- Leela
- Media:scape Lounge and Tables
- SOTO Light
- SW-1 Tables
- Topo Lounge Seating

**HOME**

## **Contract Renewals/Extensions/Changes Continued**

### **Teknion**

Approved Price Increase: 4.00% (October 1, 2011)

### **Unisource Systems and Parts**

Approved Price Increase: 3.37% (2009 Pricelist with a 3.37% up charge)

### **Versteel**

Approved Price Increase: 7.00% (January, 2009 Pricelist)

#### Change 8

Effective Date: February 1, 2012

Expiration Date: January 31, 2013

This change reflects an addition to Humanscale Ergonomic Seating line.

#### **Change 9:**

### **Sauder Manufacturing**

Approved Price Increase: 1.4% (2008 Pricelist Vol. 081/125 plus 4%)

#### Product Additions

- Allay
- Clarity
- Encore
- PlyWedge
- Puzzle

## **Contract Renewals/Extensions/Changes Continued Effective 12-01-12**

### **Carolina Business Furniture, Inc**

Approved Price Increase: 3.00%

### **OFS Brands**

Approved Price Increase: 3.00%

### **Loewenstein**

Approved Price Increase: 3.00%

### **Hon**

Approved Product Additions: Voi Power and Storage, 10500 Series Pedestal, New Height Adjustable Table, Ignition Seating, SmartLink Chairs and Motivate.

### **Herman Miller**

Approved Price Increase: 3.7%

### **AllSeating**

Approved Price Increase: 4.6%

### **All Steel**

Approved Price Increase: 2.7%

### **Seating Inc.**

Approved Price Increase: 3.00%

### **Global Industries**

Approved Price Increase: 5.00%

### **Teknion**

Approved Price Increase: 3.5%

### **Jasper Group**

Approved Price Increase: 3.5%

### **Chromcraft**

Approved Price Increase: 3.00%

### **Integra**

Approved Price Increase: 5.00%

### **National Furniture**

Addition of new products: Jimmy Nest Seating, Pegos Occasional Tables, Davari Chair. Enhancements: Jury Base, Epic Casegood, Tag Seating, Confide, Key Specific

Lock Core Option, Honey Laminate Rematch, and additional surface material options-fabric and paint.

Deletions: Dune Fiddleneck fabric, Envyworks Ribbon Edge and Anthracite paint.

**Kimball Office Furniture**

Approved Price Increase: 3.00%

**Indiana Furniture**

Approve Price Increase: 3.50%

**Groupe Lacasse**

Approve Price Increase: 3.75%

**Virco**

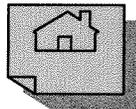
Approve Price Increase: 6.28%

**Logiflex**

Approve Price Increase: 3.00%

### Office Furniture Categories & SubCategories

Category ID	Category + Sub Category (click category to view Qualified Vendors)
C1	Case Goods (Desks, Tables etc) – Ready to Assemble + Laminate
C2	Case Goods (Desks, Tables etc) – Ready to Assemble + Steel
C3	Case Goods (Desks, Tables etc) – Ready to Assemble + Wood
C4	Case Goods (Desks, Tables etc) – Ready to Use + Laminate
C5	Case Goods (Desks, Tables etc) – Ready to Use + Steel
C6	Case Goods (Desks, Tables etc) – Ready to Use + Wood
C7	Modular + Bolt-down Classroom Tables
C8	Modular + Book Store Fixtures
C9	Modular + Cafeteria Tables
C10	Modular + Carrels
C11	Modular + Classroom furniture
C12	Modular + Computer/LAN Storage
C13	Modular + Conference Room Furniture
C14	Modular + Demountable/Movable Walls
C15	Modular + Dormitory/Residence Hall/Library
C16	Modular + Filing/Storage/Accessories
C17	Modular + Free Standing
C18	Modular + Panel Supported
C19	Modular + Shelving System
C20	Modular + Task Lighting/ Ambient Lighting
C21	Modular + Technical Furniture (Mobile Carts, Book Trucks)
C22	Modular + Visual Presentation Systems/Accessories
C23	Seating All (sofas, benches, chairs, fixed floor seating etc)



[Return to Home Page](#)

### **Contract Users:**

Please select any of the above sub category links in order to see which vendors can provide products within the select sub category. Specific vendor contact information can be found by selecting the vendor links on the first pages of this contract.



Back to category List

(C1) Case Goods (Desks, Tables etc) - Ready to Assemble + Laminate

Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
Abco	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	55.05%	52.00%	50.0%
AGATI, INC.	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	50.50%	50.00%	45.0%
AllSteel	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	58.00%	56.00%	51.5%
Cano Corporation	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	44.00%	42.00%	41.0%
CFGGroup - HOWE	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	62.00%	62.00%	59.0%
CFGGroup - FALCON & THONET	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	47.00%	47.00%	45.0%
CHROMCRAFT FURNITURE	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	47.00%	47.00%	45.0%
Formcase, Inc.	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	48.00%	42.00%	39.0%
Global Industries	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	53.50%	50.50%	48.5%
The HON Company	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	53.00%	52.00%	49.0%
Integra Inc.	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	53.70%	49.00%	46.0%
Inwood Office	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	57.00%	55.00%	53.0%
Kimball	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	51.00%	49.00%	46.0%
Logiflex	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	53.00%	51.00%	49.0%
Metropolitan Furniture Corporation	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	50.00%	48.00%	45.0%
National Office Furniture	Case Goods (Desks, Tables etc) - Ready to Assemble		Laminate	53.00%	51.00%	49.0%



Back to category List

(C1) Case Goods (Desks, Tables etc) - Ready to Assemble + Laminate

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock Delivered	Inside Delivery	Delivered Installed
<b>Nevers</b>	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	49.00%	45.00%	42.0%
<b>Norix Group, Inc.</b>	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	44.00%	34.00%	Not Authorized
<b>Nucraft</b>	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	46.00%	45.00%	43.0%
<b>OFS Brands, Inc.</b>	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	53.50%	50.50%	48.5%
<b>OFS Brands, - First Office</b>	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	52.00%	51.00%	47.0%
<b>Palmieri</b>	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	52.00%	50.00%	48.0%
<b>Symphony Furniture LLC</b>	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	54.00%	52.00%	49.5%
<b>Teknion</b>	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	60.50%	59.00%	55.5%
<b>Trendway Corporation</b>	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	52.00%	50.00%	45.0%
<b>Versteel</b>	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	53.00%	51.00%	49.0%
<b>Virco</b>	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	46.00%	41.00%	36.0%
<b>Worden</b>	Case Goods (Desks, Tables etc) – Ready to Assemble	Laminate	54.00%	52.00%	50.0%



Back to category List

(C2) Case Goods (Desks, Tables etc) - Ready to Assemble + Steel

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	
Abco	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	55.05%	52.00%	50.0%
AGATI, INC.	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	50.50%	50.00%	45.0%
AllSteel	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	58.00%	56.00%	51.5%
CFGroup	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	47.00%	47.00%	45.0%
CHROMCRAFT FURNITURE	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	48.00%	45.00%	43.0%
Global Industries	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	47.00%	44.00%	42.0%
Herman Miller	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	49.00%	46.00%	45.0%
The HON Company	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	53.00%	52.00%	49.0%
Inscape Corporation	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	Not Authorized	Not Authorized	50.0%
Kimball	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	53.00%	51.00%	49.0%
Krueger International, Inc.	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	54.00%	52.00%	49.0%
Mayline Group	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	52.00%	50.00%	46.0%
National Office Furniture	Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	53.00%	51.00%	49.0%



Back to category List

(C2) Case Goods (Desks, Tables etc) - Ready to Assemble + Steel

Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock_Delivered	Inside_Delivery	Delivered_Installed
Nevers	Case Goods (Desks, Tables etc) - Ready to Assemble		Steel	49.00%	45.00%	42.0%
Norix Group, Inc.	Case Goods (Desks, Tables etc) - Ready to Assemble		Steel	44.00%	34.00%	Not Authorized
Palmieri	Case Goods (Desks, Tables etc) - Ready to Assemble		Steel	52.00%	50.00%	48.0%
Southern Metal Industries	Case Goods (Desks, Tables etc) - Ready to Assemble		Steel	55.00%	53.00%	50.0%
Surface Technologies	Case Goods (Desks, Tables etc) - Ready to Assemble		Steel	51.00%	44.00%	44.0%
Teknton	Case Goods (Desks, Tables etc) - Ready to Assemble		Steel	60.50%	59.00%	55.5%
Versteel	Case Goods (Desks, Tables etc) - Ready to Assemble		Steel	53.00%	51.00%	49.0%
Virco	Case Goods (Desks, Tables etc) - Ready to Assemble		Steel	46.00%	41.00%	36.0%



Back to category List

(C3) Case Goods (Desks, Tables etc) - Ready to Assemble + Wood

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
AGATI, INC.	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	50.50%	50.00%	45.00%
AllSteel	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	58.00%	56.00%	51.50%
CFGroup	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	48.00%	45.00%	43.00%
Formcase, Inc.	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	60.00%	58.00%	56.00%
Global Industries	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	47.00%	44.00%	42.00%
The Gunlocke Company LLC	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	56.60%	55.50%	52.20%
Halcon	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	46.00%	44.00%	43.00%
Herman Miller	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	49.00%	48.00%	47.00%
The HON Company	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	53.00%	52.00%	49.00%
Integra Inc.	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	49.00%	46.00%	45.00%
Inwood Office	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	51.00%	49.00%	46.00%
Jasper Seating Co., Inc. JSI Division	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	56.00%	54.00%	52.00%



Back to category List

(C3) Case Goods (Desks, Tables etc) - Ready to Assemble + Wood

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Jasper Seating Co., Inc. Community Division	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	48.00%	46.00%	44.00%
Kimball	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	53.00%	51.00%	49.00%
Krueger International, Inc.	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	54.00%	52.00%	49.00%
Krug	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	50.00%	48.00%	46.00%
Mayline Group	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	52.00%	50.00%	46.00%
Metropolitan Furniture Corporation	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	50.00%	48.00%	45.00%
Modufom	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	46.00%	44.00%	40.00%
National Office Furniture	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	53.00%	51.00%	49.00%
Nevers	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	49.00%	45.00%	42.00%
Nucraft	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	46.00%	45.00%	43.00%
OFS Brands, Inc.	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	53.50%	50.50%	48.50%
Sauder Education (Sauder Manufacturing Co.)	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	49.00%	48.00%	46.00%
Palmieri	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	52.00%	50.00%	48.00%
Teknon	Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	56.00%	54.50%	51.00%



Back to category List

(C3) Case Goods (Desks, Tables etc) – Ready to Assemble + Wood

Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
<b>Versteel</b>	Case Goods (Desks, Tables etc) – Ready to Assemble		Wood	53.00%	51.00%	49.00%
<b>Virco</b>	Case Goods (Desks, Tables etc) – Ready to Assemble		Wood	46.00%	41.00%	36.00%
<b>Worden</b>	Case Goods (Desks, Tables etc) – Ready to Assemble		Wood	54.00%	52.00%	50.00%
<b>WRIGHT LINE LLC</b>	Case Goods (Desks, Tables etc) – Ready to Assemble		Wood	14.00%	11.00%	7.00%



Back to category List

(C4) Case Goods (Desks, Tables etc) – Ready to Use + Laminated

Vendor	Category	Vendor	Sub-Category	Discount Percentage		
				Dock Delivered	Inside Delivery	
Abco	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	55.05%	52.00%	50.00%
AGATI, INC.	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	50.50%	50.00%	45.00%
AllSteel	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	58.00%	56.00%	51.50%
Carolina Business Furniture	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	55.00%	53.00%	50.00%
CFGroup	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	48.00%	45.00%	43.00%
Formcase, Inc.	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	60.00%	58.00%	56.00%
Global Industries	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	57.00%	52.00%	47.00%
The HON Company	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	53.00%	52.00%	49.00%
Indiana Furniture	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	56.70%	51.00%	49.00%
Integra Inc.	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	49.00%	46.00%	45.00%
Inwood Office	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	51.00%	49.00%	46.00%
Kimball	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	53.00%	51.00%	49.00%
Logiflex	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	53.00%	51.00%	49.00%
Metropolitan Furniture Corporation	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	50.00%	48.00%	45.00%
Mity-Lite, Inc.	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	57.00%	55.00%	46.50%
National Office Furniture	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	53.00%	51.00%	49.00%
Nevers	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	49.00%	45.00%	42.00%
Norix Group, Inc.	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	44.00%	34.00%	Not Authorized
Nova Solutions, Inc	Case Goods (Desks, Tables etc) – Ready to Use	Laminated	Laminated	54.00%	47.00%	45.00%



Back to category List

(C4) Case Goods (Desks, Tables etc) – Ready to Use + Laminate

Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
<b>Nucraft</b>	Case Goods (Desks, Tables etc)	– Ready to Use	Laminate	46.00%	45.00%	43.00%
<b>OFS Brands, Inc.</b>	Case Goods (Desks, Tables etc)	– Ready to Use	Laminate	53.50%	50.50%	48.50%
<b>Palmieri</b>	Case Goods (Desks, Tables etc)	– Ready to Use	Laminate	52.00%	50.00%	48.00%
<b>Southwest Contract</b>	Case Goods (Desks, Tables etc)	– Ready to Use	Laminate	44.00%	42.00%	41.00%
<b>Versteel</b>	Case Goods (Desks, Tables etc)	– Ready to Use	Laminate	53.00%	51.00%	49.00%
<b>Virco</b>	Case Goods (Desks, Tables etc)	– Ready to Use	Laminate	46.00%	41.00%	36.00%



Back to category List

(C5) Case Goods (Desks, Tables etc) – Ready to Use + Steel

Vendor	Category	Vendor	SubCategory	Discount Percentage	
				Dock Delivered	Inside Delivery
Abco	Case Goods (Desks, Tables etc) – Ready to Use	Steel	55.05%	52.00%	50.00%
AGATI, INC.	Case Goods (Desks, Tables etc) – Ready to Use	Steel	50.50%	50.00%	45.00%
AllSteel	Case Goods (Desks, Tables etc) – Ready to Use	Steel	58.00%	56.00%	51.50%
Bretford Manufacturing Inc.	Case Goods (Desks, Tables etc) – Ready to Use	Steel	41.00%	40.00%	39.00%
CFGGroup	Case Goods (Desks, Tables etc) – Ready to Use	Steel	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Case Goods (Desks, Tables etc) – Ready to Use	Steel	48.00%	45.00%	43.00%
Global Industries	Case Goods (Desks, Tables etc) – Ready to Use	Steel	47.00%	44.00%	42.00%
Harter	Case Goods (Desks, Tables etc) – Ready to Use	Steel	50.00%	48.00%	45.00%
Haworth	Case Goods (Desks, Tables etc) – Ready to Use	Steel	63.20%	63.20%	59.20%
Haworth	Case Goods (Desks, Tables etc) – Ready to Use	Steel	62.00%	62.00%	58.00%
Herman Miller	Case Goods (Desks, Tables etc) – Ready to Use	Steel	50.00%	48.00%	47.00%
The HON Company	Case Goods (Desks, Tables etc) – Ready to Use	Steel	53.00%	52.00%	49.00%
Inscape Corporation	Case Goods (Desks, Tables etc) – Ready to Use	Steel	Not Authorized	Not Authorized	50.00%
Kimball	Case Goods (Desks, Tables etc) – Ready to Use	Steel	53.00%	51.00%	49.00%



Back to category List

(C5) Case Goods (Desks, Tables etc) – Ready to Use + Steel

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	
<b>National Office Furniture</b>	Case Goods (Desks, Tables etc) – Ready to Use	Steel	53.00%	51.00%	49.00%
<b>Nevers</b>	Case Goods (Desks, Tables etc) – Ready to Use	Steel	49.00%	45.00%	42.00%
<b>Norix Group, Inc.</b>	Case Goods (Desks, Tables etc) – Ready to Use	Steel	44.00%	34.00%	Not Authorized
<b>Palmieri</b>	Case Goods (Desks, Tables etc) – Ready to Use	Steel	52.00%	50.00%	48.00%
<b>Steelcase</b>	Case Goods (Desks, Tables etc) – Ready to Use	Steel	54.00%	54.00%	52.00%
<b>Versteel</b>	Case Goods (Desks, Tables etc) – Ready to Use	Steel	53.00%	51.00%	49.00%
<b>Virco</b>	Case Goods (Desks, Tables etc) – Ready to Use	Steel	46.00%	41.00%	36.00%



Back to category List

(C6) Case Goods (Desks, Tables etc) – Ready to Use + Wood

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock Delivered	Inside Delivery	
<b>AGATI, INC.</b>	Case Goods (Desks, Tables etc) – Ready to Use	Wood	50.50%	50.00%	45.00%
<b>AllSteel</b>	Case Goods (Desks, Tables etc) – Ready to Use	Wood	58.00%	56.00%	51.50%
<b>Blockhouse Co., Inc.</b>	Case Goods (Desks, Tables etc) – Ready to Use	Wood	43.00%	41.00%	39.00%
<b>Carolina Business Furniture</b>	Case Goods (Desks, Tables etc) – Ready to Use	Wood	55.00%	53.00%	50.00%
<b>CFGGroup</b>	Case Goods (Desks, Tables etc) – Ready to Use	Wood	47.00%	47.00%	45.00%
<b>Childcraft Education Corp.</b>	Case Goods (Desks, Tables etc) – Ready to Use	Wood	13.00%	9.00%	4.00%
<b>CHROMCRAFT FURNITURE</b>	Case Goods (Desks, Tables etc) – Ready to Use	Wood	48.00%	45.00%	43.00%
<b>Formcase, Inc.</b>	Case Goods (Desks, Tables etc) – Ready to Use	Wood	60.00%	58.00%	56.00%
<b>Global Industries</b>	Case Goods (Desks, Tables etc) – Ready to Use	Wood	47.00%	44.00%	42.00%
<b>The Gunlocke Company LLC</b>	Case Goods (Desks, Tables etc) - Ready to Use	Wood	56.60%	55.50%	52.20%
<b>Halcon</b>	Case Goods (Desks, Tables etc) – Ready to Use	Wood	46.00%	44.00%	43.00%
<b>Hale Mfg. Co.</b>	Case Goods (Desks, Tables etc) – Ready to Use	Wood	46.00%	41.00%	36.00%
<b>Haworth</b>	Case Goods (Desks, Tables etc) – Ready to Use	Wood	57.70%	57.70%	53.70%



Back to category List

(C6) Case Goods (Desks, Tables etc) – Ready to Use + Wood

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock Delivered	Inside Delivery	Delivered Installed
Haworth	Case Goods (Desks, Tables etc) – Ready to Use	Wood	52.10%	52.10%	48.10%
The HON Company	Case Goods (Desks, Tables etc) - Ready to Use	Wood	53.00%	52.00%	49.00%
Indiana Furniture	Case Goods (Desks, Tables etc) – Ready to Use	Wood	56.70%	51.00%	49.00%
Integra Inc.	Case Goods (Desks, Tables etc) – Ready to Use	Wood	49.00%	46.00%	45.00%
Inwood Office	Case Goods (Desks, Tables etc) – Ready to Use	Wood	51.00%	49.00%	46.00%
Jasper Seating Co., Inc. JSI Division	Case Goods (Desks, Tables etc) – Ready to Use	Wood	56.00%	54.00%	52.00%
Jasper Seating Co., Inc. Community Division	Case Goods (Desks, Tables etc) – Ready to Use	Wood	48.00%	46.00%	44.00%
Jofco, Inc.	Case Goods (Desks, Tables etc) – Ready to Use	Wood	52.00%	49.00%	46.00%
Kimball	Case Goods (Desks, Tables etc) – Ready to Use	Wood	53.00%	51.00%	49.00%
Krueger International, Inc.	Case Goods (Desks, Tables etc) – Ready to Use	Wood	49.00%	46.00%	44.00%
Metropolitan Furniture Corporation	Case Goods (Desks, Tables etc) – Ready to Use	Wood	50.00%	48.00%	45.00%
Modufom	Case Goods (Desks, Tables etc) – Ready to Use	Wood	46.00%	44.00%	40.00%
National Office Furniture	Case Goods (Desks, Tables etc) – Ready to Use	Wood	53.00%	51.00%	49.00%
Nevers	Case Goods (Desks, Tables etc) – Ready to Use	Wood	49.00%	45.00%	42.00%



Back to category List

(C6) Case Goods (Desks, Tables etc) – Ready to Use + Wood

Vendor	Category_Vendor		SubCategory	Discount Percentage		
	Case Goods (Desks, Tables etc) – Ready to Use	Case Goods (Desks, Tables etc) – Ready to Use		Dock_Delivered	Inside_Delivery	Delivered_Installed
<b>Nova Solutions, Inc</b>	Case Goods (Desks, Tables etc) – Ready to Use	Case Goods (Desks, Tables etc) – Ready to Use	Wood	54.00%	47.00%	45.00%
<b>Nucraft</b>	Case Goods (Desks, Tables etc) – Ready to Use	Case Goods (Desks, Tables etc) – Ready to Use	Wood	46.00%	45.00%	43.00%
<b>OFS Brands, Inc.</b>	Case Goods (Desks, Tables etc) – Ready to Use	Case Goods (Desks, Tables etc) – Ready to Use	Wood	53.50%	50.50%	48.50%
<b>Palmieri</b>	Case Goods (Desks, Tables etc) – Ready to Use	Case Goods (Desks, Tables etc) – Ready to Use	Wood	52.00%	50.00%	48.00%
<b>Sauder Education (Sauder Manufacturing Co.)</b>	Case Goods (Desks, Tables etc) – Ready to Use	Case Goods (Desks, Tables etc) – Ready to Use	Wood	49.00%	48.00%	46.00%
<b>Southwest Contract</b>	Case Goods (Desks, Tables etc) - Ready to Use	Case Goods (Desks, Tables etc) - Ready to Use	Wood	44.00%	42.00%	41.00%
<b>Steelcase</b>	Case Goods (Desks, Tables etc) - Ready to Use	Case Goods (Desks, Tables etc) - Ready to Use	Wood	47.50%	47.50%	45.50%
<b>Teknion</b>	Case Goods (Desks, Tables etc) - Ready to Use	Case Goods (Desks, Tables etc) - Ready to Use	Wood	56.00%	54.50%	51.00%
<b>Versteel</b>	Case Goods (Desks, Tables etc) - Ready to Use	Case Goods (Desks, Tables etc) - Ready to Use	Wood	53.00%	51.00%	49.00%
<b>Virco</b>	Case Goods (Desks, Tables etc) - Ready to Use	Case Goods (Desks, Tables etc) - Ready to Use	Wood	46.00%	41.00%	36.00%



(C7) Modular + Bolt-Down Classroom Tables

[Back to category List](#)

Vendor	Category	Vendor	Sub-Category	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
CFGroup	Modular		Bolt-Down Classroom Tables	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Modular		Bolt-Down Classroom Tables	48.00%	45.00%	43.00%
Global Industries	Modular		Bolt-Down Classroom Tables	47.00%	44.00%	42.00%
The HON Company	Modular		Bolt-Down Classroom Tables	53.00%	52.00%	49.00%
Norix Group, Inc.	Modular		Bolt-Down Classroom Tables	44.00%	34.00%	Not Authorized
Symphony Furniture LLC	Modular		Bolt-Down Classroom Tables	54.00%	52.00%	49.50%
Versteel	Modular		Bolt-Down Classroom Tables	53.00%	51.00%	49.00%



[Back to category List](#)

### (C8) Modular + Book Store Fixtures

Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
<b>Borroughs</b>	Modular		Book Store Fixtures	44.00%	42.00%	39.00%
<b>Brodart Company, Contract Library Furniture Division</b>	Modular		Book Store Fixtures	53.00%	51.00%	44.00%
<b>Global Industries</b>	Modular		Book Store Fixtures	47.00%	44.00%	42.00%
<b>The HON Company</b>	Modular		Book Store Fixtures	53.00%	52.00%	49.00%
<b>Palmieri</b>	Modular		Book Store Fixtures	52.00%	50.00%	48.00%



(C9) Modular + Cafeteria Tables

Back to category List

Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
Abco	Modular		Cafeteria Tables	55.05%	52.00%	50.00%
AGATI, INC.	Modular		Cafeteria Tables	50.50%	50.00%	45.00%
Cano Corporation	Modular		Cafeteria Tables	62.00%	62.00%	59.00%
CFGGroup	Modular		Cafeteria Tables	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Modular		Cafeteria Tables	48.00%	45.00%	43.00%
Global Industries	Modular		Cafeteria Tables	47.00%	44.00%	42.00%
Harter	Modular		Cafeteria Tables	50.00%	48.00%	45.00%
Haworth	Modular		Cafeteria Tables	57.70%	57.70%	53.70%
The HON Company	Modular		Cafeteria Tables	53.00%	52.00%	49.00%
Integra Inc.	Modular		Cafeteria Tables	49.00%	46.00%	45.00%
Jasper Seating Co., Inc. Community Division	Modular		Cafeteria Tables	48.00%	46.00%	44.00%
Keilhauer Ltd	Modular		Cafeteria Tables	48.00%	46.00%	44.00%
Kimball	Modular		Cafeteria Tables	53.00%	53.00%	49.00%
Krueger International, Inc.	Modular		Cafeteria Tables	49.00%	46.00%	44.00%
Krug	Modular		Cafeteria Tables	50.00%	48.00%	46.00%
Logiflex	Modular		Cafeteria Tables	53.00%	51.00%	49.00%
Metropolitan Furniture Corporation	Modular		Cafeteria Tables	48.00%	46.00%	44.00%
Nevers	Modular		Cafeteria Tables	49.00%	45.00%	42.00%
Norix Group, Inc.	Modular		Cafeteria Tables	44.00%	34.00%	Not Authorized
Nucraft	Modular		Cafeteria Tables	46.00%	45.00%	43.00%
Southwest Contract	Modular		Cafeteria Tables	44.00%	42.00%	41.00%
Symphony Furniture LLC	Modular		Cafeteria Tables	54.00%	52.00%	49.50%
Teknon	Modular		Cafeteria Tables	60.50%	59.00%	55.50%
Unisource Office Furniture Parts, Inc.	Modular		Cafeteria Tables	57.00%	56.00%	54.50%
Versteel	Modular		Cafeteria Tables	53.00%	51.00%	49.00%
Virco	Modular		Cafeteria Tables	46.00%	41.00%	36.00%



(C10) Modular + Carrels

Back to category List

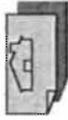
Vendor	Vendor		Discount Percentage		
	Category	SubCategory	Dock Delivered	Inside Delivery	Delivered Installed
<b>AGATI, INC.</b>	Modular	Carrels	50.50%	50.00%	45.00%
<b>Bretford Manufacturing Inc.</b>	Modular	Carrels	41.00%	40.00%	39.00%
<b>Brodart Company, Contract Library Furniture Division</b>	Modular	Carrels	53.00%	51.00%	44.00%
<b>Cano Corporation</b>	Modular	Carrels	62.00%	62.00%	59.00%
<b>CFGGroup</b>	Modular	Carrels	47.00%	47.00%	45.00%
<b>David Edward Company, Inc.</b>	Modular	Carrels	45.00%	43.00%	41.00%
<b>Global Industries</b>	Modular	Carrels	47.00%	44.00%	42.00%
<b>Group Lacasse, LLC.</b>	Modular	Carrels	57.00%	52.00%	47.00%
<b>The HON Company</b>	Modular	Carrels	53.00%	52.00%	49.00%
<b>Inscape Corporation</b>	Modular	Carrels	Not Authorized	Not Authorized	50.00%
<b>Krueger International, Inc.</b>	Modular	Carrels	49.00%	46.00%	44.00%
<b>Logiflex</b>	Modular	Carrels	53.00%	51.00%	49.00%
<b>Modufom</b>	Modular	Carrels	46.00%	44.00%	41.00%
<b>Nevers</b>	Modular	Carrels	49.00%	45.00%	42.00%
<b>Norix Group, Inc.</b>	Modular	Carrels	44.00%	34.00%	Not Authorized
<b>Palmieri</b>	Modular	Carrels	52.00%	50.00%	48.00%
<b>Teknion</b>	Modular	Carrels	60.50%	59.00%	55.50%
<b>Unisource Office Furniture Parts, Inc.</b>	Modular	Carrels	72.00%	71.00%	69.50%
<b>Unisource Office Furniture Parts, Inc.</b>	Modular	Carrels	57.00%	56.00%	54.50%
<b>Versteel</b>	Modular	Carrels	53.00%	51.00%	49.00%
<b>Virco</b>	Modular	Carrels	46.00%	41.00%	36.00%
<b>Worden</b>	Modular	Carrels	54.00%	52.00%	50.00%



(C11) Modular + Classroom Furniture

Back to category List

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock Delivered	Inside Delivery	Delivered Installed
Abco	Modular	Classroom furniture	55.05%	52.00%	50.00%
AGATI, INC.	Modular	Classroom furniture	50.50%	50.00%	45.00%
AllSteel	Modular	Classroom furniture	63.50%	62.00%	57.50%
Bretford Manufacturing Inc.	Modular	Classroom furniture	41.00%	40.00%	39.00%
CFGGroup	Modular	Classroom furniture	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Modular	Classroom furniture	48.00%	45.00%	43.00%
ComforTek Seating	Modular	Classroom furniture	55.00%	53.00%	51.00%
Global Industries	Modular	Classroom furniture	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Modular	Classroom furniture	57.00%	52.00%	47.00%
Harter	Modular	Classroom furniture	50.00%	48.00%	45.00%
The HON Company	Modular	Classroom furniture	53.00%	52.00%	49.00%
Kimball	Modular	Classroom furniture	53.00%	53.00%	49.00%
Krueger International, Inc.	Modular	Classroom furniture	49.00%	46.00%	44.00%
Logiflex	Modular	Classroom furniture	53.00%	51.00%	49.00%
Mayline Group	Modular	Classroom furniture	52.00%	50.00%	46.00%
Metropolitan Furniture Corporation	Modular	Classroom furniture	48.00%	46.00%	44.00%
Norix Group, Inc.	Modular	Classroom furniture	44.00%	34.00%	Not Authorized
Nova Solutions, Inc	Modular	Classroom furniture	54.00%	47.00%	45.00%
Nucraft	Modular	Classroom furniture	46.00%	45.00%	43.00%
Palmieri	Modular	Classroom furniture	52.00%	50.00%	48.00%
Seating, Inc.	Modular	Classroom furniture	58.00%	56.00%	54.00%
Southern Metal Industries	Modular	Classroom furniture	55.00%	53.00%	50.00%
Symphony Furniture LLC	Modular	Classroom furniture	54.00%	52.00%	49.50%
Teknon	Modular	Classroom furniture	60.50%	59.00%	55.50%
Versteel	Modular	Classroom furniture	53.00%	51.00%	49.00%
Virco	Modular	Classroom furniture	46.00%	41.00%	36.00%
WRIGHT LINE LLC	Modular	Classroom furniture	14.00%	11.00%	7.00%



(C12) Modular + Computer/LAN Storage

Back to category List

Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
AllSteel	Modular		Computer/LAN Storage	63.50%	62.00%	57.50%
Global Industries	Modular		Computer/LAN Storage	47.00%	44.00%	42.00%
The HON Company	Modular		Computer/LAN Storage	53.00%	52.00%	49.00%
Inwood Office	Modular		Computer/LAN Storage	51.00%	49.00%	46.00%
Kimball	Modular		Computer/LAN Storage	55.00%	53.00%	49.00%
Mayline Group	Modular		Computer/LAN Storage	52.00%	50.00%	46.00%
Nevers	Modular		Computer/LAN Storage	49.00%	45.00%	42.00%
Southern Metal Industries	Modular		Computer/LAN Storage	55.00%	53.00%	50.00%
Steelcase	Modular		Computer/LAN Storage	54.00%	54.00%	52.00%
Versteel	Modular		Computer/LAN Storage	53.00%	51.00%	49.00%
WRIGHT LINE LLC	Modular		Computer/LAN Storage	14.00%	11.00%	7.00%



Back to category List

(C13) Modular + Conference Room Furniture

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock Delivered	Inside Delivery	Delivered Installed
Abco	Modular	Conference Room Furniture	55.05%	52.00%	50.00%
AGATI, INC.	Modular	Conference Room Furniture	50.50%	50.00%	45.00%
AllSteel	Modular	Conference Room Furniture	63.50%	62.00%	57.50%
Bretford Manufacturing Inc.	Modular	Conference Room Furniture	41.00%	40.00%	39.00%
Brodart Company, Contract Library Furniture Division	Modular	Conference Room Furniture	53.00%	51.00%	44.00%
Cano Corporation	Modular	Conference Room Furniture	62.00%	62.00%	59.00%
CFGGroup	Modular	Conference Room Furniture	47.00%	47.00%	45.00%
CHROMCRAFT FURNITURE	Modular	Conference Room Furniture	48.00%	45.00%	43.00%
ComforTek Seating	Modular	Conference Room Furniture	55.00%	53.00%	51.00%
Formcase, Inc.	Modular	Conference Room Furniture	60.00%	58.00%	56.00%
Global Industries	Modular	Conference Room Furniture	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Modular	Conference Room Furniture	57.00%	52.00%	47.00%
Halcon	Modular	Conference Room Furniture	46.00%	44.00%	43.00%
Harter	Modular	Conference Room Furniture	50.00%	48.00%	45.00%
Haworth	Modular	Conference Room Furniture	69.50%	69.50%	65.50%
Haworth	Modular	Conference Room Furniture	66.75%	66.75%	62.75%
Haworth	Modular	Conference Room Furniture	52.10%	52.10%	48.10%
The HON Company	Modular	Conference Room Furniture	53.00%	52.00%	49.00%
Integra Inc.	Modular	Conference Room Furniture	49.00%	46.00%	45.00%
Inwood Office	Modular	Conference Room Furniture	51.00%	49.00%	46.00%



Back to category List

(C13) Modular + Conference Room Furniture

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock Delivered	Inside Delivery	Delivered Installed
Jasper Seating Co., Inc. JSI Division	Modular	Conference Room Furniture	56.00%	54.00%	52.00%
Jasper Seating Co., Inc. Community Division	Modular	Conference Room Furniture	48.00%	46.00%	44.00%
Jofco, Inc.	Modular	Conference Room Furniture	52.00%	49.00%	46.00%
Kimball	Modular	Conference Room Furniture	55.00%	53.00%	49.00%
Krueger International, Inc.	Modular	Conference Room Furniture	54.00%	52.00%	49.00%
Krug	Modular	Conference Room Furniture	50.00%	48.00%	46.00%
Logiflex	Modular	Conference Room Furniture	53.00%	51.00%	49.00%
Mayline Group	Modular	Conference Room Furniture	52.00%	50.00%	46.00%
Metropolitan Furniture Corporation	Modular	Conference Room Furniture	48.00%	46.00%	44.00%
Nevers	Modular	Conference Room Furniture	49.00%	45.00%	42.00%
Norix Group, Inc.	Modular	Conference Room Furniture	44.00%	34.00%	Not Authorized
Nova Solutions, Inc	Modular	Conference Room Furniture	54.00%	47.00%	45.00%
Nucraft	Modular	Conference Room Furniture	46.00%	45.00%	43.00%
Palmieri	Modular	Conference Room Furniture	52.00%	50.00%	48.00%
Seating, Inc.	Modular	Conference Room Furniture	58.00%	56.00%	54.00%
Steelcase	Modular	Conference Room Furniture	47.50%	47.50%	45.50%
Symphony Furniture LLC	Modular	Conference Room Furniture	54.00%	52.00%	49.50%
Teknion	Modular	Conference Room Furniture	56.00%	54.50%	51.00%
Trendway Corporation	Modular	Conference Room Furniture	52.00%	50.00%	50.00%
Unisource Office Furniture Parts, Inc.	Modular	Conference Room Furniture	72.00%	71.00%	71.00%
Unisource Office Furniture Parts, Inc.	Modular	Conference Room Furniture	57.00%	56.00%	56.00%
Versteel	Modular	Conference Room Furniture	53.00%	51.00%	51.00%
Virco	Modular	Conference Room Furniture	46.00%	41.00%	41.00%



Back to category List

### (C14) Modular + Demountable/Movable Walls

Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
Global Industries	Modular	Modular	Demountable/Movable Walls	47.00%	44.00%	
Haworth	Modular	Modular	Demountable/Movable Walls	34.00%	34.00%	
The HON Company	Modular	Modular	Demountable/Movable Walls	53.00%	52.00%	
Krueger International, Inc.	Modular	Modular	Demountable/Movable Walls	57.00%	55.00%	
Mity-Lite, Inc.	Modular	Modular	Demountable/Movable Walls	37.00%	36.00%	
Southern Metal Industries	Modular	Modular	Demountable/Movable Walls	55.00%	53.00%	
Teknton	Modular	Modular	Demountable/Movable Walls	65.50%	62.50%	
Trendway Corporation	Modular	Modular	Demountable/Movable Walls	52.00%	50.00%	
Unisource Office Furniture Parts, Inc.	Modular	Modular	Demountable/Movable Walls	57.00%	56.00%	
WRIGHT LINE LLC	Modular	Modular	Demountable/Movable Walls	14.00%	11.00%	



Back to category List

(C15) Modular + Dormitory/Residence Hall/Library

Vendor		Category_Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
<b>AGATI, INC.</b>		Modular	Dormitory/Residence Hall/Library	50.50%	50.00%	45.00%
<b>AllSteel</b>		Modular	Dormitory/Residence Hall/Library	63.50%	62.00%	57.50%
<b>Borrroughs</b>		Modular	Dormitory/Residence Hall/Library	44.00%	42.00%	39.00%
<b>Bretford Manufacturing Inc.</b>		Modular	Dormitory/Residence Hall/Library	41.00%	40.00%	39.00%
<b>Brodart Company, Contract Library Furniture Division</b>		Modular	Dormitory/Residence Hall/Library	53.00%	51.00%	44.00%
<b>CFGGroup</b>		Modular	Dormitory/Residence Hall/Library	47.00%	47.00%	45.00%
<b>ComforTek Seating</b>		Modular	Dormitory/Residence Hall/Library	55.00%	53.00%	51.00%
<b>David Edward Company, Inc.</b>		Modular	Dormitory/Residence Hall/Library	45.00%	43.00%	41.00%
<b>Global Industries</b>		Modular	Dormitory/Residence Hall/Library	47.00%	44.00%	42.00%
<b>The HON Company</b>		Modular	Dormitory/Residence Hall/Library	53.00%	52.00%	49.00%
<b>Integra Inc.</b>		Modular	Dormitory/Residence Hall/Library	49.00%	46.00%	45.00%
<b>Inwood Office</b>		Modular	Dormitory/Residence Hall/Library	51.00%	49.00%	46.00%
<b>Jasper Seating Co., Inc. JSI Division</b>		Modular	Dormitory/Residence Hall/Library	56.00%	54.00%	52.00%
<b>Jasper Seating Co., Inc. Community Division</b>		Modular	Dormitory/Residence Hall/Library	48.00%	46.00%	44.00%



Back to category List

(C15) Modular + Dormitory/Residence Hall/Library

Vendor		Category_Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
<b>Krueger International, Inc.</b>		Modular	Dormitory/Residence Hall/Library	49.00%	46.00%	44.00%
<b>Krug</b>		Modular	Dormitory/Residence Hall/Library	50.00%	48.00%	46.00%
<b>Metropolitan Furniture Corporation</b>		Modular	Dormitory/Residence Hall/Library	48.00%	46.00%	44.00%
<b>Modufom</b>		Modular	Dormitory/Residence Hall/Library	46.00%	44.00%	40.00%
<b>Norix Group, Inc.</b>		Modular	Dormitory/Residence Hall/Library	44.00%	34.00%	Not Authorized
<b>Nucraft</b>		Modular	Dormitory/Residence Hall/Library	46.00%	45.00%	43.00%
<b>Sauder Education (Sauder Manufacturing Co.)</b>		Modular	Dormitory/Residence Hall/Library	49.00%	48.00%	46.00%
<b>Seating, Inc.</b>		Modular	Dormitory/Residence Hall/Library	58.00%	56.00%	54.00%
<b>Southwest Contract</b>		Modular	Dormitory/Residence Hall/Library	44.00%	42.00%	41.00%
<b>Tennsco</b>		Modular	Dormitory/Residence Hall/Library	46.00%	42.00%	42.00%
<b>Unisource Office Furniture Parts, Inc.</b>		Modular	Dormitory/Residence Hall/Library	72.00%	71.00%	69.50%
<b>Unisource Office Furniture Parts, Inc.</b>		Modular	Dormitory/Residence Hall/Library	57.00%	56.00%	54.50%
<b>Versteel</b>		Modular	Dormitory/Residence Hall/Library	53.00%	51.00%	49.00%



Back to category List

(C15) Modular + Dormitory/Residence Hall/Library

Vendor		Category	Vendor	SubCategory	Discount Percentage		
					Dock Delivered	Inside Delivery	Delivered Installed
<b>Virco</b>		Modular		Dormitory/Residence Hall/Library	46.00%	41.00%	36.00%
<b>Worden</b>		Modular		Dormitory/Residence Hall/Library	54.00%	52.00%	50.00%



Back to category List

(C16) Modular + Filing/Storage/Accessories

Vendor	Category	Vendor	SubCategory	Discount Percentage	
				Dock Delivered	Inside Delivery
Abco	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	55.05%	50.00%
AGATI, INC.	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	50.50%	45.00%
AllSteel	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	63.50%	57.50%
Borroughs	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	44.00%	39.00%
Bretford Manufacturing Inc.	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	41.00%	39.00%
Cano Corporation	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	62.00%	59.00%
Global Industries	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	47.00%	42.00%
Group Lacasse, LLC.	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	57.00%	47.00%
Halcon	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	46.00%	43.00%
Hale Mfg. Co.	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	46.00%	36.00%
Haworth	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	63.20%	59.20%
Haworth	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	62.00%	58.00%
Herman Miller	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	51.00%	47.00%
The HON Company	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	53.00%	49.00%
Inscape Corporation	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	55.00%	50.00%
Inwood Office	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	51.00%	46.00%
Jasper Seating Co., Inc. JSI Division	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	56.00%	52.00%
Kimball	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	55.00%	49.00%
Krueger International, Inc.	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	54.00%	49.00%
Krug	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	50.00%	46.00%
Logiflex	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	53.00%	49.00%
Mayline Group	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	52.00%	46.00%
Nucraft	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	46.00%	43.00%
Palmieri	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	52.00%	48.00%
Southern Metal Industries	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	55.00%	50.00%
Steelease	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	54.00%	52.00%
Teknton	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	66.50%	61.50%
Tennsco	Modular	Filing/Storage/Accessories	Filing/Storage/Accessories	39.00%	29.00%



Back to category List

(C16) Modular + Filling/Storage/Accessories

Vendor		Category_Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
<b>Trendway Corporation</b>	Modular	Filing/Storage/Accessories		52.00%	50.00%	45.00%
<b>Unisource Office Furniture Parts, Inc.</b>	Modular	Filing/Storage/Accessories		72.00%	71.00%	69.50%
<b>Unisource Office Furniture Parts, Inc.</b>	Modular	Filing/Storage/Accessories		57.00%	56.00%	54.50%
<b>Virco</b>	Modular	Filing/Storage/Accessories		46.00%	41.00%	36.00%
<b>Worden</b>	Modular	Filing/Storage/Accessories		54.00%	52.00%	50.00%
<b>WRIGHT LINE LLC</b>	Modular	Filing/Storage/Accessories		14.00%	11.00%	7.00%



(C17) Modular + Free Standing

Back to category List

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
Abco	Modular	Free Standing	55.05%	52.00%	50.00%
AGATI, INC.	Modular	Free Standing	50.50%	50.00%	45.00%
AllSteel	Modular	Free Standing	63.50%	62.00%	57.50%
Bretford Manufacturing Inc.	Modular	Free Standing	41.00%	40.00%	39.00%
Cano Corporation	Modular	Free Standing	62.00%	62.00%	59.00%
CFGroup	Modular	Free Standing	47.00%	47.00%	45.00%
Global Industries	Modular	Free Standing	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Modular	Free Standing	57.00%	52.00%	47.00%
Halcon	Modular	Free Standing	46.00%	44.00%	43.00%
Haworth	Modular	Free Standing	66.75%	66.75%	62.75%
Haworth	Modular	Free Standing	34.00%	34.00%	Not Authorized
Herman Miller	Modular	Free Standing	63.00%	61.00%	59.00%
The HON Company	Modular	Free Standing	53.00%	52.00%	49.00%
Inscape Corporation	Modular	Free Standing	Not Authorized	Not Authorized	50.00%
Inwood Office	Modular	Free Standing	51.00%	49.00%	46.00%
Jofco, Inc.	Modular	Free Standing	52.00%	49.00%	46.00%
Kimball	Modular	Free Standing	55.00%	53.00%	49.00%
Krueger International, Inc.	Modular	Free Standing	56.00%	54.00%	49.00%
Logiflex	Modular	Free Standing	53.00%	51.00%	49.00%
Mayline Group	Modular	Free Standing	52.00%	50.00%	46.00%
Metropolitan Furniture Corporation	Modular	Free Standing	48.00%	46.00%	44.00%
Modufom	Modular	Free Standing	40.00%	38.00%	34.00%
Palmieri	Modular	Free Standing	52.00%	50.00%	48.00%
Southern Metal Industries	Modular	Free Standing	55.00%	53.00%	50.00%
Steelcase	Modular	Free Standing	54.00%	54.00%	52.00%



Back to category List

### (C17) Modular + Free Standing

Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
Teknion	Modular		Free Standing	60.50%	59.00%	55.50%
Trendway Corporation	Modular		Free Standing	52.00%	50.00%	45.00%
Unisource Office Furniture Parts, Inc.	Modular		Free Standing	72.00%	71.00%	69.50%
Unisource Office Furniture Parts, Inc.	Modular		Free Standing	57.00%	56.00%	54.50%
Versteel	Modular		Free Standing	53.00%	51.00%	49.00%
Virco	Modular		Free Standing	46.00%	41.00%	36.00%
Worden	Modular		Free Standing	54.00%	52.00%	50.00%
WRIGHT LINE LLC	Modular		Free Standing	14.00%	11.00%	7.00%



(C18) Modular + Panel Supported

Back to category List

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock Delivered	Inside Delivery	Delivered Installed
Abco	Modular	Panel Supported	55.05%	52.00%	50.00%
AllSteel	Modular	Panel Supported	63.50%	62.00%	57.50%
Cano Corporation	Modular	Panel Supported	62.00%	62.00%	59.00%
Global Industries	Modular	Panel Supported	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Modular	Panel Supported	57.00%	52.00%	47.00%
Halton	Modular	Panel Supported	46.00%	44.00%	43.00%
Haworth	Modular	Panel Supported	69.50%	69.50%	65.50%
Haworth	Modular	Panel Supported	66.75%	66.75%	62.75%
Haworth	Modular	Panel Supported	65.30%	65.30%	61.30%
Haworth	Modular	Panel Supported	63.20%	63.20%	61.20%
Herman Miller	Modular	Panel Supported	34.00%	34.00%	Not Authorized
Herman Miller	Modular	Panel Supported	66.00%	64.00%	62.00%
The HON Company	Modular	Panel Supported	50.00%	48.00%	45.00%
Inscape Corporation	Modular	Panel Supported	53.00%	52.00%	49.00%
Kimball	Modular	Panel Supported	Not Authorized	Not Authorized	50.00%
Krueger International, Inc.	Modular	Panel Supported	55.00%	53.00%	49.00%
Palmieri	Modular	Panel Supported	56.00%	54.00%	49.00%
Southern Metal Industries	Modular	Panel Supported	52.00%	50.00%	48.00%
Steelcase	Modular	Panel Supported	55.00%	53.00%	50.00%
Teknion	Modular	Panel Supported	54.00%	54.00%	52.00%
Teknion	Modular	Panel Supported	66.50%	65.00%	61.50%
Trendway Corporation	Modular	Panel Supported	64.50%	63.00%	59.50%
Unisource Office Furniture Parts, Inc.	Modular	Panel Supported	52.00%	50.00%	45.00%
Unisource Office Furniture Parts, Inc.	Modular	Panel Supported	72.00%	71.00%	69.50%
Unisource Office Furniture Parts, Inc.	Modular	Panel Supported	57.00%	56.00%	54.50%



Back to category List

(C19) Modular + Shelving System

Vendor		Category	Vendor	SubCategory	Discount Percentage		
					Dock Delivered	Inside Delivery	Delivered Installed
AGATI, INC.		Modular		Shelving System	50.50%	50.00%	45.00%
AllSteel		Modular		Shelving System	63.50%	62.00%	57.50%
Borroughs		Modular		Shelving System	44.00%	42.00%	39.00%
Brodart Company, Contract Library Furniture Division		Modular		Shelving System	53.00%	51.00%	44.00%
Global Industries		Modular		Shelving System	47.00%	44.00%	42.00%
Hale Mfg. Co.		Modular		Shelving System	46.00%	41.00%	36.00%
Hi - Density Space Saving Systems		Modular		Shelving System	35.00%	Not Authorized	32.00%
The HON Company		Modular		Shelving System	53.00%	52.00%	49.00%
Inscape Corporation		Modular		Shelving System	Not Authorized	Not Authorized	50.00%
Mayline Group		Modular		Shelving System	52.00%	50.00%	46.00%
Modufom		Modular		Shelving System	46.00%	44.00%	41.00%
Nucraft		Modular		Shelving System	46.00%	45.00%	43.00%
Palmieri		Modular		Shelving System	52.00%	50.00%	48.00%
Southern Metal Industries		Modular		Shelving System	55.00%	53.00%	50.00%
Tennsco		Modular		Shelving System	39.00%	31.00%	29.00%
Trendway Corporation		Modular		Shelving System	52.00%	50.00%	45.00%
Worden		Modular		Shelving System	54.00%	52.00%	50.00%



Back to category List

(C20) Modular + Task Lighting / Ambient Lighting

Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
Abco	Modular		Task Lighting / Ambient Lighting	55.05%	52.00%	50.00%
AllSteel	Modular		Task Lighting / Ambient Lighting	63.50%	62.00%	57.50%
Cano Corporation	Modular		Task Lighting / Ambient Lighting	62.00%	62.00%	59.00%
Formcase, Inc.	Modular		Task Lighting / Ambient Lighting	60.00%	58.00%	56.00%
Global Industries	Modular		Task Lighting / Ambient Lighting	47.00%	44.00%	42.00%
Group Lacasse, LLC.	Modular		Task Lighting / Ambient Lighting	57.00%	52.00%	47.00%
Haworth	Modular		Task Lighting / Ambient Lighting	69.50%	69.50%	65.50%
The HON Company	Modular		Task Lighting / Ambient Lighting	53.00%	52.00%	49.00%
Humanscale	Modular		Task Lighting / Ambient Lighting	54.00%	54.00%	54.00%
Inscape Corporation	Modular		Task Lighting / Ambient Lighting	Not Authorized	Not Authorized	50.00%
Inwood Office	Modular		Task Lighting / Ambient Lighting	51.00%	49.00%	46.00%
Jasper Seating Co., Inc. JSI Division	Modular		Task Lighting / Ambient Lighting	56.00%	54.00%	52.00%
Kimball	Modular		Task Lighting / Ambient Lighting	55.00%	53.00%	49.00%
Krug	Modular		Task Lighting / Ambient Lighting	50.00%	48.00%	46.00%
Logiflex	Modular		Task Lighting / Ambient Lighting	53.00%	51.00%	49.00%
Steelcase	Modular		Task Lighting / Ambient Lighting	54.00%	54.00%	52.00%
Teknton	Modular		Task Lighting / Ambient Lighting	66.50%	65.00%	61.50%
Trendway Corporation	Modular		Task Lighting / Ambient Lighting	52.00%	50.00%	45.00%
Unisource Office Furniture Parts, Inc.	Modular		Task Lighting / Ambient Lighting	72.00%	71.00%	69.50%
Unisource Office Furniture Parts, Inc.	Modular		Task Lighting / Ambient Lighting	57.00%	56.00%	54.50%
Worden	Modular		Task Lighting / Ambient Lighting	54.00%	52.00%	50.00%
WRIGHT LINE LLC	Modular		Task Lighting / Ambient Lighting	14.00%	11.00%	7.00%



Back to category List

(C21) Modular + Technical Furniture (Mobile Carts, Book Trucks)

Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	
<b>AGATI, INC.</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	50.50%	50.00%	45.00%
<b>AllSteel</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	61.00%	59.00%	55.20%
<b>Breford Manufacturing Inc.</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	41.00%	40.00%	39.00%
<b>Brodart Company, Contract Library Furniture Division</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	53.00%	51.00%	44.00%
<b>CFGroup</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	47.00%	47.00%	45.00%
<b>CHROMCRAFT FURNITURE</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	48.00%	45.00%	43.00%
<b>Global Industries</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	47.00%	44.00%	42.00%
<b>Group Lacasse, LLC.</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	57.00%	52.00%	47.00%
<b>Hale Mfg. Co.</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	46.00%	41.00%	36.00%
<b>Haworth</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	66.75%	66.75%	62.75%
<b>Herman Miller</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	10.00%	8.00%	6.00%
<b>The HON Company</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	53.00%	52.00%	49.00%
<b>Humanscale</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	54.00%	54.00%	54.00%
<b>Inscape Corporation</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	Not Authorized	Not Authorized	50.00%



Back to category List

(C21) Modular + Technical Furniture (Mobile Carts, Book Trucks)

Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
<b>Inwood Office</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	51.00%	49.00%	46.00%
<b>Jofco, Inc.</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	52.00%	49.00%	46.00%
<b>Kimball</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	55.00%	53.00%	49.00%
<b>Logiflex</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	53.00%	51.00%	49.00%
<b>Mayline Group</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	52.00%	50.00%	46.00%
<b>Metropolitan Furniture Corporation</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	48.00%	46.00%	44.00%
<b>Mity-Lite, Inc.</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	49.50%	48.50%	39.50%
<b>Modufom</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	46.00%	44.00%	41.00%
<b>Nevers</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	49.00%	45.00%	42.00%
<b>Nucraft</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	46.00%	45.00%	43.00%
<b>Palmieri</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	52.00%	50.00%	48.00%
<b>Teknion</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	66.50%	65.00%	61.50%
<b>Tennsco</b>	Modular		Technical Furniture (Mobile Carts, Book Trucks)	39.00%	31.00%	29.00%



Back to category List

(C21) Modular + Technical Furniture (Mobile Carts, Book Trucks)

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock Delivered	Inside Delivery	Delivered Installed
<b>Virco</b>	Modular	Technical Furniture (Mobile Carts, Book Trucks)	46.00%	41.00%	36.00%
<b>Worden</b>	Modular	Technical Furniture (Mobile Carts, Book Trucks)	54.00%	52.00%	50.00%
<b>WRIGHT LINE LLC</b>	Modular	Technical Furniture (Mobile Carts, Book Trucks)	14.00%	11.00%	7.00%



Back to category List

(C22) Modular + Visual Presentation Systems/Accessories

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock Delivered	Inside Delivery	Delivered Installed
<b>Abco</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	55.05%	52.00%	50.00%
<b>AllSteel</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	63.50%	62.00%	57.50%
<b>Bretford Manufacturing Inc.</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	41.00%	40.00%	39.00%
<b>CFGGroup</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	47.00%	47.00%	45.00%
<b>CHROMCRAFT FURNITURE</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	48.00%	45.00%	43.00%
<b>Formcase, Inc.</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	60.00%	58.00%	56.00%
<b>Global Industries</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	47.00%	44.00%	42.00%
<b>Halcon</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	46.00%	44.00%	43.00%



Back to category List

(C22) Modular + Visual Presentation Systems/Accessories

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock_Delivered	Inside_Delivery	Delivered_Installed
<b>Haworth</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	66.75%	66.75%	62.75%
<b>The HON Company</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	53.00%	52.00%	49.00%
<b>Inwood Office</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	51.00%	49.00%	46.00%
<b>Jasper Seating Co., Inc. JSI Division</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	56.00%	54.00%	52.00%
<b>Jofco, Inc.</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	52.00%	49.00%	46.00%
<b>Kimball</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	55.00%	53.00%	49.00%
<b>Krueger International, Inc.</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	54.00%	52.00%	49.00%
<b>Krug</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	50.00%	48.00%	46.00%
<b>Logiflex</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	53.00%	51.00%	49.00%



Back to category List

(C22) Modular + Visual Presentation Systems/Accessories

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Doek_Delivered	Inside_Delivery	Delivered_Installed
<b>Mayline Group</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	52.00%	50.00%	46.00%
<b>Metropolitan Furniture Corporation</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	48.00%	46.00%	44.00%
<b>Mity-Lite. Inc.</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	48.00%	47.00%	38.00%
<b>Nevers</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	49.00%	45.00%	42.00%
<b>Nucraft</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	46.00%	45.00%	43.00%
<b>Palmieri</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	52.00%	50.00%	48.00%
<b>Versteel</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	53.00%	51.00%	49.00%
<b>Virco</b>	Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa Boards, Versa Carts etc)	46.00%	41.00%	36.00%



Back to category List

(C23) Seating All (sofas, benches, chairs, fixed floor seating etc)

Vendor	Category	Vendor	Discount Percentage		
			Dock Delivered	Inside Delivery	
Abco	0	Seating All (sofas, benches, chairs, fixed floor seating etc)	55.05%	52.00%	50.00%
AGATI, INC.	0	Seating All (sofas, benches, chairs, fixed floor seating etc)	50.50%	50.00%	45.00%
Allseating	0	Seating All (sofas, benches, chairs, fixed floor seating etc)	53.00%	51.50%	49.50%
AllSteel	0	Seating All (sofas, benches, chairs, fixed floor seating etc)	60.00%	58.00%	54.50%
Blockhouse Co., Inc.	0	Seating All (sofas, benches, chairs, fixed floor seating etc)	43.00%	41.00%	39.00%
Bretford Manufacturing Inc.	0	Seating All (sofas, benches, chairs, fixed floor seating etc)	41.00%	40.00%	39.00%
Brodart Company, Contract Library Furniture Division	0	Seating All (sofas, benches, chairs, fixed floor seating etc)	53.00%	51.00%	44.00%
Cano Corporation	0	Seating All (sofas, benches, chairs, fixed floor seating etc)	62.00%	62.00%	59.00%
Carolina Business Furniture	0	Seating All (sofas, benches, chairs, fixed floor seating etc)	55.00%	53.00%	50.00%
CFGGroup	0	Seating All (sofas, benches, chairs, fixed floor seating etc)	47.00%	47.00%	45.00%
Childcraft Education Corp.	0	Seating All (sofas, benches, chairs, fixed floor seating etc)	13.00%	9.00%	4.00%
CHROMCRAFT FURNITURE	0	Seating All (sofas, benches, chairs, fixed floor seating etc)	48.00%	45.00%	43.00%
ComforTek Seating	0	Seating All (sofas, benches, chairs, fixed floor seating etc)	55.00%	53.00%	51.00%



Back to category List

(C23) Seating All (sofas, benches, chairs, fixed floor seating etc)

Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	
<b>Dauphin</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	54.00%	51.50%	50.00%
<b>David Edward Company, Inc.</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	45.00%	43.00%	41.00%
<b>Exemplis Corporation</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	53.00%	52.00%	51.00%
<b>GCI</b>	Seating		ComfortWorx and SYSTEM XXI lines, only	14.00%	9.00%	9.00%
<b>Global Industries</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	47.00%	44.00%	42.00%
<b>Group Lacasse, LLC.</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	57.00%	52.00%	47.00%
<b>The Gunlocke Company LLC</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	56.60%	55.50%	52.20%
<b>Halcon</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	46.00%	44.00%	43.00%
<b>Harter</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	50.00%	48.00%	45.00%
<b>Haworth</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	62.00%	62.00%	58.00%
<b>Haworth</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	58.90%	58.90%	54.90%
<b>Haworth</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	57.70%	57.70%	53.70%
<b>Haworth</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	54.60%	54.60%	50.60%
<b>Haworth</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	52.10%	52.10%	48.10%
<b>Herman Miller</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	50.00%	48.00%	47.00%



Back to category List

(C23) Seating All (sofas, benches, chairs, fixed floor seating etc)

Vendor	Category_Vendor	SubCategory	Discount Percentage		
			Dock Delivered	Inside Delivery	Delivered Installed
<b>Herman Miller</b>	Seating Group 2	0	43.00%	41.00%	40.00%
<b>Herman Miller</b>	Seating Group 3	0	49.00%	48.00%	47.00%
<b>The HON Company</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	52.00%	49.00%
<b>Humanscale</b>	Ergonomic Seating	Freedom	52.00%	52.00%	52.00%
<b>Indiana Furniture</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	56.70%	51.00%	49.00%
<b>Integra Inc.</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	49.00%	46.00%	45.00%
<b>Inwood Office</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	51.00%	49.00%	46.00%
<b>Jasper Seating Co., Inc. JSI Division</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	56.00%	54.00%	52.00%
<b>Jasper Seating Co., Inc. Community Division</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	48.00%	46.00%	44.00%
<b>Keilhauer Ltd</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	48.00%	47.00%	46.00%
<b>Kimball</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	51.00%	49.00%
<b>Krueger International, Inc.</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	54.00%	52.00%	49.00%
<b>Krug</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)	0	50.00%	48.00%	46.00%



Back to category List

(C23) Seating All (sofas, benches, chairs, fixed floor seating etc)

Vendor	Category	Vendor	SubCategory	Discount Percentage		
				Dock Delivered	Inside Delivery	
<b>Logiflex</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	53.00%	51.00%	49.00%
<b>Mayline Group</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	52.00%	50.00%	46.00%
<b>Metropolitan Furniture Corporation</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	48.00%	46.00%	44.00%
<b>Mity-Lite, Inc.</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	48.50%	47.50%	38.50%
<b>Modufom</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	40.00%	38.00%	34.00%
<b>National Office Furniture</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	53.00%	51.00%	49.00%
<b>Norix Group, Inc.</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	47.00%	34.00%	Not Authorized
<b>Now Seating</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	53.00%	51.50%	49.50%
<b>OFS Brands, Inc.</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	53.50%	50.50%	48.50%
<b>Palmieri</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	52.00%	50.00%	48.00%
<b>Sauder Education (Sauder Manufacturing Co.)</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	49.00%	48.00%	46.00%
<b>Seating, Inc.</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	58.00%	56.00%	54.00%



Back to category List

(C23) Seating All (sofas, benches, chairs, fixed floor seating etc)

Vendor	Category	Vendor	Sub-category	Discount Percentage		
				Dock Delivered	Inside Delivery	Delivered Installed
<b>Southern Metal Industries</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	55.00%	53.00%	50.00%
<b>Southwest Contract</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	44.00%	42.00%	41.00%
<b>Steelcase</b>	Ergonomic Support Seating		0	46.00%	46.00%	44.00%
<b>Steelcase</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	54.00%	54.00%	52.00%
<b>Steelcase</b>	Turnstone Seating		0	54.00%	54.00%	52.00%
<b>Steelcase</b>	Wood Seating		0	47.50%	47.50%	45.50%
<b>Teknion</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	56.50%	55.00%	51.50%
<b>Trendway Corporation</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	52.00%	50.00%	45.00%
<b>Versteel</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	53.00%	51.00%	49.00%
<b>Via, Inc.</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	52.00%	49.00%	47.00%
<b>Virco</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	46.00%	41.00%	36.00%
<b>Worden</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	54.00%	52.00%	50.00%
<b>Wright Line LLC</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	14.00%	11.00%	7.00%



Back to category List

(C23) Seating All (sofas, benches, chairs, fixed floor seating etc)

Vendor	Category	Vendor	Subcategory	Discount Percentage		
				Dock Delivered	Inside Delivery	
<b>SitOnIt Seating</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	53.00%	52.00%	51.00%
<b>Southern Metal Industries</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	55.00%	53.00%	50.00%
<b>Southwest Contract</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	44.00%	42.00%	41.00%
<b>Steelcase</b>	Ergonomic Support Seating		0	46.00%	46.00%	44.00%
<b>Steelcase</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	54.00%	54.00%	52.00%
<b>Steelcase</b>	Turnstone Seating		0	54.00%	54.00%	52.00%
<b>Steelcase</b>	Wood Seating		0	47.50%	47.50%	45.50%
<b>Teknton</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	56.50%	55.00%	51.50%
<b>The Gunlocke Company LLC</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	56.60%	55.50%	52.20%
<b>The HON Company</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	53.00%	52.00%	49.00%
<b>Trendway Corporation</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	52.00%	50.00%	45.00%
<b>Versteel</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	53.00%	51.00%	49.00%
<b>Via, Inc.</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	52.00%	49.00%	47.00%
<b>Virco</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	46.00%	41.00%	36.00%
<b>Worden</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	54.00%	52.00%	50.00%
<b>Wright Line LLC</b>	Seating All (sofas, benches, chairs, fixed floor seating etc)		0	14.00%	11.00%	7.00%

## Abco Contract Pricing Schedule

**Effective December 1, 2011, a 3.00% price increase on list prices.  
 Effective December 1, 2010, no price change.  
 Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) - Ready to Assemble	Laminate	55.05%	52.00%	50.00%
Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	55.05%	52.00%	50.00%
Case Goods (Desks, Tables etc) - Ready to Use	Laminate	55.05%	52.00%	50.00%
Case Goods (Desks, Tables etc) - Ready to Use	Steel	55.05%	52.00%	50.00%
Modular	Cafeteria Tables	55.05%	52.00%	50.00%
Modular	Classroom furniture	55.05%	52.00%	50.00%
Modular	Conference Room Furniture	55.05%	52.00%	50.00%
Modular	Filing/Storage/Accessories	55.05%	52.00%	50.00%
Modular	Free Standing	55.05%	52.00%	50.00%
Modular	Panel Supported	55.05%	52.00%	50.00%
Modular	Task Lighting / Ambient Lighting	55.05%	52.00%	50.00%
Modular	Visual Presentation Systems/Accessories (Teamboards,	55.05%	52.00%	50.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	55.05%	52.00%	50.00%

**[Back to Contract Info.](#)**  
**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	2.00%
6	\$200,001 - \$300,000	3.00%
7	\$300,001 - \$500,000	4.00%
8	> \$500,000	5.00%

## AGATI, INC. Contract Pricing Schedule

**Effective December 1, 2011, a 6.71% price increase on list prices. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	50.50%	50.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	50.50%	50.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	50.50%	50.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	50.50%	50.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	50.50%	50.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	50.50%	50.00%	45.00%
Modular	Cafeteria Tables	50.50%	50.00%	45.00%
Modular	Carrels	50.50%	50.00%	45.00%
Modular	Classroom furniture	50.50%	50.00%	45.00%
Modular	Conference Room Furniture	50.50%	50.00%	45.00%
Modular	Dormitory/Residence Hall/Library	50.50%	50.00%	45.00%
Modular	Filing/Storage/Accessories	50.50%	50.00%	45.00%
Modular	Free Standing	50.50%	50.00%	45.00%
Modular	Shelving System	50.50%	50.00%	45.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	50.50%	50.00%	45.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	50.50%	50.00%	45.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	1.00%
2	\$15,001 - \$25,000	3.00%
3	\$25,001 - \$50,000	4.00%
4	\$50,001 - \$100,000	5.00%
5	\$100,001 - \$200,000	8.00%
6	\$200,001 - \$300,000	8.00%
7	\$300,001 - \$500,000	9.00%
8	> \$500,000	10.00%

## Allseating Contract Pricing Schedule.

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Dock_Delivered	Inside_Delivery	Delivered_Installed
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	52.00%	50.50%	48.50%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	1.00%
5	\$100,001 - \$200,000	2.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	2.00%
8	> \$500,000	2.00%

## AllSteel Contract Pricing Schedule

**Effective December 1, 2011, a 4.00% price increase on list prices. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

Effective December 1, 2010, a 4.3% price increase on list prices. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	58.00%	56.00%	51.50%
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	58.00%	56.00%	51.50%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	58.00%	56.00%	51.50%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	58.00%	56.00%	51.50%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	58.00%	56.00%	51.50%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	58.00%	56.00%	51.50%
Modular	Classroom furniture	63.50%	62.00%	57.50%
Modular	Computer/LAN Storage	63.50%	62.00%	57.50%
Modular	Conference Room Furniture	63.50%	62.00%	57.50%
Modular	Dormitory/Residence Hall/Library	63.50%	62.00%	57.50%
Modular	Filing/Storage/Accessories	63.50%	62.00%	57.50%
Modular	Free Standing	63.50%	62.00%	57.50%
Modular	Panel Supported	63.50%	62.00%	57.50%
Modular	Shelving System	63.50%	62.00%	57.50%
Modular	Task Lighting / Ambient Lighting	63.50%	62.00%	57.50%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	61.00%	59.00%	55.20%
Modular	Visual Presentation Systems/Acessories (Teamboards,	63.50%	62.00%	57.50%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	60.00%	58.00%	54.50%

**[Back to Contract Info.](#)**

**[Home](#)**

## Blockhouse Co., Inc. Contract Pricing Schedule

**Effective December 1, 2011, a 12.85% price increase on list prices. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2010, no price change. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2009, a 7% price increase on Catalog prices for the 02/08 Catalog.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Wood	43.00%	41.00%	39.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	43.00%	41.00%	39.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	4.50%
6	\$200,001 - \$300,000	4.5% or Negotiated
7	\$300,001 - \$500,000	4.5% or Negotiated
8	> \$500,000	4.5% or Negotiated

## Borroughs Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Modular	Book Store Fixtures	44.00%	42.00%	39.00%
Modular	Dormitory/Residence Hall/Library	44.00%	42.00%	39.00%
Modular	Filing/Storage/Accessories	44.00%	42.00%	39.00%
Modular	Shelving System	44.00%	42.00%	39.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	4.00%
5	\$100,001 - \$200,000	5.00%
6	\$200,001 - \$300,000	5.00%
7	\$300,001 - \$500,000	5.00%
8	> \$500,000	5.00%

## Bretford Manufacturing Inc. Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010 an 8% price increase was approved for the Catalog. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2009, the following products have been added: Basics, Library, Meeting & Training, and Liquid at the same discounts from the 01/08 catalog.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Steel	41.00%	40.00%	39.00%
Modular	Carrels	41.00%	40.00%	39.00%
Modular	Classroom furniture	41.00%	40.00%	39.00%
Modular	Conference Room Furniture	41.00%	40.00%	39.00%
Modular	Dormitory/Residence Hall/Library	41.00%	40.00%	39.00%
Modular	Filing/Storage/Accessories	41.00%	40.00%	39.00%
Modular	Free Standing	41.00%	40.00%	39.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	41.00%	40.00%	39.00%
Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens,	41.00%	40.00%	39.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	41.00%	40.00%	39.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	2.00%
3	\$25,001 - \$50,000	2.00%
4	\$50,001 - \$100,000	8.00%
5	\$100,001 - \$200,000	8.00%
6	\$200,001 - \$300,000	Negotiable
7	\$300,001 - \$500,000	Negotiable
8	> \$500,000	Negotiable

## Brodart Company, Contract Library Furniture Division Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2009, no price change.**  
**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Modular	Book Store Fixtures	53.00%	51.00%	44.00%
Modular	Carrels	53.00%	51.00%	44.00%
Modular	Conference Room Furniture	53.00%	51.00%	44.00%
Modular	Dormitory/Residence Hall/Library	53.00%	51.00%	44.00%
Modular	Shelving System	53.00%	51.00%	44.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	53.00%	51.00%	44.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	51.00%	44.00%

**[Back to Contract Info.](#)**

**[Home](#)**

### Discounts on average order size

#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	2.00%
3	\$25,001 - \$50,000	2.00%
4	\$50,001 - \$100,000	8.00%
5	\$100,001 - \$200,000	8.00%
6	\$200,001 - \$300,000	Negotiable
7	\$300,001 - \$500,000	Negotiable
8	> \$500,000	Negotiable

## Cano Corporation Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	62.00%	62.00%	59.00%
Modular	Cafeteria Tables	62.00%	62.00%	59.00%
Modular	Carrels	62.00%	62.00%	59.00%
Modular	Conference Room Furniture	62.00%	62.00%	59.00%
Modular	Filing/Storage/Accessories	62.00%	62.00%	59.00%
Modular	Free Standing	62.00%	62.00%	59.00%
Modular	Panel Supported	62.00%	62.00%	59.00%
Modular	Task Lighting / Ambient Lighting	62.00%	62.00%	59.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	62.00%	62.00%	59.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	2.00%
8	> \$500,000	2.00%

## Carolina Business Furniture Contract Pricing Schedule

**Effective December 1, 2011, a 5.00% price increase on list prices.**

**Effective December 1, 2010 no price change. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2009, the following products have been added: Ice Occasional Tables and Orchestra Collection & Lounge Seating (NeoCon Pricer 2008) and Loewenstein Outdoor (January 1, 2009).**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	55.00%	53.00%	50.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	55.00%	53.00%	50.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	55.00%	53.00%	50.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	1.00%
4	\$50,001 - \$100,000	3.00%
5	\$100,001 - \$200,000	5.00%
6	\$200,001 - \$300,000	5.00%
7	\$300,001 - \$500,000	5.00%
8	> \$500,000	5.00%

## CFGGroup Contract Pricing Schedule

**Effective December 1, 2010, no price change.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) - Ready to Assemble	Laminate	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) - Ready to Use	Laminate	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) - Ready to Use	Steel	47.00%	47.00%	45.00%
Case Goods (Desks, Tables etc) - Ready to Use	Wood	47.00%	47.00%	45.00%
Modular	Bolt-Down Classroom Tables	47.00%	47.00%	45.00%
Modular	Cafeteria Tables	47.00%	47.00%	45.00%
Modular	Carrels	47.00%	47.00%	45.00%
Modular	Classroom furniture	47.00%	47.00%	45.00%
Modular	Conference Room Furniture	47.00%	47.00%	45.00%
Modular	Dormitory/Residence Hall/Library	47.00%	47.00%	45.00%
Modular	Free Standing	47.00%	47.00%	45.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	47.00%	47.00%	45.00%
Modular	Visual Presentation Systems/Acessories (Teamboards,	47.00%	47.00%	45.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	47.00%	47.00%	45.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	1.00%
3	\$25,001 - \$50,000	1.50%
4	\$50,001 - \$100,000	2.00%
5	\$100,001 - \$200,000	2.50%
6	\$200,001 - \$300,000	3.00%
7	\$300,001 - \$500,000	3.50%
8	> \$500,000	4.00%

## School Specialty dba Childcraft Education Corp.

Effective December 1, 2011, no price change.  
Effective December 1, 2010, no price change.  
Effective December 1, 2009, no price change.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Carpets	0	13.00%	9.00%	4.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	13.00%	9.00%	4.00%
Dramatic Play Furniture	0	13.00%	9.00%	4.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	13.00%	9.00%	4.00%

[Back to Contract Info.](#)

[Home](#)

## CHROMCRAFT Contract Pricing Schedule

**Effective December 1, 2011, a 5.00% price increase on list prices.**

**Effective December 1, 2010 no price change. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) - Ready to Assemble	Laminate	48.00%	45.00%	43.00%
Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	48.00%	45.00%	43.00%
Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	48.00%	45.00%	43.00%
Case Goods (Desks, Tables etc) - Ready to Use	Laminate	48.00%	45.00%	43.00%
Case Goods (Desks, Tables etc) - Ready to Use	Steel	48.00%	45.00%	43.00%
Case Goods (Desks, Tables etc) - Ready to Use	Wood	48.00%	45.00%	43.00%
Modular	Bolt-Down Classroom Tables	48.00%	45.00%	43.00%
Modular	Cafeteria Tables	48.00%	45.00%	43.00%
Modular	Classroom furniture	48.00%	45.00%	43.00%
Modular	Conference Room Furniture	48.00%	45.00%	43.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	48.00%	45.00%	43.00%
Modular	Visual Presentation Systems/Acessories (Teamboards,	48.00%	45.00%	43.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	48.00%	45.00%	43.00%

**[Back to Contract Info.](#)**  
**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	5.00%
5	\$100,001 - \$200,000	6.00%
6	\$200,001 - \$300,000	7.00%
7	\$300,001 - \$500,000	7.50%
8	> \$500,000	8.00%

## ComforTek Seating Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Modular	Classroom furniture	55.00%	53.00%	51.00%
Modular	Conference Room Furniture	55.00%	53.00%	51.00%
Modular	Dormitory/Residence Hall/Library	55.00%	53.00%	51.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	55.00%	53.00%	51.00%

**[Back to Contract Info.](#)**

**[Home](#)**

### Discounts on average order size

#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	2.00%
3	\$25,001 - \$50,000	3.00%
4	\$50,001 - \$100,000	4.00%
5	\$100,001 - \$200,000	4.00%
6	\$200,001 - \$300,000	4.00%
7	\$300,001 - \$500,000	4.00%
8	> \$500,000	4.00%

## Dauphin Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock Delivered	Inside Delivery	Delivered Installed
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	54.00%	51.50%	50.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	2.00%
6	\$200,001 - \$300,000	3.00%
7	\$300,001 - \$500,000	4.00%
8	> \$500,000	5.00%

## David Edward Company, Inc. Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Dock_Delivered	Inside_Delivery	Delivered_Installed
Modular	Carrels	45.00%	43.00%	41.00%
Modular	Dormitory/Residence Hall/Library	45.00%	43.00%	41.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	45.00%	43.00%	41.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	2.00%
6	\$200,001 - \$300,000	3.00%
7	\$300,001 - \$500,000	4.00%
8	> \$500,000	4.00%

## Exemplis Corporation Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2008, no price increase requested.**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Seating all (sofas, benches, chairs, fixed floor seating, etc)	0	53.00%	52.00%	51.00%

[Back to Contract Info](#)

[Home](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	3.00%
8	>\$500,000	4.00%

## Formcase, Inc. Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	60.00%	58.00%	56.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	60.00%	58.00%	56.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	60.00%	58.00%	56.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	60.00%	58.00%	56.00%
Modular	Conference Room Furniture	60.00%	58.00%	56.00%
Modular	Task Lighting / Ambient Lighting	60.00%	58.00%	56.00%
Modular	Visual Presentation Systems/Accessories (Teamboards,	60.00%	58.00%	56.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	3.00%
8	> \$500,000	3.00%

## GCI Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Seating	ComfortWorx and SYSTEM XXI lines, only	14.00%	9.00%	9.00%

**[Back to Contract Info.](#)**

**[Home](#)**

### Discounts on average order size

#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	5.00%
4	\$50,001 - \$100,000	5.00%
5	\$100,001 - \$200,000	5.00%
6	\$200,001 - \$300,000	5.00%
7	\$300,001 - \$500,000	5.00%
8	> \$500,000	5.00%

## Global Industries Contract Pricing Schedule

**Effective December 1, 2011 a 5.00% price increase on list prices.  
 Effective December 1, 2010 no price change. Please refer to the Contract  
 Renewal/ Extensions and Changes page for product additions and discontinued  
 products.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	47.00%	44.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	47.00%	44.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	47.00%	44.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	47.00%	44.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	47.00%	44.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	47.00%	44.00%	42.00%
Modular	Bolt-Down Classroom Tables	47.00%	44.00%	42.00%
Modular	Book Store Fixtures	47.00%	44.00%	42.00%
Modular	Cafeteria Tables	47.00%	44.00%	42.00%
Modular	Carrels	47.00%	44.00%	42.00%
Modular	Classroom furniture	47.00%	44.00%	42.00%
Modular	Computer/LAN Storage	47.00%	44.00%	42.00%
Modular	Conference Room Furniture	47.00%	44.00%	42.00%
Modular	Demountable/Movable Walls	47.00%	44.00%	42.00%
Modular	Dormitory/Residence Hall/Library	47.00%	44.00%	42.00%
Modular	Filing/Storage/Accessories	47.00%	44.00%	42.00%
Modular	Free Standing	47.00%	44.00%	42.00%
Modular	Panel Supported	47.00%	44.00%	42.00%
Modular	Shelving System	47.00%	44.00%	42.00%
Modular	Task Lighting / Ambient Lighting	47.00%	44.00%	42.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	47.00%	44.00%	42.00%
Modular	Visual Presentation Systems/Acessories (Teamboards,	47.00%	44.00%	42.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	47.00%	44.00%	42.00%

**[Back to Contract Info.](#)**

**[Home](#)**

## Group Lacasse, LLC. Contract Pricing Schedule

**Effective December 1, 2011, a 5.50% price increase on list prices. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, a 5.993% a price increase for Laminate for Case Goods in the Lacasse 2009 Catalog. Discontinued the Avenue Brand, and added the Nvision Panel Support System Products.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	57.00%	52.00%	47.00%
Modular	Carrels	57.00%	52.00%	47.00%
Modular	Classroom furniture	57.00%	52.00%	47.00%
Modular	Conference Room Furniture	57.00%	52.00%	47.00%
Modular	Filing/Storage/Accessories	57.00%	52.00%	47.00%
Modular	Free Standing	57.00%	52.00%	47.00%
Modular	Panel Supported	57.00%	52.00%	47.00%
Modular	Task Lighting / Ambient Lighting	57.00%	52.00%	47.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	57.00%	52.00%	47.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	57.00%	52.00%	47.00%

**[Back to Contract Info.](#)**

**[Home](#)**

## The Gunlocke Company LLC Contract Pricing Schedule

Effective December 1, 2011, a 3.37% price increase on list prices. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.

Effective December 1, 2010, no price change.

Effective December 1, 2009, a 2.4% price increase for Medley, MENU and Mosaic of Case Goods; 2.4% price increase on Tables and all Seating for the January, 2008 Catalog. The following products have been added: Kensington, Converge (01/09 price list); Vili (05/09 price list); Silea (08/09 price list).

Effective December 1, 2008, a 4% price increase for Medley and Mosaic of Case Goods; 6% price increase for MENU of Case Goods, 4% price increase on Tables and All Seating for the January 2008 Catalog.

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables, etc) -Ready to Assemble	Wood	56.60%	55.50%	52.20%
Case Goods (Desks, Tables, etc) -Ready to Use	Wood	56.60%	55.50%	52.20%
Seating All (sofas, benches, chairs, fixed floor seating, etc)	0	56.60%	55.50%	52.20%

[Back to Contract Info](#)

[Home](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	0.00%
6	\$200,001 - \$300,000	1.00%
7	\$300,001 - \$500,000	2.00%
8	>\$500,000	3.00%

## Halcon Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock Delivered	Inside Delivery	Delivered Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	46.00%	44.00%	43.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	46.00%	44.00%	43.00%
Modular	Conference Room Furniture	46.00%	44.00%	43.00%
Modular	Filing/Storage/Accessories	46.00%	44.00%	43.00%
Modular	Free Standing	46.00%	44.00%	43.00%
Modular	Panel Supported Visual Presentation Systems/Accessories (Teamboards,	46.00%	44.00%	43.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	46.00%	44.00%	43.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	0.00%
6	\$200,001 - \$300,000	0.00%
7	\$300,001 - \$500,000	0.00%
8	> \$500,000	3.00%

## Hale Mfg. Co. Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective November 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Wood	46.00%	41.00%	36.00%
Modular	Filing/Storage/Accessories	46.00%	41.00%	36.00%
Modular	Shelving System	46.00%	41.00%	36.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	46.00%	41.00%	36.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	3.00%
4	\$50,001 - \$100,000	5.00%
5	\$100,001 - \$200,000	8.00%
6	\$200,001 - \$300,000	10.00%
7	\$300,001 - \$500,000	10.00%
8	> \$500,000	10.00%

## Harter Contract Pricing Schedule

**Effective December 1, 2011, a 3.00% price increase on list prices.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

**Effective December 1, 2008, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Steel	50.00%	48.00%	45.00%
Modular	Cafeteria Tables	50.00%	48.00%	45.00%
Modular	Classroom furniture	50.00%	48.00%	45.00%
Modular	Conference Room Furniture	50.00%	48.00%	45.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	50.00%	48.00%	45.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	3.00%
8	> \$500,000	Negotiable

## Haworth Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**  
**Effective December 1, 2008, a 6.6% increase on catalog prices for the August, 2008 Catalog.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Steel	62.00%	62.00%	58.00%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	63.20%	63.20%	59.20%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	52.10%	52.10%	48.10%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	57.70%	57.70%	53.70%
Modular	Cafeteria Tables	57.70%	57.70%	53.70%
Modular	Conference Room Furniture	52.10%	52.10%	48.10%
Modular	Conference Room Furniture	66.75%	66.75%	62.75%
Modular	Conference Room Furniture	69.50%	69.50%	65.50%
Modular	Demountable/Movable Walls	34.00%	34.00%	Not Authorized
Modular	Filing/Storage/Accessories	62.00%	62.00%	58.00%
Modular	Filing/Storage/Accessories	63.20%	63.20%	59.20%
Modular	Free Standing	34.00%	34.00%	Not Authorized
Modular	Free Standing	66.75%	66.75%	62.75%
Modular	Panel Supported	34.00%	34.00%	Not Authorized
Modular	Panel Supported	63.20%	63.20%	61.20%
Modular	Panel Supported	65.30%	65.30%	61.30%
Modular	Panel Supported	66.75%	66.75%	62.75%
Modular	Panel Supported	69.50%	69.50%	65.50%
Modular	Task Lighting / Ambient Lighting	69.50%	69.50%	65.50%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	66.75%	66.75%	62.75%
Modular	Visual Presentation Systems/Accessories (Teamboards, Touch screens,	66.75%	66.75%	62.75%

## Haworth Contract Pricing Schedule contd.

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	52.10%	52.10%	48.10%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	54.60%	54.60%	50.60%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	57.70%	57.70%	53.70%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	58.90%	58.90%	54.90%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	62.00%	62.00%	58.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	1.00%
7	\$300,001 - \$500,000	1.50%
8	> \$500,000	2.00%

## Herman Miller Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, was approved a 4% price increase on all product lines.**

**Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	49.00%	46.00%	45.00%
Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	49.00%	48.00%	47.00%
Case Goods (Desks, Tables etc) - Ready to Use	Steel	50.00%	48.00%	47.00%
Modular	Filing/Storage/Accessories	51.00%	49.00%	47.00%
Modular	Free Standing	63.00%	61.00%	59.00%
Modular	Panel Supported	66.00%	64.00%	62.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	10.00%	8.00%	6.00%
Modular	Panel Supported	50.00%	48.00%	45.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	50.00%	48.00%	47.00%
Seating Group 2	0	43.00%	41.00%	40.00%
Seating Group 3	0	49.00%	48.00%	47.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	2.00%
3	\$25,001 - \$50,000	2.00%
4	\$50,001 - \$100,000	2.00%
5	\$100,001 - \$200,000	3.00%
6	\$200,001 - \$300,000	3.00%
7	\$300,001 - \$500,000	3.00%
8	> \$500,000	Negotiable

## Hi Density Space Saving Systems Contract Pricing Schedule

Effective December 1, 2011, no price change.

Effective December 1, 2010, no price change.

Effective December 1, 2009, no price change.

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Modular	Shelving System	35.00%	Not Authorized	32.00%

[Back to Contract Info.](#)

[Home](#)

## The HON Company Contract Pricing Schedule

**Effective December 1, 2011, a 6.94% price increase on catalog list prices. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2010, a 2.5% price increase on catalog list prices. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables, etc) -Ready to Assemble	Laminate	53.00%	52.00%	49.00%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Steel	53.00%	52.00%	49.00%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Wood	53.00%	52.00%	49.00%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Laminate	53.00%	52.00%	49.00%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Steel	53.00%	52.00%	49.00%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Wood	53.00%	52.00%	49.00%
Modular	Bolt-Down Classroom Tables	53.00%	52.00%	49.00%
Modular	Book Store Fixtures	53.00%	52.00%	49.00%
Modular	Cafeteria Tables	53.00%	52.00%	49.00%
Modular	Carrels	53.00%	52.00%	49.00%
Modular	Classroom Furniture	53.00%	52.00%	49.00%
Modular	Computer/LAN Storage	53.00%	52.00%	49.00%
Modular	Conference Room Furniture	53.00%	52.00%	49.00%
Modular	Demountable/Movable Walls	53.00%	52.00%	49.00%
Modular	Dormitory/Residence Hall/Library	53.00%	52.00%	49.00%
Modular	Filing/Storage/Accessories	53.00%	52.00%	49.00%
Modular	Free Standing	53.00%	52.00%	49.00%
Modular	Panel Supported	53.00%	52.00%	49.00%
Modular	Shelving System	53.00%	52.00%	49.00%
Modular	Task Lighting/ Ambient Lighting	53.00%	52.00%	49.00%
Modular	Visual Presentation Systems/ Accessories (Teamboard)	53.00%	52.00%	49.00%
Seating All (sofas, benches, chairs, fixed floor seating, etc)	0	53.00%	52.00%	49.00%

**[Back to Contract Info](#)**

**[Home](#)**

## Humanscale Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Ergonomic Products	Keyboard Trays	56.00%	56.00%	56.00%
Ergonomic Seating	Freedom	52.00%	52.00%	52.00%
Modular	Task Lighting / Ambient Lighting	54.00%	54.00%	54.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	54.00%	54.00%	54.00%

**[Back to Contract Info.](#)**

**[Home](#)**

## Indiana Furniture Contract Pricing Schedule

**Effective December 1, 2011, a 2.50% price increase on list prices. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, the following products have been added: The Promise 4700, Richland 1900 & Phoenix 2000 to the Case Goods line; Inspiration 480, Delphi 260 and Cicero 290 to the Seating lines.**

**Effective December 1, 2008, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	56.70%	51.00%	49.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	56.70%	51.00%	49.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	56.70%	51.00%	49.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	0.00%
6	\$200,001 - \$300,000	3.00%
7	\$300,001 - \$500,000	3.00%
8	> \$500,000	3.00%

## Inscape Corporation Contract Pricing Schedule

**Effective December 2, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	Not Authorized	Not Authorized	50.00%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	Not Authorized	Not Authorized	50.00%
Modular	Carrels	Not Authorized	Not Authorized	50.00%
Modular	Filing/Storage/Accessories	55.00%	53.00%	50.00%
Modular	Free Standing	Not Authorized	Not Authorized	50.00%
Modular	Panel Supported	Not Authorized	Not Authorized	50.00%
Modular	Shelving System	Not Authorized	Not Authorized	50.00%
Modular	Task Lighting / Ambient Lighting	Not Authorized	Not Authorized	50.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	Not Authorized	Not Authorized	50.00%

**Back to Contract Info.**

**Home**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	5.00%
5	\$100,001 - \$200,000	5.00%
6	\$200,001 - \$300,000	5.00%
7	\$300,001 - \$500,000	5.00%
8	> \$500,000	5.00%

## Integra Inc. Contract Pricing Schedule

**Effective December 1, 2011, an 8.3% price increase on catalog list prices.**

**Effective December 1, 2010, a 5% price increase on catalog list prices.**

**Effective December 2, 2009, no price change.**

**Effective December 1, 2008, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	49.00%	46.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	49.00%	46.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	49.00%	46.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	49.00%	46.00%	45.00%
Modular	Cafeteria Tables	49.00%	46.00%	45.00%
Modular	Conference Room Furniture	49.00%	46.00%	45.00%
Modular	Dormitory/Residence Hall/Library	49.00%	46.00%	45.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	49.00%	46.00%	45.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	1.00%
4	\$50,001 - \$100,000	3.00%
5	\$100,001 - \$200,000	4.00%
6	\$200,001 - \$300,000	4.00%
7	\$300,001 - \$500,000	4.00%
8	> \$500,000	4.00%

## Inwood Office Contract Pricing Schedule

**Effective December 1, 2011, an 8.165% price increase on catalog list prices.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, a 5% price increase on catalog prices for the January 2008, Catalog.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	51.00%	49.00%	46.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	51.00%	49.00%	46.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	51.00%	49.00%	46.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	51.00%	49.00%	46.00%
Modular	Computer/LAN Storage	51.00%	49.00%	46.00%
Modular	Conference Room Furniture	51.00%	49.00%	46.00%
Modular	Dormitory/Residence Hall/Library	51.00%	49.00%	46.00%
Modular	Filing/Storage/Accessories	51.00%	49.00%	46.00%
Modular	Free Standing	51.00%	49.00%	46.00%
Modular	Task Lighting / Ambient Lighting	51.00%	49.00%	46.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	51.00%	49.00%	46.00%
Modular	Visual Presentation Systems/Accessories (Teamboards,	51.00%	49.00%	46.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	51.00%	49.00%	46.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	4.00%
4	\$50,001 - \$100,000	4.00%
5	\$100,001 - \$200,000	6.00%
6	\$200,001 - \$300,000	6.00%
7	\$300,001 - \$500,000	10.00%
8	> \$500,000	10.00%

## Jami Fixtures Contract Pricing Schedule

**Effective December 1, 2011, a 3.00% price increase on catalog list prices.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Steel	50.00%	48.00%	45.00%
Modular	Cafeteria Tables	50.00%	48.00%	45.00%
Modular	Classroom furniture	50.00%	48.00%	45.00%
Modular	Conference Room Furniture	50.00%	48.00%	45.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	50.00%	48.00%	45.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	3.00%
8	> \$500,000	Negotiable

## Jasper Seating Co., Inc. JSI Division Contract Pricing Schedule

**Effective December 1, 2011, a 4.00% price increase on list prices.**  
**Effective December 1, 2010, no price change. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	56.00%	54.00%	52.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	56.00%	54.00%	52.00%
Modular	Conference Room Furniture	56.00%	54.00%	52.00%
Modular	Dormitory/Residence Hall/Library	56.00%	54.00%	52.00%
Modular	Filing/Storage/Accessories	56.00%	54.00%	52.00%
Modular	Task Lighting / Ambient Lighting Visual Presentation Systems/Accessories (Teamboards, Touch screens, Lecterns, Versa	56.00%	54.00%	52.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	56.00%	54.00%	52.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	3.00%
8	> \$500,000	3.00%

## Jasper Seating Co., Inc. Community Division Contract Pricing Schedule

**Effective December 1, 2011, a 4.00% price increase on list prices. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2010, no price change. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2009, no price change.**

**Effective December 1, 2008, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	48.00%	46.00%	44.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	48.00%	46.00%	44.00%
Modular	Cafeteria Tables	48.00%	46.00%	44.00%
Modular	Conference Room Furniture	48.00%	46.00%	44.00%
Modular	Dormitory/Residence Hall/Library	48.00%	46.00%	44.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	48.00%	46.00%	44.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	3.00%
8	> \$500,000	3.00%

## Jofco, Inc. Contract Pricing Schedule

**Effective December 1, 2011, a 5.00% price increase on list prices.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Wood	52.00%	49.00%	46.00%
Modular	Conference Room Furniture	52.00%	49.00%	46.00%
Modular	Free Standing	52.00%	49.00%	46.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	52.00%	49.00%	46.00%
Modular	Visual Presentation Systems/Acessories (Teamboards,	52.00%	49.00%	46.00%

**[Back to Contract Info.](#)**

**[Home](#)**

## Keilhauer Ltd Contract Pricing Schedule

**Effective December 1, 2011, no price change.  
Effective December 1, 2010, no price change.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Modular	Cafeteria Tables	48.00%	46.00%	44.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	48.00%	47.00%	46.00%

[Back to Contract Info.](#)

[Home](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	0.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	Negotiable
8	> \$500,000	Negotiable

## Kimball Contract Pricing Schedule

**Effective December 1, 2011, a 3.60% price increase on list prices. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2010, no price change.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	53.00%	51.00%	49.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	53.00%	51.00%	49.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	53.00%	51.00%	49.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	53.00%	51.00%	49.00%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	53.00%	51.00%	49.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	53.00%	51.00%	49.00%
Modular	Cafeteria Tables	53.00%	53.00%	49.00%
Modular	Classroom furniture	53.00%	53.00%	49.00%
Modular	Computer/LAN Storage	55.00%	53.00%	49.00%
Modular	Conference Room Furniture	55.00%	53.00%	49.00%
Modular	Filing/Storage/Accessories	55.00%	53.00%	49.00%
Modular	Free Standing	55.00%	53.00%	49.00%
Modular	Panel Supported	55.00%	53.00%	49.00%
Modular	Task Lighting / Ambient Lighting	55.00%	53.00%	49.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	55.00%	53.00%	49.00%
Modular	Visual Presentation Systems/Accessories (Teamboards,	55.00%	53.00%	49.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	51.00%	49.00%

**[Back to Contract Info](#)**

**[Home](#)**

## Krueger International Inc. Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock Delivered	Inside Delivery	Delivered Installed
Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	54.00%	52.00%	49.00%
Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	54.00%	52.00%	49.00%
Case Goods (Desks, Tables etc) - Ready to Use	Wood	49.00%	46.00%	44.00%
Modular	Cafeteria Tables	49.00%	46.00%	44.00%
Modular	Carrels	49.00%	46.00%	44.00%
Modular	Classroom furniture	49.00%	46.00%	44.00%
Modular	Conference Room Furniture	54.00%	52.00%	49.00%
Modular	Demountable/Movable Walls	57.00%	55.00%	39.00%
Modular	Dormitory/Residence Hall/Library	49.00%	46.00%	44.00%
Modular	Filing/Storage/Accessories	54.00%	52.00%	49.00%
Modular	Free Standing	56.00%	54.00%	49.00%
Modular	Panel Supported Visual Presentation Systems/Accessories (Teamboards,	54.00%	52.00%	49.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	54.00%	52.00%	49.00%
Waste Receptacles, Recycling Containers, Planters & Urns	0	54.00%	52.00%	49.00%

**[Back to Contract Info](#)**  
**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	1.50%
7	\$300,001 - \$500,000	2.00%
8	> \$500,000	2.50%

## Krug Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, a 3.16% price increase on catalog prices for the May 2007 Catalog.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	50.00%	48.00%	46.00%
Modular	Cafeteria Tables	50.00%	48.00%	46.00%
Modular	Conference Room Furniture	50.00%	48.00%	46.00%
Modular	Dormitory/Residence Hall/Library	50.00%	48.00%	46.00%
Modular	Filing/Storage/Accessories	50.00%	48.00%	46.00%
Modular	Task Lighting / Ambient Lighting	50.00%	48.00%	46.00%
Modular	Visual Presentation Systems/Accessories (Teamboards,	50.00%	48.00%	46.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	50.00%	48.00%	46.00%

**[Back to Contract Info Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	0.00%
6	\$200,001 - \$300,000	3.00%
7	\$300,001 - \$500,000	4.00%
8	> \$500,000	5.00%

## Logiflex Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	53.00%	51.00%	49.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	53.00%	51.00%	49.00%
Modular	Cafeteria Tables	53.00%	51.00%	49.00%
Modular	Carrels	53.00%	51.00%	49.00%
Modular	Classroom furniture	53.00%	51.00%	49.00%
Modular	Conference Room Furniture	53.00%	51.00%	49.00%
Modular	Filing/Storage/Accessories	53.00%	51.00%	49.00%
Modular	Free Standing	53.00%	51.00%	49.00%
Modular	Task Lighting / Ambient Lighting	53.00%	51.00%	49.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	53.00%	51.00%	49.00%
Modular	Visual Presentation Systems/Accessories (Teamboards,	53.00%	51.00%	49.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	51.00%	49.00%

**[Back to Contract Info](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	negotiable
2	\$15,001 - \$25,000	negotiable
3	\$25,001 - \$50,000	negotiable
4	\$50,001 - \$100,000	negotiable
5	\$100,001 - \$200,000	negotiable
6	\$200,001 - \$300,000	negotiable
7	\$300,001 - \$500,000	negotiable
8	> \$500,000	negotiable

## Mayline Group Contract Pricing Schedule

**Effective December 1, 2011, a 5.00% price increase on list prices.**

**Effective December 1, 2010, a 4% price increase on catalog prices.**

**Effective December 1, 2009, a 6% price increase on catalog prices for the March, 2008 Catalog.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	52.00%	50.00%	46.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	52.00%	50.00%	46.00%
Modular	Classroom furniture	52.00%	50.00%	46.00%
Modular	Computer/LAN Storage	52.00%	50.00%	46.00%
Modular	Conference Room Furniture	52.00%	50.00%	46.00%
Modular	Filing/Storage/Accessories	52.00%	50.00%	46.00%
Modular	Free Standing	52.00%	50.00%	46.00%
Modular	Shelving System	52.00%	50.00%	46.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	52.00%	50.00%	46.00%
Modular	Visual Presentation Systems/Accessories (Teamboards,	52.00%	50.00%	46.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	52.00%	50.00%	46.00%

**[Back to Contract Info](#)**  
**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	1.00%
4	\$50,001 - \$100,000	1.00%
5	\$100,001 - \$200,000	1.50%
6	\$200,001 - \$300,000	1.50%
7	\$300,001 - \$500,000	1.50%
8	> \$500,000	2.00%

## Metropolitan Furniture Corporation Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	50.00%	48.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	50.00%	48.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	50.00%	48.00%	45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	50.00%	48.00%	45.00%
Modular	Cafeteria Tables	48.00%	46.00%	44.00%
Modular	Classroom furniture	48.00%	46.00%	44.00%
Modular	Conference Room Furniture	48.00%	46.00%	44.00%
Modular	Dormitory/Residence Hall/Library	48.00%	46.00%	44.00%
Modular	Free Standing	48.00%	46.00%	44.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	48.00%	46.00%	44.00%
Modular	Visual Presentation Systems/Accessories (Teamboards,	48.00%	46.00%	44.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	48.00%	46.00%	44.00%

**[Back to Contract Info Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	0.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	3.00%
8	> \$500,000	4.00%

## Mity-Lite Inc. Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective August 20, 2010, the following products have been added to seating:**

**Mesh One and Flex One folding chairs, 200, 300 & 500 series conference chairs.**

**Madera Plywood Laminate & AL-13 Aluminum Laminate has been added to Case Goods.**

**Effective December 1, 2009, no price change.**

**Effective December 1, 2008, no price change.**

Applicable Price List:

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	57.00%	55.00%	46.50%
Modular	Demountable/Movable Walls	37.00%	36.00%	27.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	49.50%	48.50%	39.50%
Modular	Visual Presentation Systems/Accessories (Teamboards, Touchscreens, Lecterns, Versa Boards, Versa Carts etc)	48.00%	47.00%	38.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	48.50%	47.50%	38.50%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	1.00%
3	\$25,001 - \$50,000	2.00%
4	\$50,001 - \$100,000	3.00%
5	\$100,001 - \$200,000	
6	\$200,001 - \$300,000	
7	\$300,001 - \$500,000	
8	> \$500,000	

## Modufom Contract Pricing Schedule

**Effective December 1, 2011, a 3.12% price increase on list prices.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	46.00%	44.00%	40.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	46.00%	44.00%	40.00%
Modular	Carrels	46.00%	44.00%	41.00%
Modular	Dormitory/Residence Hall/Library	46.00%	44.00%	40.00%
Modular	Free Standing	40.00%	38.00%	34.00%
Modular	Shelving System	46.00%	44.00%	41.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	46.00%	44.00%	41.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	40.00%	38.00%	34.00%

**[Back to Contract Info](#)**  
**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	1.00%
3	\$25,001 - \$50,000	2.00%
4	\$50,001 - \$100,000	3.00%
5	\$100,001 - \$200,000	4.00%
6	\$200,001 - \$300,000	5.00%
7	\$300,001 - \$500,000	6.00%
8	> \$500,000	7.00%

## National Office Furniture Contract Pricing Schedule

**Effective December 1, 2011, a 4.00% price increase on list prices. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2010, a 4.5% price increase on 1/15/10 catalog. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2009, the following products have been added: Aurora, (July 1, 2008 price list), Flourish, Swift (October 1, 2008 price list), Flourish and Roosevelt (October 1, 2009 price list).**

**Effective December 1, 2008, a 3% increase on catalog prices for the April 2008 Catalog.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) - Ready to Assemble	Laminate	53.00%	51.00%	49.00%
Case Goods (Desks, Tables etc) - Ready to Assemble	Steel	53.00%	51.00%	49.00%
Case Goods (Desks, Tables etc) - Ready to Assemble	Wood	53.00%	51.00%	49.00%
Case Goods (Desks, Tables etc) - Ready to Use	Laminate	53.00%	51.00%	49.00%
Case Goods (Desks, Tables etc) - Ready to Use	Steel	53.00%	51.00%	49.00%
Case Goods (Desks, Tables etc) - Ready to Use	Wood	53.00%	51.00%	49.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	53.00%	51.00%	49.00%

***Back to Contract Info  
Home***

## Neutral Posture Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective 12/01/2009, a 2.05% price increase on catalog prices with the 1/2009 Catalog.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	56.00%	54.00%	49.00%

**[Back to Contract Info](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	2.00%
4	\$50,001 - \$100,000	3.00%
5	\$100,001 - \$200,000	Negotiable
6	\$200,001 - \$300,000	Negotiable
7	\$300,001 - \$500,000	Negotiable
8	> \$500,000	Negotiable

## Nevers Industries Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	49.00%	45.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	49.00%	45.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	49.00%	45.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	49.00%	45.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	49.00%	45.00%	42.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	49.00%	45.00%	42.00%
Modular	Cafeteria Tables	49.00%	45.00%	42.00%
Modular	Carrels	49.00%	45.00%	42.00%
Modular	Computer/LAN Storage	49.00%	45.00%	42.00%
Modular	Conference Room Furniture	49.00%	45.00%	42.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	49.00%	45.00%	42.00%
Modular	Visual Presentation Systems/Acessories (Teamboards,	49.00%	45.00%	42.00%

***Back to Contract Info***  
***Home***

## Norix Group, Inc. Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

*Applicable Price List:*

Category_Vendor	SubCategory_Vendor	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Laminate	44.00%	34.00%	Not Authorized
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	44.00%	34.00%	Not Authorized
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	44.00%	34.00%	Not Authorized
Case Goods (Desks, Tables etc) -Ready to Use	Steel	44.00%	34.00%	Not Authorized
Modular	Bolt-Down Classroom Tables	44.00%	34.00%	Not Authorized
Modular	Cafeteria Tables	44.00%	34.00%	Not Authorized
Modular	Carrels	44.00%	34.00%	Not Authorized
Modular	Classroom furniture	44.00%	34.00%	Not Authorized
Modular	Conference Room Furniture	44.00%	34.00%	Not Authorized
Modular	Dormitory/Residence Hall/Library	44.00%	34.00%	Not Authorized
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	47.00%	34.00%	Not Authorized

***Back to Contract Info Home***

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	1.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	1.00%
7	\$300,001 - \$500,000	1.00%
8	> \$500,000	1.00%

## Nova Solutions, Inc Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**  
**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Category Goods (Desks, Tables etc) -Ready to Use	Laminate	54.00%	47.00%	\$45.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	54.00%	47.00%	\$45.00%
Modular	Classroom furniture	54.00%	47.00%	\$45.00%
Modular	Conference Room Furniture	54.00%	47.00%	\$45.00%

[Back to Contract Info](#)

[Home](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	0.00%
6	\$200,001 - \$300,000	1.00%
7	\$300,001 - \$500,000	1.00%
8	>\$500,000	1.00%

## Nucraft Furniture Co. Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables, etc) -Ready to Assemble	Laminate	46.00%	45.00%	43.00%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Wood	46.00%	45.00%	43.00%
Case Goods (Desks, Tables, etc) -Ready to Use	Laminate	46.00%	45.00%	43.00%
Case Goods (Desks, Tables, etc) -Ready to Use	Wood	46.00%	45.00%	43.00%
Modular	Cafeteria Tables	46.00%	45.00%	43.00%
Modular	Classroom Furniture	46.00%	45.00%	43.00%
Modular	Conference Room Furniture	46.00%	45.00%	43.00%
Modular	Dormitory/Residence Hall/Library	46.00%	45.00%	43.00%
Modular	Filing/Storage/Accessories	46.00%	45.00%	43.00%
Modular	Shelving System	46.00%	45.00%	43.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	46.00%	45.00%	43.00%
Modular	Visual Presentation Systems/Accessories Teamboards)	46.00%	45.00%	43.00%

[\*Back to Contract Info\*](#)

[\*Home\*](#)

## OFS Sales Corporation Contract Pricing Schedule

Effective December 1, 2011, a 5.50% price increase on list prices. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.

Effective December 1, 2010, the following products have been added: Offerings (Price list 4/6/09). The following has been added using the 5/24/2010 Price List: Applause Training Tables, Fuze, Phame Task/Work, Prague, Yaz, Slim Lounge, Oasis Occasional-veneer, laminate and Cambria.

Effective December 1, 2009, the following products have been added: Keen, Mystique, Offerings (April 6, 2009 price list), Element (May 5, 2009 price list), Cambria, Veneer & Laminate (July 20, 2009 price list).

Effective December 1, 2008, a 4.5% increase on Catalog prices for the June, 2007 Catalog.

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables, etc) -Ready to Assemble	Laminate	53.50%	50.50%	48.50%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Wood	53.50%	50.50%	48.50%
Case Goods (Desks, Tables, etc) -Ready to Use	Laminate	53.50%	50.50%	48.50%
Case Goods (Desks, Tables, etc) -Ready to Use	Wood	53.50%	50.50%	48.50%
Seating All (sofas, benches, chairs, fixed floor seating, etc)	0	53.50%	50.50%	48.50%

[Back to Contract Info](#)

[Home](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	0.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	2.00%
8	>\$500,000	2.00%

## Palmieri Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, a 5% price increase on catalog list prices.**  
**Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**  
**Effective December 1, 2009, no price change.**

Applicable Price List:		Discount Percentage		
Category Vendor	SubCategory	Dock Delivered	Inside Delivery	Delivered Installed
Case Goods (Desks, Tables, etc) -Ready to Assemble	Laminate	52.00%	50.00%	48.00%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Steel	52.00%	50.00%	48.00%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Wood	52.00%	50.00%	48.00%
Case Goods (Desks, Tables, etc) -Ready to Use	Laminate	52.00%	50.00%	48.00%
Case Goods (Desks, Tables, etc) -Ready to Use	Steel	52.00%	50.00%	48.00%
Case Goods (Desks, Tables, etc) -Ready to Use	Wood	52.00%	50.00%	48.00%
Modular	Book Store Fixtures	52.00%	50.00%	48.00%
Modular	Carrels	52.00%	50.00%	48.00%
Modular	Classroom Furniture	52.00%	50.00%	48.00%
Modular	Conference Room Furniture	52.00%	50.00%	48.00%
Modular	Filing/Storage/Accessories	52.00%	50.00%	48.00%
Modular	Free Standing	52.00%	50.00%	48.00%
Modular	Panel Supported	52.00%	50.00%	48.00%
Modular	Shelving System	52.00%	50.00%	48.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	52.00%	50.00%	48.00%
Modular	Visual Presentation Systems/Accessories (Teamboard)	52.00%	50.00%	48.00%
Seating All (sofas, benches, chairs, fixed floor seating, etc)	0	52.00%	50.00%	48.00%

[Back to Contract Info](#)

[Home](#)

Discounts on average order size			
#	Average Order Size	Updated % Discount Offered	% Discount Offered
1	\$1 - \$15,000	0.00%	
2	\$15,001 - \$25,000	0.00%	
3	\$25,001 - \$50,000	0.00%	
4	\$50,001 - \$100,000	3.00%	2.00%
5	\$100,001 - \$200,000	Negotiable	Contact dealer
6	\$200,001 - \$300,000	Negotiable	
7	\$300,001 - \$500,000	Negotiable	
8	>\$500,000	Negotiable	

## Sauder Education (Sauder Manufacturing Co.) Contract Pricing Schedule

**Effective February 1, 2012, a 1.4% price increase on list prices. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective July 1, 2009, a 7% price increase off the 2008 Catalog.**

*Applicable Price List:*

Category_Vendor		Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	49.00%	48.00%	46.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	49.00%	48.00%	46.00%
Modular	Dormitory/Residence Hall/Library	49.00%	48.00%	46.00%
Seating All (sofas, benches, chairs, fixed floor seating etc)	0	49.00%	48.00%	46.00%

**[Back to Contract Info.](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	2.00%
3	\$25,001 - \$50,000	2.00%
4	\$50,001 - \$100,000	4.00%
5	\$100,001 - \$200,000	4.50%
6	\$200,001 - \$300,000	5.00%
7	\$300,001 - \$500,000	5.00%
8	> \$500,000	6.00%

## Seating, Inc. Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

Applicable Price List:

Category Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Modular	Classroom Furniture	58.00%	56.00%	54.00%
Modular	Conference Room Furniture	58.00%	56.00%	54.00%
Modular	Dormitory/Residence Hall/Library	58.00%	56.00%	54.00%
Seating All (sofas, benches, chairs, fixed floor seating, etc)	0	58.00%	56.00%	54.00%

[\*Back to Contract Info\*](#)

[\*Home\*](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	1.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	1.00%
7	\$300,001 - \$500,000	2.00%
8	>\$500,000	2.00%

## Southwest Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

Applicable Price List:		Discount Percentage		
Category_Vendor	SubCategory	Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables, etc) -Ready to Use	Wood	46.00%	44.00%	43.00%
Case Goods (Desks, Tables, etc) -Ready to Use	Laminate	46.00%	44.00%	43.00%
Cafeteria Tables	Modular	46.00%	44.00%	43.00%
Dormitory / Residence Hall / Library	Modular	46.00%	44.00%	43.00%
Seating all (sofas, benches, chairs, fixed floor seating, etc.)	0	46.00%	44.00%	43.00%

[Back to Contract Info](#)

[Home](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	6.00%
5	\$100,001 - \$200,000	8.00%
6	\$200,001 - \$300,000	10.00%
7	\$300,001 - \$500,000	12.00%
8	>\$500,000	14.00%

## Steelcase Contract Pricing Schedule

**Effective April 16, 2012, a 2% increase on all products.**

**Effective December 1, 2011, no price change. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2010, no price change. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

Applicable Price List:

Category_Vendor	SubCategory	Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables, etc) -Ready to Use	Steel	54.00%	54.00%	52.00%
Case Goods (Desks, Tables, etc) -Ready to Use	Wood	47.50%	47.50%	45.50%
Ergonomic Support Seating	0	46.00%	46.00%	44.00%
Modular	Computer/LAN Storage	54.00%	54.00%	52.00%
Modular	Conference Room Furniture	47.50%	47.50%	45.50%
Modular	Filing/Storage/Accessories	54.00%	54.00%	52.00%
Modular	Free Standing	54.00%	54.00%	52.00%
Modular	Panel Supported	54.00%	54.00%	52.00%
Modular	Task Lighting/ Ambient Lighting	54.00%	54.00%	52.00%
Seating All (sofas, benches, chairs, fixed floor seating, etc)	0	54.00%	54.00%	52.00%
Turnstone Assembled	0	54.00%	54.00%	52.00%
Turnstone Modular	Panel Supported	54.00%	54.00%	52.00%
Turnstone Seating	0	54.00%	54.00%	52.00%
Turnstone Unassembled	Laminate	54.00%	54.00%	52.00%
Wood Seating	0	47.50%	47.50%	45.50%

[\*\*Back to Contract Info\*\*](#)

[\*\*Home\*\*](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	0.00%
6	\$200,001 - \$300,000	0.00%
7	\$300,001 - \$500,000	0.00%
8	>\$500,000	Negotiable

## Stylex Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

Applicable Price List:		Discount Percentage		
Category_Vendor	SubCategory	Dock_Delivered	Inside_Delivery	Delivered_Installed
Seating All (sofas, benches, chairs, fixed floor seating, etc)	0	52.00%	50.50%	49.00%

[\*\*\*Back to Contract Info\*\*\*](#)

[\*\*\*Home\*\*\*](#)

## Symphony Furniture LLC Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables, etc) -Ready to Assemble	Laminate	54.00%	52.00%	49.50%
Modular	Bolt-Down Classroom Tables	54.00%	52.00%	49.50%
Modular	Cafeteria Tables	54.00%	52.00%	49.50%
Modular	Classroom Furniture	54.00%	52.00%	49.50%
Modular	Conference Room Furniture	54.00%	52.00%	49.50%

[\*Back to Contract Info\*](#)

[\*Home\*](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.50%
3	\$25,001 - \$50,000	1.50%
4	\$50,001 - \$100,000	2.50%
5	\$100,001 - \$200,000	3.50%
6	\$200,001 - \$300,000	4.50%
7	\$300,001 - \$500,000	4.50%
8	>\$500,000	4.50%

## Stylex Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Seating All (sofas, benches, chairs, fixed floor seating, etc)	0	52.00%	50.50%	49.00%

[\*\*Back to Contract Info\*\*](#)

[\*\*Home\*\*](#)

## Teknion Contract Pricing Schedule

**Effective December 1, 2011, a 4.00% price increase on list prices.**  
**Effective December 1, 2010 a 5.5% price increase on catalog list prices.**  
**Effective December 1, 2009, no price change. Added the following products:**  
**District and Marketplace**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables, etc) -Ready to Assemble	Laminate	60.50%	59.00%	55.50%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Steel	60.50%	59.00%	55.50%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Wool	56.00%	54.50%	51.00%
Case Goods (Desks, Tables, etc) -Ready to Use	Wood	56.00%	54.50%	51.00%
Modular	Cafeteria Tables	60.50%	59.00%	55.50%
Modular	Carrels	60.50%	59.00%	55.50%
Modular	Classroom Furniture	60.50%	59.00%	55.50%
Modular	Conference Room Furniture	56.00%	54.50%	51.00%
Modular	Demountable/ Movable Walls	65.50%	62.50%	56.50%
Modular	Filing/Storage/Accessories	66.50%	65.00%	61.50%
Modular	Free Standing	60.50%	59.00%	55.50%
Modular	Modular Cabinets	57.50%	56.00%	52.50%
Modular	Panel Supported	64.50%	63.00%	59.50%
Modular	Panel Supported	66.50%	65.00%	61.50%
Modular	Task Lighting/ Ambient Lighting	66.50%	65.00%	61.50%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	66.50%	65.00%	61.50%
Seating All (sofas, benches, chairs, fixed floor seating, etc)	0	56.00%	54.50%	51.00%

**[Back to Contract Info](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.50%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	1.00%
7	\$300,001 - \$500,000	2.00%
8	>\$500,000	Negotiable

## Tennsco Corporation Contract Pricing Schedule

**Effective December 1, 2011, no price change.  
 Effective December 1, 2010, no price change.  
 Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Modular	Dormitory/Residence Hall/Library	46.00%	42.00%	42.00%
Modular	Dormitory/Residence Hall/Library	46.00%	42.00%	42.00%
Modular	Dormitory/Residence Hall/Library	46.00%	42.00%	42.00%
Modular	Dormitory/Residence Hall/Library	46.00%	42.00%	42.00%

[Back to Contract Info](#)

[Home](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	1.00%
3	\$25,001 - \$50,000	2.00%
4	\$50,001 - \$100,000	5.00%
5	\$100,001 - \$200,000	5.00%
6	\$200,001 - \$300,000	6.00%
7	\$300,001 - \$500,000	6.00%
8	>\$500,000	7.00%

## Trendway Corporation Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2009, no price change.**

**Effective December 1, 2008, a 5% price increase for Systems, Architecture Walls, Steel Filing and Storage for Modular; 7% price increase for Options for Intrinsic Freestanding for Modular; 5% price increase for Trendway Seating; a 20% price increase for C-ped Products on catalog prices for the September, 2008 Catalog.**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables, etc) -Ready to Assemble	Laminate	52.00%	50.00%	45.00%
Modular	Conference Room Furniture	52.00%	50.00%	45.00%
Modular	Demountable/Movable Walls	52.00%	50.00%	45.00%
Modular	Filing/Storage/Accessories	52.00%	50.00%	45.00%
Modular	Free Standing	52.00%	50.00%	45.00%
Modular	Panel Supported	52.00%	50.00%	45.00%
Modular	Shelving System	52.00%	50.00%	45.00%
Modular	Task Lighting/ Ambient Lighting	52.00%	50.00%	45.00%
Seating All (sofas, benches, chairs, fixed floor seating, etc)	0	52.00%	50.00%	45.00%

[Back to Contract Info](#)

[Home](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	2.00%
2	\$15,001 - \$25,000	2.00%
3	\$25,001 - \$50,000	2.00%
4	\$50,001 - \$100,000	3.00%
5	\$100,001 - \$200,000	3.00%
6	\$200,001 - \$300,000	4.00%
7	\$300,001 - \$500,000	5.00%
8	>\$500,000	6.00%

## Unisource Office Furniture Parts, Inc. Contract Pricing Schedule

**Effective December 1, 2011, a 3.37% price increase on catalog list prices.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Modular	Cafeteria Tables	57.00%	56.00%	54.50%
Modular	Carrels	57.00%	56.00%	54.50%
Modular	Carrels	72.00%	71.00%	69.50%
Modular	Conference Room Furniture	57.00%	56.00%	54.50%
Modular	Conference Room Furniture	72.00%	71.00%	69.50%
Modular	Demountable/Movable Walls	57.00%	56.00%	54.50%
Modular	Dormitory/Residence Hall/Library	57.00%	56.00%	54.50%
Modular	Dormitory/Residence Hall/Library	72.00%	71.00%	69.50%
Modular	Filing/Storage/Accessories	57.00%	56.00%	54.50%
Modular	Filing/Storage/Accessories	72.00%	71.00%	69.50%
Modular	Free Standing	57.00%	56.00%	54.50%
Modular	Free Standing	72.00%	71.00%	69.50%
Modular	Panel Supported	57.00%	56.00%	54.50%
Modular	Panel Supported	72.00%	71.00%	69.50%
Modular	Task Lighting/ Ambient Lighting	57.00%	56.00%	54.50%
Modular	Task Lighting/ Ambient Lighting	72.00%	71.00%	69.50%

**[Back to Contract Info](#)**

**[Home](#)**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	3.00%
8	>\$500,000	Negotiable

## Versteel Contract Pricing Schedule

**Effective December 1, 2011, a 7.00% price increase on catalog list prices.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, a 3% price increase on the May, 2007 Catalog prices.**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Case Goods (Desks, Tables, etc) -Ready to Assemble	Laminate	53.00%	51.00%	49.00%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Steel	53.00%	51.00%	49.00%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Wood	53.00%	51.00%	49.00%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Laminate	53.00%	51.00%	49.00%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Steel	53.00%	51.00%	49.00%
Case Goods (Desks, Tables, etc) -Ready to Assemble	Wood	53.00%	51.00%	49.00%
Modular	Bolt-Down Classroom Tables	53.00%	51.00%	49.00%
Modular	Cafeteria Tables	53.00%	51.00%	49.00%
Modular	Carrels	53.00%	51.00%	49.00%
Modular	Classroom Furniture	53.00%	51.00%	49.00%
Modular	Computer/LAN Storage	53.00%	51.00%	49.00%
Modular	Conference Room Furniture	53.00%	51.00%	49.00%
Modular	Dormitory/Residence Hall/Library	53.00%	51.00%	49.00%
Modular	Free Standing	53.00%	51.00%	49.00%
Modular	Visual Presentation Systems/Accessories (Teamboards)	53.00%	51.00%	49.00%
Seating All (sofas, benches, chairs, fixed floor seating, etc)	0	53.00%	51.00%	49.00%

[\*\*Back to Contract Info\*\*](#)

[\*\*Home\*\*](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	0.00%
5	\$100,001 - \$200,000	1.00%
6	\$200,001 - \$300,000	2.00%
7	\$300,001 - \$500,000	3.00%
8	>\$500,000	3.00%

## Via, Inc. Contract Pricing Schedule

**Effective December 1, 2011, no price change.**  
**Effective December 1, 2010, no price change.**  
**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Seating All (sofas, benches, Chairs, fixed floor seating, etc)	0	52.00%	49.00%	47.00%

[\*Back to Contract Info\*](#)

[\*Home\*](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.50%
3	\$25,001 - \$50,000	0.75%
4	\$50,001 - \$100,000	1.00%
5	\$100,001 - \$200,000	2.25%
6	\$200,001 - \$300,000	2.50%
7	\$300,001 - \$500,000	3.00%
8	>\$500,000	4.00%

## Virco Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change. Please refer to the Contract Renewal/ Extensions and Changes page for product additions and discontinued products.**

**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock Delivered	Inside Delivery	Delivered Installed
Category Goods (Desks, Tables etc) -Ready to Assemble	Laminate	46.00%	41.00%	36.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Steel	46.00%	41.00%	36.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	46.00%	41.00%	36.00%
Case Goods (Desks, Tables etc) -Ready to Use	Laminate	46.00%	41.00%	36.00%
Case Goods (Desks, Tables etc) -Ready to Use	Steel	46.00%	41.00%	36.00%
Case Goods (Desks, Tables etc) -Ready to Use	Wood	46.00%	41.00%	36.00%
Modular	Cafeteria Tables	46.00%	41.00%	36.00%
Modular	Carrels	46.00%	41.00%	36.00%
Modular	Classroom Furniture	46.00%	41.00%	36.00%
Modular	Conference Room Furniture	46.00%	41.00%	36.00%
Modular	Dormitory/ Residence Hall/Library	46.00%	41.00%	36.00%
Modular	Filing/Storage/Accessories	46.00%	41.00%	36.00%
Modular	Free Standing Technical Furniture (Mobile Carts, Book Trucks)	46.00%	41.00%	36.00%
Modular	Visual Presentation Systems/Accessories (Teamboards)	46.00%	41.00%	36.00%
Seating All (sofas, benches, Chairs, fixed floor seating, etc)	0	46.00%	41.00%	36.00%

**Back to Contract Info**

**Home**

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	10.00%
3	\$25,001 - \$50,000	10.00%
4	\$50,001 - \$100,000	10.00%
5	\$100,001 - \$200,000	10.00%
6	\$200,001 - \$300,000	10.00%
7	\$300,001 - \$500,000	10.00%
8	>\$500,000	10.00%

## Worden Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Category Goods (Desks, Tables etc) -Ready to Assemble	Laminate	54.00%	52.00%	50.00%
Case Goods (Desks, Tables etc) -Ready to Assemble	Wood	54.00%	52.00%	50.00%
Modular	Carrels	54.00%	52.00%	50.00%
Modular	Dormitory/Residence Hall/Library	54.00%	52.00%	50.00%
Modular	Filing/Storage/Accessories	54.00%	52.00%	50.00%
Modular	Free Standing	54.00%	52.00%	50.00%
Modular	Shelving System	54.00%	52.00%	50.00%
Modular	Task Lighting/ Ambient Lighting	54.00%	52.00%	50.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	54.00%	52.00%	50.00%
Seating All (sofas, benches, Chairs, fixed floor seating, etc)	0	54.00%	52.00%	50.00%

[Back to Contract Info](#)

[Home](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	0.00%
2	\$15,001 - \$25,000	0.00%
3	\$25,001 - \$50,000	0.00%
4	\$50,001 - \$100,000	Negotiable
5	\$100,001 - \$200,000	Negotiable
6	\$200,001 - \$300,000	Negotiable
7	\$300,001 - \$500,000	Negotiable
8	>\$500,000	Negotiable

## Wright Line LLC Contract Pricing Schedule

**Effective December 1, 2011, no price change.**

**Effective December 1, 2010, no price change.**

**Effective December 1, 2009, no price change.**

Applicable Price List:

Category_Vendor	SubCategory	Discount Percentage		
		Dock_Delivered	Inside_Delivery	Delivered_Installed
Category Goods (Desks, Tables etc) -Ready to Use	Wood	14.00%	11.00%	7.00%
Modular	Classroom Furniture	14.00%	11.00%	7.00%
Modular	Computer/LAN Storage	14.00%	11.00%	7.00%
Modular	Conference Room Furniture	14.00%	11.00%	7.00%
Modular	Demountable/Movable Walls	14.00%	11.00%	7.00%
Modular	Filing/Storage/Accessories	14.00%	11.00%	7.00%
Modular	Task Lighting/ Ambient Lighting	14.00%	11.00%	7.00%
Modular	Technical Furniture (Mobile Carts, Book Trucks)	14.00%	11.00%	7.00%
Seating All (sofas, benches, Chairs, fixed floor seating, etc)	0	14.00%	11.00%	7.00%

[Back to Contract Info](#)

[Home](#)

Discounts on average order size		
#	Average Order Size	% Discount Offered
1	\$1 - \$15,000	
2	\$15,001 - \$25,000	
3	\$25,001 - \$50,000	
4	\$50,001 - \$100,000	
5	\$100,001 - \$200,000	
6	\$200,001 - \$300,000	
7	\$300,001 - \$500,000	Negotiable
8	>\$500,000	Negotiable



## CITY OF ATLANTA

SUITE 1900

55 TRINITY AVENUE, SW

ATLANTA, GA 30303

(404) 330-6204 Fax: (404) 658-7705

Internet Home Page: [www.atlantaga.gov](http://www.atlantaga.gov)

Kasim Reed  
Mayor

DEPARTMENT OF PROCUREMENT

Adam L. Smith, Esq., CPPO, CPPB

Chief Procurement Officer

[asmith@atlantaga.gov](mailto:asmith@atlantaga.gov)

## MEMORANDUM

TO: Councilmember Felicia Moore  
Chair, Finance Executive Committee

FROM: Adam L. Smith

A handwritten signature in black ink, appearing to read "AS/ALC".

RE: State of Georgia Government Contract #SWC60748 for Contract #COA-6446-PL

DATE: January 11, 2013

---

This memorandum is to certify that the above-referenced Cooperative Agreement was competitively procured in a manner consistent and pursuant to sections 2-1602, 2-1604, 2-1606 and 2-1608 of the Procurement and Real Estate Code. We reviewed the terms of the Agreement and determined that the costs for the goods/services are competitive and comparable.

If you have any questions or need additional information, please do not hesitate to contact me.

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: CANDACE L. BYRD

Dept.'s Legislative Liaison: Trina Horton

Contact Number: (404) 546-6795

Originating Department: Department of Parks, Recreation and Cultural Affairs

Committee(s) of Purview: Community Development/ Human Resources Committee

Chief of Staff Deadline: January 11, 2013

Anticipated Committee Meeting Date(s): January 29, 2013

Anticipated Full Council Date: February 4, 2013

Legislative Counsel's Signature: \_\_\_\_\_

Commissioner's Signature: \_\_\_\_\_

Chief Information Officer Signature (for IT Procurements) \_\_\_\_\_

Chief Procurement Officer Signature: \_\_\_\_\_

**CAPTION**

A RESOLUTION BY COMMUNITY DEVELOPMENT HUMAN RESOURCES COMMITTEE

A RESOLUTION AUTHORIZING THE MAYOR OR HIS DESIGNEE, ON BEHALF OF THE CITY OF ATLANTA, TO ENTER INTO CITYWIDE COOPERATIVE PURCHASING AGREEMENT NUMBER COA-6446-PL, PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING STATE OF GEORGIA CONTRACT #SWC60748 WITH ABCO OFFICE FURNITURE; AGATI INC.; ALLSEATING CORPORATION; ALLSTEEL; BLOCKHOUSE COMPANY, INC.; BORROUGHS CORPORATION; BRET FORD MANUFACTURING, INC.; BRODART COMPANY; CANO CORPORATION; CAROLINA BUSINESS FURNITURE, INC.; CFGROUP; CHILDCRAFT EDUCATION CORP. D.B.A. SCHOOL SPECIALTY; CHROMCRAFT FURNITURE; COMFORTTEK SEATING, INC.; DAUPHIN NORTH AMERICA; DAVID EDWARD CO.; EXEMPLIS CORPORATION; FORMCASE, INC.; GEORGIA CORRECTIONAL INDUSTRIES; GLOBAL INDUSTRIES; NVISION/LACASSE/AVENUE/UNITED CHAIR; THE GUNLOCKE COMPANY LLC; HALCON CORPORATION; HALE MANUFACTURING COMPANY; HARTER; HAWORTH INC.; HERMAN MILLER INC.; HI-DENSITY SPACE SAVING SYSTEMS; THE HON COMPANY; HUMANSIZE CORPORATION; INDIANA FURNITURE INDUSTRIES; INSCAPE / OFFICE SPECIALTY; INTEGRA INCORPORATED; INWOOD OFFICE INVIRONMENTS; JAMI FIXTURES FURNITURE, INC.; JSI, DIVISION OF JASPER SEATING CO.; COMMUNITY, DIVISION OF JASPER SEATING CO., INC.; JOFCO, INC.; KEILHAUER LTD; KIMBALL INT'L D.B.A. KIMBALL OFFICE; KRUEGER INTERNATIONAL, INC.; KRUG, INC.; LOGIFLEX; MAYLINE GROUP; METROPOLITAN FURNITURE CORPORATION; MITY LITE, INC.; MODUFORM, INC.; NATIONAL OFFICE FURNITURE (KIMBALL INT'L); NEUTRAL POSTURE INC.; NEVERS INDUSTRIES; NORIX GROUP, INC.; NOVA SOLUTIONS INC.; NUCRAFT FURNITURE CO.; OFS SALES CORPORATION; PALMIERI FURNITURE; SAUDER EDUCATION (DIV OF SAUDER MANUFACTURING CO.); SEATING, INC.; SOUTHWEST CONTRACT; STEELCASE, INC.; STYLEX; SYMPHONY FURNITURE LLC; TEKNION LLC; TENNSCO CORPORATION; TRENDWAY CORPORATION; UNISOURCE OFFICE FURNITURE PARTS, INC.; VERSTEEL /DITTO SALES, INC.; VIA, INC.; VIRCO INC.; THE WORDEN COMPANY; WRIGHT LINE LLC FOR OFFICE FURNITURE ON BEHALF OF THE DEPARTMENT OF PARKS, RECREATION, AND CULTURAL AFFAIRS IN AN AMOUNT NOT TO EXCEED THREE HUNDRED FIFTY THOUSAND DOLLARS AND NO CENTS (\$350,000.00) TO BE CHARGED TO AND PAID FROM: \$50,000.00 FROM 100I(GENERAL FUND) 140301 (PRC RECREATION ADMINISTRATION) 531600I(EQUIPMENT) 6110000 (CUL/REC. ADMINISTRATION); \$135,000 FROM 770I(TRUST FUND) 140364(RECREATION CTR. OPERATIONS) 531100I(SUPPLIES; CONSUMABLE) 6190000(SPECIAL FACILITIES) 600384(CENTERS OF HOPE) 69999(NON CAPITAL TRUST); \$20,000.00 FROM 100I(GENERAL FUND) 140201(PRC PARKS ADMINISTRATION) 531100I(SUPPLIES; CONSUMABLE) 6210000(PARK ADMINISTRATION); \$35,000.00 FROM 350I (PARK IMPROVEMENT FUND) 140106 (PRC PARKS DESIGN) 5311002 (SUPPLIES, NON-CONSUMABLE) 6220000 (PARK AREAS); AND FOR OTHER PURPOSES.

**FINANCIAL IMPACT:** (if any)

Mayor's Staff Only

Received by CPO: \_\_\_\_\_  
(date)

Received by LC from CPO: \_\_\_\_\_  
(date)

Received by Mayor's Office: W. Horton 1-11-13  
(date)

Reviewed by: \_\_\_\_\_  
(date)

Submitted to Council: \_\_\_\_\_ (date)