

13-~~1~~-0099

A COMMUNICATION BY MAYOR KASIM REED:

APPOINTING MR. MICHAEL L. GREEN TO SERVE AS A MEMBER OF THE ATLANTA FULTON COUNTY RECREATION AUTHORITY BOARD. THIS APPOINTMENT IS FOR A TERM OF FOUR (4) YEARS, SCHEDULED TO BEGIN ON THE DATE OF COUNCIL CONFIRMATION.

CONFIRMED BY  
JAN 2 2 2013  
COUNCIL

- CONSENT REFER
  - REGULAR REPORT REFER
  - ADVERTISE & REFER
  - 1<sup>ST</sup> ADOPT 2<sup>ND</sup> READ & REFER
  - PERSONAL PAPER REFER
- Date Referred: 1/7/13  
Referred To: CD/HR  
Date Referred:  
Referred To:  
Date Referred:  
Referred To:

Committee \_\_\_\_\_  
Date \_\_\_\_\_  
Chair \_\_\_\_\_  
Referred To \_\_\_\_\_

First Reading

Committee  
CD/HR

Date  
1/15/13

Chair  
*James D. Johnson*  
Action  
Fav, Adv, Hold (see rev. side)  
Other

Members

*Michael L. Green*

Refer To  
CCL

Committee  
CAC

Date  
1/22/13

Chair  
*James D. Johnson*

Action  
Fav, Adv, Hold (see rev. side)  
Other

Members

*James D. Johnson*

Refer To

Committee

Date

Chair

Action  
Fav, Adv, Hold (see rev. side)  
Other

Members

Refer To

Committee

Date

Chair

Action  
Fav, Adv, Hold (see rev. side)  
Other

Members

Refer To

FINAL COUNCIL ACTION  
 2<sup>nd</sup>  1<sup>st</sup> & 2<sup>nd</sup>  3<sup>rd</sup>  
Readings  
 Consent  V Vote  RC Vote

CERTIFIED  
JAN 2 2 2013  
ATLANTA CITY COUNCIL, PRESIDENT  
*[Signature]*

CERTIFIED  
JAN 2 2 2013  
Rock Douglas Johnson  
MUNICIPAL CLERK

MAYOR'S ACTION



13- C -0099

CITY OF ATLANTA

KASIM REED  
MAYOR

55 TRINITY AVENUE, S.W.  
ATLANTA, GEORGIA 30303-0300  
TEL (404) 330-6100

CONFIRMED BY  
JAN 22 2013  
COUNCIL

January 7, 2013

Council President Ceasar Mitchell  
and City Councilmembers  
55 Trinity Avenue, SW  
Suite 2900  
Atlanta, Georgia 30303

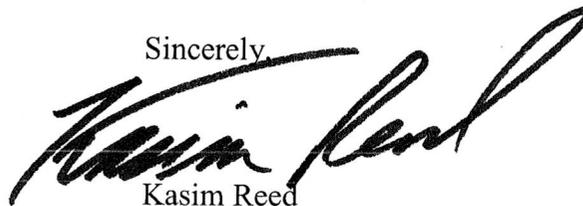
*Re: Atlanta Fulton County and Recreation Authority Board*

Dear President Mitchell and Members of the Council:

It is my pleasure to appoint **Michael Green** to replace the expired term of John A. Majors to serve as a member of the Atlanta Fulton County and Recreation Authority Board on behalf of the City of Atlanta. Mr. Green is a resident of the City of Atlanta, and willing to serve in this capacity. This appointment is for a **term of four (4) years, to begin on the date of Council confirmation.**

Based on his experience and commitment to the community, I am confident that Michael Green will serve the City of Atlanta and the Atlanta Fulton County and Recreation Authority Board with integrity and dedication. A copy of his qualifications is attached for your review.

Sincerely,



Kasim Reed

# Michael L. Green

456 Bartram Street, SE ♦ Atlanta, GA 30316 ♦ 404.702.4848 ♦ mgreen.ghi@gmail.com

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## Summary

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Real Estate professional and politically engaged international entrepreneur with extensive experience identifying, structuring, negotiating and executing business and real estate transactions both domestically and abroad. Real Estate experience includes the acquisition, reposition, and disposition of commercial and residential real estate, development, portfolio and asset management, property and facilities management. Wide ranging skill set drawn from entrepreneurial experience as related to both real estate and business development including capital raising, real estate and corporate finance, brokerage, and management. Proven track record as a business strategist with quantifiable success in implementing initiatives to achieve market share and profitability in challenging markets. Political experience includes the promotion of civic engagement, fundraising, campaign management, coalition building and fostering strategic partnerships to create solutions for the greater good through public policy.

## Business Experience

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### Pansophy Capital Partners

Atlanta, GA

#### Managing Partner

January 2010- Present

- Started \$10MM fund with over 60% currently under management
- Investor capital is used to acquire existing real estate assets, rehabilitate distressed properties, and reposition underperforming assets in higher value markets
- Over 300 units currently under contract or development in Atlanta area representing over \$10MM in transaction value
- Provide capital, development, program, and construction management services for both company sponsored and third party owned projects

### Stanton Management [Wholly Owned Subsidiary of Pansophy Properties]

Atlanta, GA

#### Managing Partner | Portfolio Manager

January 2010- Present

- Manage a full service property management company specializing in residential, office, and multi-family communities
- Develop and implement full marketing plans, create detailed monthly accounting and financial reporting, negotiate leases, manage tenants and maintenance requests; manage general property maintenance needs, procure and contract appropriate vendors and contractors.
- Lead an organization of 4 full time employees and numerous independent contractors

### Mayoral Trade Mission to China

Shanghai | Beijing | Nanjing | Shenzhen | Hong Kong

#### Delegate

March 2012- April 2012

- Selected to join the Mayor of Atlanta as he lead a delegation of Atlanta business leaders on a trade mission to pursue business opportunities in China
- Developed strategic partnership with Chinese private equity group to source investors interested in placing capital in Atlanta area investments

### G Prime Real Estate Group

Atlanta, GA

#### Managing Broker | Founder

February 2005- Present

- Raised private capital and financing to acquire and disposes over \$3MM in commercial and residential real estate
- Represented commercial tenants to identify properties and negotiate leases, build-out, and revenue sharing agreements
- Consulted and represented organizations in identifying assets to propose for sale as well as identifying others to acquire

### Phi Fin Entertainment, Inc.

Atlanta, GA

#### President, CEO | Founder

January 2002- January 2009

- Raised private capital and sponsorships to produce & promote concert tours & festivals both nationally & internationally
- Negotiated contracts with talent management, venues, and vendors to produce events resulting in over 100K tickets sold

### Inheritance Capital Group, LLC

Detroit, MI

#### Acquisitions Group Member | Intern

January 2007-June 2007; Summer 2006

- Assisted founders in raising capital from pension funds and private investors for Michigan based Real Estate Investment Trust (REIT) to purchase large, single tenet, commercial Real Estate assets
- Highlights include assisting in identifying, negotiating, and closing the sale/leaseback of \$13MM Lockheed Martin and \$144MM General Motors portfolios –was involved in the restructuring of General Motors lease terms after bankruptcy
- Traveled nationally/internationally to prospect acquisition and development opportunities. Highlights include meeting with the Ghanaian Minister of Tourism and other government officials to access viability of acquisition and development opportunities with in the country

## **Political Experience**

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- Office of the Honorary Consul General of the Republic of Botswana** **Atlanta, GA**  
Director of Global Business Development and Strategic Partnerships August 2012 - present
- Responsibilities include assisting in furthering the goals and objectives of the Office of the Honorary Consul General as prescribed in Article 5 of the Vienna Convention, primarily through the promotion of trade and commerce between the United States and Botswana.
  - Co-Chair executive planning committee for annual "Doing Business in Botswana" Conference in Atlanta Georgia featuring top U.S. and Botswanan government officials to encourage trade and tourism in Botswana
  - Plan and sponsor trade missions to Botswana featuring business and civic leaders throughout South-East United States
  - Manage outreach and engagement of young professional networks in South-East United States

- Citizens for Transportation Mobility | Metro Atlanta Voter Education Network** **Atlanta, GA**  
Deputy Director South Metro Field Operations May 2012 – August 2012
- Managed community outreach and engagement in the City of Atlanta, Fulton and DeKalb Counties on behalf of a \$7 million dollar campaign with staff of 10 employees
  - Met with elected officials to galvanize support of the referendum with in their respective constituencies
  - Managed and coordinated internal and third party county and party specific GOTV and voter registration initiatives

- Generation 44 | Official 40 and Under Fundraising Arm of the Democratic National Convention** **Atlanta, GA**  
Regional Lead November 2011 – November 2012
- Host fundraisers and GOTV efforts to engage young professionals in the 2012 Presidential election
  - Identify and secure senior White House officials to host planned events

## **Community Experience**

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- Kid Entrepreneurs Need Opportunities Micro Fund | KENO** **Atlanta, GA**  
Founding Board Member, Instructor May 2010 – Present
- Provide entrepreneurship training to youth between the ages of 10-17 and raise money to finance their entrepreneurial endeavors as they acquire lifelong business and financial skills
  - Structured partnership with City of Atlanta Centers of Hope Initiative to provide entrepreneurship programming at Grove Park Recreation Center
  - Developed business boot camp lesson plan and teach youth entrepreneurship at partner schools and summer programs

- Legacy Keepers Foundation** **Atlanta, GA**  
Co-Founder, Board Member August 2012 - Present
- Plan events, fundraisers, and meet and greets to promote civic engage amongst young professionals in the Atlanta area
  - Honor leaders who have made a significant historic impact on the greater Atlanta community by introducing their legacy to young people to inspire new leaders to continue the progress

## **Education**

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- Morehouse College** **Atlanta, GA**  
**Bachelors of Business Administration** May 2006
- Graduated May 2006 *cum laude*
  - Relevant Course Work: Accounting, Corporate Finance, Macroeconomics, Management, Marketing, and Statistics
- Barney Fletcher School of Real Estate** **Atlanta, GA**
- Licensed Realtor

## **Leadership**

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- Executive Planning Committee, Global Diversity Summit** **Atlanta, GA**  
Executive Planning Committee Member July 2008; October 2012
- Planned and Executed an annual conference focused on supporting ethnic minorities in commercial real estate to promote their significant impact on the industry and offer opportunities for professional development
- National Association of Black Hotel Owners, Operators, & Developers (NABHOOD)** June 2006 - Present
- Attend educational courses, conferences and networking events nationwide

RCS# 2525  
1/22/13  
3:46 PM

Atlanta City Council

MULTIPLE

12-C-1629; 13-C-0001, 13-C-0099 AND  
13-C-0100  
CONFIRM

YEAS: 15  
NAYS: 0  
ABSTENTIONS: 0  
NOT VOTING: 1  
EXCUSED: 0  
ABSENT 0

Y Smith	Y Archibong	Y Moore	Y Bond
Y Hall	Y Wan	Y Martin	Y Watson
Y Young	Y Shook	Y Bottoms	Y Willis
Y Winslow	Y Adrean	Y Sheperd	NV Mitchell

MULTIPLE