

12-^R-1086
 (Do Not Write Above This Line)

A RESOLUTION
 BY TRANSPORTATION COMMITTEE

A RESOLUTION AUTHORIZING THE
 MAYOR TO EXECUTE AMENDMENT NO.
 1 WITH AREAS ARM ATLANTA, JV FOR
 FC-6007000034, MASTER CONCESSIONS
 AGREEMENT FOR RETAIL
 CONCESSIONS 2007, PACKAGE NO. 1 AT
 HARTSFIELD-JACKSON ATLANTA
 INTERNATIONAL AIRPORT; AND FOR
 OTHER PURPOSES.

ADOPTED BY
 SEP 04 2012
 COUNCIL

- CONSENT REFER
- REGULAR REPORT REFER
- ADVERTISE & REFER
- 1st ADOPT 2nd READ & REFER
- PERSONAL PAPER REFER

Date Referred
 Referred To:
 Date Referred
 Referred To:
 Date Referred
 Referred To:

First Reading

Committee _____
 Date _____
 Chair EX
 Referred To _____

Committee Transportation
 Date 8-29-12
 Chair [Signature]

Action _____
 Fav, Adv, Hold (see rev. side) _____
 Other _____

Members

[Signatures]
 Refer To _____

Committee

Date _____
 Chair _____

Action _____
 Fav, Adv, Hold (see rev. side) _____
 Other _____

Members

Refer To _____

Committee

Date _____
 Chair _____

Action _____
 Fav, Adv, Hold (see rev. side) _____
 Other _____

Members

Refer To _____

FINAL COUNCIL ACTION

- 2nd
- 1st & 2nd
- 3rd
- Consent
- V Vote
- RC Vote

CERTIFIED
 SEP 04 2012
 ATLANTA CITY COUNCIL PRESIDENT
[Signature]

CERTIFIED
 SEP 04 2012
Rodolph D. Johnson
 MUNICIPAL CLERK

MAYOR'S ACTION
 APPROVED
 SEP 13 2012
 WITHOUT SIGNATURE
 BY OPERATION OF LAW



CITY COUNCIL
ATLANTA, GEORGIA

**A RESOLUTION
BY TRANSPORTATION COMMITTEE**

12- R -1086

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE AMENDMENT NO. 1 WITH AREAS ARM ATLANTA, JV FOR FC-6007000034, MASTER CONCESSIONS AGREEMENT FOR RETAIL CONCESSIONS 2007, PACKAGE NO. 1 AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT; AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta, Georgia (“City”) owns and operates Hartsfield-Jackson Atlanta International Airport (“Airport”); and

WHEREAS, the City entered into a concessions lease agreement on September 5, 2008 to provide retail concessions services at the Airport on Concourses T, A, B, C, D, and the Atrium; and

WHEREAS, Retail Package No.1 was awarded to Areas ARM Atlanta, JV (“Areas”) under FC-6007000034; and

WHEREAS, the Blackberry Store concept has experienced declining sales at the Airport and throughout the United States of America; and

WHEREAS, the Airport Retail Management group, under the direction of the Aviation General Manager, conducted extensive research of the smartphone and mobile electronics industry; and

WHEREAS, the Airport Retail Management group determined that a concept that sells a wider variety of mobile electronics products and is an Apple, Inc. authorized reseller offers a better opportunity to increase sales from location B-R10 on Concourse B; and

WHEREAS, the Aviation General Manager recommends the execution of Amendment No. 1 to (a) change the current store concept located on Concourse B, identified as B-R10, from Blackberry Store to iTravel and (b) modify the rental structure in the concession agreement to meet the anticipated operating margins set forth by Apple, Inc.

NOW, THEREFORE BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, that the Mayor is authorized to execute Amendment No. 1 with Areas Arm Atlanta, JV For FC-6007000034, Master Concessions Agreement For Retail Concessions 2007, Package No. 1 At Hartsfield-Jackson Atlanta International Airport, which will (a) change the current store concepts located on Concourse B, identified as B-R10, from Blackberry Store to iTravel and (b) modify the rental structure in the Concession Agreement to meet the anticipated operating margins set forth by Apple, Inc.

BE IT FURTHER RESOLVED that the City Attorney is directed to prepare Amendment No. 1 and any other appropriate agreements for execution by the Mayor.



BE IT FINALLY RESOLVED that Amendment No. 1 shall not become binding upon the City, and the City shall incur no obligation or liability until same has been signed by the Mayor, attested to by the Municipal Clerk, approved as to form by the City Attorney and delivered to Areas Arm Atlanta, JV.

A true copy,

Deputy Municipal Clerk

ADOPTED by the Atlanta City Council
APPROVED as per City Charter Section 2-403

September 04, 2012
September 13, 2012

RCS# 2239
9/04/12
2:43 PM

Atlanta City Council

CONSENT I

CONSENT AGENDA SECTION I
9/4/2012
ADOPT

YEAS: 11
NAYS: 0
ABSTENTIONS: 0
NOT VOTING: 2
EXCUSED: 0
ABSENT 3

Y Smith	B Archibong	Y Moore	Y Bond
NV Hall	B Wan	B Martin	Y Watson
Y Young	Y Shook	Y Bottoms	Y Willis
Y Winslow	Y Adrean	Y Sheperd	NV Mitchell

CONSENT I

		09-04-12
ITEMS ADOPTED ON CONSENT	ITEMS ADOPTED ON CONSENT	ITEMS ADVERSE ON CONSENT
1. 12-O-1132	35. 12-R-1086	48. 12-R-1114
2. 12-O-1144	36. 12-R-1087	49. 12-R-1115
3. 12-O-1142	37. 12-R-1088	50. 12-R-1116
4. 12-O-0349	38. 12-R-1104	51. 12-R-1117
5. 12-O-1134	39. 12-R-1105	52. 12-R-1118
6. 12-O-1135	40. 12-R-1106	53. 12-R-1119
7. 12-R-1097	41. 12-R-1107	54. 12-R-1120
8. 12-R-1098	42. 12-R-1108	55. 12-R-1121
9. 10-R-1099	43. 12-R-1109	56. 12-R-1122
10. 12-R-1100	44. 12-R-1110	57. 12-R-1123
11. 12-R-1102	45. 12-R-1111	58. 12-R-1124
12. 11-R-1103	46. 12-R-1112	59. 12-R-1125
13. 12-R-1130	47. 12-R-1113	60. 12-R-1126
14. 12-R-1057		61. 12-R-1127
15. 12-R-1058		
16. 12-R-1059		
17. 12-R-1060		
18. 12-R-1061		
19. 12-R-1062		
20. 12-R-1145		
21. 12-R-1064		
22. 12-R-1065		
23. 12-R-1066		
24. 12-R-1148		
25. 12-R-1073		
26. 12-R-1074		
27. 12-R-1075		
28. 12-R-1076		
29. 12-R-1078		
30. 12-R-1079		
31. 12-R-1082		
32. 12-R-1083		
33. 12-R-1084		
34. 12-R-1085		