

(Do Not Write Above This Line)

A COMMUNICATION

BY MAYOR KASIM REED

RE-APPOINTING SAMUEL BACOTE TO SERVE ON THE FULLTON COUNTY/CITY OF ATLANTA LAND BANK AUTHORITY. THIS APPOINTMENT IS FOR A TERM OF FOUR (4) YEARS UPON COUNCIL CONFIRMATION.

CONFIRMED BY

APR 18 2011

COUNCIL

- CONSENT REFER
- REGULAR REPORT REFER
- ADVERTISE & REFER
- 1st ADOPT 2nd READ & REFER
- PERSONAL PAPER REFER

Date Referred

3/21/11

Referred To:

FIN EXC + COC

Date Referred

Referred To:

Date Referred

Referred To:

Committee \_\_\_\_\_  
Date \_\_\_\_\_  
Chair \_\_\_\_\_  
Referred To \_\_\_\_\_  
First Reading

Committee Finance

Date 3/30/2011

Chair [Signature]

Action

Fav, Adv, Hold (see rev. side)

Refer Other [Signature]

Members

[Signature]

[Signature]

[Signature]

Refer To [Signature]

Committee COC

Date 4/18/11

Chair [Signature]

Action

Fav, Adv, Hold (see rev. side)

Other [Signature]

Members

[Signature]

[Signature]

Refer To

Committee

Date

Chair

Action

Fav, Adv, Hold (see rev. side)

Other

Members

Refer To

Committee

Date

Chair

Action

Fav, Adv, Hold (see rev. side)

Other

Members

Refer To

- FINAL COUNCIL ACTION
- 2nd
  - 1st & 2nd
  - 3rd
  - Consent
  - V Vote
  - RC Vote

CERTIFIED  
APR 18 2011  
ATLANTA CITY COUNCIL PRESIDENT  
[Signature]

CERTIFIED  
APR 18 2011  
Ruth Douglas Johnson  
MUNICIPAL CLERK

MAYOR'S ACTION



11- C -0456

CITY OF ATLANTA

KASIM REED  
MAYOR

55 TRINITY AVENUE, S.W.  
ATLANTA, GEORGIA 30303-0300  
TEL (404) 330-6100

**CONFIRMED BY**  
APR 18 2011  
**COUNCIL**

March 16, 2011

Council President Ceasar Mitchell  
and City Councilmembers  
55 Trinity Avenue, SW  
Suite 2900  
Atlanta, Georgia 30303

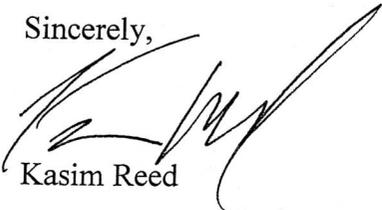
**Re: Appointment – Samuel Bacote**  
**The Fulton County/City of Atlanta Land Bank Authority**

Dear President Mitchell and Members of the Council:

It is my pleasure to appoint **Samuel Bacote** to serve as a member of The Fulton County/City of Atlanta Land Bank Authority on behalf of the City of Atlanta. Samuel Bacote is a resident of the City of Atlanta and willing to serve in this capacity. This appointment is for a full term of four (4) years. **Mr. Bacote previously filled the unexpired term of Joel Alvarado ending on December 5, 2009.**

Based on his experience and commitment to the community, I am confident that Mr. Samuel Bacote will continue to serve the The Fulton County/City of Atlanta Land Bank Authority with integrity and dedication. A copy of his qualifications is attached for your review.

Sincerely,

  
Kasim Reed

# SAMUEL BACOTE

1302 Euclid Avenue, NE, Atlanta, GA, 30307 (Cell) 404-222-6833 (Email) [samuelbacote@gmail.com](mailto:samuelbacote@gmail.com)

## FUNCTIONAL SUMMARY

**Investment Banker, Consultant and Entrepreneur** with an economic policy and community development focus offering the following key strengths:

Taxable & Tax-Exempt Bond Underwriting	Debt & Fiscal Management	Business Development
Strategic & Business Planning	Loan Origination & Administration	Marketing & Brand Management
Budget Development & Review	Financial & Loan Structuring	Project Management

## SELECT SKILLS AND ACCOMPLISHMENTS

### Governance, Policy and Oversight

- ♥ Fostered a 9-month turn-around of municipal real estate and tax abatement authority; organizational reset included 15 essential operational improvements, 3 new major programmatic initiatives and adoption of 7 guiding principles to improve community perception and partner relationships; and produced “new look” authority with greater financial and economic impact to communities and local governments

### Project Management

- ♥ Managed large community rebuilding effort involving 3 federal agencies, 5 state agencies and 10 private parties; resulted in \$500 million in capital loans “closing” within 21 days to help rebuild infrastructure and financial assets of institutions affected by major natural disaster

### Leadership and Entrepreneurship

- ♥ Founded 3 businesses, including 2 start-ups and a franchise operation of 3 stores; generated cumulative sales revenues above \$20 million and created more than 75 new jobs; and one business grew over 30 years to be one of the largest of its type in the Southeast

### Finance

- ♥ Structured \$1 billion in capital loans over 5 years to develop real estate and other financial assets; supervised performance of large loan portfolio and unsecured revolving loan program; and managed over 6 years more than \$10 billion of municipal bond, certificate and note issues for a variety of public and public/private projects for local and state governments, including first of its kind tax increment financing for a large urban area

### Strategic and Analytical

- ♥ Evaluated sales and pricing strategies for state owned - energy and transportation enterprises within a national privatization plan to raise government capital; developed rationale for bills of exchange to speed financial markets and grow GDP by 10% in a \$175 billion international economy; and provided framework for a presidential decree to address management of more than \$30 billion of external debt

### Marketing

- ♥ Led and assisted marketing efforts of a \$35 million sales unit of a multi-national corporation; planned client strategy and development; and achieved multiple installations of products and services over 5 years within existing and competitive environments

## PROFESSIONAL EMPLOYMENT HISTORY

**President**, HBCU Campus Communities, 2010, Bluffton, SC and Atlanta, GA

**President**, Commerce Capital Access Program, 2008 - 2009, Philadelphia, PA and Atlanta, GA

**Vice President**, TD Bank & TD Wealth Management, 2008 - 2009, Philadelphia, PA and Atlanta, GA

**Vice President**, Commerce Bank, Commerce Capital Access Program and Commerce Capital Markets, 2003 - 2007, Philadelphia, PA and Atlanta, GA

**Senior Vice President**, Jackson Securities Inc., 1995 - 2002, Atlanta, GA,

**Marketing Executive**, International Business Machines, National Federal Marketing, 1985 - 1990, Washington, DC

**Budget Management Intern**, City of Atlanta, Bureau of Budget and Management, 1984, Atlanta, GA

### **VOLUNTEER, INTERNATIONAL AND CULTURAL EXPERIENCES**

**Community Developer**, Catholic Relief Services, 1995, Quito, Ecuador

**Small Business Developer**, Christian Economic Coalition, 1994 - 1995, Boston, MA

**Consultant**, Program on Economic Reform Ukraine, 1994, Ministry of Finance, Kiev, Ukraine, Language: Russian

**Economic Developer**, United States Peace Corps, National Board of Industries, 1991 - 1993, Ghana, West Africa  
Language(s): Akan and French

### **BOARD AND COMMUNITY AFFILIATIONS**

**Carey Limousine Inc.**, Director, 2010 - Present

**Board of Fulton County Economic Development Authority**, Member, 2009 - Present

**Atlanta Fulton Land Bank Authority**, Vice Chairman and Mayoral Appointee, 2007 - Present, Chairman, 2010 - Present

**Atlanta Sister Cities Commission**, Treasurer, 2007 - 2009 and Mayoral Appointee 2007 - Present

**Project Community Connections Inc. Board**, Member, 2005 - Present

**PATH Foundation Board**, Member, 2005 - Present

**Georgia Chapter of Common Cause Governing Board**, Secretary, 2008 - Present and Member, 2005 - Present

**Sadie G. Mays Rehabilitation and Treatment Center Board**, Member, 2005 - Present

**Fulton County Economic Development Corporation**, Member, 2004 - Present

**Board of Alternate Life Paths Program**, President, 2000 - Present

**Odyssey Board**, Member, 2005 - 2009, Advisory Council, 2009 - Present

**Leadership Atlanta**, Graduate, 2000

**Woodruff Park Advisory Board**, Member, 1999 - 2000

**Atlanta Downtown Neighborhood Association**, founding officer and Treasurer, 1998 - 1999

**West End Neighborhood Development, Inc.**, Vice President, 1998 - 1999

**Metro-Atlanta Kiwanis Club**, President, 1998

**Westside Tax Allocation District Advisory Board**, Member, 1997 - 1998

### **EDUCATION**

Master in Public Administration, **Harvard University**, Kennedy School of Government, 1995, GFOA Public Investor Scholar

Master of Business Administration, **University of North Carolina at Chapel Hill**, 1986, Consortium for Graduate Study in Management Fellow

Bachelor of Arts in Economics, **Morehouse College**, 1984, *Cum Laude* and Merit Fellow

RCS# 964  
4/18/11  
2:53 PM

Atlanta City Council

REGULAR SESSION

MULTIPLE 11-C-0454, 0455, 0456, 0457, 0458, 0516, 0518  
0521, 0522, 0524, 0525  
CONFIRM

YEAS: 11  
NAYS: 0  
ABSTENTIONS: 0  
NOT VOTING: 3  
EXCUSED: 0  
ABSENT 2

Y Smith	Y Archibong	Y Moore	Y Bond
B Hall	Y Wan	Y Martin	Y Watson
Y Young	Y Shook	B Bottoms	NV Willis
NV Winslow	Y Adrean	Y Sheperd	NV Mitchell

MULTIPLE