A SUBSTITUTE RESOLUTION
BY FINANCE/EXECUTIVE COMMITTEE

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE AN APPROPRIATE CONTRACTUAL AGREEMENT WITH HANSEN INFORMATION TECHNOLOGIES, A SUBSIDIARY OF INFOR GLOBAL SOLUTIONS FOR THE PURPOSE OF PROVIDING A SOFTWARE MAINTENANCE AND SUPPORT AGREEMENT FOR THE HANSEN SYSTEM, ON BEHALF OF THE DEPARTMENT OF WATERSHED MANAGEMENT, IN AN AMOUNT NOT TO EXCEED TWO HUNDRED NINE THOUSAND SIX HUNDRED EIGHTY-TWO DOLLARS AND ELEVEN CENTS ($209,682.11); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND DEPARTMENT ORGANIZATION AND ACCOUNT NUMBER 5052 (WATER & WASTEWATER RENEWAL AND EXTENSION FUND) 170201 (DWM WASTEWATER TREATMENT AND COLLECTION) 5410001 (CONSULTING/PROFESSIONAL SERVICES-CAPITAL PROJECTS) 4310000 (SANITARY ADMINISTRATION); AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta ("City") did enter into a Sole Source Agreement with Hansen Information Technologies, a subsidiary of Infor Global Solutions, pursuant to Resolutions 90R2068 and 08R1551; and

WHEREAS, continuous maintenance and support of the Hansen system is essential to the function of that system; and

WHEREAS, it is the desire of the Department of Watershed Management to secure a maintenance and support agreement with Hansen Information Technologies, a subsidiary of Infor Global Solutions for the maintenance and technical support for the Hansen system; and

WHEREAS, the Commissioner of the Department of Watershed Management and the Chief Procurement Officer recommend a Software Maintenance and Support Agreement for the Hansen System be awarded to Hansen Information Technologies, a subsidiary of Infor Global Solutions in an amount not to exceed Two Hundred Nine Thousand Six Hundred Eighty-Two Dollars and Eleven Cents ($209,682.11).

THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA, HEREBY RESOLVES, that the Mayor is authorized to execute a Maintenance and Support Agreement ("Agreement") with Hansen Information Technologies, a subsidiary of Infor Global Solutions for the maintenance and support of the Hansen system on behalf of the Department of Watershed Management, in an amount not to exceed Two Hundred Nine Thousand Six Hundred Eighty-Two Dollars and Eleven Cents ($209,682.11).

BE IT FURTHER RESOLVED, that the term of the Agreement shall be for a base of one (1) year with three (3) one (1) year renewal options at the sole discretion of the City.

BE IT FURTHER RESOLVED, that the Chief Procurement Officer is directed to assist the City Attorney in the preparation of an appropriate contractual agreement for execution by the Mayor.

BE IT FURTHER RESOLVED, that the Agreement will not become binding upon the City, and the City will incur no liability under it until the Agreement is approved by the City Attorney as to form, executed by the Mayor, attested to by the Municipal Clerk and delivered to Hansen Information Technologies, a subsidiary of Infor Global Solutions.

BE IT FURTHER RESOLVED, that the funding of the Agreement shall be subject to and expressly contingent upon the City's adoption and approval of the FY 2010 budget and the appropriation of sufficient funds to the associated funding sources.

BE IT FINALLY RESOLVED, that all contracted work will be charged to and paid from Fund Department Organization and Account Number 5052 (Water & Wastewater Renewal and Extension Fund) 170201(DWM Wastewater Treatment and Collection) 5410001 (Consulting/Professional Services-Capital Projects) 4310000 (Sanitary Administration).

A RESOLUTION BY
FINANCE/EXECUTIVE COMMITTEE

09-R-1015

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE AN APPROPRIATE CONTRACTUAL AGREEMENT WITH HANSEN INFORMATION TECHNOLOGIES, A SUBSIDIARY OF INFOR GLOBAL SOLUTIONS FOR THE PURPOSE OF PROVIDING A SOFTWARE MAINTENANCE AND SUPPORT AGREEMENT FOR THE HANSEN SYSTEM, ON BEHALF OF THE DEPARTMENT OF WATERSHED MANAGEMENT, IN AN AMOUNT NOT TO EXCEED TWO HUNDRED NINE THOUSAND SIX HUNDRED EIGHTY-TWO DOLLARS AND ELEVEN CENTS ($209,682.11); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND DEPARTMENT ORGANIZATION AND ACCOUNT NUMBER 5052 (WATER & WASTEWATER RENEWAL AND EXTENSION FUND) 170201 (DWM WASTEWATER TREATMENT AND COLLECTION) 5410001 (CONSULTING/PROFESSIONAL SERVICES-CAPITAL PROJECTS) 4310000 (SANITARY ADMINISTRATION); AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta ("City") did enter into a Sole Source Agreement with Hansen Information Technologies, a subsidiary of Infor Global Solutions, pursuant to Resolutions 90R2068 and 08R1551; and

WHEREAS, continuous maintenance and support of the Hansen system is essential to the function of that system; and

WHEREAS, it is the desire of the Department of Watershed Management to secure a maintenance and support agreement with Hansen Information Technologies, a subsidiary of Infor Global Solutions for the maintenance and technical support for the Hansen system; and

WHEREAS, the Commissioner of the Department of Watershed Management and the Chief Procurement Officer recommend a Software Maintenance and Support Agreement for the Hansen System be awarded to Hansen Information Technologies, a subsidiary of Infor Global Solutions in an amount not to exceed Two Hundred Nine Thousand Six Hundred Eighty-Two Dollars and Eleven Cents ($209,682.11).

THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA, HEREBY RESOLVES, that the Mayor is authorized to execute a Maintenance and Support Agreement ("Agreement") with Hansen Information Technologies, a subsidiary of Infor Global Solutions for the maintenance and support of the Hansen system on behalf of the Department of Watershed Management, in an amount not to exceed Two Hundred Nine Thousand Six Hundred Eighty-Two Dollars and Eleven Cents ($209,682.11).

BE IT FURTHER RESOLVED, that the Chief Procurement Officer is directed to assist the City Attorney in the preparation of an appropriate contractual agreement for execution by the Mayor.

BE IT FURTHER RESOLVED, that the Agreement will not become binding upon the City, and the City will incur no liability under it until the Agreement is approved by the City Attorney as to form, executed by the Mayor, attested to by the Municipal Clerk and delivered to Hansen Information Technologies, a subsidiary of Infor Global Solutions.

BE IT FURTHER RESOLVED, that the funding of the Agreement shall be subject to and expressly contingent upon the City's adoption and approval of the FY 2010 budget and the appropriation of sufficient funds to the associated funding sources.

BE IT FINALLY RESOLVED, that all contracted work will be charged to and paid from Fund Department Organization and Account Number 5052 (Water & Wastewater Renewal and Extension Fund) 170201(DWM Wastewater Treatment and Collection) 5410001 (Consulting/Professional Services-Capital Projects) 4310000 (Sanitary Administration).

CITY OF ATLANTA

Shirley Franklin
Mayor

SUITE 1790
55 TRINITY AVENUE, SW
ATLANTA, GA 30303
(404) 330-6204 Fax: (404) 658-7705
Internet Home Page: www.atlantaga.gov

DEPARTMENT OF PROCUREMENT
Adam L. Smith, Esq., CPPB
Chief Procurement Officer
asmith@atlantaga.gov

May 26, 2009

SOLE SOURCE
PROCUREMENT CERTIFICATION

This sole source request is made for Hansen Information Technologies, A Subsidiary of INFOR Global Solutions, for the Software Maintenance and Support Agreement for the Hansen System for the City of Atlanta, Department of Watershed Management.

Having conducted an investigation of the available sources regarding the materials, goods and/or services stipulated herein pursuant to § 2-1191 of the City of Atlanta Code of Ordinances, Sole Source Procurement, my findings are the following:

1. Hansen Information Technologies, Inc., A Subsidiary of INFOR Global Solutions – Is the sole source manufacturer and distributor of the Hansen Version 7 and Version 8 Software and ongoing support. They are the inventor, owner, and sole provider in the United States.

2. Hansen Information Technologies, Inc., A Subsidiary of INFOR Global Solutions – Hansen Information Technologies is the leading supplier of application software that helps manage the operations of government. Hansen's leading edge products aggregate citizen and business requests for services and business transactions across the enterprise that offers multiple channels of secured access to back-office functions. Hansen supports over 450 governments, including state, city, county, and special districts covering over 80 million people who conduct over 1.2 billion transactions a year. The company is a privately-held corporation that employs 250 employees. Headquartered in Sacramento, California, the company has offices in Auckland, London, Perth, Melbourne, Mississauga (Toronto), and Sydney.

3. Hansen Information Technologies, Inc., A Subsidiary of INFOR Global Solutions – Is located at 13560 Morris Road, Suite 4100, Alpharetta, GA 30004

I, Adam L. Smith, by the authority vested in me pursuant to § 2-1191, do hereby approve, direct and authorize the sole source procurement for Requisition Number: **191-3549**.

The Hansen Information Technologies, Inc., A Subsidiary of INFOR Global Solutions, Software Maintenance and Support Agreement for the Hansen System, will be used for Software Licenses, Maintenance, and Data Conversion from Maximo to Hansen 7.7 for the City of Atlanta, Department of Watershed Management.

Adam L. Smith

Adam L. Smith

Part II: Legislative White Paper: (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:

Committee of Purview: City Utilities

Caption: **A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE AN APPROPRIATE CONTRACTUAL AGREEMENT WITH HANSEN INFORMATION TECHNOLOGIES, A SUBSIDIARY OF INFOR GLOBAL SOLUTIONS FOR THE PURPOSE OF PROVIDING A SOFTWARE MAINTENANCE AND SUPPORT AGREEMENT FOR THE HANSEN SYSTEM, ON BEHALF OF THE DEPARTMENT OF WATERSHED MANAGEMENT, IN AN AMOUNT NOT TO EXCEED TWO HUNDRED NINE THOUSAND SIX HUNDRED EIGHTY-TWO DOLLARS AND ELEVEN CENTS ($209,682.11); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND DEPARTMENT ORGANIZATION AND ACCOUNT NUMBER 5052 (WATER & WASTEWATER RENEWAL AND EXTENSION FUND) 170201 (DWM WASTEWATER TREATMENT AND COLLECTION) 5410001 (CONSULTING/PROFESSIONAL SERVICES-CAPITAL PROJECTS) 4310000 (SANITARY ADMINISTRATION); AND FOR OTHER PURPOSES.**

Council Meeting Date: June 15, 2009

Requesting Dept.: Watershed Management

B. To be completed by the department:

1. Please provide a summary of the purpose of this legislation (Justification Statement).

Example: The purpose of this legislation is to anticipate funds from a local assistance grant to purchase child safety seats.

The purpose of this legislative request is for providing maintenance and technical support for the Hansen system. On behalf of the Department of Watershed Management, in an amount not to exceed: Two Hundred Nine Thousand Six Hundred Eighty Two Dollars and Eleven Cents ($209,682.11).

2. Please provide background information regarding this legislation.

Example: The task force of homelessness conducted a study regarding homelessness, its impact and consequences on the City. This resolution reflects the Mayor's desire to open a twenty-four hour center that will respond to the needs of the homelessness in Atlanta.

3. <u>If Applicable/Known:</u>

(a) Contract Type (e.g. Professional Services, Construction Agreement, etc):): Consulting/Professional Services-Capital Projects.

(b) **Source Selection:** N/A

(c) **Bids/Proposals Due:** N/A

(d) **Invitations Issued:** N/A

(e) **Number of Bids:** N/A

(f) **Proposals Received:** N/A

(g) **Bidders/Proponents:** N/A

(h) **Term of Contract:** 4/1/09 thru 3/31/10

4. Fund Account Center (*Ex. Name and number*): 5052 (Water & Wastewater Renewal and Extension Fund) 170201(DWM Wastewater Treatment and Collection) 5410001 (Consulting/Professional Services-Capital Projects) 4310000 (Sanitary Administration) $209,682.11.

Fund: _____ **Account:** _____ **Center:**_____

5. Source of Funds: ***Example: Local Assistance Grant*** 5052 (Water & Wastewater Renewal and Extension Fund) 170201(DWM Wastewater Treatment and Collection) 5410001 (Consulting/Professional Services-Capital Projects) 4310000 (Sanitary Administration) $209,682.11.

6. Fiscal Impact: This Legislation will result in a reduction in the amount of : Two Hundred Nine Thousand Six Hundred Eighty Two Dollars and Eleven Cents.

Example: This legislation will result in a reduction in the amount of _____ to Fund Account Center Number _____.

7. Method of Cost Recovery: n/a

Examples:

a. ***Revenues generated from the permits required under this legislation will be used to fund the personnel needed to carry out the permitting process.***

b. ***Money obtained from a local assistance grant will be used to cover the costs of this Summer Food Program.***

This Legislative Request Form Was Prepared By: Phyllis Reed-Brown

CITY OF ATLANTA
DEPT. OF PROCUREMENT

09 MAY 26 AM 11:07

SHIRLEY FRANKLIN
MAYOR

CITY OF ATLANTA
55 TRINITY AVENUE, SW, SUITE 5400, SOUTH BLDG.
ATLANTA, GEORGIA 30303-0324
OFFICE (404) 330-6081
FAX (404) 658-7194

DEPARTMENT OF
WATERSHED MANAGEMENT
ROBERT J. HUNTER
Commissioner

May 20, 2009

TO: Adam L. Smith, Chief Procurement Officer
Department of Procurement

FROM: Robert J. Hunter, Commissioner Robert J. Hunter
Department of Watershed Management

RE: **LEGISLATIVE REQUEST FOR SOLE SOURCE PROCUREMENT CONTRACT: Professional Services for Software Licensing, Maintenance and Data Conversion from Maximo to Hansen 7.7**
Contractor: Hansen Information Technologies, A Subsidiary of Infor Global Solutions (Revised – 05/22/09)

The Department of Watershed Management requests approval for sole source procurement pursuant to city code section 2-1191 for the purpose of securing the following services: software licenses, maintenance and data conversion from Maximo to Hansen 7.7 with Hansen Information Technologies, A Subsidiary of Infor Global Solutions.

This project is needed to more efficiently manage ground assets for the Department of Watershed Management by expanding Hansen, the Computerized Maintenance Management System (CMMS), to add Drinking Water's Distribution assets with the existing Wastewater Collection assets. This will require that Drinking Water's Distribution assets and data will migrate from Maximo to Hansen. The strategic plan is to have all linear assets in Hansen and all plant (vertical) assets in Maximo, which employs the optimal use of each CMMS's area of expertise.

Please be advised that Hansen Information Technologies, Inc. is the only global source for Hansen Version 7 and Version 8 software and ongoing support. Hansen Information Technologies, Inc. is the inventor, owner and sole provider in the United States, Canada, Europe, Africa, Puerto Rico and Australia/NZ of its Infrastructure Management, Permits and Licensing, Utility Billing, Financial Management, Tax Assessment, and Transit/Rail software programs.

These registered, trademarked and copyrighted, customized programs are licensed by Hansen directly to the respective user. Additionally, Hansen has no certified partners, resellers or VARS within the United States providing Hansen Version 7 or Version 8 software implementations and/or maintenance. Because of this marketing strategy, Hansen is to be considered a sole source/brand name only provider of these licenses and associated maintenance, support and implementation services.

Please approve this request with Hansen in an amount not to exceed **$475,000.00** ($289,250.00) for software licenses and maintenance + $172,000.00 for data conversion + $13,750.00 for miscellaneous) The cost shall be charged to and paid from Fund, Department Organization and Account number **5051** (WATER AND WASTEWATER REVENUE FUND **170101** (DWM COMMISSIONER OF WATERSHED MANAGEMENT) **5212001** (CONSULTING / PROFESSIONAL SERVICES) **1320000** (CHIEF EXECUTIVE).

If you have any additional questions or concerns, please feel free to contact Gwendolyn J. Carswell, Watershed Manager, at 404-330-6331 or Daphne Rackley, 404-865-8948.

Thank you for your approval of this request.

/gjc

c: Sheila Pierce, DWM
Debra Henson, DWM
Sammy Goodson, DWM
David Chapman, DOP
Daphne Rackley, DWM
Sage Glanton, DF
Gwendolyn J. Carswell, DWM

SERVICES WORK ORDER

This Services Work Order ("Work Order or SOW") is subject to all terms and conditions of the Software Services Agreement (or, if applicable, the Professional Services Agreement) between Hansen Information Technologies, Inc., an Infor company ("Infor") and City of Atlanta Department of Watershed Management ("Licensee") with an Effective Date of _____ (the "Services Agreement"). All terms of the Services Agreement are incorporated herein by this reference. Capitalized terms not defined in this Work Order are defined in the Services Agreement. In the event of a conflict, the terms of this Work Order control over the terms of the Services Agreement. This Work Order may also constitute an "engagement Authorization" as such term may be used in the Services Agreement.

Effective date of this Work Order: _____

Work Order Number: ATL-DW-Maximo-Conversion-H MS

Prepared By: Michael Jensen

Approved By: _____

Project Name	City of Atlanta Department of Watershed – Drinking Water Division: Maximo to Hansen | Assets Conversion
Objective:	Licensee has elected to migrate its asset records (except for plant inventory) from Maximo to Hansen 7.7. These assets are defined as "linear" assets. Infor Professional Services will partner with the Licensee to perform the data conversion and import into Hansen 7.7 as well as facilitate implementation of the information within Hansen 7.7

Project Scope

Infor Professional Services (PSO) will provide the services necessary in order to convert and import the identified Maximo asset data (id, description, asset type, etc.) into the Hansen 7.7 system and implement its use within City of Atlanta Department of Watershed Management - Drinking Water Department . This implementation includes Hansen Mobile Solutions (HMS) for use in the field along with integration planning and requirements development for interfacing Hansen 7.7 with Oracle CRM and enQuesta.

Project Deliverables

1. Project management
2. Business Process Analysis
3. Mapping and conversion of Maximo asset data into Hansen 7.7 format
4. Integration validation and testing of converted data
5. Hansen Mobile Solutions (HMS)
6. HMS-Specific Project Analysis and Design
    1. HMS-Specific Project Management
    2. Mobile Server to Hansen DB Con nect/Config
    3. Mobile Field Software Base Configuration
    4. Testing and Customer Test Support
    5. Onsite Installation
    6. Onsite Training – Admin / Test Group
7. Training – 1 week certification for up to 5 people on Hansen 7
8. Integration – 2 weeks Integration Planning and Requirements Development for following interfaces with Hansen 7.7
    1. Oracle CRM
    2. enQuesta

Project Assumptions

Timeliness and Access

Licensee shall provide resources at the level necessary to successfully perform the tasks and responsibilities as defined for the Project.

Appropriate "Licensee process experts" will be available for Q&A with reasonable notice and will have adequate knowledge of the process to provide definitive answers regarding the process and associated business rules.

Process owners (department heads, managers, supervisors) will be available with reasonable notice to confirm and validate Q&A as needed. In the event questions arise regarding the correct policy or process, the question will be resolved within 2 Licensee business days with a definitive answer from an appropriate "authority" within the Licensee organization.

Licensee and/or vendor personnel will attend and be on time for all scheduled process interviews, technical "side bars," question resolution sessions and "sign-off" meetings. Licensee personnel will remain available throughout the scheduled time period.

Requested information, documents, sample files, and other materials relevant to the process will be readily available and accurate.

Infor personnel will have regular access to Licensee PCs that are suitable for performing the necessary operations of the documentation and setup process.

Infor personnel will either have DBA privileges on the Hansen 7.7 development, testing and production instances or ready access to an assigned Licensee resource with those DBA privileges. If a Licensee resource is used, the resource personnel should be able to respond and comply with requests for required changes to the database within 8 Licensee business hours.

The Licensee will meet all required deliverable dates outlined and agreed as part of this project. Delays to schedules will be processed through Change Control and may increase the cost of the project for the Licensee.

In the event of a Force Majeure, the timeline will be reassessed with the intent of both Infor and the Licensee to continue work as soon as possible.

In the event where Licensee resources are unavailable (i.e. civic disruption of services), the Licensee will make all efforts to ensure that the project timeline and milestones are met. If the schedule cannot be met, the Licensee with Infor will reset the schedule. In the event that specific milestones must be delayed greater than 2 months, Infor will invoice for the work and effort completed to that time on each milestone.

Changes to business rules which occur during or after the interview and documentation processes will be subject to change control and may increase cost of project.

Deliverable and Milestone Acceptance

At the completion of each deliverable, a Deliverable Review will be conducted with the Licensee Project Manager and the Infor Project Manager to review and accept the deliverables based on acceptance criteria mutually agreed upon by the Licensee and Infor. These acceptance criteria will be established during Project Initiation in the Project Plan. Refer to the sample Deliverable Acceptance Form on the next page.

Deliverable Acceptance

Infor Deliverables will require sign-off by the Licensee Project Manager. The Licensee Project Manager will approve or disapprove each deliverable within two (2) business days of notification of it being delivered, unless otherwise mutually agreed upon by the Licensee and Infor. If upon review, the Licensee Project Manager determines the deliverable to be completed and acceptable, and notifies the Infor Project Manager in writing, the deliverable will be deemed accepted.

If the deliverable is not completed or acceptable, the Licensee will document in writing any material nonconformity in the functionality and performance of the Infor deliverable. Infor will promptly correct all material non-conformities and re-submit the Infor deliverable for acceptance, which will recommence these acceptance procedures.

If no notification of acceptance or rejection is provided by the Licensee Project Manager within two (2) business days, the deliverable will be deemed accepted.

Project Exclusions

1. No interfaces or data exchanges between Hansen 7.7 and Maximo.
2. Any work not specifically included in this Services Work Order (SWO) is excluded and will be quoted under a separate proposal / Services Work Order

Infor Responsibilities

Subject Matter Experts

Provide Subject Matter Experts (SMEs) as referenced in the "Project Deliverables" section for purposes of providing assistance for the items / issues referenced in the "Project Scope' section.

Project Management:
The Infor Project Manager shall employ the following standard project management guidelines in Conducting the project.

1. Create a detailed project plan in conjunction with Licensee, and
   (i) a timeline for each project phase, and
   (ii) a timeline for the entire project.
2. The Infor team's Project Manager will manage all contractual obligations, and attend status meetings called by the Licensee team while the project is in progress.

1. The Infor team's Project Manager shall manage the timelines and will be responsible for communicating with the Licensee team on all issues with regard to the project. The Infor Project Manager will notify the Licensee team in a timely manner if substantive deviations from the timelines occur, or when such deviations could reasonably be anticipated.

Licensee Responsibilities

Subject Matter Experts:

Designate internal subject matter experts in the areas of:

1. Network Systems and Administration
2. Business Processes
3. Hansen Administration

Partner for Solution:

Actively participate with Infor team to provide the deliverables referenced in the sections "Overview" and "Project Scope".

Facility Requirements

Licensee will provide the following facilities and accommodations for the members of the Project Team.
Project Team Work Space

The Licensee will provide two (2) workspaces that will allow the Infor Project Team to facilitate interaction with the Licensee Teams for the duration of the project. The work space should be outfitted with standard office accommodations, such as, standard size desks and chairs, the ability to connect to a laser printer, internet access, desktop phones, access to a copier and fax.

Work Stations

The project team will need two (2) lab workstations available for configuration and testing phase of the project.

Conference Rooms

Licensee will provide access to conference rooms that can be reserved for the project throughout the duration of the project as needed. This arrangement will facilitate both planned meetings and spontaneous group discussions and reduce the interruptions to other members of the Project Management Teams.

User Testing and Acceptance

Licensee will designate personnel that are authorized to approve and accept the various process documents and final setups that will be completed by Infor. The authorized Licensee agent will provide sign-off within two (2) Licensee business days. If no notification of acceptance or rejection is provided by the Licensee agent within two (2) business days, the deliverable will be deemed accepted.

Licensee will complete testing in a reasonable amount of time (as per the project plan) and correctly identify and document any problems.

Resource	Estimated Days	Daily Rate (US$)	Estimated Fee (US$)
Project Manager	**10**	$1,500	$15,000.00
Business Analyst	**15**	$1,500	$22,500.00
Application Configuration	**25**	$1,500	$37,500.00
Application Engineer	**10**	$1,500	$15,000.00
Trainer – Train the Trainer	**10**	$1,500	$15,000.00
Trainer – Certification Training	**10**	$1,500	$15,000.00
HMS Specific Project Management	**8**	$2,000	$16,000.00
HMS Specific Business Analyst	**5**	$2,000	$10,000.00
HMS Application Configuration	**5**	$2,000	$10,000.00
HMS Application Engineer	**6**	$2,000	$12,000.00
HMS Trainer	**2**	$2,000	$4,000.00
	1 0 6	**Total:**	**$172,000.00**

Terms & Conditions

Estimated time and costs listed in this Work Order represent an estimate only. Actual project time and cost may vary from the estimates provided. Where a substantial variation from this Work Order is foreseen, both parties must agree in writing to the additional work and amend this Work Order accordingly. All services are provided on a time and materials basis and are billed monthly. Billing and payment are not dependent or conditioned on delivery of deliverables contemplated herein or any other deliverables. Travel and living expenses are not included in the rates or estimated fees stated herein. Such travel and living expenses are in addition to such fees. Travel time to and from Licensee's site will be billed at $90 per hour. Overtime rates of 150% of the quoted rate apply for after hours and weekend work. "After hours work" is defined as services performed between 8:00 p.m. and 6:00 a.m. "Weekend work" is defined as services performed between 8:00 p.m. Friday and 6:00 a.m. Monday. Holiday rates of 200% of the quoted rate apply for all holiday work.

LOCATIONS. Services may be provided at the facilities of Infor or its Contractors, or at the Licensee sites listed below. A minimum of 1/2 day (4 hours) will be charged for all work at the Licensee's facilities. Remote services provided via phone, facsimile or remote access to Licensee's site will be charged at the standard hourly rate.

PAYMENT: Infor will invoice Licensee for all services and applicable charges on a monthly basis, as Infor renders the services or Licensee incurs the charges, as applicable. Services fees related to training are payable in advance, and Licensee will be invoiced by Infor for such training upon receipt of this Work Order. Licensee will pay each Infor invoice within thirty (30) days of the date of invoice.

THE PARTIES have executed this Work Order through the signatures of their respective authorized representatives.

HANSEN INFORMATION TECHNOLOGIES, INC.	**LICENSEE: CITY OF ATLANTA DEPARTMENT OF WATERSHED MANAGEMENT**
Signature: _____	Signature:
Printed Name: _____	Printed Name: _____
Title: _____	Title: _____
Address: _____	Address: 55 Trinity Ave., Suite 5418
Address: _____	Address: Atlanta, GA 30303
Signature Date: _____	Signature Date: _____

Licensee Contact Information:

Contact Person:	Daphne Rackley
Contact Title:	Manager, Customer Care Unit
Contact Person Address:	55 Trinity Ave., Suite 5418, Atlanta, GA 30303
Contact Person Phone Number:	404.865.8948
Contact Person Cell Number:	678.616.6519
Contact Person Email:	drackley@AtlantaGa.Gov

Licensee Site Addresses: 55 Trinity Ave., Suite 5418, Atlanta, GA 30303

SERVICES ENGAGEMENT SET UP – INTERNAL USE ONLY	
Engagement Manager:	
Time Approver: Item Class:	Alternate Approver: Product:

be enterprising

September 9, 2008

TO WHOM IT MAY CONCERN

RE: SOLE SOURCE/BRAND NAME ONLY JUSTIFICATION

Please be advised that Hansen Information Technologies, Inc. is the only global source for Hansen Version 7 and Version 8 software and ongoing support.

Hansen Information Technologies, Inc. is the inventor, owner and sole provider in the United States, Canada, Europe, Africa, Puerto Rico and Australia/NZ of its Infrastructure Management, Permits and Licensing, Utility Billing, Financial Management, Tax Assessment, and Transit/Rail software programs.

These registered, trademarked and copyrighted, customized programs are licensed by Hansen directly to the respective user. Additionally, Hansen has no certified partners, resellers or VARS within the United States providing Hansen Version 7 or Version 8 software implementations and/or maintenance. Because of this marketing strategy, Hansen is to be considered a sole source/brand name only provider of these licenses and associated maintenance, support and implementation services.

If you require additional information, please contact me at (800) 821-9316.

Sincerely,

Scott Wright
Vice President Operations, Infor Public Sector Unit

City of Atlanta, GA

V7 for Water

Prepared for: Daphne Rackley

Catalog #	HANSEN V7 SOFTWARE	Concurrent Seats Per Module	Unit Price	Cost
AW-01	Water Module	50	4,000	$200,000
	Mobile Assets Server (Notebook Ed.)	1	15,000	$15,000
	Mobile Asset Field User CAL	50	2,000	$100,000
	SOFTWARE SUBTOTAL			**$315,000**
	DISCOUNT VALID THROUGH 6/16/09 (25%)			**($78,750)**
	SOFTWARE TOTAL			**$236,250**
	Annual Service and Maintenance			
	V7 Annual Service and Maintenance (20% of list Software)**			**$63,000**
	DISCOUNT VALID THROUGH 6/16/09 (25%)			**($10,000)**
	ANNUAL SERVICE AND MAINTENANCE TOTAL			**$53,000**
	TOTAL DISCOUNT VALID THROUGH 6/16/09 (25%)			**($88,750)**
	TOTAL SOFTWARE AND SUPPORT COSTS			**$289,250**

A sales order will be required to process this order

Hansen Authorized Signature Mary M Kern

Date: March 25, 2009 Price Quote by Jess Fortune

Unless accompanied by an authorized signature above, this quote is for **budgetary purposes** only. If signed, this quotation is **valid until June 16, 2009.**

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE **ATTN: GREG PRIDGEON**

Dept.'s Legislative Liaison: _____**Maisha L. Wood**_____

Contact Number: _____**(404) 330-6887**_____

Originating Department: _____**Department of Watershed Management**___
Committee(s) of Purview: _____**City Utilities**_____

Chief of Staff Deadline: _____**May 26, 2009**_____

Anticipated Committee Meeting Date(s): _____**June 9, 2009**_____

Anticipated Full Council Date: _____**June 15, 2009**_____

Legislative Counsel's Signature: _____

Commissioner Signature: Robert J. Hunter S&P

Chief Procurement Officer Signature: Adam A. Smith

CAPTION

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE AN APPROPRIATE CONTRACTUAL AGREEMENT WITH HANSEN INFORMATION TECHNOLOGIES, A SUBSIDIARY OF INFOR GLOBAL SOLUTIONS FOR THE PURPOSE OF PROVIDING A SOFTWARE MAINTENANCE AND SUPPORT AGREEMENT FOR THE HANSEN SYSTEM, ON BEHALF OF THE DEPARTMENT OF WATERSHED MANAGEMENT, IN AN AMOUNT NOT TO EXCEED TWO HUNDRED NINE THOUSAND SIX HUNDRED EIGHTY-TWO DOLLARS AND ELEVEN CENTS ($209,682.11); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND DEPARTMENT ORGANIZATION AND ACCOUNT NUMBER 5052 (WATER & WASTEWATER RENEWAL AND EXTENSION FUND) 170201 (DWM WASTEWATER TREATMENT AND COLLECTION) 5410001 (CONSULTING/PROFESSIONAL SERVICES-CAPITAL PROJECTS) 4310000 (SANITARY ADMINISTRATION); AND FOR OTHER PURPOSES.

FINANCIAL IMPACT (if any): **$209,682.11**

Mayor's Staff Only

Received by CPO: _____ Received by LC from CPO: _____
(date) (date)

Received by Mayor's Office: 5/27/09 Reviewed by: _____
(date) (date)

Submitted to Council: _____
(date)

293887-1