

**A RESOLUTION  
BY FINANCE/EXECUTIVE COMMITTEE**

**A RESOLUTION AUTHORIZING THE CHIEF PROCUREMENT OFFICER TO UTILIZE GSA CONTRACT #S000546-043 FOR THE PURCHASE OF CISCO 24-PORT GIGABIT ETHERNET SWITCHING CARDS FOR THE CITY OF ATLANTA, DEPARTMENT OF AVIATION; IN AN AMOUNT NOT TO EXCEED \$37,758.00. CISCO 24-PORT GIGABIT ETHERNET SWITCHING CARDS WILL BE USED TO PROVIDE ADDITIONAL CAPACITY FOR FUTURE EXPANSION OF THE DEPARTMENT OF AVIATION NETWORK. THE EQUIPMENT PURCHASE WILL BE CHARGED TO AND PAID FROM FDOA 5502 (AIRPORT RENEWAL AND EXTENSION FUND), DEPARTMENT 180107 (DEPARTMENT OF AVIATION, AVIATION INFORMATION SERVICES), EXPENDITURE 5421003 (EQUIPMENT +5000), FUNCTIONAL ACTIVITY 7563000 (AIRPORT); AND FOR OTHER PURPOSES.**

**WHEREAS**, the City of Atlanta (“City”) Department of Aviation, desires to purchase Cisco 24-port Gigabit Ethernet Switching cards from Presidio, Inc. to upgrade existing Supervisor cards no longer supported by Cisco; and

**WHEREAS**, pursuant to the City’s Procurement and Real Estate Code of Ordinances §2-1606 the Chief Procurement Officer may procure supplies, services, and construction items through contracts established by the purchasing division of the State where such contracts and contractors substantially meet the requirements of this article; and

**WHEREAS**, the General Manager of the Department of Aviation and the Chief Procurement Officer recommend procuring Cisco 24-port Gigabit Ethernet Switching cards from Presidio, Inc. for the Department of Aviation.

**NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA**, that the Chief Procurement Officer is authorized to execute a purchase order with Presidio, Inc. for the purchase of Cisco 24-port Gigabit Ethernet Switching cards in an amount not to exceed \$37,758.00.

**BE IT FURTHER RESOLVED**, that all work will be paid from Fund 5502 (Airport Renewal and Extension Fund), Department 180107 (DOA-Aviation Information Services), Expenditure 5421003 (Equipment +5000), Functional Activity 7563000 (Airport).

**BE IT FURTHER RESOLVED**, that the Chief Procurement Officer is directed to prepare an appropriate purchase order.

**BE IT FINALLY RESOLVED**, that the purchase order will not become binding upon the City and the City will incur no liability until it has been approved by the Chief Procurement Officer and delivered to Presidio, Inc.

Prepared for: Department of Aviation  
 Description: 6724 Switch Module  
 Quote ID: PNS031009DOA1



**Bill to:**  
 City of Atlanta, Department of Finance  
 Account Payable Division  
 68 Mitchell St.  
 Suite 6100  
 Atlanta, GA 30303

**Ship to:**  
 City of Atlanta, Department of Aviation  
 1300 Inner Loop Rd.  
 Atlanta, GA 30320  
 Contact: Szajih Saniatan  
 Phone: 404 209 2164  
[szajih.saniatan@atlanta-airport.com](mailto:szajih.saniatan@atlanta-airport.com)

**Date: 3/10/09**  
 Brian Onstott  
 Office: 678 291-1845  
 Cell: 404 550-9664  
 Fax: 770 582-8768  
 Email: [bonstott@Presidio.com](mailto:bonstott@Presidio.com)  
 Georgia State Contract #: **S000546-043**

**One Sun Court**  
**Norcross, GA**  
**30092**

Product	Description	Qty	Unit List	Ext Unit Price	Ext Price
WS-X6724-SFP=	Catalyst 6500 24-port GigE Mod: fabric-enabled (Req. SFPs)	4	\$ 15,000.00	\$ 9,300.00	\$ 37,200.00
MEM-XCEF720-256M	Catalyst 6500 256MB DDR: xCEF720 (67xx interface, DFC3A)	4	\$ -	\$ -	\$ -
WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	4	\$ -	\$ -	\$ -
<b>Subtotal:</b>					\$ 37,200.00
<b>Estimated Shipping:</b>					\$ 558.00
<b>Grand Total:</b>					\$ 37,758.00

**Please fax purchase orders to 770-582-8768 or email Brian Onstott at [bonstott@presidio.com](mailto:bonstott@presidio.com)**

**Terms:** All equipment is covered by the manufacturer's warranty.  
 All payments will be due 30 days from date of invoice.  
 Quote valid for 30 days.

## Legislation Summary

Committee of Purview:

### Caption

A resolution authorizing the Mayor to execute an appropriate contractual agreement on behalf of the Department of Aviation with Presidio, Inc. c/o Cisco Systems in an amount not to exceed thirty seven thousand seven hundred fifty eight dollars and no cents (\$37,758.00). All contract work shall be charged to and paid from fund account and center number: 5502 (Airport Renewal and Extension Fund), 180107 (Department of Aviation, Aviation Information Services), 5421003 (Equipment +5,000), 7563000 (Airport).

Council Meeting Date: May 04, 2009

Legislation Title: Resolution authorizing the Chief Procurement Officer to utilize the State of Georgia GTA Contract #S000546-043 with Presidio, Inc. c/o Cisco Systems for the purchase of Cisco 24-Port Gigabit Ethernet Switching Cards on behalf of the Department of Aviation in an amount not to exceed thirty seven thousand seven hundred fifty eight dollars and no cents (\$37,758.00). All contract work shall be charged to and paid from fund account and center number: 5502 (Airport Renewal and Extension Fund), 180107 (Department of Aviation, Aviation Information Services), 5421003 (Equipment +5,000), 7563000 (Airport).

Requesting Department: Department of Aviation

Contract Type: N/A

Source Selection: State of Georgia GTA Contract #S000546-043

Bids/Proposals Due: N/A

Invitations Issued: N/A

Number of Bids/  
Proposals Received: N/A

Bidders/Proponents: N/A

**Justification Statement:** N/A

**Background:** N/A

**Fund Account Centers:** 5502 (Airport Renewal and Extension Fund), 180107 (Department of Aviation, Aviation Information Services), 5421003 (Equipment +5,000), 7563000 (Airport).

**Source of Funds:** N/A

**Fiscal Impact:** N/A

**Term of Contract:** N/A

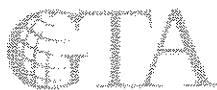
**Method of Cost Recovery:** N/A

**Approval:**  
DOF:  
DOL:

**Prepared By:** Patricia Lowe, Buyer

**Contact Number:** 404.330.6583

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Georgia Technology Authority

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## Cisco Systems

**All purchases made under this contract must be for public use only. Purchases for personal use by public employees or officials are prohibited. This contract is not authorized for Voice over IP hardware or software.**

Contract #: S 000546-043  
Vendor I.D.: 77-0059951  
Contract period: July 1, 2003 - June 30, 2009  
Availability: Government and Education

### Vendor Information:

Cisco Systems, Inc.  
500 Northridge Rd., Suite 700  
Atlanta, GA 30350  
Fax: 678-352-2934

To request a copy of the Georgia Public Sector coverage map, please send an email to [georgia-public-sector-map@cisco.com](mailto:georgia-public-sector-map@cisco.com). Be sure to reference your partner name in the email request.

### Ordering information:

Fax or mail orders to any authorized reseller listed below.

### Payment information:

Payments for orders placed with authorized resellers should be made directly to them.  
Payment terms: Net 30  
Leasing option: Yes

### Contract administrator, order inquiries, and complaint resolution:

Call 678-352-2500

### Matt Cobb

Cisco Systems  
[macobb@cisco.com](mailto:macobb@cisco.com)  
678-352-2806



## Georgia State Authorized Resellers

### Cisco Systems

All purchases made under this contract must be for public use only. Purchases for personal use by public employees or officials are prohibited. This contract is not authorized for Voice over IP hardware or software.

Contract #: S 000546-043

Vendor I.D.: 77-0059951

Contract Period : July 1, 2003 - June 30, 2009

Availability: Government and Education

### Product Price Lists

[Price List \(XLS - 17.6 MB\)](#)

### Vendor Information:

Cisco Systems, Inc.  
500 Northridge Rd., Suite 700  
Atlanta, GA 30350  
Fax: 678-352-2934

To request a copy of the Georgia Public Sector coverage map, please send an email to [georgia-public-sector-map@cisco.com](mailto:georgia-public-sector-map@cisco.com). Be sure to reference your partner name in the email request.

### Ordering information:

Fax or mail orders to any authorized reseller listed below.

### Payment information:

Payments for orders placed with authorized resellers should be made directly to them.

Payment terms: Net 30

Leasing option: Yes

### Contract administrator, order inquiries, & complaint resolution:

Call Matt Cobb 678-352-2806

### State of Georgia Agencies and Technical College System of Georgia:

Matt Cobb  
[macobb@cisco.com](mailto:macobb@cisco.com)  
678-352-2806

### South Georgia Local Government, K-12 Education:

Chuck Edmond  
[cedmond@cisco.com](mailto:cedmond@cisco.com)  
678-352-2572

### North Georgia Local government, K-12 education:

Greg Talsky  
[gtalsky@cisco.com](mailto:gtalsky@cisco.com)  
678-352-2989

### Board of Regents:

Toby Krohn  
[tkrohn@cisco.com](mailto:tkrohn@cisco.com)  
678-352-2859

### Technical assistance:

[Cisco Systems Technical Assistance](#), (800) 553-2447

### Warranty Information

#### SmartNet:

All Cisco Hardware purchases on the Georgia State Contract include one year of 8X5XNBD SMARTNet coverage.

Progressive Communications, Inc., dba Automated Network Systems  
FEI#: 58-2431011  
100 Industrial Park Rd.  
Milledgeville, GA 31061  
Serina McCoy  
800-982-8315

Prosys Information Systems (FEI #: 58-2302467)  
4900 Avalon Ridge Pkwy.  
Norcross, GA 30071  
Contact: Bob Roddewig, [broddewig@prosys.com](mailto:broddewig@prosys.com)  
678-268-1388 (phone)  
770-300-0486 (fax)

SDI Networks  
1998 Mount Carmel Road  
Hampton, Georgia 30228  
Contact: David Masters  
Reporting Contact:  
David Masters  
864-679-0006  
[dmasters@sdinetworks.com](mailto:dmasters@sdinetworks.com)

Siemens Enterprise Networks LLC (FEI #: 52-2122392)  
1600 Riveredge Pkwy., Suite 900  
Atlanta, GA 30328  
Nelson Coll, Public Sector, Business Development Manager, (678) 778-0768  
Fax: 407-661-2261

SIGMANet, Inc.  
4290 E. Brickell Street  
Ontario, California 91761  
Contact: Sam Garrison  
[sgarrison@sigmanet.com](mailto:sgarrison@sigmanet.com)  
909-230-7067

Presidio (FEI #: 41-125423)  
One Sun Court  
Norcross, GA 30092  
Contact: Chris Tanner [ctanner@solarcom.com](mailto:ctanner@solarcom.com)  
phone: 678-291-1863

Southern Business Communications (FEI#: 58-1428621)  
3170 Reys Miller Rd., #190  
Norcross, GA 30071  
Tim Gorisek, Vice President, (770) 449-4088, ext. 150

Vigilar (FEI#: 58-2593668)  
Malysa McCord  
900 Ashwood Pkwy., Suite 290  
Atlanta, GA 30338  
(770) 481-2135  
Fax: 800-853-2180

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TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: GREG PRIDGEON

Dept.'s Legislative Liaison: Anita Williams

Contact Number: 404-530-6600

Originating Department: Aviation

Committee(s) of Purview: Finance/Executive

Chief of Staff Deadline: 4/14/09

Anticipated Committee Meeting Date(s): 4/29/09

Anticipated Full Council Date: 5/04/09

Commissioner Signature: *Mandy*

Chief Procurement Officer Signature: *Byd an & Run in*

**CAPTION**

A RESOLUTION AUTHORIZING THE CHIEF PROCUREMENT OFFICER TO UTILILZE GSA CONTRACT #S000546-043 FOR THE PURCHASE OF CISCO 24-PORT GIGABIT ETHERNET SWITCHING CARDS FOR THE CITY OF ATLANTA, DEPARTMENT OF AVIATION; IN AN AMOUNT NOT TO EXCEED \$37,758.00. CISCO 24-PORT GIGABIT ETHERNET SWITCHING CARDS WILL BE USED TO PROVIDE ADDITIONAL CAPACITY FOR FUTURE EXPANSION OF THE DEPARTMENT OF AVIATION NETWORK. THE EQUIPMENT PURCHASE WILL BE CHARGED TO AND PAID FROM FDOA 5502 (AIRPORT RENEWAL AND EXTENSION FUND), DEPARTMENT 180107 (DEPARTMENT OF AVIATION, AVIATION INFORMATION SERVICES), EXPENDITURE 5421003 (EQUIPMENT +5000), FUNCTIONAL ACTIVITY 7563000 (AIRPORT); AND FOR OTHER PURPOSES.

FINANCIAL IMPACT (if any) \$37,758.00

Mayor's Staff Only

Received by CPO: \_\_\_\_\_  
(date)

Received by LC from CPO: \_\_\_\_\_  
(date)

Received by Mayor's Office: 4/19/09 *me*  
(date)

Reviewed by: *[Signature]*  
(date)

Submitted to Council: \_\_\_\_\_  
(date)