

**A RESOLUTION BY
TRANSPORTATION COMMITTEE**

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE AN AGREEMENT WITH SENSIS CORPORATION FOR FC-4730; AIRPORT SURFACE MANAGEMENT SYSTEM AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT, IN AN AMOUNT NOT TO EXCEED \$7,643,199; TO BE CHARGED TO AND PAID FROM CCID 5501 (AIRPORT REVENUE FUND) 180312 (OPERATIONS) 5213001 (PROFESSIONAL SERVICES) 7563000 (AIRPORT) AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta ("City") owns and operates Hartsfield-Jackson Atlanta International Airport ("Airport"); and

WHEREAS, the Department of Procurement published a Request for Proposals on behalf of the Department of Aviation (FC-4730; Airport Surface Management System at Hartsfield-Jackson Atlanta International Airport ["Project"]) to provide the Airport with certain operational capabilities, such as aircraft surveillance, decision support capabilities, deicing pad management and landing fee revenue identification; and

WHEREAS, the Aviation General Manager and the Chief Procurement Officer recommend that an Agreement be executed with Sensis Corporation for the Project.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Mayor is authorized to execute an Agreement with Sensis Corporation for the Project in an amount not to exceed \$7,643,199.00 during the initial term. Payments will be made as follows:

1. \$600,000.00 from May 1, 2009 through June 30, 2009
2. \$1,778,850.00 from July 1, 2009 through June 30, 2010
3. \$2,274,850.00 from July 1, 2010 through June 30, 2011
4. \$1,025,880.00 from July 1, 2011 through June 30, 2012
5. \$1,056,656.00 from July 1, 2012 through June 30, 2013
6. \$906,963.00 from July 1, 2013 through April 30, 2014

BE IT FURTHER RESOLVED, the initial term of the Agreement is five years, with two-three year renewal options, at the City's sole discretion.

BE IT FURTHER RESOLVED, that the City Attorney is directed to prepare an appropriate Agreement for execution by the Mayor.

BE IT FURTHER RESOLVED, that the Agreement will not become binding upon the City and the City will incur no liability under it until it has been executed by the Mayor, attested to by the Municipal Clerk, approved as to form by the City Attorney and delivered to Sensis Corporation.

BE IT FURTHER RESOLVED, that all contracted services will be charged to and paid from CCID 5501 (Airport Revenue Fund) 180312 (Operations) 5213001 (Professional Services) 7563000 (Airport).

BE IT FINALLY RESOLVED, that this Resolution supersedes and replaces Resolution No. 08-R-2303 adopted by the City's Council on December 1, 2008, and approved by the Mayor on December 9, 2008, which prior Resolution is rescinded in its entirety.

Part II: Legislative White Paper: (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:

Committee of Purview:

Caption:

Council Meeting Date:

Requesting Dept.:

FAC Confirmed by:

B. To be completed by the department:

1. Please provide a summary of the purpose of this legislation (Justification Statement).

The City of Atlanta, as owner and operator of Hartsfield-Jackson Atlanta International Airport, must ensure safe and efficient airfield operations for all aircraft operating at the Airport. The Airport Surface Management System will provide real-time information to DOA, ramp controllers, airlines, and FAA personnel involved in managing the flow of aircraft.

2. Please provide background information regarding this legislation.

The Surface Management System (SMS) is a decision support tool designed to assist the users in collaboratively managing the movement of aircraft on the surface of the airport. Accurate surface surveillance will provide the real-time display of location and identity (i.e. call sign) of aircraft on the ground, to include at the gate. SMS will provide accurate predictions of the future demand and how that demand will affect airport resources – information that is not currently available.

SMS will allow users to significantly improve operations and reduce delays by providing:

- High quality aircraft surveillance
- Situational awareness
- Real-time updates

- Queue length management
- Real-time and historical analyses capability
- Predictive capabilities
- The right information to the right people, at the right time

Providing common situational awareness will enable users to optimize:

- Gate occupancy
- Departure taxi sequence and flows
- Arrival taxi sequence and flows
- Pushback sequences
- Deicing sequences
- Leveraging of available resources
- The capability to measure performance and build metrics

This system will also capture all aircraft landing information to be used in the identification and collection of aircraft landing fees. This information will be accessed through the existing PropWorks system.

Entering into a contract with Sensis Corporation is in the best interest of the City of Atlanta and the Department of Aviation. Base cost of this contract is not to exceed \$7,643,199.00 for the entire term of the initial 5 year contract.

Sensis Corporation will provide this service to the Department of Aviation. No equipment or software will be purchased.

3. If Applicable/Known:

- (a) Contract Type (e.g. Professional Services, Construction Agreement, etc):**
- (b) Source Selection:**
- (c) Bids/Proposals Due:**
- (d) Invitations Issued:**
- (e) Number of Bids:**
- (f) Proposals Received: 2**
- (g) Bidders/Proponents: 2**
- (h) Term of Contract: Initial term of five (5) years, with two (2) three (3) year renewal options at the City's sole discretion.**

4. **Fund Account Center (*Ex. Name and number*):** Fund 5501, Department 180312,
Account 5213001, Function Activity 7563000

5. **Source of Funds:** Airport Revenue Fund

6. **Fiscal Impact:**

7. **Method of Cost Recovery:** A Majority-In-Interest Ballot will be issued allowing the cost of the system to be recovered from the air carriers through the payment of landing fees.

This Legislative Request Form Was Prepared By: Paul Meyer




Shirley Franklin
Mayor

Benjamin R. DeCosta
Aviation General Manager

MEMORANDUM

To: Adam L. Smith, Chief Procurement Officer
Department of Procurement

From: Benjamin DeCosta, Aviation General Manager
Department of Aviation

 2009.02.03
09:38:32 -05'00'

Date: January 5, 2009

Subject: Recommendation for Negotiations: Contract FC-4730, Airport
Surface Management System

The Department of Aviation is requesting approval to begin negotiations with the Sensis Corporation. The proposal submitted by Sensis in response to the RFP was thoroughly evaluated by the evaluation team members.

Funding for this project has been appropriated and is contained in Fund Account and Center 5501 180312 5213001 7563000.

If you have any questions or require additional information please contact Erin Jenkins at 404-209-3171.

cc: Robert Kennedy
Paul Meyer



CITY OF ATLANTA
DEPT. OF PROCUREMENT



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CITY OF ATLANTA

SUITE 1700

55 TRINITY AVENUE, SW

ATLANTA, GA 30303

(404) 330-6010 Fax: (404) 658-7359

Internet Home Page: www.atlantaga.gov

Shirley Franklin
Mayor

OFFICE OF CONTRACT COMPLIANCE

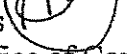
Hubert Owens

Director

howens@atlantaga.gov

MEMORANDUM

TO: Adam L. Smith Esq.
Chief Procurement Officer

FROM: Hubert Owens  L.S.
Director - Office of Contract Compliance

RE: **FC- 4730, Airport Surface Management System**

DATE: November 10, 2008

The Office of Contract Compliance has evaluated Two (2) Proposal/Bids for minority and female business enterprise participation. The proponents are eligible under Section 2-1449(a) (2) (C). Two (2) of the proponents have been deemed responsive by the Office of Contract Compliance. For your information, the proponents have committed to utilizing M/FBES as indicated below:

Era Systems Corporation		15 pts
Landers Enterprises	AABE	13.60%
Diversified Technologies	AABE	2.13 %
Accura Engineering	FBE	10.51 %
Total Participation		26.24 %
(Responsive)		

Sensis Corporation		15 pts .
Accura Engineering	FBE	17.00%
Total Participation		17.00%
(Responsive)		

If you have questions, please contact me at (404) 330-6486 or Max Lipscomb at (404) 330-6241.

cc: File
Derek East, DOP

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: GREG PRIDGEON

Dept.'s Legislative Liaison: Anita Williams

Contact Number: 404-530-6600

Originating Department: Aviation

Committee(s) of Purview: Transportation

Chief of Staff Deadline: 2/24/09

Anticipated Committee Meeting Date(s): 3/11/09

Anticipated Full Council Date: 3/16/09

Commissioner Signature: [Signature]

Chief Procurement Officer Signature: [Signature]

CAPTION

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE AN AGREEMENT WITH SENSIS CORPORATION FOR FC-4730; AIRPORT SURFACE MANAGEMENT SYSTEM AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT, IN AN AMOUNT NOT TO EXCEED \$7,643,199; TO BE CHARGED TO AND PAID FROM CCID 5501 (AIRPORT REVENUE FUND) 180312 (OPERATIONS) 5213001 (PROFESSIONAL SERVICES) 7563000 (AIRPORT) AND FOR OTHER PURPOSES.

FINANCIAL IMPACT (if any) \$7,643,199

Mayor's Staff Only

Received by CPO: _____ (date) Received by LC from CPO: _____ (date)

Received by Mayor's Office: [Signature] 2/23/09 (date) Reviewed by: [Signature] (date)

Submitted to Council: _____ (date)