

**A RESOLUTION
BY FINANCE/EXECUTIVE COMMITTEE**

A RESOLUTION AUTHORIZING THE MAYOR OR HER DESIGNEE TO ENTER INTO AN APPROPRIATE CONTRACTUAL AGREEMENT PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING WSCA CONTRACT #A63307 WITH DELL GOVERNMENT LEASING AND FINANCE, FOR THE LEASE OF 369 DELL OPTIPLEX COMPUTERS AND 4 DELL LATITUDE LAPTOPS FOR THREE YEARS TO REFRESH CURRENT AGED COMPUTERS WITH THE LATEST, MOST EFFICIENT TECHNOLOGY, ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, IN AN AMOUNT NOT TO EXCEED TWO HUNDRED TWO THOUSAND AND EIGHTY FIVE DOLLARS (\$202,085.00); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND, ACCOUNT AND CENTER NUMBER 1001(GENERAL FUND) 050202 (IT APPLICATIONS) 5223202 (OPERATING LEASE/RENTAL EQUIPMENT) 1535000 (DATA PROCESSING/MANAGEMENT INFORMATION SYSTEMS); AND FOR OTHER PURPOSES.

WHEREAS, the city of Atlanta's Department of Information Technology ("Department") has undertaken a multi-phase PC refresh program to replace aging desktop and laptop computers; and

WHEREAS, the Department desires to lease 369 desktop computers and 4 laptop computers from Dell Government Leasing and Finance as part of the PC refresh program; and

WHEREAS, pursuant to Section 2-1606 of the City of Atlanta Code of Ordinances, the Chief Procurement Officer may procure supplies, services or construction items through contracts established by the purchasing division of the State where such contracts and contractors substantially meet the requirements of this Article; and

WHEREAS, the Chief Information Officer of the Department of Information Technology and The Chief Procurement Officer of the Department of Procurement recommend utilizing WSCA Contract #A63307 with Dell Government Leasing and Finance, to lease 369 Dell OptiPlex computers and 4 Dell Latitude Laptops for three (3) years, in an amount not to exceed Two Hundred Two Thousand and Eighty Five Dollars (\$202,085.00) per year.

THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA HEREBY RESOLVES, that the mayor is authorized to enter into an appropriate contractual agreement with Dell Government Leasing and Finance, utilizing WSCA Contract #A63307 for the lease of 369 Dell OptiPlex computers and 4 Dell Latitude Laptops for three (3) years, in an amount not to exceed Two Hundred Two Thousand and Eighty Five Dollars (\$202,085.00) per year.

BE IT FURTHER RESOLVED, that all contracted work will be charged to and paid from Fund, Account and Center Number 1001(General Fund) 050202 (IT Applications) 5223202 (Operating Lease/Rental Equipment) 1535000(Data Processing/Management Information Systems).

BE IT FURTHER RESOLVED, that the Chief Procurement Officer is directed to prepare the appropriate Agreement for execution by the Mayor.

BE IT FINALLY RESOLVED, that the Agreement will not become binding upon the City and the City will incur no obligation or liability under it until it has been approved by the City Attorney as to form, executed by the Mayor, attested to by the Municipal Clerk, and delivered to the contracting parties.

DELL GOVERNMENT LEASING AND FINANCE
Lease Quotation

April 14, 2008

Lease quotation number: 080413001mh

Lessee: City of Atlanta

Lease Structure: Fair Market Value

Lease Rates: Lease Rates are proposed for the referenced quotations and amounts only. Changes in equipment pricing or configurations may invalidate this document. **Payments below include Personal Property Tax.** This proposal is valid for 30 days from the above-referenced date.

Proposed Lease Term:		36 Months				
Payment Structure:		Annual in advance with first payment deferred 30 days				
Dell Quote Number	Equipment Description	Quantity	Unit Price	Equipment Cost	Lease Factor	Annual Payment
423105937	Dell OptiPlex 755	369	\$ 1,551.90	\$ 572,651.10	0.348145	\$ 199,365.62
417979457	Latitude d630	4	\$ 1,952.26	\$ 7,809.04	0.348145	\$ 2,718.68
End of Lease Options:		Fair Market Value				
Lessee has the following options at the end of the contracted lease term:						
1.) Return Equipment to Lessor at Lessee's expense.						
2.) Continue to lease on a month to month basis or renew the lease for a fixed renewal term.						
3.) Purchase the equipment for the Fair Market Value.						

*Theresa Stewart
 X62007*

Summary of Terms and Conditions

Net Lease Provisions: The lease shall be a net lease transaction providing that the lessee shall bear all expenses associated with the equipment, including those relating to taxation, maintenance, operation and third party claims. Vendor/manufacture guarantees and warranties will be passed on to Lessee. If Lessee is tax exempt, please provide appropriate exemption certification acceptable to the relevant taxing authority.

Personal Property Tax: Lessee will be responsible for payment or reimbursement of any personal property taxes that may be assessed against the leased equipment. Such amounts may be paid annually in the form of a liquidated Property Tax Fee or pro-rated and added to the rental amount(s) quoted above. If your organization is otherwise exempt from such taxation, please contact your Lease Representative for clarification. It is often the case that exemptions are not applicable to equipment that is leased.

Insurance: Lessee shall provide Lessor written confirmation of insurance coverage acceptable to Lessor, including: All-risk Physical Damage, Bodily Injury & Property Damage and an endorsement that names Lessor as an additionally insured and loss payee under all liability and property coverage. Lessee may opt, subject to prior written approval of Lessor, to self-insure the Equipment under the same risk parameters detailed above.

Appropriations: For State Governments, Local Governments, and Political Subdivisions thereof, the resulting lease will contain a clause subjecting the lease to continued appropriations of necessary funds. The Lessee will covenant that it will do all things legally within its power to obtain and maintain funds from which rental payments may be made and will not give priority or parity in the application of funds for functionally similar equipment during the term of any resulting lease.

Documentation: Duly executed Lease or Master Lease Schedule and other documents including, but not limited to Certificates of Acceptance, Opinions of Counsel, Insurance Certificates, Essential Use Statements and UCC Financing Statements that may be applicable and are reasonably requested by Lessor. Sample documentation is available upon request.

Approvals: Credit approval is conditioned upon the Lessee's compliance of all existing lease and loan agreements. Final credit approval is subject to Lessor credit committee review and reasonable expectations of continued appropriations for the equipment quoted. Lessee may be asked to provide Financial Statements and other supporting documentation as necessary for such review.

Lease Representative: Michel Harris
Phone: 512-657-6179
Fax: 512-283-9380
Email: Michel_Harris@dell.com

Legislation Summary

Committee of Purview:

Caption

A resolution authorizing the Mayor to execute an appropriate contractual agreement on behalf of the Department of Information Technology with Dell Government Leasing and Finance in an amount not to exceed two hundred two thousand and eighty five dollars and no cents (\$202,085.00). All contract work shall be charged to and paid from fund account and center number: 1001 (General Fund), 050202 (IT Applications), 5223202 (Operating Lease/Rental Equipment), 1535000 (Data Processing/Management Information System).

Council Meeting Date: July 07, 2008

Legislation Title: Resolution authorizing the Chief Procurement Officer to utilize the WSCA Contract #A63307 with Dell Government Leasing and Finance, for the lease of 369 Dell Optiplex Computers and 4 Dell Latitude Laptops for three years to refresh current aged computers with the latest, most efficient technology on behalf of the Department of Information Technology in an amount not to exceed two hundred two thousand and eighty five dollars and no cents (\$202,085.00). All contract work shall be charged to and paid from fund account and center number: 1001 (General Fund), 050202 (IT Applications), 5223202 (Operating Lease/Rental Equipment), 1535000 (Data Processing/Management Information System).

Requesting Department: Department of Information Technology

Contract Type: N/A

Source Selection: WSCA Contract #A63307

Bids/Proposals Due: N/A

Invitations Issued: N/A

**Number of Bids/
Proposals Received:** N/A

Bidders/Proponents: N/A

Justification Statement: N/A

Background: N/A

Fund Account Centers: All contract work shall be charged to and paid from fund account and center number: 1001 (General Fund), 050202 (IT Applications), 5223202 (Operating Lease/Rental Equipment), 1535000 (Data Processing/Management Information System).

Source of Funds: N/A

Fiscal Impact: N/A

Term of Contract: N/A

Method of Cost Recovery: N/A

Approval:
DOF:
DOL:

Prepared By: Patricia Lowe, Buyer

Contact Number: 404.330.6583

georgia.gov



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WSCA

NOTE: On October 1, 2007 Gateway Professional business unit including Gateway Companies, Inc. and Gateway Professional, LLC was purchased by MPC Pro LLC. Gateway Companies, Inc. and Gateway Professional, LLC. will continue to operate as subsidiaries of MPC Pro, LLC. and fee payments will be made by MPC Pro, LLC.

Vendor - Contract number	Offered Items	Comments
Dell - #A63307	PCs, printers, LAN storage	
Gateway - #A63308	PCs, printers, LAN storage	See note above
Hewlett-Packard - #A63309	PCs, printers, LAN storage	
IBM - #A63311	Printers, LAN storage	
Lenovo, Inc. - #A74813	PCs	Contact Dale Doane, 301-240-2838 Fax: 301-240-2838

The WSCA PC contracts for Dell, HP, IBM, Lenovo and Gateway have been transferred to DOAS State Purchasing. The Howard Computer and MCP contracts have expired.

For more information on these contracts, please contact Beverly Alexander.

WSCA - Printers

Georgia State Store - NASPO | WSCA Contract A63307



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Dell recommends Windows Vista® Business.

You are here: USA > Georgia State Store - NASPO | WSCA Contract A63307

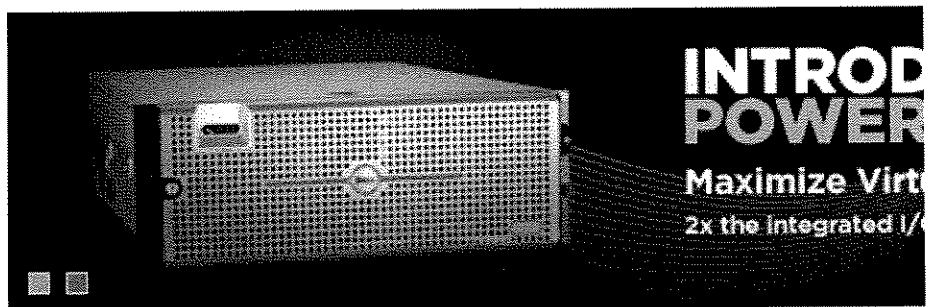
State of Georgia Standard Configurations Dell and the Department Of Administrative Services are pleased to offer the following Sta Configuration options for Georgia government customers. The configurations and pricing are available to all State and Local Government wishing to buy OptiPlex Desktops, Latitude Notebooks, Precision Workstations, or PowerEdge Servers off the Department Of Administrati Standard Configurations Agreement.

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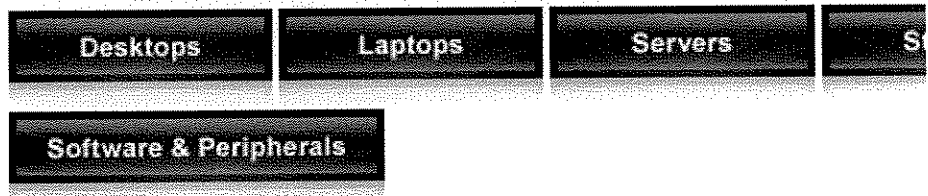
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- ▶ Run IT Better
- ▶ Grow IT Smarter

Dell is focused on providing customized solutions that provide budget-friendly, cutting-edge technologies that help state local governments operate more efficient and effectively.

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▶ More Details

▶ Alaska Department of Health and
Social Services

You are here:  USA > Georgia State Store - NASPO | WSCA Contract A63307

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Part II: Legislative White Paper: (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:

Committee of Purview: Finance/Executive Committee

Caption:

A RESOLUTION AUTHORIZING THE MAYOR OR HER DESIGNEE TO ENTER INTO AN APPROPRIATE CONTRACTUAL AGREEMENT PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING WSCA CONTRACT #A63307 WITH DELL GOVERNMENT LEASING AND FINANCE, FOR THE LEASE OF 369 DELL OPTIPLEX COMPUTERS AND 4 DELL LATITUDE LAPTOPS FOR THREE YEARS TO REFRESH CURRENT AGED COMPUTERS WITH THE LATEST, MOST EFFICIENT TECHNOLOGY, ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, IN AN AMOUNT NOT TO EXCEED TWO HUNDRED TWO THOUSAND AND EIGHTY FIVE DOLLARS (\$202,085.00); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND, ACCOUNT AND CENTER NUMBER 1001(GENERAL FUND) 050202 (IT APPLICATIONS) 5223202 (OPERATING LEASE/RENTAL EQUIPMENT) 1535000 (DATA PROCESSING/MANAGEMENT INFORMATION SYSTEMS); AND FOR OTHER PURPOSES.

Council Meeting Date: July 7, 2008

Requesting Dept.: Department of Information Technology

B. To be completed by the department:

1. Please provide a summary of the purpose of this legislation (Justification Statement).

The Department of Information Technology supports the technology needs of all City Departments, and is committed to quality customer service. To enhance user satisfaction with usage of desktop systems, the department has undertaken a long-term initiative to refresh PCs citywide to provide better service to our customers and the user departments.

2. Please provide background information regarding this legislation.

The first PC Refresh was initiated in January of 2005. In order to remain current with the latest technology the PC's must be updated to maintain support and continue to provide customer satisfaction with the usage of the desktop systems.

3. If Applicable/Known:

(a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):**

(b) **Source Selection:**

(c) **Bids/Proposals Due:**

(d) **Invitations Issued:**

(e) **Number of Bids:**

(f) **Proposals Received:**

(g) **Bidders/Proponents:**

(h) **Term of Contract:**

4. Fund Account Center: 1001(GENERAL FUND) 050202 (IT APPLICATIONS) 5223202
(OPERATING LEASE/RENTAL EQUIPMENT) 1535000 (DATA PROCESSING/MANAGEMENT
INFORMATION SYSTEMS)

5. Source of Funds:

6. Fiscal Impact: \$202,085.00/year

7. Method of Cost Recovery:

This Legislative Request Form Was Prepared By: Kathleen Lane, DIT IT Compliance Analyst

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: GREG PRIDGEON

Dept.'s Legislative Liaison: Kathleen Lane

Contact Number: 404-335-1983

Originating Department: Department of Information Technology

Committee(s) of Purview: Finance/Executive Committee

Chief of Staff Deadline: June 18, 2008

Anticipated Committee Meeting Date(s): July 1 - 2, 2008

Anticipated Full Council Date: July 7, 2008

Legislative Counsel's Signature: [Signature]

Commissioner Signature: [Signature] 6/18/08

Chief Procurement Officer Signature: [Signature]

CAPTION

A RESOLUTION AUTHORIZING THE MAYOR OR HER DESIGNEE TO ENTER INTO AN APPROPRIATE CONTRACTUAL AGREEMENT PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING WSCA CONTRACT #A63307 WITH DELL GOVERNMENT LEASING AND FINANCE, FOR THE LEASE OF 369 DELL OPTIPLEX COMPUTERS AND 4 DELL LATITUDE LAPTOPS FOR THREE YEARS TO REFRESH CURRENT AGED COMPUTERS WITH THE LATEST, MOST EFFICIENT TECHNOLOGY, ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, IN AN AMOUNT NOT TO EXCEED TWO HUNDRED TWO THOUSAND AND EIGHTY FIVE DOLLARS (\$202,085.00); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND, ACCOUNT AND CENTER NUMBER 1001(GENERAL FUND) 050202 (IT APPLICATIONS) 5223202 (OPERATING LEASE/RENTAL EQUIPMENT) 1535000 (DATA PROCESSING/MANAGEMENT INFORMATION SYSTEMS); AND FOR OTHER PURPOSES.

Mayor's Staff Only

Received by CPO: _____ (date) Received by LC from CPO: _____ (date)

Received by Mayor's Office: 6.19.08 (date) Reviewed by: [Signature] (date)

Submitted to Council: _____