



**A RESOLUTION**

**BY FINANCE/EXECUTIVE COMMITTEE**

**04-R -0659**

**A RESOLUTION RESCINDING RESOLUTION NUMBER 03-R-2118 ADOPTED BY THE COUNCIL ON DECEMBER 1, 2003 AND APPROVED BY THE MAYOR ON DECEMBER 9, 2003. FURTHERMORE, THIS RESOLUTION AUTHORIZES THE MAYOR TO ENTER INTO AN AGREEMENT WITH PROSYS INFORMATION SYSTEMS AS IN RESOLUTION 03-R-2118, FOR THE AMOUNT OF EIGHTY SIX THOUSAND FOUR HUNDRED FIFTY EIGHT DOLLARS AND NO CENTS \$86,458.00. ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBER: 2H21 575001 R12006, RENEWAL AND EXTENSION FUND**

**WHEREAS**, this resolution rescinds resolution number 03-R-2118 adopted by the city council on December 1, 2003 and approved by the Mayor on December 9, 2003, authorizing the Mayor to enter into a contractual agreement with Entre BTG for the purchase of two (2) closet switches – Catalyst 4507 with Redundant PS and Sups, in-line power 10/100 ports (two hundred forty ports on each switch). The resolution 03-R-2118 approved an amount not to exceed \$78,090.30; and

**WHEREAS**, the vendor and amount as previously authorized by resolution 03-R-2118 are not the same; and

**WHEREAS**, the request for rescision was made by Entre BTG because the price quoted was incorrect; and

**WHEREAS**, the request for funds under this resolution is more than the amount requested under resolution 03-R-2118; and

**WHEREAS**, the amount authorized under this resolution for the purchase of two (2) closet switches Catalyst 4507 with Redundant PS and Sups, in-line power 10/100 ports (two hundred forty ports on each switch) will not exceed \$86,458.00.

**NOW THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA**, as follows:



**Section 1:** That resolution 03-R-2118 adopted by the city council on December 1, 2003 and approved by the Mayor on December 9, 2003, authorizing the Mayor to enter into a contractual agreement with Entre BTG for the purchase of two (2) closet switches - Catalyst 4507 with Redundant PS and Sups, in-line power 10/100 ports (two hundred forty ports on each switch) be rescinded.

**Section 2:** The Aviation General Manager of the Department of Aviation and the Chief Procurement Officer recommend utilizing the State of Georgia Contract S000546-043 with Prosys Information Systems to purchase two (2) closet switches – Catalyst 4507 with Redundant PS and Sups, in-line power 10/100 ports (two hundred forty ports on each switch) to perform their daily operations.

**Section 3:** That this contract shall not become binding on the “City” and the “City” shall incur no liability until such time as this contract has been signed by the Mayor or her designee and delivered to the contracting parties.

**Section 4:** That all resolutions and part of resolutions in conflict herewith be and the same hereby are repealed.

## Legislation White Paper

### Committee of Purview:

### Caption

A resolution rescinding resolution number 03-R-2118 adopted by the council on December 1, 2003 and approved by the Mayor on December 9, 2003. Furthermore, this resolution authorizes the Mayor to enter into an agreement with Prosys Information Systems as in Resolution 03-R-2118, for the amount of eighty six thousand four hundred fifty eight dollars and no cents \$86,458.00. All contracted work shall be charged to and paid from fund account and center number: 2H21 575001 R12006, Renewal and extension fund.

**Council Meeting Date:** May 3, 2004

**Legislation Title:** Resolution to rescind resolution 03-R-2118, Purchase of two (2) closet switches catalyst 4507 with redundant ps and sups, in line power 10/100 ports

**Requesting Dept.:** Department of Aviation

**Source Selection:** State of Georgia contract number S000546-043

**Bids/Proposals Due:** 10/23/2003

**Invitations Issued:** 4

**Bids/Proposals Received:** 4

|                            |                                 |              |
|----------------------------|---------------------------------|--------------|
| <b>Bidders/Proponents:</b> | Prosys Information Systems      | \$86,458.00  |
|                            | Entre BTG                       | \$78,090.30  |
|                            | Universal Data Consultants, LLC | \$90,226.00  |
|                            | Cisco Systems, Inc.             | \$104,136.00 |

**Justification Statement:** The original price quoted by Jon Ouzts of Entre BTG was \$78,090.30. The two (2) closet switches have eleven components. Jon quoted the wrong price for the Catalyst 4500 which is line item number nine (9). He quoted \$19,600.00. The correct amount is \$34,305.00

**Fund Account Center:** 2H21 575001 R12006: \$86,458.00

**Prepared By:** Brenda M. Armstrong

Rec 10/10/03  
025

# REQUISITION

1520

REQUISITION NUMBER 

|   |   |   |   |   |   |   |   |
|---|---|---|---|---|---|---|---|
| R | 1 | 2 | 0 | 3 | 4 | 4 | 0 |
|---|---|---|---|---|---|---|---|

BUY ENTITY 

|   |   |   |   |
|---|---|---|---|
| P | R | O | C |
|---|---|---|---|

REQUESTER I.D. 

|   |   |   |
|---|---|---|
| 5 | 2 | 6 |
|---|---|---|

SHIP-TO CODE 

|   |   |   |
|---|---|---|
| 0 | 3 | 0 |
|---|---|---|

FAC 

|   |   |   |   |
|---|---|---|---|
| 2 | 4 | 2 | 1 |
|---|---|---|---|

 - 

|   |   |   |   |   |   |
|---|---|---|---|---|---|
| 5 | 7 | 5 | 0 | 0 | 1 |
|---|---|---|---|---|---|

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|   |   |   |   |   |   |
|---|---|---|---|---|---|
| R | 1 | 2 | 0 | 0 | 6 |
|---|---|---|---|---|---|

  
FUND (COMPANY)

ACCOUNT

CENTER

DATE NEEDED \_\_\_\_\_

| LINE # | ITEM NUMBER | DESCRIPTION                                                                                      | QTY  | UOM  | UNIT PRICE                       | ESTIMATED AMOUNT                      |
|--------|-------------|--------------------------------------------------------------------------------------------------|------|------|----------------------------------|---------------------------------------|
| 1      | 205.4800    | WS-C4507R Catalyst 4500 Chassis (7-Slot), fan, no p/s, Red Sup Capable -(FAC: 21.575001.R12006)  | 2.00 | EACH | <del>6,122.00</del><br>5,996.50  | <del>\$12,244.00</del><br>\$11,993.00 |
| 2      | 205.4800    | PWR-C45-2800ACV Catalyst 4500 2800W AC Power Supply with Inline Power -(FAC: 21.575001.R12006)   | 2.00 | EACH | <del>12,222.00</del><br>1,396.50 | <del>\$24,444.00</del><br>\$2,793.00  |
| 3      | 205.4800    | PWR-C45-2800ACV/2 Catalyst 4500 2800W AC Power Supply with Inline Power -(FAC: 21.575001.R12006) | 2.00 | EACH | <del>12,222.00</del><br>1,396.50 | <del>\$24,444.00</del><br>\$2,793.00  |
| 4      | 205.4800    | CAB-AC-2800W-TWLK U.S. Power Cord, Twist Lock, NEMA 6-20 Plug -(FAC: 21.575001.R12006)           | 4.00 | EACH | 0.00                             | \$0.00                                |
| 5      | 205.4800    | WS-X4515 Catalyst 4500 Supervisor IV (2 GE), Console(RJ-45) -(FAC: 21.575001.R12006)             | 2.00 | EACH | <del>8,265.00</del><br>9,446.50  | <del>\$16,530.00</del><br>\$18,893.00 |
| 6      | 205.4800    | WS-X4515/2 Catalyst 4507R Redundant Supervisor IV, (2 GE), Console(RJ-45)                        | 2.00 | EACH | <del>8,265.00</del><br>9,446.50  | <del>\$16,530.00</del><br>\$18,893.00 |
| 7      | 205.4800    | S4KL3K2-12119EW Cisco IOS BASIC L3 Cat4500 SUP2+/3/4, 3DES(RIP, St.Rts, IPX, AT) -(FAC:          | 2.00 | EACH | 0.00                             | \$0.00                                |

**ENTERED ON COMPUTER**  
DATE ENTERED 10/8/03  
ENTERED BY [Signature]

TOTAL \$ Continued

SUGGESTED VENDOR \_\_\_\_\_ VENDOR NUMBER \_\_\_\_\_

DEPARTMENT Aviation BUREAU \_\_\_\_\_

CONTACT PERSON BAILEY, Mr. DANNY DATE COMPLETED 30-SEP-03 PHONE NUMBER 404-209-4080

The undersigned certifies that funds are available at the budget adoption level for all items.

AUTHORIZED SIGNATURE [Signature] DATE 10-3-03

BP003-03

Albe Kaw  
10/15/03

Request # 2562

DOP USE ONLY  
BUYER ID: BA1019

# REQUISITION

1526

REQUISITION NUMBER **R 1 2 0 3 4 4 0**

BUY ENTITY **P R O C**

REQUESTER I.D. **5 2 6**

SHIP-TO CODE **0 3 0**

FAC **2 H 2 1 - 5 7 5 0 0 1 - R 1 2 0 0 6**  
 FUND (COMPANY) ACCOUNT CENTER

DATE NEEDED \_\_\_\_\_

| LINE #       | ITEM NUMBER | DESCRIPTION                                                                     | QTY  | UOM  | UNIT PRICE                      | ESTIMATED AMOUNT             |
|--------------|-------------|---------------------------------------------------------------------------------|------|------|---------------------------------|------------------------------|
| 8            | 205.4800    | MEM-C4K-FLD64M Catalyst 4500 Sup II-Plus/III/IV<br>Compact Flash, 64MB Option - | 2.00 | EACH | <del>280.00</del><br>245.00     | <del>560.00</del>            |
| 9            | 205.4800    | WS-X4148-RJ45V-2P Catalyst 4500 Inline Power 10/100,<br>48-Ports (RJ45) 2pack - | 5.00 | PAIR | <del>6,996.60</del><br>672.00   | <del>34,983.60</del>         |
| 10           | 205.4800    | WS-G5486 1000BASE-LX/LH long haul GBIC (singlemode<br>or multimode) -           | 4.00 | EACH | <del>696.50</del><br>500.00     | <del>2,786.00</del>          |
| 11           | 205.4800    | CON-SNTP-WS-C4507 24x7x4 Svc^ Catalyst 4507R Series<br>Modular Switch -         | 2.00 | EACH | <del>4,221.00</del><br>1,583.00 | <del>8,442.00</del><br>78.00 |
| <b>TOTAL</b> |             |                                                                                 |      |      | <b>\$</b>                       | <b>194,126.00</b>            |

SUGGESTED VENDOR TEC SYSTEMS

VENDOR NUMBER FR-4000

DEPARTMENT Aviation

BUREAU \_\_\_\_\_

CONTACT PERSON BAILEY, Mr. DANNY

DATE COMPLETED 30-SEP-03 PHONE NUMBER 404-209-4080

The undersigned certifies that funds are available at the budget adoption level for all items.

AUTHORIZED SIGNATURE \_\_\_\_\_

DATE \_\_\_\_\_

BPREF003-03

*Request # 2562*

DOP USE ONLY  
BUYER ID: \_\_\_\_\_



**Business Technology Group**

March 5, 2004

Brenda Armstrong  
Procurement Officer  
City of Atlanta  
Department of Procurement  
55 Trinity Avenue, SW, Suite 1790  
Atlanta, GA 30303

Brenda,

With respect to Entre BTG's attached quote response, printed 12/19/03, to the bid for Cisco CAT 4500 gigabit closet switches -

This is an acknowledgement that Entre BTG was not the lowest bidder and that The City of Atlanta must rescind their award in order to award to the lowest bidder.

Thank you for considering Entre BTG in your bid process.

Respectfully,

A handwritten signature in black ink that reads "David Kan".

David Kan  
Account Manager  
Entre BTG

Entre BTG, Inc.  
 6649A Peachtree Ind Blvd Q U O T E  
 Norcross GA 30092



Business Technology Group

Telephone #: 770-300-0256

Bill To:  
 CITY OF ATLANTA  
 HARSFIELD INTL AIRPORT  
 DEPT OF AVIATION/ ACCT PAYABLE  
 ATLANTA GA 30320

Ship To: Phone #: 404-209-1700  
 CITY OF ATL - DOA/AVIATION  
 1300 INNERLOOP RD  
 AIRPORT MAINT  
 ATLANTA GA 30320

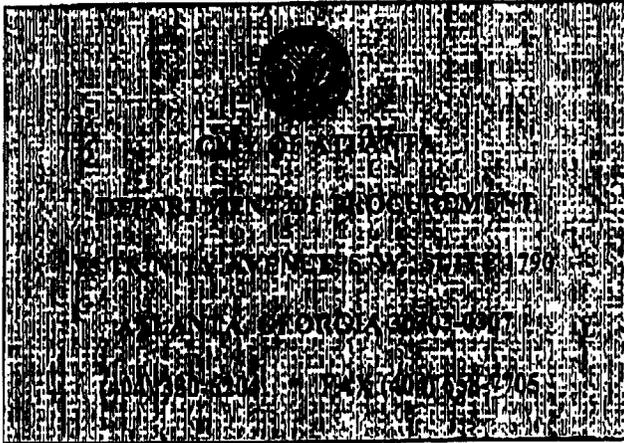
|          |                    |       |           |             |          |
|----------|--------------------|-------|-----------|-------------|----------|
| Printed  | Order#/Dt          | Cust# | Cust P.O. | Terms       | Ship Via |
| 12/19/03 | 114184<br>10/23/03 | 268   |           | NET 30 DAYS | UPS      |

| QUANTITY              | U/M | ITEM/DESCRIPTION                                                                      | DISC | UNIT PRICE | AMOUNT    |
|-----------------------|-----|---------------------------------------------------------------------------------------|------|------------|-----------|
| ***** QUOTATION ***** |     |                                                                                       |      |            |           |
| 2                     | EA  | *CISCO<br>WS-C4507R<br>CATALYST 4507R 7 SLOT CHASSIS<br>NO P/S REDUN P/S              |      | 6535.50    | 13,071.00 |
| 4                     | EA  | *CISCO<br>PWR-C45-2800ACV=<br>CATALYST 4500 2800W AC P/S<br>W/ INT VOICE SPARE        |      | 1304.70    | 5,218.80  |
| 4                     | EA  | *CISCO<br>WS-X4515=<br>CATALYST 4000 SUP IV 2 GE<br>CONSOLE RJ45 SPARE                |      | 8824.00    | 35,296.00 |
| 2                     | EA  | *CISCO<br>MEM-C4K-FLD64M=<br>CATALYST 4000 SUP III CF DISK<br>64MB                    |      | 261.75     | 523.50    |
| 5                     | EA  | *CISCO<br>WS-X4148-RJ45V-2P=<br>CATALYST 4000 INLINE POWER<br>10/100 48PT RJ45 2 PACK |      | 6861.00    | 34,305.00 |
| 4                     | EA  | WS-G5486=<br>CISCO CATALYST SERIES 1000BLX<br>/ LH GBIC MOD MM/SM                     |      | 651.00     | 2,604.00  |
| 2                     | EA  | *CISCO<br>CON-SNTP-PKG14<br>SMARTNET 24X7X4 CAT14                                     |      | 1477.00    | 2,954.00  |
|                       |     | Subtotal                                                                              |      |            | 93,972.30 |
|                       |     | Quote Total                                                                           |      |            | 93,972.30 |

Sales Person  
 David Kan

FREIGHT NOT INCLUDED AND  
 PRICES AND AVAILABILITY SUBJECT TO CHANGE

# REQUEST FOR QUOTATION



|                                                                               |                          |
|-------------------------------------------------------------------------------|--------------------------|
| <b>REQUEST FOR QUOTATION</b>                                                  |                          |
| COMPANY NAME: <u>Entre BTG</u>                                                |                          |
| AUTHORIZED REPRESENTATIVE: <u>Jon Ouzts</u>                                   |                          |
| SIGNATURE: <u>[Signature]</u>                                                 |                          |
| ADDRESS: <u>6649 Peachtree Ind Blvd</u><br><u>Northcross Atlanta GA 30309</u> |                          |
| PHONE: <u>770 300 0256</u>                                                    | FAX: <u>770 300 0491</u> |
| E-MAIL: <u>jon.ouzts@entrebtg.com</u>                                         |                          |

DATE: 10/21/03

|                                             |              |              |                      |
|---------------------------------------------|--------------|--------------|----------------------|
| RETURN TO: <b>BRENDA MCINTOSH-ARMSTRONG</b> | 404.330.6517 | 404.658.7705 |                      |
| Buyer                                       | Telephone    | fax          | 10/23/03<br>Due Date |

| Item | Description                                                                             | Quantity | Unit Price | Total Price |
|------|-----------------------------------------------------------------------------------------|----------|------------|-------------|
| 7    | CISCO IOS BASIC 1.3 CAT4500 SUP2+7/3/4, 3 DES<br>RIP, ST. RTS, IPX, A1 S4K1.3K2-12119EW | 2        | ∅          | ∅           |
| 8    | CATALYST 4500 SUP 11-PLUS/III/TV COMPACT<br>FLASH, 64MB OPTION MEM-C4K-FLD64M           | 2        | 261.75     | 261.75      |
| 9    | CATALYST 4500 INLINE POWER 10/100, 48-PORTS RJ45<br>2 PACK WS-X4148-RJ45V-2P            | 5        | 3920.00    | 19600.00    |
| 10   | 1000BASE-LX/LH LONG HAUL GBIC (SINGLEMODE OR<br>MULTIMODE) WS-G5486                     | 4        | 651.00     | 2604.00     |
| 11   | 24X7X4 SVC^ CATALYST 4507R SERIES MODULAR<br>SWITCH CON-SNTP-WS-C4507                   | 2        | 889.00     | 1778.78     |
|      | Delivery charge (If applicable)                                                         |          |            |             |
|      | Please state warranty                                                                   |          |            |             |

F.O.B. POINT: originator

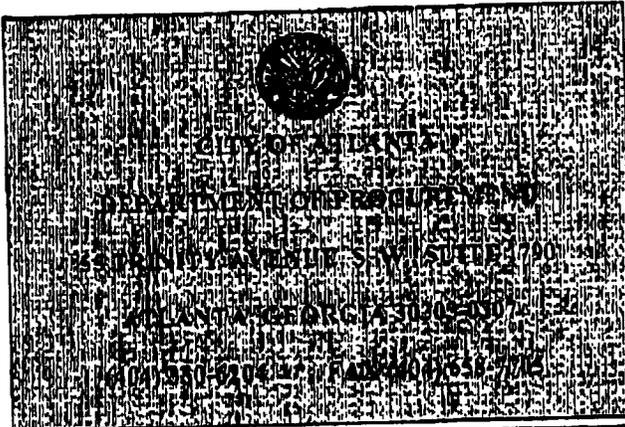
STATE TERMS OFFERED: ∅ % **NET 30**

STATE EARLIEST AVAILABLE DELIVERY DATE: NOV 15, 03

|                        |
|------------------------|
| <b>TOTAL QUOTATION</b> |
| \$ <b>78,091.30</b>    |

|                          |               |                                                          |
|--------------------------|---------------|----------------------------------------------------------|
| <input type="checkbox"/> | <b>NO BID</b> | Not able to bid due to the following reason(s):<br>_____ |
|--------------------------|---------------|----------------------------------------------------------|

# CITY OF ATLANTA REQUEST FOR QUOTATION



|                                 |                                                             |
|---------------------------------|-------------------------------------------------------------|
| <b>EXHIBITION WEEK R120-190</b> |                                                             |
| COMPANY NAME:                   | <u>Entre RTG</u>                                            |
| AUTHORIZED REPRESENTATIVE:      | <u>Jon Quirk</u>                                            |
| SIGNATURE:                      | <i>[Signature]</i>                                          |
| ADDRESS:                        | <u>6649 Peachtree Industrial Blvd<br/>Norcross GA 30097</u> |
| PHONE:                          | <u>7703000256</u> TAX: <u>7703000441</u>                    |
| E-MAIL:                         | <u>jon.quirk@entre.rtg.com</u>                              |

DATE: 10/21/03

RETURN TO: **BRENDA MCINTOSH-ARMSTRONG** 404.330.6517 404.658.7705 10/23/03  
 Buyer Telephone fax Due Date

| LINE                            | Item Description                                                          | Qty | Unit Price | Extended Price |
|---------------------------------|---------------------------------------------------------------------------|-----|------------|----------------|
| 1                               | CATALYST 4500 CHASSIS (7-SLOT) FAN NO P/S RED<br>SUP CAPABLE WS-C4507R    | 2   | 6,535.00   | 13,071.00      |
| 2                               | CATALYST 4500 2800W AC POWER SUPPLY WITH<br>INLINE POWER PWR-C45-2800ACV  | 2   | 1304.70    | 2609.40        |
| 3                               | CATALYST 4500 2800W AC POWER SUPPLY WITH<br>INLINE POWER PWR-C45-2800AC/2 | 2   | 1304.70    | 2609.40        |
| 4                               | U S POWER CORD TWIST LOCK, NEMA 6-20 PLUG<br>CAB-AC 2800W-TWLK            | 4   | Ø          | Ø              |
| 5                               | CATALYST 4500 SUPERVISOR IV 2 GE CONSOLE<br>RJ-45 WS-X4515                | 2   | 8824.00    | 17,648.00      |
| 6                               | CATALYST 4507R REDUNDANT SUPERVISOR IV, 2GE<br>CONSOLE RJ-45. WS-X4515/2  | 2   | 8824.00    | 17,648.00      |
| Delivery charge (If applicable) |                                                                           |     |            |                |
| Please state warranty           |                                                                           |     |            |                |

F.O.B. POINT: originator  
 STATE TERMS OFFERED: Ø % **NET 30**  
 STATE EARLIEST AVAILABLE DELIVERY DATE: Nov 15, 2003

**TOTAL QUOTATION**  
\$

**NO BID** Not able to bid due to the following reason(s): \_\_\_\_\_

0

QUOTE EVALUATION FORM

BUYER: \_\_\_\_\_

DATE: \_\_\_\_\_

REQUISITION # R120-3440

|                | 1                | 2                     | 3                | 4                | 5 | 6 |
|----------------|------------------|-----------------------|------------------|------------------|---|---|
| COMPANY NAME   | <u>Prosepp</u>   | <u>Katherine Bitt</u> | <u>Universal</u> | <u>Crato</u>     |   |   |
| CONTACT PERSON |                  |                       |                  |                  |   |   |
| PHONE          |                  |                       |                  |                  |   |   |
| LINE ITEM      | 1                | 2                     | 3                | 4                | 5 | 6 |
|                | <u>12,224.00</u> | <u>13,071.00</u>      | <u>12,792.00</u> | <u>13,993.00</u> |   |   |
|                | <u>2,444.00</u>  | <u>5,218.80</u>       | <u>2,552.00</u>  | <u>2,793.00</u>  |   |   |
|                | <u>2,444.00</u>  | <u>35,296.00</u>      | <u>2,552.00</u>  | <u>2,793.00</u>  |   |   |
|                | <u>0</u>         | <u>0</u>              | <u>0</u>         | <u>0</u>         |   |   |
|                | <u>16,530.00</u> | <u>17,640</u>         | <u>17,272.00</u> | <u>18,893.00</u> |   |   |
|                | <u>16,530.00</u> | <u>17,640</u>         | <u>17,272.00</u> | <u>18,893.00</u> |   |   |
|                | <u>0</u>         | <u>0</u>              | <u>0</u>         | <u>0</u>         |   |   |
|                | <u>490.00</u>    | <u>523.00</u>         | <u>512.00</u>    | <u>560.00</u>    |   |   |
|                | <u>30,610.00</u> | <u>34.00</u>          | <u>3,198.00</u>  | <u>3,498.00</u>  |   |   |
|                | <u>2,000.00</u>  | <u>2,604</u>          | <u>2,544.00</u>  | <u>2,786.00</u>  |   |   |
| TOTAL AMOUNT   |                  |                       |                  |                  |   |   |

FOB POINT: \_\_\_\_\_

FREIGHT (if applicable) \$ \_\_\_\_\_

TERMS: \_\_\_\_\_

DELIVERY DATE: \_\_\_\_\_

2

QUOTE EVALUATION FORM

BUYER: \_\_\_\_\_

DATE: \_\_\_\_\_

REQUISITION # R120-3440

|                | 1                | 2                | 3                | 4                 | 5 | 6 |
|----------------|------------------|------------------|------------------|-------------------|---|---|
| COMPANY NAME   | <u>Shoopy</u>    | <u>Water Btz</u> | <u>United</u>    | <u>Crider</u>     |   |   |
| CONTACT PERSON |                  |                  |                  |                   |   |   |
| PHONE          |                  |                  |                  |                   |   |   |
| LINE ITEM      | 1                | 2                | 3                | 4                 | 5 | 6 |
|                | <u>3,166.00</u>  | <u>2,954.00</u>  | <u>2,750.00</u>  | <u>8,442.00</u>   |   |   |
|                |                  |                  |                  |                   |   |   |
|                |                  |                  |                  |                   |   |   |
|                |                  |                  |                  |                   |   |   |
|                |                  |                  |                  |                   |   |   |
|                |                  |                  |                  |                   |   |   |
|                |                  |                  |                  |                   |   |   |
|                |                  |                  |                  |                   |   |   |
|                |                  |                  |                  |                   |   |   |
|                |                  |                  |                  |                   |   |   |
|                |                  |                  |                  |                   |   |   |
|                |                  |                  |                  |                   |   |   |
| TOTAL AMOUNT   | <u>86,458.00</u> | <u>93,972.30</u> | <u>90,226.00</u> | <u>104,136.00</u> |   |   |

FOB POINT: \_\_\_\_\_ \$ \_\_\_\_\_

FREIGHT (if applicable) \_\_\_\_\_ \$ \_\_\_\_\_

TERMS: \_\_\_\_\_

DELIVERY DATE: \_\_\_\_\_

**Brenda M. Armstrong**

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**From:** Mark Conrad [mconrad@prosysis.com]  
**Sent:** Monday, December 22, 2003 3:43 PM  
**To:** barmstrong@atlantaga.gov  
**Cc:** Lori Riedy  
**Subject:** Cisco quote

Brenda,  
I reviewed the quote that I had faxed to you in October and that you sent back to me and the pricing is valid. Lead time from Cisco is 20-25 days before product ships out so you may want to add another week for delivery. Please let me know if you have additional questions. Please let me know if you need the equipment installed or configured. The pricing I provided does not include installation but includes standard ground delivery.

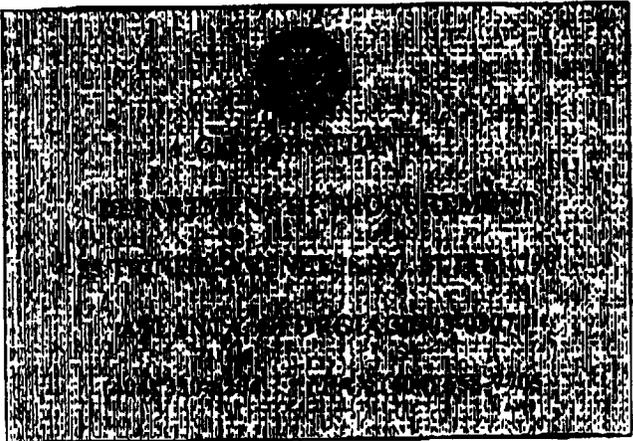
**Mark Conrad**  
Account Executive  
Prosys Information Systems  
(678) 268-1308  
(888) 337-2626 ext. 1308  
(877) 471-0647 Fax  
[www.prosysis.com](http://www.prosysis.com)



Oct-21-2003 04:28pm From-

T-818 P.003/003 F-737

# CITY OF ATLANTA REQUEST FOR QUOTATION



**COMPANY NAME:** Prosys Information Systems  
**AUTHORIZED REPRESENTATIVE:** Mark Conrad  
**SIGNATURE:** Mark Conrad  
**ADDRESS:** 6410 Atlantic Blvd Ste 165  
Norcross GA 30071  
**PHONE:** 678268-1308 **FAX:** 877 471 0647  
**E-MAIL:** mconrad@prosysis.com

**DATE:** 10/21/03

**RETURN TO:** BRENDA MCINTOSH-ARMSTRONG 404.330.6517 404.658.7705 10/23/03  
Buyer Telephone fax Due Date

|    |                                                                                     |   |                        |          |
|----|-------------------------------------------------------------------------------------|---|------------------------|----------|
| 7  | CISCO IOS BASIC L3 CAT4500 SUP2+3/4, 3 DES<br>RIP, ST. RTS, IPX, AT S4KL3K2-12119EW | 2 | —                      | —        |
| 8  | CATALYST 4500 SUP 11-PLUS/111/IV COMPACT<br>FLASH, 64MB OPTION MEM-C4K-FLD64M       | 2 | 245.00                 | 490.00   |
| 9  | CATALYST 4500 INLINE POWER 10/100, 48-PORTS RJ45<br>2 PACK WS-X4148-RJ45V-2P        | 5 | 6122.00                | 30610.00 |
| 10 | 1000BASE-LX/LH LONG HAUL GBIC (SINGLEMODE OR<br>MULTIMODE) WS-G5486                 | 4 | 500.00                 | 2,000.00 |
| 11 | 24X7X4 SVC^ CATALYST 4507R SERIES MODULAR<br>SWITCH CON-SNTP-WS-C4507               | 2 | 1583.00                | 3166.00  |
|    | Delivery charge (if applicable)                                                     |   |                        | —        |
|    | Please state warranty                                                               |   | 1 year Smartnet 24x7x4 |          |

F.O.B. POINT: \_\_\_\_\_

STATE TERMS OFFERED: Net 30 % **NET 30**

STATE EARLIEST AVAILABLE DELIVERY DATE: 17-20 Business days

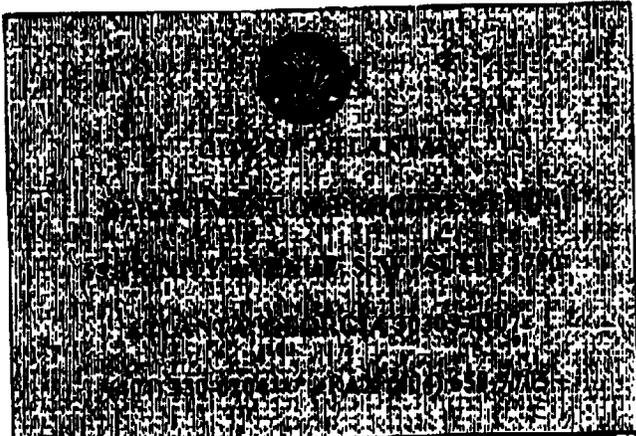
|                                       |
|---------------------------------------|
| <b>TOTAL QUOTATION</b><br>\$86,458.00 |
|---------------------------------------|

**NO BID** Not able to bid due to the following reason(s): \_\_\_\_\_

Oct-21-2003 04:26pm From-

T-010 P.002/003 F-797

# CITY OF ATLANTA REQUEST FOR QUOTATION



**COMPANY NAME:** Prosys Information Systems  
**AUTHORIZED REPRESENTATIVE:** Mark Conrad  
**SIGNATURE:** Mark Conrad  
**ADDRESS:** 6410 Atlantic Blvd ste 165  
Norcross GA 30071  
**PHONE:** 678 268 1308 **FAX:** 877 471 0647  
**E-MAIL:** mconrad@prosysis.com

DATE: 10/21/03

RETURN TO: **BRENDA MCINTOSH-ARMSTRONG**  
Buyer

404.330.6517  
Telephone

404.658.7705  
fax

10/23/03  
Due Date

| Item #                          | Description                                                               | Quantity | Unit Price | Total Price |
|---------------------------------|---------------------------------------------------------------------------|----------|------------|-------------|
| 1                               | CATALYST 4500 CHASSIS (7-SLOT) FAN NO P/S RED<br>SUP CAPABLE WS-C4507R    | 2        | 6,122.00   | 12,244.00   |
| 2                               | CATALYST 4500 2800W AC POWER SUPPLY WITH<br>INLINE POWER PWR-C45-2800ACV  | 2        | 1,222.00   | 2,444.00    |
| 3                               | CATALYST 4500 2800W AC POWER SUPPLY WITH<br>INLINE POWER PWR-C45-2800AC/2 | 2        | 1,222.00   | 2,444.00    |
| 4                               | U S POWER CORD TWIST LOCK, NEMA 6-20 PLUG<br>CAB-AC 2800W-TWLK            | 4        | —          | —           |
| 5                               | CATALYST 4500 SUPERVISOR IV 2 GE CONSOLE<br>RJ-45 WS-X4515                | 2        | 8,265.00   | 16,530.00   |
| 6                               | CATALYST 4507R REDUNDANT SUPERVISOR IV, 2GE<br>CONSOLE RJ-45. WS-X4515/2  | 2        | 8,265.00   | 16,530.00   |
| Delivery charge (If applicable) |                                                                           |          |            |             |
| Please state warranty           |                                                                           |          |            |             |

F.O.B. POINT: \_\_\_\_\_

STATE TERMS OFFERED: net 30 % **NET 30**

STATE EARLIEST AVAILABLE DELIVERY DATE: 17-20 Business days

**TOTAL QUOTATION**  
\$ See next page

**NO BID** Not able to bid due to the following reason(s): \_\_\_\_\_



STATE OF GEORGIA  
NOTIFICATION OF STATEWIDE CONTRACT RENEWAL

**Title:** Micro Computer and Peripheral Contract  
**Contract Number:** S000546-043  
**Vendor Name:** Cisco Systems, Inc.  
**Vendor I.D.:** 77-0059951  
**Contract Period:** July 1, 2003 - June 30, 2004  
**Brand:** Cisco  
**Availability:** Government and Education

**Vendor Information:**

Cisco Systems, Inc.  
500 Northridge Road, Suite 700  
Atlanta, GA 30350  
Fax: 678-352-2934

**Link to Vendor's Website:** [www.cisco.com](http://www.cisco.com)

**Pricing Information (always verify prices with the reseller):** [pricing spreadsheet](#) [services spreadsheet](#)

**Ordering Information:** Orders can be faxed/mailed to any authorized reseller listed below.

**Payments Information:** Payments for orders placed with authorized resellers should be made directly to them from the list below

**Payment Terms:** Net 30

**Leasing Option:** Yes

**Delivery will be within days after receipt of an order.**

**Contract Administrator, Order Inquiries, and Complaint Resolution:** All can be reached by calling 678-352-2500

State of Georgia Agencies: Chuck Edmond, [cedmond@cisco.com](mailto:cedmond@cisco.com)  
Board of Regents, Higher Education: Chuck Edmond, [cedmond@cisco.com](mailto:cedmond@cisco.com)  
Katy Kopach  
Local Government, K-12 Education: Darrell Saulsberry, [dsaulsbe@cisco.com](mailto:dsaulsbe@cisco.com),  
Mickie Beville, [mbevill@cisco.com](mailto:mbevill@cisco.com), Mike Murphy, [mikmurph@cisco.com](mailto:mikmurph@cisco.com), Katy Kopach

**Technical Assistance:**

Cisco Systems Technical Assistance Center, 1-800-553-2447  
E-Mail Address: [tac@cisco.com](mailto:tac@cisco.com)

CITY COUNCIL  
ATLANTA, GEORGIA

A RESOLUTION

BY FINANCE/EXECUTIVE COMMITTEE

03- *R* -2118

AUTHORIZING THE CHIEF PROCUREMENT OFFICER TO UTILIZE THE STATE OF GEORGIA CONTRACT S000546-043 WITH ENTRE BTG FOR THE PURCHASE OF TWO (2) CLOSET SWITCHES – CATALYST 4507 WITH REDUNDANT PS AND SUPS, IN-LINE POWER 10/100 PORTS (TWO HUNDRED FORTY PORTS ON EACH SWITCH) ON BEHALF OF THE DEPARTMENT OF AVIATION, IN AN AMOUNT NOT TO EXCEED SEVENTY EIGHT THOUSAND NINETY DOLLARS AND THIRTY CENTS \$78,090.30. ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBER: 2H21 575001 R12006

WHEREAS, the City of Atlanta (the "City") Department of Aviation desires to purchase two (2) closet switches – Catalyst 4507 with Redundant PS and Sups, in-line power 10/100 ports (two hundred forty ports on each switch) to perform their daily operations; and

WHEREAS, pursuant to the City of Atlanta Code of Ordinances §2-1606, the Chief Procurement Officer may procure supplies, services or construction items through contracts established by the purchasing division of the State where such contracts and contractors substantially meet the requirements of this article; and

WHEREAS, the Aviation General Manager of the Department of Aviation and the Chief Procurement Officer recommend utilizing the State of Georgia Contract S000546-043 with Entre BTG to purchase two (2) closet switches – Catalyst 4507 with Redundant PS and Sups, in-line power 10/100 ports (two hundred forty ports on each switch) to perform their daily operations.

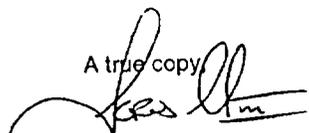
NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Chief Procurement Officer is hereby authorized to utilize the State of Georgia Contract 92-00151 pursuant to §2-1606 of the City of Atlanta Code of Ordinances to purchase two (2) closet switches – Catalyst 4507 with Redundant PS and Sups, in-line power 10/100 ports (240 ports on each switch) to perform daily operations for the Department of Aviation in an amount not to exceed \$78,090.30.

BE IT FURTHER RESOLVED, that the Chief Procurement Officer be and is hereby directed to prepare the appropriate contractual agreement.

BE IT FURTHER RESOLVED, that the contractual agreement shall not become binding on the City, and the City shall incur no liability upon same until such agreement has been delivered to the contracting party.

BE IT FURTHER RESOLVED, that all contracted work shall be charged to and paid from Fund, Account and Center number: 2H21 575001 R12006.

A true copy



Deputy Clerk

ADOPTED by the City Council  
APPROVED by the Mayor

December 1, 2003  
December 9, 2003

RCS# 5190  
12/01/03  
5:15 PM

Atlanta City Council

Regular Session

CONSENT I

CONSENT I EXCEPT: 1698,1851,1852,1881,  
1309,2087,1719,1845,2164,  
ADOPT

YEAS: 15  
NAYS: 0  
ABSTENTIONS: 0  
NOT VOTING: 1  
EXCUSED: 0  
ABSENT 0

|           |             |           |            |
|-----------|-------------|-----------|------------|
| Y Smith   | Y Archibong | Y Moore   | Y Mitchell |
| Y Starnes | Y Fauver    | Y Martin  | Y Norwood  |
| Y Young   | Y Shook     | Y Maddox  | Y Willis   |
| Y Winslow | Y Muller    | Y Boazman | NV Woolard |

CONSENT I

03-12-2118

(Do Not Write Above This Line)

A RESOLUTION  
BY FINANCE/EXECUTIVE COMMITTEE

AUTHORIZING THE CHIEF PROCUREMENT OFFICER TO UTILIZE THE STATE OF GEORGIA CONTRACT S000546-043 WITH ENTRE BTG FOR THE PURCHASE OF TWO (2) CLOSET SWITCHES - CATALYST 4507 WITH REDUNDANT PS AND SUPS, IN-LINE POWER 10/100 PORTS (TWO HUNDRED FORTY PORTS ON EACH SWITCH) ON BEHALF OF THE DEPARTMENT OF AVIATION, IN AN AMOUNT NOT TO EXCEED SEVENTY EIGHT THOUSAND NINETY DOLLARS AND THIRTY CENTS \$78,090.30. ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBER: 2H21 575001 R12006

ADOPTED BY

DEC 01 2003

COUNCIL

- CONSENT REFER
- REGULAR REPORT REFER
- ADVERTISE & REFER
- 1st ADOPT 2nd READ & REFER
- PERSONAL PAPER REFER

Date Referred \_\_\_\_\_  
 Referred To: \_\_\_\_\_  
 Date Referred \_\_\_\_\_  
 Referred To: \_\_\_\_\_  
 Date Referred \_\_\_\_\_  
 Referred To: \_\_\_\_\_

First Reading

Committee \_\_\_\_\_  
 Date \_\_\_\_\_  
 Chair \_\_\_\_\_  
 Referred To \_\_\_\_\_

Fin Comm  
 11-25-03  
 Chair

Action  
 Fav, Adv, Hold (see rev. side)  
 Other

Members  
 C. T. M...  
 D...  
 M...

Refer To

Committee

Date

Chair

Action  
 Fav, Adv, Hold (see rev. side)  
 Other

Members

Refer To

Committee

Date

Chair

Action  
 Fav, Adv, Hold (see rev. side)  
 Other

Members

Refer To

FINAL COUNCIL ACTION

- 2nd
- 1st & 2nd
- 3rd
- Consent
- V Vote
- RC Vote

CERTIFIED

DEC 01 2003

MAYOR'S ACTION

**APPROVED**  
 [Signature]  
 MAYOR

# TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: GREGORY PRIDGEON

Chief Procurement Officer's Signature: \_\_\_\_\_



Originating Department: Aviation

Contact Person: David Chapman x6508

Committee(s) of Purview : Finance/Executive

Council Deadline: March 22, 2004

Committee Meeting Dates(s): April 20-21, 2004

Full Council Date: May 3, 2004

## CAPTION

A RESOLUTION RESCINDING RESOLUTION NUMBER 03-R-2118 ADOPTED BY THE COUNCIL ON DECEMBER 1, 2003 AND APPROVED BY THE MAYOR ON DECEMBER 9, 2003. FURTHERMORE, THIS RESOLUTION AUTHORIZES THE MAYOR TO ENTER INTO AN AGREEMENT WITH PROSYS INFORMATION SYSTEMS AS IN RESOLUTION 03-R-2118, FOR THE AMOUNT OF EIGHTY SIX THOUSAND FOUR HUNDRED FIFTY EIGHT DOLLARS AND NO CENTS \$86,458.00. ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND ACCOUNT AND CENTER NUMBER: 2H21 575001 R12006, RENEWAL AND EXTENSION FUND.

## FINANCIAL IMPACT (if any)

### *Mayor's Staff Only*

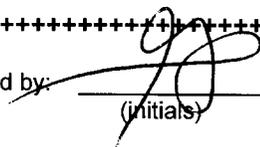
+++++

Received by Mayor's Office: \_\_\_\_\_

3.22.04 [Signature]

(date)

Reviewed by: \_\_\_\_\_



(initials)

(date)

Submitted to Council: \_\_\_\_\_

(date)

Action by Committee: \_\_\_\_\_

Approved  Advertised  Held  Amended

Substitute  Referred  Other

**04-R-0659**  
 (Do Not Write Above This Line)

RESOLUTION BY  
 BY FINANCE/EXECUTIVE  
 COMMITTEE

A RESOLUTION RESCINDING  
 RESOLUTION NUMBER 03-R-2118  
 ADOPTED BY THE COUNCIL ON  
 DECEMBER 1, 2003 AND  
 APPROVED BY THE MAYOR ON  
 DECEMBER 9, 2003.  
 FURTHERMORE, THIS  
 RESOLUTION AUTHORIZED THE  
 MAYOR TO ENTER INTO A  
 AGREEMENT WITH PROSYS  
 INFORMATION SYSTEMS AS IN  
 RESOLUTION 03-R-2118, FOR THE  
 AMOUNT OF EIGHTY SIX  
 THOUSAND FOUR HUNDRED FIFTY  
 EIGHT DOLLARS AND NO CENTS  
 \$86,458.00. ALL CONTRACTED  
 WORK SHALL BE CHARGED TO  
 AND PAID FROM FUND ACCOUNT  
 AND CENTER NUMBER: 2H21  
 575001 R12006, RENEWAL  
 EXTENSION FUND

MAY 3 2004

**ADOPTED BY**

**COUNCIL**

- CONSENT REFER
- REGULAR REPORT REFER
- ADVERTISE & REFER
- 1st ADOPT 2nd READ & REFER
- PERSONAL PAPER REFER

Date Referred  
 Referred To:  
 Date Referred  
 Referred To:  
 Date Referred  
 Referred To:  
 Referred To:

First Reading

Committee \_\_\_\_\_  
 Date \_\_\_\_\_  
 Chair \_\_\_\_\_  
 Referred To \_\_\_\_\_

FC Committee  
 Date 4-28-04  
 Chair John P. Spas

(Fav, Adv, Hold (see rev. side)  
 Other \_\_\_\_\_  
 Action \_\_\_\_\_

Members \_\_\_\_\_  
 Refer To \_\_\_\_\_  
 Committee \_\_\_\_\_  
 Date \_\_\_\_\_  
 Chair \_\_\_\_\_  
 Action Fav, Adv, Hold (see rev. side)  
 Other \_\_\_\_\_  
 Members \_\_\_\_\_

Committee \_\_\_\_\_

Date \_\_\_\_\_

Chair \_\_\_\_\_

(Fav, Adv, Hold (see rev. side)  
 Other \_\_\_\_\_  
 Action \_\_\_\_\_

Members \_\_\_\_\_  
 Refer To \_\_\_\_\_  
 Committee \_\_\_\_\_  
 Date \_\_\_\_\_  
 Chair \_\_\_\_\_  
 Action Fav, Adv, Hold (see rev. side)  
 Other \_\_\_\_\_  
 Members \_\_\_\_\_

- FINAL COUNCIL ACTION
- 2nd
  - 1st & 2nd
  - 3rd
  - Consent
  - V Vote
  - RC Vote

CERTIFIED

**CERTIFIED**  
 MAY 3 2004

COUNCIL PRESIDENT PROTEM

**CERTIFIED**  
 MAY 03 2004

MANAGERIAL CLERK

MAYOR'S ACTION

MAYOR  
 MAY 11 2004