



04-C-1865

Bag

## CITY OF ATLANTA

SHIRLEY FRANKLIN  
MAYOR

55 TRINITY AVENUE, S.W.  
ATLANTA, GEORGIA 30335-0300  
TEL (404) 330-6100

October 13, 2004

President Lisa Borders and  
Members of Atlanta City Council  
City Hall, Suite 2900 South  
68 Mitchell St., S.W.  
Atlanta, Georgia 30303

**RE: Keep Atlanta Beautiful Board of Directors Appointment**

Dear President Borders and Members of the Council:

It is a pleasure for me to appoint Chauncey Robinson to serve as a member of the Keep Atlanta Beautiful Board of Directors for the City of Atlanta. This appointment is for a **term of two (2) years**.

I am confident that Mr. Robinson will serve the Keep Atlanta Beautiful Board of Directors with integrity and dedication.

Sincerely,



Shirley Franklin

**CONFIRMED BY**

NOV 01 2004

**COUNCIL**

# Chauncey H. Robinson

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- Objective Experienced professional looking for the opportunity to contribute to the growth and success of an industry leader through energetic application of strong persuasion, communication, organizational, and leadership skills.
- Professional experience
- 12/2003-Present Enterprise Rent A Car Atlanta, GA  
Management Trainee
- Handle all aspects of direct selling in the territory including customer meetings, sales calls, presentations, proposals, follow-up, point of contact.
  - Work with Account Managers, Operations, and Cash Management personnel in implementing relationships and handling corporate accounts.
  - Review competitive activity and develop new methods of attaining new accounts
- 10/2002-6/2002 First Data Corporation Atlanta, GA  
Senior Account Executive
- Responsible for identifying, signing, and managing new non-bank referral partners for the Direct Business Group.
  - Worked with finance to insure pricing to referral partners meets profitability goals, generate proposals for potential new partners, negotiate contracts with potential new partners. Work with marketing to create marketing campaign for new relationships, to include advertising in newsletters, magazines, and flyers.
  - Completed and submitted signed legal documents to AIS for processing; and consulted with merchants about their account status and process flow.
- 12/2001 – 10/2002 Brinks Home Security, Inc. Tucker, GA  
Security Sales Consultant
- Examined customer's home or business and analyzed customer's requirements, recommending security system to meet their needs.
  - Scheduled customers for installation of equipment and completed all necessary contractual paperwork.
  - Generated new business through different types of self-generated leads.
- 6/2001-12/2001 ADT Atlanta, GA  
Small Business Sales Rep
- Presented sales presentation and proposal to prospects, identifying positive features over those of the competition.
  - Processed work orders and completed all paperwork in accordance with approved and standardized procedures.
  - Self generated new business
- 7/2000-3/2001 Interland, Inc. Atlanta, GA  
Outside Sales Representative / Sales Engineer Specialist

- Administered client/account information with internal office database application.
- Managed sales cycle that included Internet research, prospecting, outbound calls, client presentations, and maintaining ongoing client relationships.
- Supervised the manual assignment of new mail and web IP and escalations from the sales management team.

Government experience	1/2001-3/2001	Georgia Senate Information	Atlanta, GA
	Session Aide		
	<ul style="list-style-type: none"> <li>▪ Researched, wrote and disseminated news releases &amp; cut lines.</li> <li>▪ Tracked legislative proceedings in Senate Chamber and write daily summaries of major bills.</li> <li>▪ Conducted interviews of Senators for use in news releases, broadcasts, and bill clarification.</li> </ul>		
	6/1999-10/1999	FEMA	Atlanta, GA
	Emergency Management Specialist Summer Intern		
	<ul style="list-style-type: none"> <li>▪ Provided members of Congress information concerning natural disasters operations.</li> <li>▪ Prepared speeches, talking points, media advisories, and press releases in the Office of the Regional Director of Region IV.</li> <li>▪ Served as assistant public information officer with local, state, and national media outlets regarding FEMA information.</li> </ul>		
Education	1992 – 1996	Alabama A&M University	Normal, AL
	Bachelor of Arts in Psychology		
	1997-Present	Morehouse School of Religion	Atlanta, GA
	Masters of Divinity in Ethics		
Professional and Community Affiliations	President, Atlanta Inner Circle Member, Omega Psi Phi Fraternity, Inc Member, Business Networking International (BNI) Member, Georgia Hispanic Chamber of Commerce Member, Atlanta Business League Member, Commerce Club Volunteer, Antioch Urban Ministries		
Summary of qualifications	<ul style="list-style-type: none"> <li>▪ Fluency in speaking and writing Spanish</li> <li>▪ Exceptional and extensive public speaking experience that has been featured in several media publications and outlets.</li> <li>▪ Goal oriented and aggressive worker with advanced leadership skills who is a self-starter as well as a team player.</li> <li>▪ Working knowledge of Internet technology, including but not limited to: routers (Cisco, Juniper, etc.), client/server, Windows, Sun, Unix/Linux, firewall, WAN technologies, TCP/IP, DNS</li> </ul>		

RCS# 6216  
11/01/04  
2:28 PM

Atlanta City Council

Regular Session

MULTIPLE            04-C-1748 04-C-1863 04-C-1864 04-C-1865

CONFIRM

YEAS: 12  
NAYS: 0  
ABSTENTIONS: 0  
NOT VOTING: 2  
EXCUSED: 0  
ABSENT 2

NV Smith	Y Archibong	Y Moore	Y Mitchell
Y Starnes	B Fauver	B Martin	Y Norwood
Y Young	Y Shook	Y Maddox	Y Willis
Y Winslow	Y Muller	Y Sheperd	NV Borders

MULTIPLE

04-1865  
(Do Not Write Above This Line)

A COMMUNICATION  
BY MAYOR SHIRLEY FRANKLIN  
A COMMUNICATION APPOINTING  
CHAUNCEY ROBINSON  
AS A MEMBER OF THE KEEP  
ATLANTA BEAUTIFUL  
BOARD OF DIRECTORS  
FOR A TERM OF TWO  
(2) YEARS. EFFECTIVE UPON  
COUNCIL CONFIRMATION.

CONFIRMED BY  
NOV 01 2004  
COUNCIL

- CONSENT REFER
- REGULAR REPORT REFER
- ADVERTISE & REFER
- 1st ADOPT 2nd READ & REFER
- PERSONAL PAPER REFER

Date Referred: 10/18/04  
Referred To: City Utilities + Co  
Date Referred:  
Referred To:  
Date Referred:  
Referred To:  
Date Referred:  
Referred To:

First Reading  
Committee \_\_\_\_\_  
Date \_\_\_\_\_  
Chair \_\_\_\_\_  
Referred To \_\_\_\_\_

Committee: L. J. Hess  
Date: 2004  
Chair: [Signature]  
Action: Fav, Adv, Hold (see rev. side)  
Other:

Members: [Signature]  
Chair: [Signature]  
Refer To: [Signature]

Committee: [Signature]  
Date: 11/16/04  
Chair: [Signature]  
Action: Fav, Adv, Hold (see rev. side)  
Other:

Members: [Signature]  
Date: [Signature]  
Chair: [Signature]  
Action: Fav, Adv, Hold (see rev. side)  
Other: [Signature]  
Refer To: [Signature]

Committee \_\_\_\_\_  
Date \_\_\_\_\_  
Chair \_\_\_\_\_  
Action: Fav, Adv, Hold (see rev. side)  
Other:

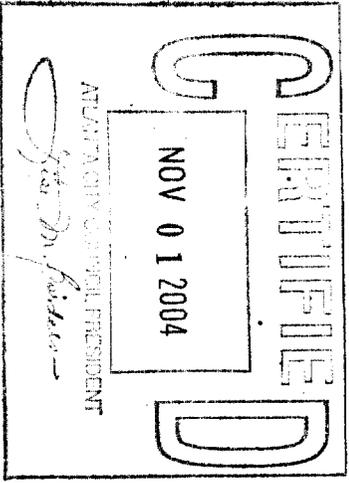
Members: [Signature]  
Chair: [Signature]  
Refer To: [Signature]

Committee: [Signature]  
Date: [Signature]  
Chair: [Signature]  
Action: Fav, Adv, Hold (see rev. side)  
Other:

Members: [Signature]  
Date: [Signature]  
Chair: [Signature]  
Action: Fav, Adv, Hold (see rev. side)  
Other: [Signature]  
Refer To: [Signature]

FINAL COUNCIL ACTION  
 2nd  1st & 2nd  3rd  
 Consent  V Vote  RC Vote

CERTIFIED



MAYOR'S ACTION